News in M3 Cloud

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M3 Today

Infor M3 Cloud highlights



Cloetta

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KIVIKS MUSTERI **PROHOUSING**

Active Production tenants / 337 Customers

M3 Cloud CE Customers



M3 CLOUDSUITES



INFOR M3

Drivers influencing our product investments



* Not included in phase 1. Phase 2 to be confirmed.

HIGHLIGHT

Sales Order Management Retrospective Trade Agreements

Trade Agreements is an integral part of M3 CE. With this new module companies can better manage retrospective trade agreements such as rebates, bonuses, trade promotions, commissions etc.

By offering a module tightly connected to the sales order process and the financial modules the aim is to improve financial control and automate various administrative processes during the life-cycle of₂a trade agreement.

Phase 1: GA in September 2021 Phase 2: during 2022



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Internal Selling and Buying Internal Sales Order

The internal sales order is a new process for moving goods and controlling financially the goods-in-transit between divisions / facilities / warehouses.

The advantage of internal sales orders, which is a customer order, over the internal distribution order process, is especially around cross-border distribution of goods, pricing & charges.

Delivery terms drive the ownership of goods which is now perfectly reflected in the new Goods-in-Transit process

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As this is a larger development item, a reference to what is available is added below 2100253 Internal sales order (including how to work with charges, direct orders (line type 2) 2135056 Deviations of delivery method, 2100268 Goods-In-Transit, 2173266 Distribution of product cost 2164479 enable historical actual cost accounting for internal sales order 2159172 Inheritance of priority. 2175247 New controlling object for supplying warehouse in PPS036 2176981 Internal Sales Order Lead time calculation (PTF) on top of this development also EXIT points are included

In relation to Internal Sales Order the following items can also be used 2107303 internal sales orders can now work with SCO / enabled, 2159155. Historic order relations that show SCO if stock is also received 2164498 extend PO fields on header and on lines 2173324 extended PO fields enabled in PO batch entry, MI and BODS 2188557 AUG extended CO header fields – including how to inherit from PO to CO for internal sales order 2189166 AUG extended CO line fields – including how to inherit from PO to CO for internal sales order



Data Enrichment:

Improves information and availability of prices, charges, discount and costs throughout the process

Uniformity:

One process in the warehouse for internal and external deliveries, giving better visibility

Predictability:

Cash flow improvement, visibility for both selling and buying company

Procurement Supplier Consignment Stock

New capabilities added to enable customers to manage supplier consignment stock.

Process covers, procurement, replenishment, managing the consigned inventory, change of ownership when consignment inventory is used, and the payment of suppliers based on usage.

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inventory cost



Saves time waiting for new inventory (Supplier replenishes)

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Sales

Customer Credit Limit Alternatives

Two new methods have been added enabling our customers to check their customers credit limits. Our customers larger customers sometimes have different ways in which credit limits should be checked

- 2 Where our customer applies different credit limits to each Division of a large customer.
- 3 Where a credit limit is set for a group of customers.

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Flexibility:

Delivers flexibility to handle complex groups of customers

More Automation:

Reduces manual interventions for complex agreements

Improve Cash Flow:

Reduces our customers risks of credit exposures

Procurement

Procurement from approved manufacturers

The grade and quality of a critical raw material can vary by manufacturer and therefore the auditing and certification of manufacturers have increased to secure procurement of safe and high-quality items.

The possibility to define certified manufacturers per item, and the introduction of validation of manufacturer (in addition to supplier) during purchase order entry and goods receipts supports secure sourcing. Purchase order / Call-off Process



EFFICIENCY

Proactive validation at purchase order entry and reactive gatekeeping at receipt of goods.

REDUCE COSTS

Reduce costs and quality issues related to procuring and returning non-valid ingredients

COMPLIANCE

Secure food safety by procuring certified ingredients.

M3 Portals M3 Equipment Portal

Enhance the collaboration with your important customers by providing them with a new experience via the M3 self-service portal.

- Maintain their company information (addresses, contacts...)
- View their equipment information including service history, warranty details
- Update equipment meter values
- Manage and create rental agreement requests
- View/create service requests
- View their invoices
- · Access electronic content (manuals, guides etc)



Highlight

Advanced Planning Products M3 Scheduling Workbench Multi-Tenant

M3 SWB available as a Multi-Tenant Product

- Cloud 3.0 Secure
- Shared Infrastructure and Database technologies
- Auto Deployment and Scalability
- Single Sign On & Single Sign off through Web
 Connection

The deployment uses Amazon's AppStream $$_{\rm 26}$$ Technology for the User access – so no VPN nor VPC required.



User experience:

Access from within the multi-tenant environment in a browser with SSO

Synchronized:

Continous upgrades of SWB to stay in sync with M3 BE capabilities. Upgrade:

Allow easy move from On Premise or Single Tenant to Multi-Tenant

Highlight

Flexible Use Extending info on PO-CO

The customer- and purchase order header and lines are extended with 20 free to use fields and can be used on newly introduced panels in corresponding programs

Customers can use these 80 fields for their own purpose. The fields can to a certain extend be configured. Whether the fields are related to each other or not is up for you as a customer to decide. For internal sales order there is a built-in capability to define what to inherit from PO to CO.

27

XtendM3 helps you making rules and logic if needed.



Flexibility:

Configuration for your own specific business needs, use in views, selections, and reports

Uniformity:

Similar process for customer orders and purchase orders

Integration:

Fields can be used to inherit information from other sources, that might be important in an integration

Highlight

Financial Accounting C.A.R Corporate Accounting & Reporting

Allows global companies to report under multiple rules such as local GAAP, IFRS or other rules based on virtual chart of accounts.

Different valuation methods to apply for valuation of fixed assets, inventory, work in progress, currency re-valuations.

Value

 Ensure correct balance sheets and costs in profit and lost reports. Finally change the automatic year end process

Dual chart of accounts

Allowing companies to operate with multiple chart of accounts

Multiple valuation methods

Introduce multiple valuations for inventory, customer bad debts and currency revaluations

Multiple books

Classify the voucher into different accounting books

Reporting

Allow reporting depending on selected accounting book

INFOR M3

Innovation

Enable ERP to deliver new experiences through automation and integration

Support businesses to be nimble and flexible through data insights and automation



- Write customer specific logic
- Based on Groovy, a Java based language
- Executed by Exit Points in M3 programs
- Portable between tenants/environments

Recently added custom tables, custom APIs, integration to Data Lake

ICS and partners certified – Approval process for deploying in PROD

2021

XtendM3 - extending and adapting your business logic

BUSINESS OUTCOME #1

Allow custom code within a multi-tenant environment

BUSINESS OUTCOME #2

Extend the M3 data model with custom tables

nfor Infor M3

Menu Start

Q

O CRS005

O CRS030 O CRS035

O CRS040

O CRS044

O CRS055

O CRS610

O CRS620 O DRS005

MMMNGDIS

FinalDelivery

O MMS001

O MMS910

O MMS921

O MMUPDREF

O MNS150MI

O MWS410

O MWS422

O 0IS100

O OIS101

O OOHEADPI

O OOLINEPI

O PPS170

O PPS200

O PPS912

O QQS001

FinalForwardAgen

Business Engine Extension

0 9 C 🗄 🏛

2 E 🔅 🖬 🚯 🕨 C

private final LoggerAPI logger; private final MICallerAPI miCaller; private final MethodAPI method;

private final ProgramAPI program;

private final SessionAPI session:

String rout = method.getArgument(0); String rodn = method.getArgument(1);

double grwe = method.getArgument(2);

method.setReturnValue(finalDelivery);

if(rout == null || rodn == null || grwe == 0D){

String defaultDelivery = defaultDelivery(rout)

logger.info("No record found");

logger.info("Found a record!");

//Get the 2 values for weight split
def firstWeight = response.N096.toDouble()

String finalDelivery = finalMODL(rout, rodn, grwe); logger.info("Final Delivery Method: " + finalDelivery);

private String finalMODL(String rout, String rodn, double totalWeight){
 String result = "";

def parameters = ["FILE": "DROUDI", "PK01": rout, "PK02": rodn]; Closure<?> handler = { Map<String, String> response -> if(response.containskey('errorMsid')]] response.error == true){

this.logger = logger; this.miCaller = miCaller;

this.method = method;

this.program = program; this.session = session;

public void main() {

return;

} else{

1 * public class FinalDelivery extends ExtendM3Trigger {

BUSINESS OUTCOME #3

Centrally controlled and deployed code for easy administration

Business Engine Extensions

public FinalDelivery(LoggerAPI logger, MICallerAPI miCaller, MethodAPI method, ProgramAPI program, SessionAPI session)

logger.info("method.getArgument(0): " + method.getArgument(0) + " method.getArgument(1): " + method.getArgument(1) + " Weight " + method

FinalDelivery

Q Start Typing

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Modernize and simplify to deliver a seamless and intuitive experience

Promote human-centered design to deliver user satisfaction through increased efficiency and productivity



2021

M3 Analytics: CFO Dashboards

BUSINESS OUTCOME #1

Help executives with the insights they need to understand their company's financial/business performance

BUSINESS OUTCOME #2

Delivering high-level ratios and metrics derived from M3 financial data.

BUSINESS OUTCOME #3

Built from the rich M3 Analytics to support decision makers at various levels of the organization.

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INFOR M3 CLOUDSUITES

Selected Highlights Already Delivered in 2021

Industry

- Retrospective Trade Agreement
- Grower contract with invoice matching
- Dynamic aging of lots
- Major Mobile Field Srv. Enhancements
- Visual Configuration in CPQ
- New way to create Skus and carry-overs
- Nexus for connected enterprise network
- Target Buying at Item Warehouse Level

Cloud

- Corporate Accounting and Reporting
- Guatemala, Turkey, Philippines
- Exemption letter, Italy and Philippines
- Intrastat update 2022

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- d/EPM for Budgeting & Planning
- 130+enhancements for PLM for Fashion
- Zero downtime for patching
- Improved search architecture

Experiences

- CFO Dashboards
- Integrated Analytics utilizing Infor OS
- Financial 4.0
- Factory Track incl. Sublots, Alt. UoM and pack size support
- 5 new homepage widgets
- 20+ new homepages

Innovation

- Coleman AI 3 ML models 1
 optimization model
- Coleman Digital assistant
- XtendM3 Dynamic tables, Data Lake, APIs
- Integration tool enhancements – customer messages

Factory Track for M3 Major Enhancements in 2021

- Enhance alternate U/M and pack size support
- Sublot support incl. new FLEX-MOVE
- MO-operations Start and Stop
- Move multiple balance Ids
- Introduce selection of warehouse in transactions
- Zoom-scaling improve usability cross devices
- Bridging data to remove repetitive scans
- Free fields in many tile/list -views
- Introduce column order and width in grid view
- Print selected delivery documents
- Performance opt when using client certificate auth.



PRODUCTIVITY

Faster and more streamlined processes using barcodes and scanners

REDUCE COSTS

Reduce costs related to shipping / consuming wrong product or expiry date (strict rotation)

ACCURACY and COMPLIANCE

Secure customer service levels and minimize returns

Enable traceability through your supply chain COUNT

Extra info fields

Sublots support

screen

Display counted lines

PO – DELIVERY NOTE

MO – ISSUE MATERIAL

MO – REPORT OPERATION

Report start and stop

PACKAGE CONNECT

WAREHOUSE MOVE

No news

Sublot support

Auto select first record (Option 3)

Enable option to auto refresh

From Date and To Date in Search Phys Inv

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Display Quantity in Alternate Unit of Measure

Display date as specific and not relative date

Reduce number of mandatory screens / steps

Allow for blank catch weight when moving part

³³ Add project, department and element

INFOR FACTORY TRACK FOR M3 - NEW MAJOR FEATURE WALL

RECEIVE

- Bridging multidata barcode
- Receive customer return into status 1
- Close PO order/line when reporting Zero
- Search and Receive by Order No and Line
- Enter Attributes at sublot receipt (PO/MO)
- Sublot support for receipt of By product
- Remove LstSubLine API-call in Receive
- Receive: Validate sublots at DO Receipt
- Display dates as specific and not as relative
- Auto select first record (Option 3) in Report Putaway Task screen.
- Extra info fields and filtering the extra info
- Switch between warehouses in transaction
- Receive: Suggest SSCC same as Package Number when creating a package (MO)
- Auto trigger browse in Report Putaway

PUTAWAY / CONFIRM PUTAWAY

- System directed put-away using report gty
- Browse for Location
- Support Extra Info fields
- Suggest Unit/Qty per Pkg from item alias / Change info fields to input fields
- Bridging scanned fields to next panel
- Filtering records using Extra info fields
- Scan to Count
- Auto select first record (Option 3)
- Add PO/Line extra info in List Balance ID
- Auto trigger browse in Report Putaway

MOVE

- Sublot support
- Search balance identity using sublots
- Display date as specific and not relative
- Remove the API LstSubLine when deleting
- Display quantity in alternate unit
- Browse display used / suggested locations
- Moving multiple balance identities
 - Alias Search Display and select multiple
 - Move Multiple Containers
 - Move multiple balance IDs direct in Report Move screen.

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Suggest SSCC same as Package Number

FLEX MOVE

- New move transaction specifically for sublots
- Sublots result
 - Balance ID and show Move result
 - Print Package In Stock
 - Display sequence within error message box.
 - Enable rapid scanning
 - Rapid Scanning in Sublot Details screen

STOCK ENQUIRY

- Set grid column order/width in List Balance ID.
- Extra info field labels
- Screen to display after report in Reclassify
- Alt unit + Alias unit/qty in Reclassify screen
- View and update attributes
- Search balance identity using sublots

PACKAGE IN PACKAGE

 Use GetPackaging to improve performance

PACKAGE REPACK

Package Update support

PACKAGE UPDATE

 Use MMS050MI/GetPackaging when validating scanned Packaging data

PACKAGE MOVE

No news

PICK and PACK

- Switch between warehouses in transaction
- Propose/display To Location from Loading Platform (Phase 2)
- Convert Options in pick and pack screen
- Package Repack
- Simple lot tracing and Lot Ref fields
- Change the layout in Pick and Pack sublots
- Package Repack in Report Package In Stock
- Enable option add all sublots
- Extra info fields and sorting in Pick Lists screen.

Infor M3 Cloud Edition Release Roadmap | November 2020

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PRINT DELIVERY DOCUMENTS

Select specific delivery documents to print

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SHIPMENT LOADING

No news

USER SETTINGS

Option to save facility and warehouse

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- Sublots support

- Package Update
- Balance ID search by Sublot

 Validate if import declaration prior to receipt

M3 Industry Content

Role-based Homepages

BENEFITS

- Pre-configured homepages available automatically
- Aligned with Implementation Accelerator Processes
- Always Current

Twenty-one Role-based Homepages are deployed automatically to the Homepage Catalogue.

- Users can use the Standard one which will be updated automatically when the standard changes
- Make a copy to keep the version consistent over time
- Make a copy and use as inspiration to make your own

Homepages use process and roles that align to the Implementation Accelerators

Future enhancements to be made to include new Homepage Widgets as they are released.

	Homepages				Q Start Typing Mike Fletche	er 🛛 < 🖡
Release for invoicing Image: Section (Image: Sectin (Image: Section (Image: Sectim (Image: Secti	Customer Services 2021.12 *					Edit •••
Predminary price Predminary charges Predminary charges <td>Orders to keep an eye on</td> <td></td> <td>Sales orders per customer (30 days, me = Respo</td> <td>nsible)</td> <td>Order related exceptions</td> <td></td>	Orders to keep an eye on		Sales orders per customer (30 days, me = Respo	nsible)	Order related exceptions	
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Propayment Orders to deliver today & next Alert List Older Older Ugene de Cdv Ne40031173724 tem 10000500 Pr Narev customer 73-P0010 with name Bjorns i 10/2021, 5923 MM Narev customer 73-N011 with name Bjorns i 10/2021, 5923 MM 10/2	Preliminary charges		2.0		CO stop my orders (me=responsible) 19	
Orders to deliver today & next Mert List Order Ugne de Cdv No40031173724 lisen 10000550 P Migne de Cdv No40031173724 lisen 10000550 P Migne de Cdv No40031173724 lisen 1	Proof of delivery		1.0		Orders ready to invoice 35	
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					· · · · · · · · · · · · · · · · · · ·	
My regular tasks + ••• Rental + ••• Service + ••• 🖪 Stock Transaction History	My regular tasks	+	Pental	Sanica 1	Balance Identities Stock Transaction History	

M3 Content

New M3 Homepage Widgets

BENEFITS

- Available automatically
- Aligned with Implementation
 Accelerator Processes
- Will be used on standard Rolebased Homepages

Nine new Homepage Widgets are deployed automatically to the Widget Catalogue.

- Users can use them on their own homepages
- Will be used on standard Role-based Homepages in the future

Widgets are designed to support process and roles that within the Implementation Accelerators

Future enhancements to be made to include new Homepage Widgets as they are released.



Release Training

Purchase Requisition Widget

Description

 A new Ming.le Homepage widget which allows the user to create a Purchase Requisition with the ERP.

Benefit/Value-to-Customer

 A simple user-driven process; typically used for infrequent ad-hoc purchases such as not stocked items

Use Case

- A user can create a *business request* to purchase an item with a simple user dialogue rather than using the traditional
- ERP program.



M3 Content

KB <u>2215122</u>

Release Training

Upload Data From File Widget

Description

 A new Ming.le Homepage widget which allows the user to upload a csv file using an M3 API.

Benefit/Value-to-Customer

- Simple user interaction to allow file upload to an API.

Use Case

 Upload a Revised Sales Price list, list of Purchase Order Proposals, Distribution Order Proposals; anything where there is a single API call to be made.



Enhancement 4545

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M3 Content

KB <u>2215130</u>

Release Training

Supplier Creation Widget

Description

 A new Ming.le Homepage widget which allows the user to create a new Supplier Record

Benefit/Value-to-Customer

 Used as an initial starting point – this widget allows the user to create a new supplier and then take further actions.

Use Case

 A simple user-driven process to create a Supplier.

		KB <u>2218094</u>	
ipplier Cre			
	Add New Supplier Add New New Supplier	E Create	× Cancel
	Select a Template * Template Supplier Supplier Number * 01764 Supplier Name * R K Suppliers Supplier Search Key		
38			

Enhancement 4606

M3 Contont

Enhancement NCD-4665

M3 Content

KB <u>2221508</u>

Release Training

Receive Purchase Order Widget

Description

 A new Ming.le Homepage widget which allows the users to receive the purchase order by selecting Purchase orders in the homepage widget.

Benefit/Value-to-Customer

 A simple user-driven process; typically used for infrequent ad-hoc purchases such as not stocked items

Use Case

- A user can action the *business request* to purchase an item with a simple user dialogue rather than using the traditional
- ERP program.

Receive Purchase Order		
Q Enter PO Number		
Search		
	Receive Purchase Order	
	← 200000045 (1)	
	Q Search	↓≡▼
	200000045 - Line 10, 0 2 T Shirt V neck 19289-Y01-008	

Enhancement NCD-4663

M3 Content

KB 2221513

Release Training

Customer Order Lookup Homepage Widget

Description

 A new Ming.le Homepage widget which allows the user to check the status of a specific customer order in Homepage itself.

Benefit/Value-to-Customer

 A simple user-driven process; typically used for infrequent ad-hoc purchases such as not stocked items

Use Case

 A user can action the *business request* to purchase an item with a simple user dialogue rather than using the traditional ERP program.



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Enhancement M3NCD-4661

M3 Content

KB <u>2221515</u>

M3 Content RT What's New

Item creation widget

Description

 Add a new item from your homepage quickly and easily using a hierarchy-based template item.

Benefit/Value-to-Customer

• Quick and efficient item creation using a Hierarchy-based template

Use Case

 Using the Hierarchy as a structure an item is created

Item Creation		
+		
Create a new item by clicking the button below.	Create New Item	🗄 Save X Cancel
New item	Hierarchy Hierarchy 1 * D1 - Hierarchy Level- 1	
	Details Item number * Long description	
	Item description *	
	Supplier * Unit of measure Search	
	Search results	

M3 Content

KB <u>2221412</u>

M3 Content RT What's New

Customer Contacts widget

Description

• A new Ming.le Homepage widget which allows the user to search, review and select a Customer record.

Benefit/Value-to-Customer

• Used as an initial starting point – this widget allows the user to search and take further actions.

Use Case

 A simple user-driven process to search and select a Customer. This can then be used to take further action such as ring the customer contact or drill to the ERP



M3 Content

KB <u>2221334</u>

M3 Content RT What's New

Release planned purchase order widget

Description

• A new Ming.le Homepage widget which allows the user to select a buyer's list of planned purchase orders and release a planned purchase order to create an actual purchase order.

Benefit/Value-to-Customer

• Used as an initial starting point – this widget allows the user to search and take further actions.

Use Case

• A simple user-driven process to search and select Purchase Order Proposals. This can then be used to take further action such as drill to the ERP



M3 Industry Content

KB 2236841

Release Training

Available to Spend Homepage Widget

Description

• A new Ming.le Homepage widget which allows the user to see & review the spend & Credit limit for a Customer record; using the Payer ID

Benefit/Value-to-Customer

 In combination with the Customer Contacts widget – this simple widget provides a visual understanding of the Credit position for an account

Use Case

 Triggered via the Incontext message CustomerPartyMaster; this widget allows the visualization of the Payer's credit position



INFOR M3

Here's what we are investing in

Industry

Provide deep, vertical capabilities and content to drive customer value and adoption

Deeper extensibility to provide more project agility

Cloud

Investing in Cloud services to meet the evolving industry and global requirements. Enabling the agility and scalability to support changing business strategies. Multi cloud

Experiences

Deliver user satisfaction and productivity through an intuitive experience. Expanding access to core business processes for wider user group throughout the enterprise

Innovation

Utilizing Cloud technologies and big data to provide innovative new ways of doing business Initiatives

Our journey Next 12 months



Industry

- FDA compliance-based industries
- Central Procurement
- Enhancements for protein
- Enterprise Quality Management v1
- Cross company projects and planning
- PLM GS1 Trade Item Data template
- Micro vertical analytics
- Centralized order stop management
- More on Trade Agreements, Internal Sales and Corporate Accounting

Operation

- New integrations: MES (Lighthouse), Infor TMS, Salesforce.com; Dynamics CRM; Shopify
- Enhanced integrations: Infor WMS; CPQ for manufacturing config; Rhythm
- EDI w/ EDI Exchg and SPS Commerce
- Zero down time; Mega scalability
- Deeper extensibility and more APIs
- Application Configuration Management
- Sustainability v1 incl. e⁵. tax reporting
- Webshop & POS end-to-end process

Innovation

- 10+ new industry homepages
- C-level dashboards
- Embedded analytics across roles and process
- Purpose built widgets and workflows
- More pre-configured "personalization" of applications
- Data management and loading templates for faster initial deployment
- Real-time decision support via Machine learning
- Coleman 'Watchlist' processing

Experiences

- Leverage Portal 2.0
- High productive UX new user experience platform for initial processes with high configurability
- New MFS; CLM Apps & real time CLM Dashboards; CLM analytics
- M3 Portals self service
- Industry workbenches to key processes like Shopfloor and Quality Control
- Infor Demand Planner New UX
- Factory Track usability and productivity

...plus hundreds of detailed industry and legal features...

INFOR CLOUDSUITES

Infor M3 CloudSuites:

INDUSTRY SPECIFIC

Industry focused, pre-configured yet flexible, solutions based on Infor application suites, delivering industry leading business processes

READY-TO-GO CONTENT

Rich content to give a higher and more precise starting point and lower the cost of implementation

GROWS WITH YOUR BUSINESS

The Infor CloudSuites are built on a true cloud architecture that will scale with your business requirements and be fluid to handle the constant change of processes

GLOBAL COVERAGE

Infor CloudSuites are global and can help your business around the globe to be legal compliant and follow local rules

LEADING CLOUD TECHNOLOGY

Infor is constantly investing in our Cloud technology that form the basis for the Industry CloudSuites. These are built on the latest technologies utilizing the proven AWS platform

CONTINUOUS INVESTMENTS

Infor is continuously investing in our Industry CloudSuites adapting new technologies, broaden our footprint and providing new and deeper industry functionality



Thank you

Infor is a global leader in business cloud software specialized by industry.

Infor.com

