

# Leading the Blue Revolution

*Powered by M3*

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**MOWI<sup>®</sup>**

Leading the blue revolution





## Mowi in brief

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Harvested **440,000** tonnes of salmon in 2020



Customers in **70** countries world-wide



Represented in **25** countries



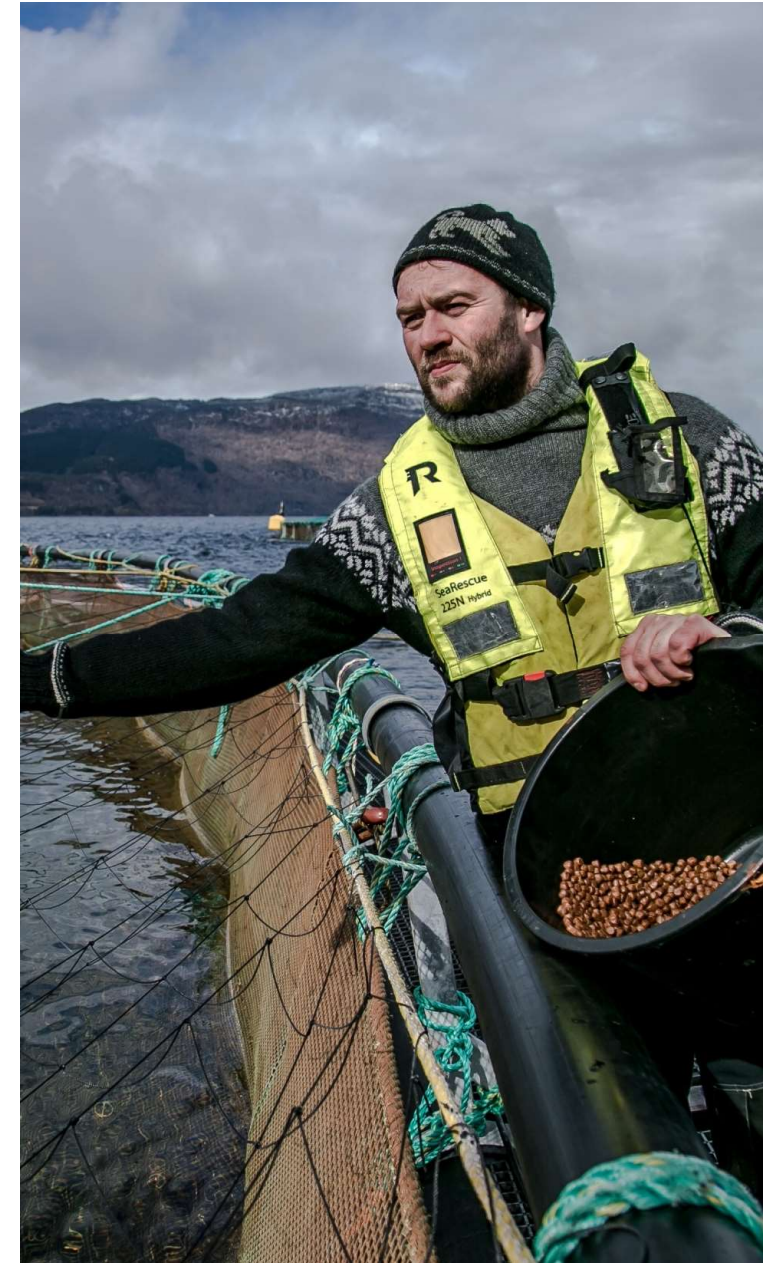
Total revenue of € **3.8 billion** in 2020



Employing more than **14,000** people world-wide

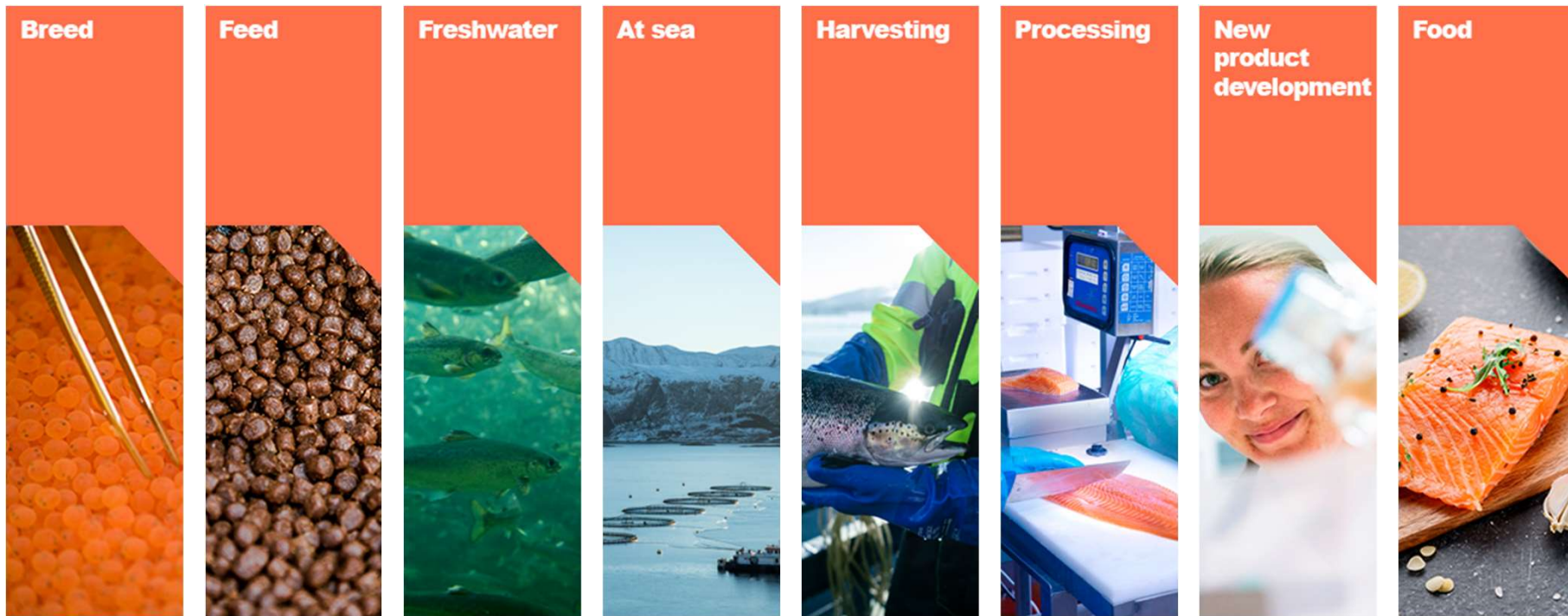


Providing customers with **7.4 million** salmon meals a day

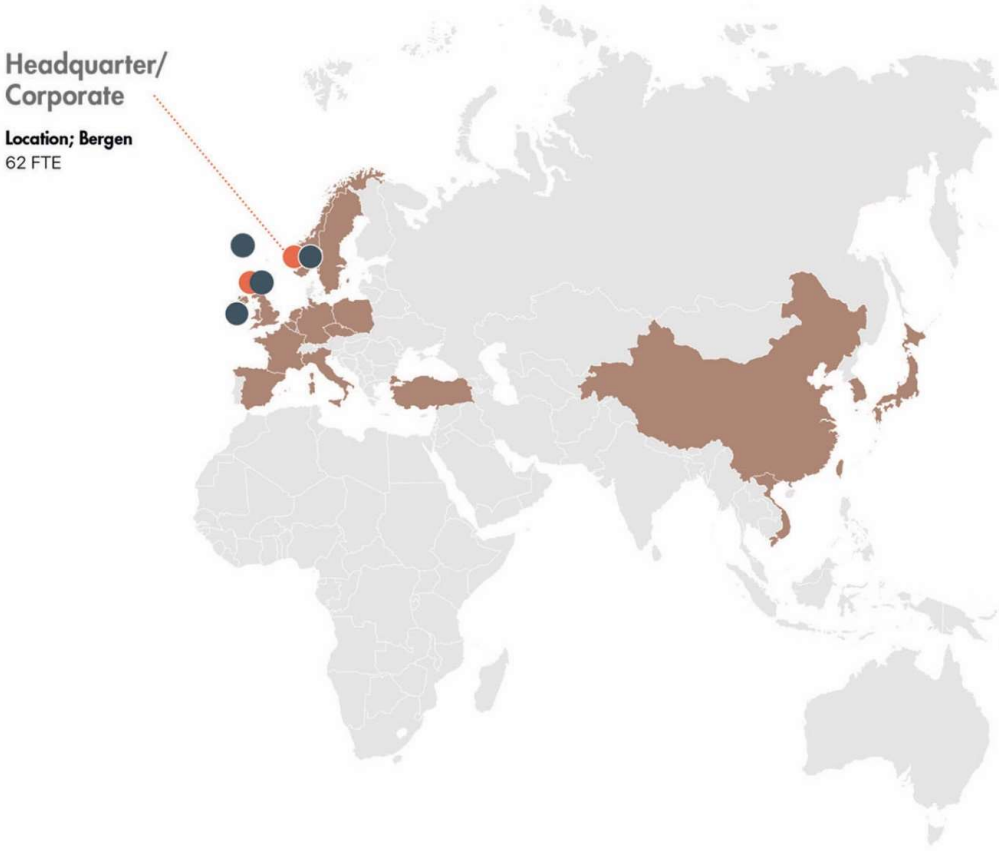
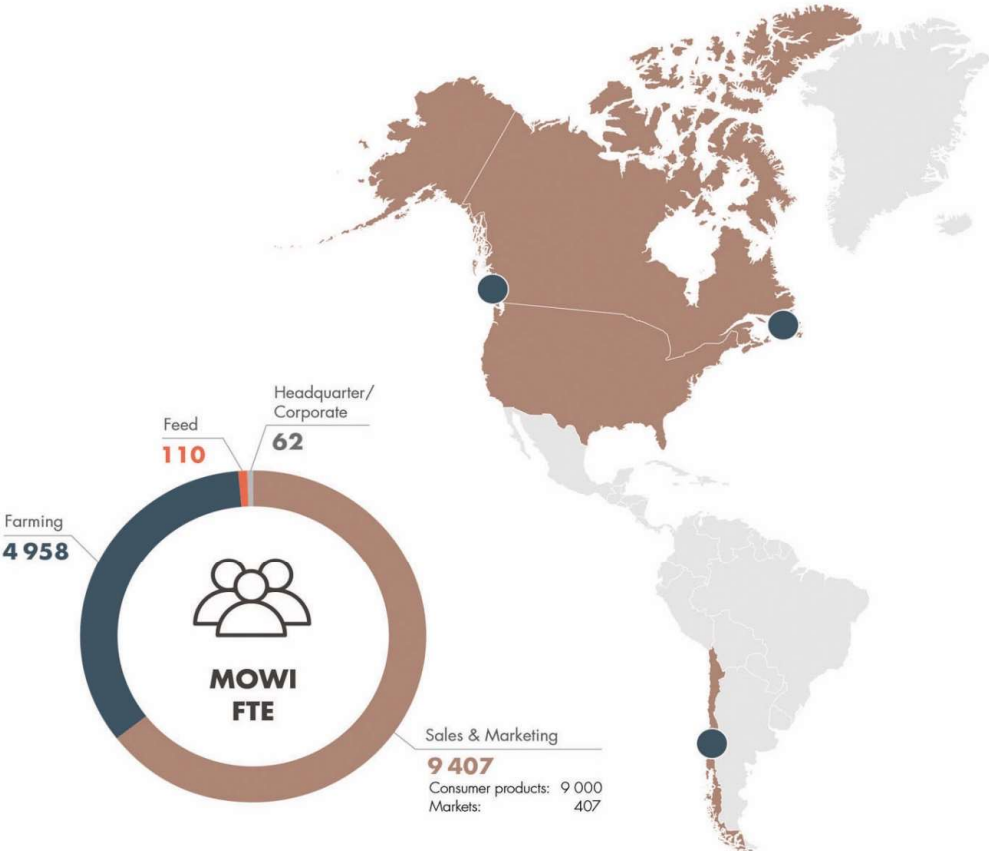


## Our integrated value chain

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# Our organisation and global presence





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# ONEMQWI<sup>®</sup>

From 14 ERP systems to one cloud-based ERP

**MQWI<sup>®</sup>**

## GT 2.0 – Upgraded ERP Template

### ERP – Early stages

- IT-driven
- Over-reliance on external consultants
- Unclear decision-making structures
- Incomplete, «fuzzy» ERP template
- No clear master data strategy / definitions
- On-premise

### Cloud journey, phase 1

- Business-driven (GT 2.0)
- Marine Harvest (Mowi) in the driving seat
- Steering Committee, Global Process Owners
- Clear template, also including reports and add-on systems
- Global Master Data Standards
- Cloud-based





## Comparison

	On-Premise	Single Tenant	Multi Tenant
Pros	<ul style="list-style-type: none"> <li>• Server and data location controlled by customer</li> <li>• Modifications are possible (can potentially also be negative)</li> </ul>	<ul style="list-style-type: none"> <li>• PModifications are possible</li> <li>• Infor framwork with disaster recovery and backups</li> <li>• Cost less than on-prem</li> <li>• Flexible downtime</li> </ul>	<ul style="list-style-type: none"> <li>• Scalability and computing power.</li> <li>• Access to new functionality and features. Cloud first.</li> <li>• Infor framwork with disaster recovery and backups.</li> </ul>
Cons	<ul style="list-style-type: none"> <li>• Costly (Hardware, upgrades, disaster recovery, back ups, cost of running)</li> <li>• Require skills to run the application either internally or hostingpartner with skills.</li> <li>• Monitoring</li> <li>• Patches and fixes customer driven.</li> <li>• Not easily scalable</li> </ul>	<ul style="list-style-type: none"> <li>• Upgrades required</li> <li>• Patches and fixes customer driven.</li> <li>• Not easily scalable.</li> </ul>	<ul style="list-style-type: none"> <li>• Infor «dictates» the rules for the enviroment and the development. (Multi company not supported/recommended)</li> <li>• Modifications are not possible. (Extensibility and new funtionalty not always possible)</li> <li>• Downtime</li> </ul>





Mowi's reise til skyen er litt som min tur...

Nordkapp – Lindesnes på sykkel

2820 km  
20 dager

Sommeren 2020



Tåke på Nordkapp!  
Tåke da vi gikk i gang med cloud!

Mange mente at dette ville være et risikoprojekt - men de ønsket meg lykke til!

Det var en del motbakker og med bagasje ble ikke tempoet det beste – man må kompensere med lange dager og hardt arbeid for å nå målet! (Bagasje = Modifikasjoner i M3!)





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Sommeren 2020



Men noen ganger var det helt ålreit!

...og andre ganger føles veien litt lang, bratt og krokete (f.eks når man skal finne løsninger på modifikasjoner)



...men i det store og det hele har det vært bra for Mowi så langt





Mowi's reise til skyen er  
litt som min tur...

Nordkapp – Lindesnes  
på sykkel

2820 km  
20 dager

Sommeren 2020



...og i 2023 håper jeg vi når målet  
om å ha hele selskapet på Multi-  
tenant cloud

**Thank you**