



Infoteam 9 November 2018, 10:30 – 11:30

Nytt om innkjøpsmodulen i M3 13.x

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Agenda

- Hva har skjedd i innkjøpsmodulen i de seneste M3 13x versjonene?
- Det blir også forklart hvilke muligheter det nye brukergrensesnittet, konfigurerbare hjemmesider, håndtering av rekvisisjoner via Ming.le, mobiltelefoner etc. gir oss i forhold til innkjøpsproblematikk

Agenda

01

Innledning

02

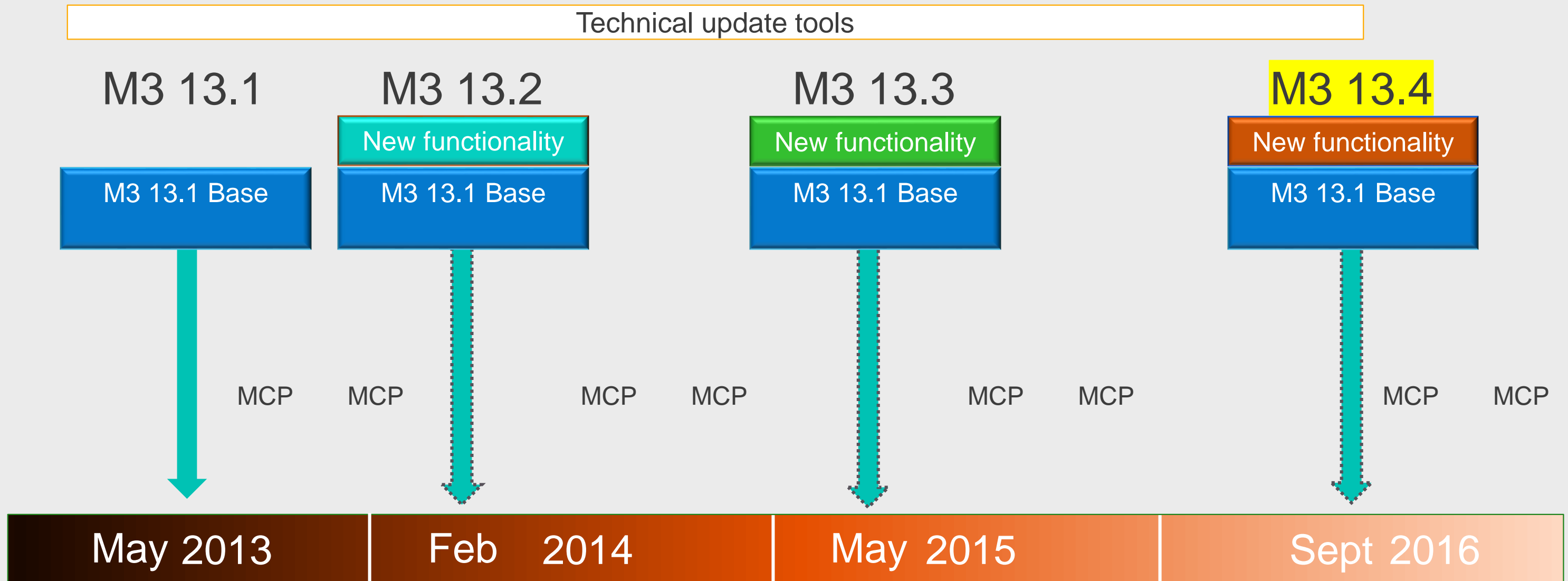
Nyheter i innkjøpsmodulen i M3 versjon, 13.1, 13.2, 13.3 og 13.4

03

Nye muligheter med Infor Operating Service og M3 H5 klienten (Det nye bruker grensesnittet)

SEKSJON 01
Innledning

M3 13.x Base release cycle, move to a release, no upgrades

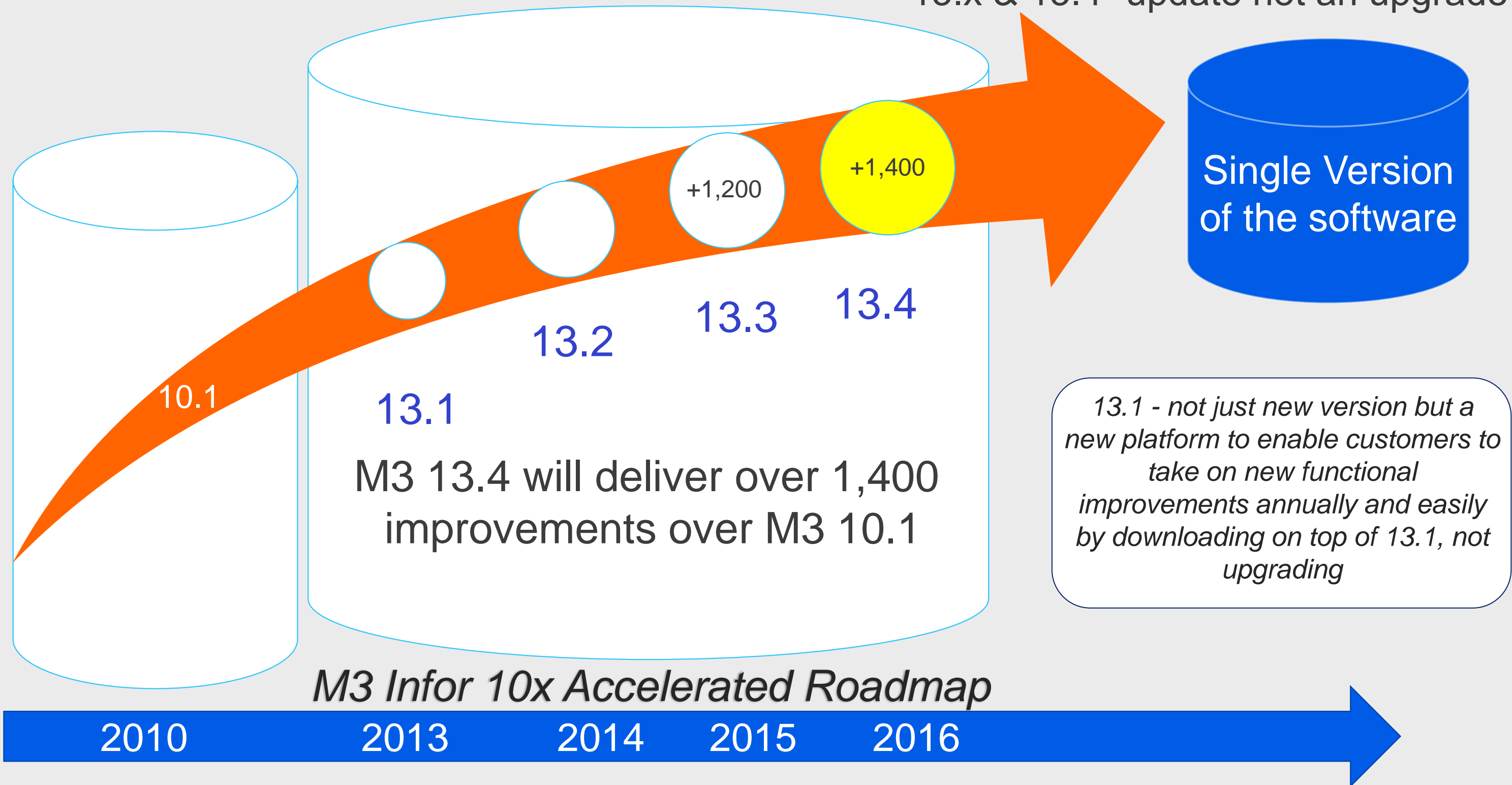


MCP-Maintenance Correction Package

New functionality is cumulative

M3 13.x Releases

M3 13.4 GA Sept 29th 2016
13.x & 13.4 “update not an upgrade”



M3 13.x Highlights

Recent new features (>1,200 improvements over last major release)

Distribution	Equipment	Fashion	F&B/Chemicals/Process	Manufacturing	Platform
<p>13.3</p> <ul style="list-style-type: none"> Target Buying workbench Price/Margin Simulation Trade Promotions >enhanced rebate methods Counter Sales – Flexible Quotes 	<ul style="list-style-type: none"> Attribute-based services M3 Gantt charts / planning boards certified for the H5 client New Project Portal Mashup (New SKU) 6 day week rental price calculation 	<ul style="list-style-type: none"> Aggregated maintenance of a PO & DO by style, Color across and within orders Style composition by part/color for complex apparel and footwear needs New Matrix for CO's -unlimited columns/full maintenance- ISO Only 	<ul style="list-style-type: none"> Interface to Infor Advanced Planner Grower Contracts Management Support new freight calculation process also for inbound deliveries and shipments 	<ul style="list-style-type: none"> Full screen MO reporting phase 2 Financial Audit and Accounting Environmental Tax Management Account Dimension-10 Character (A/N) 	<p>MICRO VERTICALS</p> <ul style="list-style-type: none"> Equipment, Fashion, Food & Beverage, Chemicals, Distribution, Manufacturing <p>CLOUDSUITES</p> <ul style="list-style-type: none"> Fashion, Food & Beverage, Distribution Enterprise & Equipment Rental CloudSuite M3 for UpgradeX
<p>13.2</p> <ul style="list-style-type: none"> Upgraded version of Counter Sales for Distribution More flexible Prepayment solution New special rebate agreements including customer(s)/supplier terms 	<ul style="list-style-type: none"> New warranty claim management solution Parts marketing programs/rebates CRM for Equipment Auto-create a project from WO's 	<ul style="list-style-type: none"> Mass update of multiple CO lines Improved Batch Allocation capabilities Quick de-allocation full order- style, style-color Integration -Infor Graphical PCM 	<ul style="list-style-type: none"> New Fresh Food Planning Application New Lab- and quality control module Freight/Transport management (Outbound) Interface to Infor Advanced Planner 	<ul style="list-style-type: none"> Integration with Infor Graphical PCM New Lab- and quality control module Freight/Transport management (Outbound) Full screen MO reporting 	<p>INFOR BI/ANALYTICS</p> <ul style="list-style-type: none"> Business Intelligence, Analytics, In context, Drillback Enhanced and expanded industry analytics for all: Fashion, Food & Beverage, Manufacturing, Distribution, Equipment
<p>13.1</p> <ul style="list-style-type: none"> Special Price Agreements (Ship & Debit) Prepayment Control on sales order New possibility for Early orders for promotions Promotion management greatly improved Improved Back order prevention New version of Counter sales, improved search, cash-desk integration & KB shortcuts New Cash Desk Mashup to increase usability Enhanced Inbound receipts Pack & Ship Improvement for load building Picking and Inventory control improvements 	<ul style="list-style-type: none"> New equipment cost/revenue summary and new Equipment Transaction Register Enhanced sales price and discount handling Enhanced and consistent credit limit management Cash management extended to all order flows and new end-of-day processing Introduced support for US sales tax without the need for Vertex Significantly enhanced Equipment Quotation Management New Equipment reservations New warranty parts storage solution Enhanced Core management setup, processing and accounting 	<ul style="list-style-type: none"> Kit generation based on quantity size breakdown Kit in purchase and auto kit price calculation Improved visibility of aggregated content and more aggr. levels. Foundation improvements to – color and size in characteristics Improved visibility of kits in matrix in CO and stock overview Bulk Order enhancements for make-to-order, make-to-stock Staging of packages in receipt process Item Creation program MM077 – capability to browse on Z-axis Integration to 3rd party freight forwarders (freight charges) 	<ul style="list-style-type: none"> Customer Channels with new ship-to customer ID Auto-closing and rejection rules with info on CO-documents Freight costs model – generate internal accounting transactions Receive same lot twice from PO and multiple lab-requests per lot Lot blending and tank cleaning Lot management – strict rotation, lot-numbering rules etc Manufacturing – Back-flush labor- and process-time at put-away Purchase order ASN supporting F&B with Catch Weight, expiry dates Payment terms on customer order line 	<ul style="list-style-type: none"> Supply Chain Orders - upstream changes of dates Flexible Lot numbering & improved status handling Warehouse Mobility improvements, more coverage, simplified processes Enhanced product replacement capabilities in Sales Orders New Picking Workload Overview function Supplier Exchange ION Integration Harmonization of Users in M3 Auto Reporting of MO Operation times based on qty produced Attribute Controlled Kits Improved Location based inventory checks (StockTakes) 	<p>INTEGRATIONS</p> <ul style="list-style-type: none"> PLM Optiva, M3 CLM, Supplier Exchange, Infor BI, Infor dEPM, Infor e-commerce, Infor SCE/WMS, Infor CPQ, Fashion PLM, Advanced Planner, Infor EAM, Demand+ <p>NEW SOLUTIONS</p> <ul style="list-style-type: none"> Grower Contract Management, Mobile Field Service, Fashion Product Lifecycle Management, Fresh Food Planner, Quality Module, Customer Lifecycle Management, CRM for Equipment, Report Manager, Sales Hub

M3 13.4 Highlights

Distribution	Equipment	Fashion	F&B/Chemicals/Process	All Industries
<p>New Credit Card Integration</p> <ul style="list-style-type: none"> A global, out of the box, PCI compliant credit card processing CENPOS integrated with: <ul style="list-style-type: none"> eCommerce Order Entry Cash Desk (Meaning also available for rental and MCO's) <p>Modern over the counter sales</p> <ul style="list-style-type: none"> Infor Sales Hub 10.2.0 Latest Xi controls Improved product search with facets, sorting and filtering Improved customer search Multiple payment methods New order history with order, lines, and aggregated by product Integration with Document Management <p>Focus on tight Margins</p> <ul style="list-style-type: none"> Infor Supplier Rebate 10.1.0 (GA>June 2016) New loosely coupled integrated with M3 for supplier bonus/vendor rebates/supplier rebates Flexible agreements Matching and accruals are automatic Automated generation of supplier claims, User defined alerts <p>New Modern Warehouse Mobiltiy</p> <ul style="list-style-type: none"> Factory Track for M3 replacing M3 Warehouse Mobility Modern barcoding solution with real-time update and validation Online extension of M3's inventory management capabilities HTML5 browser Built on Infor Mongoose Cloud deployment For all M3 Industries/customers 	<p>Focus on Rental</p> <ul style="list-style-type: none"> New rental price simulation Mass update of rental lines Bulk item in rental planning board Split a single rental line across multiple warehouses (bulk items) Update planning facility if equipment returned to another depot <p>Completing the Equipment Solution</p> <ul style="list-style-type: none"> Show work requests in the maintenance scheduling board Capacity and parts checking when opening an MCO MCO flow automation (can remove 4 manual processes) WO/MCO's > Move of misc. and sub-contract transactions Buy-back of equipment via PO Change of ship-to w/house on PO New inventory segment concept EQM now supports MO's <p>Enabling Service Customers to Migrate Easier</p> <ul style="list-style-type: none"> Individual, Individual meters, Agreements, Service expenses, Service history & Service orders Plus simplified processes <p>Infor Mobility for Field Service:</p> <ul style="list-style-type: none"> iOS (+Android & Windows) Off-line capabilities New check-list / inspections Create new work requests and work orders on the device Enhanced printouts from the device Update assignment status if incorrectly set Various new and enhanced API's (eg. checklists etc) 	<p>Easier to Use</p> <ul style="list-style-type: none"> CPQ script integration enabled & CO/PO matrix in HTML5, harmonize Smart office capabilities Item Descriptions in many programs added improving readability Mass update pur.price & routes on CO lines New ability to classify a carryover and use that for allocations <p>Supply Chain Visibility & Allocations</p> <ul style="list-style-type: none"> Supply chain managed Orders now at style, style color, order level with mass capabilities for closing orders New way of making selections, more fields (order, market, order) and SCO enabled in batch allocation Delivery value exceeding credit limit Use of joint delivery code in rules <p>Smarter in Production</p> <ul style="list-style-type: none"> Users can now close production orders with one click at the schedule level and or at order level Included new checks reducing errors in 'over reporting' previous operation or changing MO's when pick lists are out Product Structures can now contain materials from other facilities <p>Reducing Modifications</p> <ul style="list-style-type: none"> Many MI transactions are added supporting the use of a matrix in Schedule, PO, CO, DO in programs as mashups/SDK MI for composition, substitution table, description of production schedule Ability to import a PO proposal that comes from an external system 	<p>Version handling of Product</p> <ul style="list-style-type: none"> Add version handling to product header Header to control version on header, lines and other details of product-definition. Materials & Operations controlled by version Allow version handling of yield, batch-size and more, used in MRP & Costing. Align with concepts in PLM Optiva <p>Alternate Processes</p> <ul style="list-style-type: none"> Each process can have different formulas and routings. An item can be associated to many product ids (processes). New Manufacturing rules allow you to define standard process and alternates according to calendar. <p>Item-pack</p> <ul style="list-style-type: none"> Concept from Adage ERP. Defines the relationship between a bulk-item and pack-formats. Align plans between a bulk-batch size and demand for multiple packed items from bulk. Aggregates manufacturing orders into a joint super-MO controlling execution and costing <p>Sublot Management</p> <ul style="list-style-type: none"> Sub-lot - a new entity below the lot and the balance ID in M3. Stored in separate table to isolate from exploding volumes. During receipt into stockl capture sublots, with catch weight if needed. Every creation, issuing or deletion of a sublot can be traceable Aimed at scaling to handle 1000's of sublots per balance ID. 	<p>New platforms supported</p> <ul style="list-style-type: none"> RHEL 7.2.x / PPAS 9.4.x IBMi 7.3 Windows 10 (client) / EDGE browser <p>Core Technologies</p> <p>Improvements to Grid, LCM & Foundation Customer Defined fields External Webservice calls</p> <p>UX</p> <p>New H5 with SoHo Xi Design H5 Enterprise included in M3A-CIT Full support of Xi Platform 12</p> <p>M3 Documents</p> <p>New Configurable XML 30 documents planned in step 1</p> <p>Warehouse Mobility</p> <p>Factory Track for M3 replacing M3 Warehouse Mobility</p> <p>Countries</p> <p>Controlled Availability planned for 2 new countries in Sept 2016</p> <ul style="list-style-type: none"> Vietnam Lithuania <p>& 3 more CA planned for March 2017</p> <ul style="list-style-type: none"> Latvia Estonia South Korea <p>e-signatures</p> <p>Step 1 e-signature in ~40 functions with audit trail, e-docs in phase 2</p>

Factory Track for M3

New Modern Warehouse Mobility

- Factory Track for M3 replacing M3 Warehouse Mobility
- Modern barcoding solution with real-time update and validation
- Online extension of M3's inventory management capabilities
- HTML5 browser based access for broader device support
- Built on Infor Mongoose framework for ease of personalization
- Cloud deployment
- For all M3 Industries/customers



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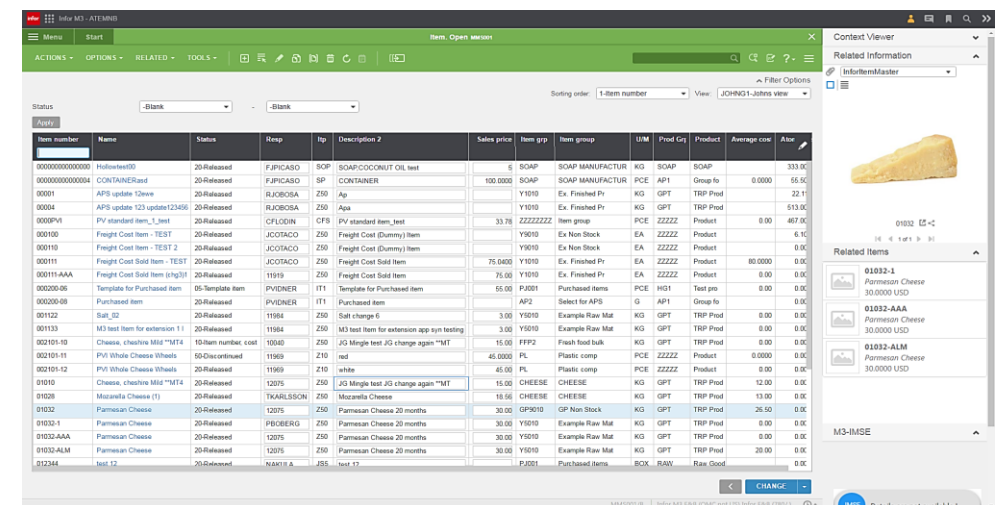
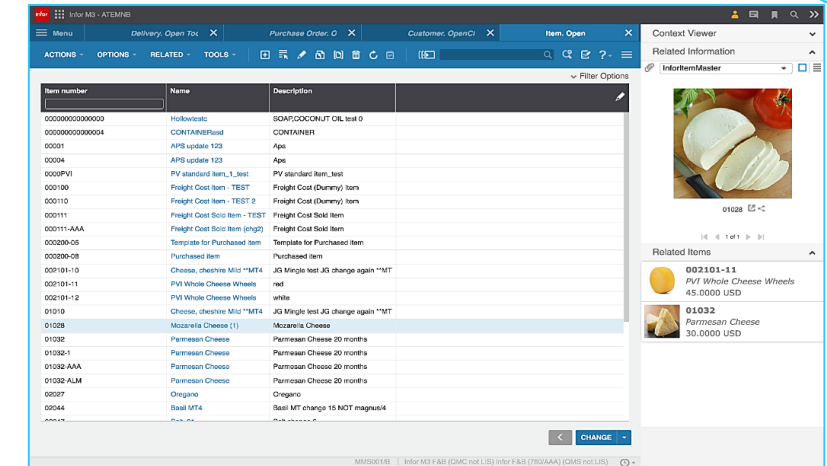
OTHER

USER SETTINGS

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Technology & UI Summary 13.4

- New H5 with SoHo Xi Design plus Themes
- H5 Enterprise included in M3A-CIT – H5 foundation gone
- Full support of Xi / **OS Platform 12**
- Enhanced Platform Support, new versions plus Linux on IBM Power
- Extensibility improvements using Customer Fields
- New Configurable XML for Business documents



SEKSJON 02

Nyheter i innkjøpsmodulen i M3, versjon 13.1, 13.2, 13.3 og 13.4

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PUR

infor

Prolonged PO Number

Problem

Several customer requirements have indicated that the purchase order number is too short

Solution

The purchase order number (and its relatives) are prolonged from 7 to 10 positions

Benefit

A growing number of purchase orders can be managed before archiving is made.

Purchase Order: Open - PPS200/E Infor M3 for Equipment Infor M3 for Equipment

Actions Options Related Tools

Panel Header

Warehouse: 001 Warehouse for Spare Parts

Supplier: CR5702 Coldwell Mining Supplies

Order type: AO1 PO with QI

PO number: 1234567890 Status: 06 /

Details

Buyer: 15252 Order date: 130417

Requisition by: 15252 Req delivery dt: 130421

Delivery terms: EXW Ex-works Delivery method: TRU Truck

Freight terms: CIF cif Harbor/airport: Unspecified

Packaging terms: None Monitoring list:

Payment terms: N30 30 days net Payment mtd AP: CHK Supplier Checks

Currency: USD US Dollars Language: GB English

Revision no: Telephone order:

- Affected fields are:
 - Purchase order number (PUNO)
 - PO Agreement number (PUAG)
 - Claim number (CLAN)
- Also affected:
 - MI transactions
 - Tables
 - Fields
 - View definitions
 - Printouts/stream file
 - Data structures

5177

PUR

Purchase Order Proposal Consolidation

Problem

I want to consolidate purchase order proposals to purchase order differently than what the system is currently doing.

Solution

Consolidation of purchase order proposals to purchase orders can now be set up according to several criteria in a new program PPS019

Benefit

The user determined consolidation of purchase order proposals can now be setup to match the conditions and requirements of each supplier.

PO Consolidation Group. Open - PPS019/E Infor M3 for Equipment Infor M3 for Equipment

Actions Options Related Tools

Panel Header

Consolidate grp: NEW GROUP

Detailed Information

Description: New group

Name: New group

Facility:	<input checked="" type="checkbox"/>	Supplier:	<input checked="" type="checkbox"/>
Order type:	<input checked="" type="checkbox"/>	Consolidate grp:	<input checked="" type="checkbox"/>
Currency:	<input checked="" type="checkbox"/>		
Buyer:	<input checked="" type="checkbox"/>	PO number:	<input checked="" type="checkbox"/>
Delivery terms:	<input checked="" type="checkbox"/>	Delivery method:	<input checked="" type="checkbox"/>
Lowest status:	<input checked="" type="checkbox"/>	Media profile:	<input checked="" type="checkbox"/>
Fascimile no:	<input checked="" type="checkbox"/>	Priority:	<input checked="" type="checkbox"/>
Monitoring list:	<input checked="" type="checkbox"/>	Your reference:	<input checked="" type="checkbox"/>
Our ref no:	<input checked="" type="checkbox"/>	Final dest:	<input checked="" type="checkbox"/>
Warehouse:	<input checked="" type="checkbox"/>	Stock zone:	<input checked="" type="checkbox"/>
Ship-via addr:	<input checked="" type="checkbox"/>	Generation ref:	<input checked="" type="checkbox"/>

- Consolidation rules are set in the new program PPS019.
- The consolidation rules are connected to the supplier (CRS624) or the purchase order type (PPS095)
- Note that this is a mandatory change.

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Konsolider	Beskrivelse	Benevnelse	
DEFAULT	Default group	Default group	
Y001	Group All but Co-sort ID	Co-sort ID	
Y002	Group All but Warehouse & Co-sort	By Whs/Co-sor	
Y003	Group All but Our ref & Co-sort	By Ref/Co-sor	
Y004	Misc Grouping	Misc Grouping	

Filteralternativer

Konsolideringsgruppe ✕

Dette feltet angir innkjøpsordren til konsolideringsgruppen. Konsolideringsgruppen er brukerdefinert og avgjør hvordan planlagte innkjøpsordre slås sammen til én eller flere innkjøpsordre.

Du kan angi flere konsolideringsgrupper for kjøpsordrer og knytte dem til både leverandør- og innkjøpsordretype. Konsolideringsgruppen blir lagt til alle planlagte innkjøpsordre som opprettes. Den blir senere brukt som en sorteringsrekkefølge når planlagte kjøpsordre blir frigitt til diskrete innkjøpsordrer.

Eksempel:

En innkjøpsordrekonsolideringsgruppe blir brukt som et konsolideringsfelt fra det planlagte innkjøpsordreforslaget, når en planlagt ordre blir frigitt for å opprette en innkjøpsordre. Postene med samme konsolideringsgruppe og innhold ender opp på samme innkjøpsordre. Hvis noe innhold avviker i planlagt ordre, blir en ny innkjøpsordre opprettet.

[Lukk](#)

CGRP (W10BKV)

5190

PUR

infor

Alternative Sourcing for Purchase Order Proposals

Problem

I want to source from another warehouse if I can and purchase it only if I have to, but I don't know if the item is available in other warehouses.

Solution

The availability in all warehouse can be checked from PPS170 and allowing the user to change a planned purchase order to a planned distribution order.

Benefit

Source from another warehouse instead of procuring when possible will help reduce your costs.

Planned Purchase Order. Open - PPS170/B Infor M3 for Equipment Infor M3 for Equipment

Actions Options Related Tools

Fac: Stat: PIPol: AM: Orig:

Apply

Buyer	Supplier	Whs	Item number	Rel dt	AM	St	Ms	Plan qty	Pp	S
15376		001	BC-1002							
15376	B0001	001	1009173_4							
15376	B0001	001	1009173_7							
15376	B0001	001	1009173_8							
15376	B0001	001	1009173_9							
17382	B0001	001	LEN-TEST							
17382	B0001	001	LEN-TEST2							

Print CTRL+6
 Release Line CTRL+11
 Release Supplier CTRL+12
 Item/Warehouse CTRL+14
 Material Plan CTRL+15
 Purchase Order CTRL+16
 Purchase Statistics CTRL+17
 Suppliers CTRL+18
 Close To Order CTRL+19
 Subcontracting Selection CTRL+20
 Charges CTRL+21
 Attribute Values CTRL+22
 Remove Order Connection CTRL+23
 Change to DO CTRL+24
 Calculate Sales Price CTRL+30

- A new related option 24 in PPS170 will open the availability in all warehouses (MMS081).
- MMS081 shows the availability of that item in all warehouses.
- In MMS081 you can use option 1 (select) on another warehouse and by that deleting the planned purchase order and create a planned distribution order from that warehouse instead.

5319

PUR

Reference Between Purchase Orders

Problem

I want to reference a purchase order line to another purchase order line because they are related, e.g. for add-ons to an equipment.

Solution

Purchase order lines can now be referenced to each other with two types of reference, ex-order and attachment order.

Benefit

Create a link between order lines to know that they belong together.

Purchase Order: Open Lines - PPS201/E Infor.M3 for Equipment Infor.M3 for Equipment

Actions Options Related Tools

Item number: BC-1002 Gasket 10x02
Stock zone:

Quantity, Date, Price

Order qty: 7 PCS Priority: 5 Normal

Req del dt: Cnf del dt: Plan date:
Delivery date: 130421 130426

Purchase price: 105 PCS USD Purch price qty:
Discount 1/2/3: 0.00 0.00 0.00 Purch price txt:
Country of orig: US United States
Our ref no:
Ref order no: 0-Use varies
Line total: 735.00

Order relation: 1000806 10 1-Extra order

X

- Purchase order lines can have two different reference types.
 - Extra order – another order from the same supplier
 - Attachment order – another order from different supplier
- The reference is entered on the purchase order line (PPS201/E)

5038

PUR

Indicate that a PO is a Duplicate

Problem

There is no way of knowing if a purchase order, especially with attributes, are an exact copy of another purchase order.

Solution

If a purchase order line is an exact copy of another purchase order that information is indicated on the purchase order line and purchase order header.

Benefit

Decrease the handling time for suppliers when they receive orders that are exact copies of other orders. This is to eliminate the time spent on reviewing attributes for exact copies.

Purchase Order: Open - PPS200/C Infor M3 for Equipment Infor M3 for Equipment

Actions Options Related Tools

Copy from

PO number: 1000809

Supplier: XD-4321

Order type: AO1 PO with QI

Copy to

PO number:

Supplier: XD-4321

Order type: AO1

Req delivery dt: 130422

Currency: USD US Dollars

Retr new data:

Retr new prices:

Copy ord lines:

Copy line text:

Save ref order:

Duplicate:

Number of dupl: 2

- Copies are indicated when copying orders in PPS200/C
- A flag on the order line indicates if the line is a duplicate and from which order it is copied from.
- If an order line, that is indicated as “duplicate”, is changed the “duplicate” flag is reset.

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5094

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Print Purchase Order Preview

Problem

I want to print a preview of the current purchase order to be able to validate it before it is sent to the supplier.

Solution

A printing preview parameter is added to PPS600 to be able to print the purchase order without making any updates.

Benefit

Enable a print out of a purchase order without updates which enable the user to validate that the purchase order is correct before it is sent to the supplier.

Purchase Order: Print Document - PPS600/E SCE Company SCE - Company 510 division AAA

Actions Options Related Tools

Panel Header

Report version: 15252

Selection

	From:	To:	Srt:
Buyer:	15252	15252	<input type="checkbox"/>
Supplier:			<input type="checkbox"/>
PO number:		0000	<input type="checkbox"/>
Facility:	000	000	<input type="checkbox"/>
Order date:			<input type="checkbox"/>
Order type:	000	015	<input type="checkbox"/> 15
Lowest status:	00	70	<input type="checkbox"/> 73
Highest status:	00	15	<input type="checkbox"/> 15
Print preview:	<input type="checkbox"/>		
Copy:	<input type="checkbox"/>		
Prt pack instr:	<input type="checkbox"/>		

- No updates will be made if “Print preview” is selected.
- Print preview and print copy can’t be used at the same time.

5278

SCE

infor

Inbound Transportation

Problem

There is very limited visibility of inbound transportation to a warehouse.

Solution

Introducing inbound deliveries for planning and execution for purchase orders, customer order returns and distribution orders.

Benefit

Get perfect visibility of all inbound transportation to a warehouse for planning and execution purposes.

Inbound and Outbound Deliveries. Open - MWS490/B SCE Company SCE - Company 510-division AAA

Actions Options Related Tools

Delivery status: -Blank -Blank

Delivery date: -

Warehouse: -

Direction

2-Inbound dely

Apply

Whs	Dly dt	Dely no	DIS	Consignor	Dep dt	Order no	Fin	Dmt	Roc	Est weight
001	130201									
001	130311	531410	90	FE30_001	130304	7080945	FEX	001	2	7.000
001	130311	531422	90	FE30_001	130304	7080948	FEX	001	2	30.000
001	130312	531399	50	FE30_001		7080943	CIF	001	2	16.000
001	130314	531455	75	FE30_050	130311	7080955	FEX	001	2	5.000
001	130315	531406	50	FE30_001	130315	7080944	FEX	001	2	3.000
001	130315	531440	90	FE30_001	130307	7080951	FEX	001	2	12.000
001	130315	531458	50	FE30_050	130307	7080956	FEX	001	2	18.000
001	130315	531537	50	FE30_001	130312	7080980	FEX	001	2	7.000

- Inbound deliveries are very similar to outbound deliveries which is used for customer orders, distribution orders etc.
- Inbound deliveries are in many cases synonymous to a truck planned to arrive at a warehouse.
- All purchase order lines will automatically create inbound delivery lines which in turn will be connected to a matching inbound delivery.
- Inbound deliveries can be viewed and managed in MWS490.

6721

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Enhanced process for shipment advise and transport notification

Problem

Date and time information on purchase orders is insufficient for planning and tracking inbound deliveries.

Solution

The process for shipment advise, and transport notification has been reworked and enhanced featuring additional date and time fields for purchase order logistics and data collection points.

Benefit

The new functionality enhances the capabilities to plan and track inbound logistics for purchase orders both inside and outside of the buyers responsibility, in order to increase the visibility and the effects on material availability.

Purchase Order. Advise Shipment **

Actions Options Related Tools

Panel Header

PO number: 2001075 10 Buyer: 14176
 Status: 35 - 35 Whs - zone: 003
 Supplier: TK-CIF TK CIF supplier
 Item number: TK002 Calvados 4954
 Suppl item no: Suppl order no:
 Ship-via addr: Göteborgs hamn
 Final dest: Linköping Warehouse
 Place of load: LONDON london
 Delivery terms: CIF CIF Language: GB
 Delivery method: 001 Sea transport Goods resp: 2-Gds transp addr

Ordered/Confirmed

Ord/cfm dely dt: 140530
 Order qty alt: 5,00
 Confm qty: 5,00
 Early advised:

Advise

Suppl dep date: 140521
 Pl pickup date: 140530
 Arrival date: 140603
 Qty to advise: 5,00 PCE

- Additional fields are added to shipment advise, transport notification and purchase order line transactions
 - Supplier departure date
 - Carrier departure date
 - Planned pickup date
- Available input fields vary by goods responsible (DELT). The responsibility of the goods is transferred at supplier dock, buyers dock or a place in between the two.
- The enhanced process is automatically introduced.
- Important settings are in CRS780 (new parameters) and PPS010.
- Shipment advise and transport notification are available PPS220/260/270360, MWS490 and corresponding MI programs.
- **Extensive details are available in the NCR addendum.**

6924

SCE

Automatic route retrieval for inbound logistics



Problem

Freight cost calculations for inbound logistics require information such as forwarding agent and transportation service residing on the route.

Solution

Routes can be set automatically for inbound deliveries (purchase orders) using new generic object control tables.

Benefit

Manual intervention for managing freight cost for inbound logistics (for purchase orders) is significantly reduced by automatically assigning routes to inbound deliveries.

Route Preselection. Open *

Actions Options Related Tools

Direction: 2-Inbound dely

Place: STOCKHOLM Stockholm

Priority: 2-High priority 2/5/7

Apply

Warehouse	Supplier	Place of load	Delivery method
DR1	GPSU005	UMEÅ	003

- The main reason for developing route functionality for inbound transactions is to retrieve and control data on the inbound deliveries. Example of important data that is retrieved via route is the forwarding agent and transportation service ID. Both these entities are needed to be able to retrieve and manage a freight cost model on the inbound delivery.
- Route preselection for deliveries connected to purchase orders are maintained in a new generic object control table, DRS012.
- A new standard sorting order by program has been introduced for CMS016.
- DRS012 is accessed through CMS016. The object keys are direction (currently inbound only) and place of unload.
- Note that route preselection for outbound deliveries is still maintained in CRS727 and DRS011.



5232

SCP

Improved Item Statistics with Additional Accumulators

Problem

The item statistics need several additional accumulators to register the true picture of demand.

Solution

Several new accumulators are added to the item statistics (MMS090) for example where the demand occurred rather than from where it was delivered.

Benefit

Improved item statistics will provide the basis for additional KPI's in many industries

Item Statistics. Display - MMS090/E Infor M3 for Equipment Infor M3 for Equipment

Actions Options Related Tools

ABC volume:	A	Item type:	AP2
Item resp:	15252	Basic U/M:	PCS
Item group:		Planner:	15252
Pln policy:	20	Period:	1304
Requested qty:	0	Req qty header:	0
Sold qty:	32	Sold qty header:	32
		Sold qty ref:	0
Pos transfer:	0	Pos transf ref:	0
Neg transfer:	0	Neg transf ref:	0
Neg trf req qty:	0		
Manuf quantity:	0	Manuf qty ref:	0
Purchased qty:	0	Purch qty ref:	0
Used quantity:	0	Used qty ref:	0
Non-repr usage:	0	Non-repr us ref:	0
No. CO req line:		No. CO req head:	
No. receipts:	3	No. recpts ref:	
No. issues:	2	No. issues ref:	0
No. neg trf req:			
No. returns:			

Item Statistics. Display - MMS090/F Infor M3 for Equipment Infor M3 for Equipment

Actions Options Related Tools

ABC volume:	A	Item type:	AP2
Item resp:	15252	Basic U/M:	PCS
Item group:		Planner:	15252
Pln policy:	20	Period:	1304
Opt stat field:	0		
Pos ph inv var:	29	No. phys invent:	2
Neg ph inv var:	0	No. rej phy inv:	2
F/C qty:	0	Budg qty:	0
Scrapped qty:	0	Avg on-hand-bal:	0
Pos reclass:	0	No. shortages:	
Neg reclass:	0	No. plan shtgs:	
Pos transf sur:	0	Neg transf sur:	0
Surpl ret qty:	0		
Internal req qt:	0	No. int request:	
Dep rollup qty:	0	Dep rollup req:	
Terr rollup qty:	0	Terr rollup req:	
Removals:			

- Important new accumulators register where demand occurred, be able to separate back to back orders from stock order etc.
- Please see NCR 5232 for full details.

4012

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Returnable Indicator

Problem

There is a need to indicate if an item can be returned to the supplier or not. If an item isn't returnable then the user should get notified

Solution

An indicator giving a warning message if an item is not returnable either to the supplier or returned after a sale

Benefit

Better information and control of returnable items

Item. Open - MMS001/F Infor master Company M3 BE ATE-MNB - 330AAA-EUR

Panel Header
Item number: 000100JP Table purchased
Ext item number: 000100JP

Basic Information
Inspection code: 0-No
No. dec places: 0-No decimals
PO U/M: PCE
Ext instruction: 001
Goods rec mtd:
Grp tech class:
Returnable ind: 0-Returnable
Gross weight: 2.000 KG
Net weight: 1.000 KG
Volume: 10.000 M3
Free cap units: 1.000 M2

Exp date mtd: 0-No expiry date
Harvest method: 0-Not used
Price dec place: 2-Two decimals
Purch price U/M: PCE
Int instruction:
Issue message:
Distr grp tech:
Returnable msg: 0-No messages
Length: 0-No messages
Width: 1-Warning, warn
Height: 2-Warning, error
Fragility: 3-No msg, warning
4-No msg, error

Returnable indicator:

0 = Item is fully returnable (no messages)

1 = Item is returnable with restrictions (only information and hence no messages)

2 = Item is not returnable to supplier (messages according to Returnable messages field)

3 = Item is not returnable to supplier nor to us (messages according to Returnable messages field)

The returnable indicator should be used together with the returnable message parameter.

5364

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Advise Package and SSCC through PPS220, PPS260

Problem

It is only possible to advise packages (for in-house package management) through MHS850 and not through PPS260 etc.

Solution

Packages, packaging and SSCC number can now be advised through PPS220, PPS260 and PPS001MI, which enables the packages to be used in-house.

Benefit

Enable in-house package management also for purchase orders advised manually through e.g. PPS260

Purchase Order: Advise Shipment - PPS260/E Infor M3 for Equipment Infor M3 for Equipment

Actions Options Related Tools

Supplier: CR5702 Coldwell Mining Supplies
Item number: BC-1002 Gasket 10x02

Details

Suppl item no: CR-1002
Suppl order no:
Currency: USD Language: GB
Ship-via addr:
Final dest: Butler Machinery Fargo E070

Ordered/Confirmed

Ord/cfm dely dt: 130421
Order qty alt: 7
Confirm qty:
Early advised:
Responsible: 15252
Fwd agt ref:
Bill of lading:
Carrier name:

Shipment

Shipment date: 130417
Qty to advise: 7 PCS
Flagged compl:
Dely note no:
Package no:
Incl in package:
Packaging: BOX
SSCC no: 349080953234653432

- By supplying a packaging when the order line is advised you enable the possibility for in-house package management.
- The functionality requires CRS624/F shipment advice =2, PPS345 package based receipt =1 and PPS095/K automatic delivery note generation =1.

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Package Staging Prior to Goods Receipt of Purchase Order ASN

Problem

Received does not match advised quantity on the ASN in PPS360 and we want to verify the package numbers before actual receipt of the packages.

Solution

Staging of packages on ASN is available before actual receipt is made. Only the staged packages will be received when receipt is performed.

Benefit

Staging allows you to verify the arrived package numbers before receipt, to make sure to only receive the actual packages that has arrived.

Delivery Note. Update Packages - PPS362/B1 Infor M3 for Equipment Infor M3 for Equipment

Actions ▾ Options ▾ Related ▾ Tools ▾ |

Warehouse: 001
 Supplier: DD001 Supplier type: 0-Sup
 Dely note no: ASN_1000763 Dely note date: 1303

Package no	Incl in package	Plv	Pcd	SSCC number	Pckgs	Lst	Hst
BOXD1000763	*						
PP1000763	*						
BOXA1000763	PP1000763						
BOXB1000763	PP1000763						
BOXC1000763	PP1000763	000					

Related	Items/Dely note	CTRL+11
Select	Items/Package	CTRL+13
Change	Goods receipt	CTRL+14
Display	Trans notificat	CTRL+15
	Delete tran not	CTRL+16
	Stage package	CTRL+17

- Staging of packages is preferably done by scanning the packages using **M3 Warehouse Mobility**.
- By staging all actual packages before receipt you also make sure to keep the number of receipt transactions to a minimum to simplify invoice matching and internal accounting.
- Package staging is available in PPS360 and through interface transactions in PPS360MI.
- When receipt is made in PPS360/360MI only the stage packages are received.



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Shipment Advise – Transport Notifications

Problem

Many sourcing companies deal with deliveries that come consolidated in boats, trucks. Tracking / reporting of an inbound shipment or bill of lading was very hard as today it works very much delivery note based

Solution

The supplier delivery note screen is now configurable and can track, transport, BOL, delivery but also gives the capability to advise, notify, receive, reverse on single and aggregated (shipment) level

Benefit

Follow up capability, efficient reporting, less prone to errors.

The screenshot shows the Infor M3 Supplier Delivery Note screen. The table below represents the data visible in the screenshot:

B o lading	Whs	Supplier	Dely note	Date	Supplier name	Lst	Hst	No. agg	Arr dt
BOL140115001	001	Y00102	*	140116	US Supplier BEAUTY	46	46	2	
BOL140115002	001	Y00101	DN140115003	140116	US Supplier FG Package Managed	46	46	1	
BOL140116001	001	Y00102	DN140116001	140116	US Supplier BEAUTY	46	46	1	
BOL140116002	001	Y00102	DN140116002	140116	US Supplier BEAUTY	50	90	1	140130
BOL150114002	001	Y00101	*	140116	US Supplier FG Package Managed	47	47	3	140130
SA1203_1	901	*	*						
SA131204-1	901	SA-SUP01	SA1204-GR1-01						

The context menu for the selected row includes the following options:

- Drill Down (CTRL+10)
- Items/Dely note (CTRL+11)
- Pckgs/dely note (CTRL+12)
- Items/Package (CTRL+13)
- Goods receipt (CTRL+14)
- Shipment advise (CTRL+15)
- Stage dely note (CTRL+17)
- PO lines (CTRL+20)
- Transport Notification (CTRL+27)
- Reverse transport notification (CTRL+28)

Overview of changes

Shipment Advise

- How to get deliveries (ASN) in Supplier Delivery note PPS360
- Shipment (re) Advise (PPS360)
- Reporting on aggregated (shipment / BOL) level in PPS360

Transport Notification

- Reporting transport without having deliveries in PPS220/PPS270
- Reporting transport notification for a delivery in PPS360
- Reporting transport notification for a shipment in PPS360
- Reverse transport notification or shipment advise in PPS360

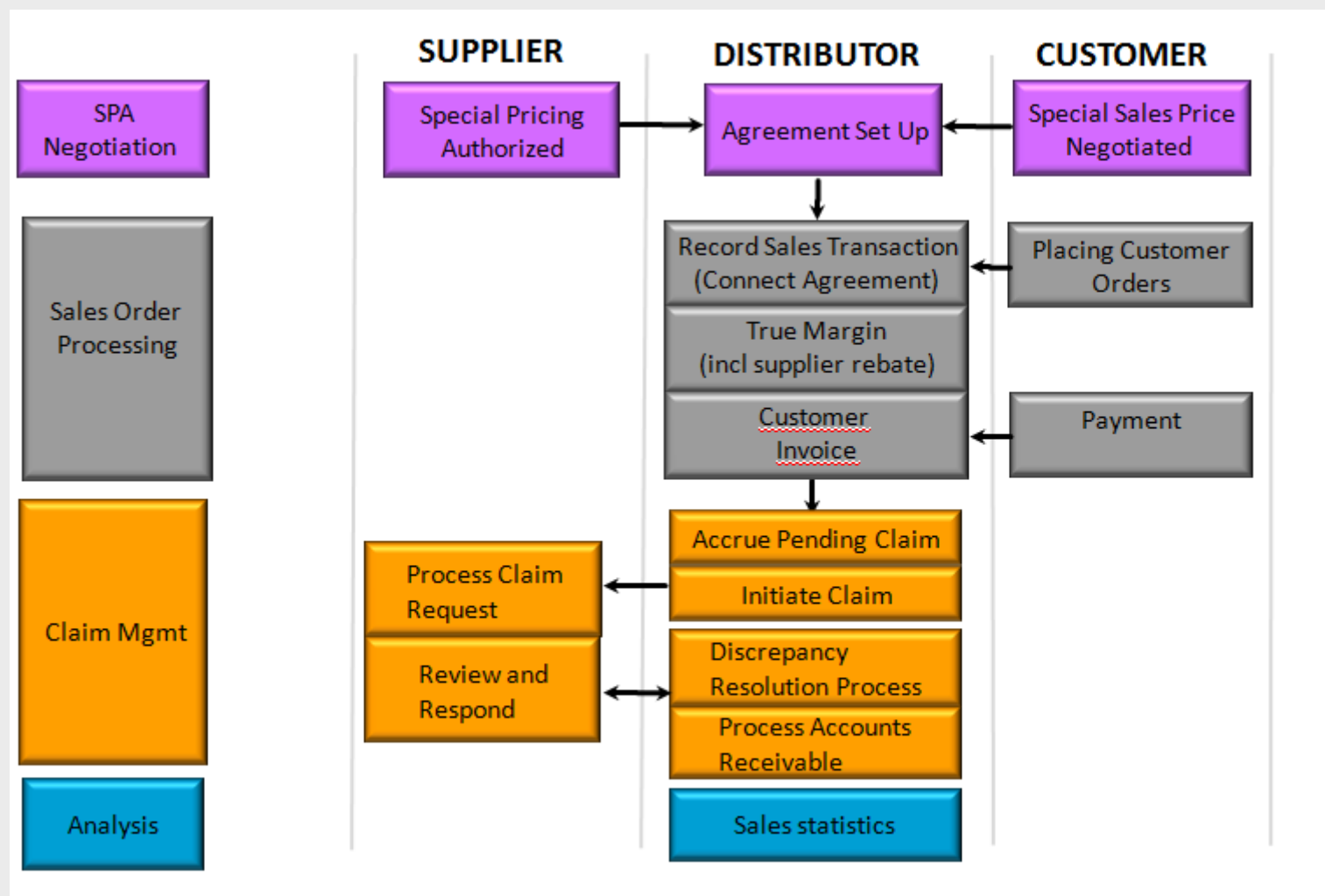
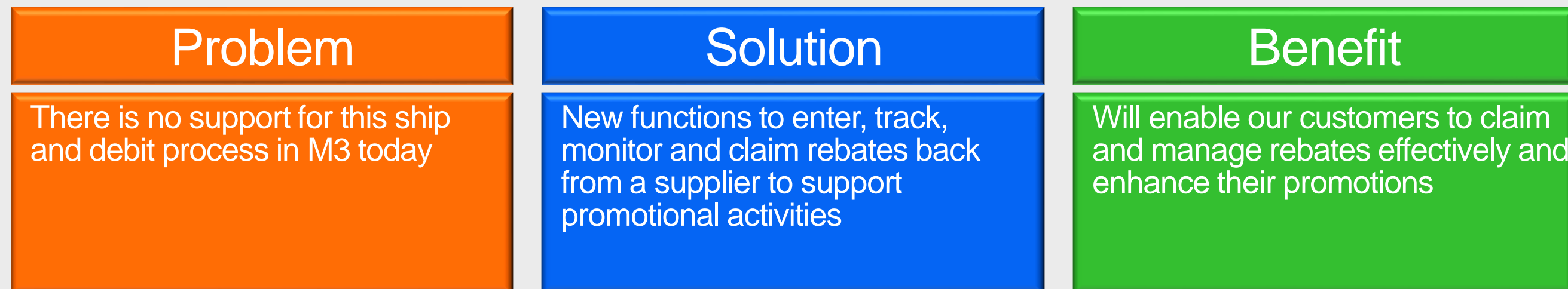
Decouple delivery lines from notified / advised transport

- Close / delete items from delivery
- Close / delete packages from a delivery
- Close / delete items in a package from a delivery

Goods receipt

- Goods receipt
- Reverse receipt

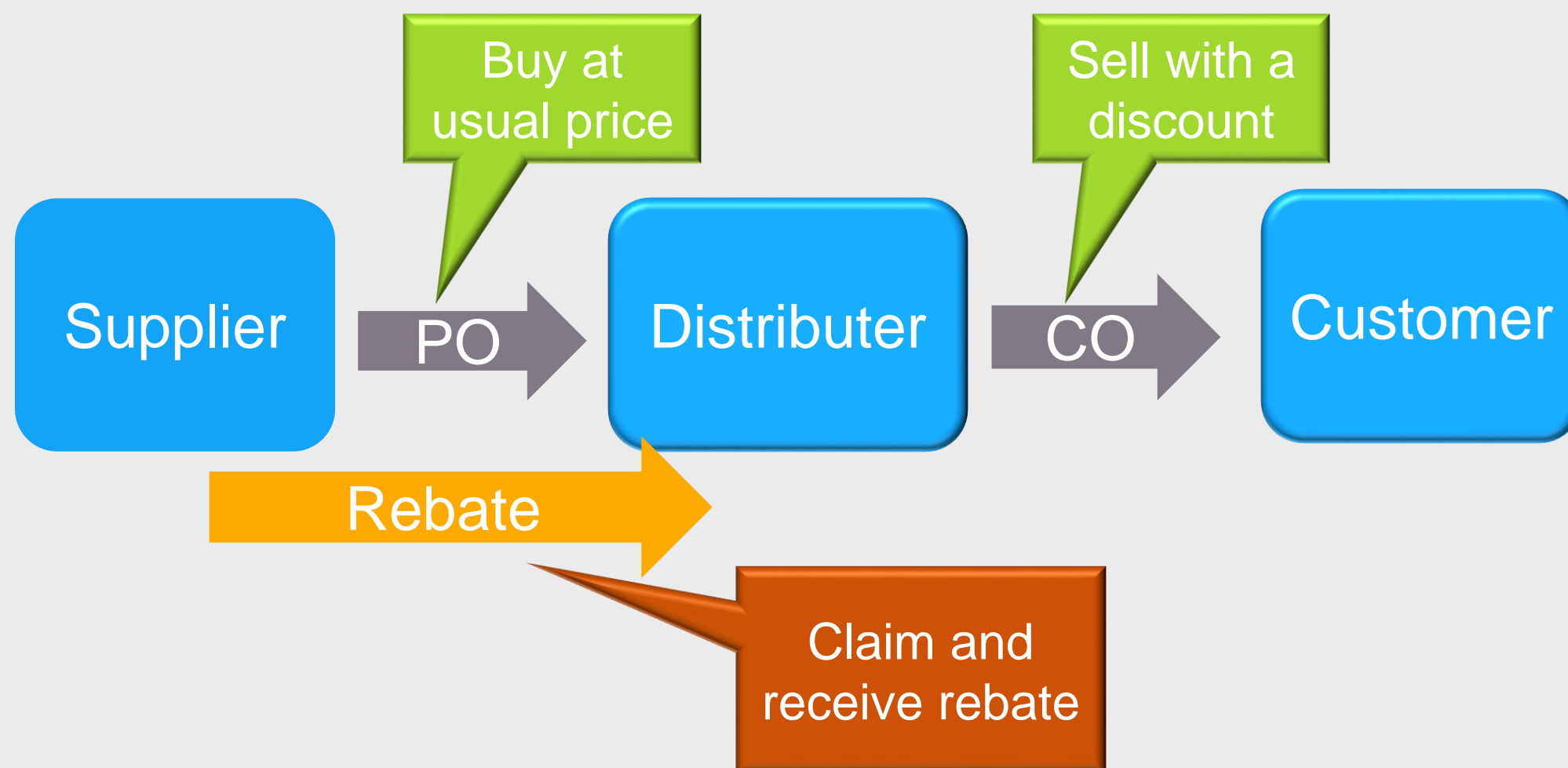
Supplier Rebates for Promotional Sales (1/3)



Supplier rebates for promotional sale

- A discounted sales price is granted by the supplier to meet a competitive situation.
- The distributor has already purchased the products from the supplier at a given price and the products are in the distributor's inventory.
- The distributor is to identify sales covered by the promotion, calculate the rebate due (pending claim) from the supplier and request the rebate (claim request) from the supplier
- The rebate retroactively lowers the distributor's purchase cost for that product and thereby protects the sales margin.

Supplier Rebates for Promotional Sales (2/3)



Supplier rebates for promotional sale

- A discounted sales price is granted by the supplier to meet a competitive situation.
- The distributor has already purchased the products from the supplier at a given price and the products are in the distributor's inventory.
- The distributor is to identify sales covered by the promotion, calculate the rebate due (pending claim) from the supplier and request the rebate (claim request) from the supplier
- The rebate retroactively lowers the distributor's purchase cost for that product and thereby protects the sales margin.

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Supplier Rebates for Promotional Sales (3/3)



M3 Customer Order. Open Line - OIS101/E Infor master Company M...

Actions Options Related Tools

Panel Header

Order line no: 0002127866 5 Customer: CUST#1 Customer #1
 Line status: 33-Allocated CO type: REB SPA REBATE MGMT
 Warehouse: AU1 Req delivery dt: 130226 1053 AUT
 Item number: 244198 DEMO ITEM 2

Quantities

Order qty alt: 6.00 PCE
 Remain to inv: 6.00 PCE

Pricing Information

Sales price: 4.00 1 SEK/PCE Line amount: 20.40 SEK
 Net price: 3.40 SEK/PCE Price origin: 2-Selection table
 Cost price: 3.00 SEK/PCE M agr price mtd:
 Supplier rebate: 0.40 SEK/PCE Prel price: 0-No
 Adjusted cost: 2.60 SEK/PCE Cstng mod sales:
 Int trf price: Price list: LP Campaign:
 Contrib margin: 4.80 SEK 23.53 % Promotion: RE01 Rebate Promotio
 Contrib marg ck: 0-No

Discounts

1 Customer % 6 Promotio %
 15.00

- Customer order line entry a preliminary supplier rebate amount is calculated.
- Enables proactive margin analysis
- An adjusted sales cost, decreased with the supplier rebate amount, is therefore also calculated as the new base for the margin control
- **Final rebate retrieved at customer order invoice .**



5368

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Supplier Rebate Claims for Promotional Sale



Problem

The distributor has purchased products from the supplier. The distributor is to identify sales covered by a promotion, and retroactively claim the rebate from the supplier.

Solution

The concept of supplier rebates for promotional sale addresses the scenario that a discounted sales price is granted by the supplier to meet a competitive situation.

Benefit

The solution will support a company to keep track of the supplier rebate amounts to be reimbursed by the supplier. This will give a better predictability on sales orders profit margin.

Supplier Rebate Inv Transaction. Display - PPS127/B Infor M3 for Equipment Infor M3 for Equipment

Actions Options Related Tools

Division

AAA

Apply

Order category

311-Customer order

Order no	Line	Sf	Delivery no	Supplier	Sup rebate ref t	Sup reb ref n	Customer
0000003050	1		5921	HILMAR	1	MH	HILMAR

- At time of invoice the final rebate amount is retrieved from the promotion. This enables rebates to be set up after customer orders have been entered, but not yet invoiced. To support an accurate accounting, the rebate amount is booked on a new 'pending rebate claim' account. Specific supplier rebate invoice transactions are created as a basis for creating the rebate claim against the supplier. For a more detail outline on this process, please see NCR 5368



5357

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Kits in Purchase (1/11)

Problem

Applying kits in purchase has multiple challenges such as automatic creation of kit purchase price, picking up agreement information, back-to-back orders (CO-PO)

Solution

Introduced' kit concept in Purchase

Benefit

Harmonizing kits within the application and have visibility of kit content with less risks on credits and returns.

Purchase Order. Open Lines - PPS201/B1 M3 for Equipment (760) CMP760AAA - VAT - M3 for Equipment

Actions Options Related Tools

Panel Header

PO no: 1003334

Suppl: CAT Cat Canada

Details

Ln	Sub	Whs	Item number	Order qty	Purch price	Discnt	Line amount
10		001	10R9348	10.00	5098.60		50986.00
10	1	001	0R-8915	60.00	293.30		17598.00
10	2	001	10R4359	10.00	450.30		4503.00
10	3	001	10R1000	60.00	398.20		23892.00
10	4	001	10R0484	10.00	130.30		1303.00
10	5	001	0R9449	10.00	369.00		3690.00
20		001	LJKA.KIT1	10	5000		50000.00
20	1	001	1072041	10			
20	2	001	1072042	10			
30		001	LJKA.KIT2	10	21000		210000.00
30	1	001	1072041	10	10000.00		100000.00
30	2	001	1072042	10	11000.00		110000.00

Net order value: 310986.00 CAD

- Set up described in the next slide
- 3 kit scenarios can be applied
 1. Kits with reservation level Header,
 1. price level header.....
 2. Price level line
 2. Kits with reservation level LINE
 1. Price level line

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Kits in Purchase (2/11)

See also special KT session for this variant .. More set up required than indicated here

What	1 kit as stocked item, price on kit	2..kit as stocked item, price from underlying components	3. Kit as non stocked item, price from underlying components	4. kit as stocked item, price from underlying components
Set up PDS001/PDS017(FSH)	Kit control = 1 - fixed	Kit control = 1- fixed	Kit control = 2 -var 1-fixed	Kit control = 3 Attribute
Set up PDS001/PDS017(FSH)	Reservation level = 3 – kit	Reservation level = 3 - kit	Reservation level = 2 - material	Reservation level = 3 - kit
Set up PDS001/PDS017*FSH)	Pricing method = 1 or 2	Pricing method = 3- lines	Pricing method = 3 – lines	Pricing method = 3 – lines
Set up PDS002/PDS017 (FSH)	Add material lines	Add material lines	Add material lines (or in CO)	DO NOT ADD material lines
Purchase Proposal shows	Kit item	Kit item	items within the kit	Kit item
Purchase Proposal price	Price from kit item itself	Price from underlying items	Items within the kit	Kit incl items (via attributes)
Proposal price changing	Yes, kit price can be changed.	No, kit price cannot be changed on the proposal	Yes, the item prices can be changed on the POP	No, the kit item price cannot be changed on the proposal only via ATS101 – changing attributes
Purchase Order from POP	Shows Kit + items within kit (suffix)	Shows Kit + items within kit (suffix)	Only the items within kit (normal order lines)	Shows Kit + items within kit (suffix)
Purchase order manually	Creates Kit item + underlying lines (suffix)	Creates Kit item + underlying lines (suffix)	Creates kit item + items within kit the Kit item line is pure for information nothing can be done to it .	Creates Kit item + items included in kit (suffix)
Purchase confirmation PPS250	Kit item: price + quantity Items in kit: no changes possible	Kit item: quantity changes Items in kit : price changes	Items in kit: price + quantity	Kit item: quantity Items in kit: quantity + price
Purchase confirmation PPS220	Kit item: price + quantity Items within kit: no changes	Kit item: quantity changes Items in kit: price changes ***	Items in kit: price + quantity	??
Purchase ASN/Receipt	At reservation: Kit item	At reservation level: Kit item	At reservation level: items in kit	At reservation level: kit item

5975

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PPS200 and PPS220 enhancements

Problem

PPS200 is difficult to work with due to limited sort orders and filter fields available.

Solution

PPS200 has been rewritten to the new list program standard, which allows for flexible creation of sort orders.

Benefit

Users can now create their own sort orders to see only the purchase orders that concerns them.

Favorites SMS - Sales and Marketing Automation SLS - Sales Management EQM - Equipment Quotation Management More...

Home Purchase Order. Open ✕

Actions Options Related Tools [Icons] [Search] [Filter Options]

Sorting order: 6-PO number View: STD06-01-Standard view

Lowest status: [] - []
 Monitor active: [] - []
 Monitoring list: [] - []

Apply

PO no	Lst	Hst	Ord dt	Buyer	Otp	Supplier	Supplier name	Your reference
1100000122								
1100000122	85	85	140119	15252	FR	DHL	DHL	
1100000123	75	75	140120	15252	FR	DHL	DHL	
1100000124	75	75	140120	15252	FR	FBR	Freight broker	
1100000125	75	75	140120	15252	FR	DHL	DHL	
1100000126	75	75	140120	15252	FR	FBR	Freight broker	
1100000127	75	75	140120	15252	FR	DHL	DHL	
1100000128	75	75	140120	15252	FR	FBR	Freight broker	
1100000129	35	35	140120	15252	FR2	DHL	DHL	

- PPS200 is rewritten to new list program standard.
 - Create your own sort order
 - Create your own view
- Fields “Monitoring active” and “Monitoring lists” added to field groups for both PPS200 and PPS220.
- Orders can be created from B panel in PPS200 with option 1.

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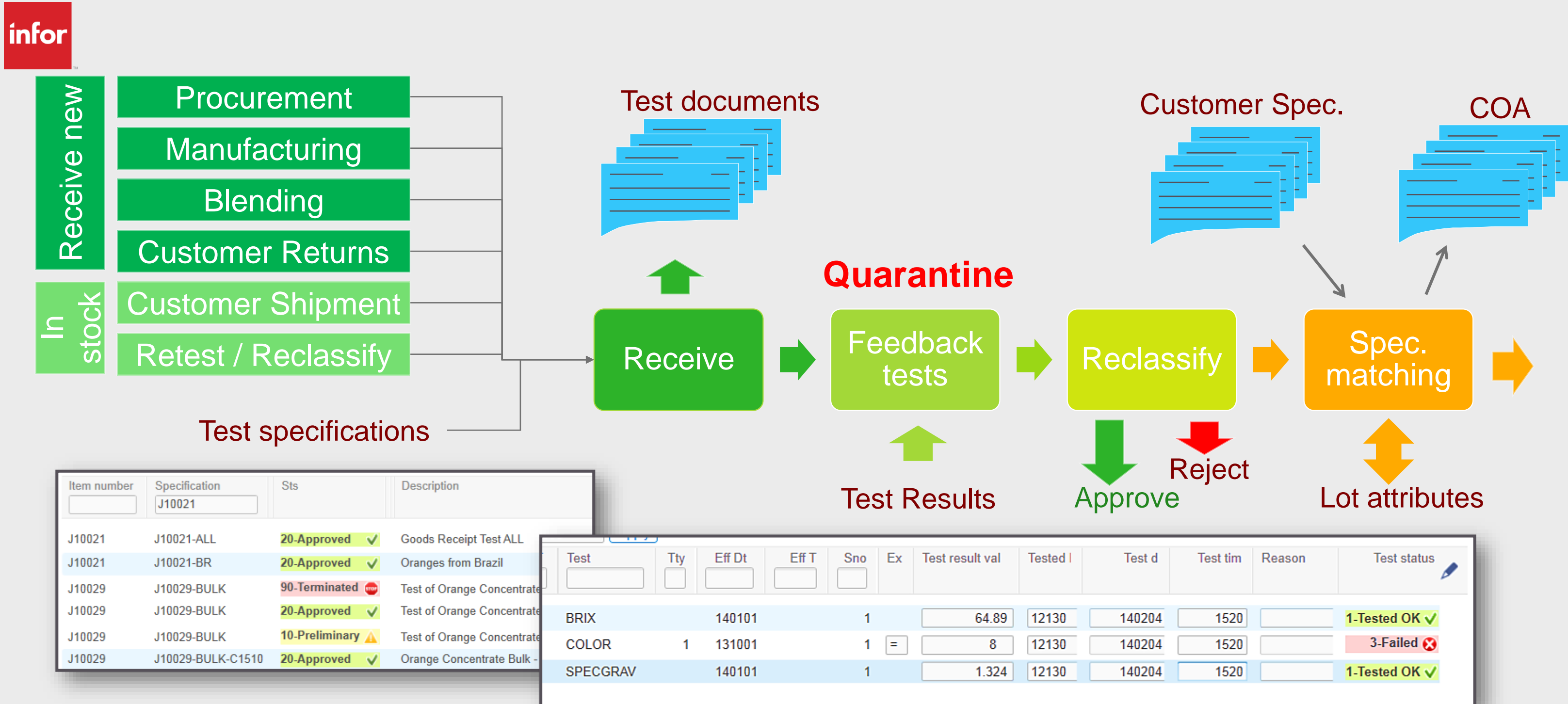
GCM – Grower Contract Management New Module in M3 13.2



- New type of supplier agreement for Grower Contracts
- New free statuses for agreement processing
- Connect specific cost pricing model on line agr. line level.
- New “Custom” fields on head & detail to be used to collect grower data and active in price model
- Supplier - Origin address – Farm/farm lot
- “Base origin” data – used to trace the seed lots / smolt used when growing
- Freely defined pricing model with cost components for base price, additions and deductions
- 5 ⌘ selection keys
- New matrix for bracketed additions/deductions
- Time as cost driver
- Calculate cost components using formulas supporting custom fields, attributes, matrix, time calc, dynamic attribute calc for multiple weight/volume definitions
- Capture gross quantity
- Capture tests/attributes/waste/etc. at receipt
- Calculate net/normalized quantities
- Dynamic attributes allow for multiple quantity definitions (received, dry, net/gross, rinsed, dead-on-arrival) calculated dynamically.
- “Auto-fulfillment” flag will close agreement line from further receipt.
- New QI-request type in QMS – Grower Agreement. Allow you to use QMS to capture farm-site test data during growing season and store against contract and farm-lot.
- Goods Receipt Inspection-Capture test results in QMS and load into attributes for pricing. Attributes (like moisture) may affect dynamic attribute for quantity (dry weight).
- QMS-tests marked as required will hold settlement.
- Auto-block receipt for settlement in self-billing function if missing required info
- Can also manual block receipt for settlement
- Allow for Multiple runs / re-runs of settlement process to manage adjustments of price components after receipt
- Calculates final and netted amounts.
- “Settlement print model” to control attributes to print.
- Settlement document to grower/supplier.
- Allow for first payment based on agreed “base” price and additions subtractions during receipt and test process
- Additional net payments after re-run of settlement function.
- Allow to mark/include customer order invoices and subtract CO-invoice amounts from supplier payment.

QMS - Lab- and Quality-Control Module

- New module released in M3 13.2 and further developed in M3 13.3



6625

PUR

Target Buying 1/3



Problem

Inventory and purchase planning in M3 is fairly static and material requirements planning (MRP) alone is not well suited for distribution customers.

Solution

Target buying is a new way of working with purchasing and inventory planning in M3. Target buying allows the buyer to work on an aggregated level across products and automatically create purchase proposals to meet target on weight, volume or cost.

Benefit

Target buying offers a solution to support buyers decision making process and is well suited for the processes common for distribution customers.

Purchase Planning Details PPS191

Buyer: 14891, Supplier: 1012, Product line: 30, Warehouse: WH1

Target type: 3-Cost, Target value: 150000,00, Actual value: 32000,00, Fulfillment: 21,33, Latest rel date: 150410, Fill-up logic: 2-Disregard max

Priority	Item	Name	Pri 1	Pri 2	Pri 3	Pri 4	Pri 5	Pln ord	POu	Actual	Rel dt	Pl dt
1	3081	NOKIA Lumia 920 Black	1					1	40,00 EA	4000,00	140617	140630
1	3082	NOKIA Lumia 920 White	1					1	40,00 EA	4000,00	140617	140630
1	3083	NOKIA Lumia 920 Grey	1					1	40,00 EA	4000,00	140617	140630
1	3084	NOKIA Lumia 920 Red	1					1	40,00 EA	4000,00	140617	140630
1	3099	Wooden Floor Maple Canadian	1					1	40,00 PAK	4000,00	140617	140630
1	3180	NOKIA Lumia 925 Black Pureview	1					1	40,00 EA	4000,00	140617	140630
1	3181	NOKIA Lumia 925 White PureView	1					1	40,00 EA	4000,00	140617	140630
1	3182	NOKIA Lumia 925 Grey PureView	1					1	40,00 EA	4000,00	140617	140630
Total			8					8	320,00	32000,00		

- Target buying allows the buyer to work on an aggregated level using **product lines**, which is a group of items defined in MMS001.
- Purchase targets is setup per product line and warehouse in PPS195. Target can be expressed as weight, volume or cost.
- The buyer starts the process in Purchase planning overview PPS190 which displays the product lines he or she is responsible for.
- The details of the planned purchase orders is displayed in PPS191 where the buyer can generate additional planned purchase orders automatically to meet the target.
- **Extensive details are available in the NCR addendum.**

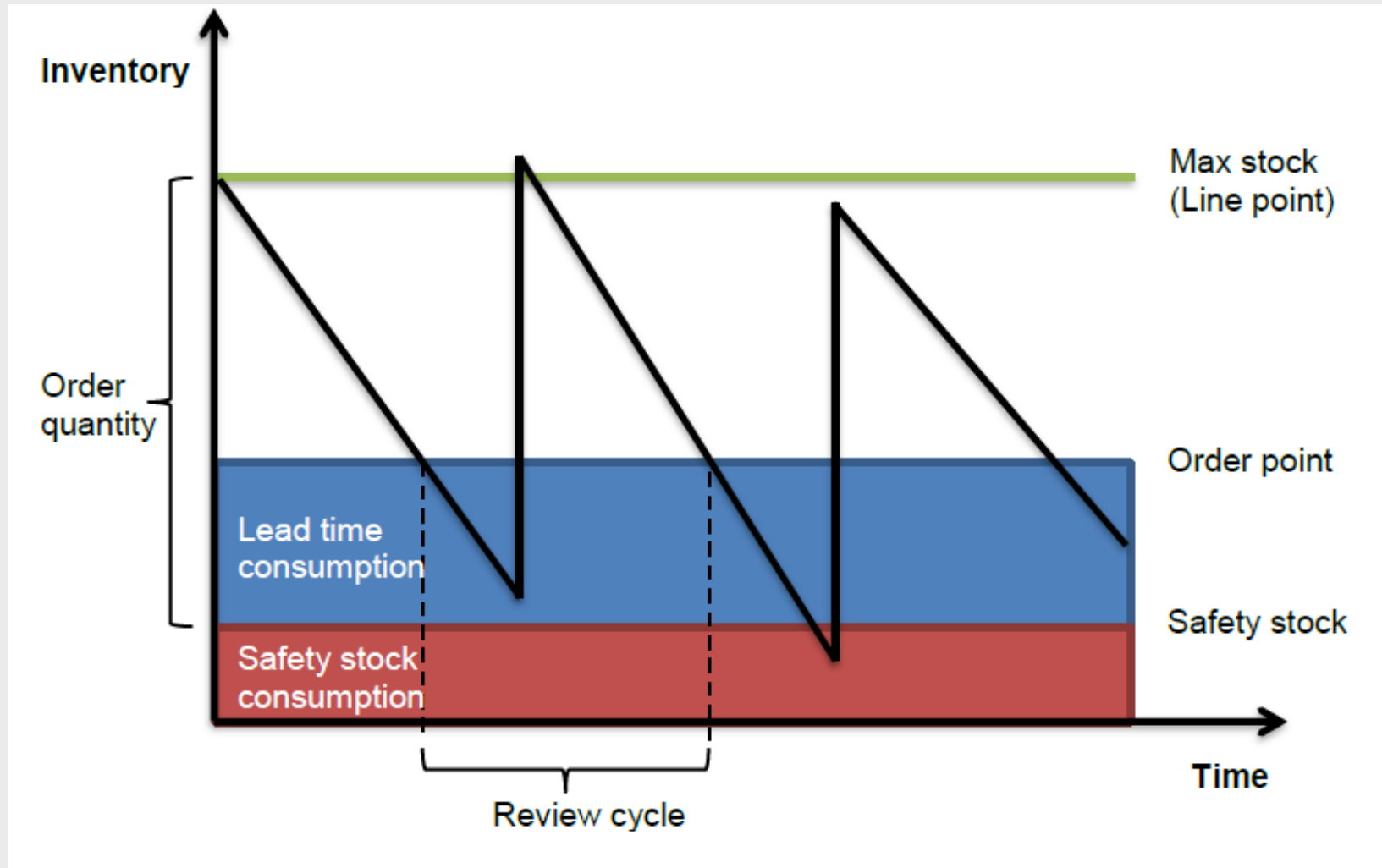


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Enterprise Cloud Software, Built for Your Industry

Target Buying 2/3

A basic concept is that purchasing is made for a given time period called **review cycle**. A group of similar products from the same supplier, called **product line**, are purchased together to cover the demand for the entire review cycle. This process is called **line buy**. Covering the demand during the review cycle is not the only target but increasing the order size by creating additional planned purchases thus increasing the carrying cost also have to be balanced against other targets such as reaching order discounts, rebate levels, or filling a truck to reduce transportation cost.

Additional planned orders are created for the items in the product line starting with the item with the **least coverage days first**. The order quantity is one EOQ.

$$\text{coverage days} = \frac{\text{on hand balance} + \text{qty on order} + \text{planned orders}}{\text{daily usage}}$$

$$\text{daily usage} = \frac{\text{annual demand}}{\text{number of work days}}$$

6625









PUR

Target Buying 3/3



🏠
Purchase Planning Settings PPS195 ✖

Actions ▾ Options ▾ Related ▾ Tools ▾

Panel Header

Supplier: Nokia

Product line: Nokia Phones

Warehouse: testing Main warehouse (A01 Fac)

Detailed Information

Target type:

	Target value:	Maximum value:
Weight:	<input type="text" value="500,000"/>	<input type="text" value="1000,000"/> KG
Volume:	<input type="text" value="4,000"/>	<input type="text" value="0,000"/> M3
Cost:	<input type="text" value="150000,00"/>	<input type="text" value="0,00"/> EUR

Buyer: Fredrik Zachrisson

Order type: Standard PO

Review cycle:

Target Fill-Up Settings

Fill-up logic:

ABC type:

ABC cls: -

Priority:

- The fill up logic and the target to reach when creating additional planned purchase orders are controlled in PPS195 and defined per product line, supplier and warehouse.
- Target can be by weight, volume or cost. Maximum values for weight, volume or cost may also be set in addition to the target type.
- The fill-up logic controls what items in the product line to be included and the priority to be set on generated planned purchase orders.

6459

PUR

infor

Supplier Pickup Address

Problem

The supplier address where goods are sent from or where goods are to be picked up is not possible to maintain in M3.

Solution

A new address type (3) is added to the supplier address table. The address is used to define where goods are to be picked up. Pickup address can be automatically retrieved for new purchase order proposals and lines.

Benefit

The pickup address can be used to plan inbound logistics where goods responsibility is transferred to the buyer either at the suppliers dock or en route to the buyer. The pickup address can also be communicated to a forwarding agent.

Supplier. Connect Address **

Actions Options Related Tools

Panel Header

Supplier: SJ00100 LAKE STATE RAIL COMPANY
 Address type: 03-Pickup address
 Address no: 033
 Valid from: 140301

Details

Name: LAKE STATE RAIL COMPANY

Address:
 Address line 1
 Address line 2
 Chicago IL 776109
 United States

City: Chicago
 County:
 State: IL Illinois
 Postal code: 776109
 Country: US United States
 Sup address ref: SJ00100-033
 Printout code: 0-Supplier name
 Ship-via addr:
 Place of load: FAIRFIELD Fairfield, CA
 SPLC code:

Geo code X:
 Geo code Y:
 Geo code Z:

- A new address type, 3, is added to CRS622, Supplier Address.
- Place of load is part of the new address record and is key information in M3 logistics.
- The pickup address is connected to planned purchase orders and purchase order lines (the address number ID)
- Pickup address is automatically retrieved for new planned purchase orders and purchase order lines. The generic object control table PPS036 is used for setup.
- Pickup address (the address number ID) can be used in PO consolidation, PPS019.
- Pickup address is also available on inbound deliveries in MWS490.
- More details are available in the NCR addendum.

6460

PUR

infor

Enhanced Supplier Transportation Lead Time Setup

Problem

Suppliers may deliver goods from several different locations with varying transportation lead time but the information is not possible to maintain in M3.

Solution

Place of load is added to supplier transportation lead time setup in PPS010.

Benefit

Accuracy in planning and material availability is increased by more detailed definition of supplier transportation lead time allowing it to vary by place of load.

Supplier. Connect Transp Lead Times *

Actions Options Related Tools

Supplier: TK-CIF TK CIF supplier

Delivery terms: CIF Cost Insurance and Freight

Language: GB English

Apply

Dtm	Whs	Dmt	Plc load	Rsp	Tr1	Tr2	Remark
CIF							
CIF	001	001		2		4	
CIF	003	001		2		4	
DDP	001	001		3			
DDP	003	001		3			
EXW	001	001		1	5	14	
EXW	001	003	LINKÖPING	1		1	
EXW	003	001		1	5	14	

- Supplier transportation lead time is setup in PPS010.
- Search order priority
 1. Delivery method, place of load
 2. Delivery method, blank place of load
 3. Blank delivery method, place of load
 4. Blank delivery method, blank place of load
- Next priority is read if no record is found
- More details can be found on the NCR record

infor

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Enterprise Cloud Software, Built for Your Industry

6703

Copy Purchase Order between whs'es (same facility)

Problem

It is not always 100% clear in what warehouse the goods eventually will be needed. Sometimes the demand plans (demanding warehouse) change during the time interval of ordering date and receiving date.

Solution

It is now allowed to copy a purchase for one warehouse to a purchase order with another warehouse, as long as the warehouse belongs to the same facility

Benefit

Reduces the risk of entering wrong order lines that are not similar to the order you copy from

PUR

infor Infor M3 ATE-MNB

Favorites SMS - Sales and Marketing Automation SLS - Sales Management FIC - Financial Controlling FIM - F

Purchase Order. Open PPS200

Actions Options Related Tools

Copy from

PO number: 2000052
Supplier: Y00001
Order type: A01 Pur Order Type 1 - style FG

Copy to

PO number:
Supplier: Y00001
Order type: A01
Req delivery dt: 130218
Currency: USD US Dollars
Warehouse: 002

Retr new data:
Retr new prices:
Copy ord lines:
Copy line text:
Save ref order:
Copy addnl info:

- Warehouse field added to PPS200/C
- Copies the warehouse in the header and the lines
- ALL lines will get the new warehouse code
- It is mandatory to set up the Add Auto permit – see notes for the NCR (minor NCR)

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Enterprise Cloud Software, Built for Your Industry

SEKSJON 03

Nye muligheter med Infor Operating Service (OS) og M3's H5 klient (Det nye bruker grensesnittet)

Digital Transformation

Differentiation through personalized digital experiences at scale that help enterprises outpace digital disruption & unlock digital growth opportunities

Value in Digital

True digital transformation might not be something your customers will see, but they'll definitely feel it—through better products, better services, and better experiences.

Taking Functionality to the Next Level

We saw the burgeoning of digital disruption and our clients began to see disruptive smaller players using technology to radically shift their industries.



Defining Digital at Infor

AUTOMATE

Digitizing a process or experience to make it more effective and impactful for the connected-business age

VS.

DIFFERENTIATION

Rethinking approaches and creating new data-driven ways to deliver an elevated experience, service, or product



STRATEGY

Infor OS

CONNECTS IT ALL!

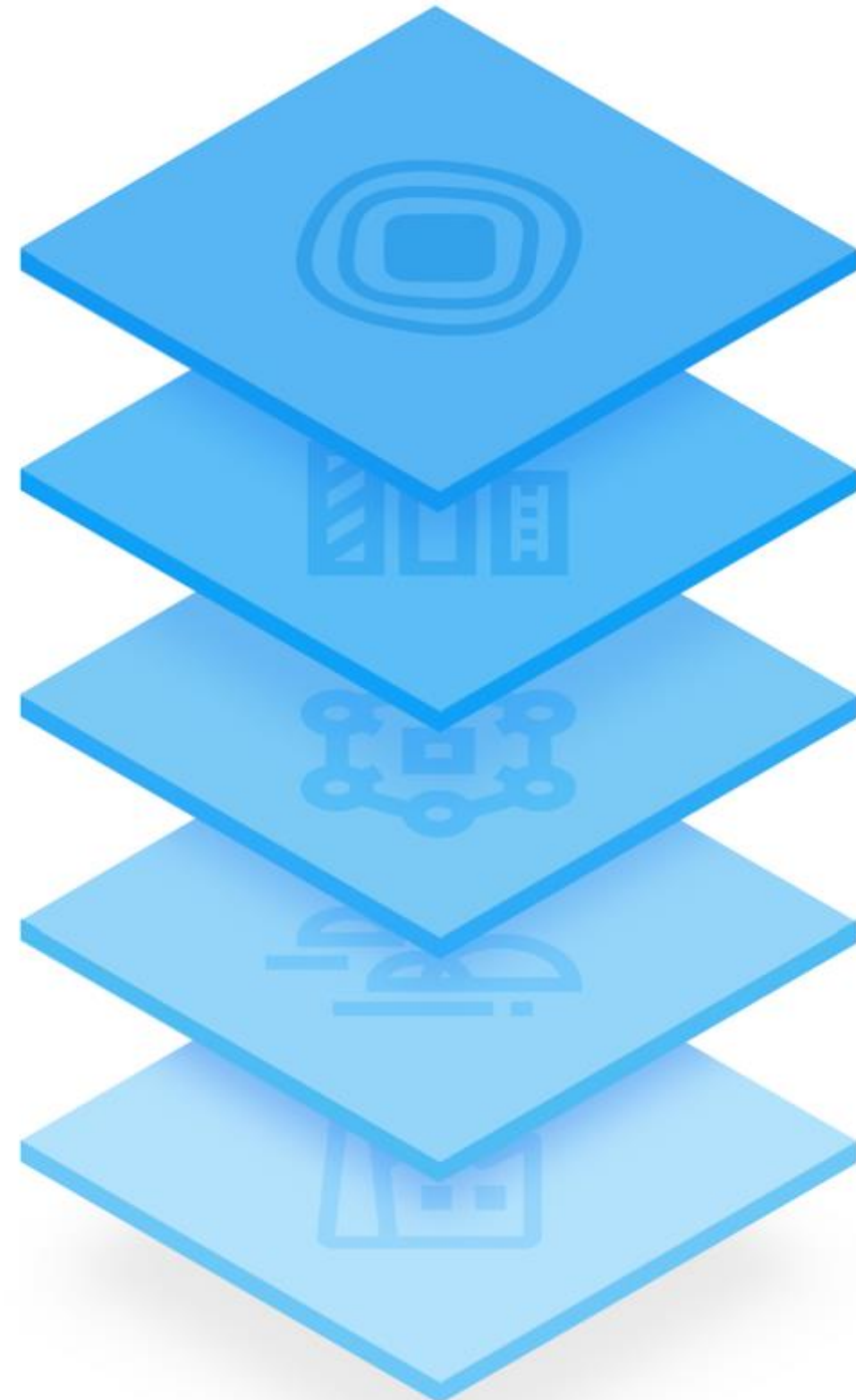
A.I.
Coleman

Analytics
Birst

Network
Commerce and IoT

Cloud
Industry CloudSuites

Industry
Last-mile features



Infor OS

10

10x

Xi

FEBRUARY
2011

SPRING
2012

SPRING
2013

WINTER
2015

NOVEMBER
2016



THROUGH DIFFERENT
CADENCES



INFOR TECHNOLOGY SUITE

Infor OS



UX

- Portal
- In-context
- Homepages
- Search
- Chat
- Documents (IDM)

iPAAS

- Process integration
- Activity Monitoring
- Workflow
- API gateway
- Orchestration
- Mapping
- Mediation

SECURITY

- Single Sign On
- Users / Roles
- Groups
- Auditing / Monitoring
- Risk & Compliance
- Insights

DATA MGMT

- Data Lake
- Graph
- Data Catalogue
- Data Services APIs
- Data Pipelines
- Archiving

PAAS

- Dev Framework
- Composite Apps
- Soho UX Library
- Reports
- Extensibility

COLEMAN A.I.

- Digital Assistant
- Automated Skills
- Contextual A.I.
- Image recognition
- A.I. PaaS

IOT

- IoT Portal
- Connectors
- Embedded EAM
- Analytics

LOCALIZATIONS

- eAuditing
- Tax Reporting
- Banking
- Statutory Reporting
- Trade Stats Reporting
- eInvoicing

Infor OS

BUILT FOR CLOUDSUITES

INDUSTRY (CLOUD) SUITE



Uniform experience and uniform business process integration across apps / services

ADDITIONAL APPS



Ability to add / provision new apps for users, business processes, etc.

HYBRID PROCESS



Ability to choose the deployment model for business applications and connect them all!



INFOR TECHNOLOGY SUITE

Infor OS

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- eInvoicing



INFOR OS

Infor Ming.le (UX)

Unified cloudsuite portal for collaboration, chat, conversational UX and digital assistant for any users.

CloudSuite
Portal

In-context
Applications

Homepages

Widget
Catalog

Infor Chat

Activity
Feed

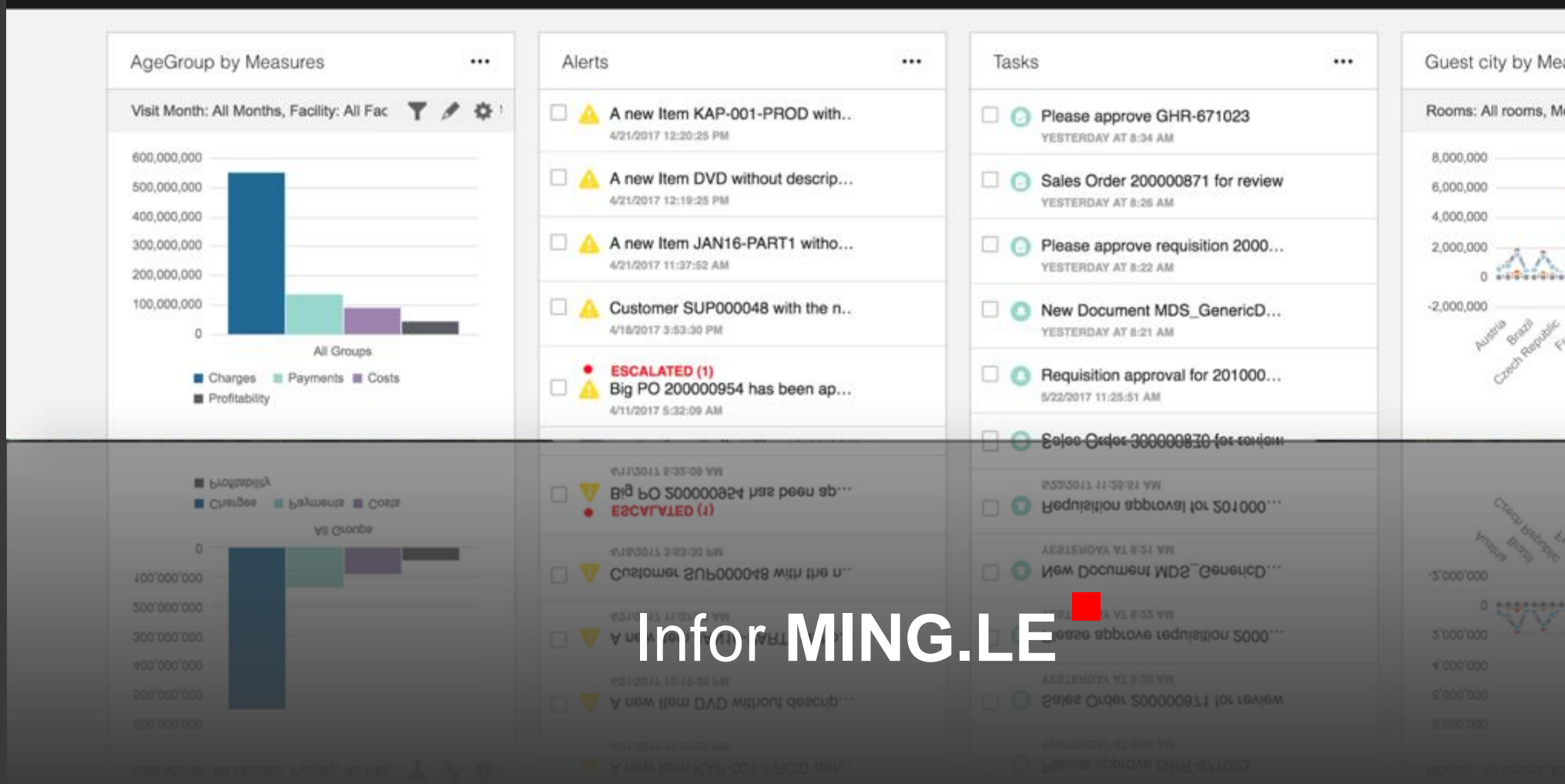
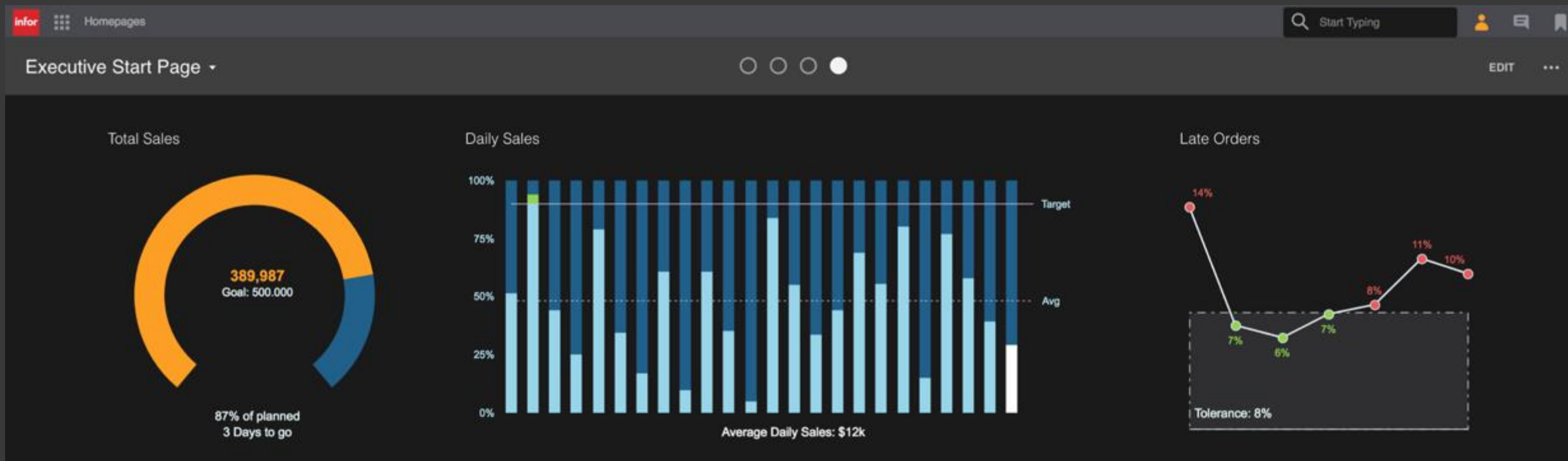
Streams

Documents

User
Workflows

Infor Search

Spotlights



Infor MING.LE

- ## Homepages
- Start Page for the CloudSuite
 - Widget Catalog
 - Full personalization
 - Embedded Analytics
 - ION, IDM and Social widgets
 - Widget SDK
 - Infor Registry
 - *in-context* widgets

Widget Catalog

Home | Categories ^

- All
- Application
- Business Intelligence
- Business Process
- Statistics & Usage
- Social
- Utilities
- New & Updated
- My Recent

Refine by

Application:

Owner:

Tags:

Type:

All widgets

Title A-Z | Save View | Related Tags

Alerts

Set up your alerts in ION Desk to keep up with the most recent business events as they arise.

Alerts by Monitor

Get a breakdown on the percentage of alerts distributed per monitor in a given period of time.

Alerts by Status

Get a breakdown on the total number of alerts distributed in a week by status.

Alerts by Week

Get a breakdown on the total number of alerts distributed in a week by monitor.

AppBuilder Published App

Runs an app created with the Infor App Builder.

Bookmarks

Quickly see a list of your Ming.le bookmarks and navigate to them in seconds.

Connect Donut

Connect TreeMan


Connect TreeMan

Item number	Name	Description
0000000000000000	Hollowtestc	SOAP,COCONUT OIL test 0
0000000000000004	CONTAINERasd	CONTAINER
00001	APS update 123	Apa
00004	APS update 123	Apa
0000PVI	PV standard item_1_test	PV standard item_test
000100	Freight Cost Item - TEST	Freight Cost (Dummy) Item
000110	Freight Cost Item - TEST 2	Freight Cost (Dummy) Item
000111	Freight Cost Sold Item - TEST	Freight Cost Sold Item
000111-AAA	Freight Cost Sold Item (chg3)	Freight Cost Sold Item
000200-06	Template for Purchased item	Template for Purchased item
000200-08	Purchased item	Purchased item
002101-10	Cheese, cheshire Mild **MT4	JG Mingle test JG change again **MT
002101-11	PVI Whole Cheese Wheels	red
002101-12	PVI Whole Cheese Wheels	white
01010	Cheese, cheshire Mild **MT4	JG Mingle test JG change again **MT
01028	Mozarella Cheese (1)	Mozarella Cheese
01032	Parmesan Cheese	Parmesan Cheese 20 months
01032-1	Parmesan Cheese	Parmesan Cheese 20 months
01032-AAA	Parmesan Cheese	Parmesan Cheese 20 months
01032-ALM	Parmesan Cheese	Parmesan Cheese 20 months
02027	Oregano	Oregano
02044	Basil MT4	Basil MT change 15 NOT magnus/4
02047	Salt_01	Salt change 6

Context Viewer

Related Information




InforItemMaster



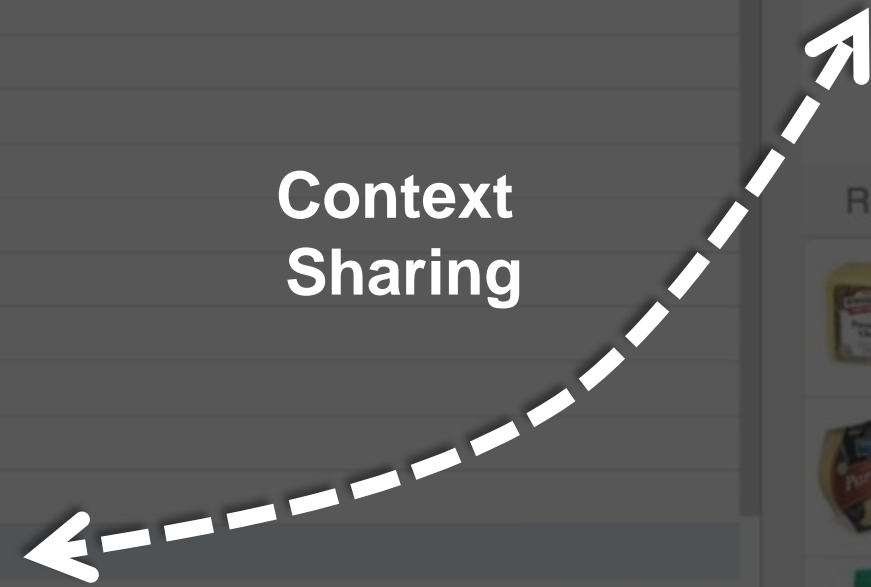
01032

1 of 1

Related Items

-  **01032-1**
Parmesan Cheese
30.0000 USD
-  **01032-AAA**
Parmesan Cheese
30.0000 USD
-  **01032-ALM**
Parmesan Cheese
30.0000 USD

Context Sharing





Infor
Ming.le



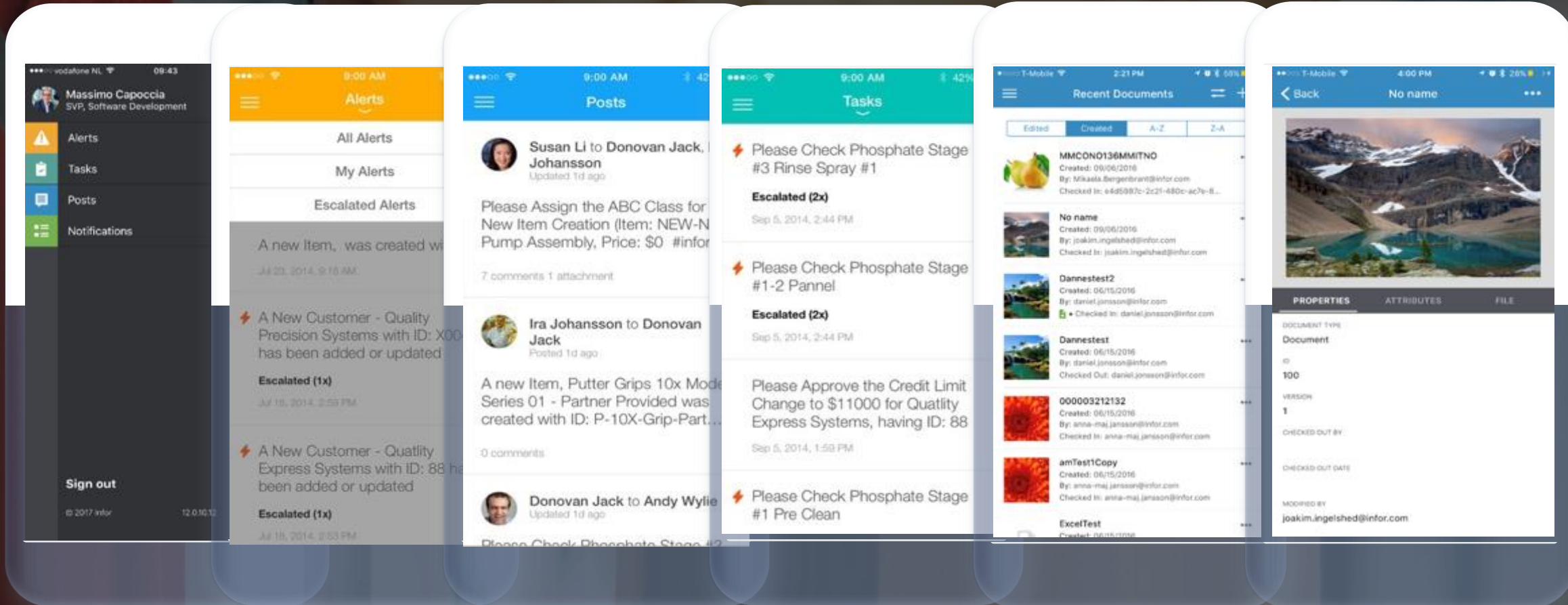
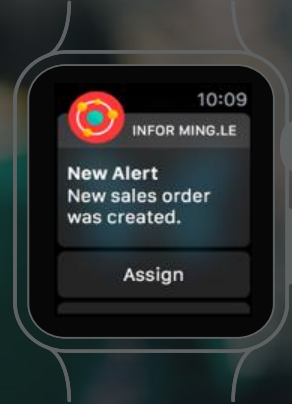
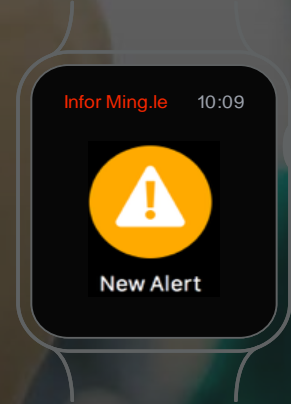
Documents



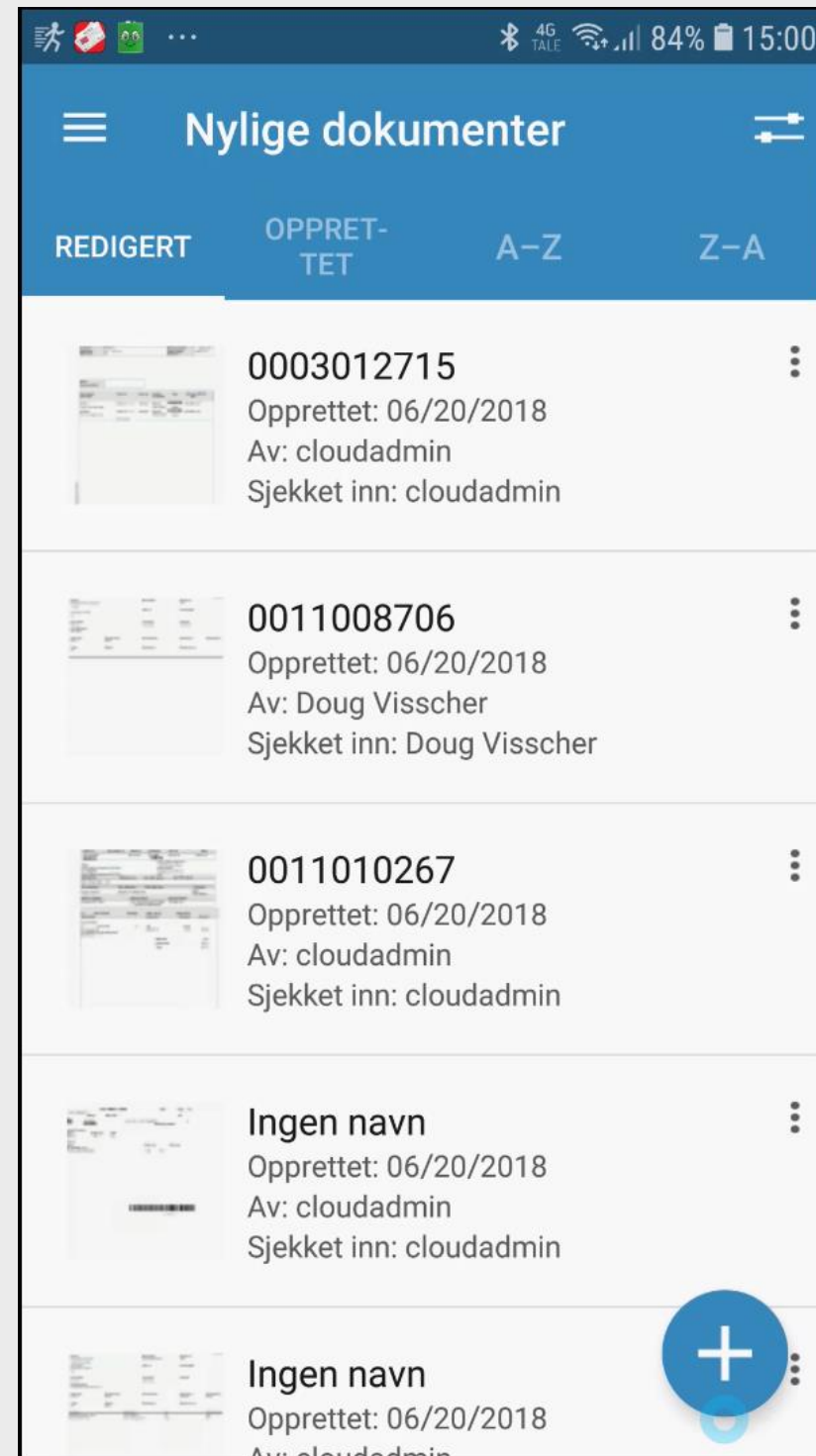
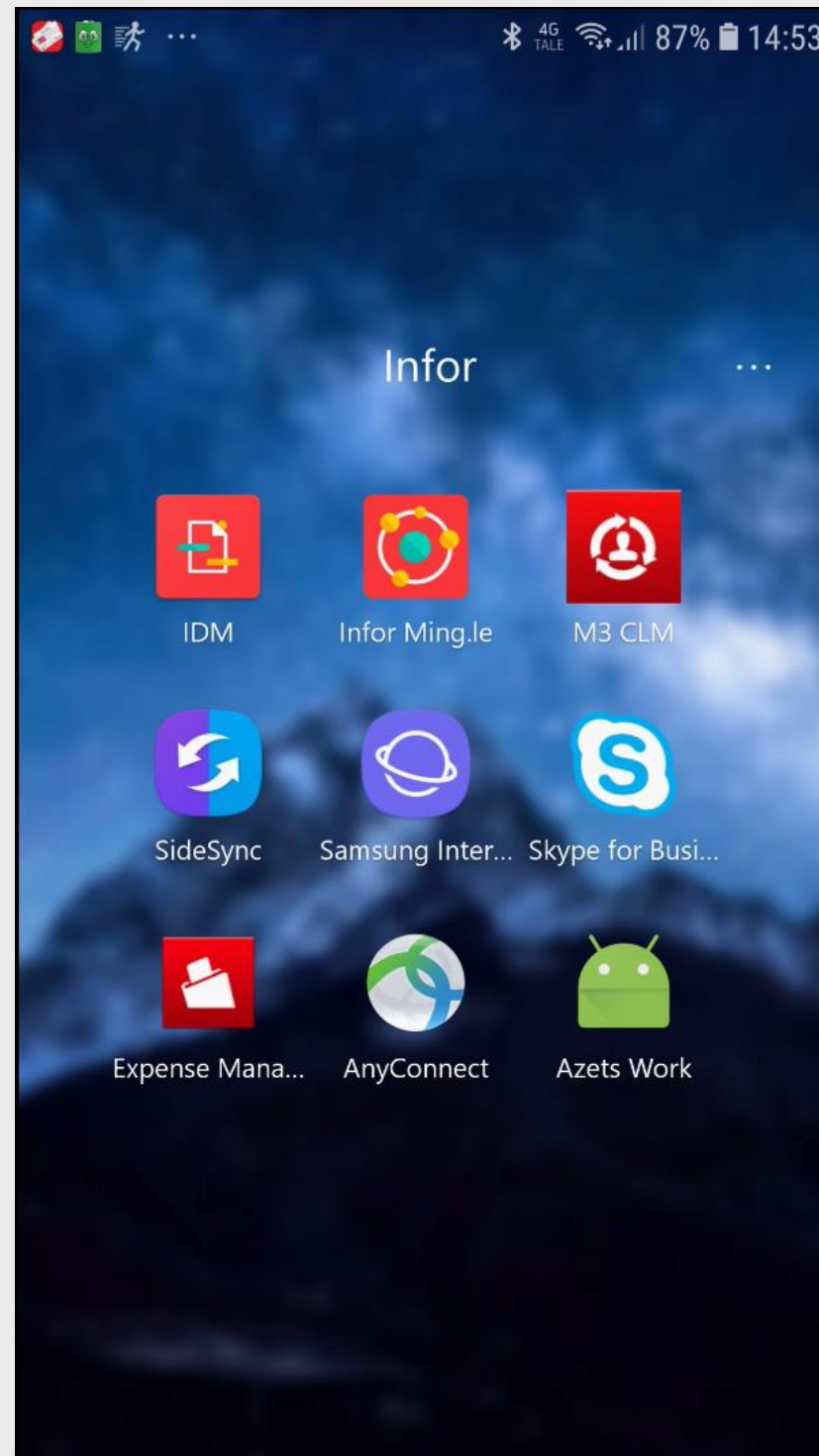
ION Alarms



ION OneView



Mobile applications, IDM and Infor Ming.le



Hjemmesider - Demo



infor Homepages Begynn å skrive

Opprette Leverandør & Oppfølging Rediger

Opprette ny leverandør

Select a template

New Supplier Number *

New Supplier Name *

New Supplier Search Key

Create Supplier

Mottaks dokument

- Ingen navn
Type: MDS_File
Opprettet: Jul 25, 2016
Ved: cloudadmin
- Ingen navn
Type: MDS_File
Opprettet: Jul 27, 2016
Ved: cloudadmin
- Ingen navn
Type: MDS_File
Opprettet: Jul 27, 2016
Ved: cloudadmin

Purchasing Operations

- Confirmed Orders **13**
- Advised Orders **0**
- Received Orders **9**
- Proposals **100**

Bokmerker

- Innkjøpsordre
- Leverandørregister
- Innkjøpsordre - Spørring
- Leverandør oppfølging
- IDM - Search
- Infor M3 CLM WEB

Oppgaver

- Supplier 4300007 (Fournisseu...
06.11.2018 10:04:37
- Supplier 4300007 (Fournisseu...
31.10.2018 09:52:55
- Supplier INFOTEAM (Infotea...
26.10.2018 10:16:30
- Please check the credit limit o...
25.10.2018 08:54:31
- Please check the credit limit o...
24.10.2018 14:34:33

Aktivitetslokalisator for arbeidsflyt

M3BE_SupplierPartyMaster_StatusChange(Arbeidsflyt-ID: 7365)

```
graph LR; Start(( )) --> Task1[Supplier status set to Pendi...  
Oppgave-ID: 14285]; Task1 --> Task2[Supplier Approval Task  
Oppgave-ID: 14344]; Task2 --> Merge{ }; Merge --> Task3[NotifyStatusApproved  
Meldings-ID: 0]; Merge --> Task4[NotifyStatusHold  
Meldings-ID: 0]; Task3 --> Split{ }; Task4 --> Split; Split --> End(( ))
```



The logo features the text 'Infor Coleman' in a white sans-serif font. 'Infor' is in a regular weight, while 'Coleman' is in a bold weight. To the right of 'Coleman' is a small white square. Below the main text is the tagline 'A.I. THAT MAXIMIZES HUMAN POTENTIAL' in a smaller, all-caps, white sans-serif font. The entire logo is centered on a blue background with a subtle pattern of concentric, rounded rectangular lines in a lighter shade of blue.

Infor **Coleman** ■

A.I. THAT MAXIMIZES HUMAN POTENTIAL

Infor Coleman

A.I. THAT MAXIMIZES HUMAN POTENTIAL



Advisory



Augmentation



Automation

Coleman Digital Assistant

Coleman AI PaaS

Embedded Intelligence = Enterprise Whitespace

Infor Coleman

A.I. THAT MAXIMIZES HUMAN POTENTIAL



Chat



Voice



Image
recognition

Digital Assistant
Conversational UX

Infor Coleman

DIGITAL ASSISTANT

Amazon Lex Example

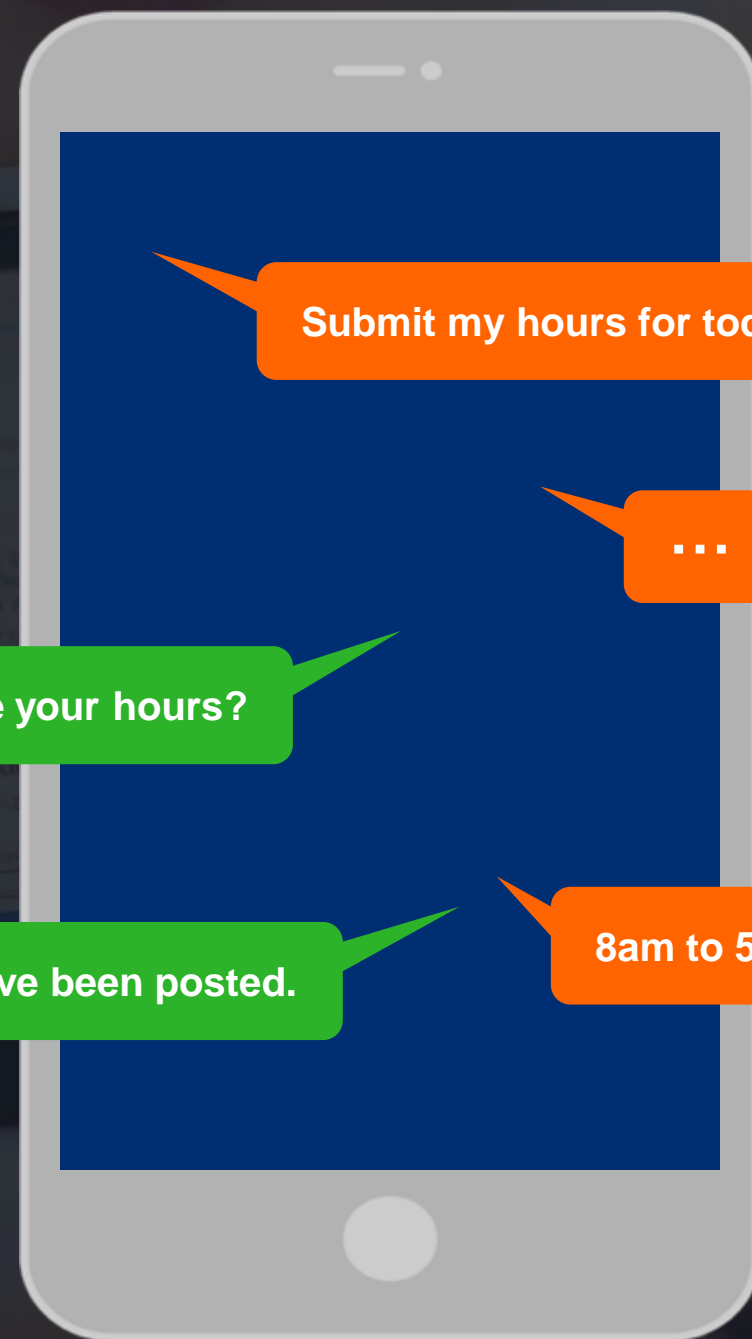


API Gateway

Fulfillment

Fulfillment mechanism for your intent

Submit Hours



..... Intents

An intent performs an action in response to natural language user input

..... Utterances

Spoken or typed phrases that invoke your intent

..... Slots

Slots are input data required to fulfill the intent

Sure, what were your hours?

Great, hours have been posted.

Submit my hours for today.

8am to 5pm

Chat

Groups Teammates

TEAMMATES (25) + New Message

- Coleman
- Infor User
- Kaushal Vyas
- Massimo Capoccia
- David Heffler
- Emily Williams

Coleman

Coleman 3/14/2018 9:16 AM
Sure, what was the start time

Rick Rider 3/14/2018 9:16 AM
8am

Coleman 3/14/2018 9:16 AM
What was the end time

Rick Rider 3/14/2018 9:16 AM
5pm

Coleman 3/14/2018 9:16 AM
Great, I've submitted your hours for today. Let me know if there are other things I can assist with.

Rick Rider 3/14/2018 9:16 AM
What skills does Michael Lee have?


Coleman 3/14/2018 9:17 AM
Michael Lee has following skills CLINICAL MONITORING ENTERPERSONAL PRESENTATION PROBLEM SOLVING SITE CARE

Today

Rick Rider 3/18/2018 2:17 PM
Enable out of office

Coleman 3/18/2018 2:17 PM
Sure, what is the start date?

Start typing...

  SEND

Infor **Coleman**[®]
DIGITAL ASSISTANT

+



alexa for business



Infor Document Management

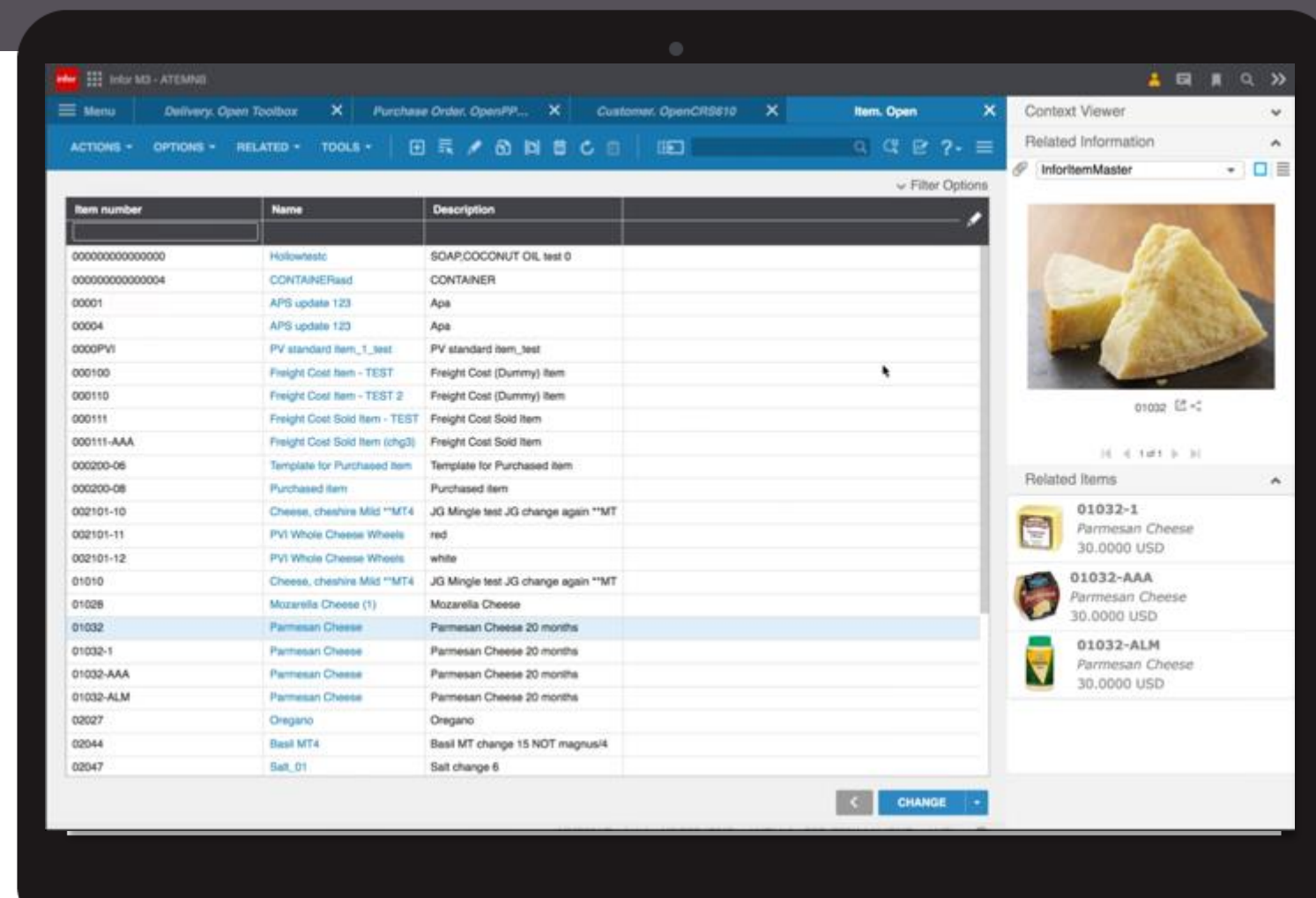
Integrating all of your content across Infor CloudSuite

In-context

Presenting the right documents at the point of decision so users don't waste time searching for information.

Capture

Whether it is a physical or electronic document make sure it is captured in one repository.



ION Workflow Integration

Get control over your documents before they go to the masses.

Mobile

Get access to your documents on the go and even access them offline.



Infor Document Management



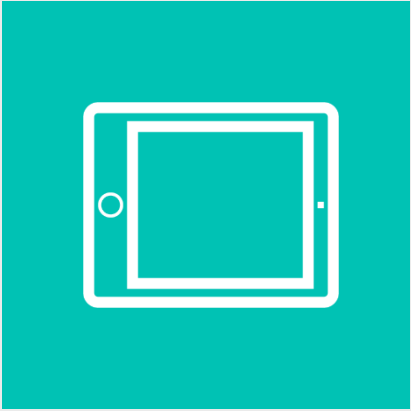
Capture

- E-mails/shared folders
- Mobile devices*
- Multi-function printers
- Network/personal scanners
- Fax servers
- API's



Manage

- Intelligently classify documents
- Capture fields free-form
- In-context availability
- Create status links
- Store documents in IDM



Deliver

- Build new documents
- Transfer transactional data to Infor solution(s)
- Deliver through standard integrations
- Build custom integrations





Ephesoft (IDM Capture)

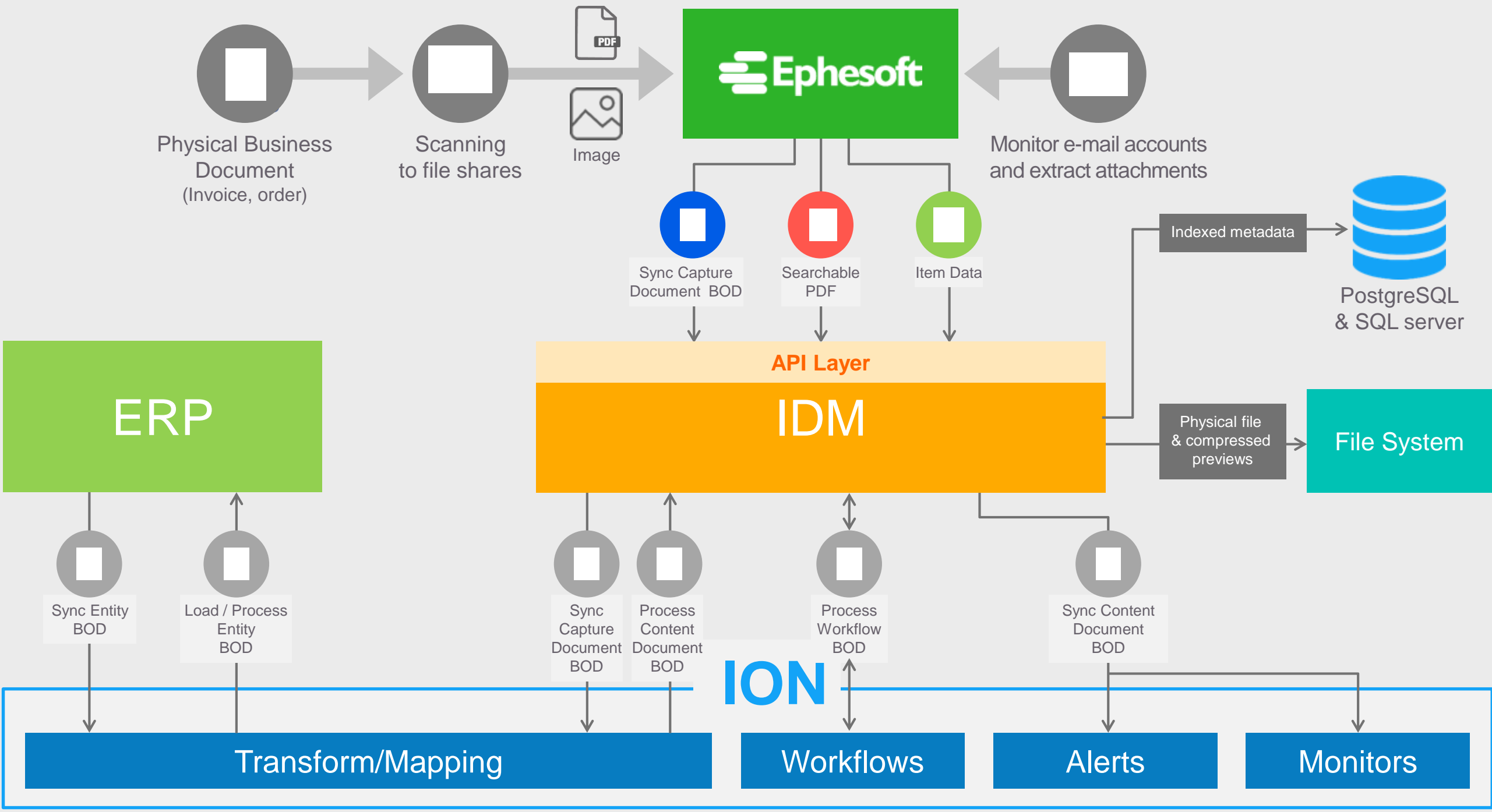
Features

- ✓ Unstructured scanning & recognition
- ✓ Image cleanup features and error handling
- ✓ Database lookup capabilities (on-prem)
- ✓ Barcode support (both 1D & 2D barcodes)
- ✓ Workflow and Integration support via IDM plugins and connection to ION

Notes:

- IDM Capture (Ephesoft) is sold as an add-on to the OS Platform
- Ephesoft must be licensed through Infor to receive IDM plugins with download

IDM Capture Architecture





INFOR TECHNOLOGY SUITE

Infor OS

UX

- Portal
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- Homepages
- Search
- Chat
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iPAAS

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- API gateway
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- Single Sign On
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- Insights

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- Data Lake
- Graph
- Data Catalogue
- Data Services APIs
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- Analytics

LOCALIZATIONS

- eAuditing
- Tax Reporting
- Banking
- Statutory Reporting
- Trade Stats Reporting
- eInvoicing

INFOR OS Infor ION

The Intelligent Open Network that powers business process integration,
monitors for exceptions and automates activities for the workforce

Upcoming Appointments

Event-Driven with canonical model

API Gateway with policy mgmt.

Hybrid deployment and execution

Citizen modelers and admin

Infor & 3rd party **Connectors**

Enterprise **Workflow**

Activity **Monitoring**

Fitness Activity Steps

Document Flow SHIPMENT_FLOW

Start Typing

REMOVE CONNECTION POINTS

Name: SHIPMENT_FLOW

Description: Routes Orders

Inactive

Last Updated by: massimo.capoccia@infor.com

Last Updated on: Sep 28, 2017, 10:01:44 AM

Last Activated on:

Notifications: 16

Application Activity Properties

Name: ERP

Application	Description	Tenant
No data to display		

Application Activity Properties

Name: ERP

Application	Description	Tenant
No data to display		

Notifications: 16

Mapper ORDERS_MAPPING

Start Typing

Modeler XSLT Editor Testing Configuration

Source: Process.SalesOrder

Target: Sync.SalesOrder

Inactive

Versions

Version	Status	Created By	Created On
1	Draft	MASSIMO.CAPOCCIA@INFOR.COM	SEP 28, 2017, 10:04:48 AM

Mapping Notifications: 0

Infor ION
Business Process
Integration

Workflow Modeler REQUISITION_APPROVAL

← 📄 ↻ 📄 ⏏ ⏻ ⏹ USAGE

Name *
REQUISITION_APPROVAL

Description
REQUISITION APPROVAL WORKFLOW

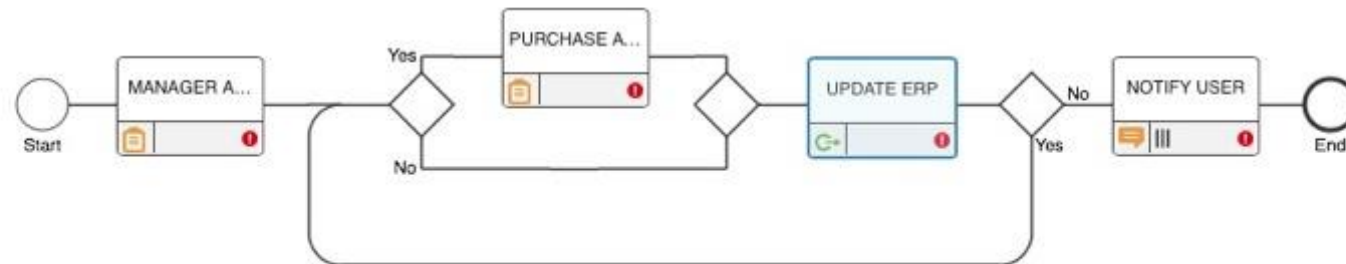
Inactive
Tenant

Version 1
Last Updated by
massimo.capoccia@infor.com
Last Updated on
Sep 28, 2017, 10:04:22 AM
Last Activated on

Show Workflow Properties

Notifications: 8 1

- Task
- Task Chain
- Notification
- Set Parameter
- Decision Table
- ION API
- Exit Point
- Wait
- Start Workflow
- Decision
- Parallel
- LoopBack
- Subprocess



ION API Properties

- ION API
- Input Parameters
- Input Body
- Output Parameters
- Test API Call
- Runtime Settings

Name *
UPDATE ERP

Product *
ION Services

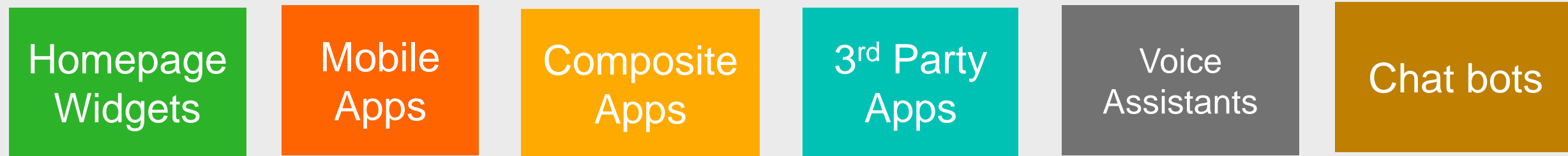
Operation *
POST IONSERVICES/alarmservice/v1/instance/create

SELECT

Infor ION
Workflow Automation

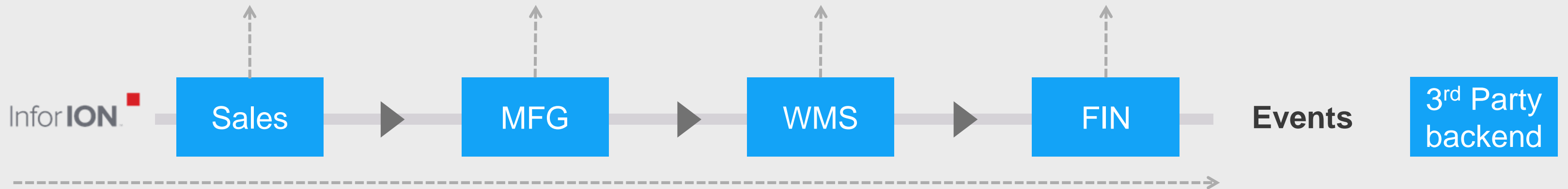
ION APIs: digital APIs for digital apps

infor



A single, secure and managed platform for next generation apps

node JS



ION with events and BODs drives business process integration for cloudsuite

infor

Designed for Progress.™

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Enterprise Cloud Software, Built for Your Industry

Demo Infor Ming.le

The screenshot displays the Infor Ming.le mobile application interface. At the top, there is a navigation bar with the Infor logo, a search bar labeled 'Start Typing', and user profile icons. Below the navigation bar, the main content area is divided into several modules:

- Opprette ny leverandør**: A form for creating a new supplier with fields for 'Select a template', 'New Supplier Number', 'New Supplier Name', and 'New Supplier Search Key', and a 'Create Supplier' button.
- IO Mottak**: A form for IO Mottak with dropdown menus for 'Warehouse', 'Buyer', and 'Supplier', and 'Clear' and 'Search' buttons.
- Leverandør informasjon fra M3**: A table displaying supplier information from M3. The table has columns for 'Supplernumber', 'Supplernavn', and 'Phonenumber'.

Supplernumber	Supplernavn	Phonenumber
10-10498	B Rallings	
10-10501	M Fletcher	
10-10505	P Neale	
26-20329	Atatalis	
26-20562	Shanghai TOG Import and Export Co.,	
- Posts**: A list of posts from Maria Assarsjo, including messages about order status and invoice verification.
- Alerts**: A green banner indicating 'No issues right now'.
- M3 Miljø**: A section showing user and company information: User: Arild Aasgaard (AASARI0), Company: 400 Distribution Industry Master Demo, Division: AAA Infor M3 Distribution (400/AAA), Language: NO.
- ION Tasks**: A section showing task statistics: 0 Open Now, 0 Total Tasks Generated, 0 Canceled, and 0 Completed. It includes a legend for 'New', 'Assigned', and 'Unassigned' tasks.

Infor Ming.le med mobil applikasjon for godkjenning av arbeidsflyt ny leverandør





INFOR TECHNOLOGY SUITE

Infor OS

UX

- Portal
- In-context
- Homepages
- Search
- Chat
- Documents (IDM)

iPAAS

- Process integration
- Activity Monitoring
- Workflow
- API gateway
- Orchestration
- Mapping
- Mediation

SECURITY

- Single Sign On
- Users / Roles
- Groups
- Auditing / Monitoring
- Risk & Compliance
- Insights

DATA MGMT

- Data Lake
- Graph
- Data Catalogue
- Data Services APIs
- Data Pipelines
- Archiving

PAAS

- Dev Framework
- Composite Apps
- Soho UX Library
- Reports
- Extensibility

COLEMAN A.I.

- Digital Assistant
- Automated Skills
- Contextual A.I.
- Image recognition
- A.I. PaaS

IOT

- IoT Portal
- Connectors
- Embedded EAM
- Analytics

LOCALIZATIONS

- eAuditing
- Tax Reporting
- Banking
- Statutory Reporting
- Trade Stats Reporting
- eInvoicing

Infor M3 Analytics

Infor M3 Analytics
Improve Business Performance

Providing Decision Support

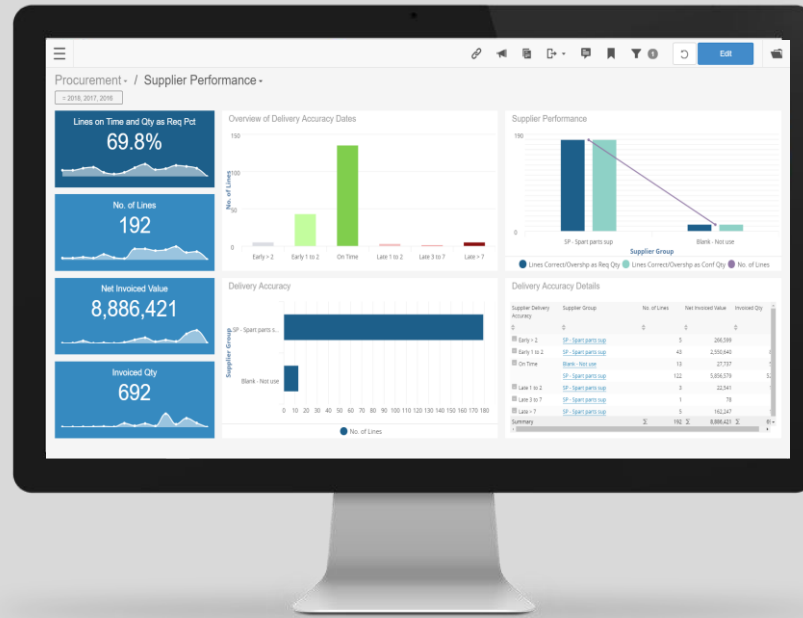
The Right Information *To The Right People* *In the Right Time*

Typical Business Questions

How healthy is my business?	How profitable is my business?	Why has my inventory increased?	Who are my top customers?	What are my best performing products?	What is causing my margin erosion?	Which customers have high DSO?
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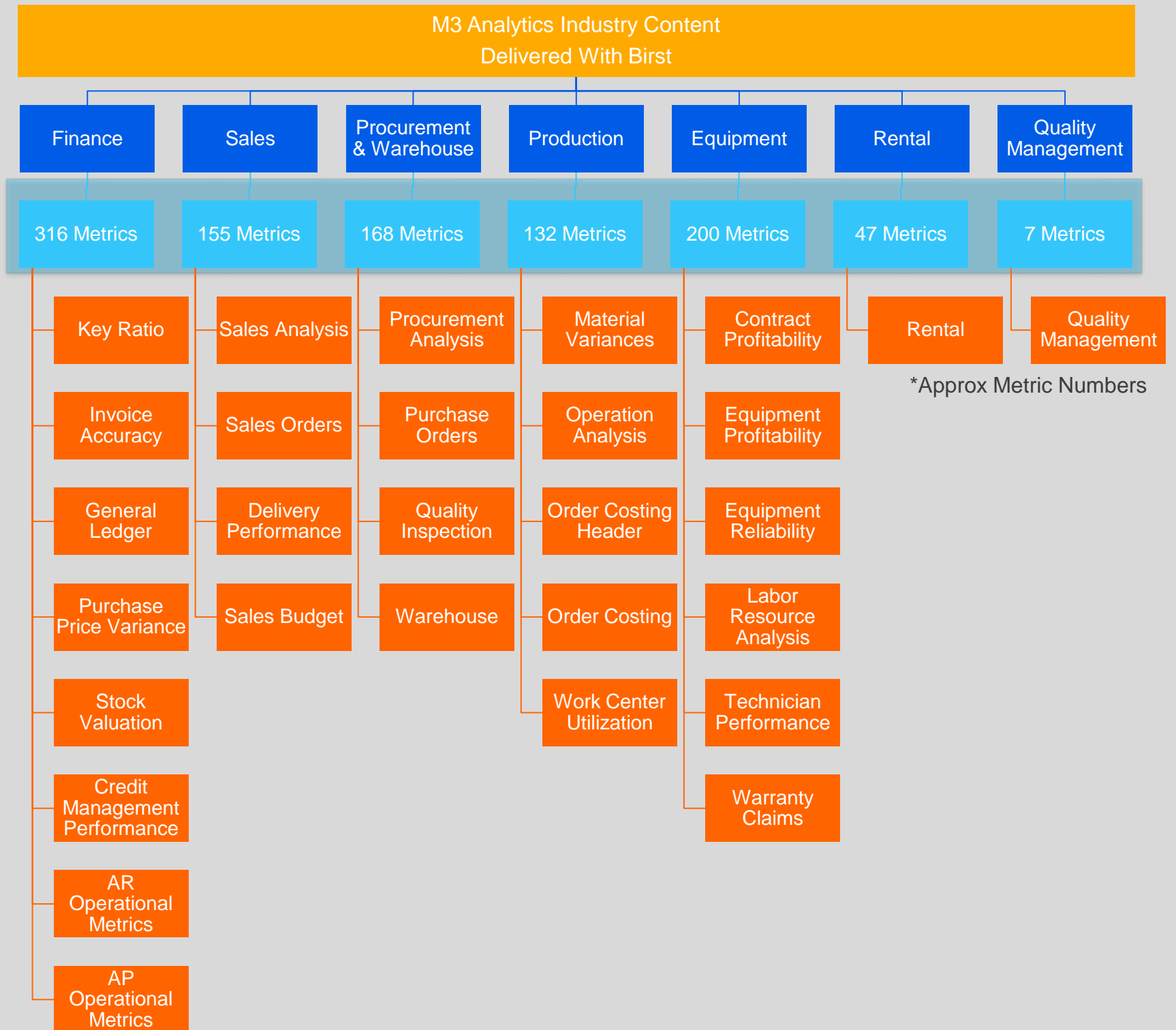
M3 Analytics v12



Industry Content “Out Of The Box”

Project Accelerator Concept

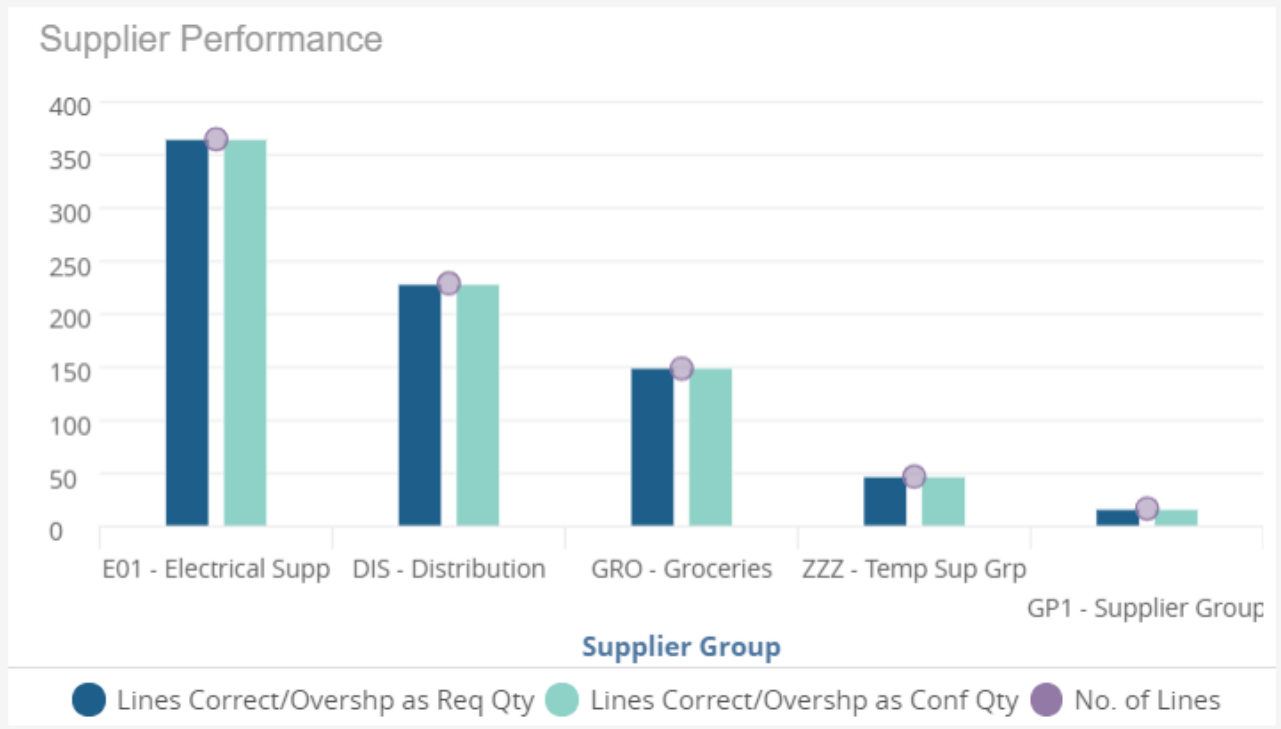
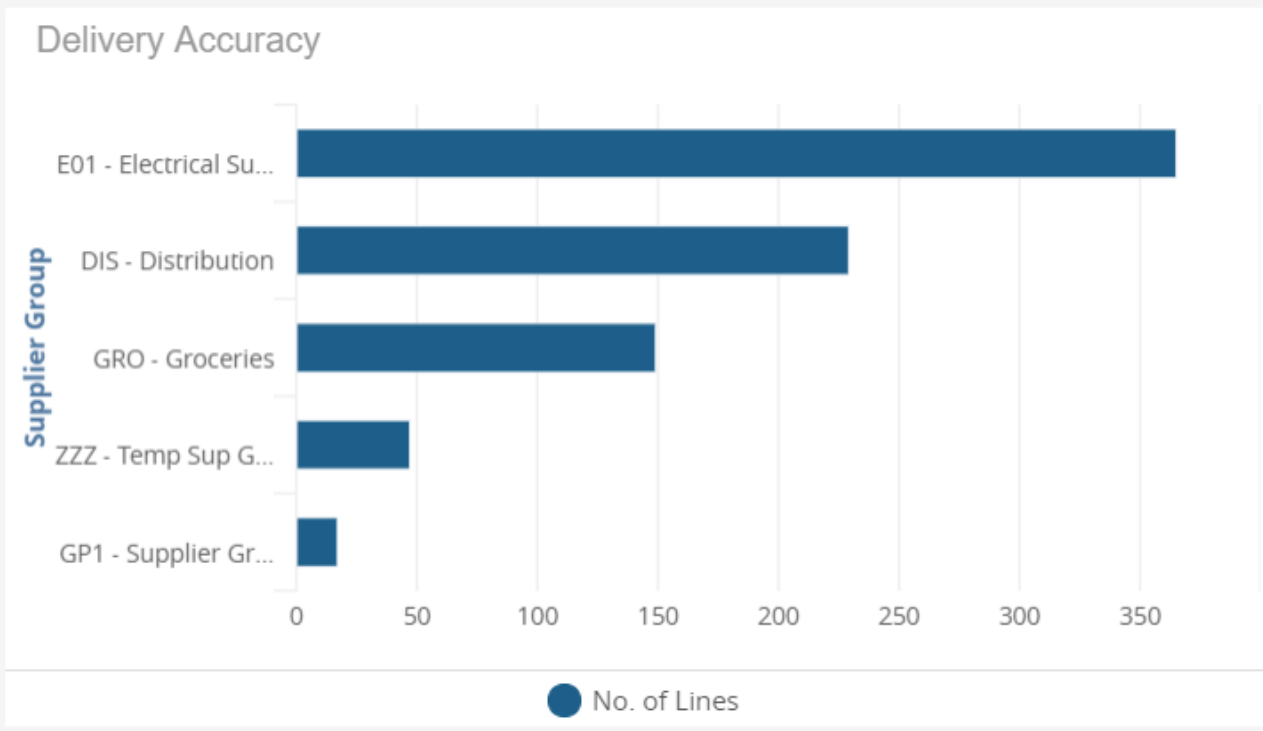
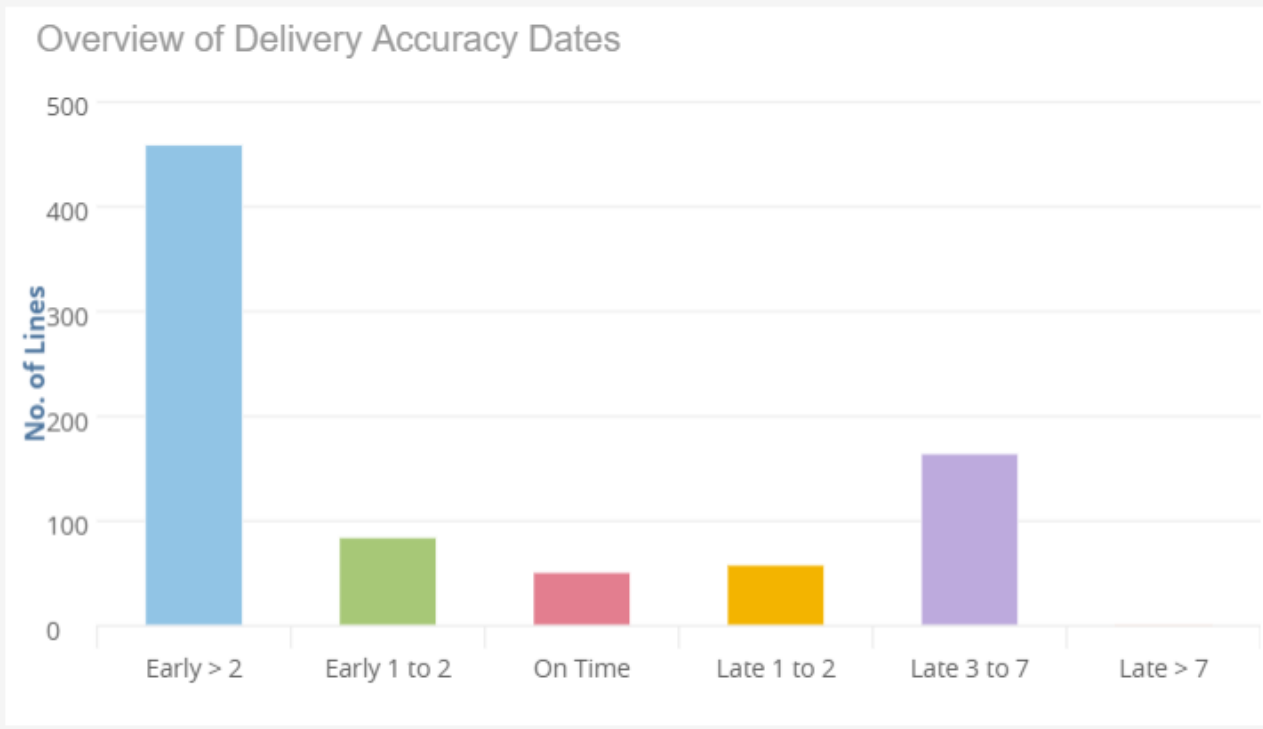
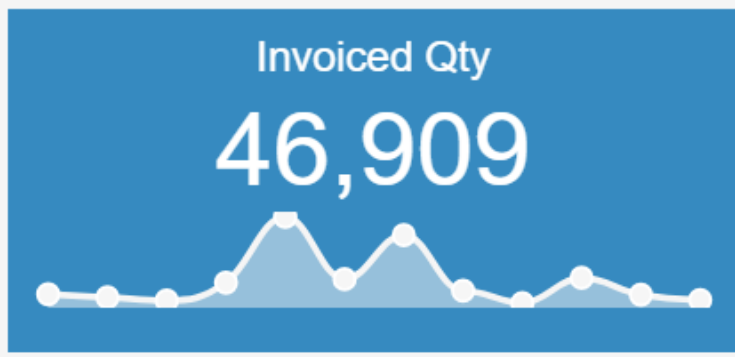
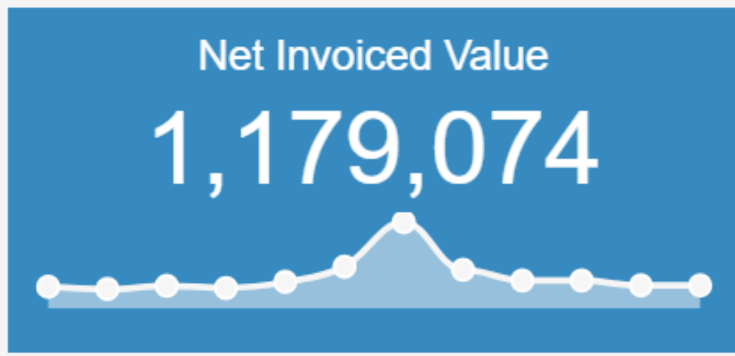
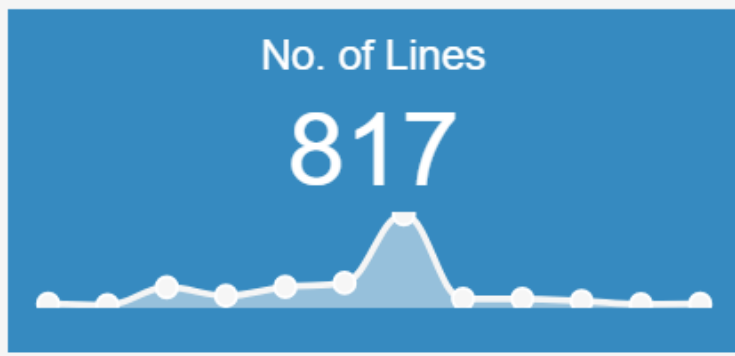
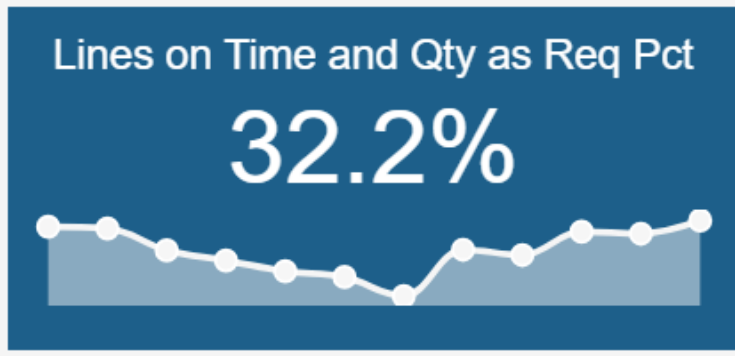
Leading-Edge BI Platform





Procurement / Supplier Performance

= 5 = 2018



Delivery Accuracy Details

Supplier Delivery Accuracy	Supplier Group	No. of Lines	Net Invoiced Value	Invoiced Qty
Early > 2	DIS - Distribution	207	138,403	5,69
	E01 - Electrical Supp	51	109,828	2,10
	GP1 - Supplier Group	11	90,565	4,06
	GP3 - Supplier Group	9	57,315	5,64
	GRO - Groceries	141	2,303	90
	ZZZ - Temp Sup Grp	40	734	40
Early 1 to 2	DIS - Distribution	11	47,704	42
	E01 - Electrical Supp	67	141,589	3,35
Summary		Σ 817	Σ 1,179,074	Σ 46,90



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- Trade Stats Reporting
- eInvoicing



INFOR OS

Infor Local.ly

Helping customers implement a single ERP globally by delivering a localization platform that is updated in response to change

eAuditing

Tax
Reporting

Banking

Statutory
Reporting

Trade
Statistics
Reporting

Tax
Calculation

eInvoicing

Documents for M3 country versions

Statement of directions



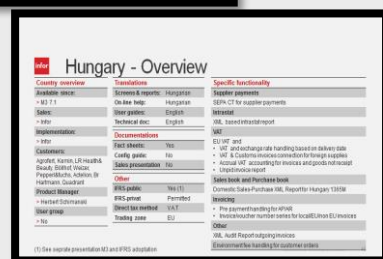
Statement of directions is used to communicate important changes to our customers.

Used for new countries and also for major changes that we are planning for a country.

Localization overview

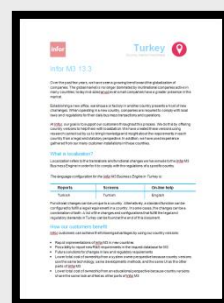


Our global footprint and one summary for each GA country



For each country:

Fact sheets



This is a document describing requirements for a country and what Infor deliver to meet these requirements.

Available for all GA countries

Presentations



A presentation in power point with the same structure as the country fact sheet.

Configuration guidelines



A presentation In pdf format with the same structure as the Country fact sheet.

Purpose of this document is to support services and/or partners installing a country version

Roadmaps



A presentation in power point format, presenting all known requirement for a country. Only available for **internal use**



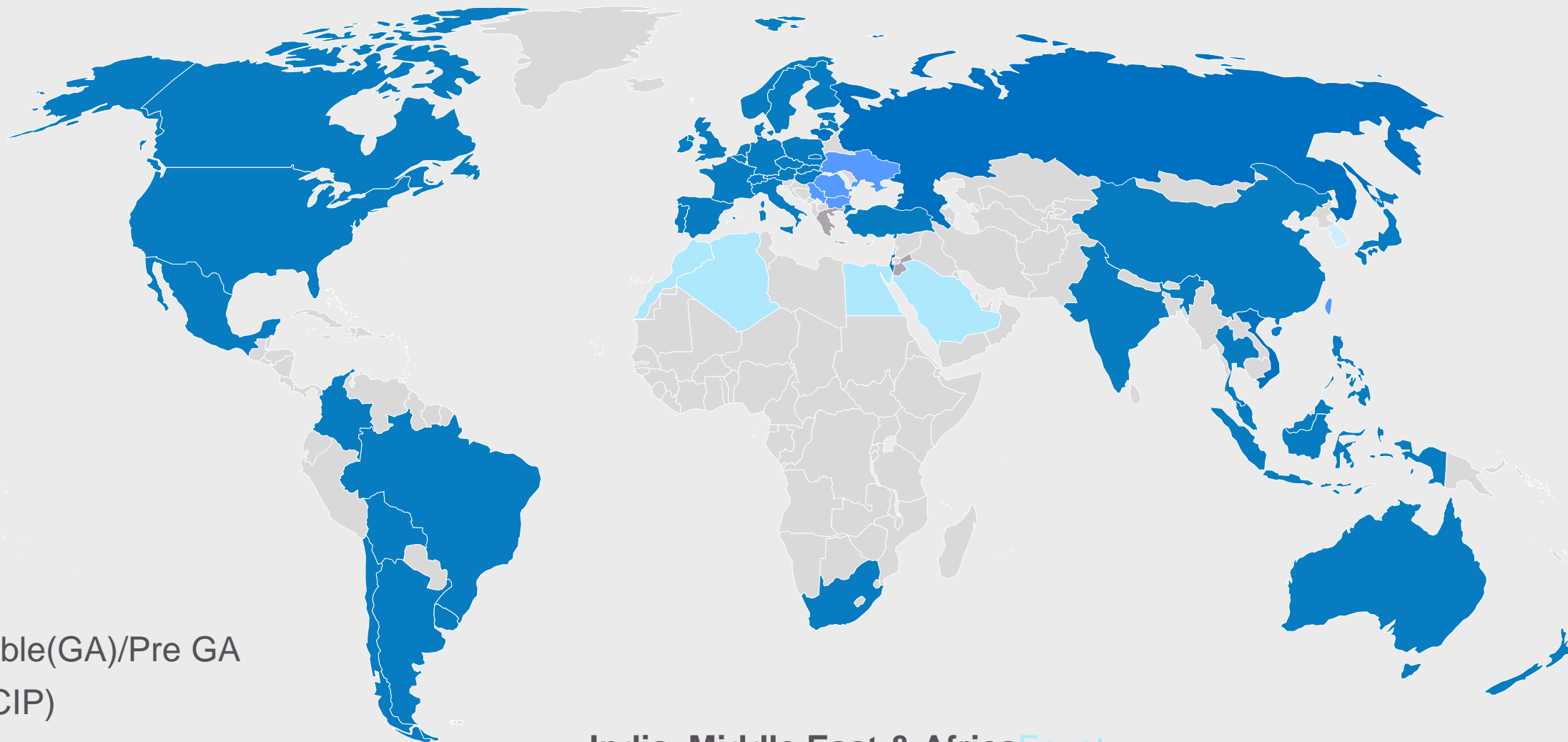
Europe

- Austria
- Belgium
- Bulgaria
- Croatia
- Czech republic
- Denmark
- Finland
- Estonia
- France
- Germany
- Greece
- Hungary
- Ireland
- Italy
- Latvia
- Lithuania
- Luxembourg
- Netherlands
- Norway
- Poland
- Portugal
- Russia
- Romania
- Serbia
- Slovakia
- *Slovenia*
- Spain
- Sweden
- Switzerland
- Turkey
- United Kingdom
- Ukraine

Americas

- Argentina
- Bolivia
- Brazil
- Canada
- Chile
- Colombia
- Mexico
- USA
- Uruguay

- 47 - General available(GA)/Pre GA
- 8 – In production (CIP)
- 6 - *Planned*
- 2 – Partner managed



Asia / Pacific

- Australia
- China
- HongKong
- Indonesia
- Japan
- Malaysia
- New Zealand
- Philipinnes
- *South Korea*
- Singapore
- Taiwan
- Vietnam
- Thailand

India, Middle East & Africa

- India
- Israel
- *Moroco*
- South Africa
- *United Arab Emirates*



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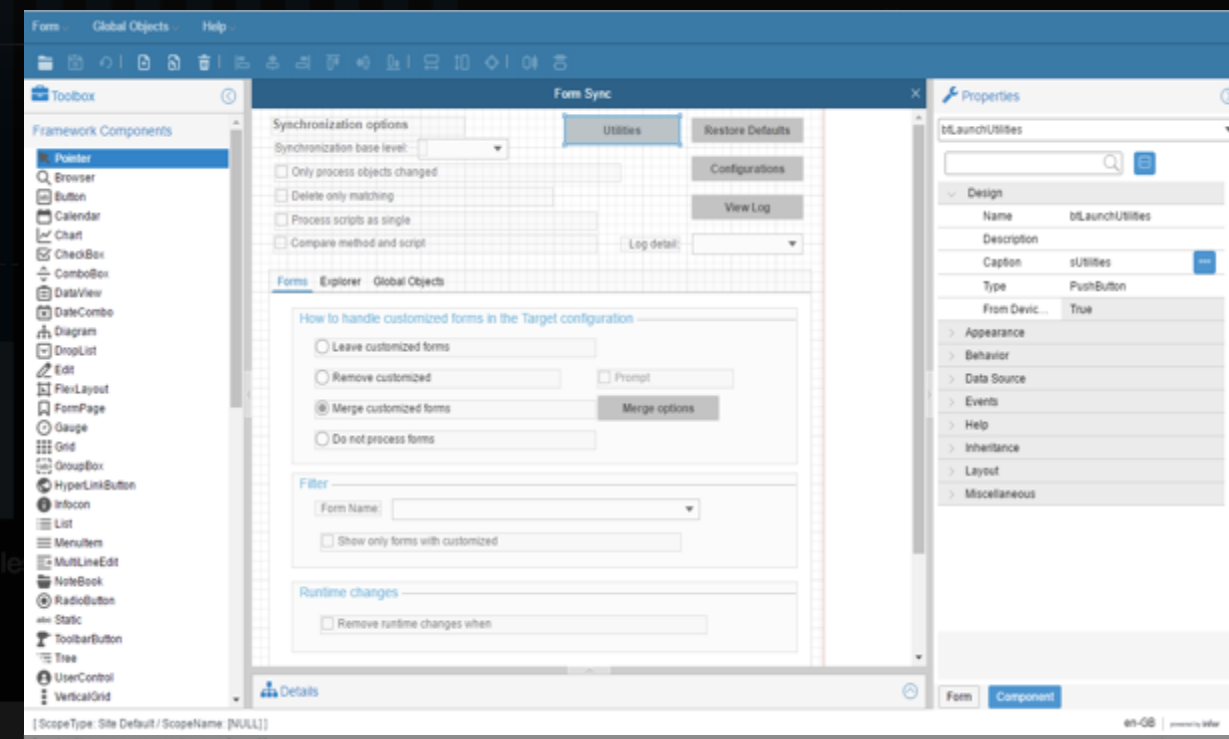
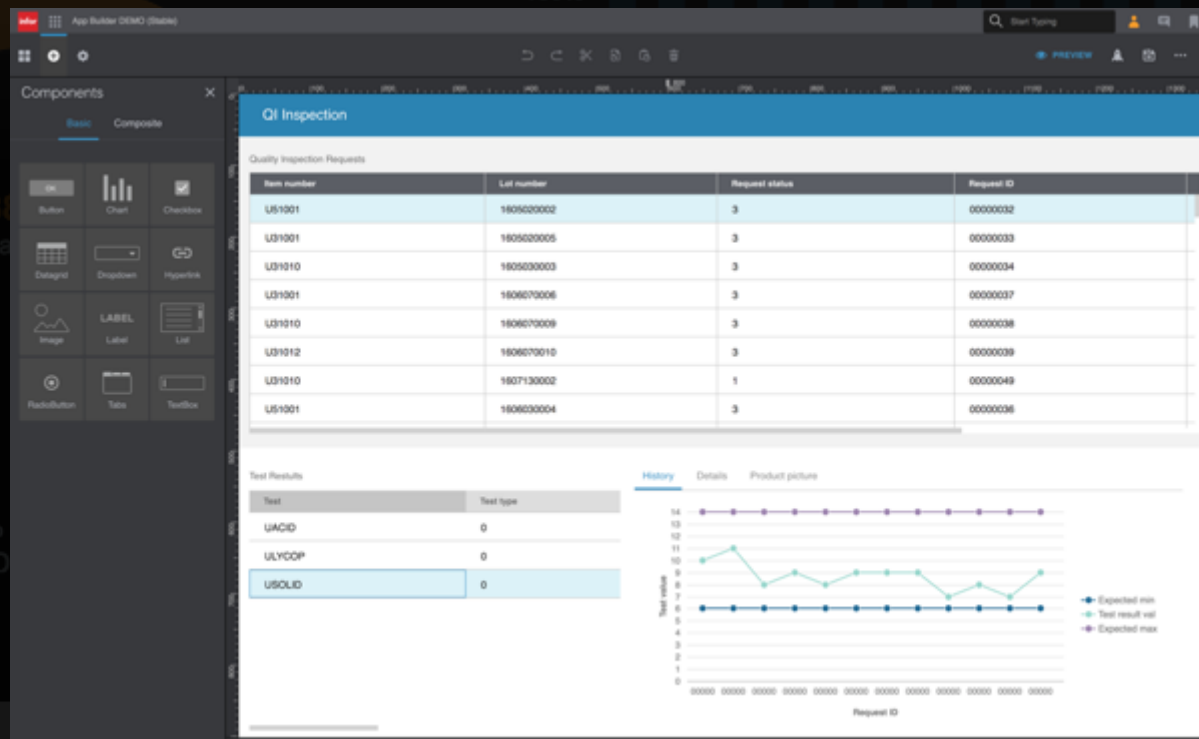
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Infor OS



Mongoose App Builder

Design composite apps
Rely on ION APIs

Mongoose

Build (Cloud) Apps with full stack
PaaS, BaaS, etc.

EXTENSIBILITY – APPS - MOBILE

Infor MongOOSE App Builder

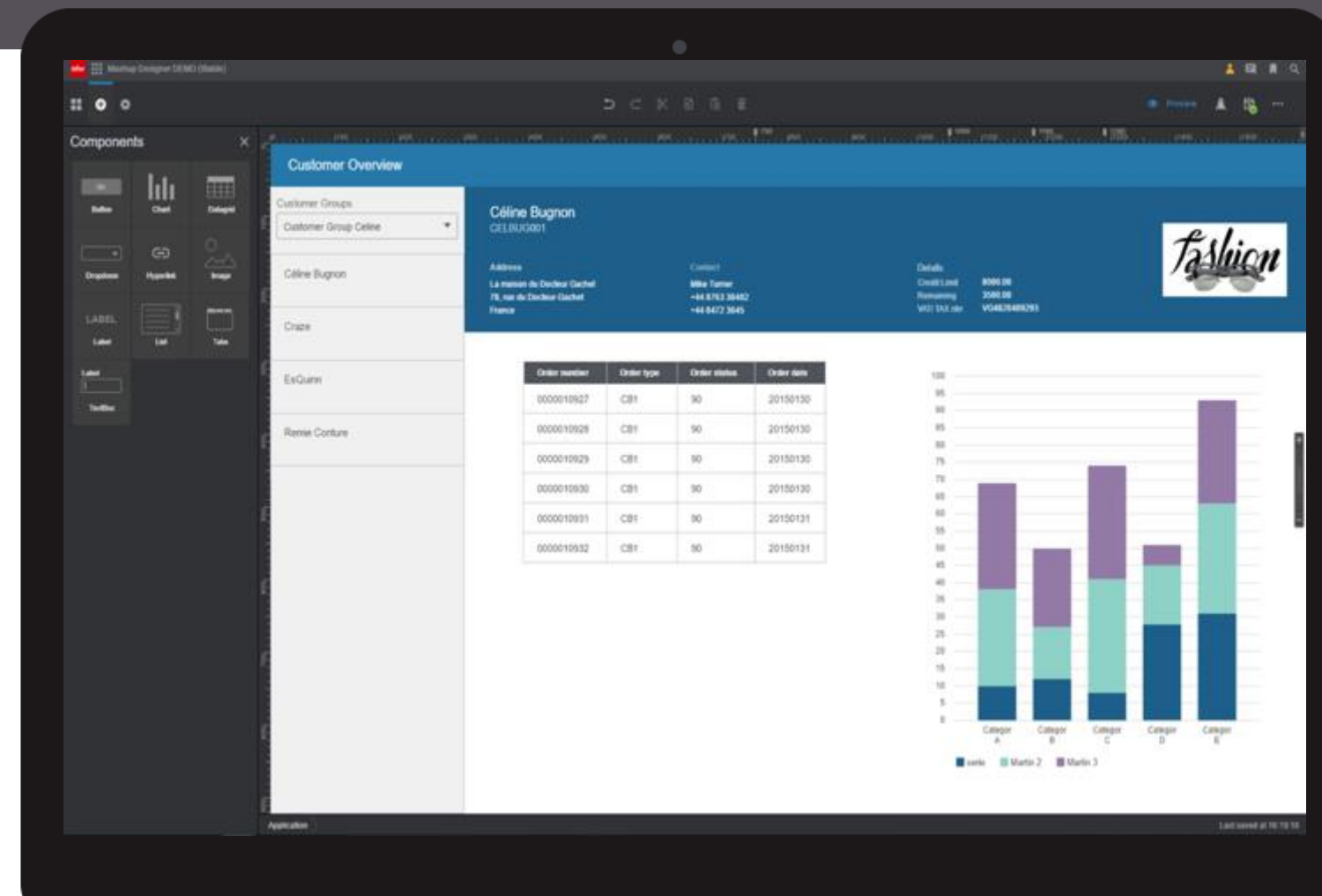
laying the groundwork for beautiful and intuitive apps

SoHo Xi

By using SoHo Xi Components from Hook & Loop, customers can build applications that look just like the ones they use from Infor.

ION API

Things like SOAP to REST conversion make this a modern extensibility framework.



API metadata

This is a tool for everyone, and with easy to understand names now anyone can build a mashup.

Build it once

With the designer you can design the mashup once and deploy it to web, tablets or phones.

Price Lists

Price List Details

Valid From: 1/1/2013 To 12/31/2020

Pricelist:

Currency:

Company:

Customer number:

M3 Base Prices

M3 Price List Clone



Base Prices Settings Selection More Settings

Base Prices To Excel

Import

	Pricelist	Item number	Currency	Sales price quantity	Sales price unit of measure	Sales price
1	10B2B	A10058	EUR	1	EA	158.690475
2	10B2B	A10060	EUR	1	EA	142.817459
3	10B2B	A10088	EUR	1	EA	99.950000
4	10B2B	A10104	EUR	1	EA	31.706348
5	10B2B	A10122	EUR	1	EA	70.634919
6	10B2B	A10152	EUR	1	EA	55.515873
7	10B2B	A10170	EUR	1	EA	37.261904
8	10B2B	A10190	EUR	1	EA	119.990000
9	10B2B	A10196	EUR	1	EA	71.388887
10	10B2B	A10374	EUR	1	EA	99.950000
11	10B2B	C10040	EUR	1	EA	800.000000
12	10B2B	C10054	EUR	1	EA	119.007935
13	10B2B	F10116	EUR	1	PR	103.134919

SAVE

B2B integ Ecomm 10B2B

Price List for eCommerce B2B Intg.

B2B integ Ecomm 10B2B

Price List for eCommerce B2B Intg.

B2C - Ecom Int. 10B2C

Price List for B2C -Ecommerce integratio

B2C - Ecom Int. 10B2C

Price List for B2C -Ecommerce integratio

SP Demo Collect 0BSP01

Sales Price Demo Collection

SP Demo Collect 0BSP01

Sales Price Demo Collection

SP Brand INO 0BSP02

SalesPrices Brand In Others

Prices for Embe 0CPQ01

Prices for Embellishment - CPQ

Prices for Embe 0CPQ01

Prices for Embellishment - CPQ

RRP Demo coll. 0RRP01

RRP DemoCollect.Ext.PrcLst(opt15CRS

RRP Demo Coll 0RRP01

RRP Demo coll 0RRP01

DemoCollect.Ext.PrcLst(opt15CRS

RRP Demo coll 0RRP01

Prices for Embellishment - CPQ

SAVE

BUILT WITH MONGOOSE



TM

