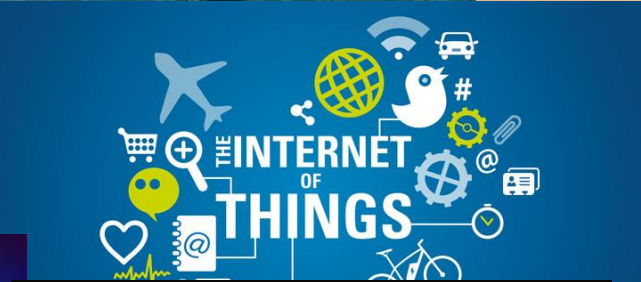


# Hvordan ta i bruk ny teknologi i en ny verden?

René Eriksen  
VP Managed Services

# Skråblikk på verden!





# Hvordan spiser man en Elefant ? (en bit av gangen)

- Det handler ikke om «Tech» det handler om hvordan «Tech» kan gi forretning/samfunns verdi!
- Hvordan kunne nyttiggjøre seg av teknologi og funksjonalitet i en verden som endrer seg mer og raskere enn før:
  - ESG – GDPR – Security
  - Komplekse kjernesystemer
    - Bygg funksjoner «utenfor det komplekse»
    - La kjernesystemet være et kjernesystem
      - Du vil ha flere kjernesystem
- Bytte ut komplekse kjernesystemer er omfattende
  - Verden er Hybrid og mangesidig
  - Prosesser – Mennesker – «Nye rammer»



We **simplify complexity** and ensure mission critical operations using **industrialized IT**



# Embriq at glance

- Embriq delivers business critical IT services to a number of industries with a focus on Hybrid solutions, advanced energy services and distributed IT & IoT,
  - The market's most modern solution for efficient meter data management and AMS operation
  - Quant, Embriq's proprietary IoT platform and one of Norway's largest IoT-hubs, is central to the service offering
  - Full range of IT managed Services towards complex industries (hybrid-cloud)
- Now heading for a strong growth along existing markets and services

## Expert Domains

Hybrid Solutions



Distributed IT & IoT



Advanced Energy Services



## How we create value

Automation & Data Insight



Security & compliance



Digital change



## Applications

Quant



Expertise

Powercatch



Dedicated



Data driven customers

## Geographical presence



Norway and Sweden



220 employees



490 MNOK/y



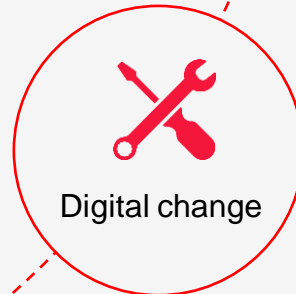
# How we create **value**



Automation &  
Data Insight



Security &  
compliance



Digital change

We assist customers facing complex challenges across **various industries**, utilizing our strong expertise and track record within specific domains.

In line with our vision: Strong focus on actual **business value** for our customers has always been in our DNA and a key challenge to solve in all projects delivered by Embriq





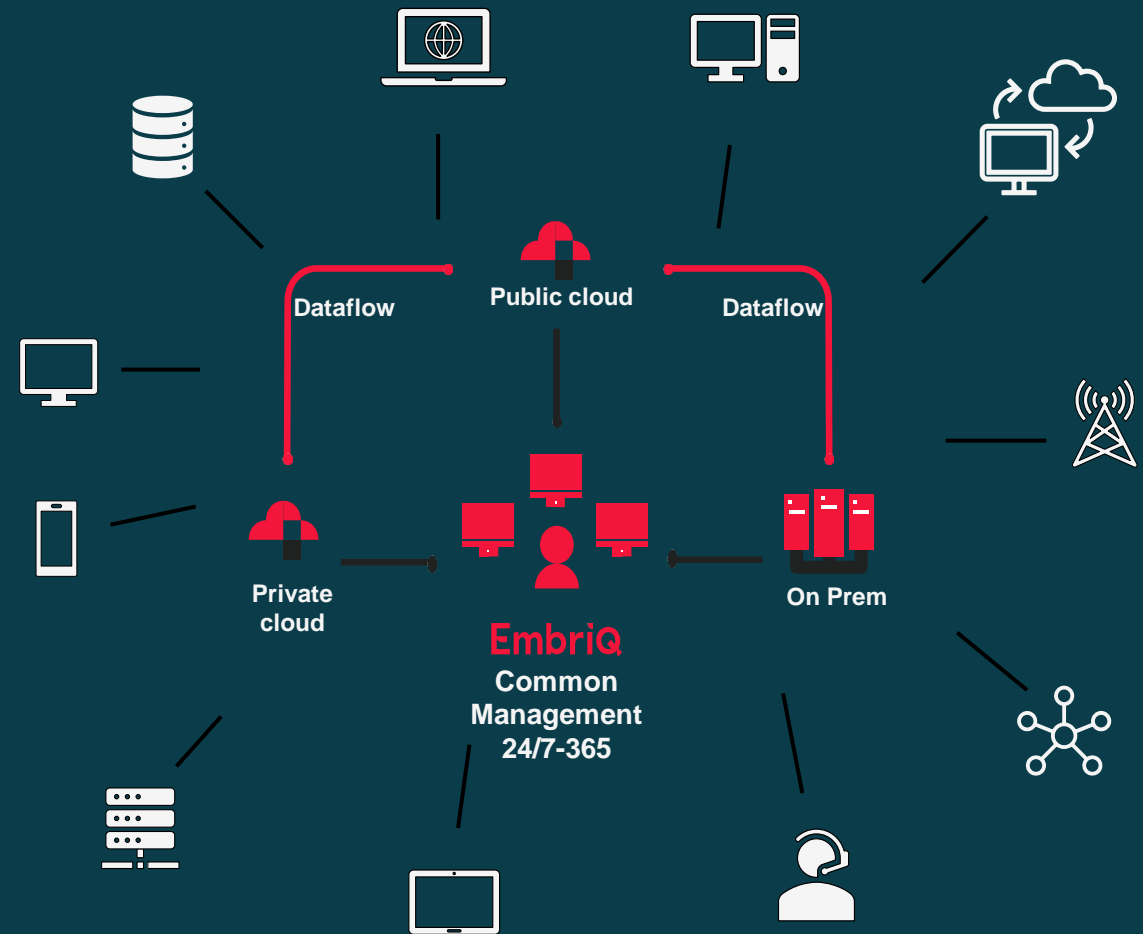
# 24/7/365 Management

Hybrid Solutions

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**Embriq** is a tech company and a leading provider of advanced IT operations, software, industrial IoT technology and consulting services.

**We** assist our customers simplifying complexity, ensuring their mission critical operations and optimise their competitiveness.





# Service Integration & Management



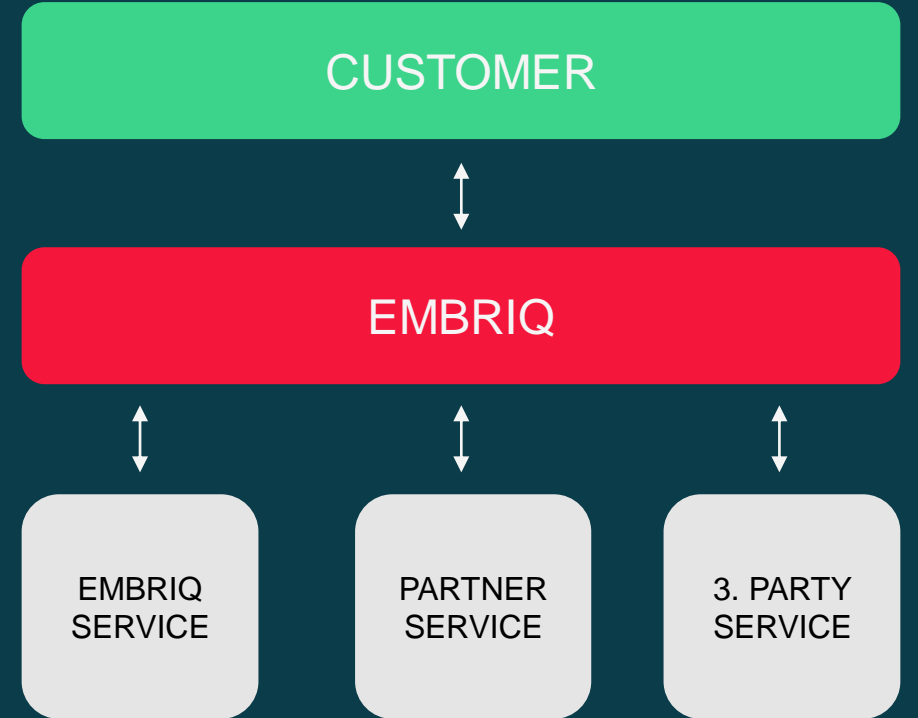
24/7/365



Responsibility



Quality, Security,  
Compliance



# Embriq Security and Management system

- Quality Management systems ISO 9001-2015
- Environmental Management systems ISO 14001-2015
- Annual revision with documented report SOC2
  
- Information Security Management System ISO 27001
- Security in all our services and deliveries



# UN's Sustainable Goals



Activity and accountability" for gender equality in business.

Prevent discrimination

Facilitate diversity

equal pay between men and women

Proportion of women in the company



Our products and services contribute to improving the energy efficiency of our customers

Streamlines and improves IT services

Our Quant solutions help to organise, manage and analyze data for the online companies

Smart meters

Green data centers that use 100% renewable energy



Desire for sustainable and healthy growth at Embriq and our customers (partners) going forward.

Embriq ensures employee health and safety

Promote a sustainable future by including more young people in the labor market.

internal manufacturing processes and service deliveries for the best possible resource productivity for our customers.

Selection of subcontractors and following up the entire value chain of our suppliers

Shift to a circular and resource-productive way to create added value for all stakeholders, including employees and shareholders.



Embriq provides infrastructure solutions within data services, software and consulting services in various industries

Develop innovative solutions that will assist our customers with increased resource efficiency and a reduced climate footprint.

Industry 4.0

Smart grids

Our Quant solutions will ensure sustainable development for utilities



Focus on responsible purchasing and supplier follow-up.

Leasing of computer equipment, PCs and mobiles. Lifetime is extended by new users taking over the operating assets

Green data centers that use 100% renewable energy

Support for the districts. Local presence and local jobs

Reduce our travel activities by plane and car, as well as reduce consumption of physical marketing materials.

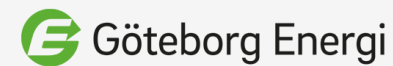




**“Mission Critical Operations has always been  
our focus and legacy**

**We listen, adapt, find solutions and deliver”**

# Some of our customers





# Technology is everywhere

We know where it adds value



# EmbriQ

[www.embriq.no](http://www.embriq.no)