



say hello to  
Accure CloudSuite for M3

-

**Output and Document  
Management for Infor M3 CloudSuite  
– “Best TCO in the M3 output world”**



## Ian Linekrans Operations Manager

- Operations Manager at Accure
- Over 15 years experience from Fintech / Business Information, Cloud Solutions (CEO, CIO...)
- Over 30 years experience in systems & business development (military, automotive, finance, food & beverage etc.)
- Long experience in packaging complex IT solutions to the market



## Henrik Billgren Senior Advisor

- Cofounder of Intenia 1983-84, 40+ years around Movex/M3
- Leading the M3 journey during Lawson and Infor era
- Now retired from INFOR, lately leading the M3 journey to Cloud
- Still passionate about INFOR solutions, partners and customers
- Output management an area that should have more attention up-front
- Post pandemic deep dive into an old friend **Accure**

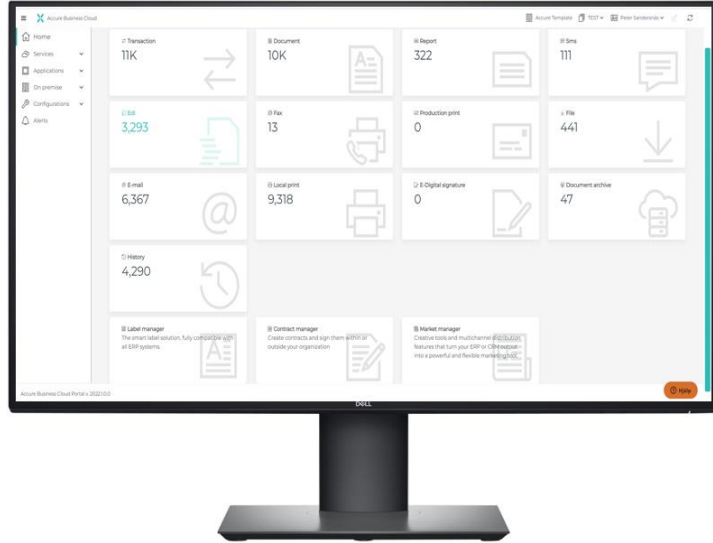




## Why do I sponsor Accure?

- Vision, They have always had an aim to bring down the TCO. Cloud is the enabler they needed, and it is secure and fast
- Solution, their thinking is brilliant. Rule based handling vs code for configuration and exceptions, Building blocks vs Document by Document for design and all based on normalized data. Seeing is believing – test them
- Technology, Their brilliant thinking re-invented natively in the cloud during the pandemic
- I trust them, proven as OEM developer for INFOR MRM
- INFOR marketplace, Accure appointed as a valid extension to M3 by the PM organization

# Accure CloudSuite for M3 Output Management - All inclusive



## CloudSuite Core

### Accure Tenant

Runtime environment in the multitenant cloud including TEST & PROD including M3 adapters direct to M3 system or M3 tenant

### Document Composer

Self Managed Business Documents

### Document Output Engine

High speed renderer to any output format

### Cloud Printer

One-click activation process

### Cloud Reporter

Support for all M3 reports including ad-hoc reports

### Service Gateway

Access to service hub for extended micro services or external integrations. Email & localprint default available

### Core SLA

Working days (07:00 – 16:00 Swedish time). Core functions always 24/7. Hosting in western-Europe

## CloudSuite for M3 Subscription (included)

### Workflow Manager

Controlled & Audited Output

### Business Rule Engine

Compliance Enforcer

### M3 Document Package

Including full set of samples (business documents & labels)

### Extended SLA

Customized SLA & hosting in additional regions

## Extended Services (transaction gateway)

### SMS/MMS Service

### Production Print

Incl postal

### FAX Service

### EDI Managed Service

### Cloud Archive

### Secured File Transfer

Incl encryption mgm & advanced e-mail



### Accure Business Cloud

Providing highly sophisticated enterprise output management & customer communication management solutions for any M3 version, including document, reports and labels for 91 markets and 42 languages



### Fast Onboarding

Onboarding of any M3 customer in any version in less than one business day

# Key Business Problems Around Enterprise Output Management

## TCO of your output management, surprisingly high !

- ✓ Total cost for owning just output, short term but also long term
- ✓ More complex and expensive to implement and govern and always experienced too late
- ✓ Software architecture and scalability (hardware / software costs) more expensive than expected

## Support of an agile business environment

- ✓ Costly and time-consuming administration of documents of all kinds, set-up not to mention mass changes or keeping up with regulatory requirements and local demands

## Need for user-based access and monitoring and self-service

- ✓ Monitoring and signaling, what happened? Did it work?
- ✓ Tracking and tracing when things go wrong?

## Complexity around your own information in a multi-channel environment

- ✓ Secure correct information and correct distribution about your products anywhere and everywhere from any system
- ✓ Internet of things, information exists everywhere, how use relevant information

# Accure CloudSuite for M3 - Best TCO in the M3 output world



## Intelligent engine for mapping and layouts

- ✓ Genius common inhouse XML for all output mapping
- ✓ Standard design elements for all output
- ✓ Rules & configuration instead of coding/scripts



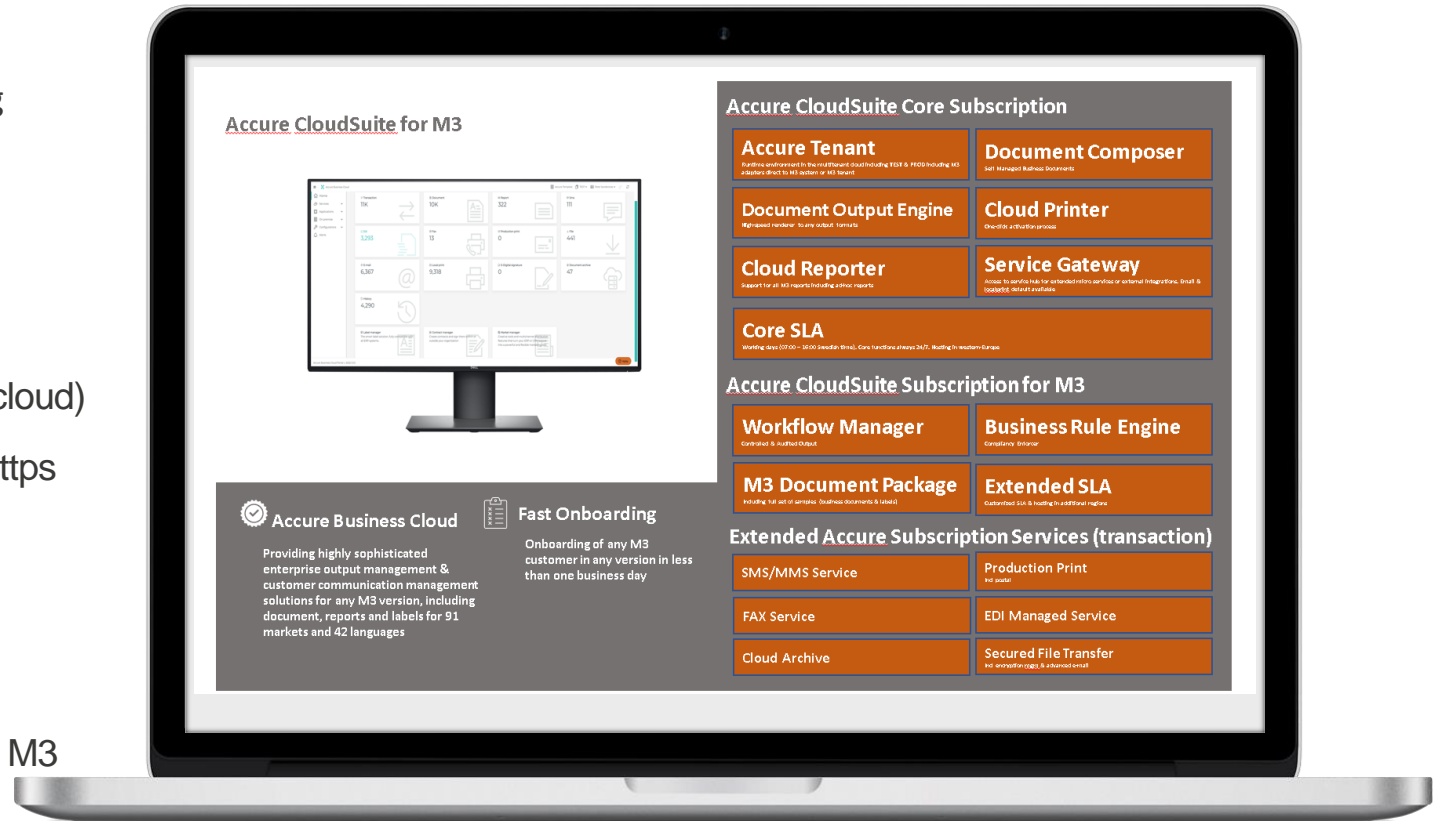
## Cloud proven technologies

- ✓ Azure certified (born, developed & delivered in the cloud)
- ✓ Natural extension of M3 CE with secure and fast Https connection to M3 CE
- ✓ Continues delivery of new features



## 30+ years of experience

- ✓ Founders of Accure former employees from Intenia / M3
- ✓ Over 20 years experience in Enterprise Output Management & Customer Communication Management
- ✓ Document consultants and cloud specialist in Sweden & Sri Lanka and through partners globally

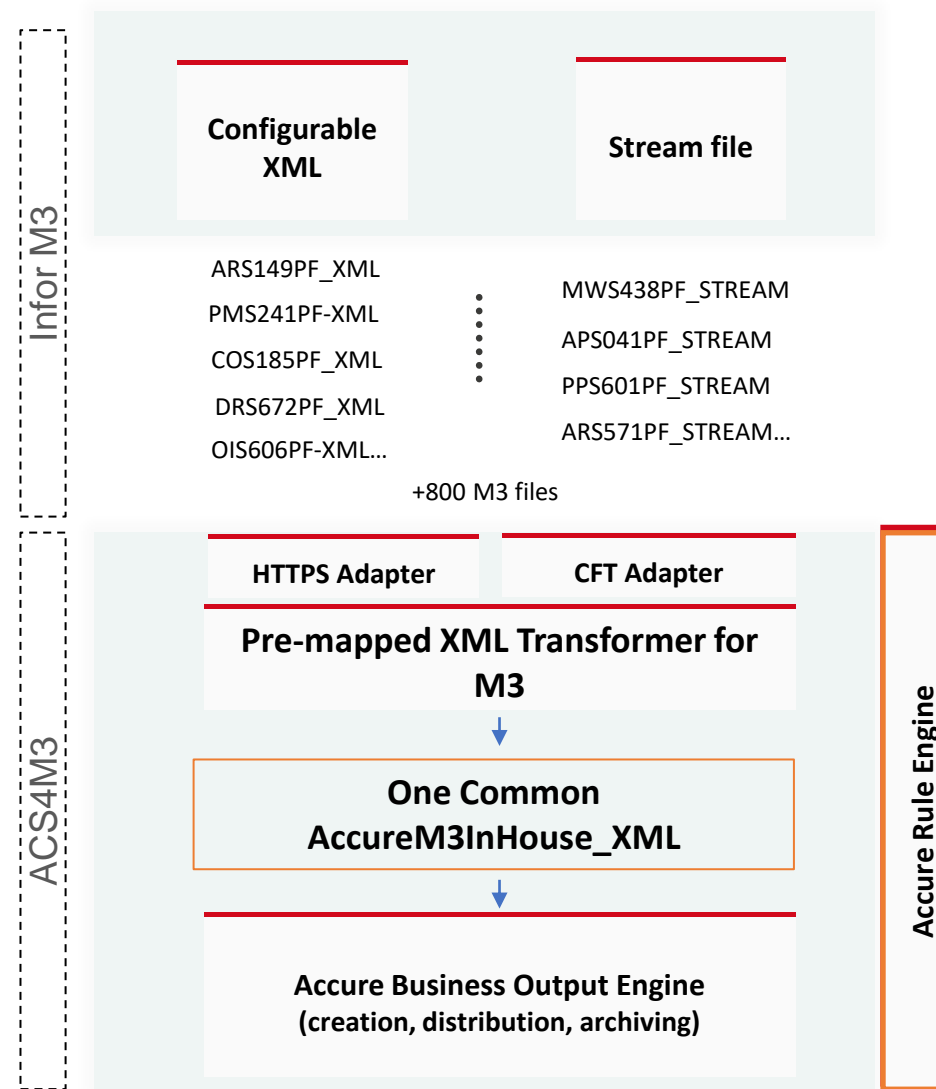


# Accure CloudSuite for M3 - Best TCO in the M3 output world

## Intelligent engine for mapping and layouts

### Common inhouse XML for all output mapping

- ✓ Concurrent support for any M3 version
- ✓ All output formats normalized to one M3 XML
- ✓ Continuous development and updates
- ✓ Minimized governance
- ✓ Self-service and simplicity for changes as customer & integration partners
- ✓ Support for enrichment of M3 XML schema or any other future format

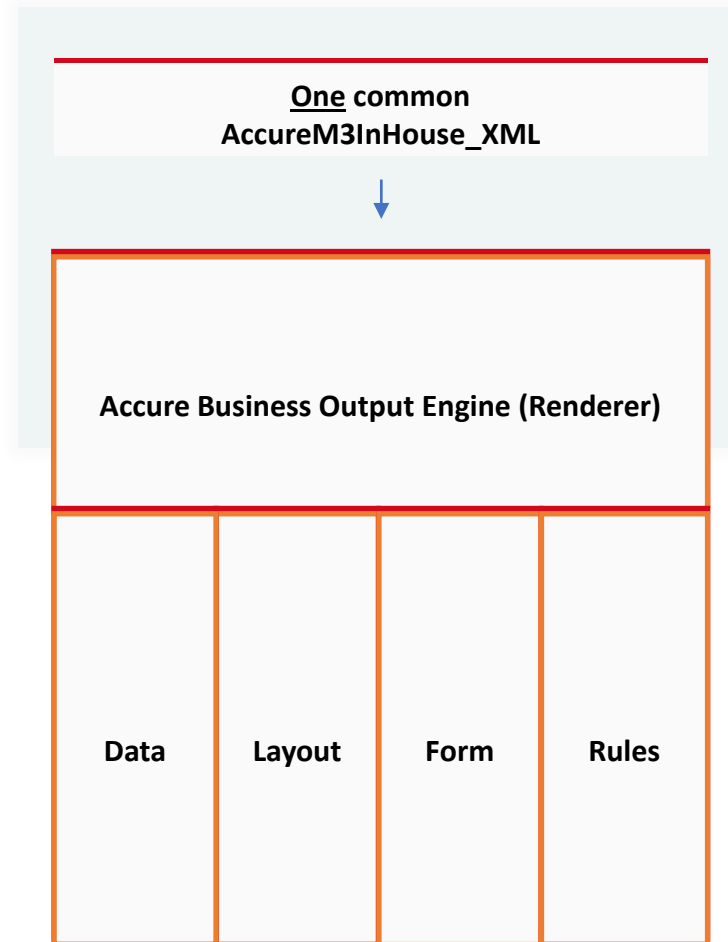


# Accure CloudSuite for M3 - Best TCO in the M3 output world

## Intelligent engine for mapping and layouts

### Accure Genius Document Creation

- ✓ Document creation divided into data, layout, form & rules
- ✓ Governance of documents flexible without any need for programming
- ✓ Total control of any creation or transformation of documents
- ✓ Block wise support of document components (reusable & heritage)
- ✓ Full compliancy support
- ✓ Self-Service Support
- ✓ Extended Document Package included



The screenshot shows a detailed invoice document. The top left corner features the Accure logo and the text "TOP\_LEFT". The top right corner has the title "ORDERBEKRÄFTELSE" and "TOP\_RIGHT" with order details. The main body includes a "Faktura" section with company information, a "Leveransadress" section with the recipient's address, and a "TEST ARKIV" watermark. Below this is a "HEADER" section with various reference and contact details. A "TOTALS" section follows, showing a total amount of 273,000.04 SEK. The "LINES" section is a table with columns for Rad, Artikelnr, Pris, Leveranssätt, and Pris Bekräftat lev. datum. The bottom of the document contains a "FOOTER" section with contact information for Svegon AB.

Rad	Artikelnr	Pris	Leveranssätt	Pris Bekräftat lev. datum
001	GOLD08DRXTOP LUFTEHANDLAGGR GOLD 08RX TOPSt Görans sjukhus	1 ST 62.312,92		6231292.00 13-01-29 Svegon AB Kivånium Production
002	TBVL2004 VENTILSÄTS VÄRME KV5 0.40St Görans sjukhus	1 ST 4.168,28		416828.00 13-01-29 Svegon AB Kivånium Production

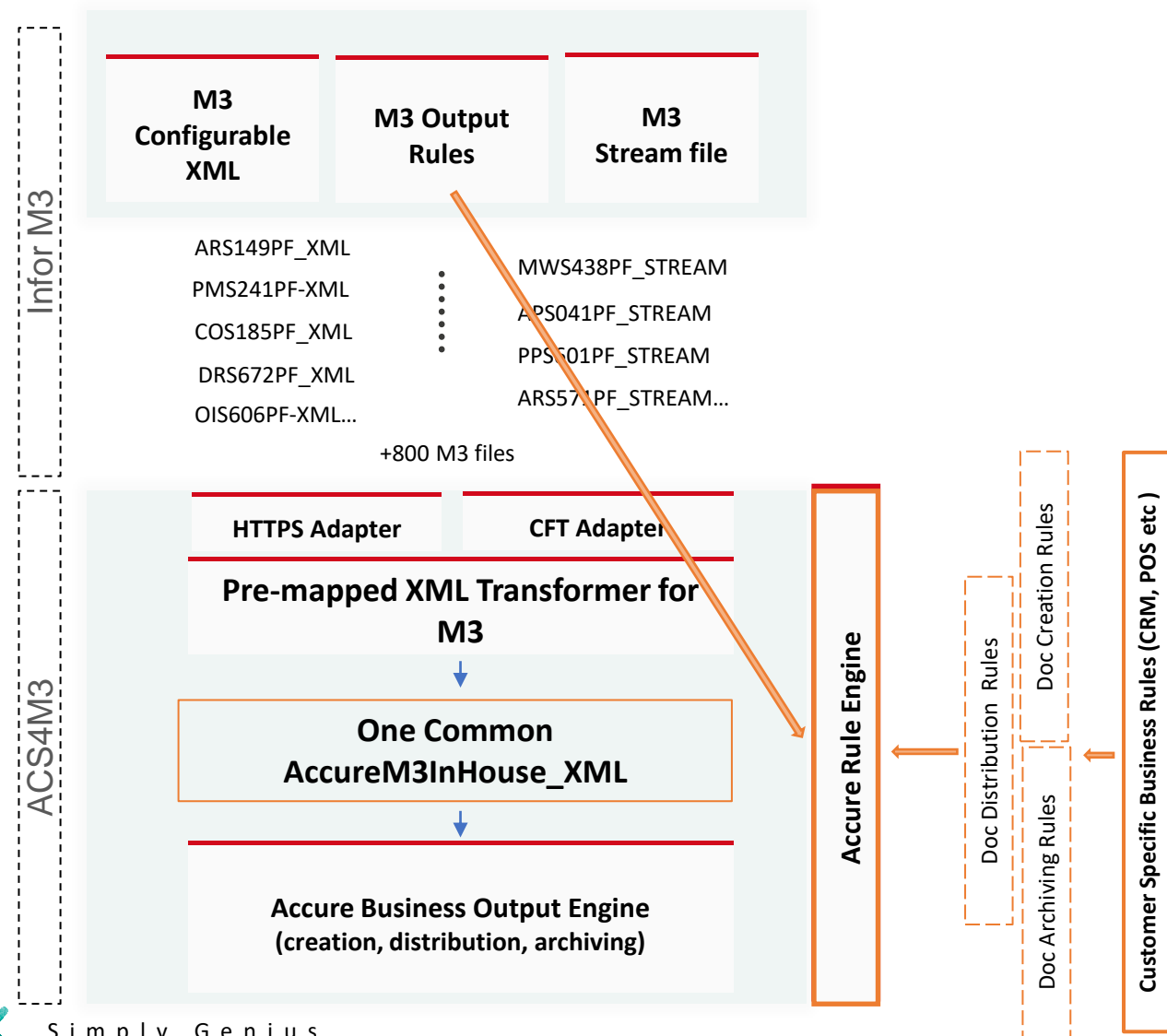


# Accure CloudSuite for M3 - Best TCO in the M3 output world

## Intelligent engine for mapping and layouts

### Accure Centralized Rule Engine

- ✓ Orchestrate any M3 output rules to ACS for M3
- ✓ Enrich customer specific business rules (not only M3 rules)
- ✓ Total control of any output (includes a holistic view of all active rules)
- ✓ Flexible administration of all enterprise output rules without any programming
- ✓ Full compliancy support

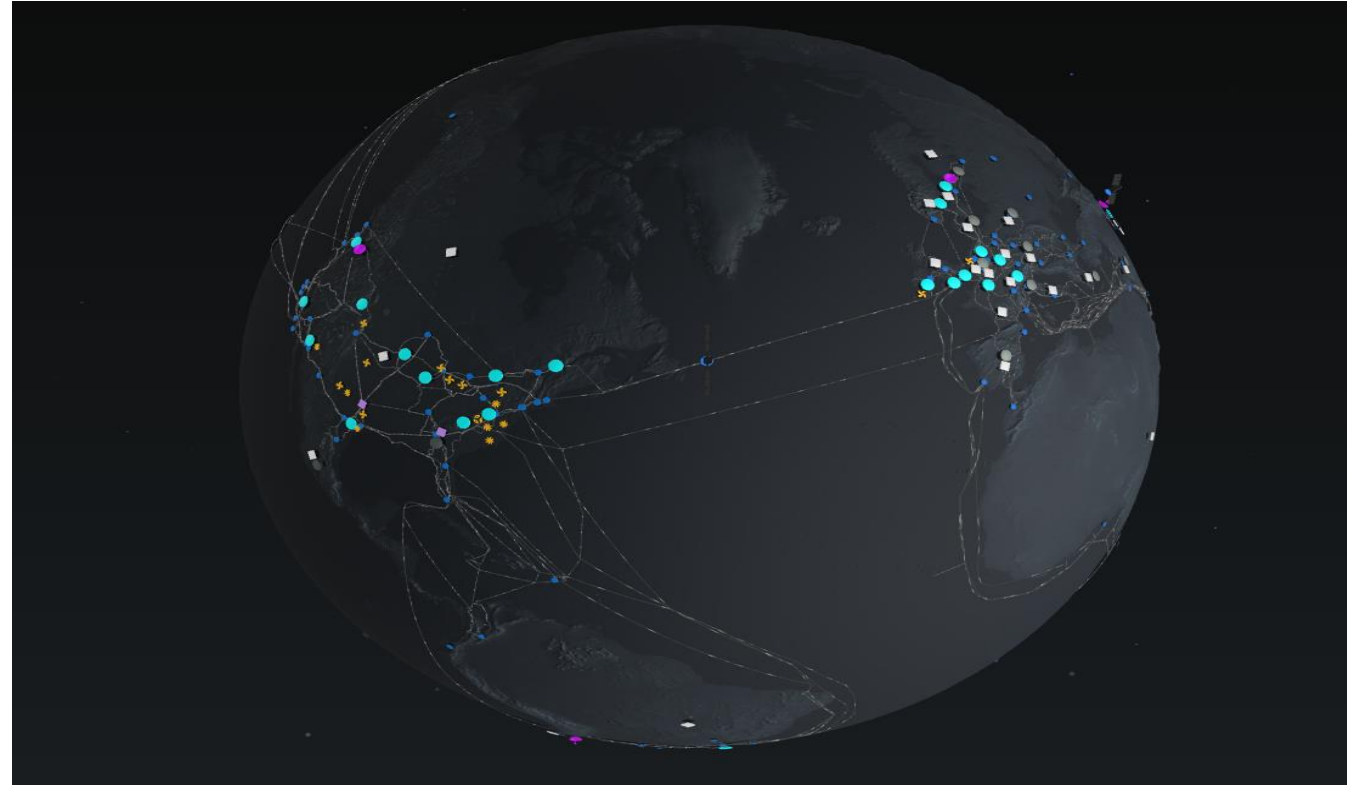


# Accure CloudSuite for M3 - Best TCO in the M3 output world

## Cloud Proven Technology

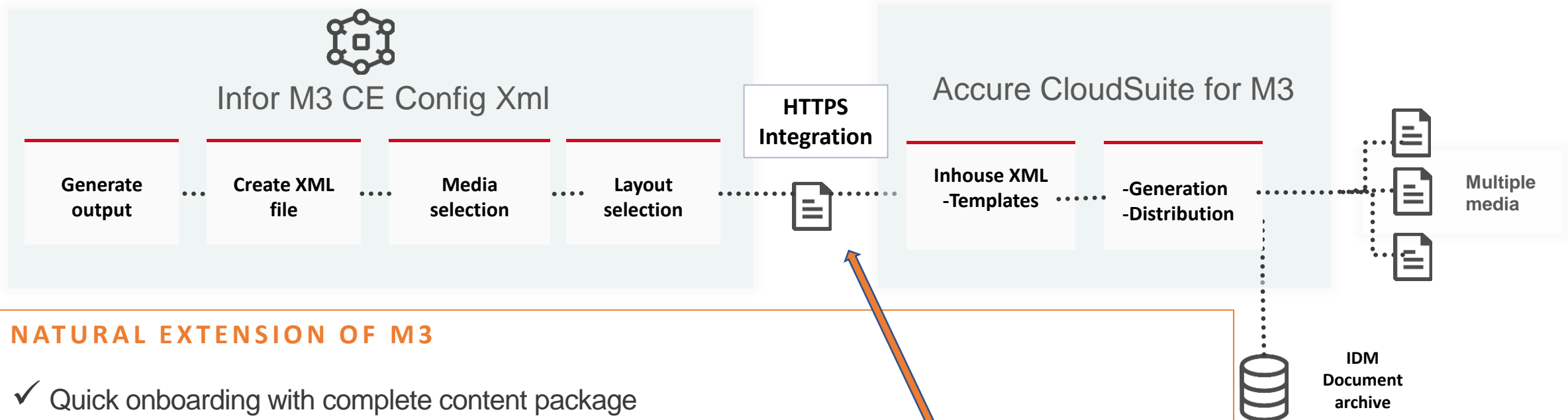
**Cloud Native Multitenant (born, developed and delivered in the Cloud)**

- ✓ Global scale with high availability (uptime >99,5%)
- ✓ DevOps optimization, versions of services deployed directly using CI/CD.
- ✓ Full support for regional legislation rules e.g., for example GDPR
- ✓ Security and compliance
- ✓ Connections to SaaS platforms and on-premises data
- ✓ Application templates (connection to extensive list of logical apps from Azure Marketplace)
- ✓ Regional Gateways to any location globally utilizing the Azure infrastructure in full



# Accure CloudSuite for M3 - Best TCO in the M3 output world

## Cloud Proven Technology



## NATURAL EXTENSION OF M3

- ✓ Quick onboarding with complete content package
- ✓ 24/7 operation with monitoring, alarms and alert
- ✓ Continuous development and updates for adding customer value
- ✓ Minimize Total Cost of Ownership
- ✓ Self-service and simplicity for changes
- ✓ Service gateway for Multi-/omnichannel

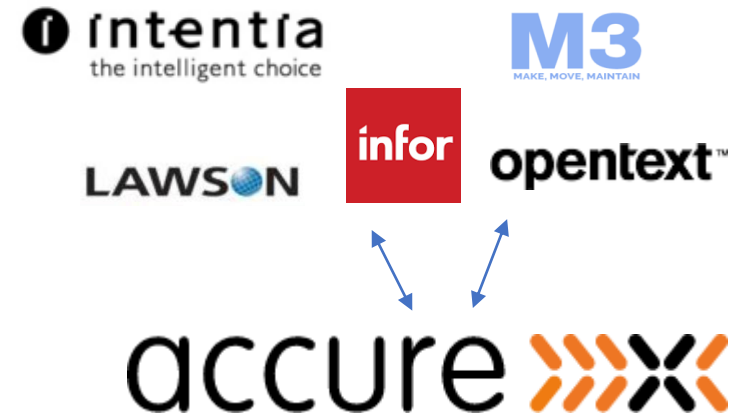
**Integration already done,  
activate directly from M3**

# Accure CloudSuite for M3 - Best TCO in the M3 output world

30+ years of experience

## ACCURE HISTORY & BRIEF

- ✓ One Cloud based solution combining EOM : Enterprise Output Management & CCM : Customer Communication Management to a unique service offer globally
- ✓ Infor Preferred Delivery & Technology Partner since 2004
- ✓ Opentext Technology Partner
- ✓ OEM agreement for M3 Report Manager, MRM with more than 300 M3 customers globally



Reference: <https://market.infor.com/en-US/apps/375252/accure-cloud-for-m3>

# Accure CloudSuite for M3 - Best TCO in the M3 output world

30+ years of experience

## BUSINESS FUN FACTS

- 12 cloud enabled customers using ACS4M3 (deployed & live) onboarded last 12 months
- 6 new customers will go live 2023 (onboarding in progress)
- ACS4M3 currently operational in North & South America, Europe & Asia (Hong Kong, Vietnam)
- Cloud based revenue over 70% within 12 months
- Total 500+ global M3 customers using Accure to date



.....and counting 😊

# Accure CloudSuite for M3 - Best TCO in the M3 output world

30+ years of experience – Customer Testimonials

**Innovators are becoming winners in the long run**

**Patrick Verlee IT-Director Victualic**

- I did select Streamserve in their early days, I did select Qlikview in their early days. Both long term winners and now have I selected Accure for our entire *output management*.

**Increased productivity by speed**

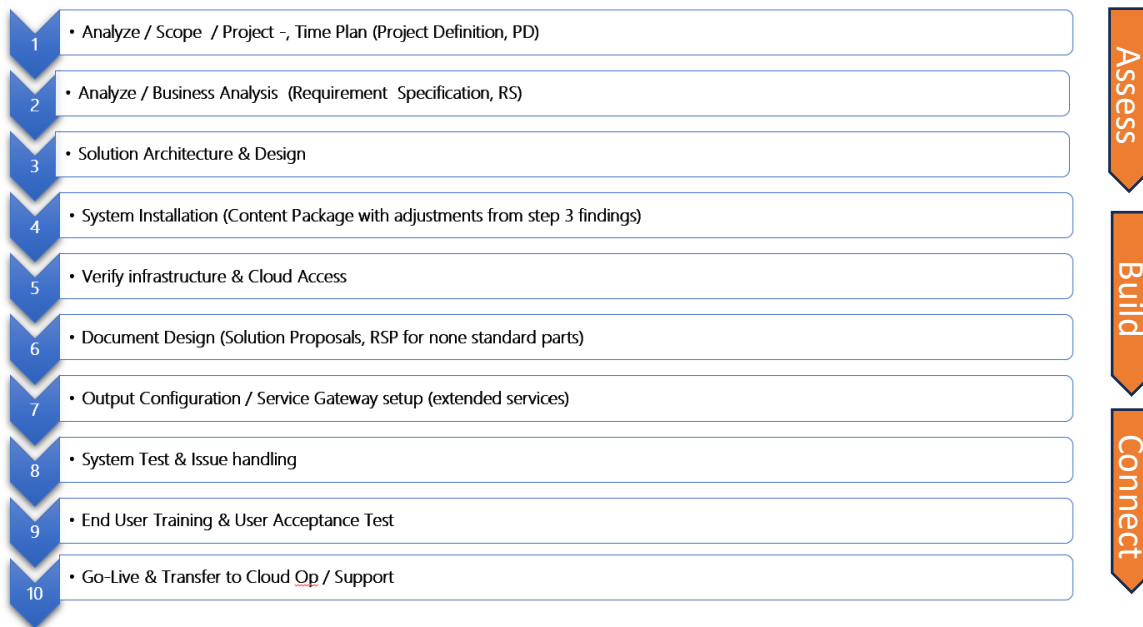
**Irene Myrin Senior Business Developer, ETAC.**

- Accure and their solutions as well as their project approach are agile which enables a very *fast set up*.

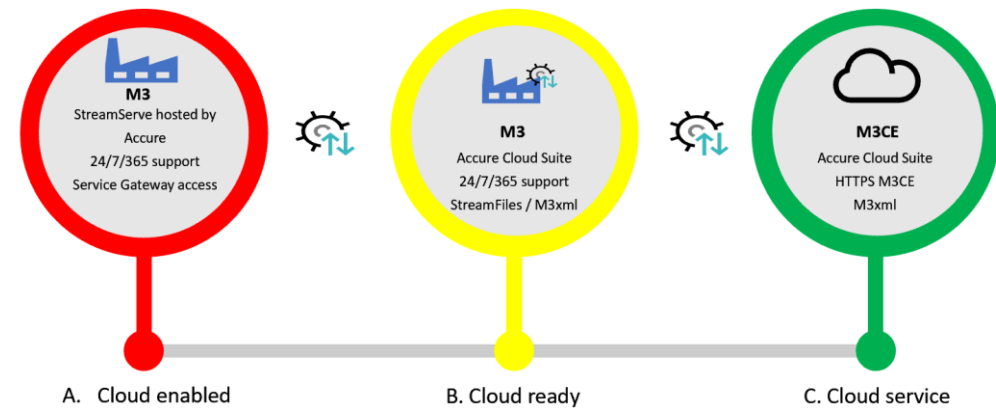
# Accure CloudSuite for M3 - Best TCO in the M3 output world

30+ years of experience – Operation Excellence

## DOCUMENT IMPLEMENTATION PROCESS (DIP)



## METHODOLOGY

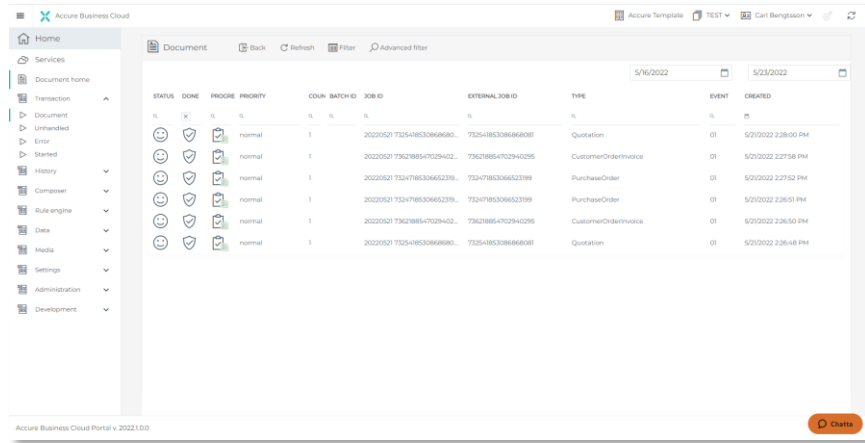


Cloud Native Support & Cloud Enabler (for on-premise environments) with 24/7 monitoring!

# Accure CloudSuite for M3 - Best TCO in the M3 output world

30+ years of experience – Operation Excellence

## SYSTEM SUPPORT



The screenshot displays the Accure Business Cloud interface. On the left is a navigation menu with options like Home, Services, Document home, Transaction, Document, Unhandled, Error, Skipped, History, Compress, Rule engine, Data, Media, Settings, Administration, and Development. The main area shows a table of documents with columns for STATUS, DONE, PROGRESS, PRIORITY, COUNT, BATCH ID, JOB ID, EXTERNAL JOB ID, TYPE, EVENT, and CREATED. The table contains five rows of data representing various transactions like Quotation, CustomerOrderInvoice, and PurchaseOrder.

STATUS	DONE	PROGRESS	PRIORITY	COUNT	BATCH ID	JOB ID	EXTERNAL JOB ID	TYPE	EVENT	CREATED
🟢	🟢	🟢	normal	1	202205017325418530666080	7325418530666080		Quotation	01	5/2/2022 2:28:00 PM
🟢	🟢	🟢	normal	1	202205017362188547029402	7362188547029402		CustomerOrderInvoice	01	5/2/2022 2:27:58 PM
🟢	🟢	🟢	normal	1	2022050173247185306662399	73247185306662399		PurchaseOrder	01	5/2/2022 2:27:52 PM
🟢	🟢	🟢	normal	1	2022050173247185306662399	73247185306662399		PurchaseOrder	01	5/2/2022 2:26:51 PM
🟢	🟢	🟢	normal	1	202205017362188547029402	7362188547029402		CustomerOrderInvoice	01	5/2/2022 2:26:50 PM
🟢	🟢	🟢	normal	1	202205017325418530666080	7325418530666080		Quotation	01	5/2/2022 2:26:48 PM

- **Strict & controlled deployment support between environments (TST/TRN/PROD etc)**
- **Full audit trail of all changes & deployment**
- **Multitenant cloud native (with data isolation, regional redundancy & operation scalability)**

## RESOURCES



- **Global network of partners handling local support**
- **Outsourcing partners with high scalability**





## Accure CloudSuite for M3 Output Management in brief

- Quick onboarding with Content Package
- 24/7 operation with monitoring, alarms, alerts
- Minimize Total Cost of Ownership
- Continuous development for adding customer value
- Service gateway for Multi-/omnichannel

References:

<https://market.infor.com/en-US/apps/375252/accure-cloud-for-m3>

<https://www.enterprisetimes.co.uk/2023/07/18/infor-marketplace-grows-with-more-than-150-solutions-leveraging-new-technologies/>

**VISIT OUR BOOTH AND WE SHOW YOU ACS4M3 IN ACTION.**