

# M3 Industry CloudSuites

## Strategy and Roadmap

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VP Product Management

September 2023



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# Infor M3 Industry CloudSuites

490+

Enterprises in cloud

800+

Enhancements in 2022

1,386,385,890

API calls in one region in one week

# Expect better outcome in Cloud

## Industry focus

Rich of industry specific capabilities and content:

- Last mile functionality
- Preconfigured end-to-end solution
- Prescriptive implementation
- Industry documentation

## Up to date

Evergreen solution with industry specific updates:

- State of the art security and technology
- Continuously improved business performance
- New functionality injected silently into the cloud

## Agile

A DNA of speed and agility:

- A fluid solution adopting to everchanging business requirements
- Enabling customers to be disruptive and agile
- Support for new and changing operating models

## Innovation

Cloud technology platform enabling differentiation and innovation

- Strong decision support
- Automation capabilities (ML/RPA/PI)
- Business optimization
- No/low/full code development capabilities

Operate

Differentiate



We as Nutreco are able to deliver a digital solution for our business, by leveraging from the proven **state of the art technology**, which is taken care of by Infor and **focus on delivering the value**”

Erik Beckers, CIO of Nutreco



In distribution, we are highly dependent on technology. Previously, it was hard to scale as fast as we needed when we had a sudden growth spike. But now with our multi-tenant cloud solution, we are **ready to scale and go.**”

Andrew Bennett, CEO, Vallen Asia



We can stay ahead of our competitors through being **more agile** in responding to new trends, collaborating on a new idea and launching these on the shop floor quickly because our processes are being more efficient today.”

Nina Hjalmarsson, Supply Chain Director/CIO Kiviks Musteri



As our business rapidly expands, APP Group needs to have a modernized IT foundation to grow and scale effectively. Our investment in Infor’s ERP and supply chain solutions will help **provide the transformation our organization** needs to **drive agility, improve our time to market** for new products and expand globally.”

Donna Lisk, Chief Financial Officer, APP Group



In meeting the needs of our market, it’s imperative that we have the **agility to be able to respond quickly** to trends in order to capitalise on new opportunities, and ultimately **maximise sales.**”

Per Svensson, IT Director Cloetta

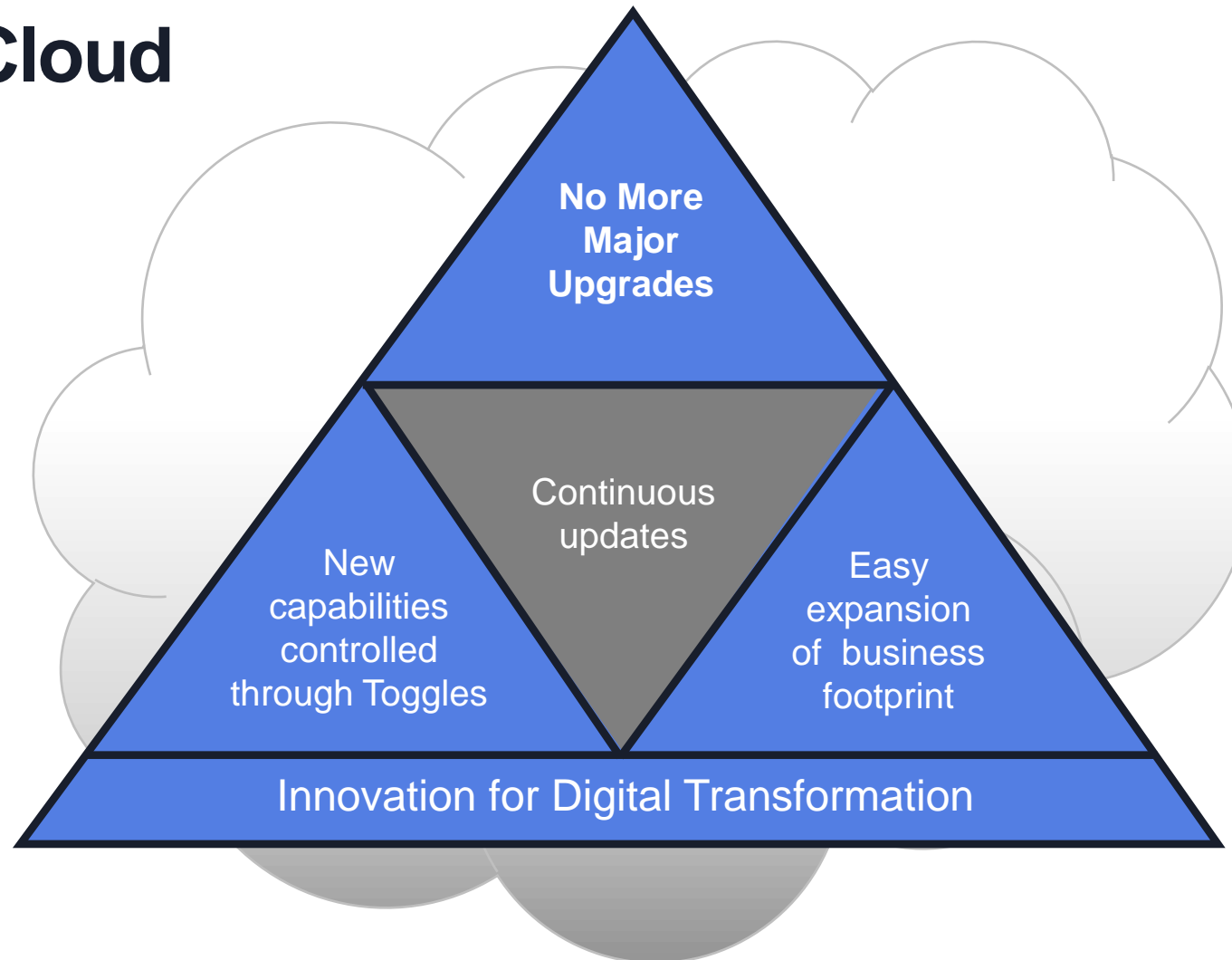


Infor’s cloud solution will help unify all aspects of our business by providing integrated workflows and full **visibility across the organization** to more efficiently and proactively service our customers.”

Kim Cordell, VP of Information Technology at Wajax

M3 CLOUDSUITES

# Life in the Cloud



January 2022 – April 2023

# Infor M3 Cloud

## Delivered

### January - April 2022

#### Industry

MO Aggregated Backflush  
MO issue before receipt of Intermediate stock  
M3 Portals – Equipment Portal  
Local item classification for pricing

#### Operations

Configurable Text Blocks for Documents  
Configurable Item Description – Fsh  
34 regulatory and statutory items  
Puerto Rico, Bahamas, Cayman Islands

#### Experience

8x Widgets: Customer order look up, Purchase Requisition, Receive PO (non stocked items), Customer Contact, Item creation, Release planned PO, Supplier Creation. Available-to-Spend

#### Innovation

Tool supported alignment of data between M3 and Data Lake

### May - October 2022

#### Industry

Trade Agreements multiple enhancements such as graduated accruals  
ECI enabled for Workorders  
Enhanced rules for updating calculated tests in QMS  
Updates of All IPC industries  
Internal Sales Order Improved lead time calculations

#### Operations

MO integration MES – Status control  
EDI Integration SPS Commerce and EDI Exchange  
WMS integration – Receipt of a return  
Corporate netting  
34 regulatory and statutory items  
HR Talent Integration

#### Experience

Batch order entry release all is a Batch job for speeding up  
M3 Analytics - CEO Dashboard  
M3 Analytics – CLM-Opportunity Mgt  
SmartHelp Adoption  
M3 to MS Project Integration  
  
3 x Widgets: Supplier list, IDM Monitor, Upload Excel sheet,

#### Innovation

New streamlined labor reporting in MFS

### November 2022 - April 2023

#### Industry

**Central Procurement for Divisions**  
eSignature – e-Record support in all existing e-Signature programs  
Corporate netting  
**M3 Portals – Issue management Portal**  
Internal Sales Order Synchronization of Commercials and Logistics  
PO Split for direct orders (CO type2)

#### Operations

**Dynamic XML outputs for financial reporting**  
Tax calculated at invoice recipient location  
Accounting rules to include MCO agreement split payer information  
Language translation for QI Test descriptions

#### Experience

**M3 Experience Designer Platform**  
**M3 Experience Apps (3x)**  
**Infor OS Portal adoption**  
“Bring your own” credit card provider

10 x Widgets: Purchase Agreement, Open CO Orders, Open Invoice /Customer, Open Orders /Item, List Items, Item text, Related item, Price&Stock Availability, Where am I working, UoM Conversion

#### Innovation

Expanded M3 search  
More Exit Points for Extension Building

### And many updates for M3 Add-On / Industry solutions:

Inventory Planning Workbench (IPW), Scheduling and Planning Workbench SWB/PWB, Supplier Rebate, Sales Hub, M3 DMP Demand Planner  
PLM for Fashion, PLM for Process. Rhythm. Customer Lifecycle Mgt CLM, Mobile Field Service MFS, Equipment Management EQM  
M3 Portals. Graphical Lot Tracker GLT Factory Track FT

## Customer Live

# Georgia-Pacific's Packaging & Cellulose Business

### Who

Georgia-Pacific Packaging & Cellulose is a leading provider of paperboard material that is converted into items such as boxes, paper plates and cups worldwide.

### What

Multi-tenant cloud solution, powered by Infor M3 ERP system, serves as the core platform for mill-based businesses

Including Supply Chain Planning, Enterprise Performance Management (EPM), Factory Track, and Yard Management

### Where

Deployment in four large pulp mills operating 24/7, was achieved without disruption to scheduled production.

Also included were international offices in Switzerland, Uruguay and China, as well as the headquarters office in Atlanta, Ga.,

This serves customers in more than 90 countries and partners with 24 international and 33 domestic external warehouses.

**infor**

Source: [Georgia-Pacific Packaging & Cellulose Implements Infor CloudSuite](#)

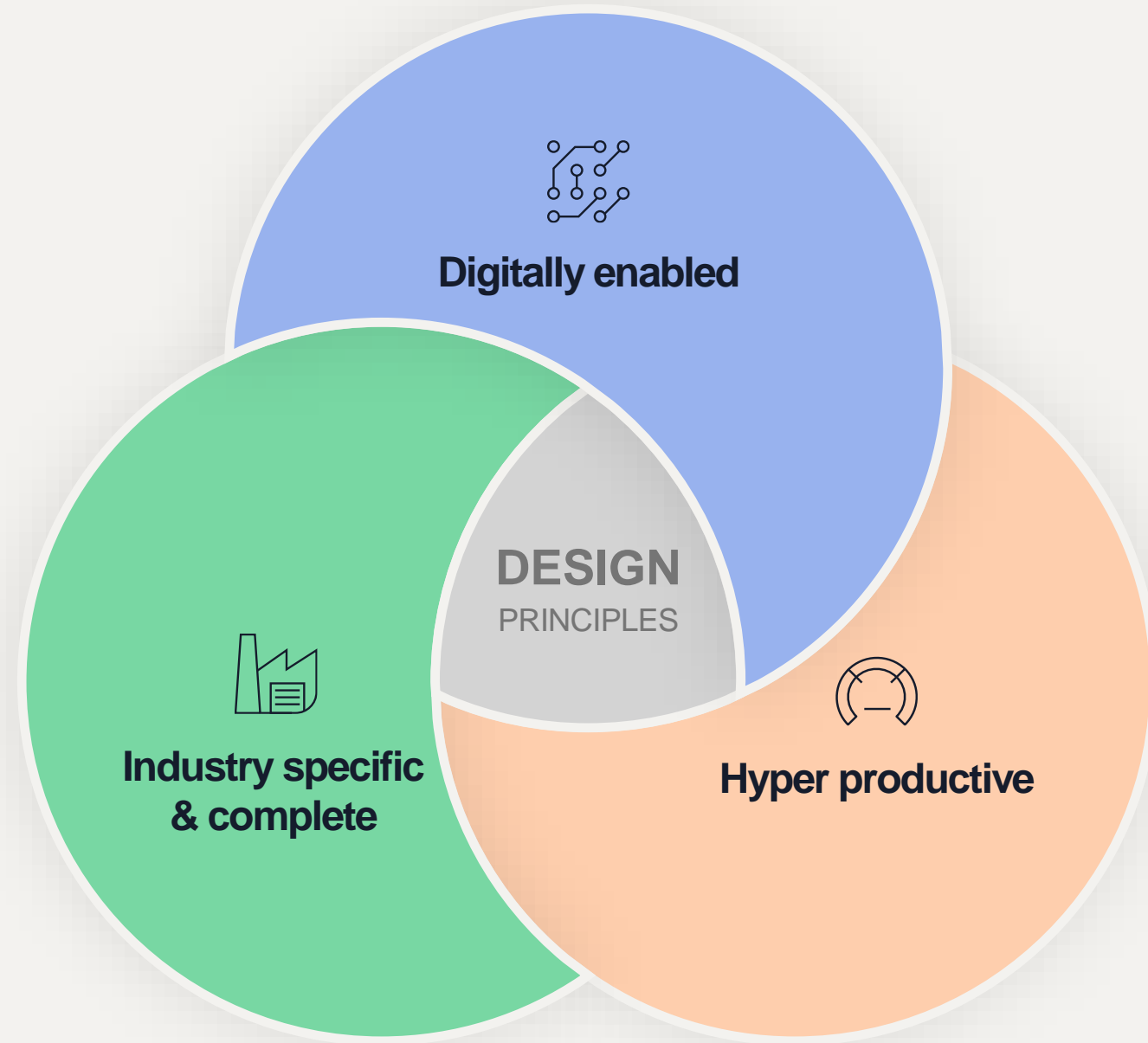




Infor Cloud

# Defining a world-class industry cloud

Always current & **evergreen**



# Hyper-automation

Infor can deliver every aspect of hyper-automation in a single solution that covers backend automation, decision automation and front-end automation

System Centric  
**iPaaS**

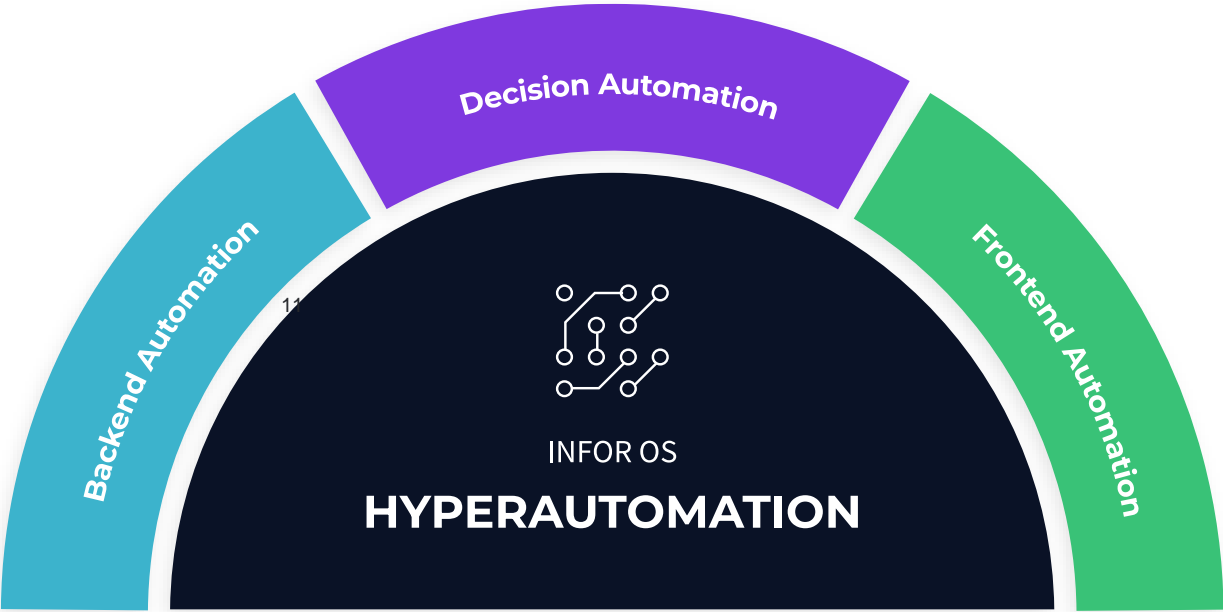
Event driven, decisions/orchestrations  
BPMN patterns (data extract / split / merge / branch/route)  
Human interaction workflows / tasks / alert

AI Centric  
**Coleman**

**ML Driven:** Predict / Classify processes  
**Conversational BOTS:** Voice / Text chat-based task automation  
Browser / Mobile / MS Teams

Labor Centric  
**RPA**

Repetitive task automation, involves emails / Excels / PDFs,  
Data extraction, PreFill forms  
Automate actions (UI BOTS)



# Infor Robotic Process Automation (RPA)

The Why, What and How



**Cost**

Employing full-time employees to do data entry, gate-keeping, or bookkeeping can be costly (time consuming and error prone)



**Automation**

Robotic Process Automation (RPA) and OCR Document Processing (IDP) that replaces repetitive, tedious, and error-prone tasks with virtual BOTs.



**Virtual Workforce**

The result is a very fast and reliable virtual workforce that can execute anytime, anywhere, with measurable ROI

✓ Available on Marketplace October 2023

Highlight

Platform

# New widgets for Open AI ChatGPT integration

Two new widgets are published that provides users with an initial integration with ChatGPT.

- An in-context widget for Business Partner Review is that helps render instant insights using ChatGPT.
- 'Ask ChatGPT' widget that can pull information on any business context data using a custom prompt.

The screenshot displays a software interface with two main components. On the left is a data table titled 'Customer.Open'. On the right is a ChatGPT chat window.

Cnt	Sta	City	Your ref 1	Resp	Salespers	Payer	Stp
US	MN	St Paul	Contact 1	MANSALSA	MANSALSA1		0-Not blocked
US	MN	St Paul	Contact 1	MANSALSA	MANSALSA1		0-Not blocked
US	MN	St Paul	Contact 1	MANSALSA	MANSALSA1		0-Not blocked
US	MN	St Paul	Contact 1	MANSALSA	MANSALSA1	Y10000	0-Not blocked
US	CA	Sacramento	Contact 1	MANSALSA	MANSALSA1	Y10000	0-Not blocked
US	CT	Hartford	Contact 1	MANSALSA	MANSALSA1	Y10000	0-Not blocked
US	IL	Chicago	Contact 1	MANSALSA	MANSALSA1	Y10000	0-Not blocked
US	MI	Detroit	Contact 1	MANSALSA	MANSALSA1	Y10000	0-Not blocked
US	IL	Chicago	Contact 1	MANSALSA	MANSALSA1	Y13000	0-Not blocked
US	MS	Jackson	Contact 1	MANSALSA	MANSALSA1	Y20000	0-Not blocked
US	NY	New York	Contact 1	MANSALSA	MANSALSA1	Y21000	0-Not blocked
FR		Paris	Contact 1	MANSALSA	MANSALSA2	Y40000	0-Not blocked
IE	D	Dublin	Contact 1	MANSALSA	MANSALSA2	Y41000	0-Not blocked
DE		Munich	Contact 1	MANSALSA	MANSALSA2	Y51111	0-Not blocked
US	MN	City	Payer Contact 1	MANSALSA	MANSALSA1	Y80001	0-Not blocked
US	MN	City	Contact 1	MANSALSA			0-Not blocked
US	MN	City	Payer Contact 1	MANSALSA		Y99001	0-Not blocked
IE		City	Payer Contact 1	MANSALSA		Y99002	0-Not blocked
US	MN	City	Contact 1	MANSALSA		Z00001	0-Not blocked
US	MN	City	Payer Contact 1	MANSALSA		Z00002	0-Not blocked
IE			Payer Contact 1	MANSALSA		Z00010	0-Not blocked
US	MN	St Paul	Contact 1	MANSALSA	MANSALSA1		0-Not blocked

The ChatGPT window on the right shows a 'Business Partner Review' widget. The prompt is 'Tell me more about ZEELANDIA'. The response provides detailed information about the company: 'ZEELANDIA is a Dutch-based company that specializes in the production of high-quality food ingredients. It is a leading supplier of bakery ingredients, dairy products, and other food ingredients to the food industry. The company is committed to sustainability and is certified by the BRC Global Standard for Food Safety. ZEELANDIA is also a member of the Sustainable Food Trade Association.'

Below this is an 'Ask ChatGPT' widget with a search prompt: 'What would you like to ask ChatGPT: \*'. It includes a search input field, 'Preview' and 'Ask ChatGPT' buttons, and an example prompt: 'What kind of products does [Object1.key1] make?'.

## Value

- Simple, easy to use entry point for technologies such as LLMs and Chat GPT
- Sourcing the power of internet in a business context

# M3 Cloud – Infor Coleman Examples

INFOR M3 CE WITH INFOR COLEMAN AI

## Customer Classification

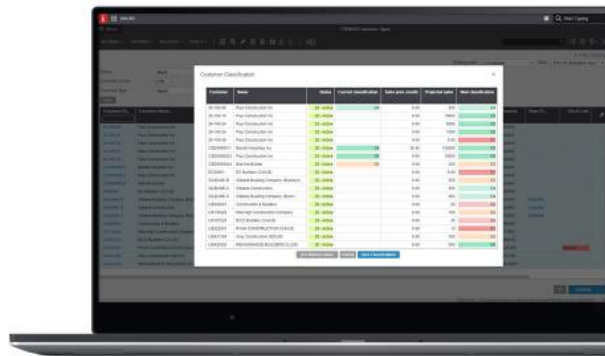
KB reference 2132011

### Description

- Two Coleman Quests to support Customer Classification

### Benefit/Value to Customer

- Quest One
  - Use this quest to analyse the existing customer sales history; and do mass-categorisation based on past Sales History. Information is available for viewing and extract
- Quest Two
  - Analyse the customer using an interactive script; based on last month's sales value. The script also allows the user to grade new customers based on a manual future sales prediction. Values are saved to the M3 database for use in other scenarios



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INFOR M3 CE WITH INFOR COLEMAN AI

## Sales Order line Discount

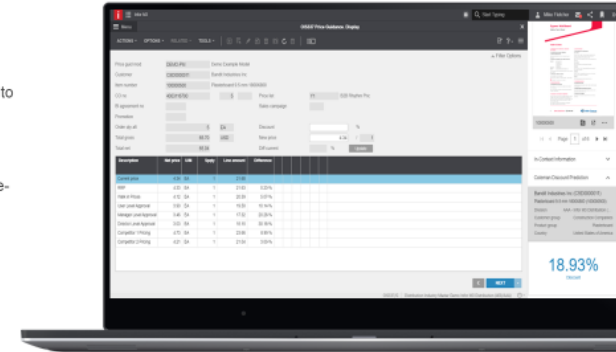
KB reference 2132011

### Description

- Using information from the Current Customer Order – provide recommendation on Maximum Discount level to be applied for that order line.

### Benefit/Value to Customer

- Provide better decision support as part of the Over-the-Counter Price Negotiation process; as seen in the Building Materials, Plumbing, Electrical and HVAC micro-verticals.
- Supports Standard M3 process of Price Guidance; so additional discounts are recorded and controlled with approval routine if needed.
- Example Model can be adjusted as part of the implementation project; using the no-code / low-code solution.



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INFOR M3 CE WITH INFOR COLEMAN AI

## Product Recommendations

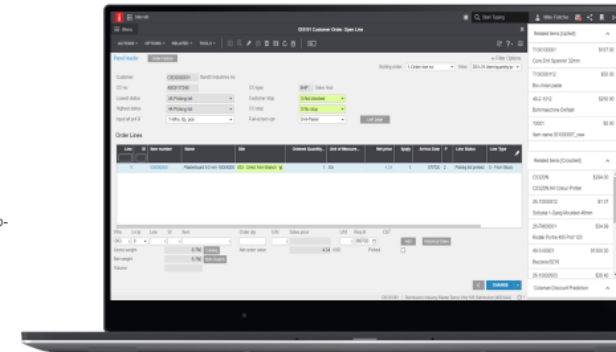
KB reference 2132011

### Description

- Two Coleman Quests & In-context Apps to support Product Recommendations. The In-context widget is configurable to support a number of scenarios


### Benefit/Value to Customer

- Solution One
  - Use this quest and In-context widget to support "Product Up-Sell". For this process; the item number already selected is reviewed and suitable up-sell products are displayed
- Solution Two
  - Use this quest and In-context widget to support "Product Cross-Sell". For this process; the item number already selected, and the Customer ID are reviewed, and suitable cross-sell products are displayed; based on similar customer's prior purchases



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Improving cheese quality, consistency, and yield with integrated AI

7X

faster to identify yield deviations and drivers

€500K

annual saving for every 1% increase in yield

- Act faster to optimize yields
- More accurate target yields
- Stabilizes the variability in the process
- €500K annual savings for every 1% increase in yield
- 10 hours per week time saving in analysis
- Improved sustainability with more product yield and less waste
- Happier customers with more cheese consistency

# Innovation Showcase

## Distribution



- Product Recommender
- Order Anomalies for Customer / Item
- Customer Segmentation



- Product Recommender
- Order Anomalies for Customer / Item
- Customer Segmentation
- CSD - Coleman DA skills
- Order Anomalies for Customer / Item
- Customer Segmentation
- C-Suite Analytics Adoption
- Portal V2 / IAD
- Early Adoption
- Shipping Container Cost Estimate



- Customer Segmentation
- C-Suite Analytics Adoption



- Portal V2 / IAD
- Early Adoption
- Shipping Container Cost Estimate



- Pricing Insights



- Customer Segmentation
- AP Invoice Match Compliance / Correction
- Bulk Excel Upload
- Supplier Creation WF
- Custom Workspaces



- Product Recommender



- Custom Workspaces
- Exploring AI usecase (customer/vendor science)

## Manufacturing



- Customer / Item Forecasting
- Order Anomalies for Customer / Item
- ION / IDM - Expiring Contracts
- CSI Analytics - early adoption



- Sales Opportunities forecasting
- Predicting Win / Loss
- Vendor Performance Mgmt.



- Order Anomalies for Customer/ Item
- Customer Segmentation
- CSI Analytics – early adoption



- Asset Intelligence



- Product Recommender
- Vendor Performance Mgmt.
- Infor OS Homepages - Shopfloor
- Product KPI Visibility



- Infor OS Homepages
- Requisition ION Workflow

## Public Sector / Services



- FSM – Coleman DA skills
- GHR – Coleman DA skills
- SAM (Compliance) Checklist
- Requisition Anomaly



- Invoice Anomaly
- Contract Depletion
- FSM – Coleman DA skills



- HR - Employee termination Dashboard
- FSM – Period end balances anomalies
- RPA – Invoice Processing

## Healthcare



- GHR - Coleman DA Skills
- RPA – User Provisioning Automation for New Employee



- OIG (Compliance) Checklist
- Vendor Performance Mgmt.
- Requisition approval anomalies
- FSM – Coleman DA skills with Infor GO
- OIG (Compliance) Checklist
- Vendor Performance Mgmt.
- Smart Picking
- FSM – Coleman DA skills



- OIG (Compliance) Checklist
- Vendor Performance Mgmt.
- Item Requisition Patterns
- Requisition approval anomalies
- Match Tolerance
- FSM – Coleman DA skills



- Duplicate Employee Detection
- Job position workflow anomalies
- BIRST Compass Driver - EA
- GHR – Coleman DA Skills



## Automotive



- Vendor Performance Mgmt.
- Clock in Kiosk App
- Birst – Coleman DA integration



- Pulley Tightening Failure Prediction

## Food & Beverage



- Product Recommender
- Price Recommender
- CLM Recommendations
- RPA – Product Withdrawal Automation
- Sustainability Reporting



- Quality Sensing Tower



- GRC Implementation for IT organization



- Invoice Matching – Reason codes prediction



- Custom workflows – M3 to 3rd party

## Retail



- Margin Anomaly Detection
- Sales Budget Forecasting

## Other



- Demand forecasting (new/spare tires)



- Spare Parts Forecasting
- Inventory Optimization



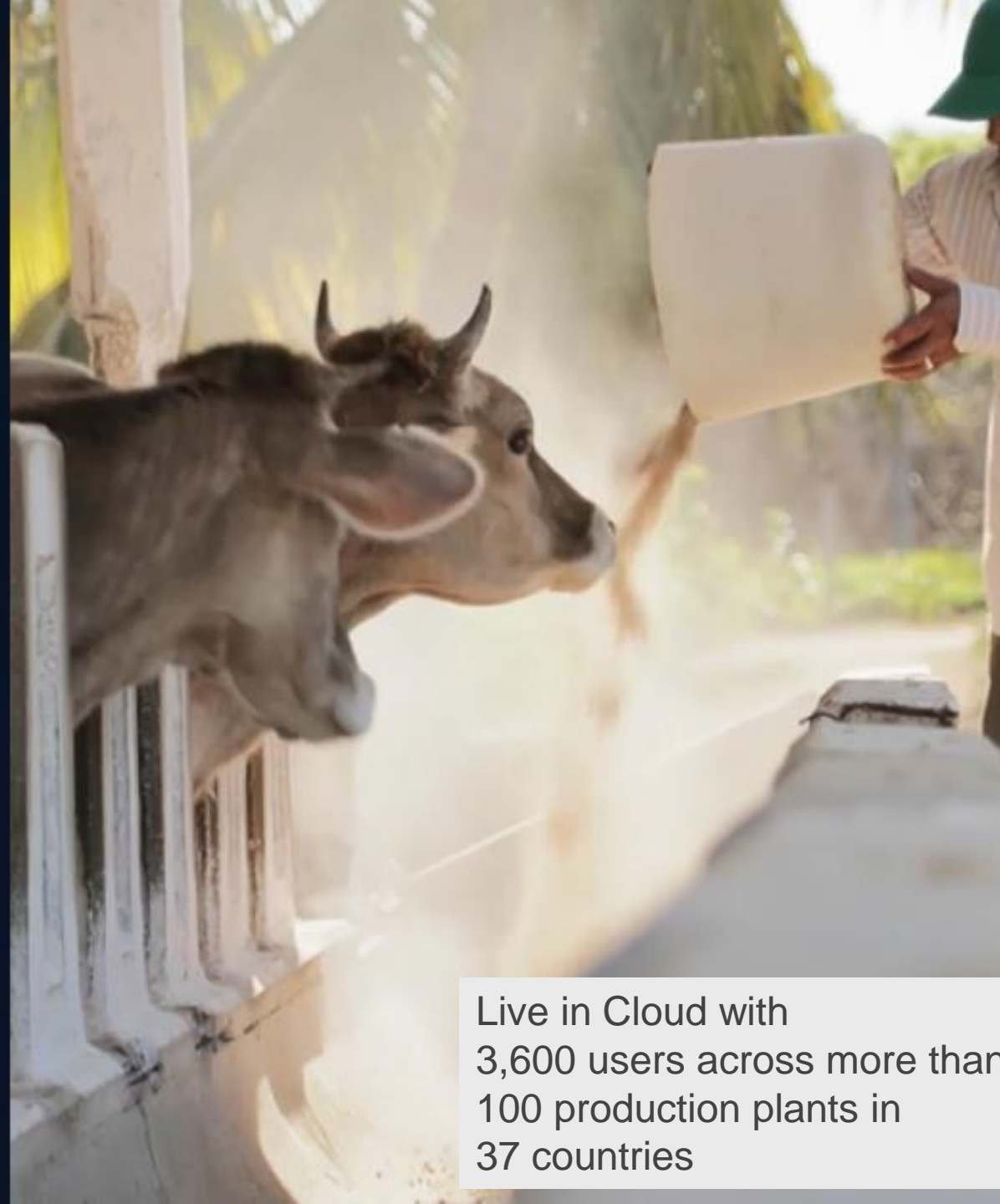
- Asset Health prediction

The Infor logo consists of the word "infor" in a white, lowercase, sans-serif font, centered within a solid red square.

# Infor feeds into digital strategy at Nutreco

Erik Beckers, CIO of Nutreco:

“...Infor offers a fully cloud-based, scalable, secure, and modern ERP solution, which includes process mining, AI, and RPA functionalities. Because Infor manages the multi-tenant cloud solution, which has a modern API structure, we can focus all resources on our digital transformational strategy and innovate for the future.”



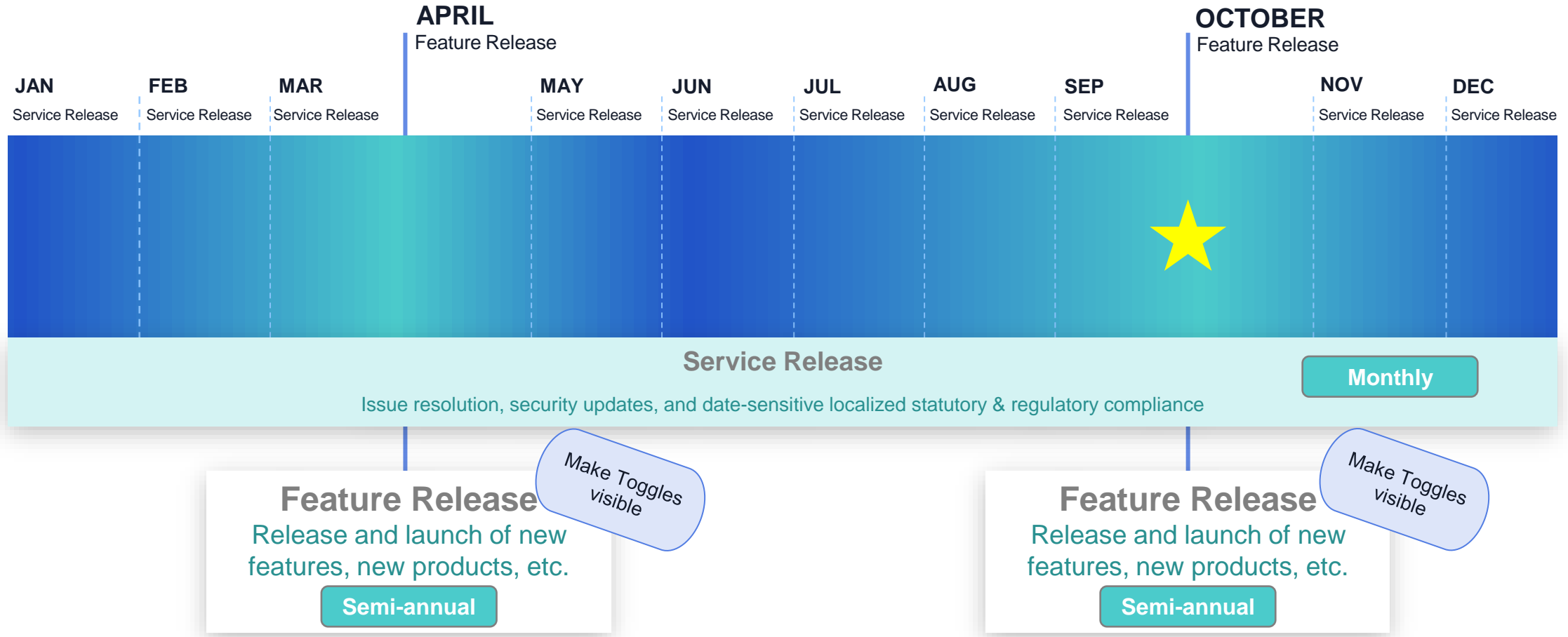
Live in Cloud with  
3,600 users across more than  
100 production plants in  
37 countries



# Directions



- All release non-disruptive – controlled by toggles
- Early announcements to prepare for potential changes- KB [2065737](#)



Direction

# Our objectives

## Complete Industry Solutions

1

Provide deep, vertical capabilities and content to drive customer value and global adoption

Deeper extensibility to provide more project agility and meet customer unique requirements

## Cloud Excellence

2

Utilizing Cloud technologies and big data to provide innovative new ways of doing business

Investing in Cloud services to meet the evolving industry and global requirements. Enabling the agility and scalability to support changing business strategies


## Productive Experiences

3


Deliver user satisfaction and productivity through an intuitive experience. Expanding access to core business processes for wider user group throughout the enterprise. Deliver industry applications, dashboards and homepages for Industry Personas

# Highlights October 2023


**Configurable user experience**  
**New Experience Designer Apps**



**Transport your data**  
**Configuration Management**



**Self service**  
**Supplier Portal**



**Massive scalable**  
**SCP Demand Planning**



**Industry content**  
**10+ new widgets**




**Global footprint**  
**New Country: Israel**



**Analyze real time manufacturing capacity**  
**Capacity Planning Workbench**



**Expanded solution**  
**Integration to MS CRM and Shopify**



*Plus 300+ industry enhancements*

# Industry personas

I am Nabila,  
Branch Counter Staff



I am responsible for

- Solving customer problems
- Recording customer's orders & dispatches

I tend to care most about

- Accurate pricing
- Speed of entry
- Access to product data

I am Stacey,  
Sales Manager



I am responsible for

- Sales forecasts
- Pricing strategies
- Developing sales channels

I tend to care most about

- Trade programs
- Customer satisfaction
- Consumer transparency

I am Denise,  
Supply Chain Director



I am responsible for

- Customer service levels
- Supply chain costs
- Inventory levels

I tend to care most about

- Delivery performance
- Warehouse utilization
- Inventory obsolescence

I am Edwin,  
VP of Operations



I am responsible for

- Equipment and WF
- Production costs
- Production methods

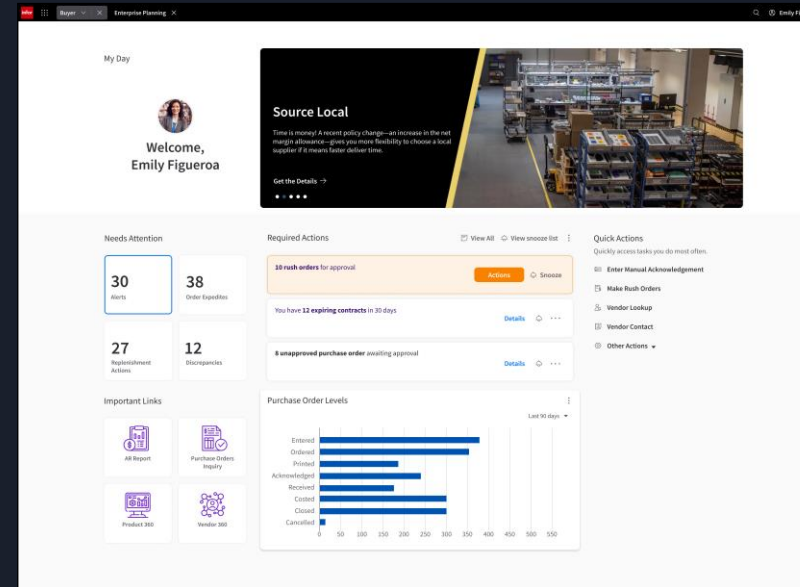
I tend to care most about

- Optimizing OEE
- 24/7 uptime
- Sustainable production

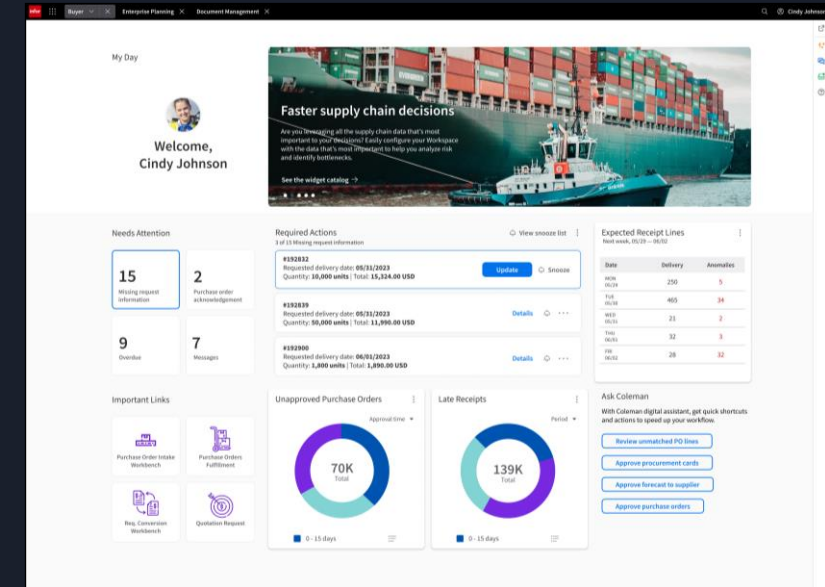
# Persona-driven Workspaces

Capturing industry IP to answer user needs—delivering this enhanced experience as soon as the user logs in.

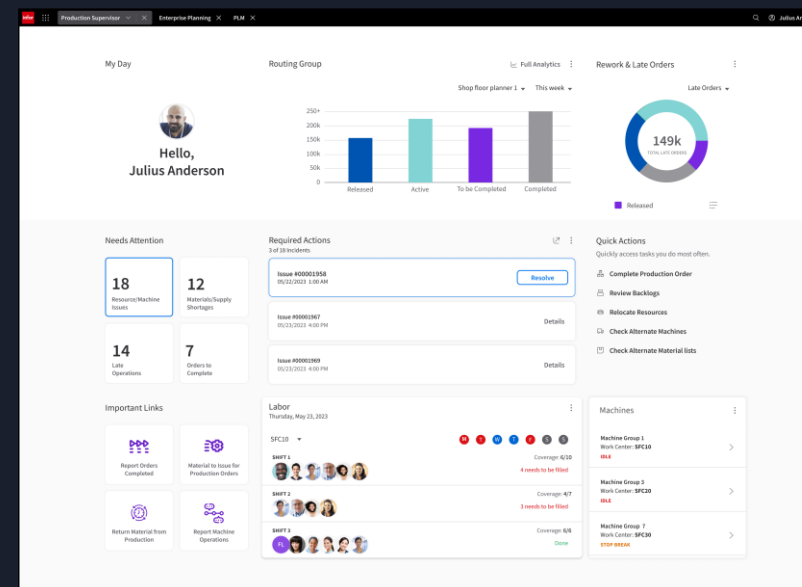
## Buyer — Distribution



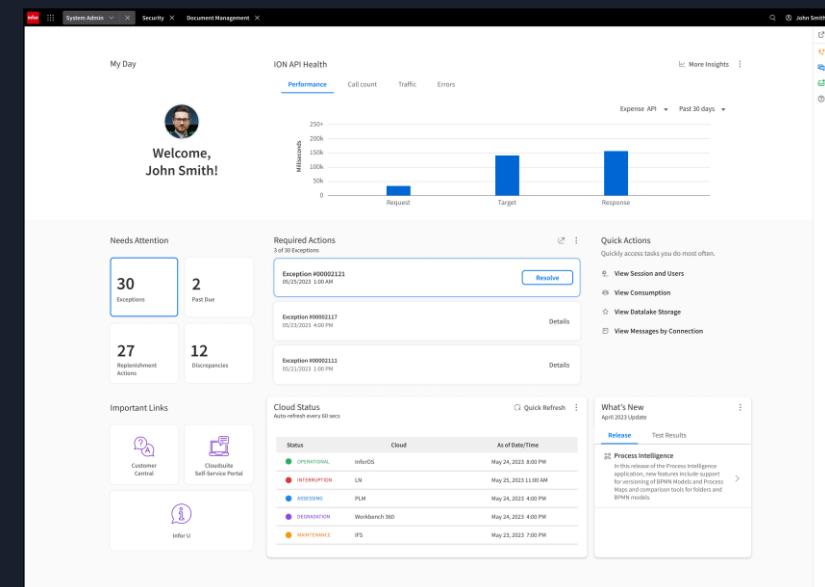
## Buyer — Industrial Enterprise



## Production Supervisor



## System Administrator



✓ Available in M3 Cloud

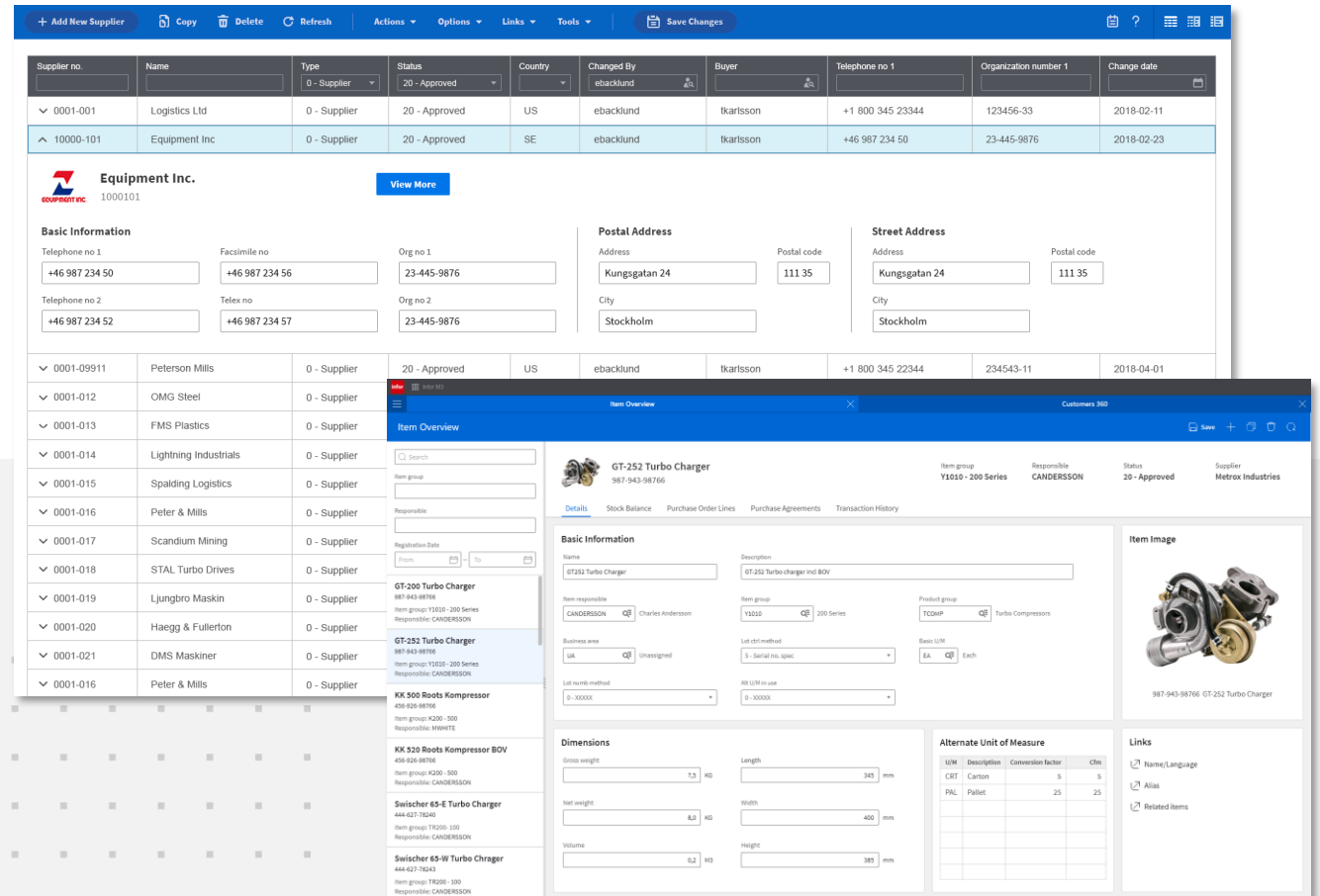
Experience

Usability

# M3 Experience

A new M3 user interface with modern design and new capabilities such as:

- New cloud architecture
- Stateless and decoupled
- Responsive design
- Role based processes across M3 functions
- Fully configurable down to field level
- Embedded UX design tooling
- Coexist with current H5 client
- Phased roll out based on processes



## Value

- Process oriented user experience
- Flexible with tool support
- Role based for high productivity

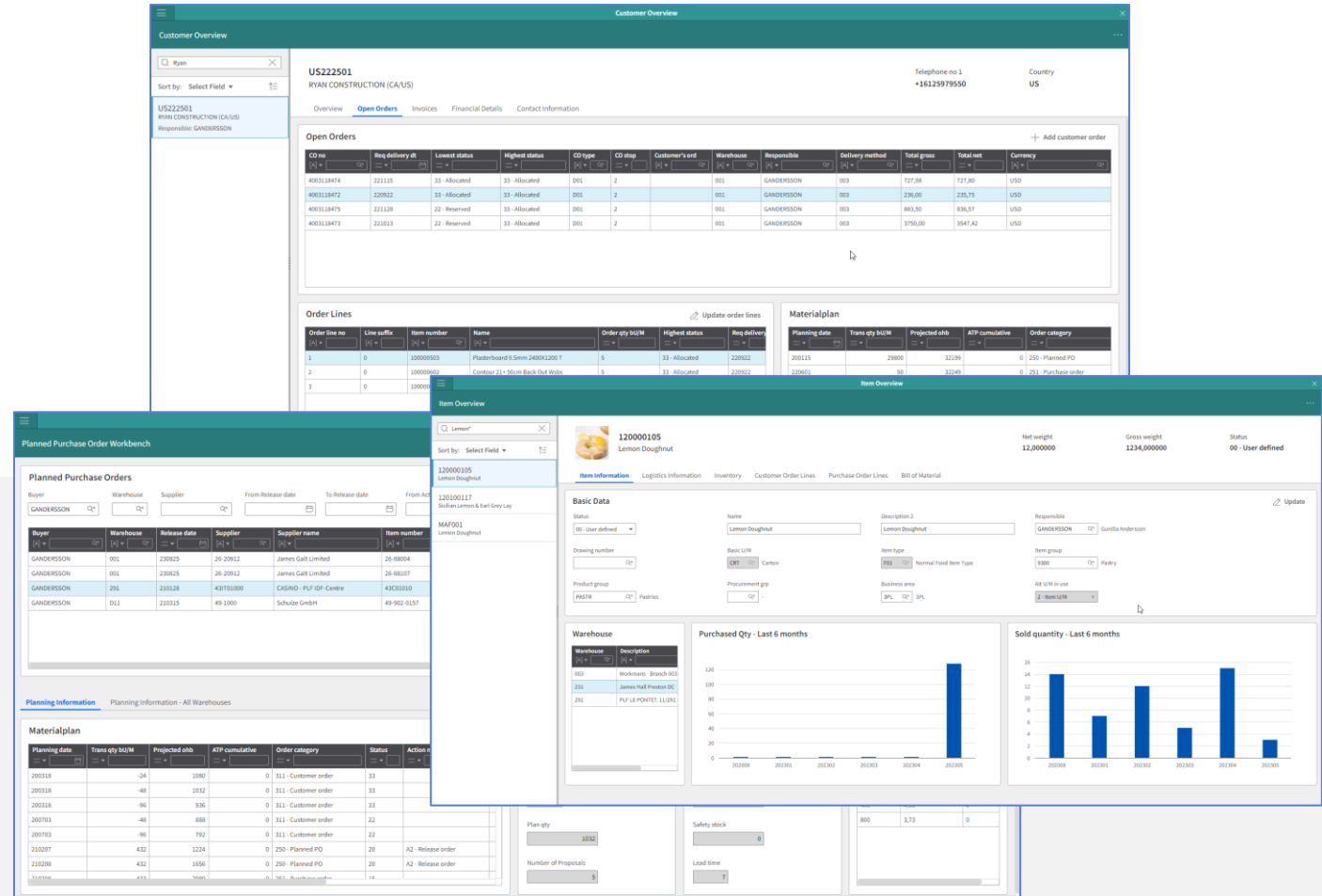
Experience – planned October 2023

# Usability

# Experience Designer Applications

New and enhanced apps:

- Archiving Workbench
- Credit Control – enhanced
- Item Overview
- Customer Overview
- Buyer Workbench
- Style Overview



## Benefit

- Value directly or as a high starting point for further configuration
- Faster time to value implementing processes
- Standard applications are great inspiration for own development



Service Agreements + Create new service agreement

Search: 38\*

Sort by: Select Field

**38-001-VW**  
 Customer: 00000004  
 Agreement type: PM  
 Status: 20  
 Facility: BB1

**385C PM AG**  
 Customer: 00000004  
 Agreement type: PM  
 Status: 20  
 Facility: BB1

**VWNEWGOLD1**  
 Customer: VWNEWCUST  
 Agreement type: GOL  
 Status: 20  
 Facility: BB1

Customer: 00000004  
 Agreement type:  
 Status: 20  
 Facility:



Agreement: **38-001-VW** Description: **Main agreement** Customer: **00000004** Name: **Rock Lee NOV ACU** Facility: **BB1** Start date: **20200430** To date: **20231231** Responsible: **BDUNKS**

- Overview**
- Terms
- Agreement Invoicing
- Profitability
- Orders
- Related Documents
- Change Log

### Basic Information

Description:  Status:

Start date:  To date:

Responsible:  An M3 user Your reference:

Your ref 1:  Ext reference:

Order type:  General service work Periodic inv or:

Facility:  US Prime/Service (main) Payment terms:

### Agreement To Do's

Monitoring date	Trans reason	Remark	Responsible	Monitoring pe
20200507	20	Generate PM Ord	VWILBORG	1
20220918	22	Invoice Agreement	COEUSER1	1
20220925	24	Follow Agr Revenue	VWILBORG	0
20221002	26	Crt SLA Report	VWILBORG	0
20221009	28	Chk Validity Dt	COEUSER1	0
20221023	30	Reneg Agreement	VWILBORG	0
20221009	28	Chk Validity Dt	COEUSER1	0
20220918	22	Invoice Agreement	COEUSER1	1
20220918	22	Invoice Agreement	COEUSER1	1

### Agreement Document

### Connected Equipment

Item number	Lot number	Reg no/site	Meter	From date	To date	Address
385C MH	UI 1 - VW2	REG-UI 1 - VW2	DAYS	20200828	20200923	
385C MH	UI 1 - VW3	REG: UI 1 - VW3	DAYS	20200828	20200923	
385C MH	UI 1 - VW4	REG: UI 1 - VW4	DAYS	20200828	20200923	
385C MH	UI 1 - VW5	REG: UI 1 - VW5	DAYS	20200828	20200923	
385C MH	VW NEW EQ 1	REG:VW NEW EQ 1	DAYS	20200828	20200923	

Periodic Service Schedule **Service History** IoT Equipment IoT Messages IoT Meter Readings IoT Location IoT Switch

### Performed Services

Service	Structure type	Service date	Status	Order type	Ref order no	Ref order line	Ref order cat	Facility
250H PM SERVICE	002	20191211	20 - Definite	711	0070000149	1	7 - Service order	BB1
250H PM SERVICE	002	20221006	20 - Definite	711	111222333	0	6 - Work order	BB1
250H PM SERVICE	002	20221020	20 - Definite	711		0	0 - Use varies	BB1

## Sustainability



Leadership of consumer goods companies know that consumer and investor pressure to embrace sustainability is not going away. They know that abandoning their efforts now could pose serious risks to the business in the future and make picking up the sustainability agenda later impractical or unaffordable.”

“Sustainability Matters Now More Than Ever for Consumer Companies,”  
Boston Consulting Group, 2022

Requirements

## Growing pressure

- Consumers
- Customers
- Investors
- Regulators (governments, SEC, etc.)
- Industry organizations (NAMI, IDFA, etc.)
- Environmental organizations
- Raw material supply limitations

## Sustainability



Leadership of consumer goods companies know that consumer and investor pressure to embrace

Requirements

## Growing pressure

- Consumers

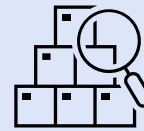
## Four main product development initiatives



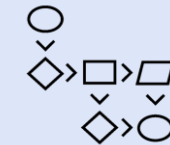
**Sustainability improvement & reporting**



**Sustainability taxes**



**Product sustainability declaration**



**Business process changes**

- Environmental organizations
- Raw material supply limitations

Product roadmap

# Sustainability management tool



## Sustainability improvements and reporting

In principle, all companies must provide a sustainability report in their annual report. The content in such report is to describe how the company impact on sustainability, what goals they have, what the situation is today and what activities the company will take to reach these goals.

### This initiative covers

- Create a strategy book system that allows our customer to defines strategies, break these down in sub strategies, present impact on the environment, goals, current status and activities they have defined to reach the goals
- Templates for reporting according to GRI3XX (international standard) will be provided as well as ESRS (Standard for countries within EU)
- Data collection from M3 and external sources

Infor Strategy Management Support

Unit: \*all

Environmental reporting >GRI 302 Energy >GRI302-1 Energy consumption inside the organization

Summary Details

Measure	2019	2020	2021	2022
<b>Non-renewable fuels (MJ)</b>	<b>4 082</b>	<b>3 987</b>	<b>2 850</b>	<b>2 781</b>
<b>Renewable fuels (MJ)</b>	<b>867</b>	<b>1 857</b>	<b>2 587</b>	<b>3 587</b>
Consumed Electricity, heating, Steam	458	512	358	259
Sold Electricity, heating, Steam	0	0	-48	-1 085
<b>Total consumption within the org</b>	<b>5 407</b>	<b>6 356</b>	<b>5 741</b>	<b>5 542</b>

Total consumption

Brown energy / Green energy

**Objectives**

- Reduce overall consumption
- Increase Renewable energy part
- Become energy neutral in 2035

**Decided activities**

- Invest in solar-panels
- Invest in Wind power farm
- Change all contract to green energy

**Activity log**

- 2022-12-13 New contract green electricity
- 2022-12-01 Purchased 14% of North sea wind farm

Upload new document

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## Value

- Support our customers efforts to contribute to a sustainability world

September 2023

# Infor M3

# Roadmap

## October 2023

### Experiences

Persona Apps and Exp. Designer enhanced

#### Factory Track – Android App

#### Capacity Planning Workbench – New

Multi-language Analytics content

10+ new widgets

### Industry

#### M3 Portals – Supplier Portal

Internal sales - attributes & agreements

Additional discounts for CO

#### e-signature continued

IPC for Dairy enhanced

Improved price handling and cash

Correct picking with sublots

QI-request at Balance ID level.

Supply Planning – scenario comparison

Centralized labor reporting and time entry

### Cloud Excellence

#### Configuration Management

#### SCP Demand Planning – scalability & live integration

New Country: Israel

Transactional archiving in Data Lake v2

### Integrations

#### Infor MES phase 1b

Dynamics CRM & Shopify

## April 2024

### Experiences

More Persona Apps

QMS workbench, EQM,

MFS and CLM - New UI for Mobile apps

Inventory Planning WB – new UI

Advanced Scheduler – web UI

### Industry

#### Design, Plan and Report on Sustainability

Trade Agr. – Cross Div. and AP-invoice matching  
e-signature continued

CO-returns by deliveries & packages

Manual routes with open departure

IPC for Protein - initial delivery

Internal sales – subplot support

PLM – resource management & IPC

Supply planning - Sustainability optimization

SCP Demand – attribute & event driven  
forecasting

M3 CLM adoption of M3 Issue Management

### Cloud Excellence

Configuration Management – more processes

GLT – Data Lake streaming and APIs

Factory Track – asynchronous processing

### Integrations

Infor MES phase 2 + Protein 3<sup>rd</sup> party MES

New - M3 CLM to Infor Campaign mgmt

CPQ – Manufacturing rules

Infor Nexus – Internal Sales Order

PLM for Fashion – Substitution table and more

## Vision



### Experiences:

Industry Persona Workspaces & widgets

Portals – self service

Real-time decisions via Machine learning

RPA for repetitive processes

Generative AI for Industry processes

Embedded Analytics

### Industry:

Global Track and Trace Integrations

Channel and Stock protection

New Allocation rules and abilities

Enterprise Quality Mgmt continued

Trade Agreements extended

Returnable packaging improvements

Forecast consumption & quotas

### Cloud Excellence :

Self implementation

Zero downtime

### Integrations:

Infor WMS completion for F&B

Foresight Retail Integration

# Real-time value at work

Industry Cloud designed for business growth and user satisfaction—ERP simplified.

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