

User Group meeting - Oslo

Discrete (LN) Cloud Suites

How to transform to an Innovative Enterprise

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VP Product Management, Infor

2023-09-20

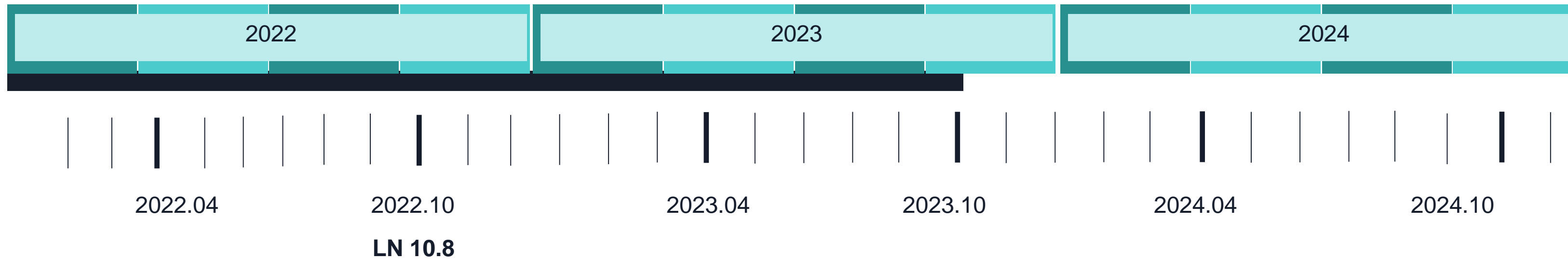


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LN Cloud: Incremental updates without business disruption



User Group meeting - Oslo

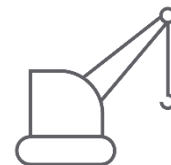
Recent deliveries

2023.04 - Delivered



Common themes

- Discrete CloudSuites at Work with OS Portal
 - Demo: Preconfigured Workspaces
- REST APIs for Engineering
 - PLM : External application to Discrete CloudSuite
- Discrete CloudSuites - Localizations and Financials



Industrial Enterprise

- Services Procurement + Portal Onboarding
- CPQ Configuration content
- Configuration by sites
- PLM for Discrete
 - Revision support for customized items
 - BOM redlining
 - Make WF + BP generic
- Infor MES integration



Automotive

- Planning - Channel Master Planning for Sales Schedules
- Sales - Internal/external Sales Representatives on Sales Contract Lines
- Sales - Split of monthly requirements in weekly requirements
- Manufacturing - Job Shop – Alternative Packaging
- Shipping - Shipment Cancellations
- Shipping Ship-from Warehouse based on Trading Partner Configuration
- Billing - Retro-billing based on Price Book Changes



A&D

- PLM: Reference Designators
- PLM: IDM integration
- Factory Track: Streamlined Employee Login
- Factory Track: Machine Downtime Capture
- Factory Track: Rapid Scanning
- Update on CS A&D IGS Audit in the AWS Gov Cloud for CMMC and FedRAMP

Release Highlights 2023.10

Improved UX

AI driven
workspaces
& operational
screens



Supply chain

Network
visibility



Procurement of Services

Collaboration
Portal



Engineering

Deep integration
of PLM



Industry depth

Engineering and
Configuration to
Production
Execution



Intercompany

Internal rental of
equipment



Global footprint

New Localizations



High volume

Flexible handling of
shipment changes



Flexible Integrations

REST API
framework and
content




Agility

Data driven
business
decisions



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AI driven workspaces & operational screens




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Engineering
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Global footprint
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High volume
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Flexible Integrations
REST API framework and content



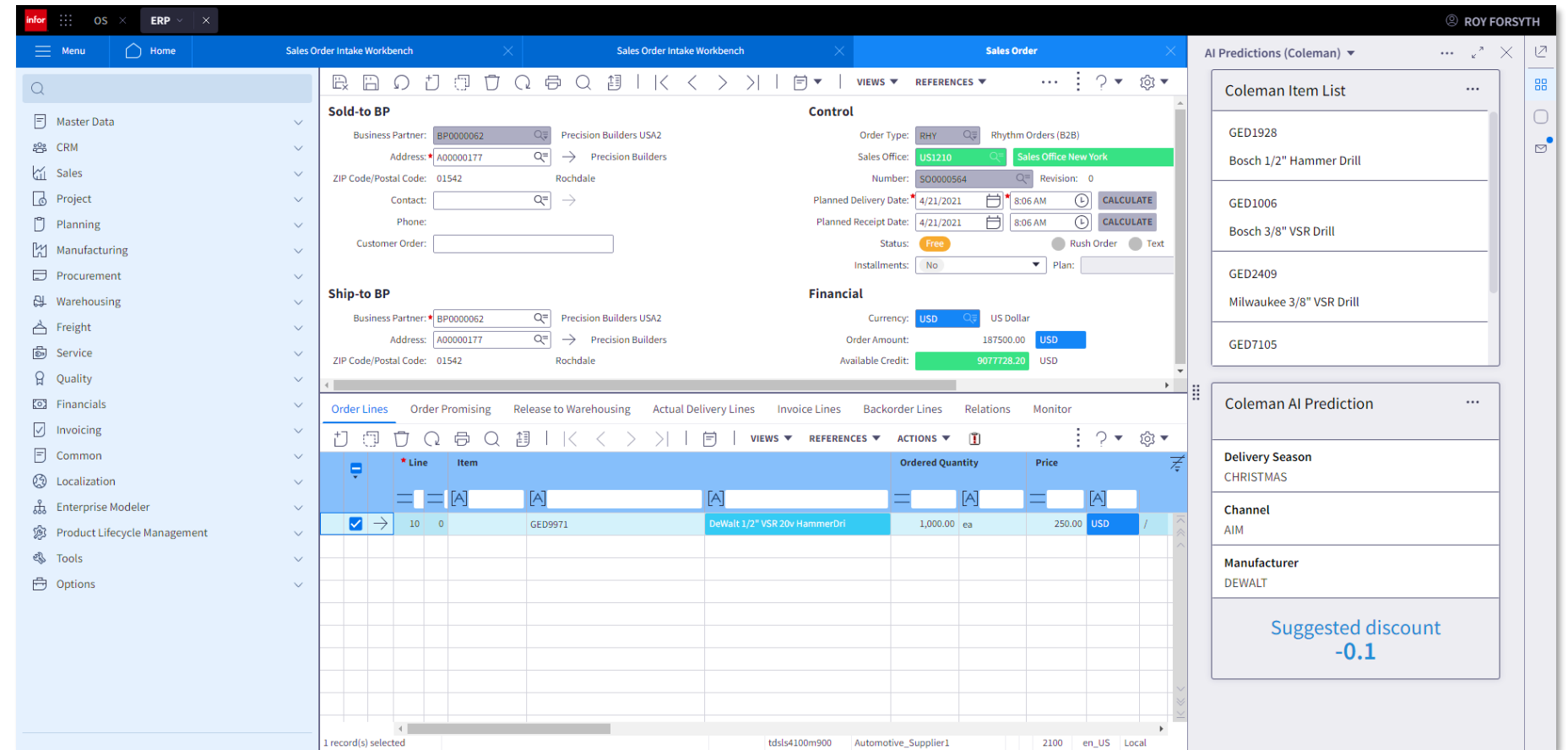
Agility
Data driven business decisions



User Group meeting - Oslo

UX – InforOS Portal Look & Feel

Discrete CloudSuites at Work with OS Portal



Enabling hyper-productivity for the end users

Enhanced and expanded entry point into the CloudSuite to start and end a business day.

Expanded contextual capabilities provide instant Insights into the work at hand.

Easier and faster navigation, multitasking for a quicker completion of the work to be done.

[BUSINESS OUTCOME #1]

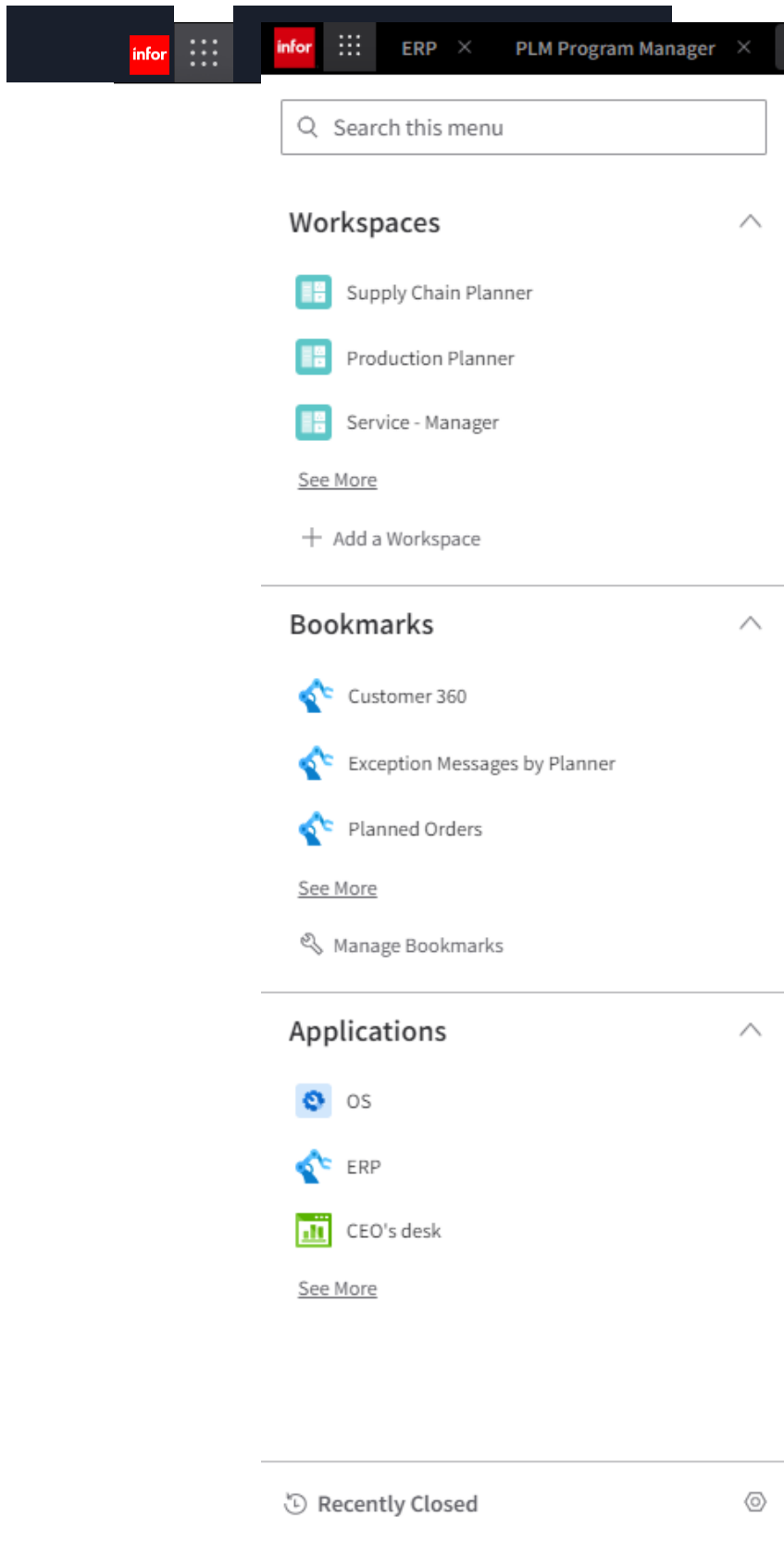
Expanded, enhanced and configurable view on tasks

[BUSINESS OUTCOME #2]

Simpler and faster access to business data

[BUSINESS OUTCOME #3]

The right Insight when the user needs it



Infor Discrete Enterprise

New Portal UX

CloudSuite Navigation - Demo

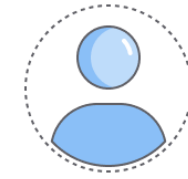
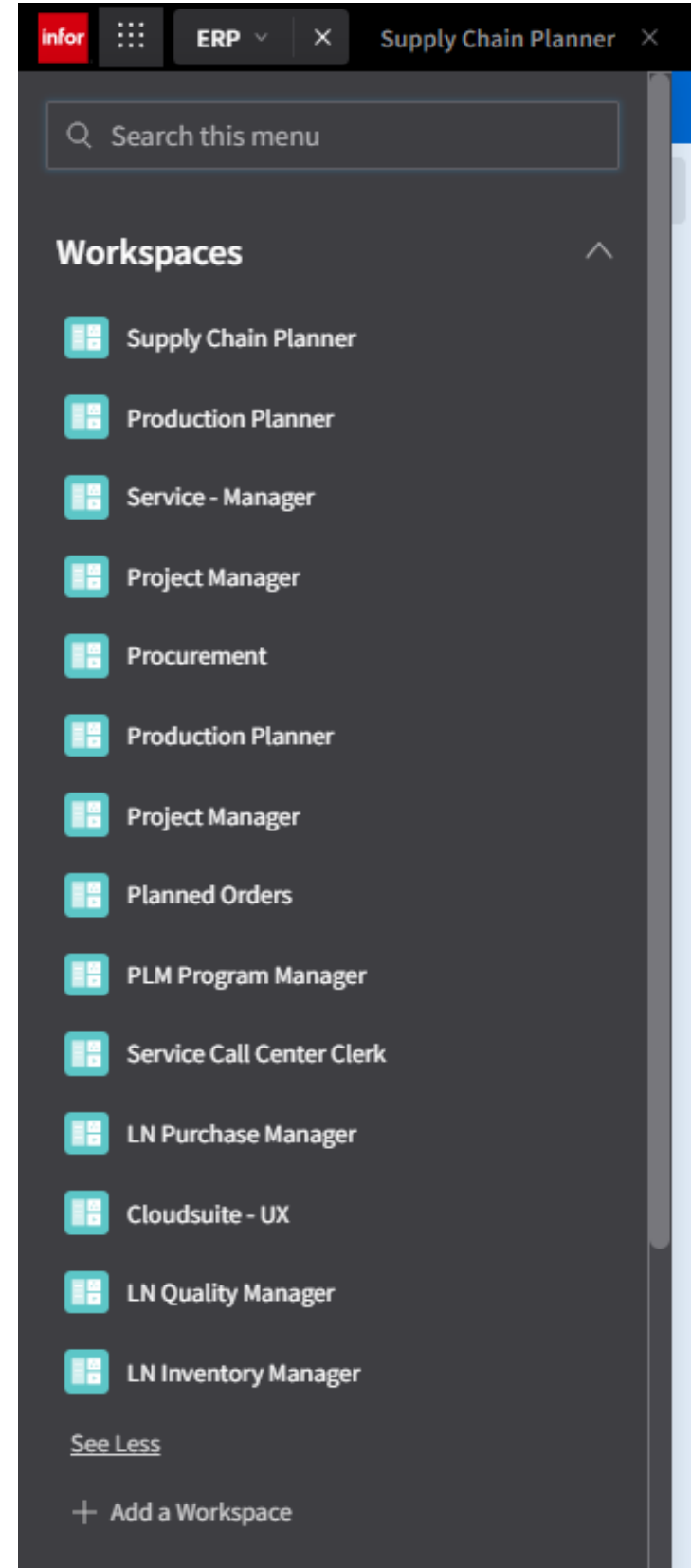
What the user needs, when they need it.

Using role requirements to streamline access across Industry CloudSuites.

- Single Blended App experience
- Easy to use
- Seamless
- Login to Infor – open an app (terminology)

OCTOBER 2023

From RBHP To Workspaces



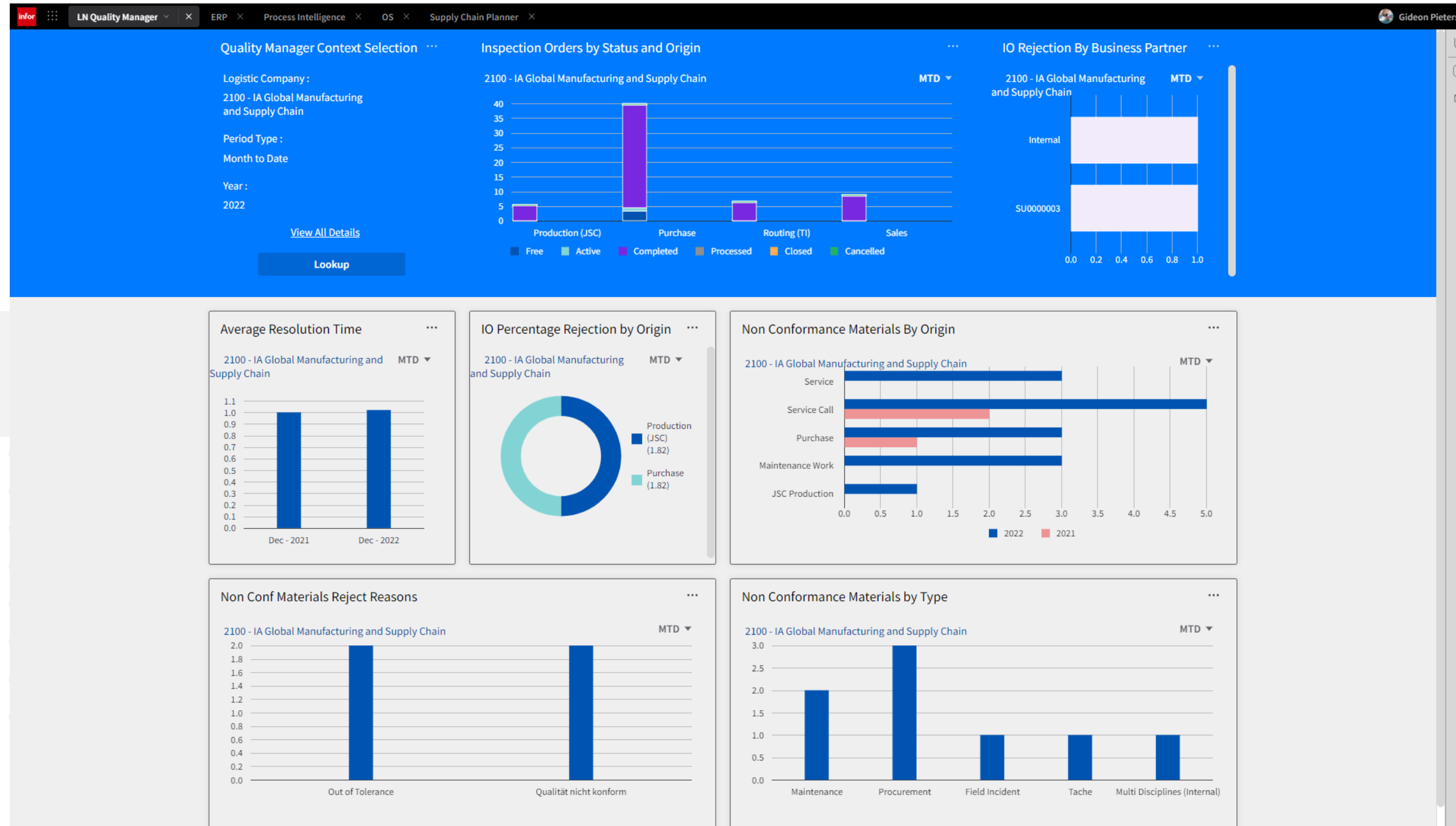
Roles

In CSIE there are around 50 roles defined in our IPC. About 30-35 are actual application using – often desktop relates – roles. The workspaces that we are defining are defined around "persona's". The aim is to create the user experience that is personalized. The existing RBHP are converted to Workspaces but they will need more work !

Uplift of the Workspaces

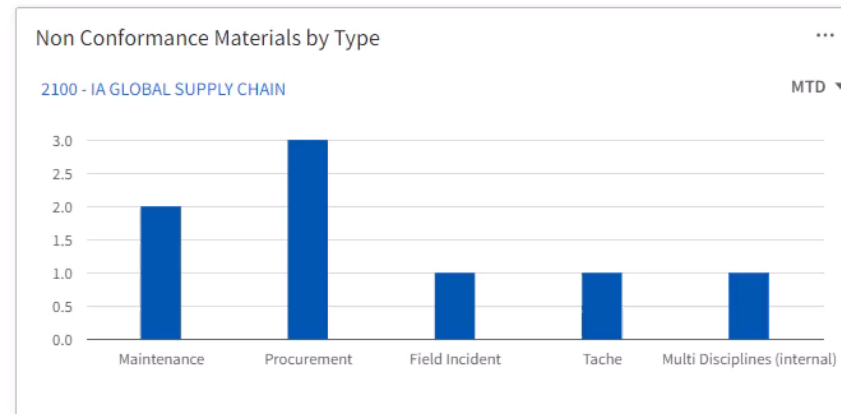
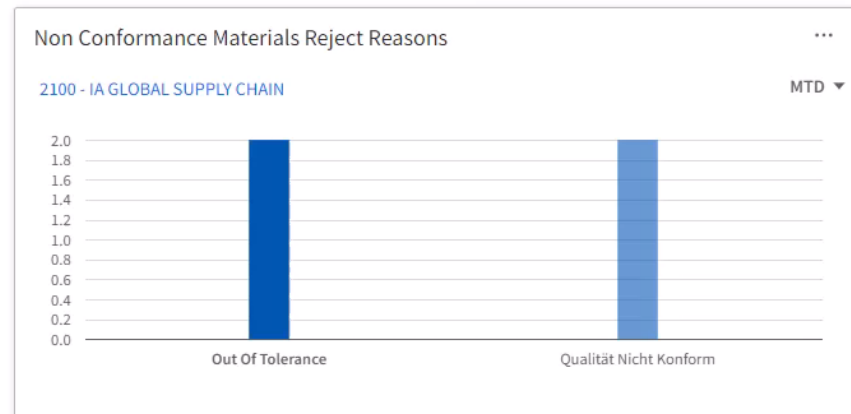
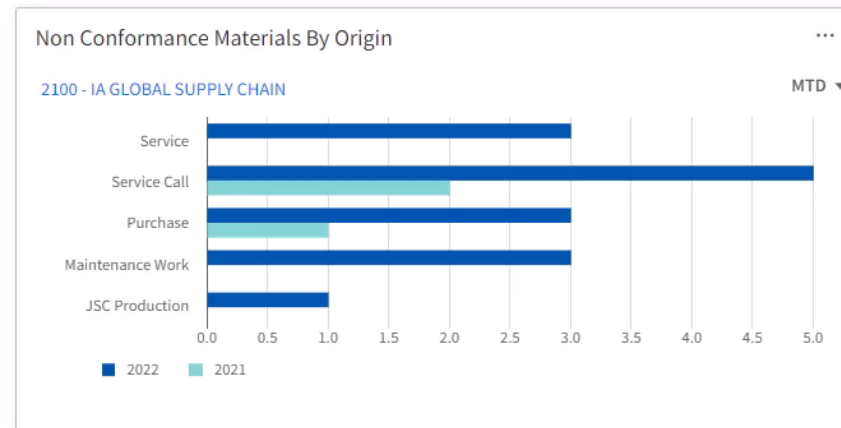
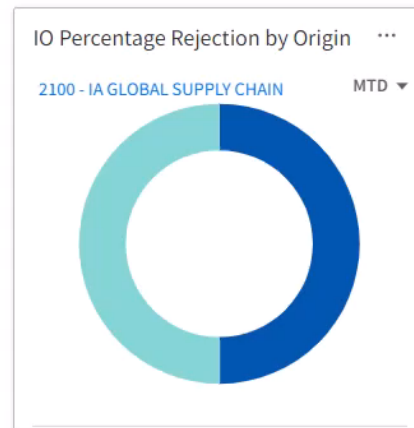
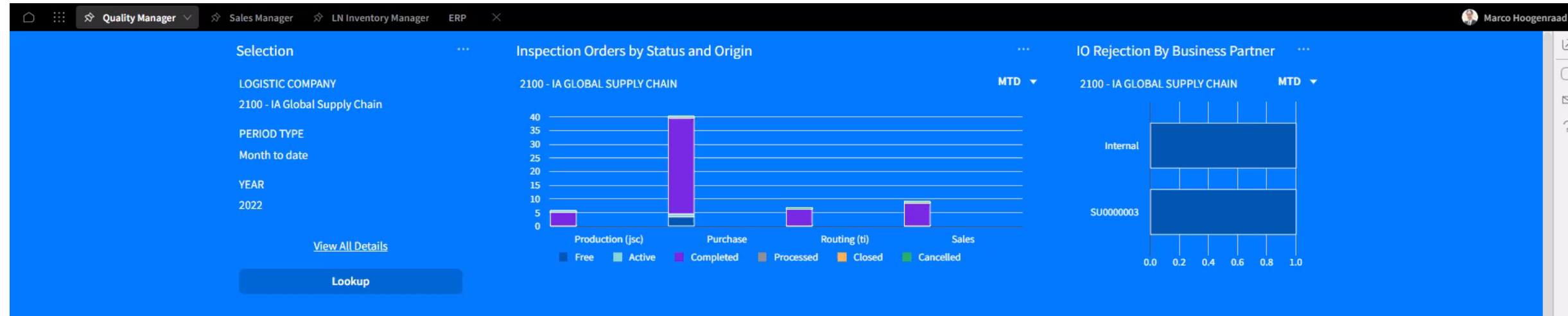
As new functionality is introduced and industry teams become more familiar with how their users are interacting with Workspaces and Insights, new content will need to be developed and iterated upon. This will introduce a new dimension to our understanding of user roles and needs, and thus represents a significant time commitment that should be planned for as the T2V process continues to develop with the introduction of OS Portal.

Workspaces



Upgrade of all RBHP

Portal navigation impression

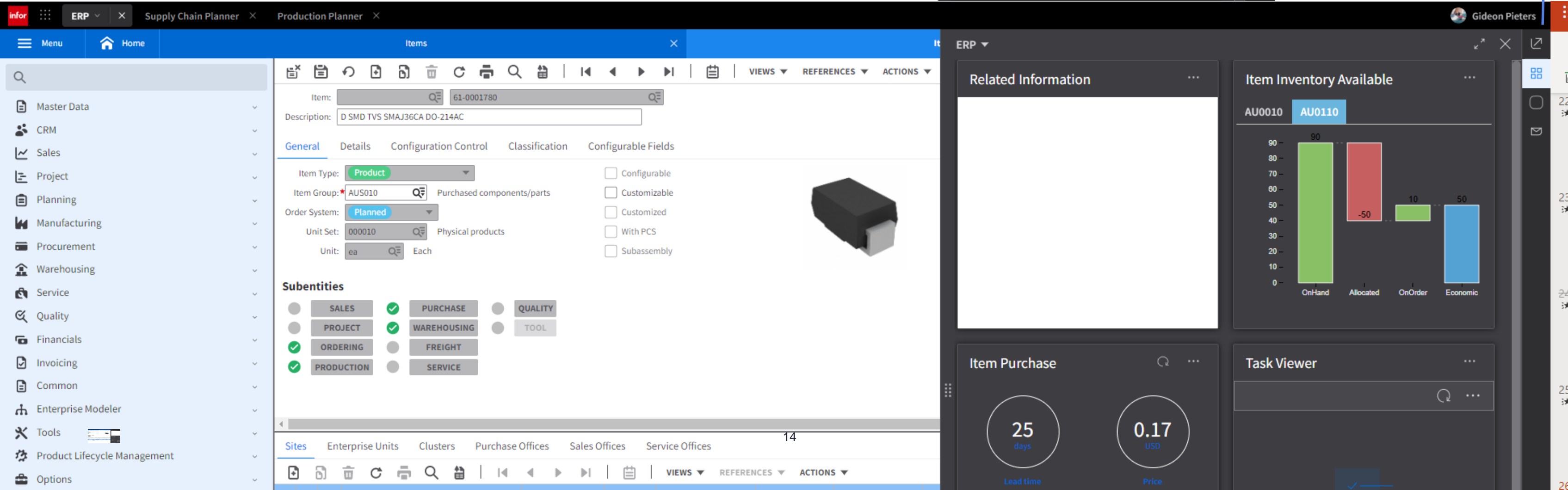
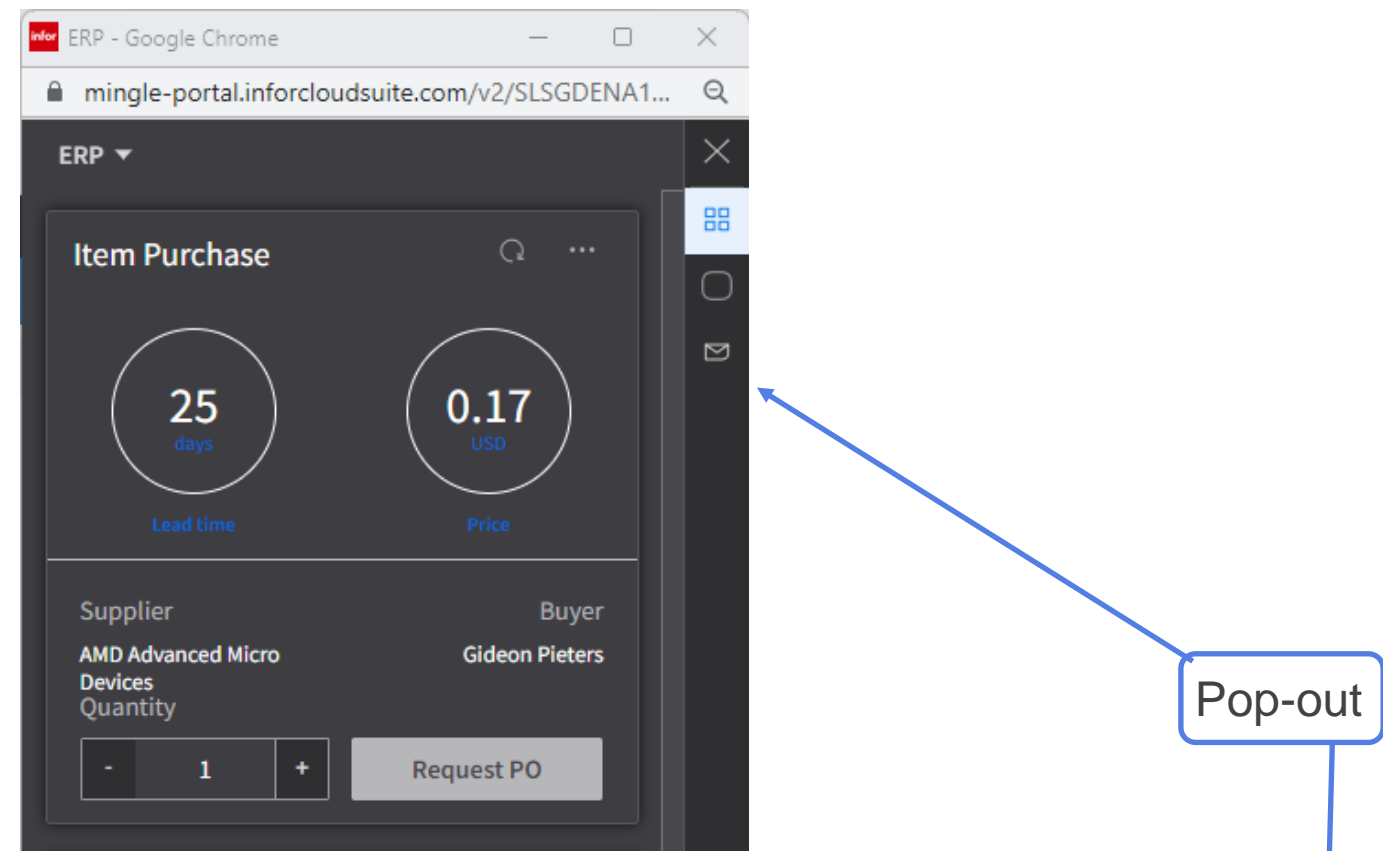


Smart Panel

Enhanced contextual capabilities

Smart Panel provides the user with time-sensitive information, contextually—the right information at the right time.

Smart Panel is the successor to the Infor Ming.le Context Applications panel. It aggregates the user's action items from across the CloudSuite dynamically, having all their alerts, questions, and context in one place.



Selection

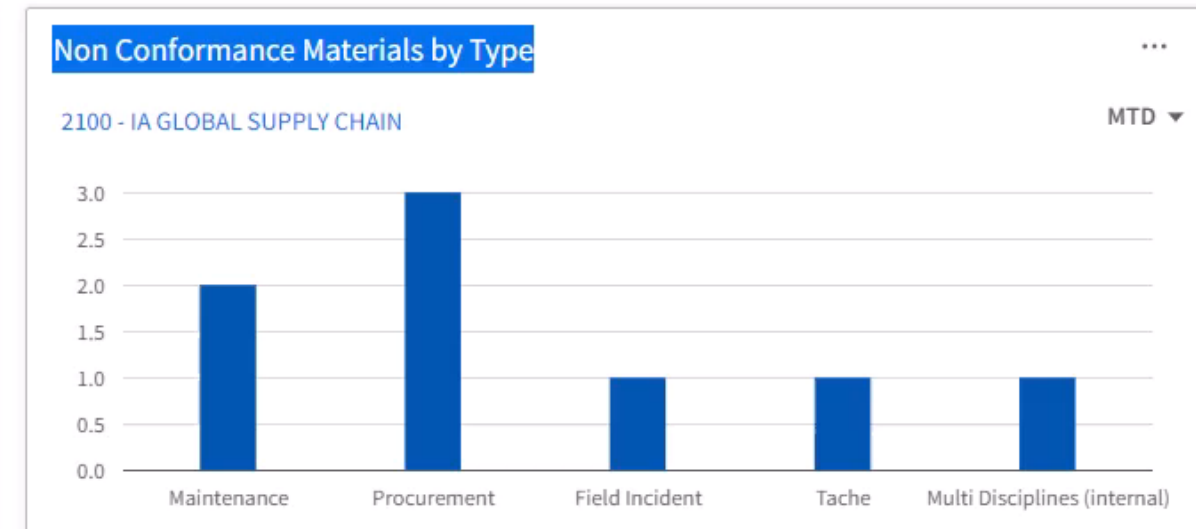
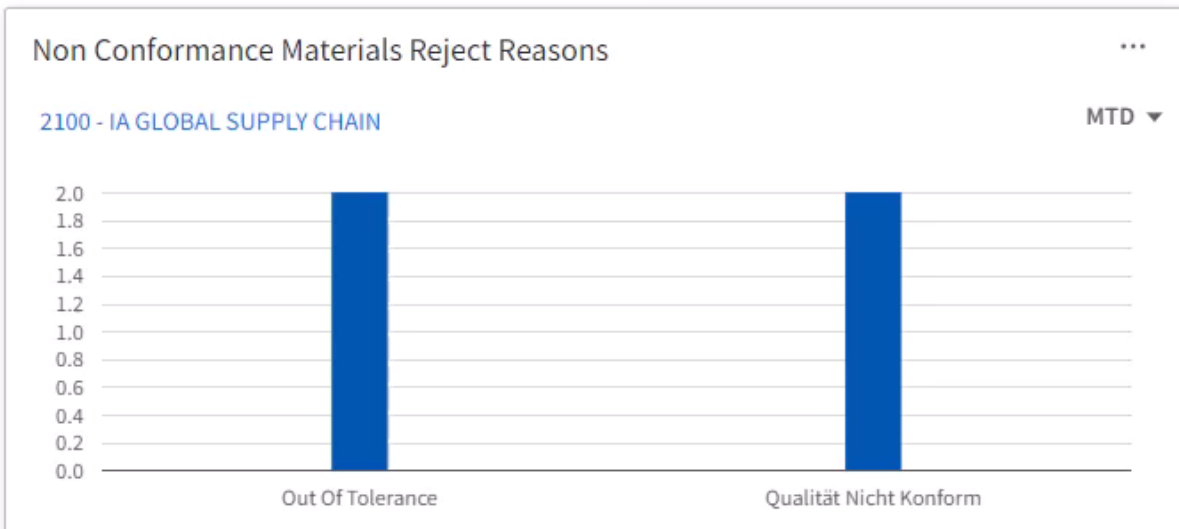
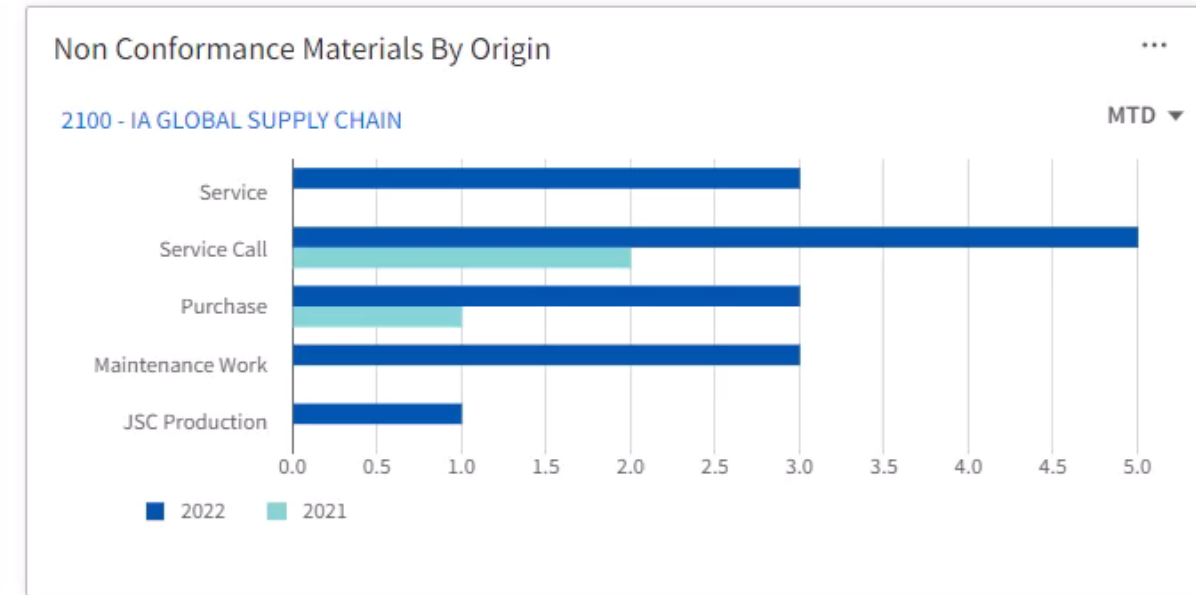
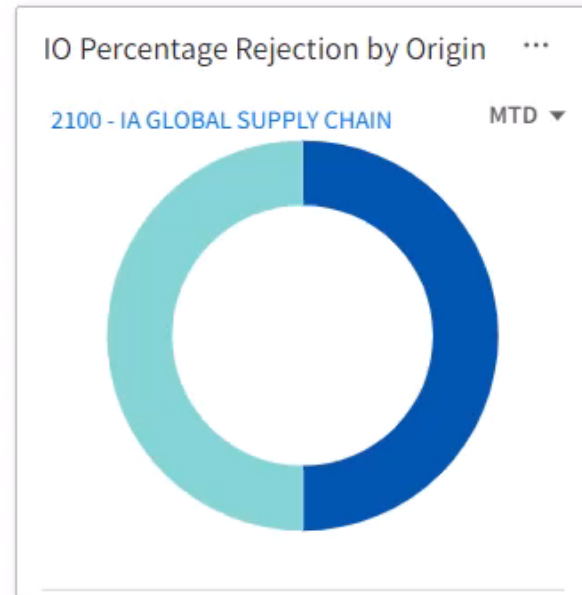
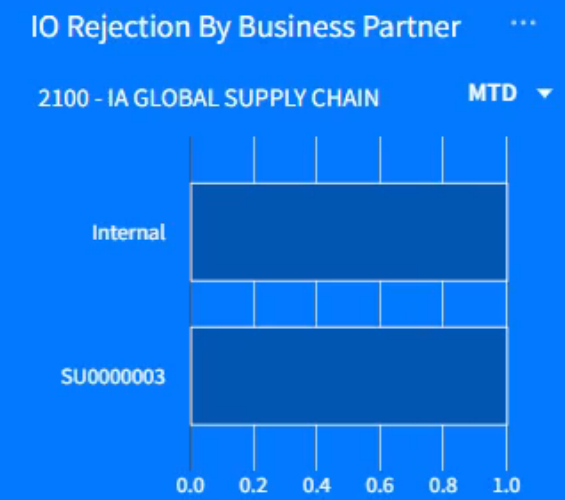
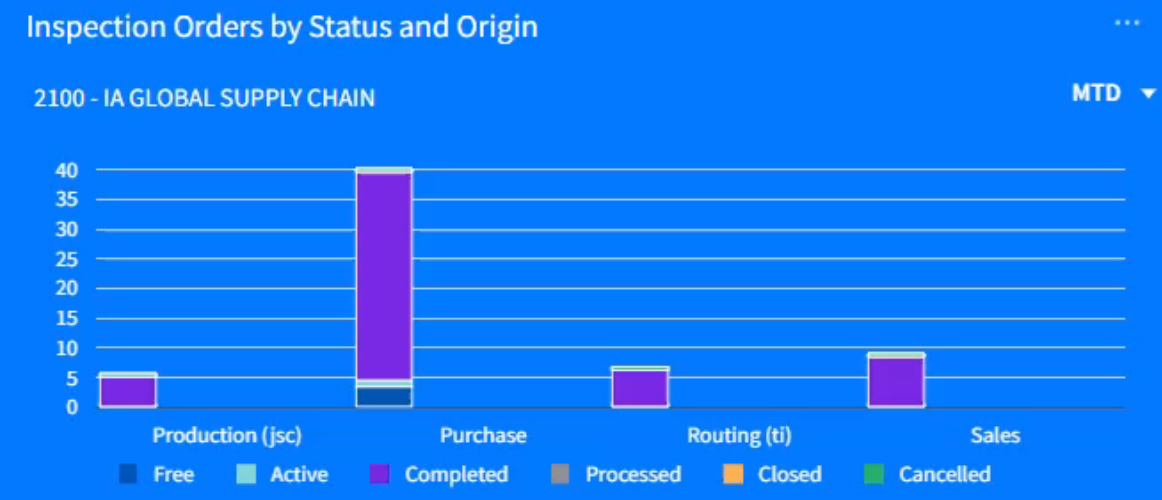
LOGISTIC COMPANY
2100 - IA Global Supply Chain

PERIOD TYPE
Month to date

YEAR
2022

[View All Details](#)

Lookup



The journey From Information System to Predictive Data Platform

ERP



Information system



Predictive

1990

1996

2000

2004

2012

2019

2023



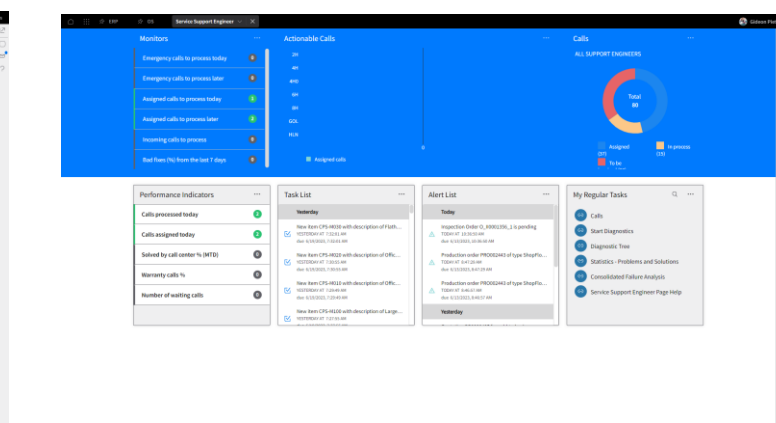
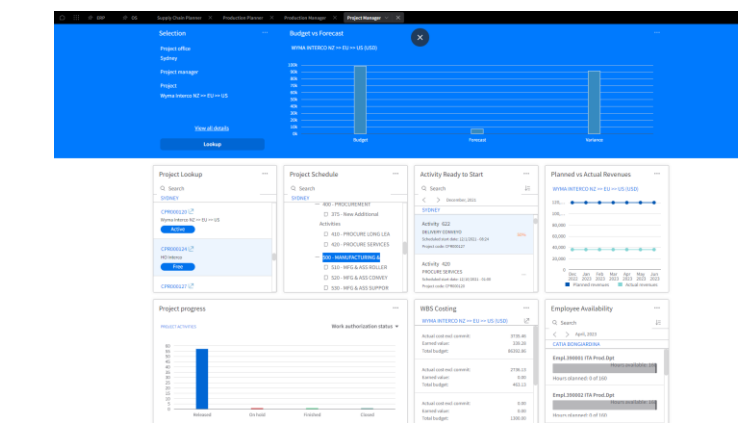
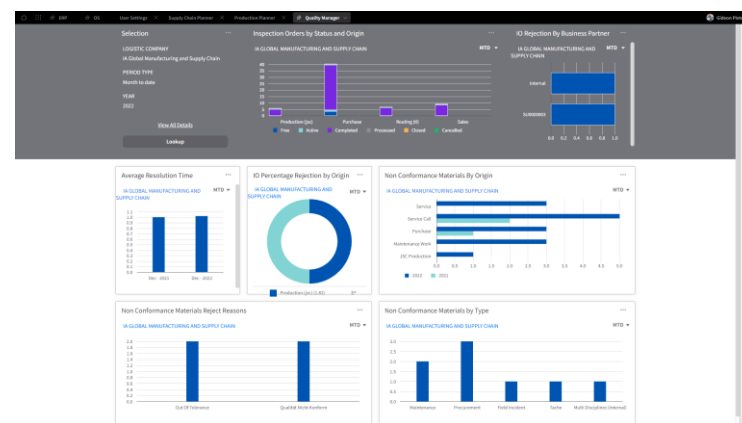
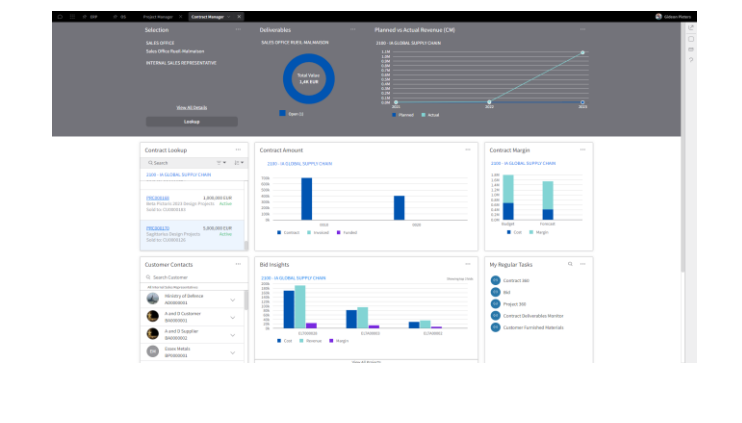
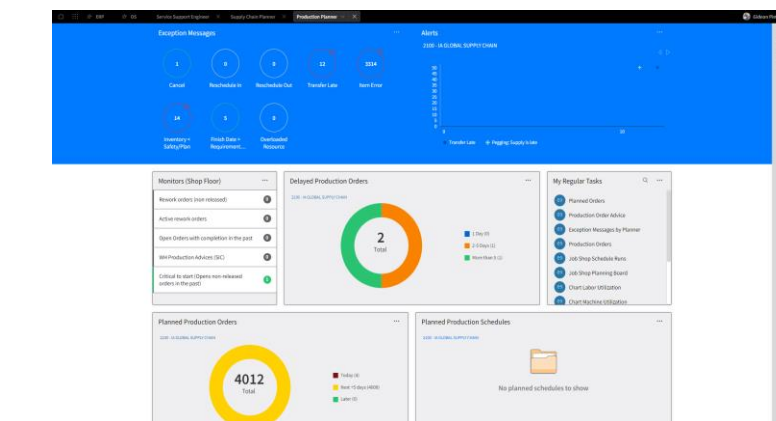
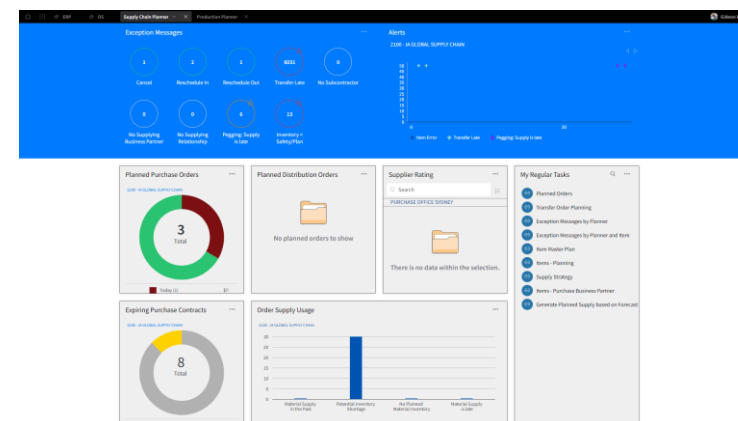
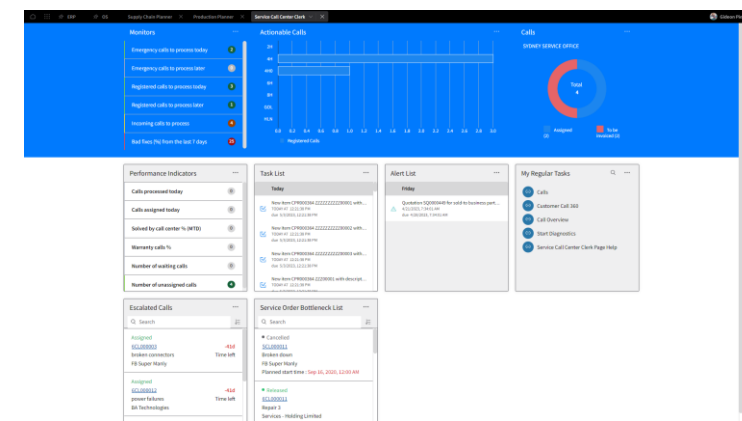
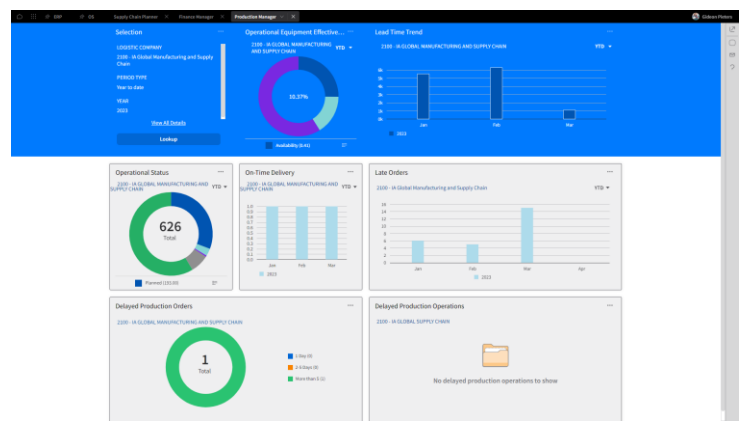
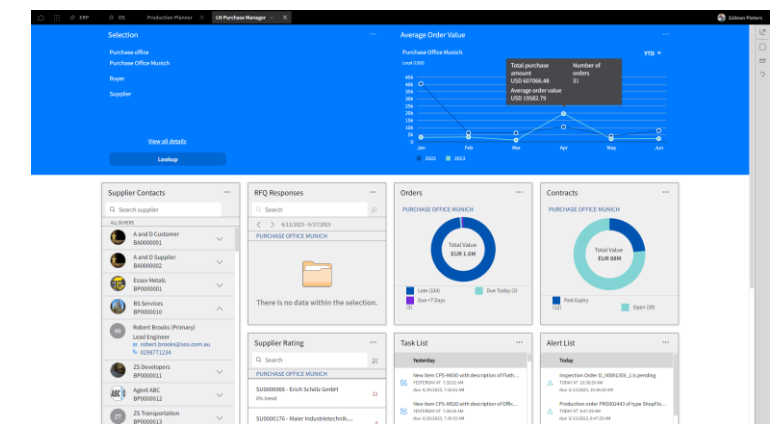
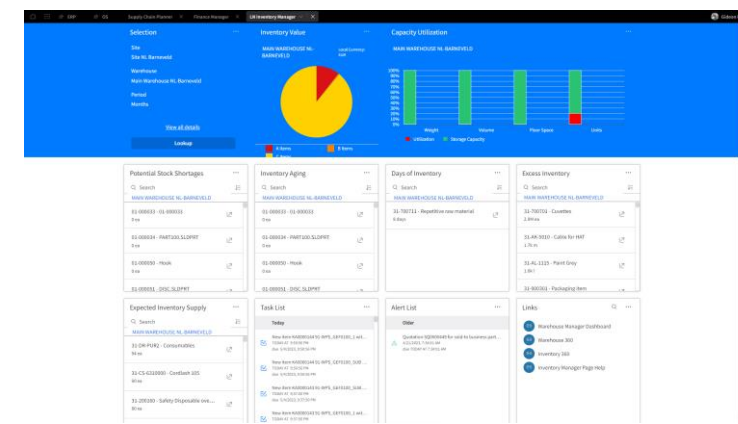
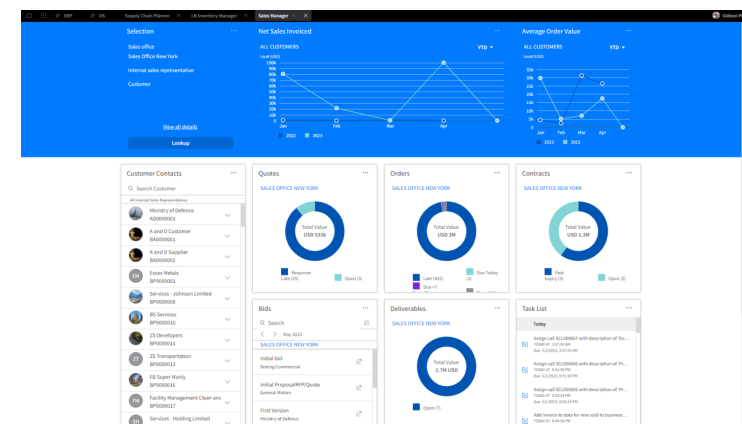
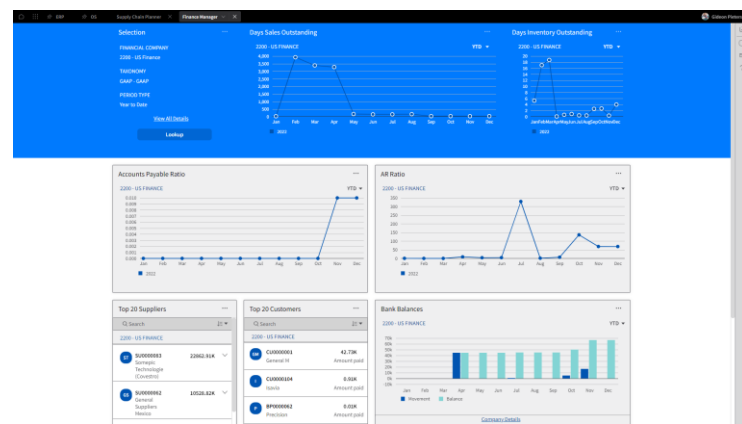
Workspaces (p.k.a. Preconfigured Role-Based Homepages) Available today – Easy access to information

Finance manager
Production manager
Contract Manager

Sales manager
Service call clerk
Quality Manager

Inventory manager
Supply chain planner
Project Manager

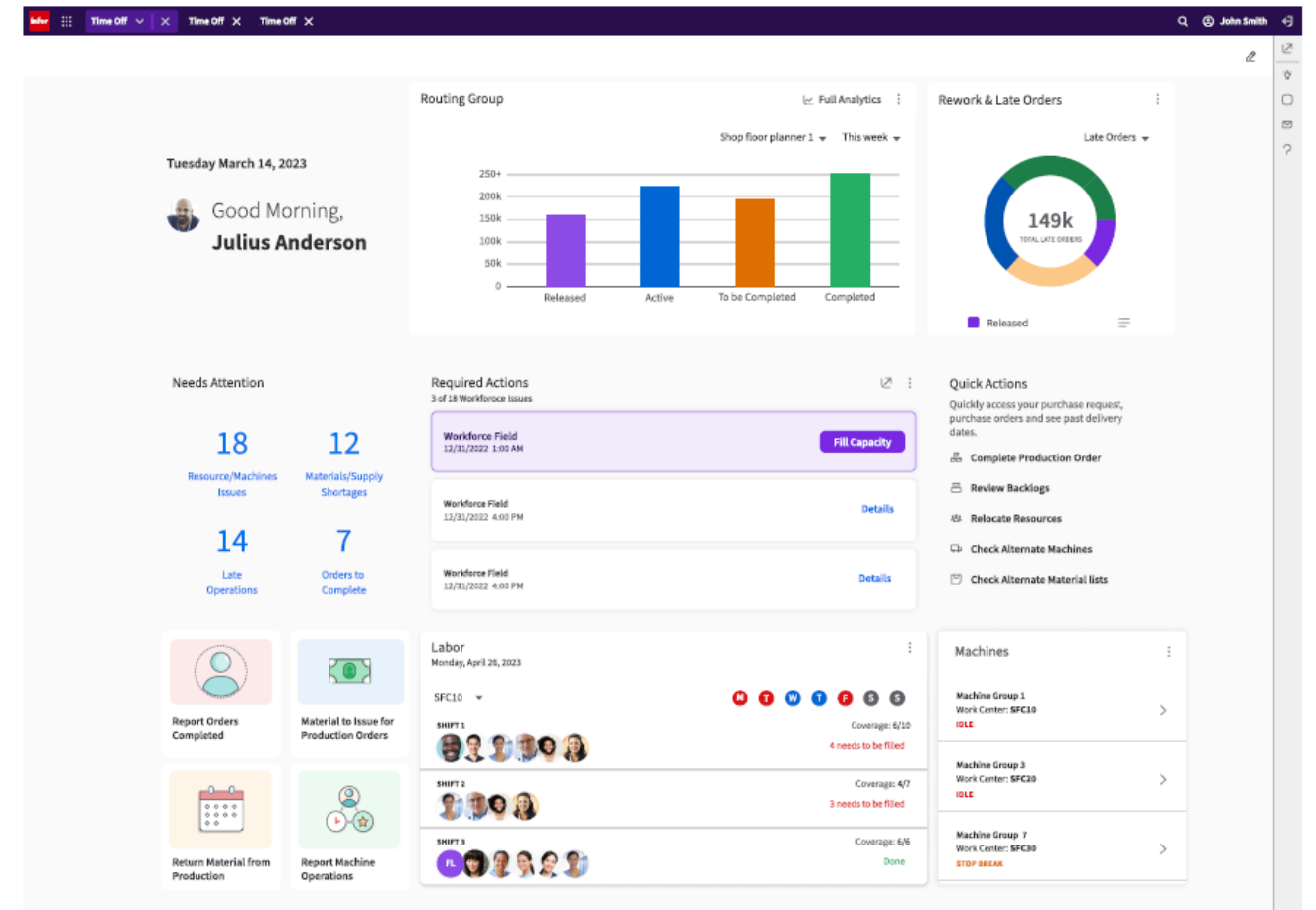
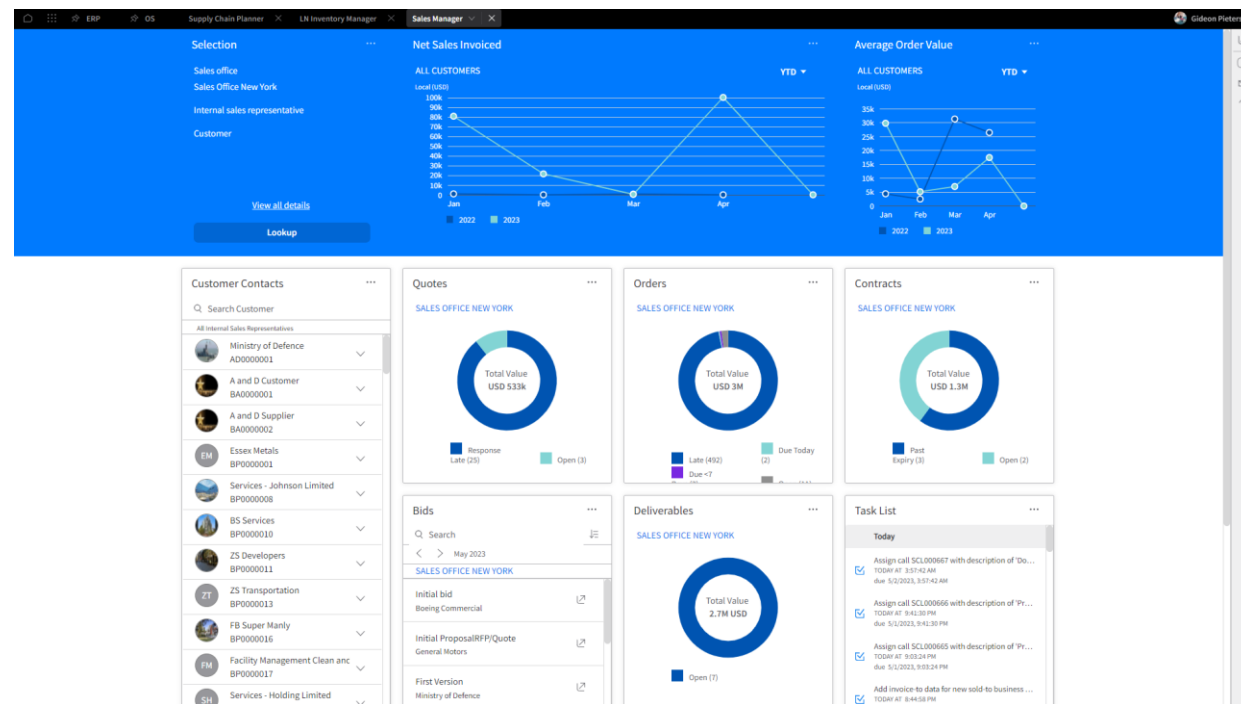
Purchase manager
Production planner
Service engineer



How to transform to an Innovative Enterprise with LN Cloud

UX transition

Easy access of information TO AI/RPA supported role execution



Enhanced and expanded entry point into the CloudSuite to start and end a business day.

Expanded contextual capabilities provide instant Insights into the work at hand.

Easier and faster navigation, multitasking for a quicker completion of the work to be done.

Workspace – Buyer Persona

Executive summary

LN applications provide capabilities to create a specific view on this information via the filter and selection features. These capabilities have been redesigned for all end user roles to improve their productivity and reduce the time spent on configuring and using these features. For the administrator role, who maintains the related setup, we have enhanced the usability of the involved Tools applications.

Solution overview

Requirement

- ✓ Improve the usability of the Filter and Selection capabilities in LN applications.

Benefits

- ✓ More fluent experience
- ✓ End user: Less time spent on creation and use of filters
- ✓ End user: Faster way to select records

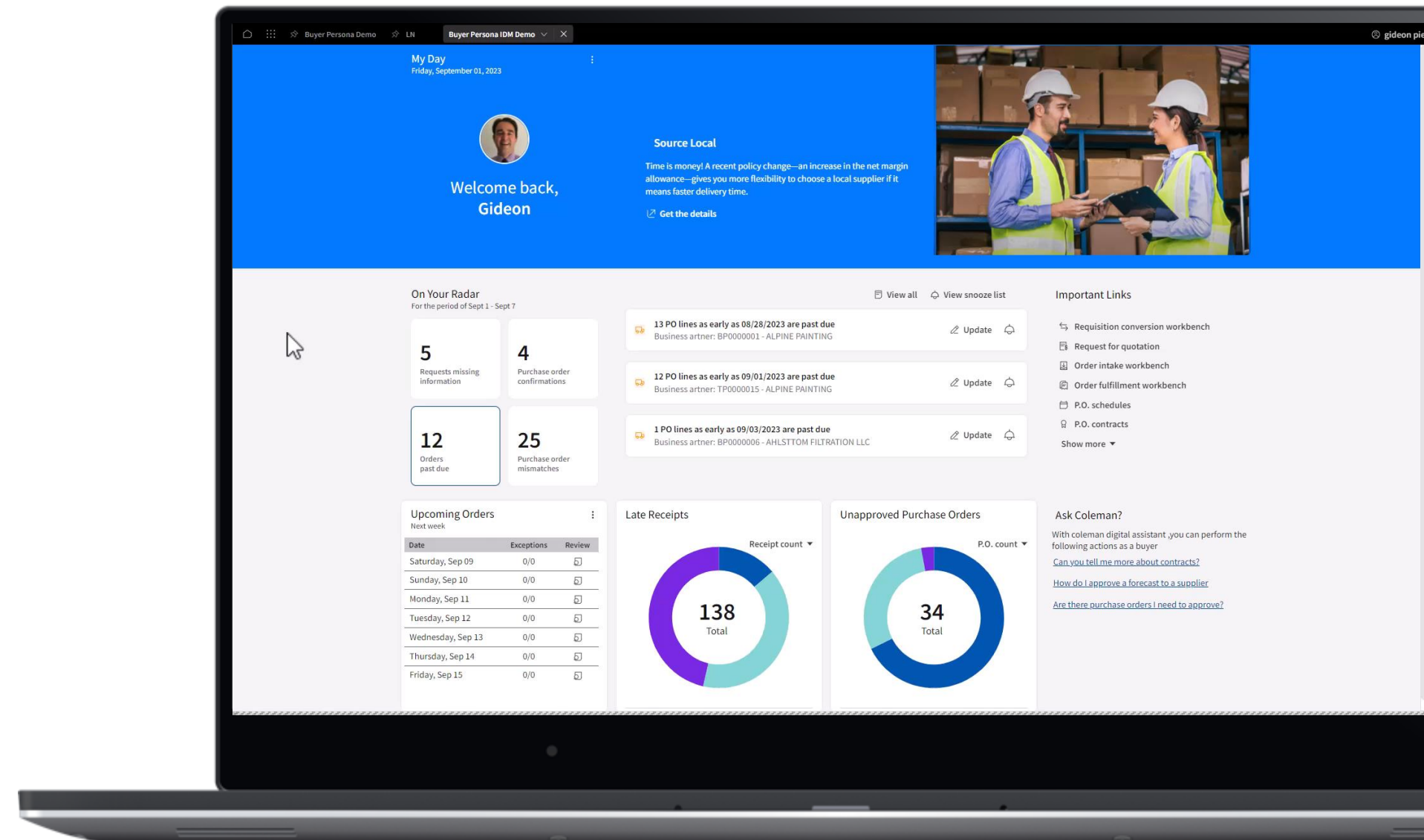
Solution

- ✓ A new persona workspace, which is developed with the aim to move some tasks from application space to workspace to create a more effective and efficient user experience.
- ✓ Enhanced User Experience
- ✓ Administrator: Less time spent to maintain filter setups of users
- ✓ The LN CloudSuites with these persona driven Workspaces provide a user experience that anticipates and proactively guides what may/should get attention, thereby reducing supply chain interruptions.

Discrete Enterprise CloudSuites

Buyer workspace

Video Demo (2'15 min)



User Group meeting - Oslo

UX – Operational Screens

LN Technology

UX Productivity Boost – Filters and Selection

Executive summary

The Filter and Selection capabilities inside the LN applications have been redesigned to improve the end user's productivity and reduce the time spent on configuring and using these capabilities. For the administrator role, who maintains the related setup, Infor has enhanced the usability of the involved Tools applications.

Solution overview

Requirement

- ✓ Improve the usability of the Filter and Selection capabilities in LN applications.

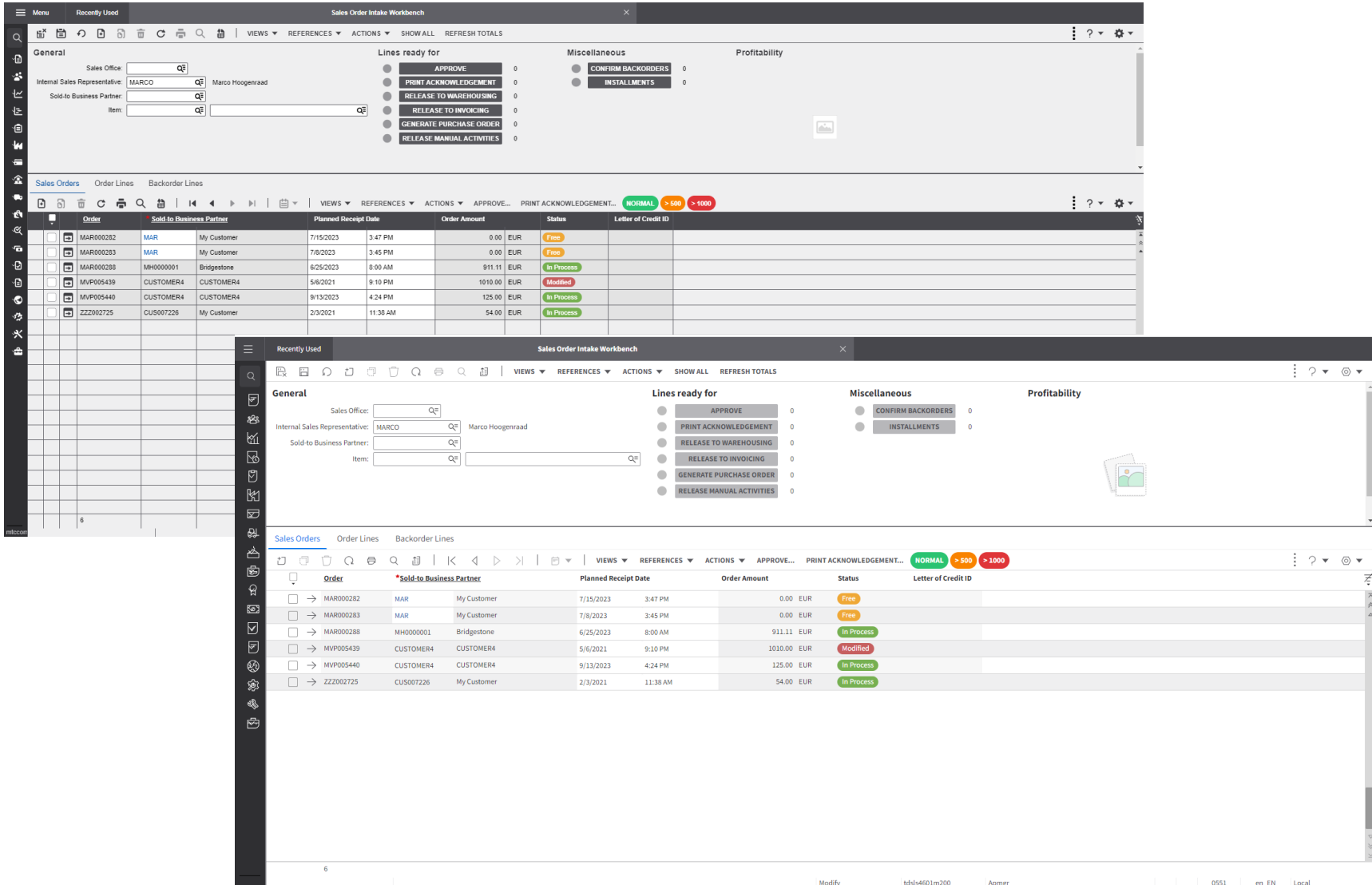
Benefits

- ✓ End user: Less time spent on creation and use of filters
- ✓ End user: Faster way to select records

Solution

- ✓ Enhanced User Experience

- ✓ Administrator: Less time spent to maintain filter setups of users



DISCRETE ENTERPRISE

Modernization operational screens 2023.10

The screenshot shows the legacy SAP Sales Order Intake Workbench. It features a top navigation bar with 'Menu', 'Recently Used', and 'Sales Order Intake Workbench'. Below this is a 'General' section with input fields for 'Sales Office', 'Internal Sales Representative' (MARCO), and 'Sold-to Business Partner'. To the right are three columns of buttons: 'Lines ready for' (APPROVE, PRINT ACKNOWLEDGEMENT, RELEASE TO WAREHOUSING, RELEASE TO INVOICING, GENERATE PURCHASE ORDER, RELEASE MANUAL ACTIVITIES), 'Miscellaneous' (CONFIRM BACKORDERS, INSTALLMENTS), and 'Profitability'. At the bottom is a table with columns: Order, Sold-to Business Partner, Planned Receipt Date, Order Amount, Status, and Letter of Credit ID. The table contains five rows of data with status indicators like 'Free', 'In Process', and 'Modified'.

| Order | Sold-to Business Partner | Planned Receipt Date | Order Amount | Status | Letter of Credit ID |
|-----------|--------------------------|----------------------|--------------|------------|---------------------|
| MAR000282 | MAR My Customer | 7/15/2023 3:47 PM | 0.00 EUR | Free | |
| MAR000283 | MAR My Customer | 7/8/2023 3:45 PM | 0.00 EUR | Free | |
| MAR000288 | MH0000001 Bridgestone | 6/25/2023 8:00 AM | 911.11 EUR | In Process | |
| MVP005439 | CUSTOMER4 CUSTOMER4 | 5/6/2021 9:10 PM | 1010.00 EUR | Modified | |
| MVP005440 | CUSTOMER4 CUSTOMER4 | 9/13/2023 4:24 PM | 125.00 EUR | In Process | |
| ZZZ002725 | CUS007226 My Customer | 2/3/2021 11:38 AM | 54.00 EUR | In Process | |



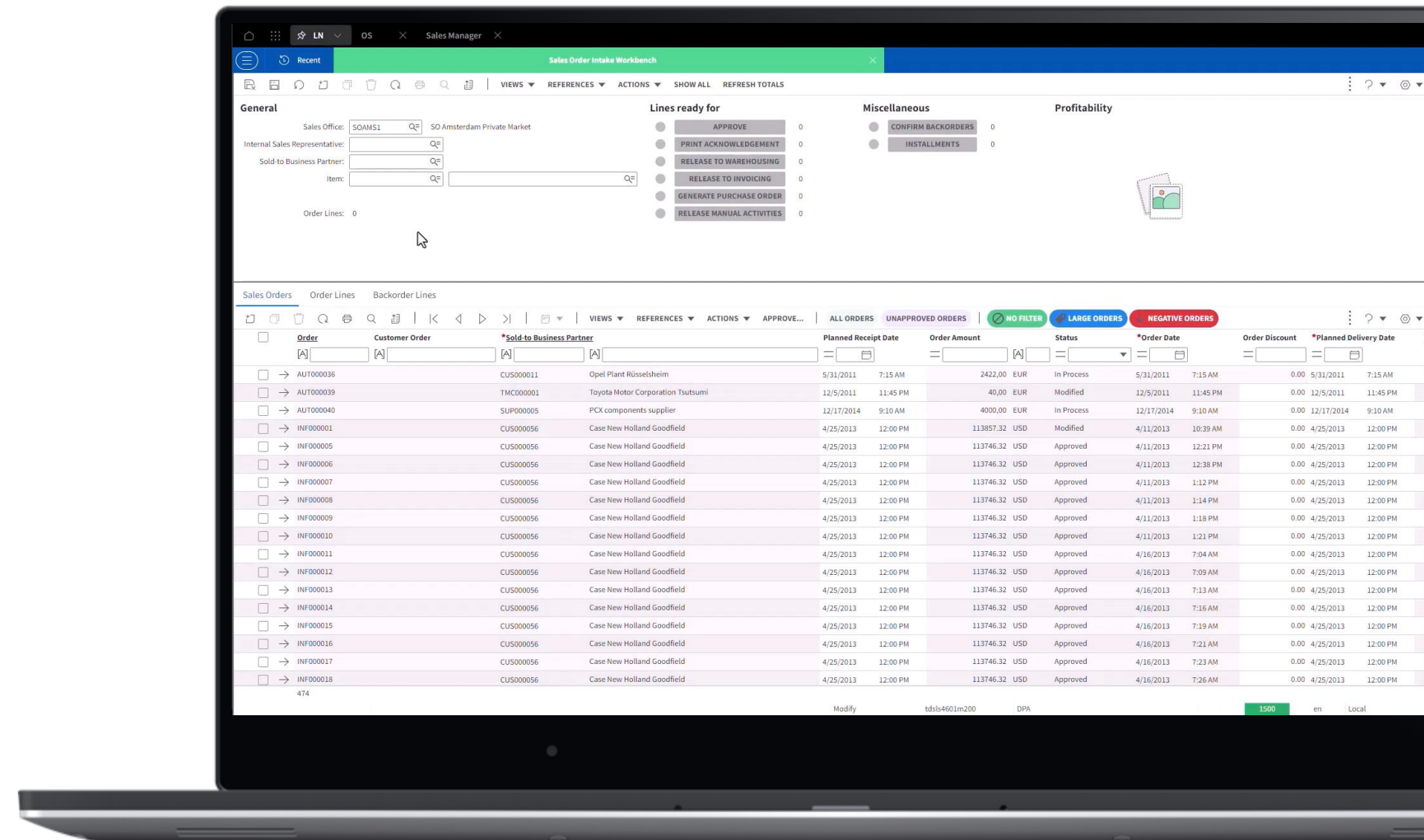
The screenshot shows the modernized SAP Sales Order Intake Workbench. It features a top navigation bar with 'Recently Used', 'Sales Order Intake Workbench', and 'Views'. Below this is a 'General' section with input fields for 'Sales Office', 'Internal Sales Representative' (MARCO), and 'Sold-to Business Partner'. To the right are three columns of buttons: 'Lines ready for' (APPROVE, PRINT ACKNOWLEDGEMENT, RELEASE TO WAREHOUSING, RELEASE TO INVOICING, GENERATE PURCHASE ORDER, RELEASE MANUAL ACTIVITIES), 'Miscellaneous' (CONFIRM BACKORDERS, INSTALLMENTS), and 'Profitability'. At the bottom is a table with columns: Order, Sold-to Business Partner, Planned Receipt Date, Order Amount, Status, and Letter of Credit ID. The table contains five rows of data with status indicators like 'Free', 'In Process', and 'Modified'.

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Discrete Enterprise CloudSuites


UX Productivity Boost – Filters and Selection

Video Demo (1'51 min)




Release Highlights 2023.10

Improved UX
AI driven workspaces & operational screens




Supply chain
Network visibility



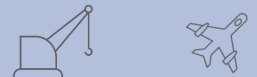
Procurement of Services
Collaboration Portal




Engineering
Deep integration of PLM




Industry depth
Engineering and Configuration to Production Execution



Intercompany
Internal rental of equipment



Global footprint
New Localizations



High volume
Flexible handling of shipment changes



Flexible Integrations
REST API framework and content



Agility
Data driven business decisions



Workbench - Supply Network

Executive summary

Based on a review of the type of tools planners appreciate, the supply network is one such tool that we have built on base of the pegging relationships already in the system. By visualizing this on a time-line supply chain planners and production planners can review the impact of changes downstream and upstream and gain quick insights into a demand or supply scenario in the wider context of all pegged relations.

Solution overview

Requirement

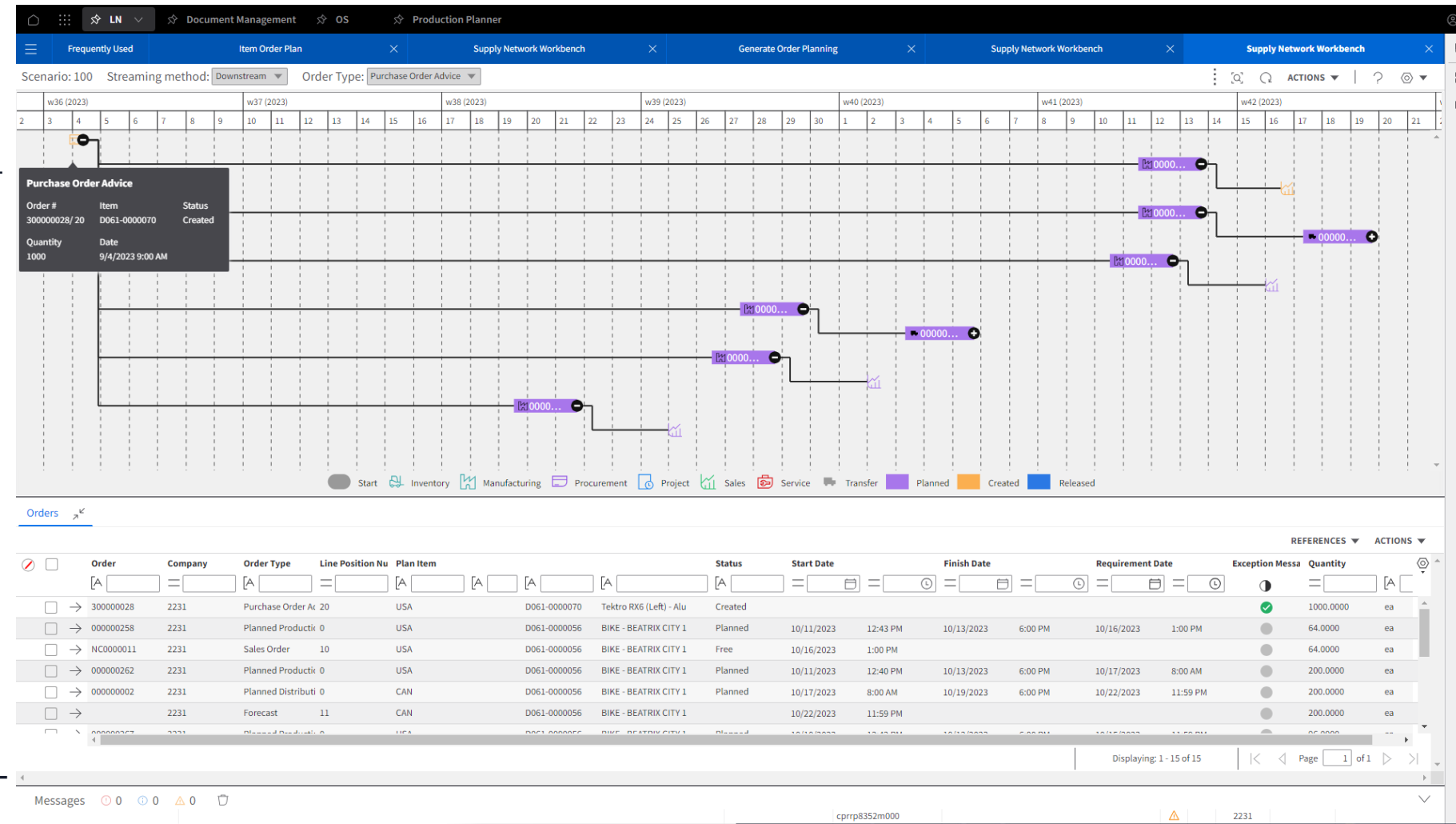
- A need for a graphical display of the supply network for a certain order (transaction)

Solution

- ✓ A supply network workbench is provided where a graphical display is given of the supply network based on the pegging relations (upstream and/or downstream) accessed via the Item Order Plan

Benefits

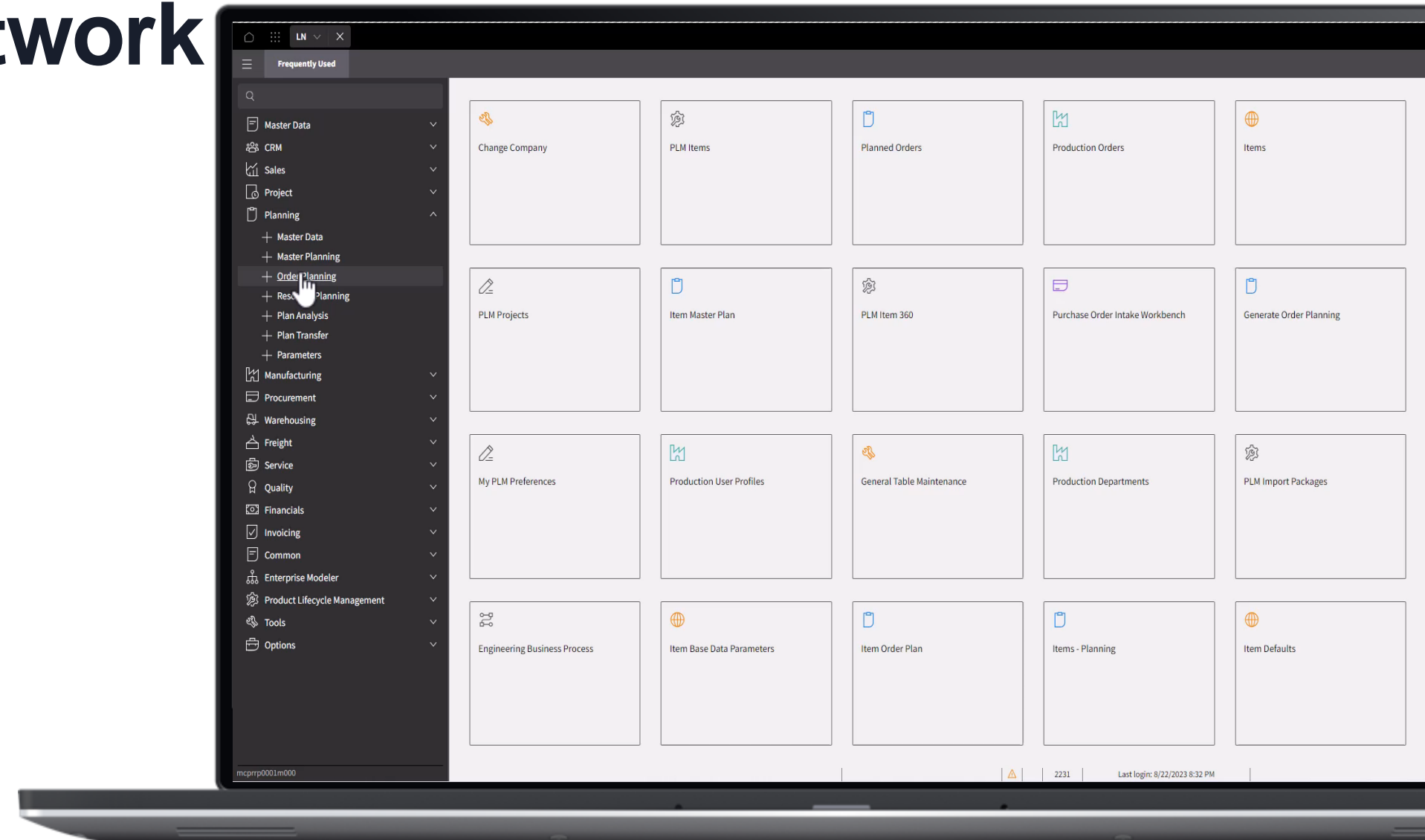
- ✓ This new feature improves the user experience.
- ✓ Effective: Most of the required information is available in one session to perform the operations.
- ✓ The Supply Network diagram offers a 'time-line' view of pegging relationships that should assist in this process. This benefits the planners as it provides an easier way to analyze how supply is used within the logistic chain as well understand which supplies are satisfying specific demands



Discrete Enterprise CloudSuites


Workbench – Supply Network

Video Demo (2'18 min)



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Flexible Integrations
REST API framework and content



Agility
Data driven business decisions



Collaboration Portal for Services Procurement Order

Executive summary

Increased collaboration between main (LN Cloud customer) and subcontractor through the Enterprise Collaboration Portal

Solution overview

Requirement

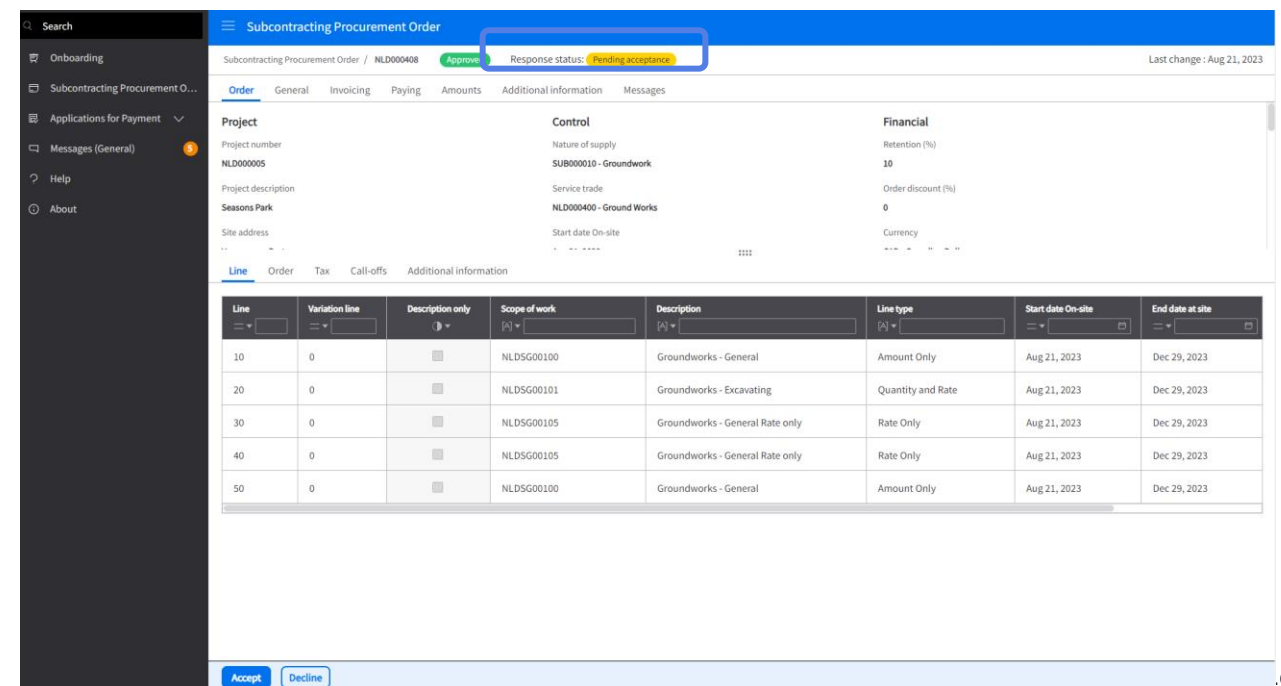
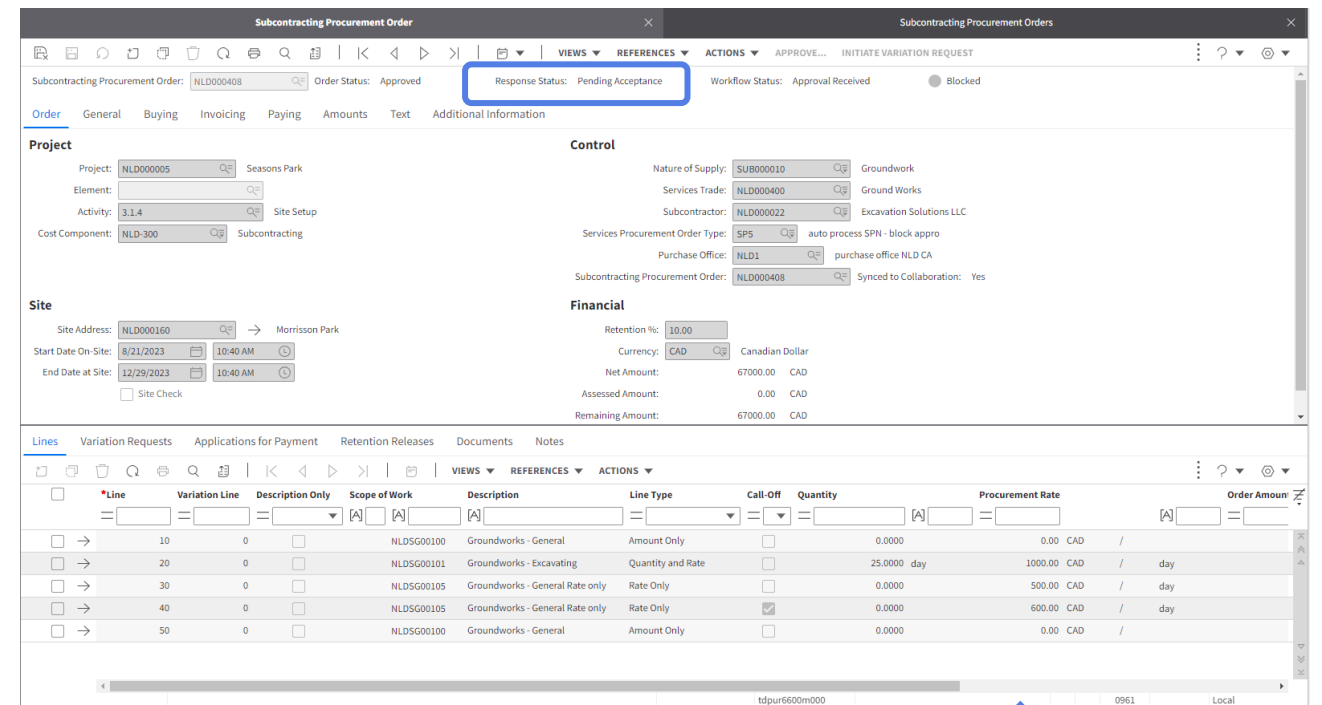
- In project-centric industries, our customers rely heavily on subcontractors to deliver a scope of work to deliver their project
- Our customers are looking for an efficient way to handle the services procurement process and improve the collaboration with their subcontractors

Benefits

- ✓ Improve the timeliness of Acceptance/Declining of an Order
- ✓ Ease of use for Engineering and Construction customers to work with their Subcontractors.

Solution

- Increased collaboration between main (LN Cloud customer) and subcontractor through the Enterprise Collaboration Portal to Review/Accept or Decline an Order (Subcontract Procurement Order).
- Allow subcontractors to accept/decline orders online (via the Portal), instead of email and telephone)
- Establish an online communication channel about orders for the main contractor and the subcontractor for asking questions and obtain clarifications



Customer
LN Cloud

Subcontractor
Portal

Collaboration Portal – Application for Payment

Executive summary

Increased collaboration between main (LN Cloud customer) and subcontractor through the Enterprise Collaboration Portal

Solution overview

Requirement

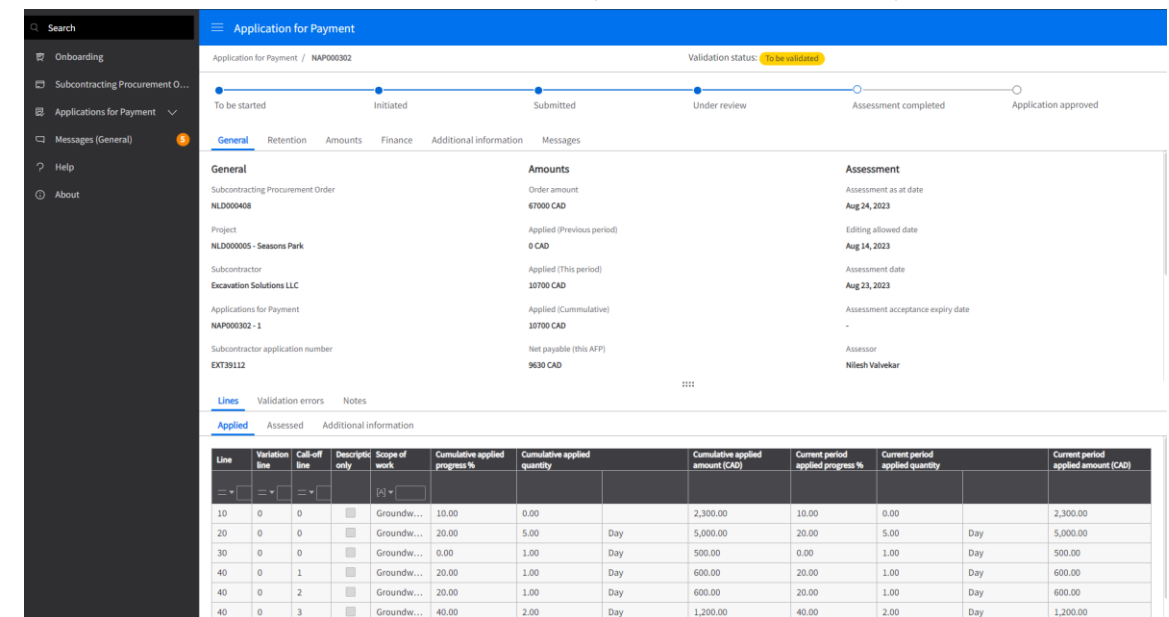
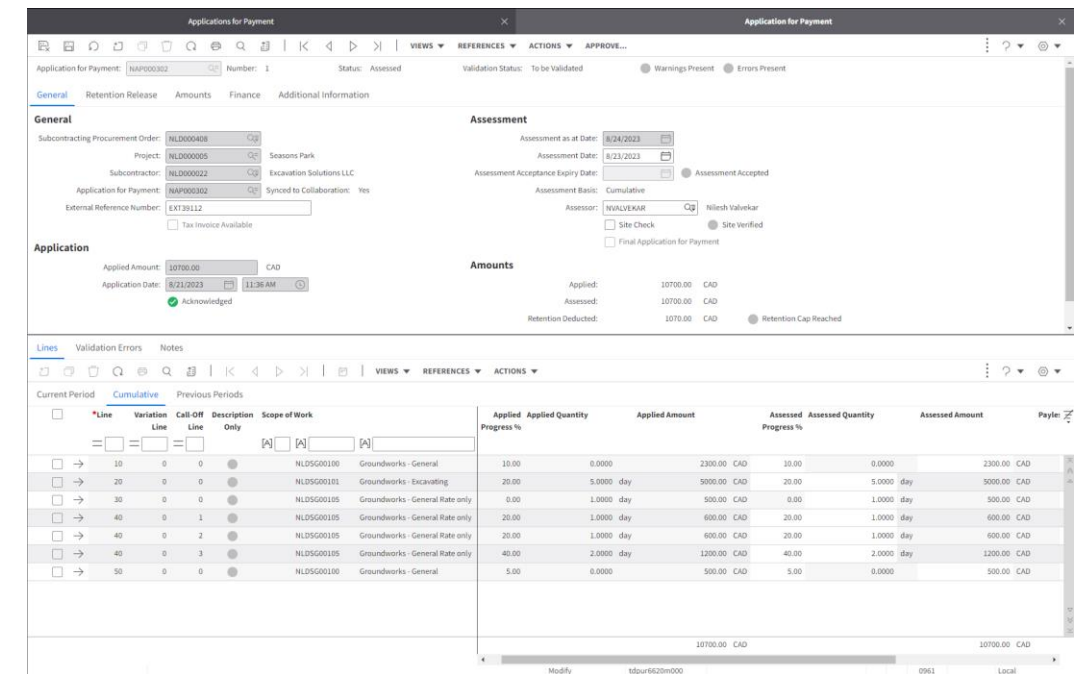
- In project-centric industries, our customers will pay their subcontractors through a regular assessment schedule, where they expect the subcontractor to put in a claim of work delivered
- Our customers are looking for an efficient way to handle the application process and communicate with the subcontractor on its outcome

Benefits

- ✓ Improve the timeliness of payment processing.
- ✓ Ease of use for Engineering and Construction customers to work with their Subcontractors.
- ✓ Full history of transactions of the assessment

Solution

- Increased collaboration between main (LN Cloud customer) and subcontractor through the Enterprise Collaboration Portal on the payment process
- Allow subcontractors to apply online for their payment (via the Portal), instead of email and telephone
- Main contractor to review the final payment and inform subcontractor (including payless notice, if applicable)
- Establish an online communication channel about orders for the main contractor and the subcontractor for asking questions and obtain clarifications



Customer
LN Cloud

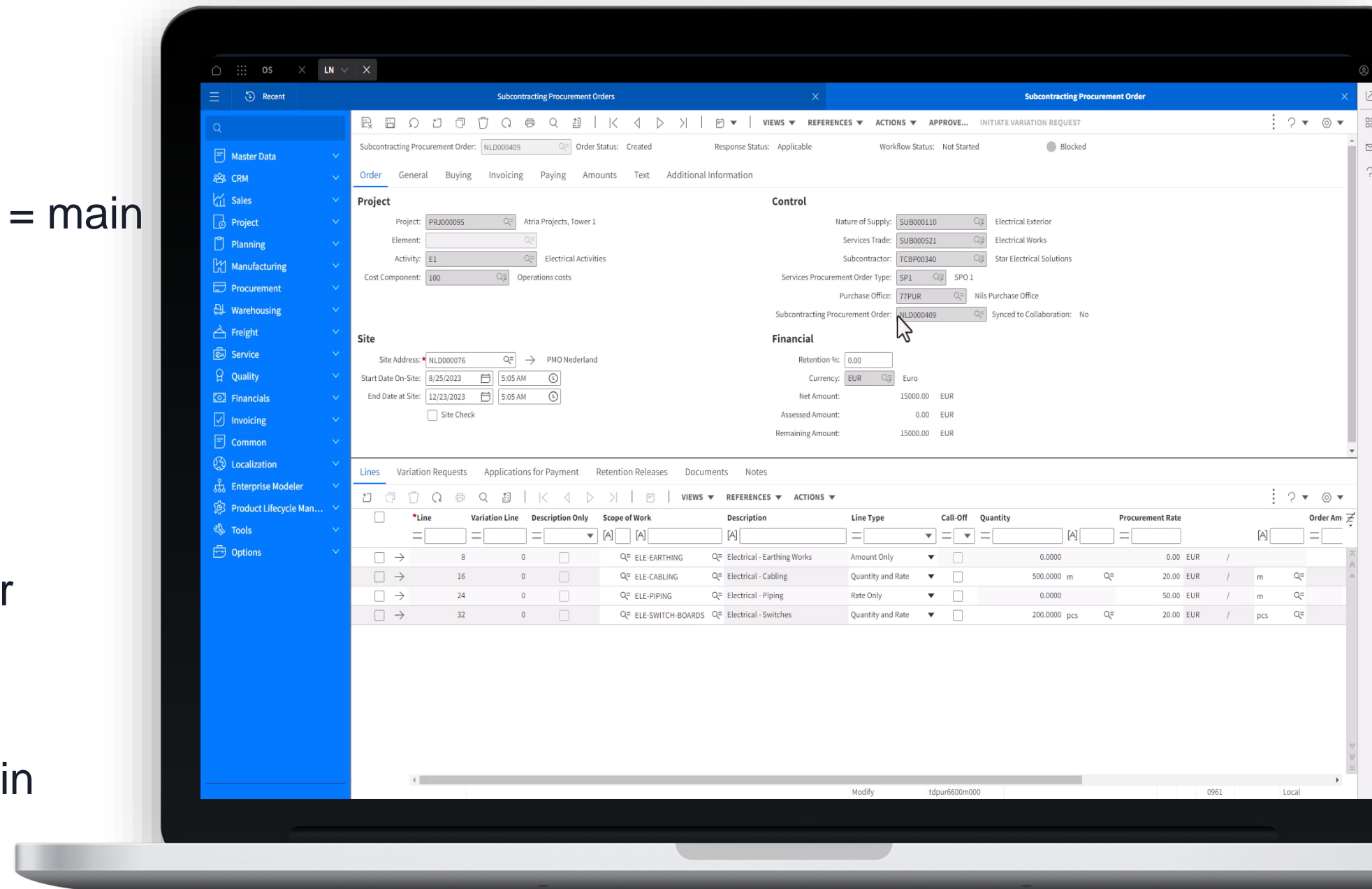
Subcontractor
Portal

Equipment Collaboration Portal

Subcontract Procurement Order capabilities


DEMO

1. Order acceptance workflow by customer = main contractor (LN Cloud)
2. Order acceptance by subcontractor (Collaboration Portal)
3. Application for Payment by subcontractor (Collaboration Portal)
4. Payment confirmation by customer = main contractor (LN Cloud)



Release Highlights 2023.10

Improved UX
AI driven workspaces & operational screens




Supply chain
Network visibility



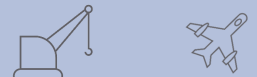
Procurement of Services
Collaboration Portal



Engineering
Deep integration of PLM



Industry depth
Engineering and Configuration to Production Execution



Intercompany
Internal rental of equipment



Global footprint
New Localizations



High volume
Flexible handling of shipment changes



Flexible Integrations
REST API framework and content



Agility
Data driven business decisions



Release Highlights 2023.10 – CS IE and CS E&C

Engineering

**Deep integration
of PLM**



- PLM for Discrete - Engineering Business Process Workbench
- PLM for Discrete - Customer Defined Fields (CDFs) in PLM workbenches
- PLM for Discrete - Support for use-up materials
- PLM for Discrete - adjustment of the BOM component view
- Integration to support project activities for PLM business processes
- PLM for Discrete - comparison of reference designators for PBOM or JSBOM
- PCS project code on PLM objects
- PLM for Discrete - electronic signature support on document

PLM for Discrete - Engineering Business Process Workbench

Executive summary

The development of this Workbench is based on both customer requirements asking for a way to manage PLM Business Processes more efficient, with less clicks and with director access to the relevant information relating to the business process.

Solution overview

Requirement

- It must be possible to see all the Business process and tasks related details in one session.

Benefits

- This new feature improves the user experience, reduced number of clicks.

Solution

- The Engineering Business Process Workbench (pdwfl8300m000) session is added which displays all the business process and tasks related information for selected Business Process.
- The user can view the week wise details in "list view" and "card view".

- A more productive user experience: Most of the required information is available in one session to perform the operations.

The screenshot displays the 'Engineering Business Process' interface. At the top, a workflow diagram for process EO-000073 shows steps: 10.Design, 20.Approval, 30.Checkin Rev, 40.ToLN USB1, and 50.ToNDM. Below this is a 'Business Process Overview' table showing tasks for the week of March 6-10, 2023. The table is as follows:

| Monday, March 06 (5) | Tuesday, March 07 (2) | Wednesday, March 08 (0) | Thursday, March 09 (0) | Friday, March 10 (0) |
|---|---|-------------------------|------------------------|----------------------|
| EO-000072 → NPI for new part (common) NPI Completed | EO-000076 → Update for screw usage ECO Completed | | | |
| EO-000073 → New Assembly NPI In Progress | EO-000077 → Update / swop of screws to be used ECO Completed | | | |
| EO-000074 → New MPN with Documentation NPI Completed | | | | |
| EO-000075 → New MPN for Bipolar Transistor NPI Completed | | | | |
| NPI-00010 → New Assembly Electr. NPI Completed | | | | |

On the right side, there is a 'Statistics' section with a bar chart showing 'Total Steps' and 'Approved Steps'. Below that is a 'Tasks' section with a table of tasks:

| Priority | Business Process | Group Name | Business Process | Workflow Templ | Descrip |
|----------|------------------|------------|------------------|----------------|---------|
| medium | npi | EO-000073 | IPC-0401 | New Ass | |

At the bottom, there is an 'Items' table with columns for Item, Revision, Description, Status, and Effective From:

| Item | Revision | Description | Status | Effective From |
|------------|----------|-------------------|--------------|-------------------|
| 4002041260 | 0001 | Axial Turbine Imp | Released | 3/2/2023 1:43 AM |
| 4002041260 | 0002 | Axial Turbine Imp | Under Change | 3/7/2023 8:11 PM |
| 4002041260 | 0003 | Axial Turbine Imp | Draft | 3/21/2023 9:56 PM |

Integration to support project activities for PLM business processes

Executive summary

Capex Project and other Projects that require engineering components, can be have the engineering processes scheduled in TP-Projects and have the business processes launched (in time) by the program/project manager.

Solution overview

Requirement

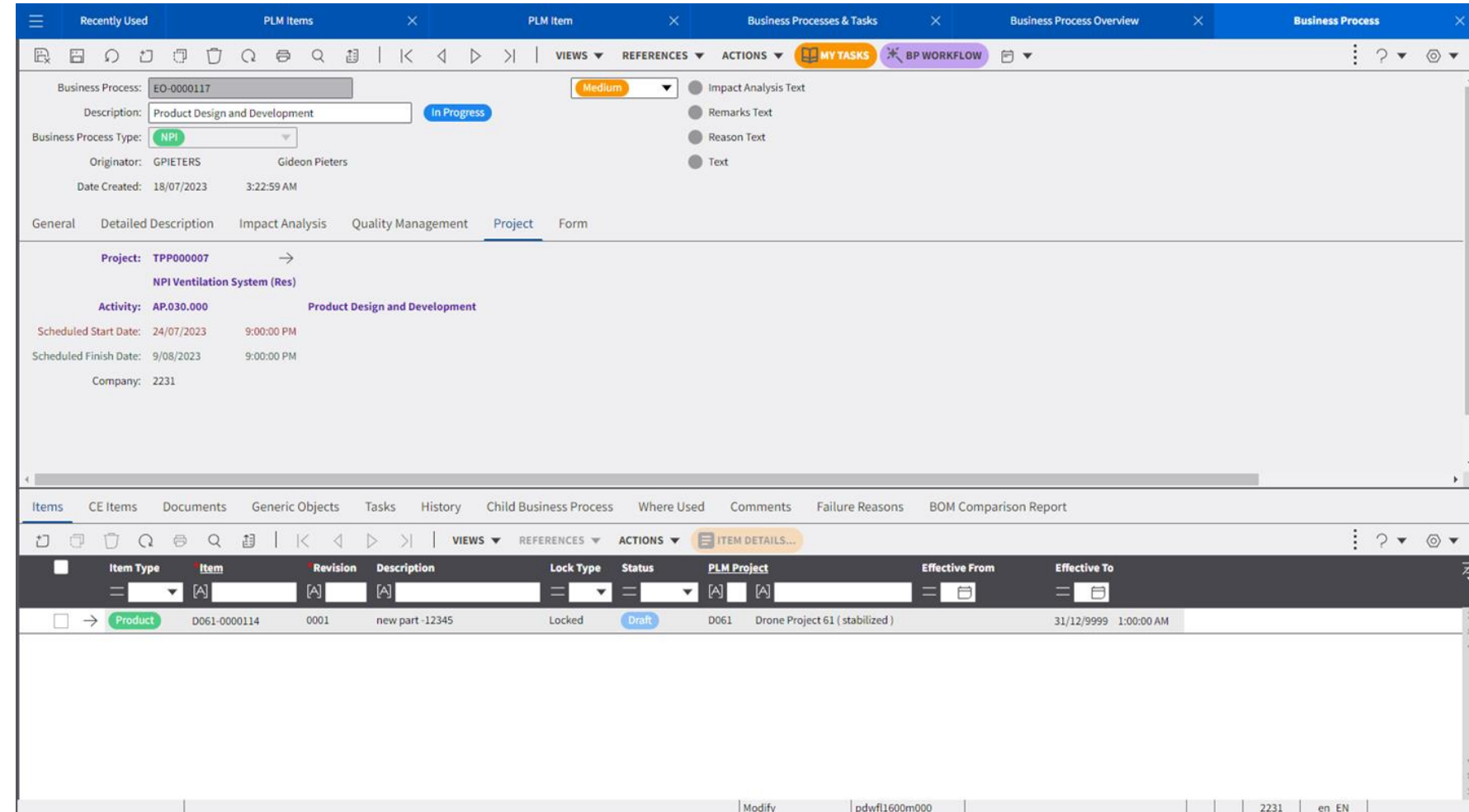
- PLM-Business Process should be able to be associated to TP Project/Activity. The Concept here is that business processes under a PLM project that are associated/linked with a TP Project are visible to the TP Project.

Benefits

- Integrated project planning across domains

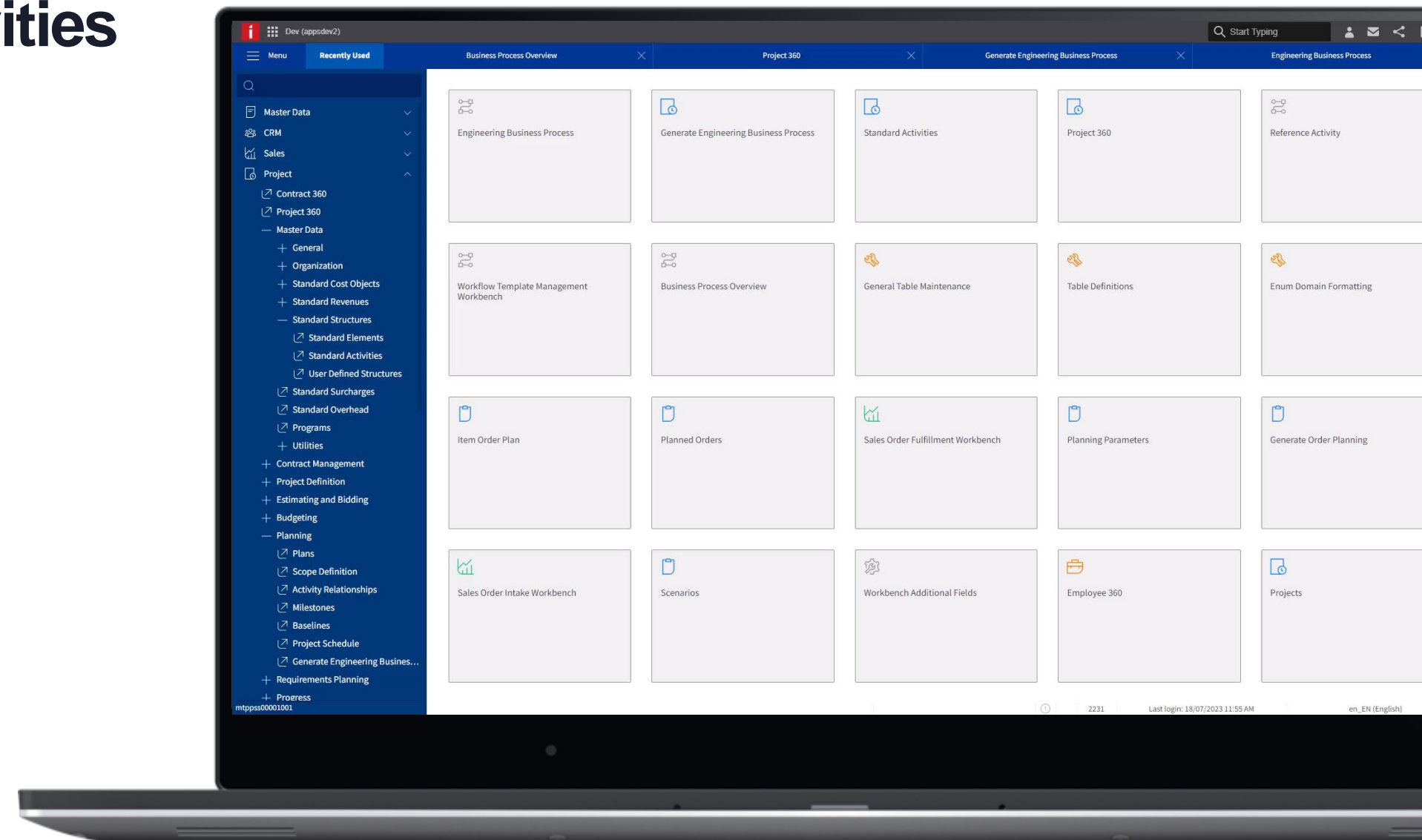
Solution

- Standard activities can be linked to PLM Workflow templates. This is done so that when using these activities on a Project Schedule, PLM Business Processes can be scheduled and Launched from TP-Projects
- Vision driven enhancement: Full visibility to the Project Manager of Engineering Business Process as part of the overall Project.



Integration to support project activities for PLM business processes (vision driven enhancement)

Video Demo



PLM for Discrete - comparison of reference designators for PBOM or JSBOM

Executive summary

It is important for engineer to compare design with current logistical structures. With this functional enrichment not only are the differences in the Bill of Materials between domains checked but also the reference designators.

Solution overview

Requirement

- It must be possible to compare the reference designator of PLM BOM with PBOM or JS-BOM.

Solution

- Compare product structure functionality has been enhanced to compare the reference designator of PLM BOM with PBOM or JS-BOM.

Benefits

- The visual tool is an efficient way to detect differences.
- Using the Compare Product Structure functionality, user time will be saved.

- Potential error can be avoided using the Compare Product Structure.
- Improve productivity

| PLM vs JSBOM (Site: AMSTERDAM / Company: 422) | | | | | | Compare Product Structure Results | | | | | |
|---|----------------------|----------|----------|----------|----------------------|-----------------------------------|----------------------|----------|----------|----------|----------------------|
| | [A] | Revision | Find No. | Quantity | Reference Designator | | [A] | Revision | Find No. | Quantity | Reference Designator |
| → | ITM-DEV-000000025460 | 0002 | | | | → | ITM-DEV-000000025460 | 000002 | | | |
| → | ITM-DEV-000000025441 | 0001 | 10 | 1.0000 | RF1 | → | ITM-DEV-000000025441 | | 10 | 1.0000 | RF1 |
| → | ITM-DEV-000000025443 | 0001 | 15 | 2.0000 | U1, U2 | → | ITM-DEV-000000025443 | | 15 | 2.0000 | U1, U2 |
| ✓ | ITM-DEV-000000025444 | 0001 | 20 | 3.0000 | U4, U5, U6 | ✓ | ITM-DEV-000000025444 | | 20 | 3.0000 | U3, U4, U5 |
| → | ITM-DEV-000000025445 | 0001 | 25 | 2.0000 | BR1, BR2 | → | ITM-DEV-000000025445 | | 25 | 2.0000 | BR1, BR2 |
| → | ITM-DEV-000000025446 | 0001 | 30 | 1.0000 | R1 | → | ITM-DEV-000000025446 | | 30 | 1.0000 | R1 |
| ✓ | ITM-DEV-000000025447 | 0001 | 35 | 4.0000 | R10, R2, R3, R4 | ✓ | ITM-DEV-000000025447 | | 35 | 4.0000 | R2, R3, R4, R5 |
| → | ITM-DEV-000000025448 | 0001 | 40 | 2.0000 | R6, R7 | → | ITM-DEV-000000025448 | | 40 | 2.0000 | R6, R7 |
| → | ITM-DEV-000000025449 | 0001 | 45 | 1.0000 | C1 | → | ITM-DEV-000000025449 | | 45 | 1.0000 | C1 |
| → | ITM-DEV-000000025450 | 0001 | 50 | 1.0000 | C2 | → | ITM-DEV-000000025450 | | 50 | 1.0000 | C2 |
| → | ITM-DEV-000000025451 | 0001 | 55 | 2.0000 | C3, C4 | → | ITM-DEV-000000025451 | | 55 | 2.0000 | C3, C4 |

PLM for Discrete - electronic signature support on document

Executive summary

Whilst a business process can be subject to an electronically signed approval step (or steps). The drawings which are send to IDM as result of that process have no indication of the signatures to that process. A new audit report is made which – as part of the business process – can be merged with the PDF of the drawing indicating who has signed for the approval of the change process.

Solution overview

Requirement

- It must be possible to add the business process approval information inside the PDF document that is sent to IDM.

Benefits

- Electronic signature offers a modern way of confirming the signatory's identity.

Solution

- Through Document Output Management in LN, business process approval information can now be added to the PDF document, which is sent to IDM through the business process step.
- When the document is sent manually to IDM, business process information is not added to the PDF document

- It is fast and cost effective.

Business Process Audit Report

Date : 2023-08-10 12:59
Dep Log/Fin Grp A Gill (AR)

Page : 1
Company : 0422

Business Process : ECN-13568
Description : Approval for new Design

Priority : Medium
Status : Completed
Business Process Type : ECN
Originator : DLOHAR Dheeraj Lohar
Electronic Signature : No

Impact Analysis

| | | | | | |
|------------------------------|----------|-------------------------|-------------|-------------|-----|
| Change in Production Cost | : 0.0000 | Designed Hours Required | : 0.00 Hour | Weight Unit | |
| Change in Process Cost | : 0.0000 | Change in Part Weight | : 0.00000 | Serial To | : 0 |
| Change in Non-recurring Cost | : 0.0000 | Serial From | : 0 | | |
| Maximum Duration | : 0 Hour | | | | |

Reason
New design has been introduced.

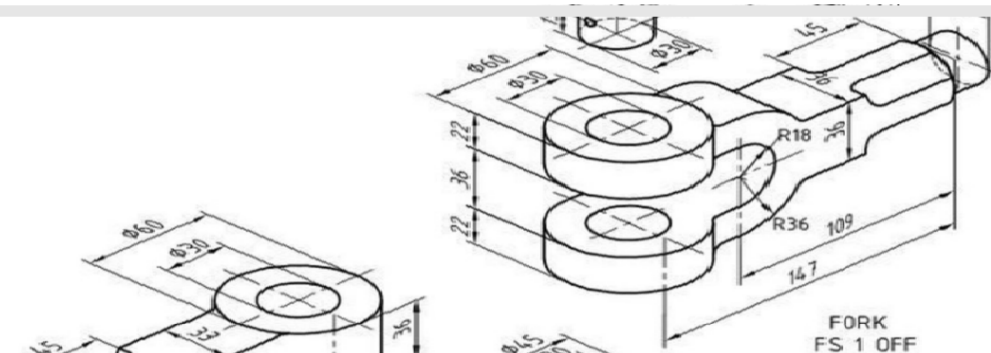
Impact Analysis
Not required.

Remarks
Please Approve the attached drawing.

Approval Log


| Step | Step Details | User | Step Status | Electronic Signature | Response Date |
|---------|----------------------------|----------------|-------------|----------------------|-------------------|
| Review | Approved by Dheeraj Lohar | Dheeraj Lohar | Approved | No | 23-08-10 12:52:49 |
| Approve | Approved by Sriram Valluri | Sriram Valluri | Approved | Yes | 23-08-10 12:56:06 |

End of Report



Release Highlights 2023.10

Improved UX
AI driven workspaces & operational screens




Supply chain
Network visibility




Procurement of Services
Collaboration Portal



Engineering
Deep integration of PLM



Industry depth
Engineering and Configuration to Production Execution



Intercompany
Internal rental of equipment



Global footprint
New Localizations



High volume
Flexible handling of shipment changes



Flexible Integrations
REST API framework and content



Agility
Data driven business decisions



Release Highlights 2023.10 – CS IE and CS E&C

Industry depth

**Engineering and
Configuration to
Production
Execution**



- CPQ: Enhanced CPQ – LN Integration
- CPQ: Multicompany Support for Large Enterprise Organizations
- CPQ: Import/Export Functionality in the Configuration Designer
- CPQ: User Path Enhancements
- CPQ: New OS Portal: Homepage Widgets

CPQ: Enhanced CPQ – LN Integration

Executive summary

Infor LN user access to CPQ has been simplified to provide streamlined quote and order user experience. Additionally, management of LN user access to CPQ has been extended to LN system administrators.

Infor LN Administrators can now manage LN-user access to CPQ environments.

Solution overview

Requirement

- Allow LN-users to switch between CPQ environments, i.e. Test, QA, Production.

Benefits

- Access to CPQ can be aligned with the user's business function, i.e. Create quotes and orders.
- is controlled by an administrator only per job specific needs and privileges.
- High level of data security and integrity due to limited access to need to know only information.

Solution

- Newly created Publish Security Roles page to assign user profile to either one or multiple workspaces by default.
- Allow user to navigate between two companies as per job requirement, if access granted.
- Easy modification of user's workspaces as per job requirements ensures no loss of productivity and ease of navigation.
- Ensures accurate auditing and bypasses user having full access to the workspaces.

| CPQ Configurator User Profiles | | | | | | | | | |
|--------------------------------|--------------|---------|---------|-----|-------------------------------------|-----------|-----|--------------------------|-------------------------------------|
| | * Login Code | User | Profile | | Profile Change Allowed | Workspace | | Workspace Change Allowed | |
| <input type="checkbox"/> | [A] inforln | | [A] | [A] | = | [A] | [A] | = | |
| <input type="checkbox"/> | inforln | inforln | Default | | <input checked="" type="checkbox"/> | | | | <input checked="" type="checkbox"/> |
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CPQ: Multicompany Support

Executive summary

CPQ has made it faster and easier to define, publish and maintain configurable products to reflect business requirements such as multiple divisions, product lines, brands, etc.

Solution overview

Requirement

- Organize groups of products to reflect business needs like product lines, brands, divisions, company(s), etc.
- Provide a security model to assign configuration modelers to product groups.

Benefits

- Simplified configuration management using focused product groupings instead of a single monolithic group containing all products.
- A single CPQ deployment supporting "any" company structure.


Solution

- Introducing "Company" to organize and manage groups of products like product lines, brands, divisions, company(s), etc.
- Creation of a Company Admin Role to manage access to different product groups.
- Define, publish and manage configurable products at the pace that supports the business strategies.



Release Highlights 2023.10

Improved UX
AI driven workspaces & operational screens




Supply chain
Network visibility



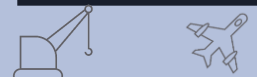
Procurement of Services
Collaboration Portal



Engineering
Deep integration of PLM



Industry depth
Engineering and Configuration to Production Execution



Intercompany
Internal rental of equipment



Global footprint
New Localizations



High volume
Flexible handling of shipment changes



Flexible Integrations
REST API framework and content



Agility
Data driven business decisions



User Group meeting - Oslo

Production Execution - Factory Track and Infor MES

Release Highlights 2023.10

Industry depth

**Engineering and
Configuration to
Production
Execution**



Factory Track

- Support for Multi-Site
- Support for Depot Orders
- Micro-routing and Process Variables (Tests)
- Android App for Time Track

Support for Multi-site

Executive summary

Expands LN's concept of multi-site structure to Factory Track, allowing more precise management and segregation of data based on geographical locations (sites).

Solution overview

Requirement

- More effectively manage and retrieve information at site-specific levels for logistic companies across multiple geographical locations, ensuring data relevancy and refined data access

Solution

- By Implementing the LN Multi-site concept in Factory Track, users are linked to specific sites. Ensuring data relevancy to operators and allowing the possibility of changing sites when necessary.

Benefits

- ✓ Data visibility will be site-specific, increasing efficiency and reducing the possibility of errors.
- ✓ While users are primarily associated with a specific site, the option to switch sites is available, ensuring flexibility for special cases and exceptions.

| Global Parameters | | | | |
|-------------------|---|---------------------------------|-------------------------------------|-----------------|
| | | Parameter | Value | Parameter Value |
| 1 | * | Kanban Implemented | <input checked="" type="checkbox"/> | 1 |
| 2 | | Kanban Label | <input type="checkbox"/> | kanban.btw |
| 3 | | Handling Units in Use | <input checked="" type="checkbox"/> | 1 |
| 4 | | ERP Lot is Supplier Lot | <input type="checkbox"/> | 0 |
| 5 | | EAN Code in Use | <input checked="" type="checkbox"/> | 1 |
| 6 | | ICS Code in Use | <input type="checkbox"/> | 0 |
| 7 | | FT Modules | <input type="checkbox"/> | |
| 8 | | Shop Floor in Use | <input checked="" type="checkbox"/> | 1 |
| 9 | | Time Track is implemented | <input type="checkbox"/> | 0 |
| 10 | | None | <input type="checkbox"/> | 0 |
| 11 | | PIN Required | <input type="checkbox"/> | 0 |
| 12 | * | FT App in Use | <input checked="" type="checkbox"/> | 1 |
| 13 | * | Auto Post | <input checked="" type="checkbox"/> | 1 |
| 14 | | Auto Post Insecure Transactions | <input type="checkbox"/> | 0 |
| 15 | | Teams Implemented | <input checked="" type="checkbox"/> | 1 |
| 16 | * | LN Multi-Site in Use? | <input checked="" type="checkbox"/> | 1 |
| 17 | | Default LN Site | <input type="checkbox"/> | AMSTERDAM |

Support for Depot Orders

Executive summary

Allows an operator to view the details of the activity in Shop Floor and allows quantities to be reported and activities to be called complete from within Shop Floor.

Solution overview

Requirement

- The Factory Track Depot Order capture process needs to integrate with the LN Depot Order labor reporting processes

Solution

- Improvements to the Shop Floor module will ensure Depot Orders are handled more efficiently, leading to better management and tracking of service tasks and activities.

Benefits

- ✓ Operators will experience a more intuitive and efficient way to report quantities and complete activities
- ✓ A new Task Details form will provide operators with an enhanced overview of an activity, including associated tasks, routing, resources, materials, and documents.

| | Task Code | Description |
|----|-----------|------------------|
| 1 | 100 | R&D X |
| 2 | 123456789 | |
| 3 | 200 | Management |
| 4 | 2345 | |
| 5 | 300 | FT Machine Down |
| 6 | 301 | Modified for BOD |
| 7 | 302 | Modified Task |
| 8 | 303 | Modified Task |
| 9 | 777FTWM01 | 777FTWM01 |
| 10 | 800 | Training |
| 11 | 900 | Gap |
| 12 | 910 | Illness |
| 13 | BPD | Pd Break Task |
| 14 | BS-GENTS | BS General Task |
| 15 | D1 | Materials |
| 16 | D2 | Breakdown |
| 17 | D3 | Power |
| 18 | D4 | Operator |

Task Code: 100
Task Type: Indirect
 Description: R&D X
 Post To ERP
 ERP Task Code: 100
 Paid
 Active
 General Task

Start Task(Operator)

Task

CANCEL START

NEM BEAMER
 NEM Beamer
 WO0000212/10

00:00 TIME ALLOWED
 07/10/2021 03:30:13 START DATE/TIME
 0 OPEN QUANTITY

START

Activity Description

READY TO START

Micro-routing and Process Variables (Tests)

Executive summary

Provides production operators the ability to view operation steps, detailed instructions, and the ability to enter critical process variable information within the task details form.

Solution overview

Requirement

- Factory Track Shop Floor needs to integrate with LN Micro-routing and Process variables to allow production operators to see their operations at a more detailed step level and provide the ability to report process information

Solution

- Improvements to Shop Floor will ensure operators using micro-routing and process variables are able to perform their production activities at a more detailed step level with access to associated instructions and process variable tests. Resulting in more granular and detailed reporting capabilities.

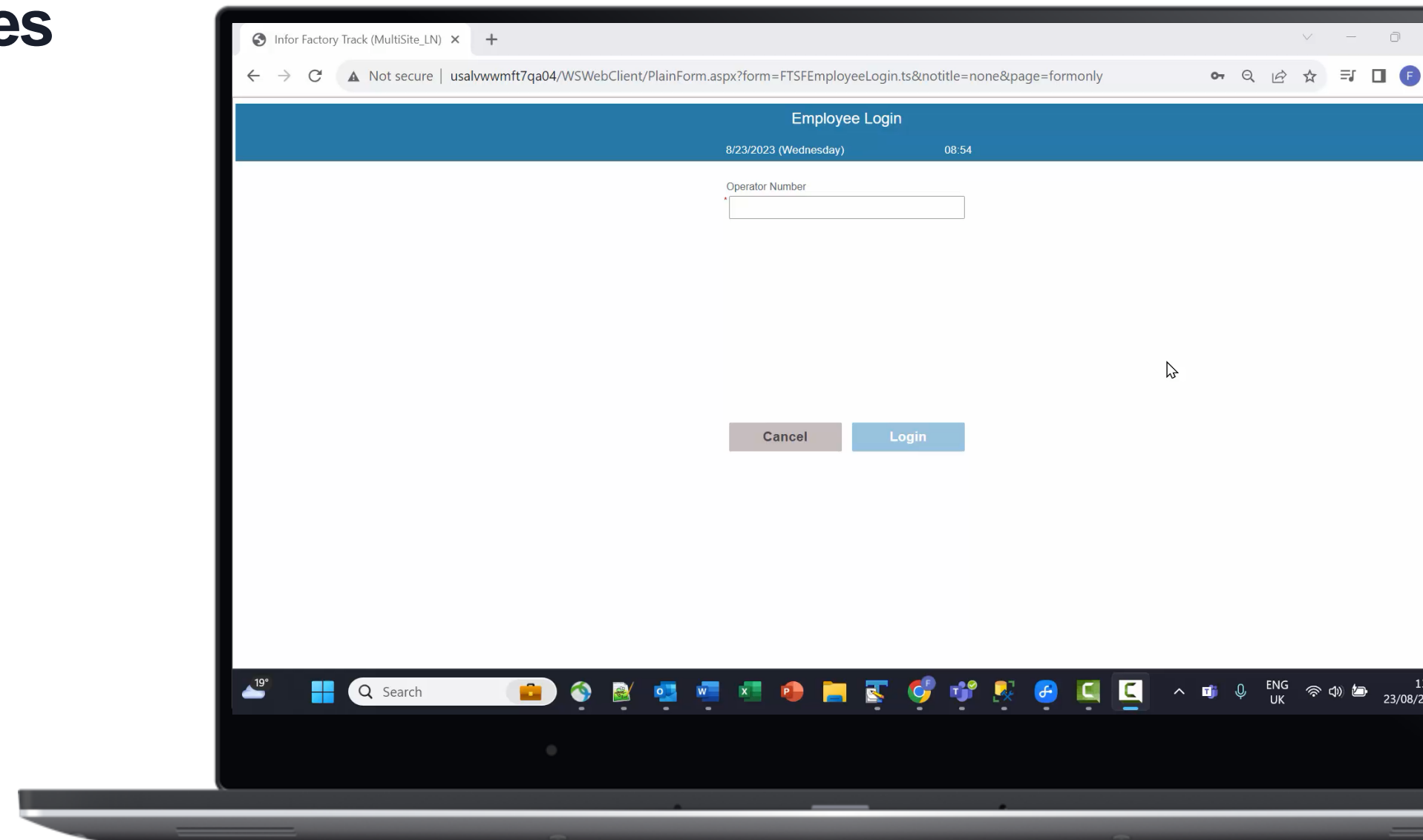
Benefits

- ✓ Micro-routing allows operators the ability to see their operations at a more detailed step level.
- ✓ Tests allow operators to collect important step-level process information, whether it's a lower or upper limit, of various process variables like temperatures, dimensions, or pressures.

Discrete Enterprise CloudSuites

Micro-routing and Process Variables (Tests)

Video Demo



Android App for Time Track

Executive summary

The new App for Time Track revamps the current time and attendance terminal/kiosk experience offering with a native android experience that is more responsive and performant.

Solution overview

Requirement

- Operators and plant floor personnel often perform time and attendance transactions at set times. Whether it's clocking in for the day or going to lunch. These set times lead to operators queuing to perform time and attendance transactions.

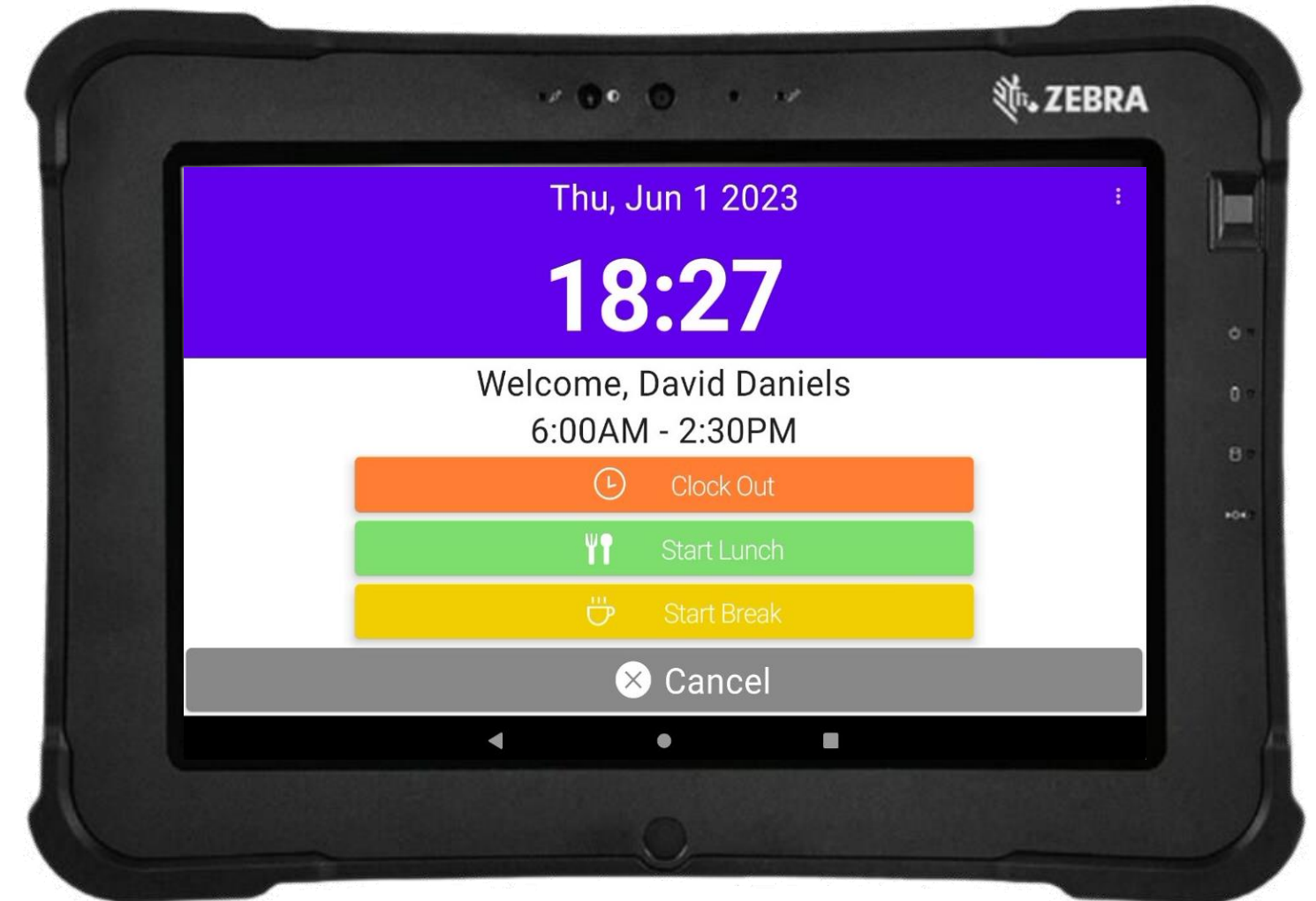
Benefits

- ✓ Improved dynamic resizing and touch responsiveness allows for smooth navigation

Solution

- By using the Native Time Track app, operators will experience an improved touchscreen experience with an improved responsive touch and quicker transaction times.

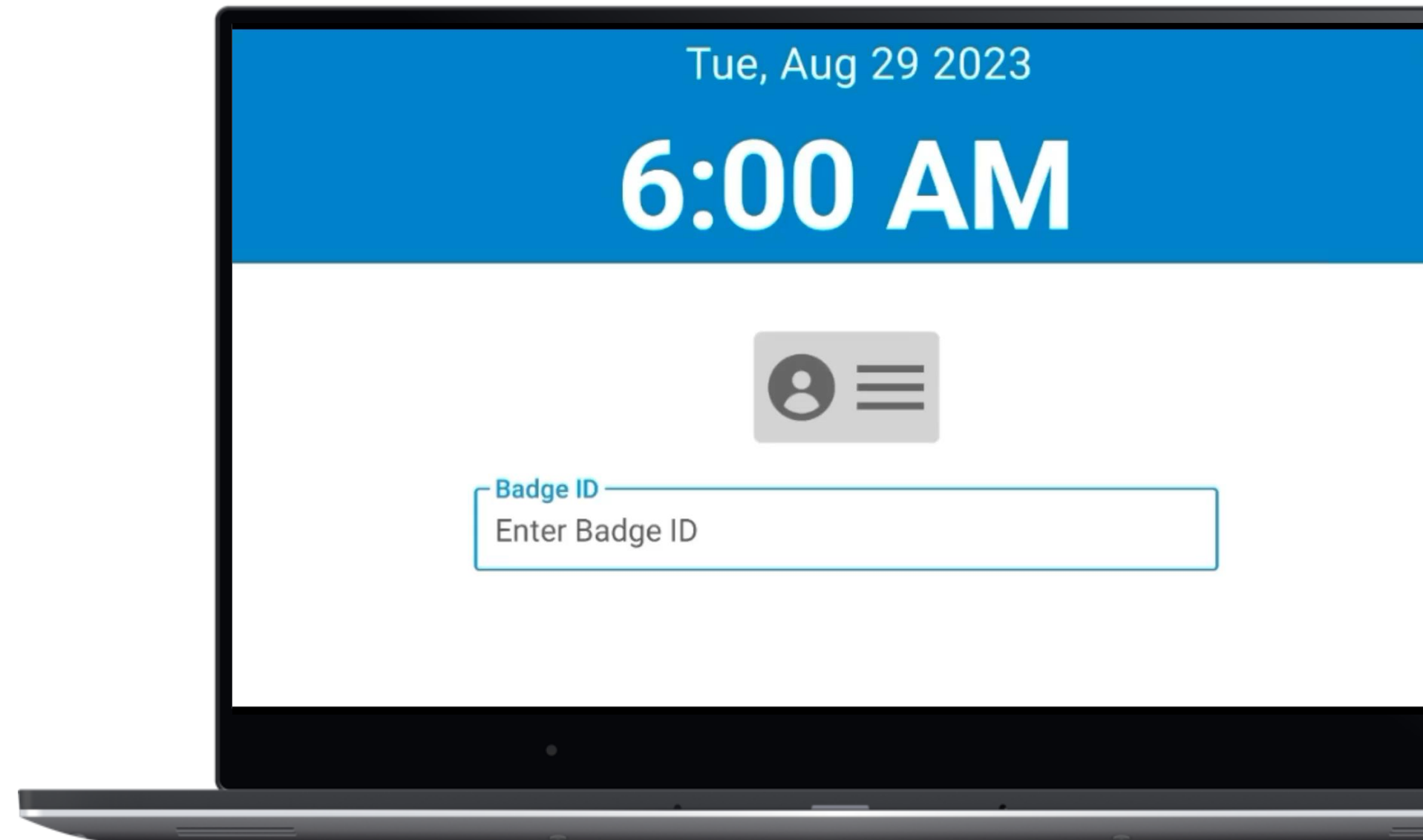
- ✓ Optimized for performance with an elimination of the need to restart or re-login during MT maintenance windows



Discrete Enterprise CloudSuites

Android App for Time Track

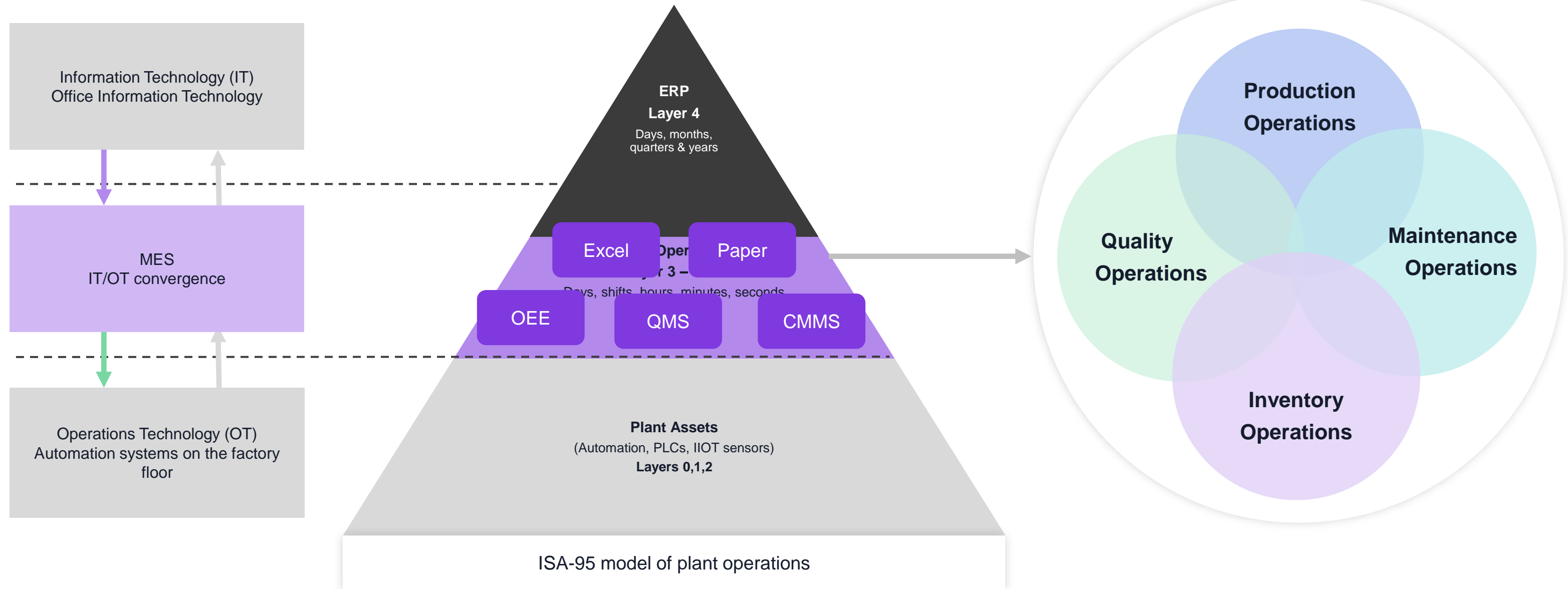
Video Demo



User Group meeting - Oslo

Production Execution - Factory Track and Infor MES

What is MES?



ERP is retracting back to core functions.

MES can take some of the complexities out of ERP, simplifying the process model.

Why is MES important?

How does this benefit our customers?



MES supports our customers on their DX journey

- MES is the foundation of smart manufacturing.
- MES removes legacy applications, and paper, coordinating and controlling the manufacturing process.
- Puts operations in control, through visibility and a wealth of data at their fingertips.



MES complements our composable ERP strategy

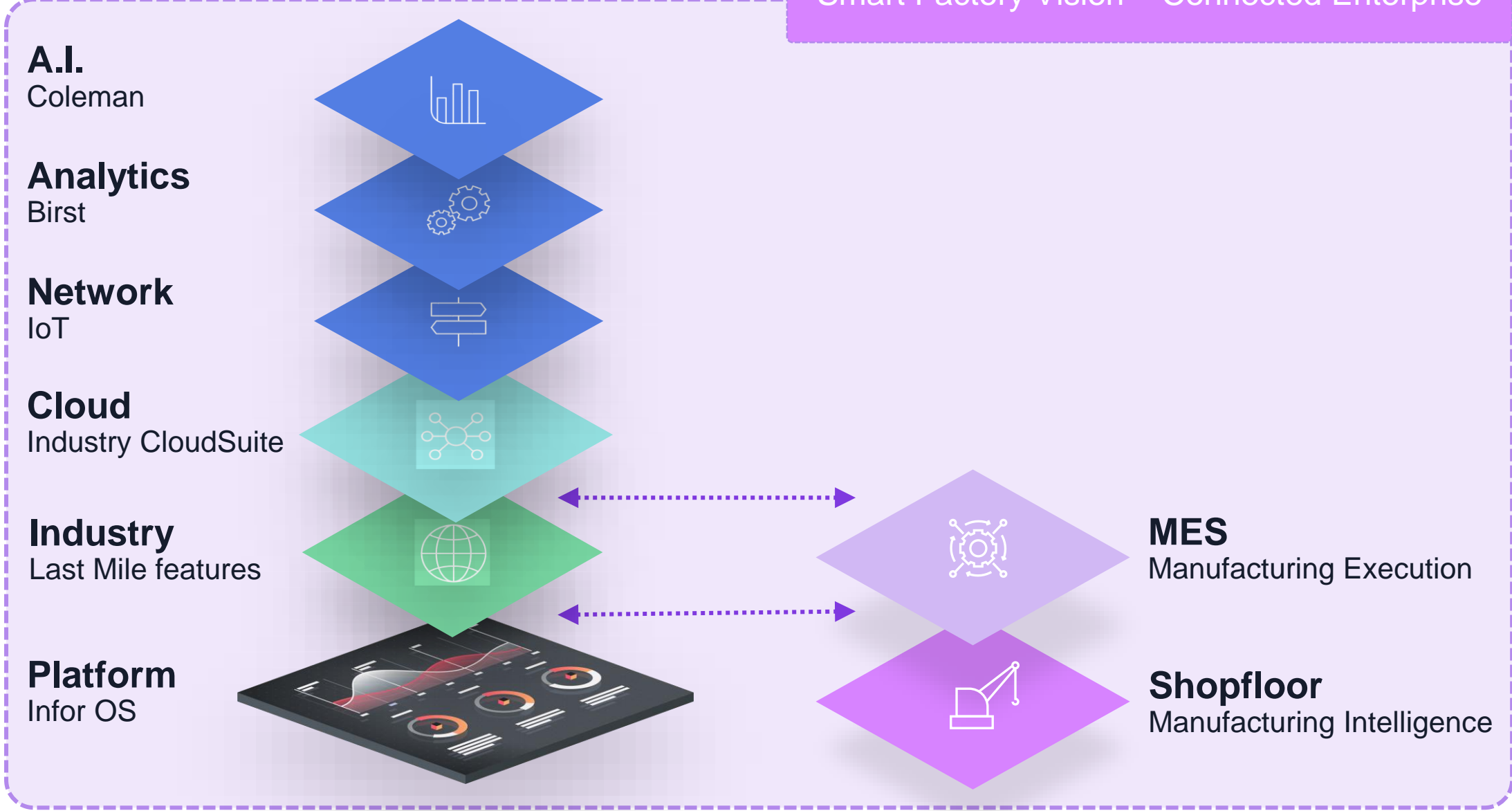
- MES removes the need for ERP extensions on the shop floor.
- MES integrates with manufacturing systems, equipment, and metrology.
- Integrates with ERP/CloudSuite.
- Rich data source for Infor OS.



Infor MES is designed for operations

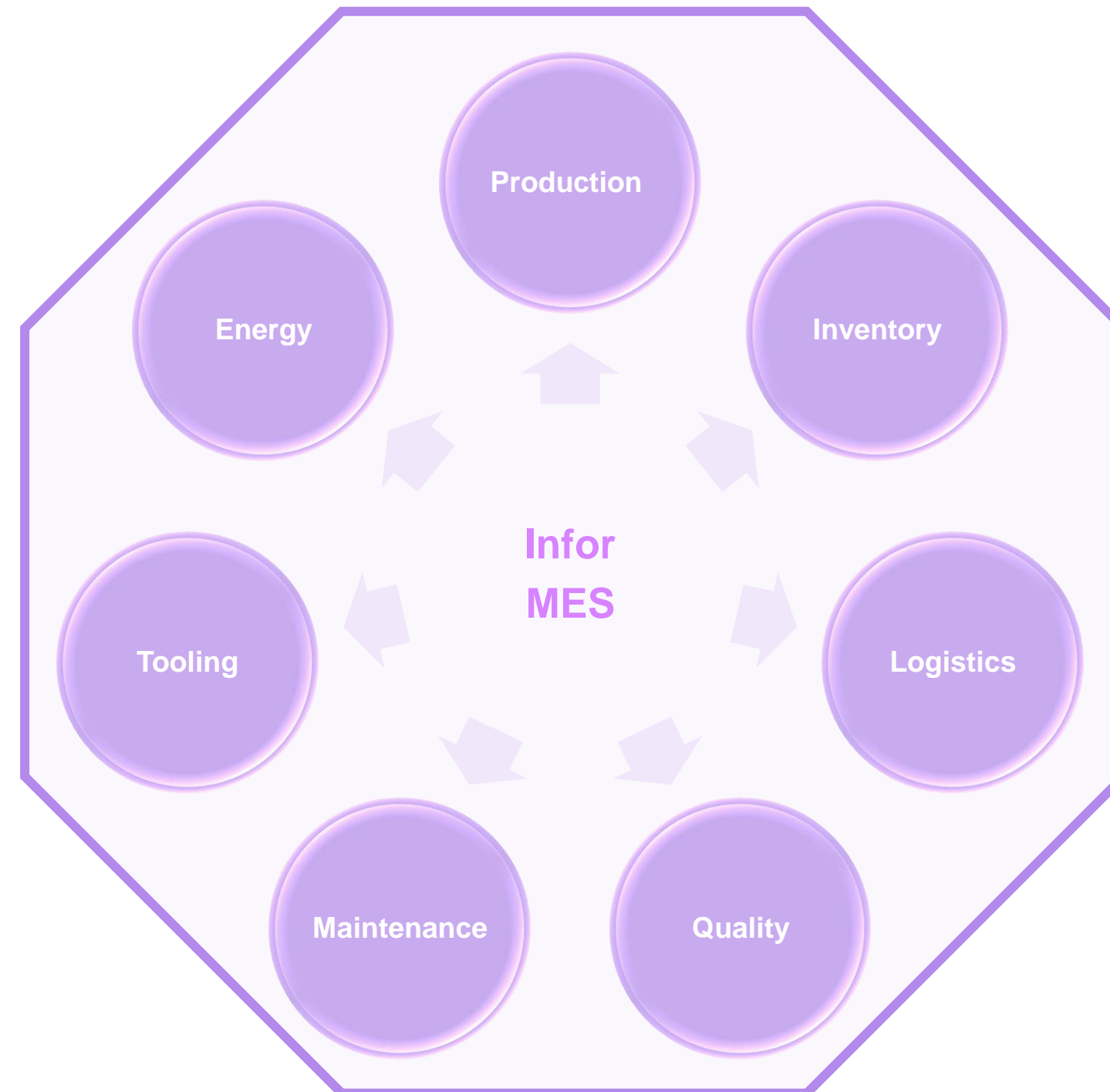
- Empowering the operator.
- Systematizes business processes.
- Real-time visibility of operations.
- Across all manufacturing modes.

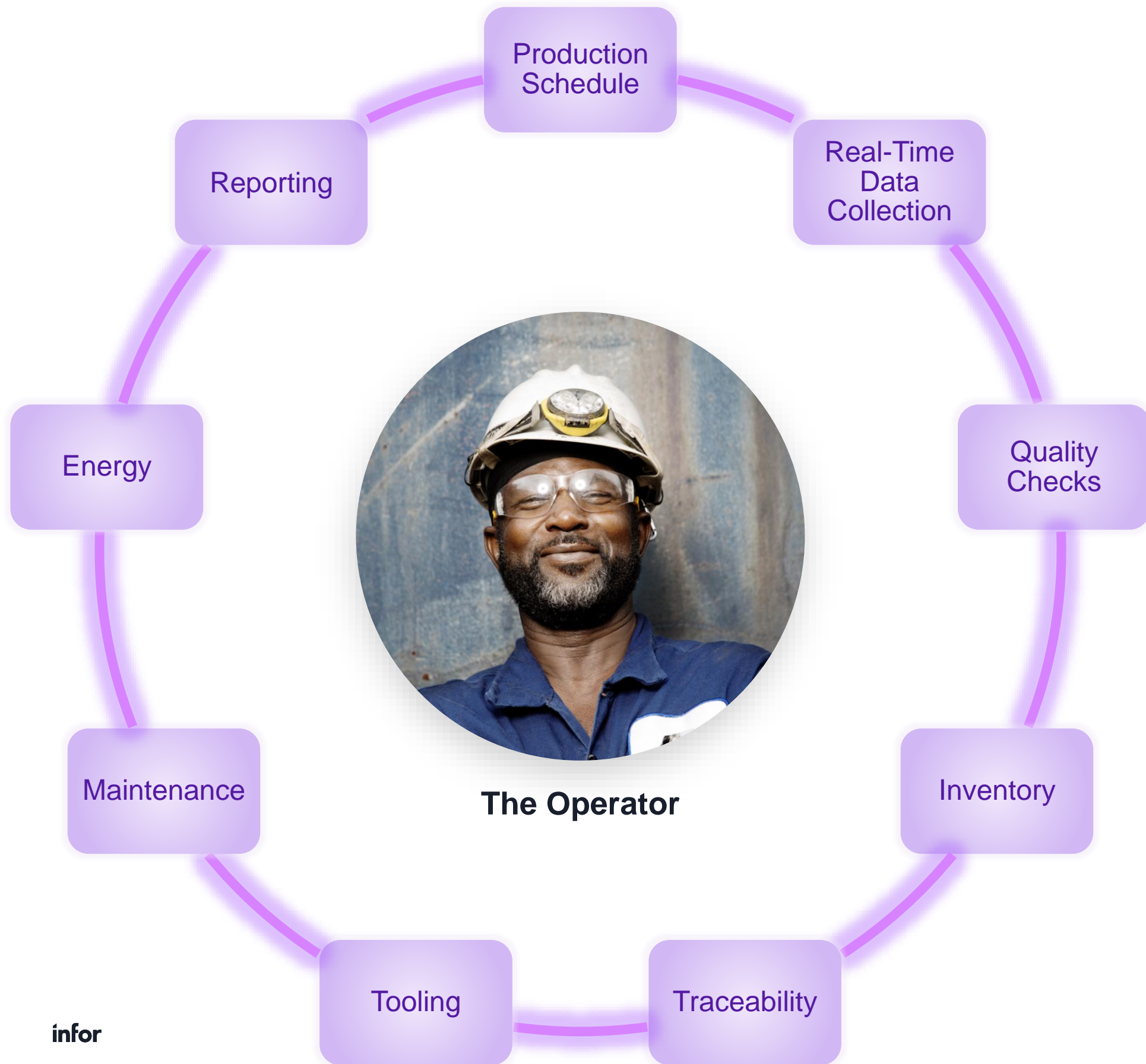
Smart Factory Vision – Connected Enterprise



- **One Connected Intelligent Solution:** Manufacturing Operations Management integrated with Infor ERP & PLM, enriched with Infor AI/ML & Analytics
- **Real-time automatic data capture:** Automatic shopfloor data capture direct from plant equipment, sensors, metrology equipment, and 3rd party systems.
- **Enterprise MES:** Connecting your manufacturing landscape globally for standardization, benchmarking. Helping you to define a global standard.
- **Decoupled from CloudSuite:** 24x7 resilience and low-latency on your mission-critical MES
- **Remove complexity from ERP:** MES is designed for manufacturing operations, leverage its capabilities to remove complexity from ERP.

A single application for all operational needs

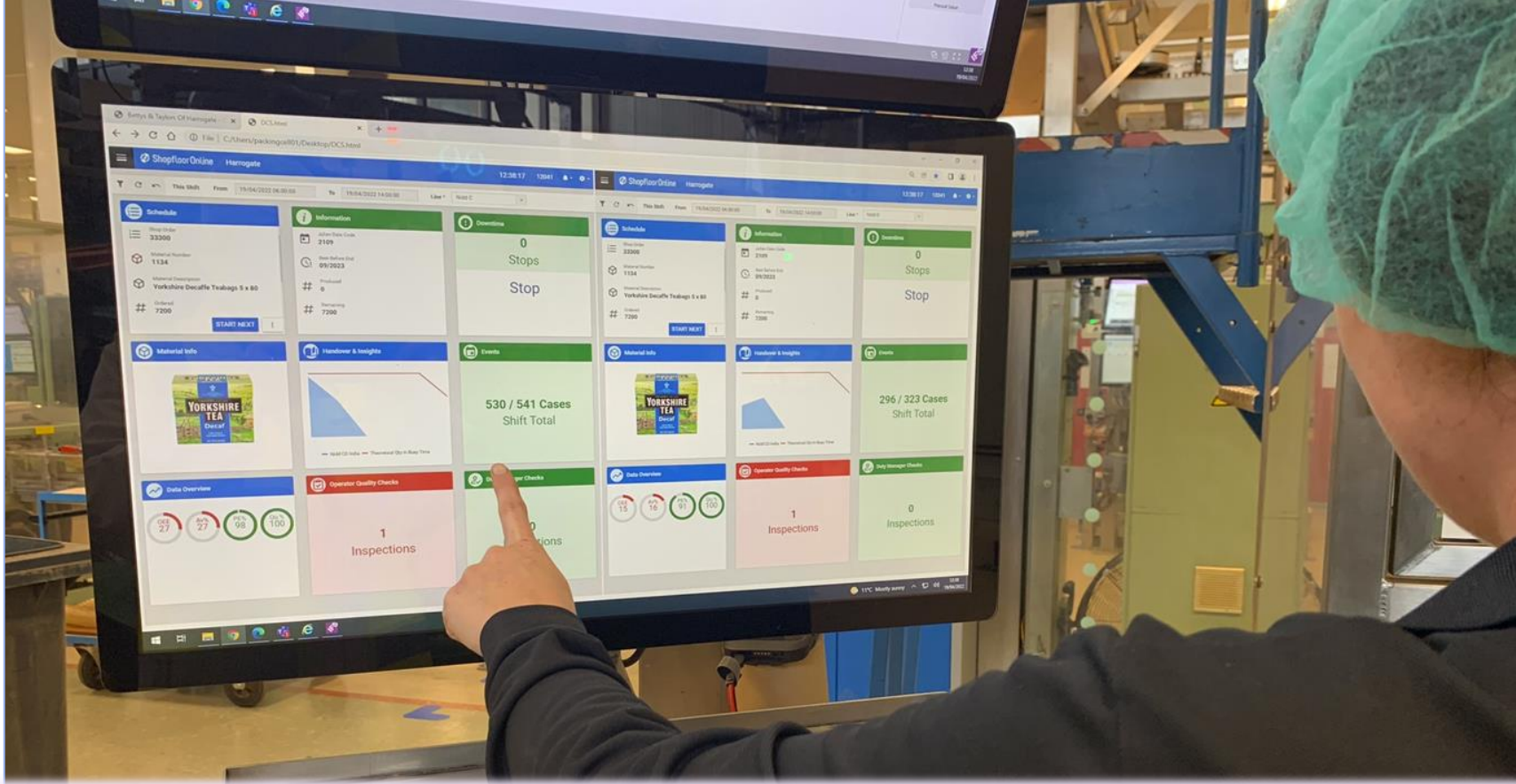




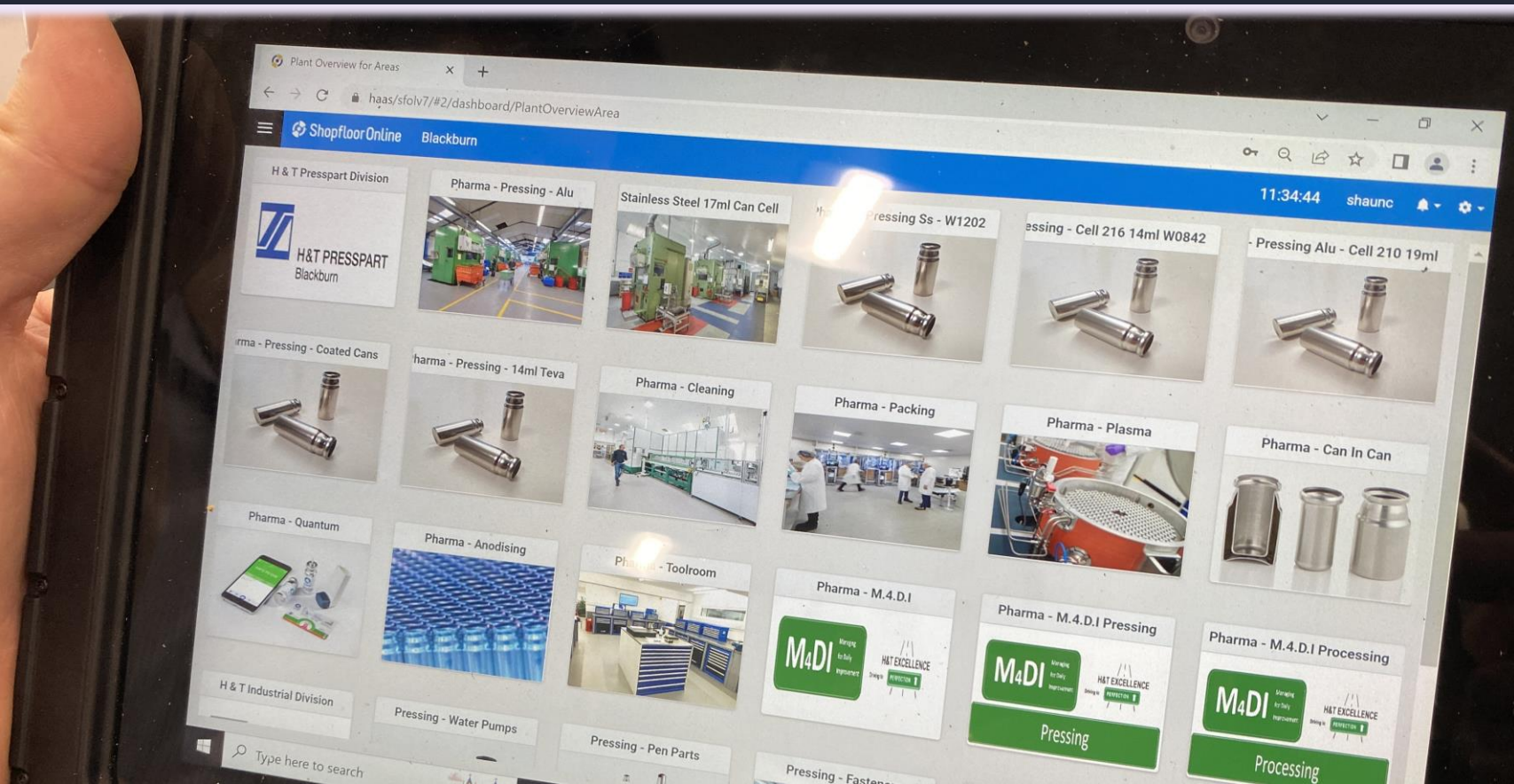
Operators are the heart of manufacturing operations

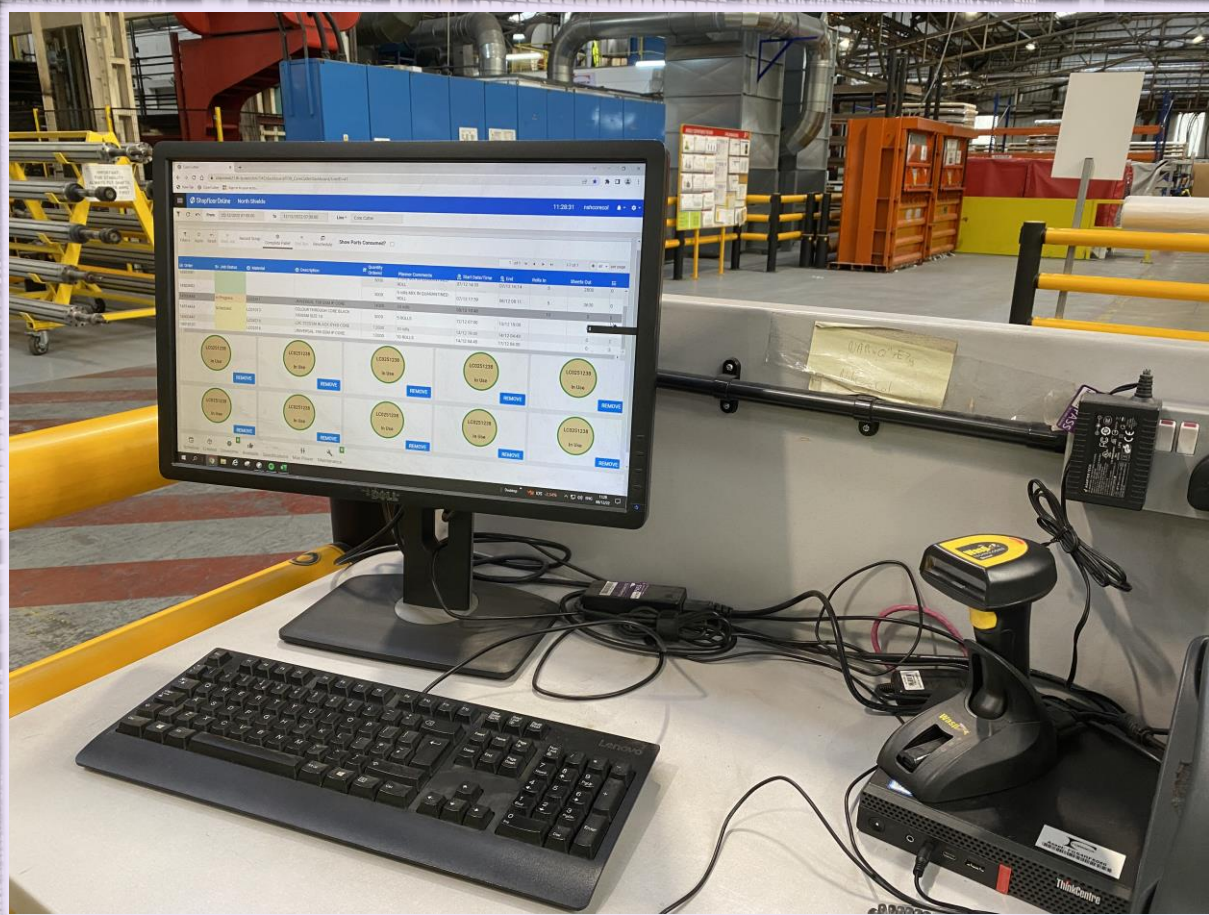
- Increasingly they are responsible for:
 - Meeting the schedule
 - Production volumes
 - Production performance
 - Product Quality
 - Asset care
- Historically this has been non-existent or fragmented.
- Infor MES provides everything they need on 1 screen.
- In a single connected application.
- Empowering operators
- Increasing productivity

PC, Touchscreen, Tablet, Mobile, Scanner

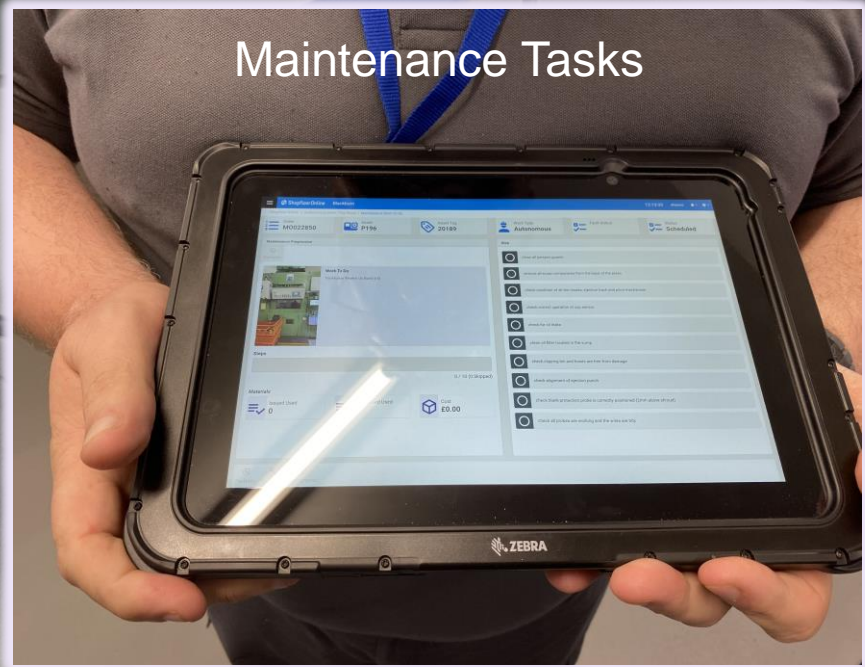


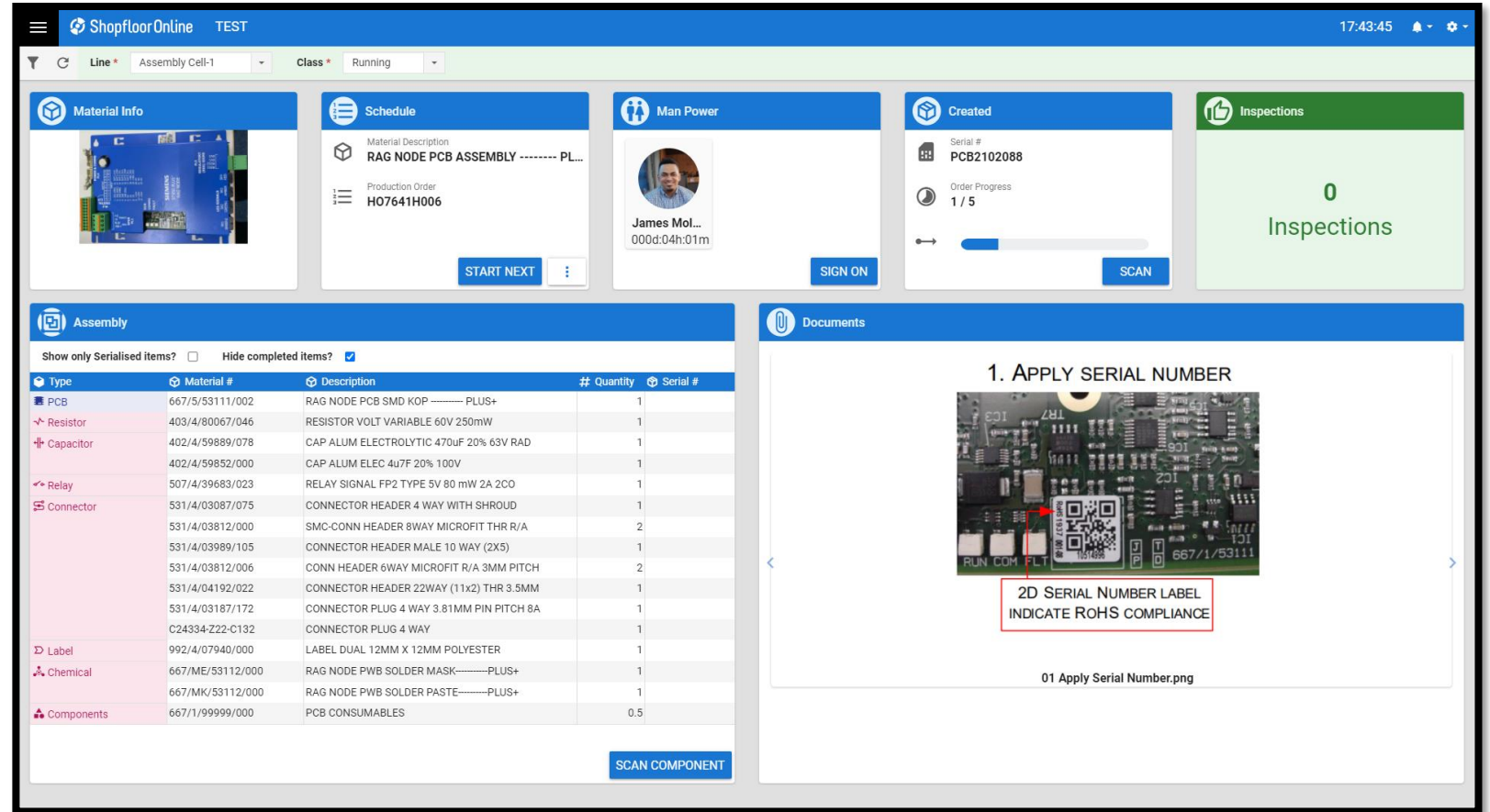
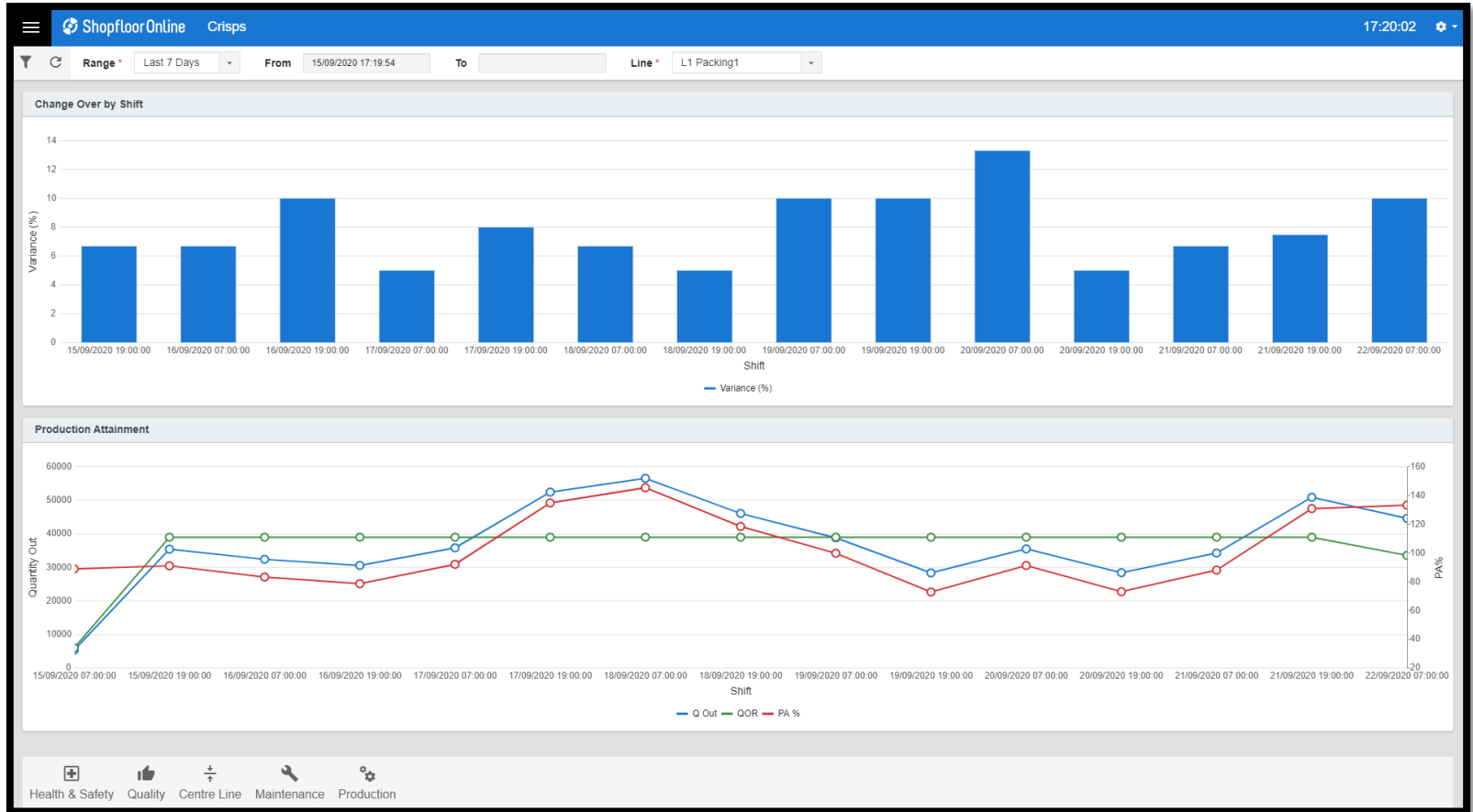
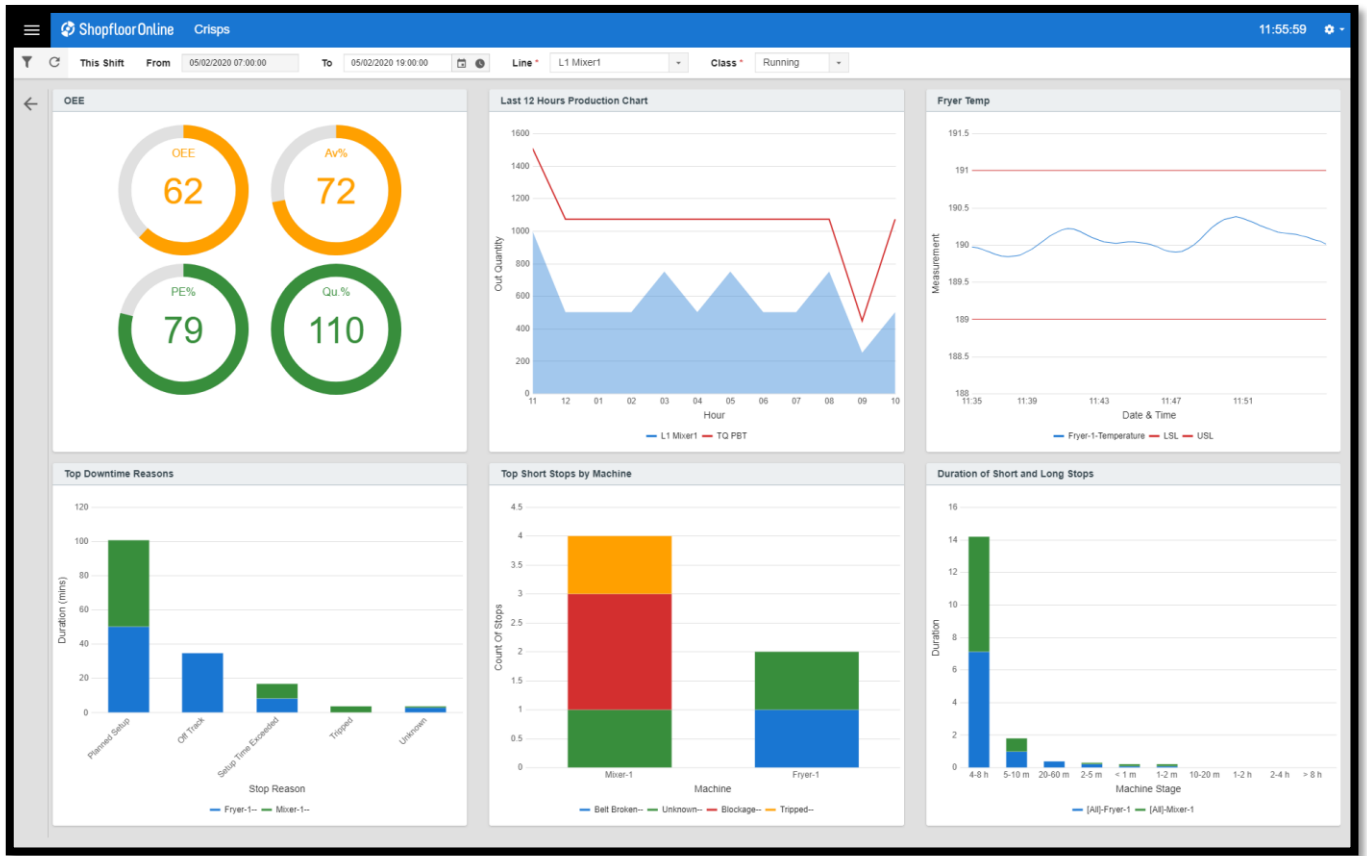
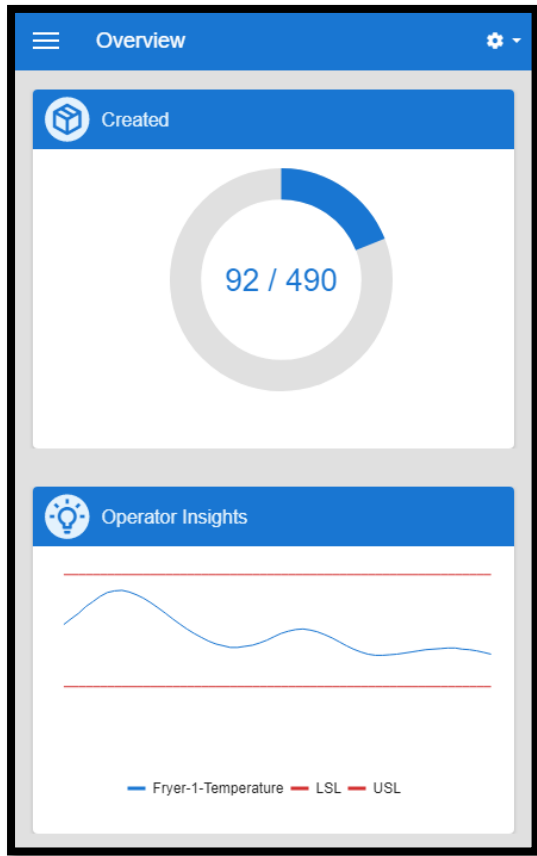
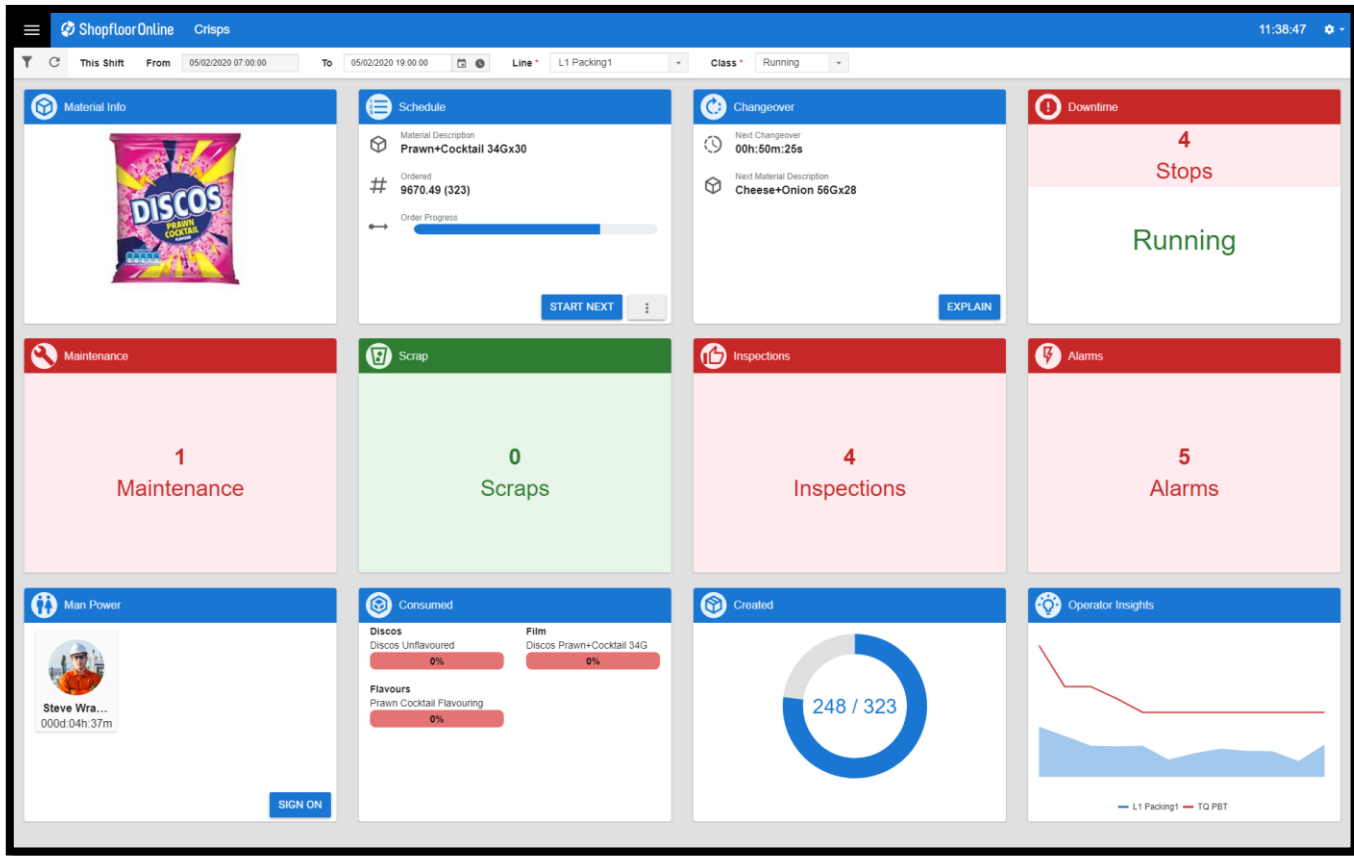
The Paperless Shop Floor





Process operations
All shop floor execution and material transactions managed in Infor MES and updated to the ERP for costing and shipments





ShopfloorOnline Plant 10:27:21 matthew.barber

This Shift From 02/12/2021 10:26:25 To 02/12/2021 10:26:25 Line * Mixing Machine-01

Line Mixer-01 Production Order 710913 Material Number PDI-BF001 Ordered 50 Start 03/05 09:05

PO 710913 6% Operation Mixing 6% Phase Dispense Citric Acid 17%

Record Batch No

1 Scan or enter Batch Number for 70PQ155 (CITRIC ACID)


The text value entered by the operator

Instructions

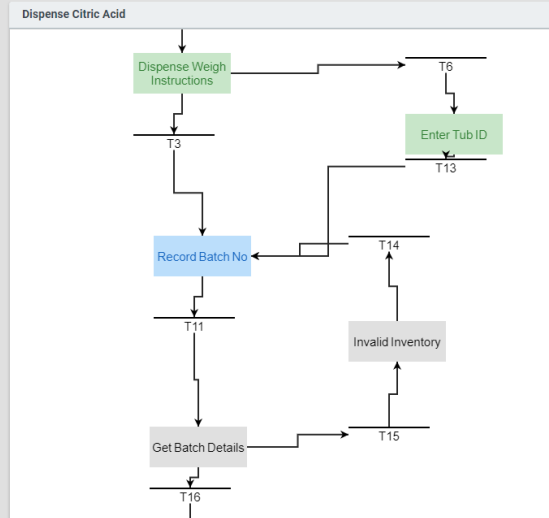
1 of 1 1-1 of 1 * 15 / per page

Instruction

Dispense 248.157 Kgs of 70PQ155 (CITRIC ACID) into Tub using safety protocol SP-345
Be careful to isolate the vessel before beginning the dispense operation.

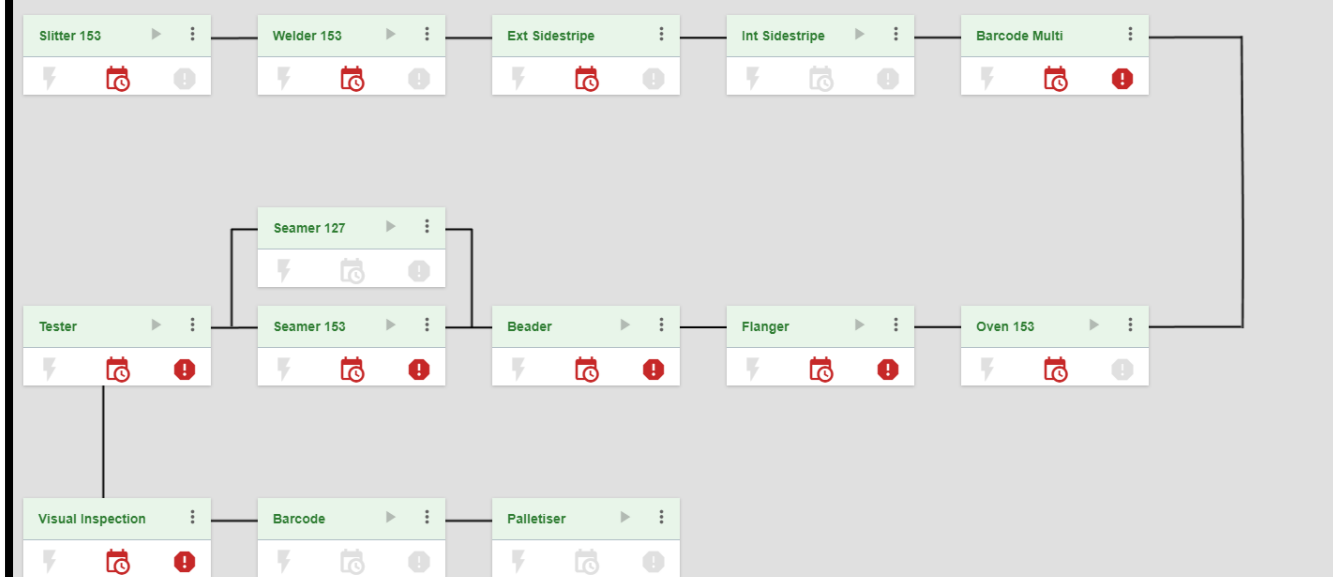


Dispense Citric Acid



Workflow Schedule Material Info Stalled Transitions Atypical Events

Line CL1 Production Order 52321631 Material 13284196 Ordered 9744 Start 29/03 12:19



Overview Canning Schedule Material Info Changeover Production Downtime Scrap / Rework Inspections Consume Man Power Alarms Events

ShopfloorOnline Cognac 12:36:02

Période Inter Début 06/12/2020 00:00:00 Fin 10/12/2020 00:00:00 Groupe de Lignes Ligne A

TRS par groupe de ligne sur la période

TRS 73 %Dép 76 %Perf 99 Qu % 97

TRS ligne

| Groupe de Lignes | N° Ligne | Qté Formée | % Rebut | %Dép | %Perf | Qu % | TR | TR % S | Ar % S | Qu % S | Temp % S |
|------------------|-------------------|------------|---------|-------|-------|------|------|--------|--------|--------|----------|
| Ligne A | Emballageur A | 12004 | 3,27 | 90,33 | 95,4 | 95,4 | 75,7 | | | | |
| | Emballageur A | 10000 | 3,50 | 91,22 | 95,5 | 95,5 | 75,8 | +0,2 | +0,2 | +0,2 | +0,2 |
| | Emballageur A | 11074 | 3,24 | 90,63 | 95,5 | 95,5 | 75,8 | | | | |
| | Conditionnement A | 13402 | 3,85 | 92,21 | 95,5 | 95,5 | 76,2 | | | | |

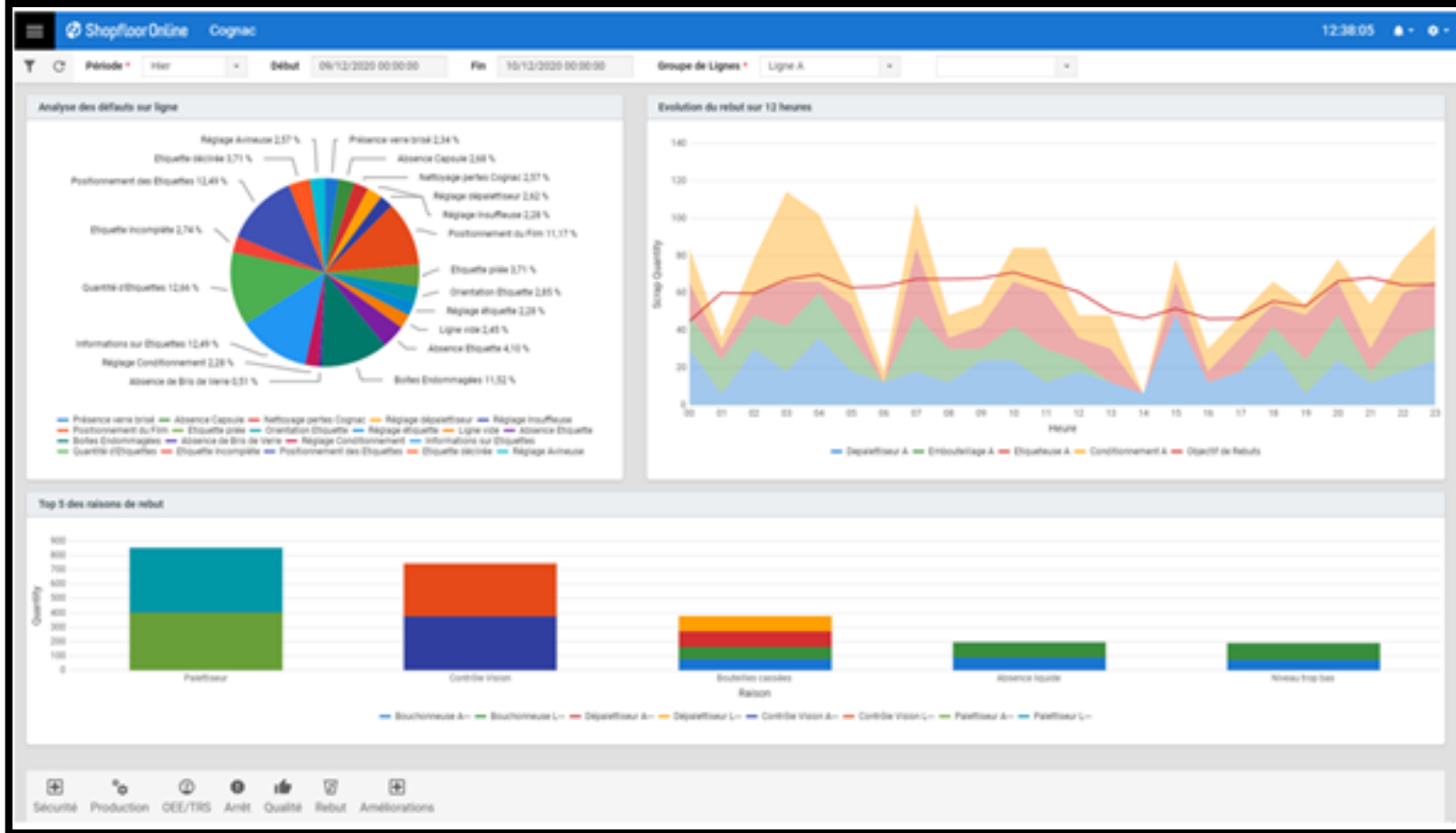
TRS par heure Déballageur

TRS par heure Embouteillage

TRS par heure Etiquetage

TRS par heure Conditionnement

Sécurité Production OEE/TRS Arrêt Qualité Rebut Améliorations



Maintenance Perform

Maintenance Order

Asset: A Vacuum Trap Before Pallet Pack L4

Order #: MO28219058

Work: Add the Number of Scrap Bins Emptied During the Shift. (r1)

Steps Skipped: 0

Work Status: Scheduled

Due Status: Due

Order Progress: 0 / 1

EXECUTE COMMENT

Labour

Planned Hours: 0

Allocated Hours: 0

Booked Hours: 0

LABOUR HOURS

Documents

0 Documents

ADD ATTACHMENT

Open Requests

0

Planned Procedures

Planned: 0

Autonomous: 0

Event: 15

Materials

There are no results for the selected search criteria

Related Orders

There are no results for the selected search criteria

History - Last 7 Days

Recent Requests: 0

Interventions: 0

Spare Parts Used: 0

MES Beverage Can 19:14:29 matthew.barber

This Shift: 14/08/2023 18:00:00 to 15/08/2023 06:00:00

Line: P_Pal1 Class: Running

Order Info

Material Number: LABEL0010 - SW Decorated Can 260 330 P1

Operation: Palletising

Schedule

Production Order: W0200409

Ordered Items (Packs): 330372 (46)

Order Progress: 000d:01h:11m

Labour

ZC Zachary.Coleman

000d:01h:11m

Created: 40 / 46

CREATE INVENTORY PACK

Downtime: 0 Stops Running 000d:04h:11m:52s

Maintenance: 0

Inspections: 0

Alarms: 0

Operator Insights

MES Fosie 20:23:46 matthew.barber

Scheduled Maintenance Work

| Asset | Type | CS | Priority | Order | Work | Planned Start | Planned Duration | Allocated Hours | Due | Kitting | Steps | # Steps | To Do | Availability |
|----------------------|---------|----|----------|------------|---|------------------|------------------|-----------------|--------|--------------|-------|---------|-------|--------------|
| SCFC Copper-21 | Planned | | | MO28161982 | Copper DAC-150 GMS Quarterly (17) | 19-07-2023 06:00 | 08h:00m | | Due | Not Required | | 34 | 34 | |
| SCFC Deco Oven-21 | Planned | | | MO28162000 | Pin Oven All GMS Quarterly (14) | 19-07-2023 06:00 | 03h:00m | | Due | Not Required | | 27 | 27 | |
| SCFC Decorator-21 | Planned | | | MO28162021 | DECORATOR RUTHERFORD GMS QUARTERLY (15) | 19-07-2023 06:00 | 12h:00m | | Due | Not Required | | 35 | 35 | |
| SCFC Ibo-21 | Planned | | | MO28161958 | IBO All GMS Quarterly (14) | 19-07-2023 06:00 | 10h:00m | | Due | Not Required | | 27 | 27 | |
| SCFC Light Tester-21 | Planned | | | MO28162012 | REYNOLDS RT-6 LIGHT TESTER GMS QUARTERLY (12) | 19-07-2023 06:00 | 24h:00m | | Due | Not Required | | 8 | 8 | |
| SCFC Lubricator-2 | Planned | | | MO28161970 | Lubricators All GMS Quarterly (14) | 19-07-2023 06:00 | 01h:00m | | Due | Not Required | | 15 | 15 | |
| SCFC Necker-21 | Planned | | | MO28161943 | Belvac 595K Necker GMS Quarterly (15) | 19-07-2023 06:00 | 06h:00m | | Due | Not Required | | 9 | 9 | |
| SCFC Uncoller-21 | Planned | | | MO28162033 | Uncoller All GMS Quarterly (13) | 19-07-2023 06:00 | 01h:00m | | Due | Not Required | | 11 | 11 | |
| SCFC Washer Oven-21 | Planned | | | MO28162057 | WASHER OVEN ALL GMS QUARTERLY (12) | 19-07-2023 06:00 | 04h:00m | | Due | Not Required | | 22 | 22 | |
| SCFC Light Tester-11 | Planned | | | MO28164004 | REYNOLDS RT-6 LIGHT TESTER GMS BIWEEKLY (15) | 31-07-2023 06:00 | 00h:20m | | Missed | Not Required | | 4 | 4 | |
| SCFC Light Tester-21 | Planned | | | MO28244173 | REYNOLDS RT-6 LIGHT TESTER GMS WEEKLY (14) | 31-07-2023 06:00 | 00h:10m | | Due | Not Required | | 4 | 4 | |
| SCFC Light Tester-21 | Planned | | | MO28160405 | REYNOLDS RT-6 LIGHT TESTER GMS BIWEEKLY (15) | 31-07-2023 06:00 | 00h:20m | | Missed | Not Required | | 4 | 4 | |
| SCFC Light Tester-21 | Planned | | | MO28244174 | REYNOLDS RT-6 LIGHT TESTER GMS WEEKLY (14) | 31-07-2023 06:00 | 00h:10m | | Due | Not Required | | 4 | 4 | |
| SCFC Necker-11 | Planned | | | MO28160395 | Belvac 595K Necker GMS Biweekly (18) | 31-07-2023 06:00 | 00h:30m | | Missed | Not Required | | 4 | 4 | |
| SCFC Necker-21 | Planned | | | MO28160396 | Belvac 595K Necker GMS Biweekly (18) | 31-07-2023 06:00 | 00h:30m | | Missed | Not Required | | 4 | 4 | |
| SCFC Necker-31 | Planned | | | MO28161295 | Belvac 595K Necker GMS Biweekly (18) | 31-07-2023 06:00 | 00h:30m | | Missed | Not Required | | 4 | 4 | |
| SCFC Necker-41 | Planned | | | MO28161296 | Belvac 595K Necker GMS Biweekly (18) | 31-07-2023 06:00 | 00h:30m | | Missed | Not Required | | 4 | 4 | |
| SCFC Necker-11 | Planned | | | MO28148578 | Belvac 595K Necker GMS Monthly (15) | 01-08-2023 06:00 | 04h:00m | | Due | Not Required | | 4 | 4 | |
| SCFC Necker-21 | Planned | | | MO28148585 | Belvac 595K Necker GMS Monthly (15) | 01-08-2023 06:00 | 04h:00m | | Due | Not Required | | 4 | 4 | |
| SCFC Necker-31 | Planned | | | MO28148592 | Belvac 595K Necker GMS Monthly (15) | 01-08-2023 06:00 | 04h:00m | | Due | Not Required | | 4 | 4 | |
| SCFC Necker-41 | Planned | | | MO28148599 | Belvac 595K Necker GMS Monthly (15) | 01-08-2023 06:00 | 04h:00m | | Due | Not Required | | 4 | 4 | |
| SCFC Spray-21 | Planned | | | MO28237181 | ISS All LMS Cartridge Filter Monthly (12) | 01-08-2023 06:00 | 00h:15m | | Due | Not Required | | 1 | 1 | |
| SCFC Spray-22 | Planned | | | MO28237189 | ISS All LMS Cartridge Filter Monthly (12) | 01-08-2023 06:00 | 00h:15m | | Due | Not Required | | 1 | 1 | |
| SCFC Spray-23 | Planned | | | MO28237197 | ISS All LMS Cartridge Filter Monthly (12) | 01-08-2023 06:00 | 00h:15m | | Due | Not Required | | 1 | 1 | |
| SCFC Spray-24 | Planned | | | MO28237205 | ISS All LMS Cartridge Filter Monthly (12) | 01-08-2023 06:00 | 00h:15m | | Due | Not Required | | 1 | 1 | |
| SCFC Spray-25 | Planned | | | MO28237213 | ISS All LMS Cartridge Filter Monthly (12) | 01-08-2023 06:00 | 00h:15m | | Due | Not Required | | 1 | 1 | |
| SCFC Spray-26 | Planned | | | MO28237221 | ISS All LMS Cartridge Filter Monthly (12) | 01-08-2023 06:00 | 00h:15m | | Due | Not Required | | 1 | 1 | |

Bottom navigation: Unscheduled, Scheduled, In Progress, Opportunity, Materials, Loading, Project, Gantt

Release Highlights 2023.10

Improved UX

AI driven
workspaces
& operational
screens



Supply chain

Network
visibility



Procurement of Services

Collaboration
Portal



Engineering

Deep integration
of PLM



Industry depth

Engineering and
Configuration to
Production
Execution



Intercompany

Internal rental of
equipment



Global footprint

New Localizations



High volume

Flexible handling of
shipment changes



Flexible Integrations

REST API
framework and
content



Agility

Data driven
business
decisions



Release Highlights 2023.10 – CS IE and CS E&C

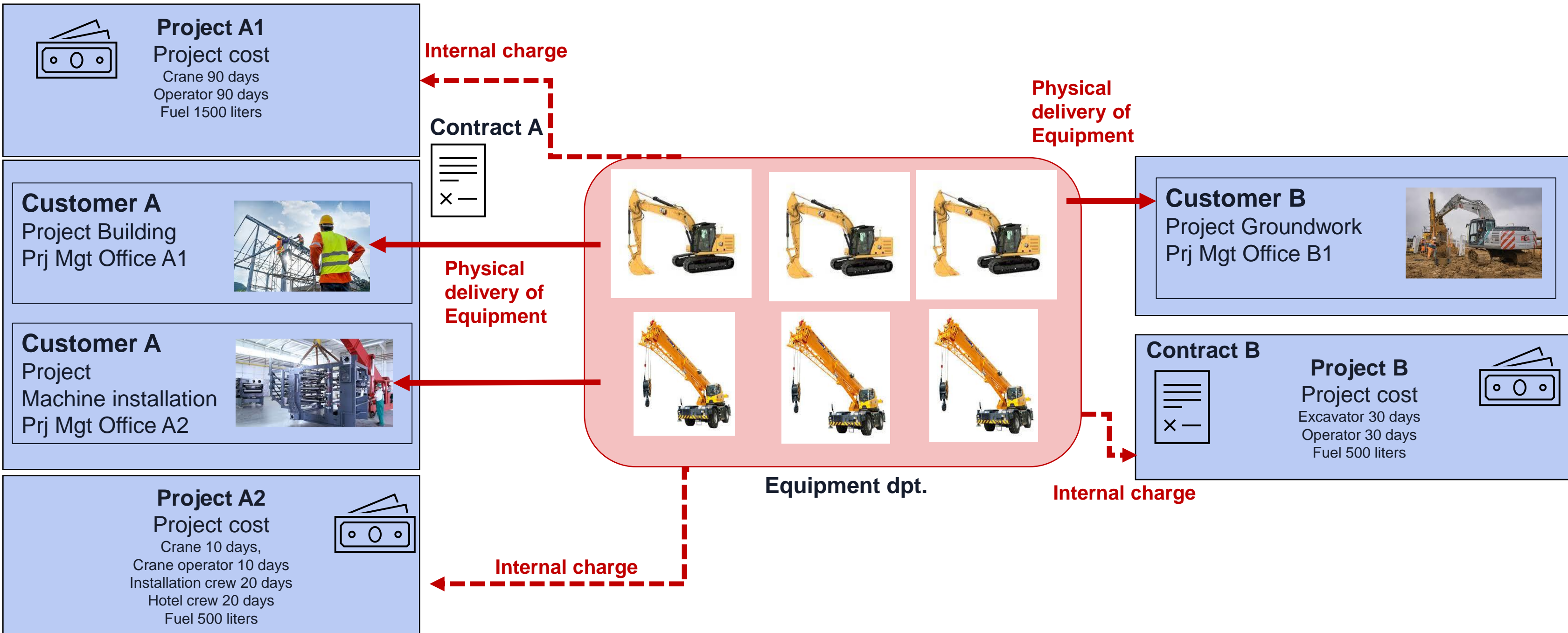
Intercompany
**Internal rental of
equipment**



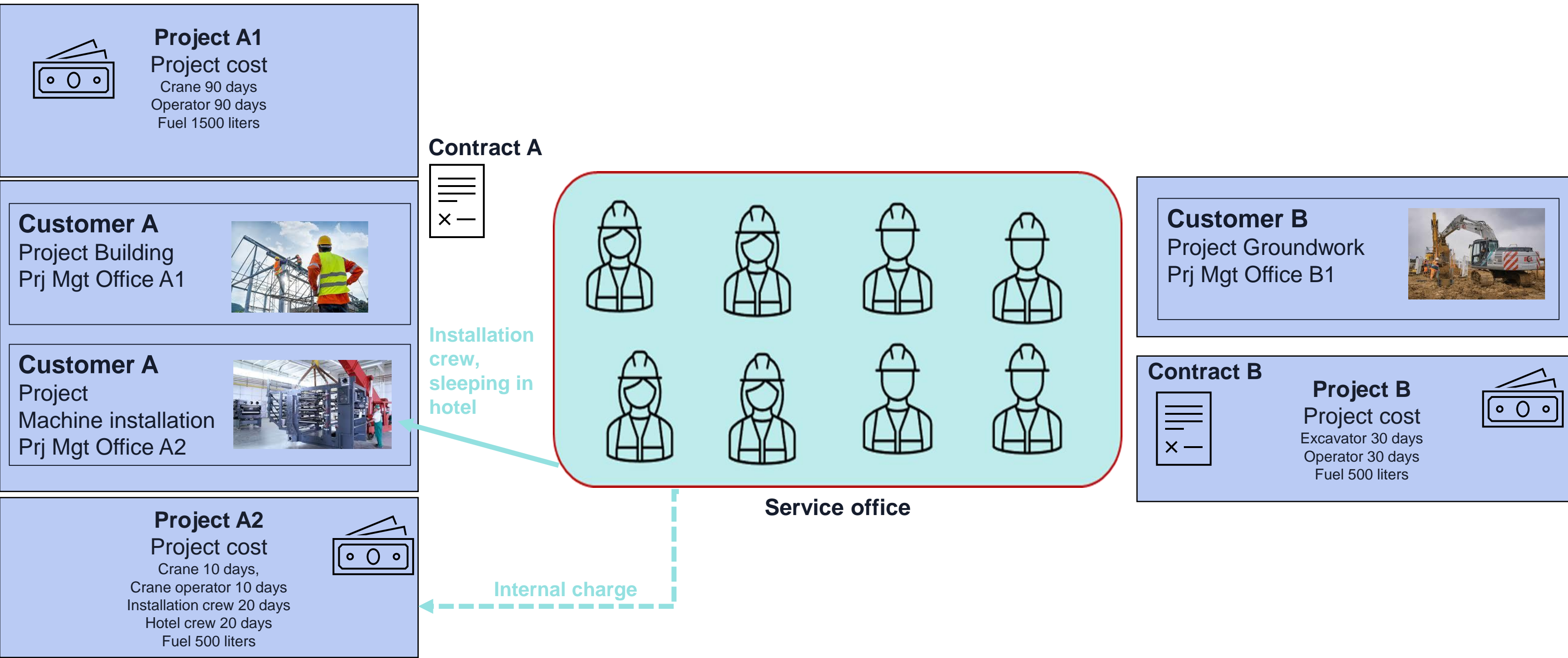
- Project-based intercompany trade on service transactions
- Project-based internal rental of equipment for intercompany trade

Adoption of project-based intercompany trade

internal equipment dpt – automatic background financial bookings



Adoption of project-based intercompany trade service office – automatic background financial bookings



Project-based intercompany trade on service transactions

Executive summary

Customers want to have the cost created by services transactions, charged by the service office to the project, that requires the service transactions. The project cost should be represented as accurate as possible, with an efficient way of charging the cost.

Solution overview

Requirement

- In project-centric industries, project delivery may require service transactions, e.g., for installation or maintenance, which is delivered by a service office
- The cost of the service transaction (including other costs such as material or travel) are made on a service or depot order, and will be charged to the project
- The project collects all cost that is being made to deliver the project, allowing the customer to have detailed insight in the cost of the project

Benefits

- ✓ The service office can charge the project management office for the services delivered on the project.
- ✓ When the offices are part of different legal entities, this solution offers legal compliancy
- ✓ Proper management accounting, when the offices are part of different business units

Solution

- Intercompany trade has adopted the support of an intercompany trade order between a service office and a project management office.
- The specification of different transfer prices for different type of costs, e.g., commercial prices or prices based on actual costs is possible
- Customers will have a full overview of the internal transactions

The screenshot displays the SAP Intercompany Trade Agreements configuration screen. The main configuration area shows:

- Intercompany Trade Agreement: EQ0001
- Scenario: Internal Service Delivery
- Price Origin: Time and Material
- Priority: 1

Below this, the 'Time and Material' section is expanded, showing a table of cost scenarios:

| Scenario | Price Origin | Markup Percentage |
|----------------------------|------------------|-------------------|
| Internal Material Delivery | Cost-Plus | 20.00 |
| Labor | Commercial Price | 0.00 |
| Other | Cost-Plus | 0.00 |
| Travel Time | Cost-Plus | 20.00 |
| Help Desk | Zero Price | 0.00 |
| Rental | Cost-Plus | 40.00 |

Project-based internal rental of equipment for intercompany trade

Executive summary

Customers want to have the rental cost of renting internal equipment, charged by the rental office to a project, that requires the equipment to fulfil project delivery. The project cost should be represented as accurate as possible, with an efficient way of charging the cost.

Solution overview

Requirement

- In project-centric industries, project delivery may require the usage of equipment, which is rented-in internally by the Equipment department.
- The rental cost (including other costs as consumables and labor) is made on the rental agreement and will be charged to the project.
- The project collects all cost that is being made to deliver the project, allowing the customer to have detailed insight in the cost of the project

Solution

- Intercompany trade has adopted the support of an intercompany trade order between a rental office and a project management office.
- The specification of different transfer prices for different types of costs, e.g., commercial prices or prices based on actual costs is possible
- Customers will have a full overview of the internal transactions

Benefits

- ✓ The rental office can charge the project management office for the internal rental of equipment delivered on the project.
- ✓ When the offices are part of different legal entities, this solution offers legal compliancy
- ✓ Proper management accounting, when the offices are part of different business units

The screenshot displays the SAP Intercompany Trade Order - Sales interface. It shows two business objects: a Service Order (ID: REN000004) and a Project (ID: PRJ000016). The operational details include Order Date (8/24/2023), Planned Delivery Date (8/29/2023), and Item (EXCAVATOR 200 - T). Financial details include Price Origin (Time and Material) and Estimated Order Amount (0.00 EUR). Below this, a table of Transaction Lines is shown, detailing various internal service delivery items and their associated costs.

| Order Line | Scenario | Item | Ordered Quantity | Time and Material Scenario | Time and Material Price Origin | Estimated Order Amount |
|------------|---------------------------|-------------------|------------------|----------------------------|--------------------------------|------------------------|
| 2 | Internal Service Delivery | EXCAVATOR 200 - T | 4.0000 day | Rental | Cost-Plus | 5600.00 EUR |
| 3 | Internal Service Delivery | | 120.0000 km | Other | Cost-Plus | 18.00 EUR |
| 4 | Internal Service Delivery | | 2.0000 h | Travel Time | Cost-Plus | 72.00 EUR |
| 5 | Internal Service Delivery | | 3.0000 day | Other | Cost-Plus | 240.00 EUR |
| 6 | Internal Service Delivery | REN000001 | 10.0000 l | Internal Material Delivery | Cost-Plus | 24.00 EUR |
| 7 | Internal Service Delivery | REN000002 | 2.0000 pcs | Internal Material Delivery | Cost-Plus | 0.00 EUR |
| 8 | Internal Service Delivery | | 32.0000 h | Labor | Commercial Price | 1120.00 EUR |
| 9 | Internal Service Delivery | | 4.0000 h | Labor | Commercial Price | 140.00 EUR |

Release Highlights 2023.10

Improved UX

AI driven
workspaces
& operational
screens



Supply chain

Network
visibility



Procurement of Services

Collaboration
Portal



Engineering

Deep integration
of PLM



Industry depth

Engineering and
Configuration to
Production
Execution



Intercompany

Internal rental of
equipment



Global footprint

New Localizations



High volume

Flexible handling of
shipment changes



Flexible Integrations

REST API
framework and
content



Agility

Data driven
business
decisions



Country Support LN CE 2023.10



Release Highlights 2023.10

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& operational
screens



Supply chain

Network
visibility



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Portal



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Agility

Data driven
business
decisions



Release Highlights 2023.10 – CS Automotive & Infor MES

High volume


Flexible handling of shipment changes



- Alerts for sales schedule process
- Flexible default value to avoid shipment changes
- Enhancements for shipment planning deviations
- Workbench - Shipment Planning - backlog display
- Alternative packaging for shipment planning
- Workbench - Shipment Execution - options to generate outbound advice
- Integration with Automotive Exchange - external supplier number by business process
- Automotive invoice report for DIN4991
- Repetitive Manufacturing - archiving of production schedules and deletion of costing documents

Release Highlights 2023.10

Improved UX
AI driven workspaces & operational screens




Supply chain
Network visibility



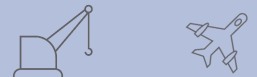
Procurement of Services
Collaboration Portal



Engineering
Deep integration of PLM




Industry depth
Engineering and Configuration to Production Execution



Intercompany
Internal rental of equipment




Global footprint
New Localizations



High volume
Flexible handling of shipment changes



Flexible Integrations
REST API framework and content



Agility
Data driven business decisions



LN Technology

API Cloud Platform for Discrete Enterprise solutions

Executive summary

The API Cloud Platform is based on AWS. Via this platform new industry functionality of the Discrete Enterprise solutions is provided as OData and REST API based services. This platform also provides similar services from other Infor cloud solutions, or certified solutions from Infor partners, to Discrete Enterprise customers.

Solution overview

Requirement

- ✓ Connect Discrete Enterprise solutions with cloud-based solutions from Infor, partners, non-Infor or extensions from the cloud customer.
- ✓ Services must be auto-scalable, secured and accessible on demand.

Benefits

- ✓ Discrete Enterprise customers can modernize their business by investing in the latest Infor solutions that are delivered via this platform.

Solution

- ✓ This platform provides Discrete Enterprise customers a means to innovate their business.

Available APIs

Available APIs / Infor LN / InforLNAPI

Endpoint https://mingle-ionapi.inforcloudsuite.com/SLSGDENA119_DEM/LN/Inapi
Description LN REST interface

Resources [Documentation](#)

↓ 📄 + ✎ 🗑 ←

| LN REST API | Description | Category |
|---|--------------------------------------|-------------------|
| tcapicpCalendarSetup.odata-svc | ODATA - ccpCalendarSetup | Apps (Public API) |
| tcapiemmEnterpriseMasterData.odata-svc | ODATA - emmEnterpriseMasterData | Apps (Public API) |
| tcapimcsAccountsPayableMasterData.odata-svc | ODATA - mcsAccountsPayableMasterData | Apps (Public API) |

OData service for namespace tiapi.sfcProductionOrder

MachineOperations

- GET** /odata/tiapi.sfcProductionOrder/MachineOperations Get entities from MachineOperations
- GET** /odata/tiapi.sfcProductionOrder/MachineOperations(Order='{Order}',Operation={Operation},MachineSequence={MachineSequence}) Get entity from MachineOperations by key
- GET** /odata/tiapi.sfcProductionOrder/MachineOperations(Order='{Order}',Operation={Operation},MachineSequence={MachineSequence})/MachineNumberRef Get related MachineNumberRef
- GET** /odata/tiapi.sfcProductionOrder/MachineOperations(Order='{Order}',Operation={Operation},MachineSequence={MachineSequence})/OperationRef Get related OperationRef
- GET** /odata/tiapi.sfcProductionOrder/Operations(Order='{Order}',Operation={Operation})/MachineOperationRefs Get entities from related MachineOperationRefs

Orders

Operations

SerialHeaders

- GET** /odata/tiapi.sfcProductionOrder/Orders(Order='{Order}')/SerialHeaderRefs Get entities from related SerialHeaderRefs
- GET** /odata/tiapi.sfcProductionOrder/SerialHeaders Get entities from SerialHeaders
- POST** /odata/tiapi.sfcProductionOrder/SerialHeaders Add new entity to SerialHeaders
- GET** /odata/tiapi.sfcProductionOrder/SerialHeaders(OrderType={OrderType},Order='{Order}',SchedulePosition={SchedulePosition},Product='{Product}',SerialNumber='{SerialNumber}')
- DELETE** /odata/tiapi.sfcProductionOrder/SerialHeaders(OrderType={OrderType},Order='{Order}',SchedulePosition={SchedulePosition},Product='{Product}',SerialNumber='{SerialNumber}')
- GET** /odata/tiapi.sfcProductionOrder/SerialHeaders(OrderType={OrderType},Order='{Order}',SchedulePosition={SchedulePosition},Product='{Product}',SerialNumber='{SerialNumber}')/
- GET** /odata/tiapi.sfcProductionOrder/SerialHeaders(OrderType={OrderType},Order='{Order}',SchedulePosition={SchedulePosition},Product='{Product}',SerialNumber='{SerialNumber}')/

LN Technology

API Content for LN Cloud customers

Executive summary

The API Cloud Platform fulfills on demand cloud services to our LN Cloud customers. All services are based on a REST API and/or OData based approach.

Solution overview

Requirement

- ✓ Current requirements are driven by Infor's UX strategy (persona driven Workspace content) to deliver REST APIs to satisfy their requirements
- ✓ Also, commonly used integrations require REST API based services

Benefits

- ✓ LN Cloud customers can keep up with the latest innovations that require these OData APIs provide to modernize their business.

Solution

- ✓ 120+ Public APIs for LN Cloud customers
- ✓ Fair use policy applied by Infor. Needs upfront content from LN Cloud customer before actual use.

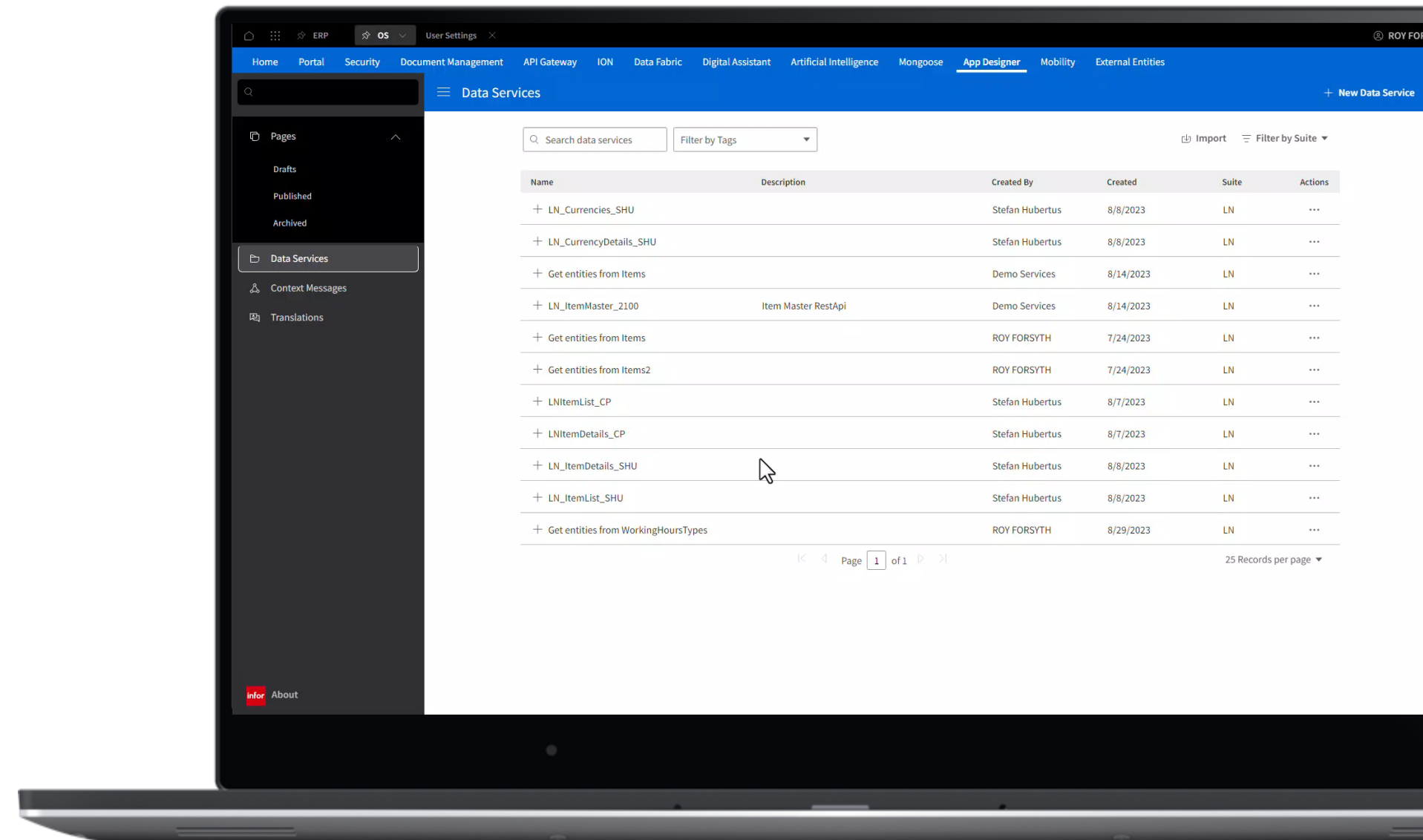
- ✓ Use OS App Designer to model widgets based on LNs OData data services

| Current OData Services | | |
|-------------------------------|-----------------------------|-------------------------|
| Attendance | UnitOfMeasure | AssemblyKit |
| Payroll | ItemPurchase | LabelLayout |
| PLMDataService | ItemPurchase | ShippingMaterialAccount |
| ProjectManager | ProcurementUserProfile | StorageCondition |
| CalendarSetup | PurchaseContract | ValidationRule |
| Contact | PurchaseOrder | |
| ConvertAmount | PurchaseRequisition | |
| CurrencySystem | RequestForQuote | |
| EnterpriseMasterData | SalesOrder | |
| AccountsPayableMasterData | ItemCosting | |
| AccountsReceivableMasterData | JobShopLayout | |
| Address | ProductionOrder | |
| BusinessPartnerClassification | ForecastMethod | |
| CurrencyMasterData | ValuationMethod | |
| FinancialsMasterData | CrossDockPriorityDefinition | |
| InvoicingMasterData | CrossDockRestriction | |
| ItemClassification | WarehouseSupplyStructure | |
| ItemMasterData | WarehousingOrder | |
| LogisticMasterData | WarehousingOrderType | |
| PricingMasterData | ItemIssuesByPeriod | |
| TransportMasterData | Lot | |

Discrete Enterprise CloudSuites

OAD using LNs OData services

Video Demo (2'22 min)



Release Highlights 2023.10

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AI integrated into key business processes
improves revenues and customer service

5%

increase in sales
win rate

93%

faster vendor
selection

30

days time to value

- 5% increase in win rate translates to \$10-15M in revenue
- Improved capacity planning to meet demand and revenue/profit goals
- Management creates optimal supply chain plan and allocates the right capital decisions for growth
- Vendor selection process has gone from 30 to 2 minutes
- Improve customer satisfaction with increased on time delivery
- Deliver better quality products at a lower cost with better negotiating power

User Group meeting - Oslo

Themes for roadmap 2024

Themes for roadmap 2024

**Preconfigured
Configurations
&
Localizations**




**Improved UX
Persona
Driven
&
Modernization**



**Connectivity
Extensions
REST API
library**

**Portals
Supplier
collaboration**



**Carbon footprint
Sustainability**



**Supply Chain
Advanced
planning**




**High volume
Assembly based
production**




**EaaS
Handling of Rental
items**



**Steel & Paper
Dimensional
inventory**



**AI
Modeling of
Industry specific cases**



QUESTIONS?



User Group meeting - Oslo

Thank you

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