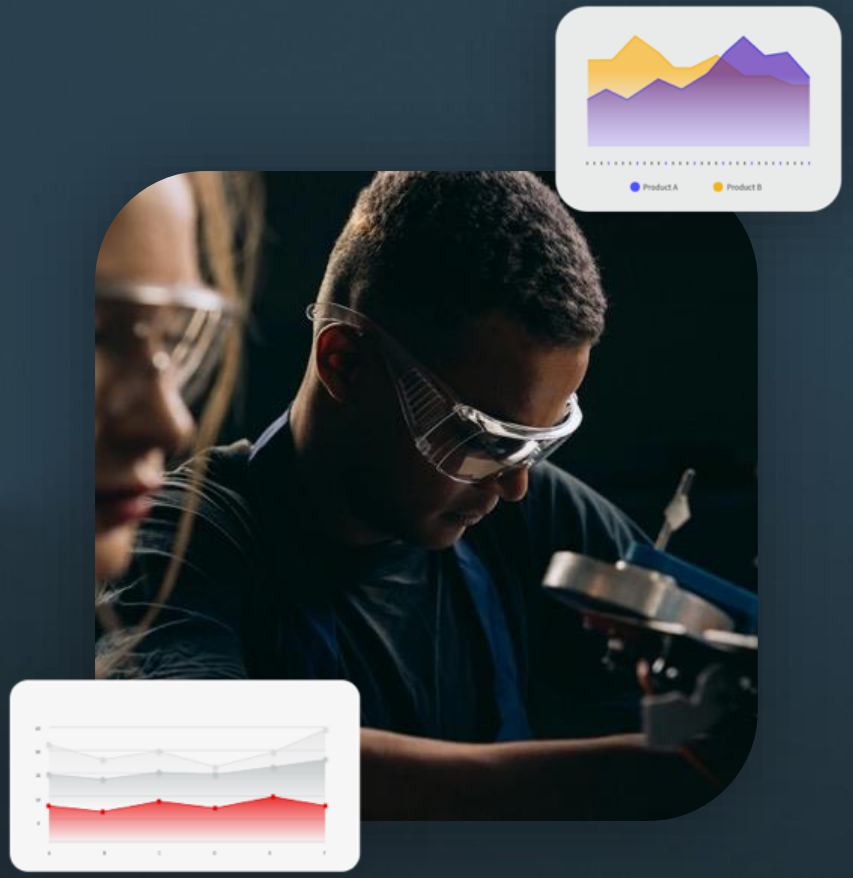
User Group Presentation 2024

Discrete Manufacturing (LN)

Marco Hoogenraad
VP, Product Management

Wolfram Schmid
Director, Product Management



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Deep Last-Mile Industry-Specific Capabilities

Machinery & Equipment

- Configure price quote with with 3D visualization for fast, accurate, customer driven orders
- Full project cost visibility with cost pegging

Automotive OEM

- Assembly Line Control sequences & synchronizes feeder & main assembly line
- Supplier collaboration for full information interchange

Aerospace

- Performance and milestone-based billing with Project Cost Ledger and analytics
- Co-mingling to optimize collective procurement

Electricals & Electronics

- High volume repetitive production, reference designators and support for SMT machines
- Closed loop PLM, Quality & ERP

Automotive Tier Supplier

- OEM-specific Automotive EDI driven customer & supplier schedules
- Self-billing, retro-billing, VMI & consumption billing

Defense Contractors

- Contract flow-down on contractual terms to approved sub-contractors
- Available on AWS GovCloud

Metal Fabrication

- Dimensions in customer orders, inventory, production
- Sub-contract processes for external production (coating, annealing)

Furniture & Fixtures

- CTO and Assembly Line manufacturing to support hyper-personalization, with Repetitive for high volume production
- Multi-site planning and inventory to optimize production effort and costs

Engineering & Construction

- Project-centric industry processes to deliver against strict requirements and schedules
- Lifecycle management with BIM integration and workflows

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Discrete Manufacturing Industries

Industrial Manufacturing

Automotive

Aerospace & Defense

Engineering & Construction

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Marmon Foodservice Technologies
A Berkshire Hathaway Company

Marmon Foodservice Technologies is an industry-leading global manufacturer of premium commercial food and beverage equipment and supplies.

> "The business comes to me every day with new reports of business value found from our Infor solutions."

Jeff Roseman, Marmon Foodservice Technologies

CloudSuite Industrial Enterprise
Configure Price Quote
Rhythm for eCommerce
Nexus for Transportation Management

Transformational Outcomes

- Single view of the customer
- Product personalization through eCommerce portal
- Standardization of processes across sites
- Improved supply chain visibility
- Continuous business innovation
- Reduction of IT complexity & improved security

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Manufacturing Pressures We See

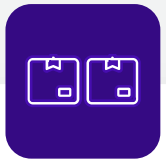
Transformation amidst uncertainty and volatility

Customer Lifetime Value

- Products configured to customer specification
- Complex estimation, bidding and order promising
- Multi-year after-market service and parts business
- Consumption-based business models

Productivity & Quality

- Resource optimization across multiple sites
- Ensuring quality throughout build process
- Standardization of processes across sites
- Evolution toward smart factories



Supply Chain Disruption

- Predicting time and costs to completion
- Supply chain visibility and collaboration
- Risk and scenario modelling
- Warehousing & logistics

Skills Gap & Future of Work

- Training and empowering workforce
- Attracting and retaining talent
- Adoption of new technologies
- Ensuring health and safety

Compliance & Regulation

- CMMC, FedRAMP, DCAA
- ESG regulations (CRSD, CBAM)
- Consumer and investor pressures for net zero

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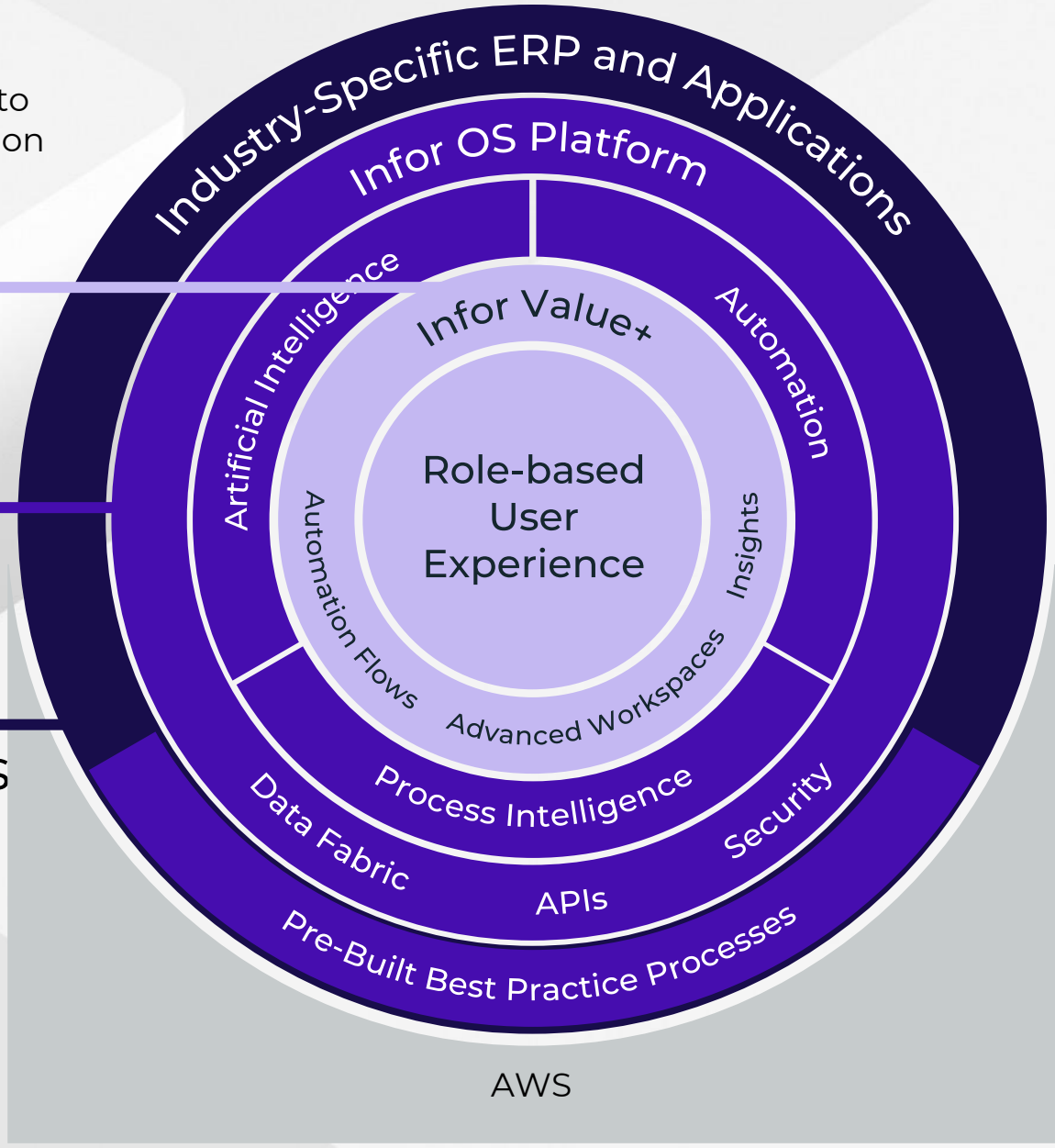
Infor's Product Vision

Infor understands the challenges of manufacturers and the need to leverage technology to provide a competitive edge. Infor innovation and product roadmaps reflect input provided by customers.

Experience-oriented and Hyperproductive Solutions

One Connected Platform for Innovation and Intelligence

Complete Industry-Specific Solutions



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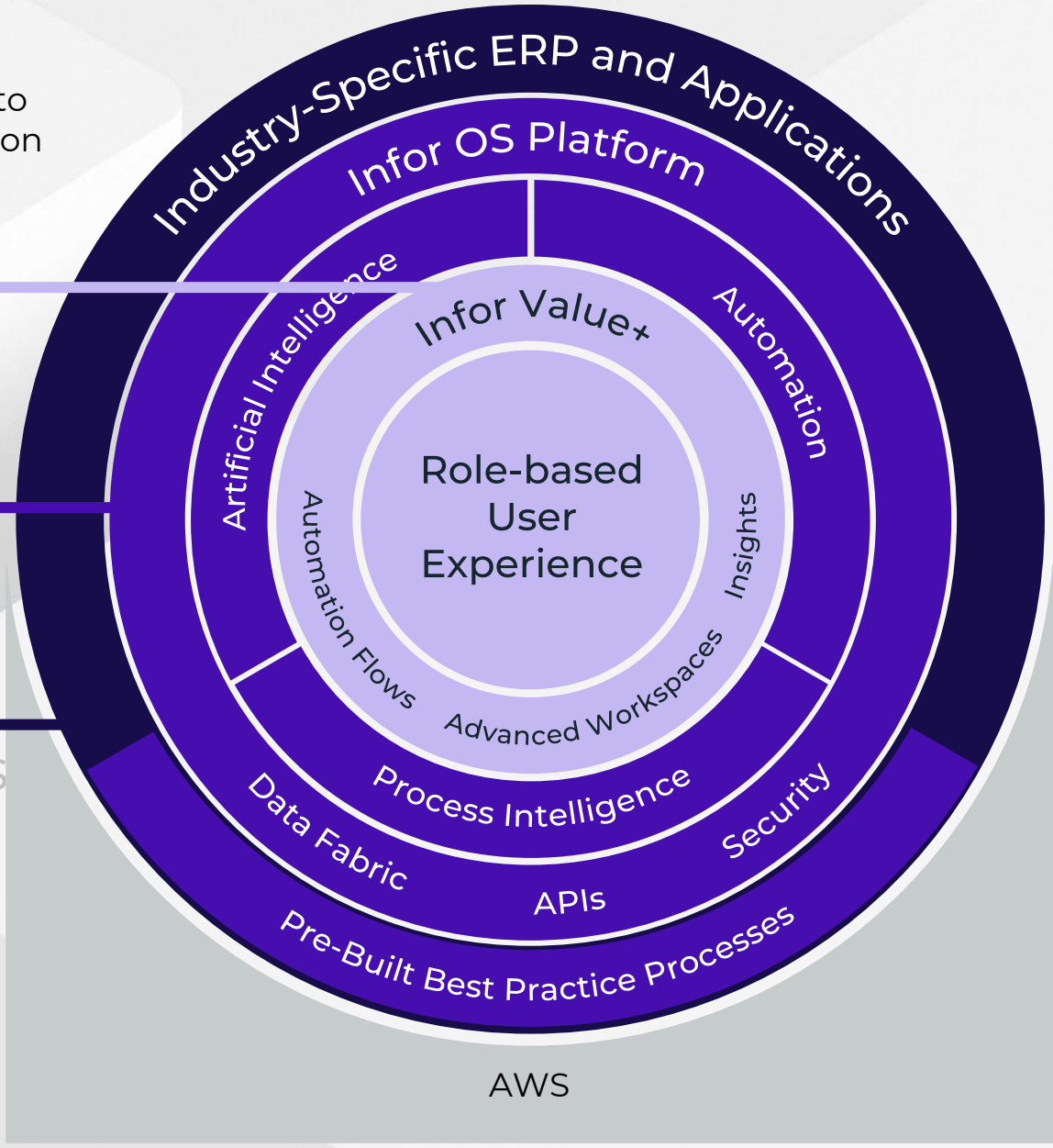


Persona Workspaces

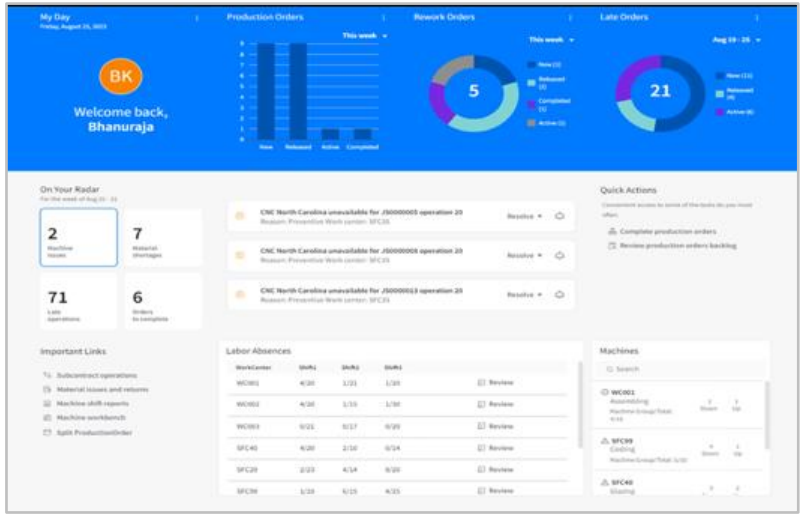
High productivity workspaces for specific functional roles including Production Supervisor, Buyer, Automotive Shipping Planner, Program manager, Payables Administrator. Do all your work in one place.

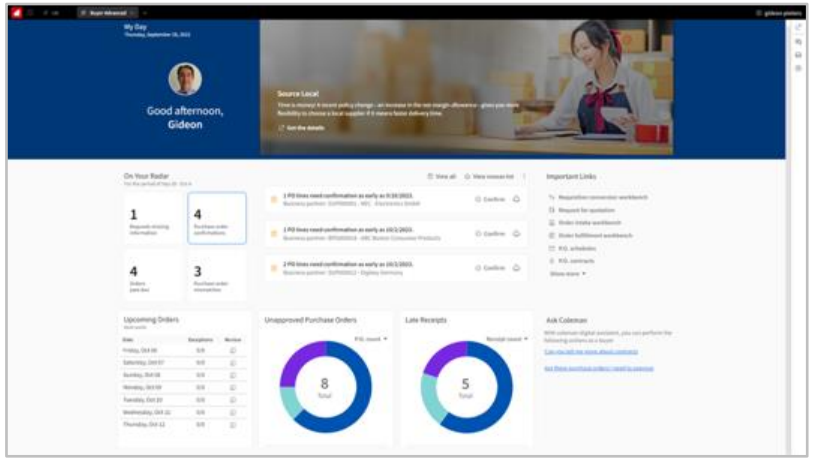
Solution

- Workspaces designed to support functional role
- Identifies progress against KPIs
- Actionable items summarized in one view
- AI assisted

Benefits

- Users get all the information they need in one place
- One-click navigation to other system functions
- Draws attention to high priority actions
- Users can personalize to their needs





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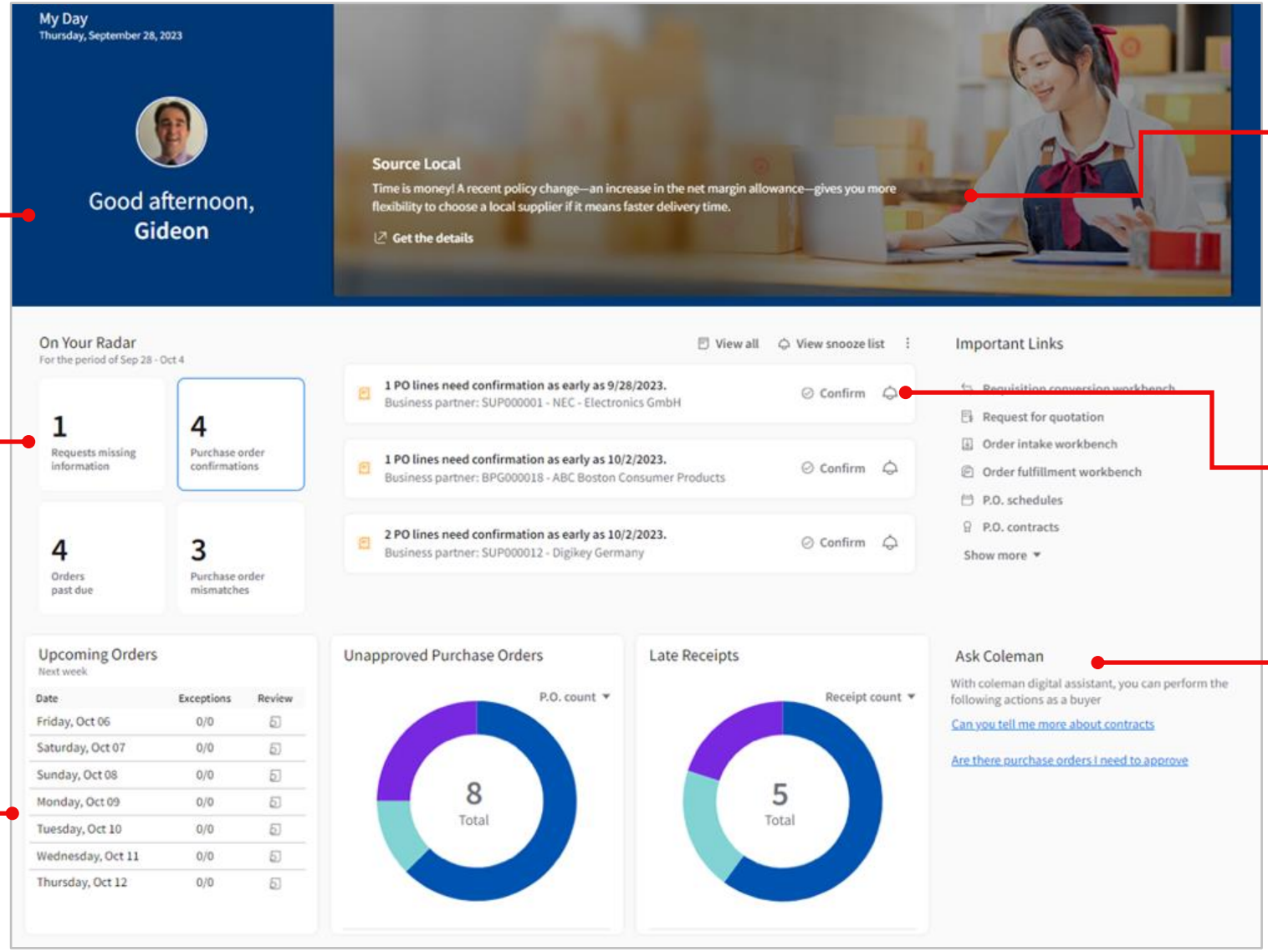
Tailored to the user & user definable

Attention drawn to measures the user wants to know

Work to be done detected by AI. Take action from the workspace – faster to navigate



Easily communicate policy or process changes

Urgent POs needing attention highlighted. Action from this screen.

Buyer can access Infor AI digital assistant for additional help

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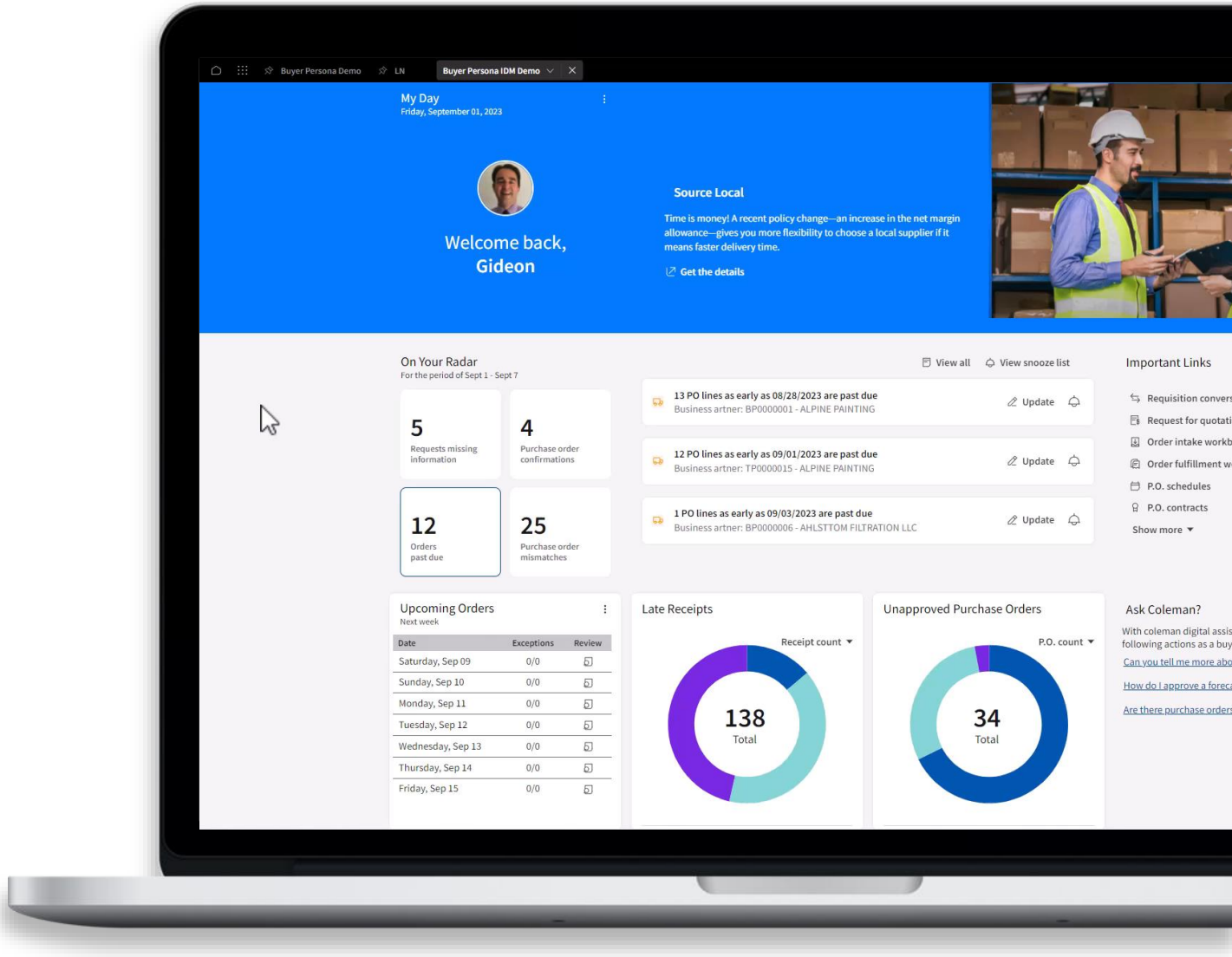
Buyer workspace Solution demo

Recorded Demo video: 2 min 14 sec

The video is silent.



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Persona Workspaces – Roadmap 2024

High productivity workspaces for specific functional roles including Production Supervisor, Buyer, Automotive Shipping Planner, Program manager, Payables Administrator. Do all your work in one place.

Payables Administrator persona

Hi, I am **Marie**, and I am the **Payables Administrator**

Value proposition: As the Payables Administrator, I manage the receipt and processing of any (supplier) invoices and other entries into our accounts payable system. I provide overall direction and guidance to the staff processing accounts payable and supplier-related services. My focus is to ensure supplier invoices are processed accurately, timely, and completely. I also maintain positive and strategic relationships with suppliers.

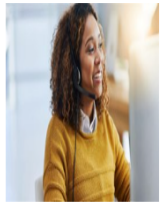
I ensure that the company's financial obligations are met efficiently (suppliers invoices are processed and approved on time), so that services provided by supplier continue without disruption.

Core objectives: I oversee accounts payable services for business partners assigned to me. This includes: maintaining records of amounts owed, verifying invoices, computing discounts, coding expenses, preparing invoices and credit notes, and releasing blocked invoices for payment. I provide guidance, coordination, and training to our team members (we have a team of 4 payable administrators) on accounts payable and purchasing procedures.

I prepare financial reports for various internal stakeholders (payables, asset accountants, purchasing manager, controller, and CFO), the payables register, and other related reports. These include reports for the accountants/finance manager to facilitate month-end close, such as: payables aging analysis, business partner statistics, and GRINYA (Goods Received Invoice Not Yet Approved) reports.

Shipping Planner persona

Hi, I am Sabrina, and I am a shipping planner working for a tier-1 Automotive supplier. I manage some of our Automotive OEM customers like Audi, BMW, and Daimler. My colleagues manage other OEM customers e.g. Stellantis, Renault, Nissan, Toyota, etc.



Value proposition:

I'm responsible for ensuring goods are dispatched/shipped efficiently (on-time and error-free) for our global Automotive OEM customers and tier 2 suppliers (including materials subcontracting), while minimizing transport costs.

Core objectives:

I manage the planning and execution of shipments to meet inbound customer demand, which is based on material forecasts and shipping schedules (from EDI messages). I work closely with my colleagues from production to understand the current inventory and expected stock development. I coordinate with customers, suppliers/subcontractors, freight carriers, and 3rd party logistics (3PLs).

My main focus is to balance shipment timelines and accuracy with transport costs. I have to ensure the right quantity of goods are delivered to Automotive OEM customers on-time (sometimes within minutes) at the lowest cost possible.

Every morning, I check the inbound customer demand (material forecasts and shipping schedules) and review cumulative numbers and demand variations of OEM customers. If demand variations require action, I communicate directly with the customer to clarify expected shipments. This needs to be done within the agreed time window of 48 hours (industry standard). Once EDI demand is loaded into the sales schedule, demand is released to warehousing, and the shipment planning process begins.

Based on the requested delivery/shipment dates from the OEM customer, I plan out each daily shipment for the next period (e.g. week). This includes sourcing the correct amount of goods from available inventory (or upcoming production orders) and selecting the correct packaging, delivery terms, freight carrier, and destination.

Next is the shipment execution process, which includes picking, packing, and shipping. Before the picking process, I ensure the accuracy of the picking list so that warehouse personnel know where to find the material for specific shipments. Customer-specific transport labels and transport documents are printed automatically based on the system setup, which considers the handling units for those shipments.

As soon as the truck is loaded and leaves the plant, I make sure that the Advanced Shipment Notice (ASN) is sent by EDI to the customer so that they know when to expect their shipment.

Program Manager Persona

Hi, I am **Bobby**, and I am a **Program Manager**

Value Proposition:

As a Program Manager, I am responsible for managing a program (a collection of internal or external customer projects). I ensure that the projects are delivered on-time within scope, schedule, budget, and quality standards to meet customer needs. I monitor project performance, maintain cost controls, and address risks/issues in a timely manner to keep projects moving forward, reduce costs, and drive profits for the company.

Core objectives:

I manage large, often multi-year, programs that serve customers or help contribute to the improvement of the organization.

For customer programs, I coordinate the effort among various stakeholders to ensure quality products are delivered to customers to the correct specifications and on-time. These products can be complex and involve a lot of coordination to source or build, test, assemble, and ship materials/parts, hardware, software, machinery, and documentation, including services. Examples of end-products include ships for domestic or military use, of fighter jets, land systems, weapon systems but also satellites, space rockets. The delivery of these products require specialized parts and due diligence as quality and safety is of the utmost concern.

Internally, I also manage capital improvement programs to improve or expand my company's operations. Examples include the creation of high value assets and bringing in new equipment.

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Persona Workspaces – Roadmap 2024

Planned for August 2024:

1. Payables Administrator
2. Program manager
3. Automotive Shipping planner

Next up:

1. Receivables Administrator
2. Project Cost Accountant
3. Fixed Asset Administrator

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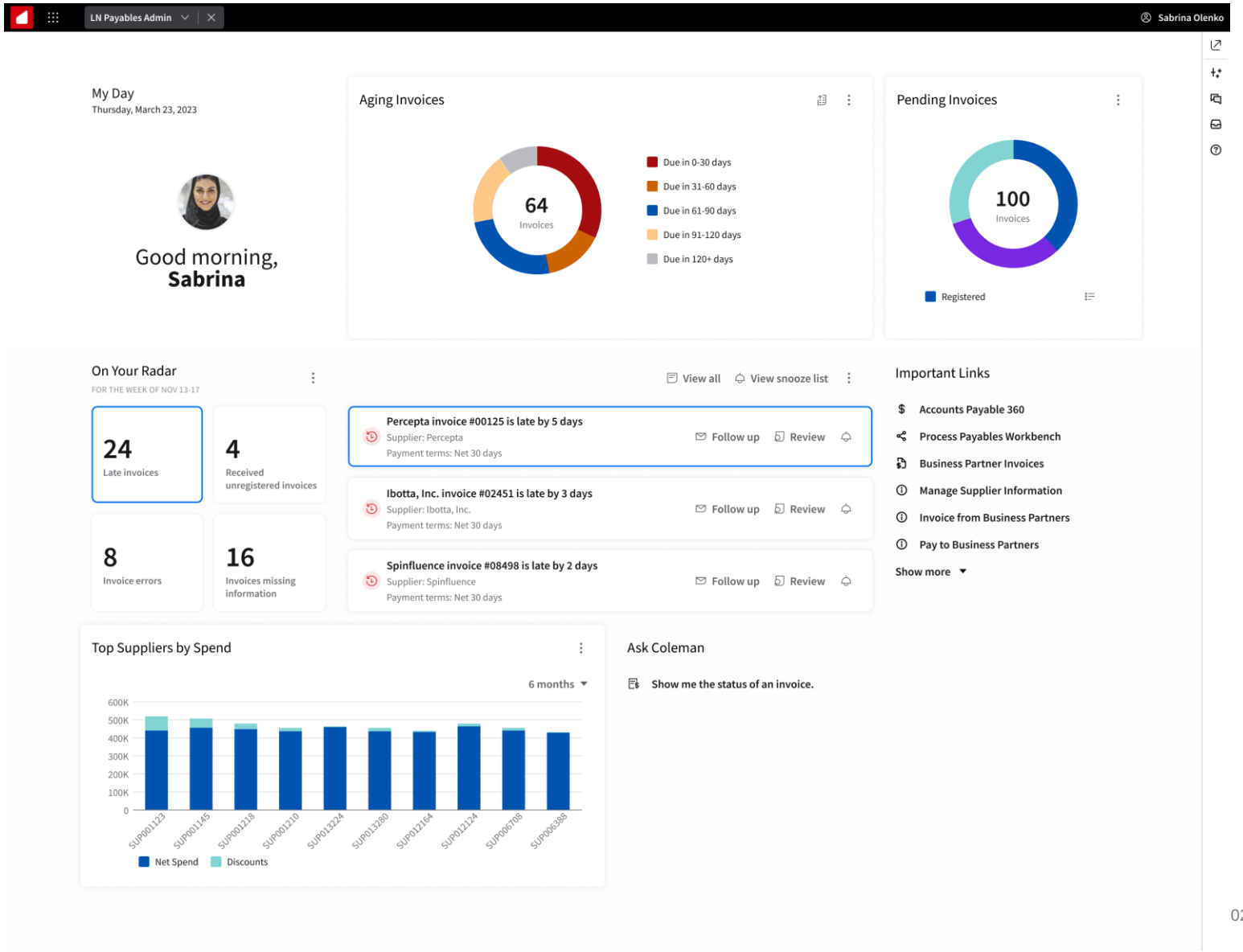
Payables Administrator – mock-up



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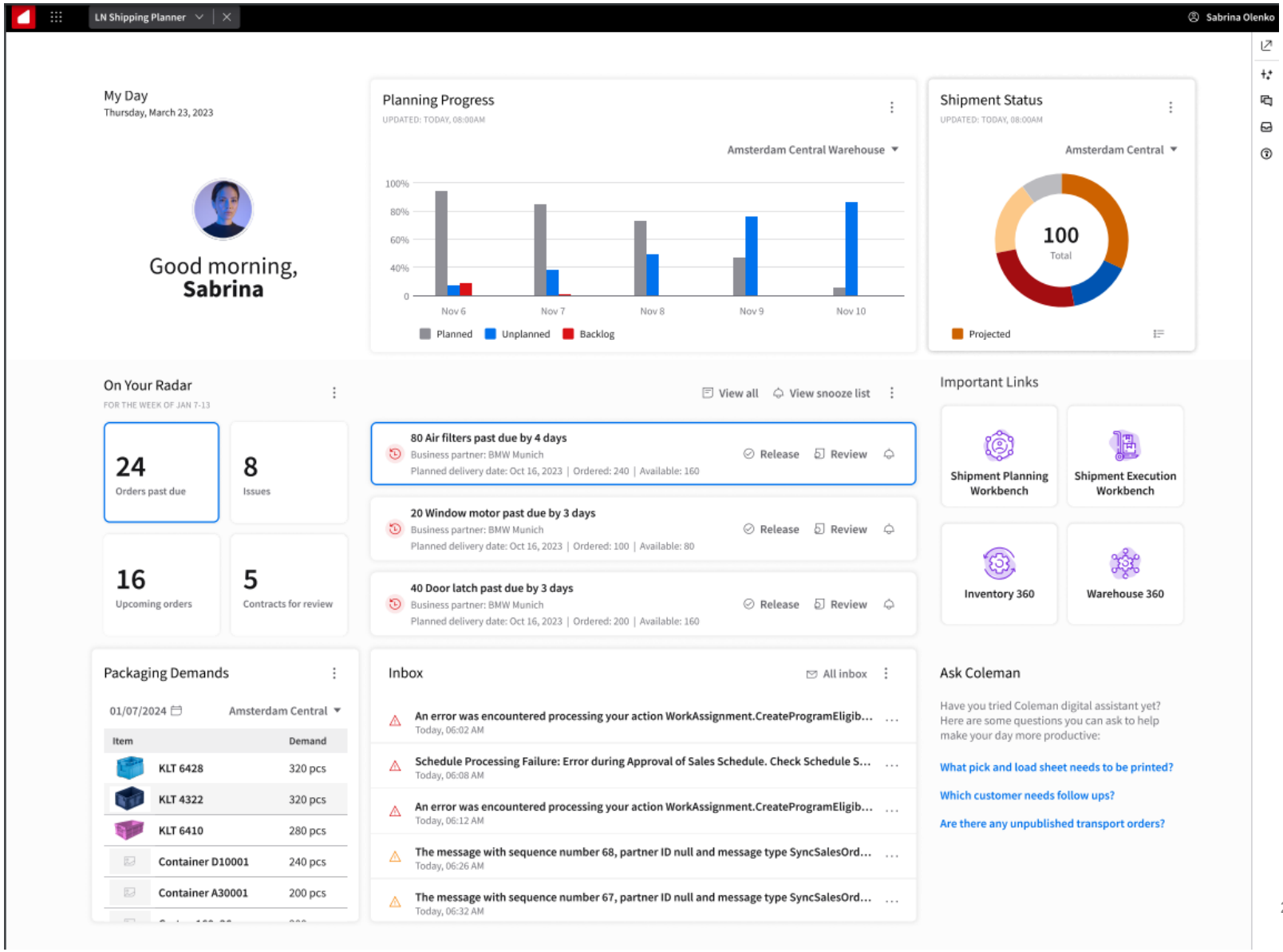
Automotive Shipping Planner - mock-up



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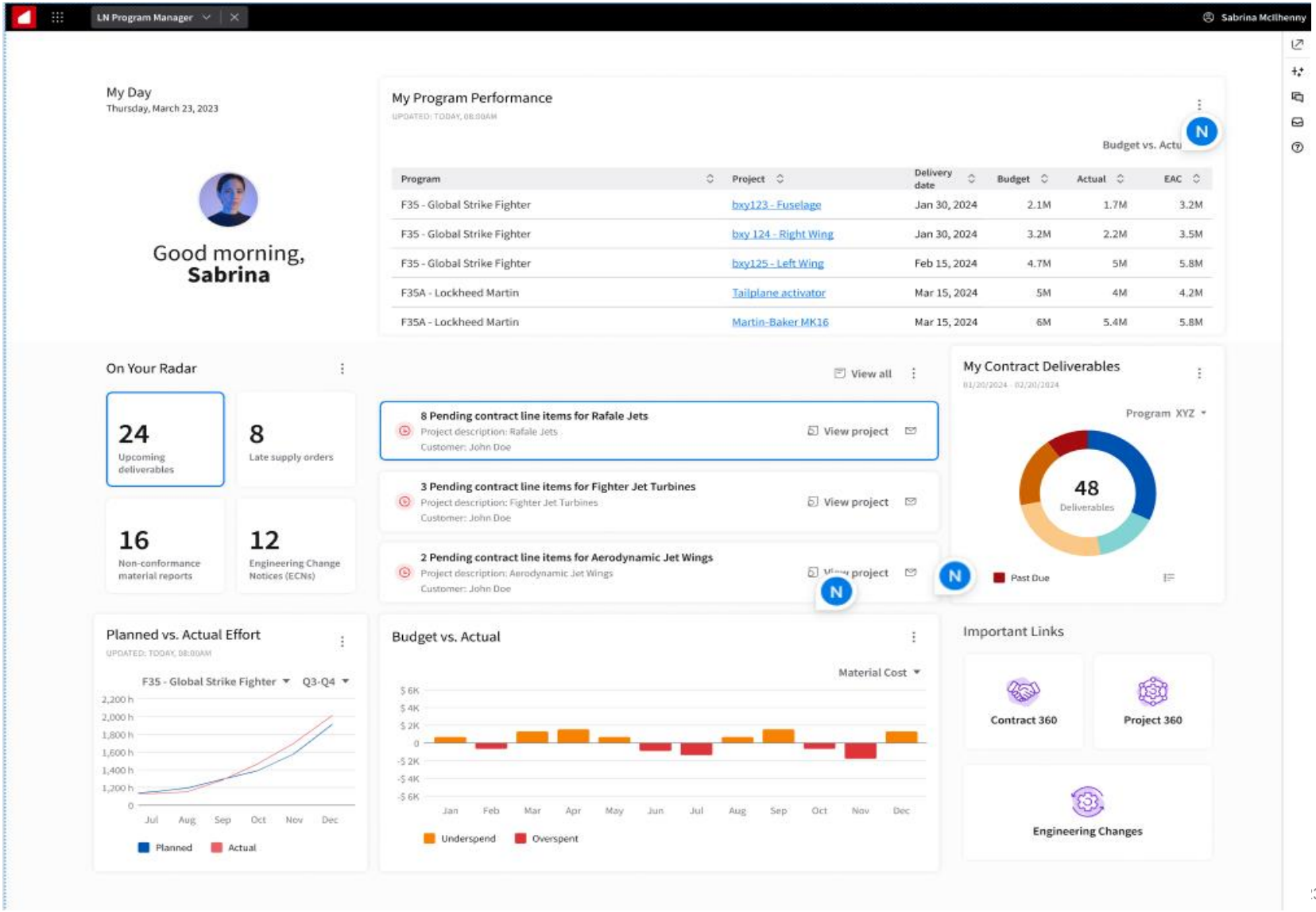
Program Manager – mock-up



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Infor GenAI

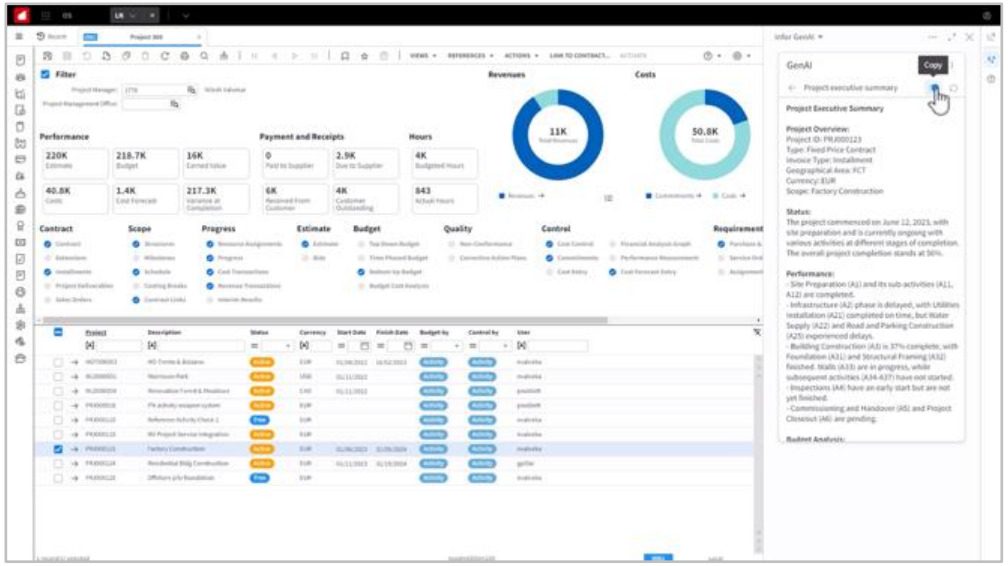
Incorporation of Infor GenAI into the User Experience to analyze and summarize contextual data and deliver the required information at a glance.

Solution

- Infor GenAI incorporated into Project 360 screen
- GenAI summarizes contextual data and present in human digestible format

Benefits

- Projects often have high information needs for all involved parties – Genal helps to generate that information without human intervention
- High quality data and knowledge for better decisions
- Productivity increase through time saved for report and content creation



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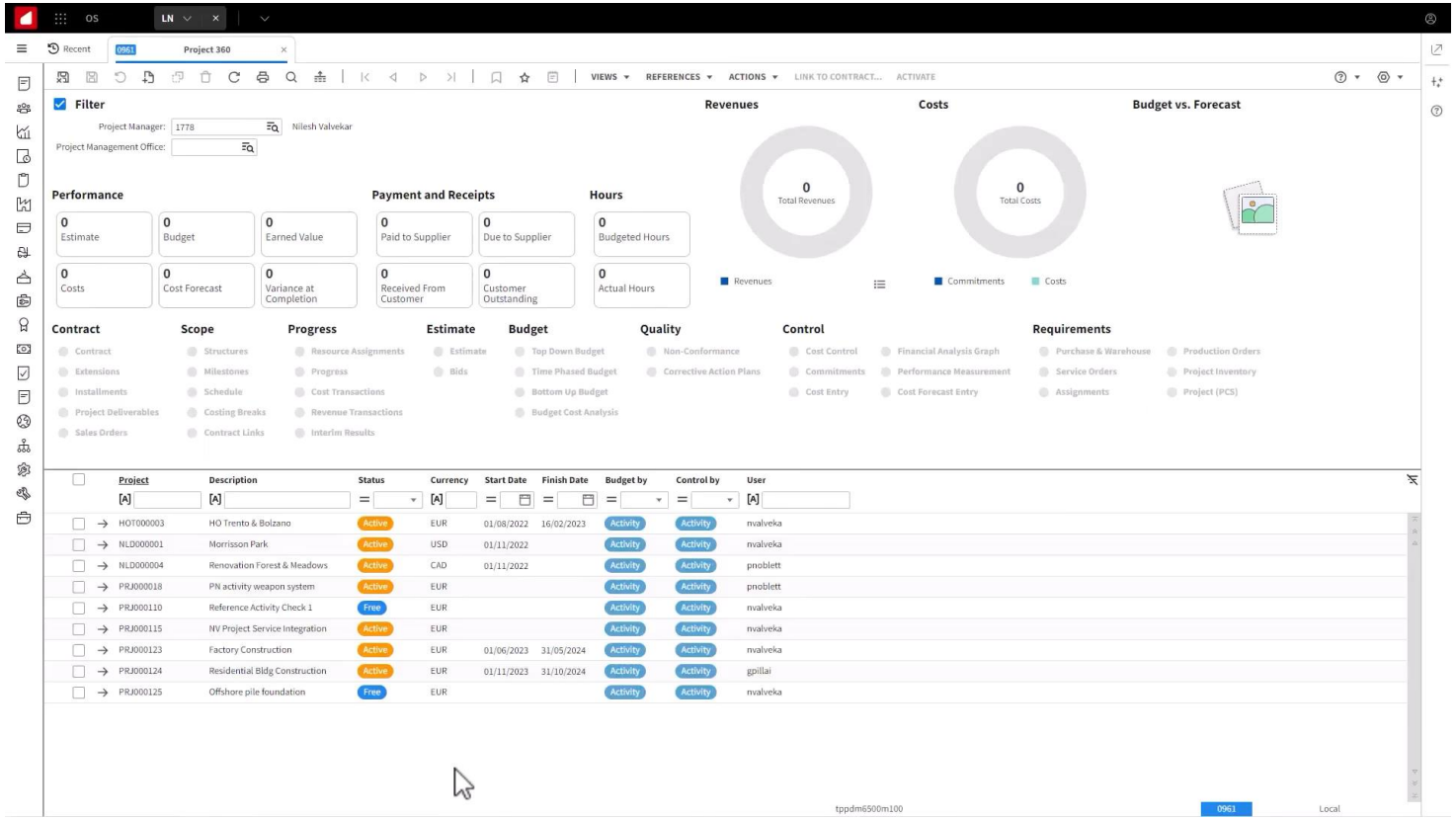
Infor GenAI Example

Analyzing an Engineering Installation Project

Reducing 15 minutes of work by the project manager to generate the report



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Infor RPA

Robotic Process Automation (RPA) automates repetitive, tedious, high-volume/ low-value and error-prone tasks with virtual BOTs –saving time & freeing workers to perform higher value activities.

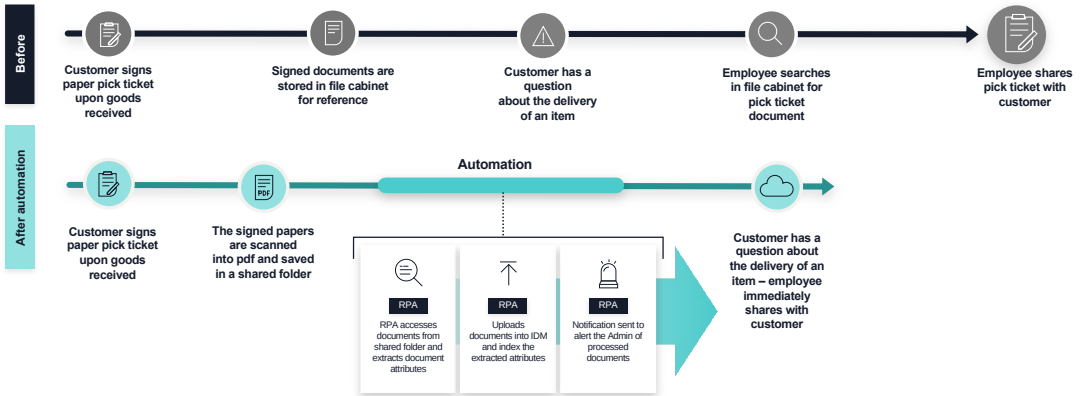
Solution

- Infor RPA incorporated into Infor CloudSuites
- Automates repetitive tasks and streamlines processes

Benefits

- Increased efficiency by automating routine tasks
- Improved data accuracy through error reduction
- Enhanced productivity by allowing employees to focus on higher-value activities
- Faster processing times leading to quicker decision-making and responsiveness

Streamline & automate repetitive tasks such as Invoice matching



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Infor RPA Example

Automating Bill of Lading for Faster Customer Resolution

RING

12K Hours saved annually

96% Faster customer resolution

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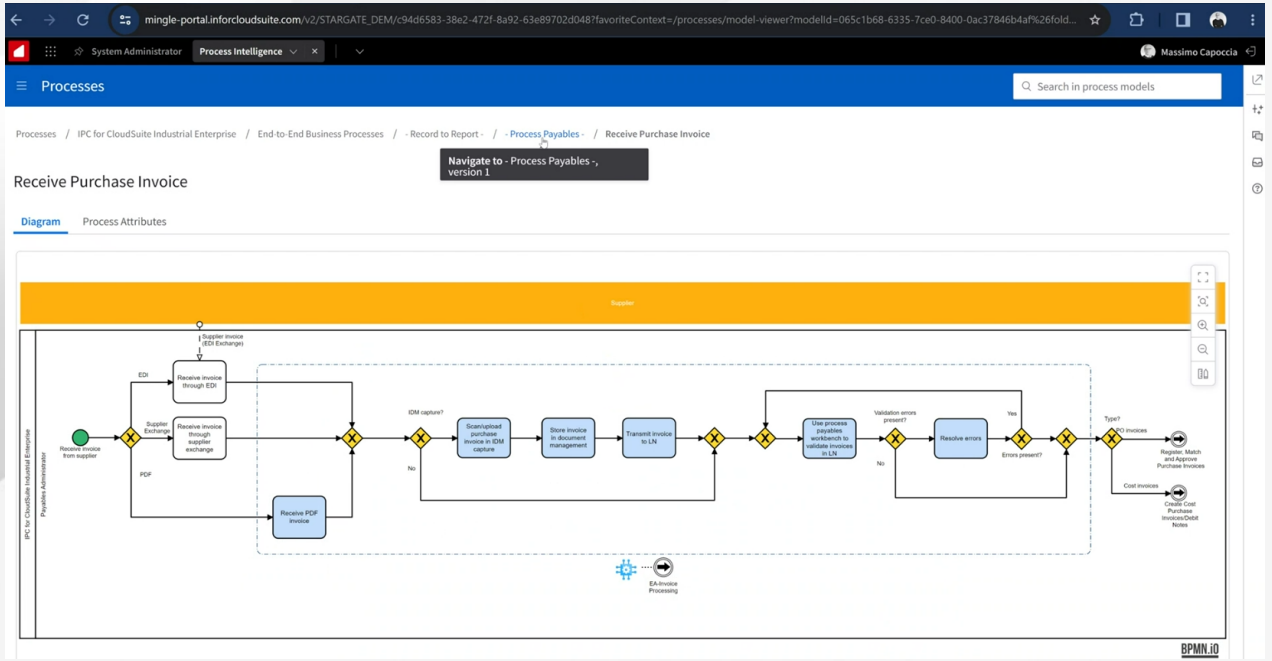
Business Process at the core

- Menu equates IPC process (2024.10)
- Enablement through REST API's

- RPA options (automate)
- Process Mining (make efficient)



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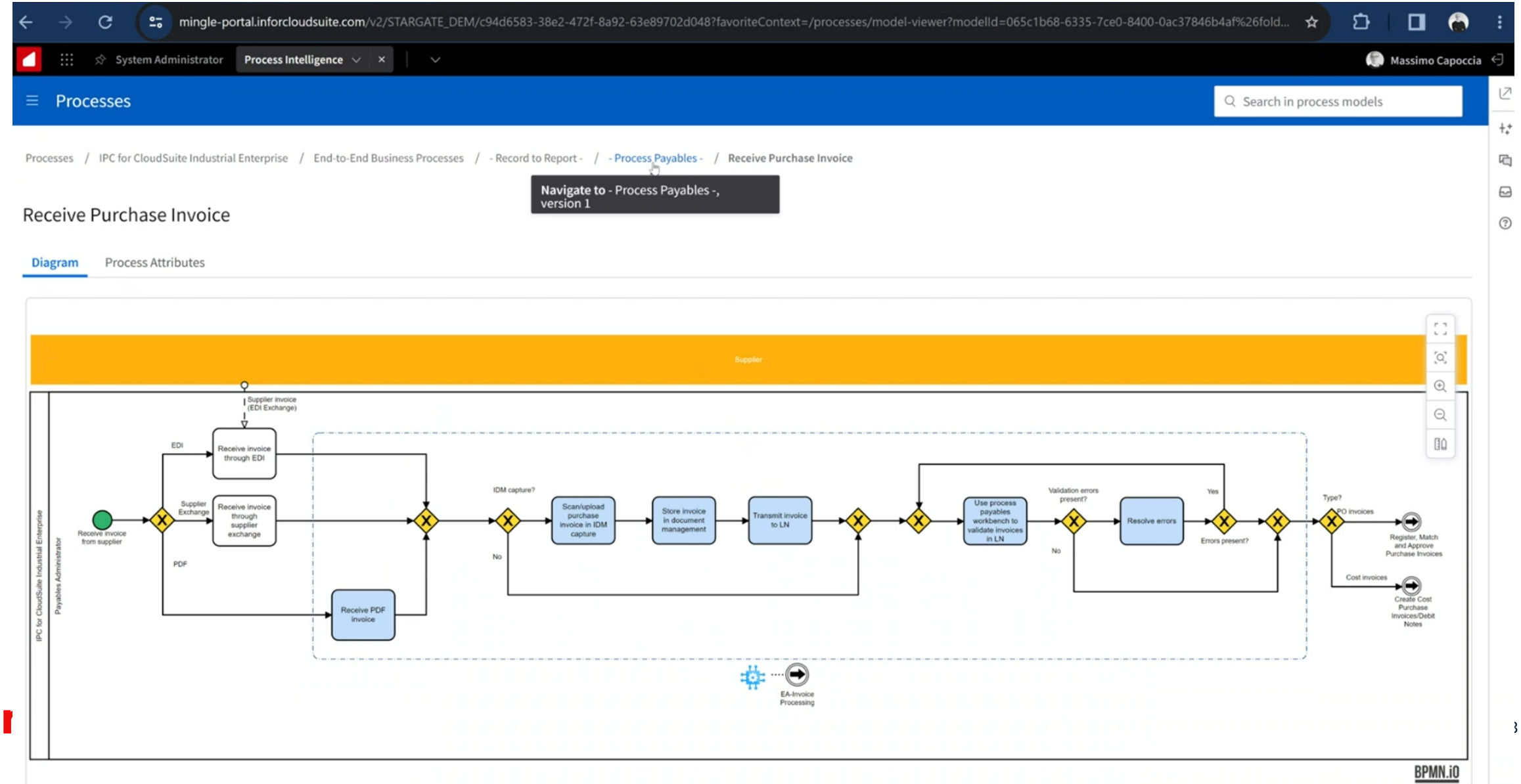
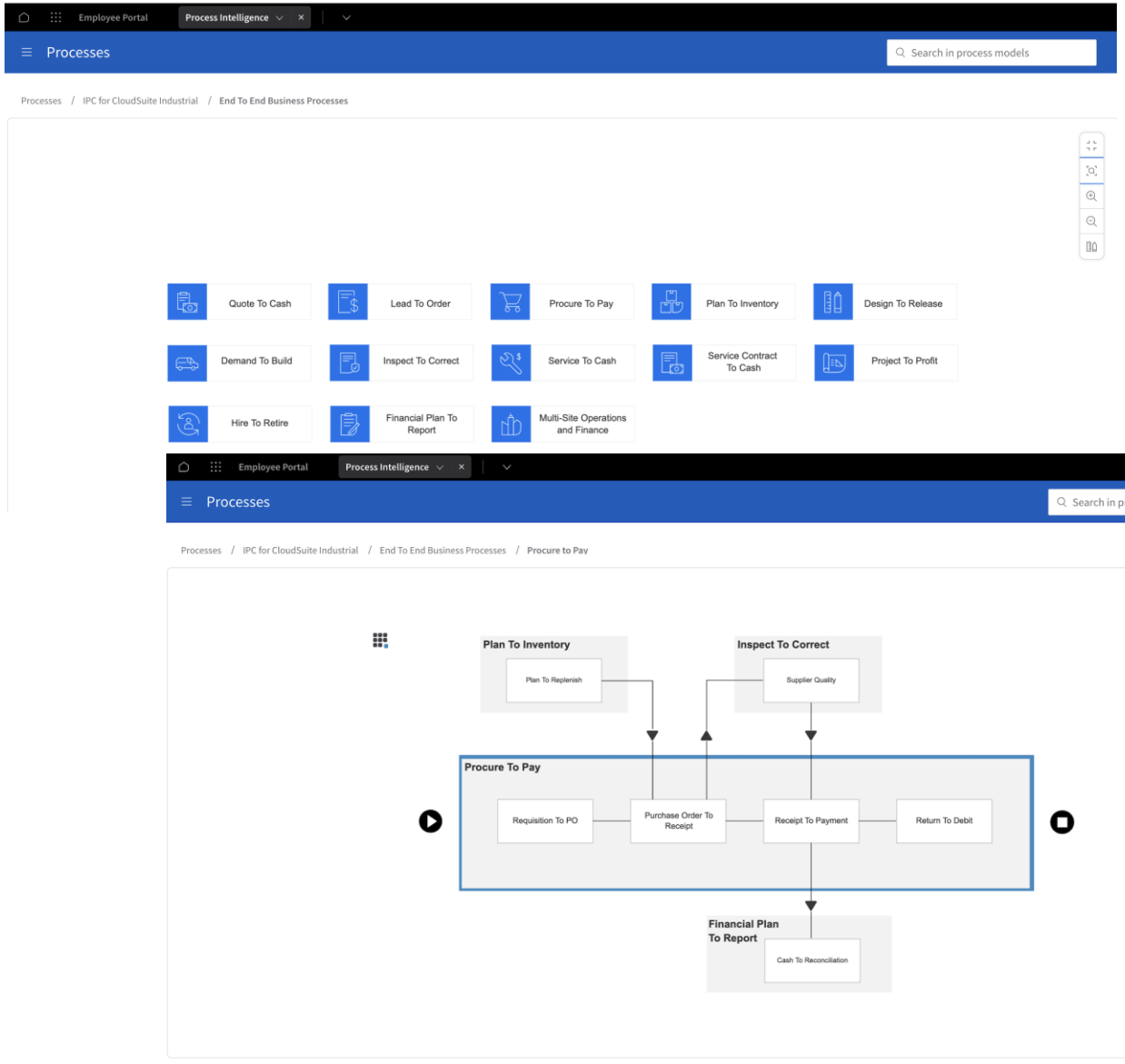
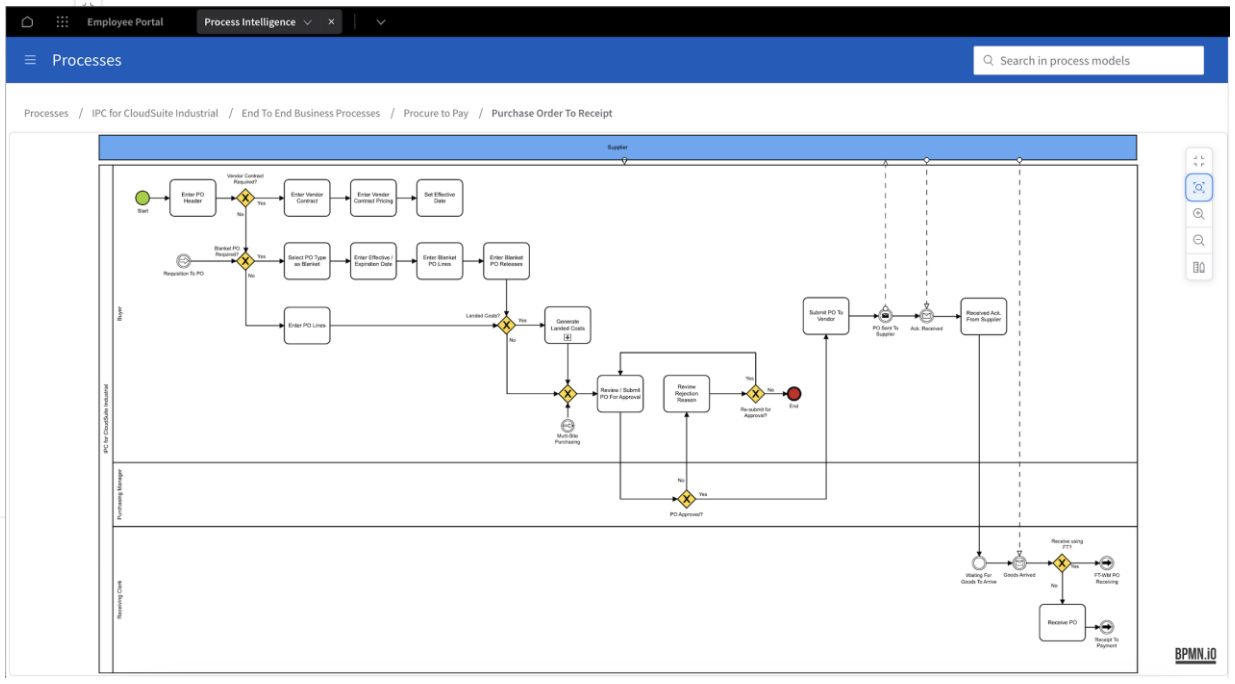
Business Process indicates RPA option



Infor Process Intelligence (PI)



- Multi-Level Business processes
- Start with the standards and tailor them using the modeler capability
- Once its tailored customer's can roll it out to the Organization and then can monitor the performance using mining capability of PI
- Also can use Process Map capability to model Enterprise Architecture diagrams and connect it back to the E2E business processes



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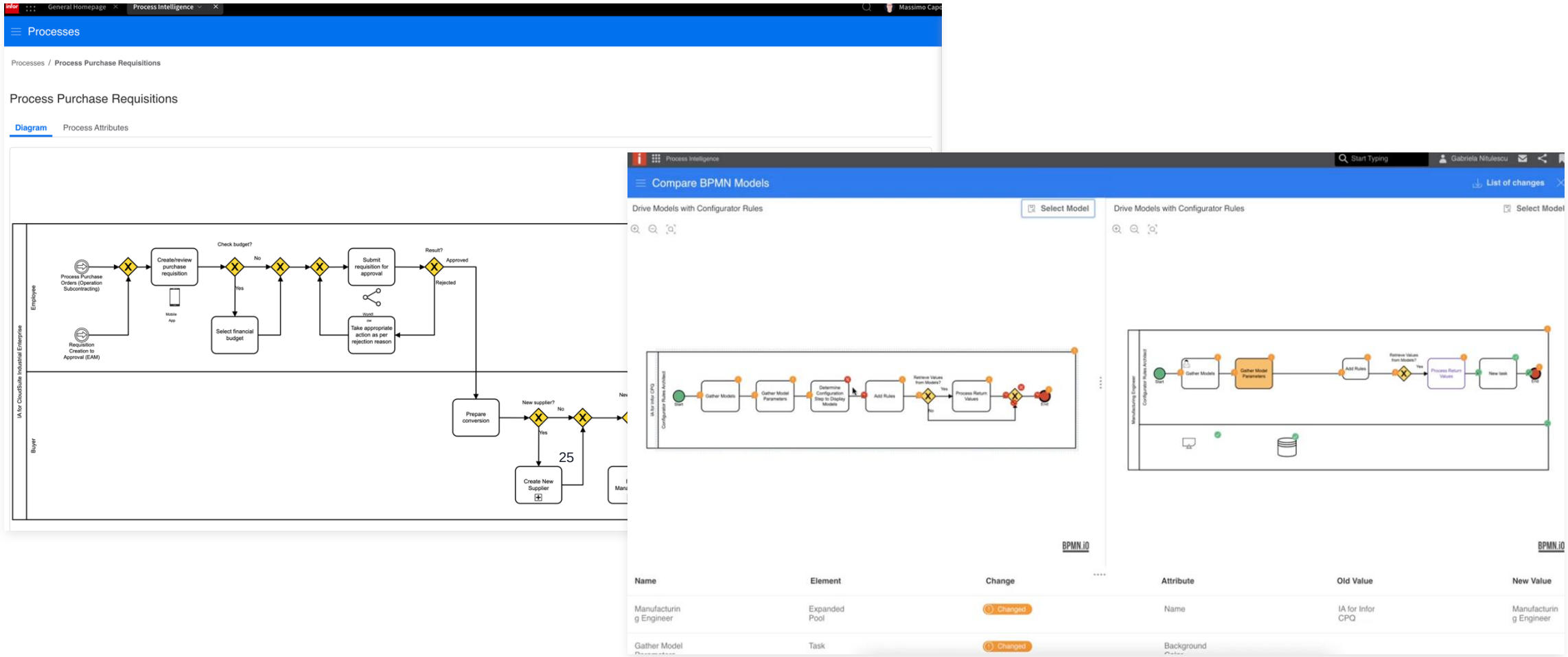
- Infor Process Intelligence – Process Modeler

Process modeler



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Common use cases

Process Discovery

Discover and Explore how your process is executed

Conformance

Identify process variants that do not conform to the standard process model

Performance

Identify activities in the process taking an excessive amount of time to complete, generating bottlenecks in the process

Benchmarking

Peer or internal benchmarking – across different business units, countries or industry peers

Task Mining (tracking process related activities outside of Infor apps)*

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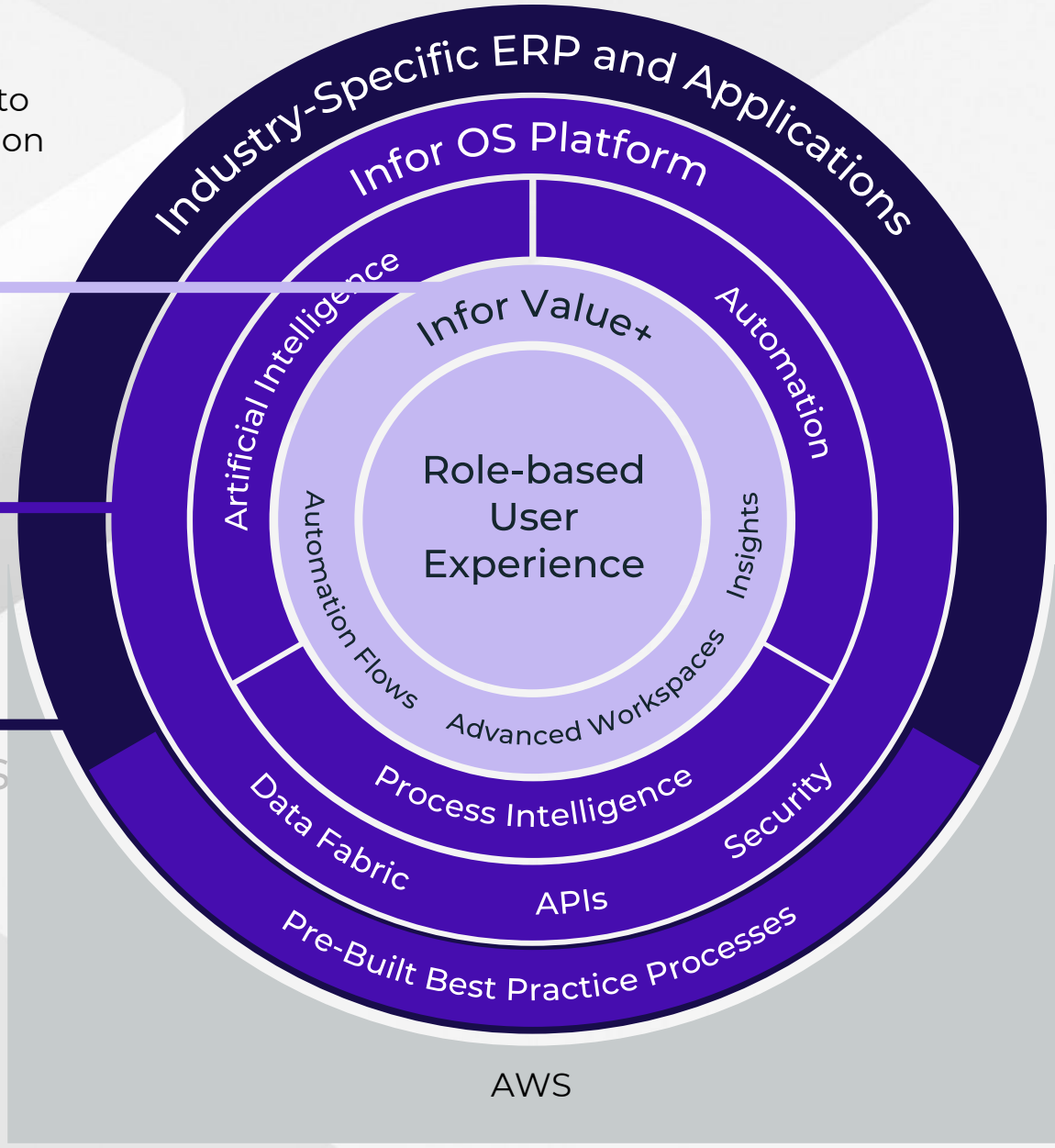


Data Ingestion into the Infor Data Fabric

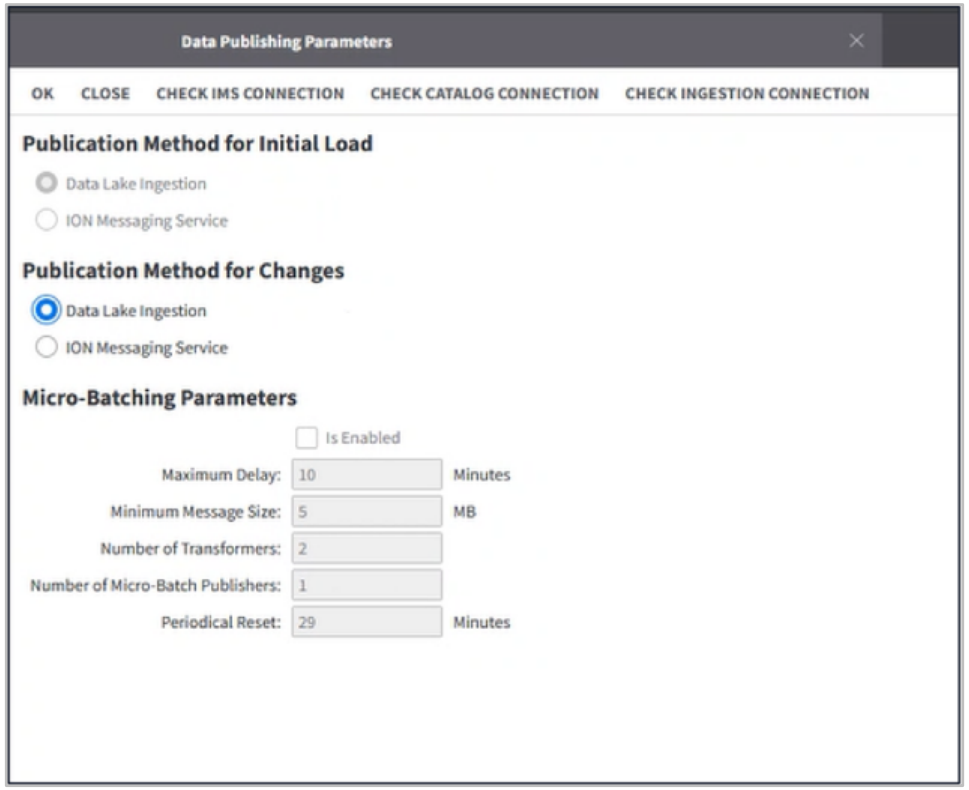
The adoption of the Infor Data Fabric APIs for data ingestion has simplified and optimized the process to develop and to execute CloudSuite data publishing solutions into the Infor Data Lake.

Solution

- Support for streaming ingestion technologies available providing real-time event streams – configurable via administrative consoles
- Real time data availability in Data Fabric
- Predictable data delivery Service Level Objectives (SLO) for Data

Benefits

- Real-time delivery via Data Fabric Stream Pipelines
- Ability to stream real time data to third party systems (e.g., Analytics PowerBI)



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API Cloud Platform

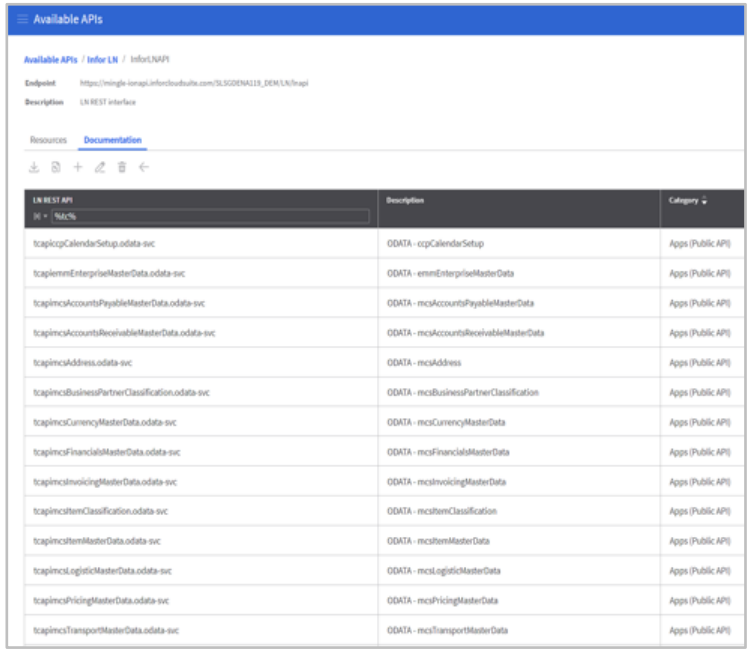
To be able to deliver REST APIs quickly, the OData design approach is used. The architecture has been changed to accommodate high volume API requests.

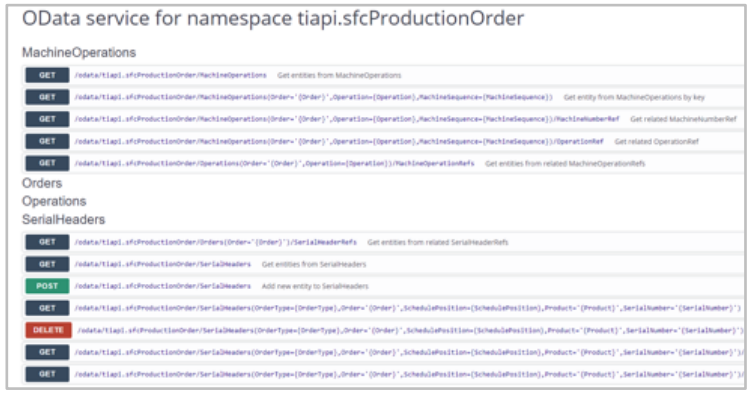
Solution

- Connect Discrete Enterprise solutions with cloud-based solutions from Infor, partners, non-Infor or extensions from the cloud customer.
- Delivery of extended collection of REST APIs
- Highly performing atomic APIs

Benefits

- Easier connectivity for continuous innovation
- Lower project development costs with prebuilt REST APIs
- Less development efforts and time needed to build a REST API when using OData.





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API's– Modernization of Discrete CloudSuites (LN)

REST API framework

Connectivity

Problem

Solution

Easy and fast access to LN data via APIs
More pre-built APIs in areas like Sales, Purchase, Warehousing and Finance

Designed for Resilience

Problem

Solution

A Componentized ERP needs scalable APIs
APIs use Autoscaling of Amazon Cloud Infrastructure

Designed for Change

Problem

Solution

Unable to quickly adopt and change
Use of OData

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REST API – Designed for resilience

Executive summary

A REST API design is refined in its design and is built for a purpose, compared to conventional APIs which are multi-purpose. A REST API can handle small and large workloads, can also use cloud computing resources efficiently which results in a rapid responding and scalable API when accessing LN data.

Solution overview

Problem

- ✓ Current business demands vary quickly and dynamically between small and large workloads.
- ✓ Business expects a rapid response from an API for every request.

Solution

- ✓ LN REST APIs are designed to handle small and large workloads and deliver a rapid response.
- ✓ LN REST APIs are designed to use cloud resources efficiently.

Benefits

- ✓ With LN REST APIs the business is able to deal with small and large business demands
- ✓ Response times are rapid compared to the use of conventional APIs based on SOAP

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REST API – OData based design

Executive summary

Today's business requires REST APIs to solve certain business problems. To be able to deliver REST APIs quickly the OData design approach is used. The OData design is also used to develop REST APIs that are open for change and innovation.

Solution overview

Problem

- ✓ Be able to use a REST API to access LN data
- ✓ There is no simple and fast approach to develop a solution that uses REST APIs

Solution

- ✓ OData is used as a design approach to quickly and efficiently develop a business solution based on a REST API.
- ✓ OData supports extensibility to allow change and innovation.

Benefits

- ✓ Less development efforts and time is needed to build a REST API when using OData.
- ✓ The design of an OData REST API is to solve an immediate business problem but also is designed for a fast change to support innovation.

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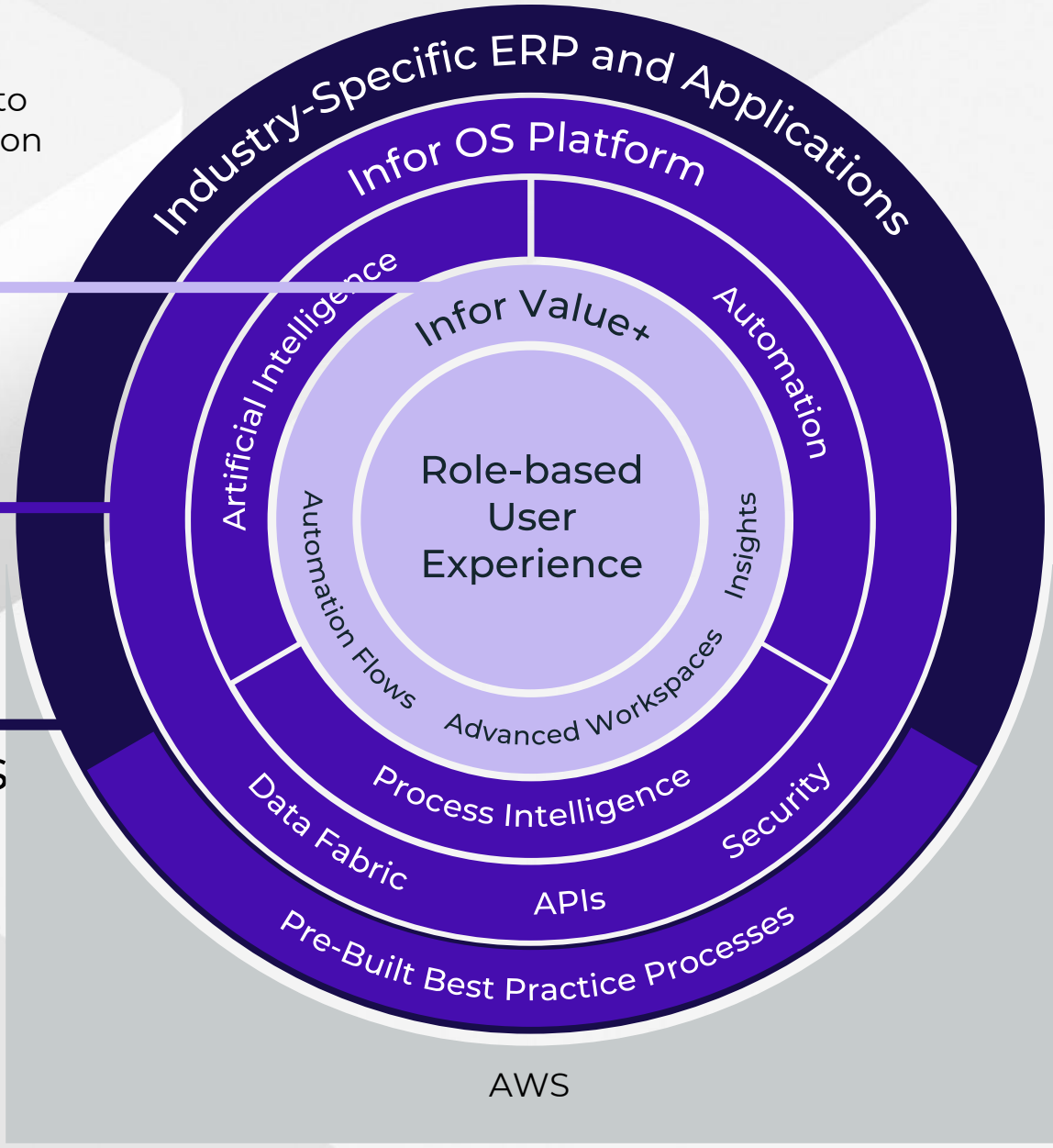
Infor's Product Vision

Infor understands the challenges of manufacturers and the need to leverage technology to provide a competitive edge. Infor innovation and product roadmaps reflect input provided by customers.

Experience-oriented and Hyperproductive Solutions

One Connected Platform for Innovation and Intelligence

Complete Industry-Specific Solutions



infor

LN CLOUD SUITES

Complete Industry-Specific Solutions

UX improvements for LN
- Donuts and stats
- Breadcrumbs
- Pop up menu

Implementation Efficiency
- Business Partner entry
- Creation Enterprise Structures
- DEM – IPC – role based

Localizations & Finance
- multiple stage payment lines
- intermediary banks
- assessable value import
- cash forecast + work spaces
- Country of origin
- Construction Industry Scheme (UK)

Project
- Standard costs
- Project to Service – Serials
- TP Project integration with Building Information Model (BIM)
- Cumulative Contract Billing
- Workspaces

Portal
- Services procurement - SPO, Application for Payment, OnBoarding
- Purchase order handling

Finite Planning
- Conceptual
- Kinaxis integration

Automotive topics
- 2024.04 content
- Assembly 2.0

Rental
- with logistical handling
- with anonymous items

ESG
- 2024.04
- roadmap

PLM

Dimensions

Quality

Integrations
- **MES integration**
- **Factory track improvements**
- **CPQ**

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Operational UX update

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Persona Workspaces

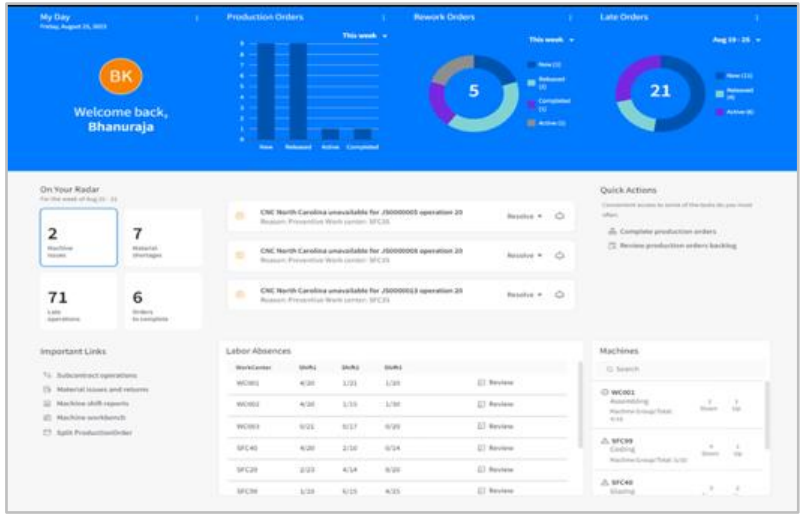
High productivity workspaces for specific functional roles including Production Supervisor, Buyer, Automotive Shipping Planner, Program manager, Payables Administrator. Do all your work in one place.

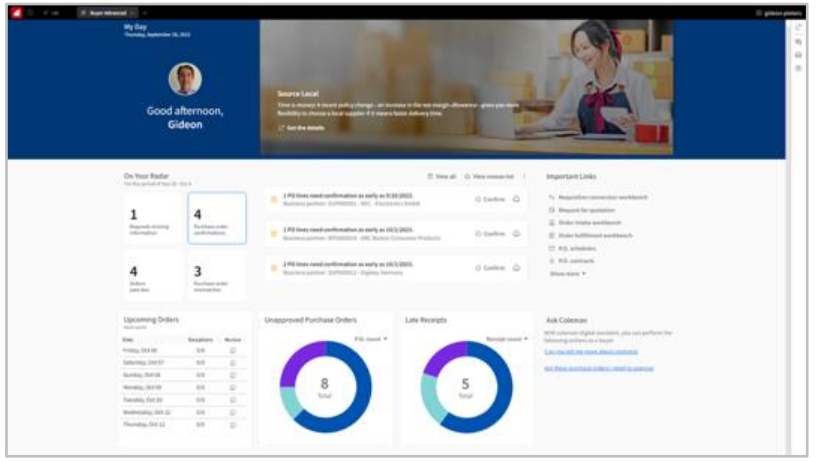
Solution

- Workspaces designed to support functional role
- Identifies progress against KPIs
- Actionable items summarized in one view
- AI assisted

Benefits

- Users get all the information they need in one place
- One-click navigation to other system functions
- Draws attention to high priority actions
- Users can personalize to their needs





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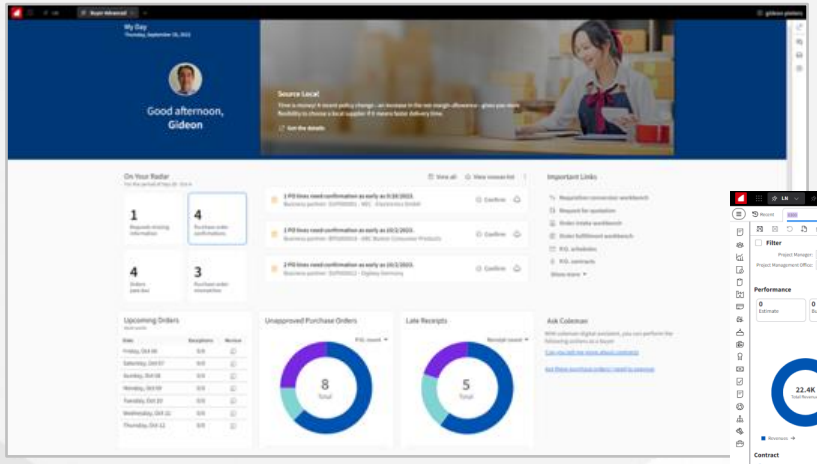
Work spaces

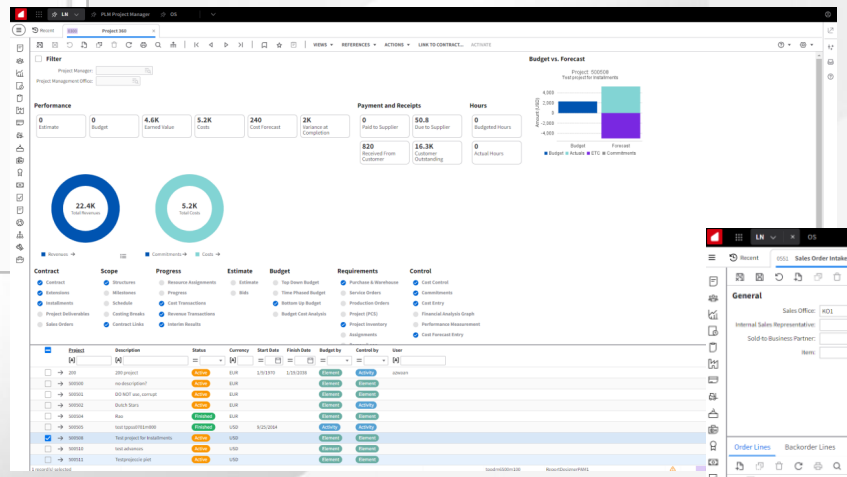
Per role / persona most relevant information and actionable items



Insights, Visualization & Quick actions

Operational screens

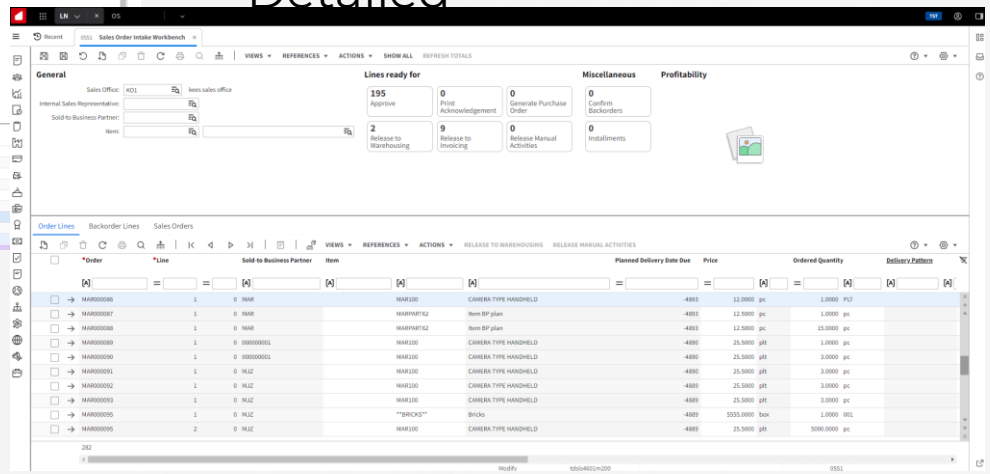
360 – around 1 object



Visualization & Navigation

Operational screens

Detailed



Navigation

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Enhanced UX – Modernization of Discrete CloudSuites (LN)

User Experience (UX)

Appearances	Problem	Remove old fashioned controls
	Solution	Replace by donuts and stats
Navigation	Problem	Keep context in (session tab) navigation
	Solution	“Breadcrumbs”
Menu modernization	Problem	No full black menu in view
	Solution	Pop up menu
Date Range selection option	Problem	Searching for data between 2 dates
	Solution	An in-range search option on date fields

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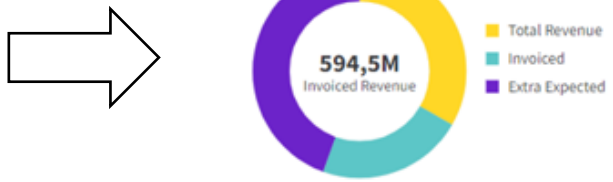
User Experience – Graphical Elements

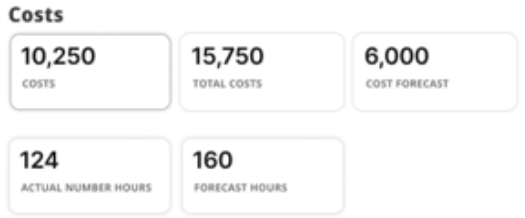
Executive summary

Easier context for the user by grouping the sessions
By grouping the related sessions
Auto Expanding or Auto collapsing the session “train”

Problem Remove old fashioned controls

Solution Replace by donuts and stats





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LN | OS | Buyer | Sales Manager

Recent | Project 360

VIEWS | REFERENCES | ACTIONS | LINK TO CONTRACT... | ACTIVATE

Filter

Project Manager:

Project Management Office:

Progress

Progress: 0.00 %

Earned Value: 675.00

Estimate/Budget

Estimate: 15725.00

Budget: 15725.00

Budget Number of Hours: 132.0000

Appearance 2023.04

Revenues

Revenues:	0.00
Forecast Extra Revenues:	0.00
Received From Customer:	0.00
Customer Outstanding:	0.00
Total Revenues:	0.00
Commitments:	0.00

Costs

Total Costs:	120.00	Cost Forecast:	0.00
		Costs:	120.00
Actual Number Hours:	3.0000	Forecast Hours:	0.0000

Contract

- Contract
- Extensions
- Installments
- Project Deliverables

Estimate

- Estimate
- Bids

Budget

- Top Down Budget
- Time Phased Budget
- Bottom Up Budget
- Budget Cost Analysis

Scope

- Structures
- Milestones
- Schedule
- Contract Link to Structure

Requirements

- Purchase and Warehouse Orders
- Service Orders
- Assignments
- Project Inventory

Quality

- Non-Conformance

Progress

- Progress
- Cost Transactions
- Revenue Transactions
- Interim Results

Control

- Cost Control
- Commitments
- Cost Entry
- Financial Analysis Graph
- Performance Measurement
- Cost Forecast Entry

Project	Description	Status	Contract Amount	Currency	Start Date	Finish Date	Budget by	Control by		Internal Project	Capital Project	Project Manager	
MTP000003	Basic Project Structure	Free	0.00	EUR			Activity	Activity					
PEN000001	Project for personalizations	Active	2,200.00	EUR	1/1/2020		Activity	Activity	Pieter Mulder - Admin			2890	Mulder, P.A.
PEN000002	PCX installation	Free	0.00	EUR			Activity	Activity				2890	Mulder, P.A.
PRJ000001	PCP Project Operations	Active	17,500.00	EUR	4/1/2022		Activity	Activity					
PRJ000002	JD	Free	0.00	EUR	3/11/2019		Activity	Activity					
PRJ000003		Free	0.00	EUR			Activity	Activity					
PRJ000004		Free	0.00	EUR			Activity	Activity					
PRJ000005		Free	0.00	EUR			Activity	Activity					
PRJ000006	Project for personalizations	Active	3,000.00	EUR			Activity	Activity	Pieter Mulder - Admin			2890	Mulder, P.A.
PRJ000007	Implemented Software Structure	Free	0.00	EUR	1/1/2020		Activity	Activity	Pieter Mulder - Admin				

1 record(s) selected

tppdm6500m100 | Demo_Administrator | 1500 | en_US | Local

LN | PLM Project Manager | OS

Recent | 0300 Project 360

VIEWS | REFERENCES | ACTIONS | LINK TO CONTRACT... | ACTIVATE

Filter

Project Manager:

Project Management Office:

Performance

0 Estimate	0 Budget	4.6K Earned Value	5.2K Costs	240 Cost Forecast	2K Variance at Completion

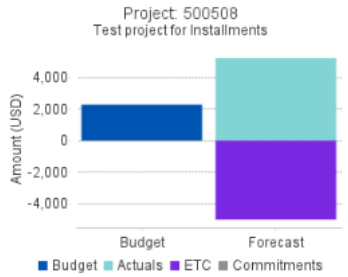
Payment and Receipts

0 Paid to Supplier	50.8 Due to Supplier
820 Received From Customer	16.3K Customer Outstanding

Hours

0 Budgeted Hours
0 Actual Hours

Budget vs. Forecast



Revenues → | Commitments → | Costs →

Revenues 22436.34 EUR

Contra

- Co
- Extensions
- Installments
- Project Deliverables
- Sales Orders

Scope

- Structures
- Milestones
- Schedule
- Costing Breaks
- Contract Links

Progress

- Resource Assignments
- Progress
- Cost Transactions
- Revenue Transactions
- Interim Results

Estimate

- Estimate
- Bids

Budget

- Top Down Budget
- Time Phased Budget
- Bottom Up Budget
- Budget Cost Analysis

Requirements

- Purchase & Warehouse
- Service Orders
- Production Orders
- Project (PCS)
- Project Inventory
- Assignments

Control

- Cost Control
- Commitments
- Cost Entry
- Financial Analysis Graph
- Performance Measurement
- Cost Forecast Entry

Project	Description	Status	Currency	Start Date	Finish Date	Budget by	Control by	User
200	200 project	Active	EUR	1/9/1970	1/19/2038	Element	Activity	azwaan
500500	no description?	Active	EUR			Element	Element	
500501	DO NOT use, corrupt	Active	EUR			Element	Element	
500502	Dutch Stars	Active	EUR			Element	Activity	
500504	Rao	Finished	EUR			Element	Element	
500505	test tppss0701m000	Finished	USD	9/25/2014		Activity	Activity	
500508	Test project for Installments	Active	USD			Element	Element	
500510	test advances	Active	USD			Element	Element	
500511	Testproject piet	Active	USD			Element	Element	

1 record(s) selected

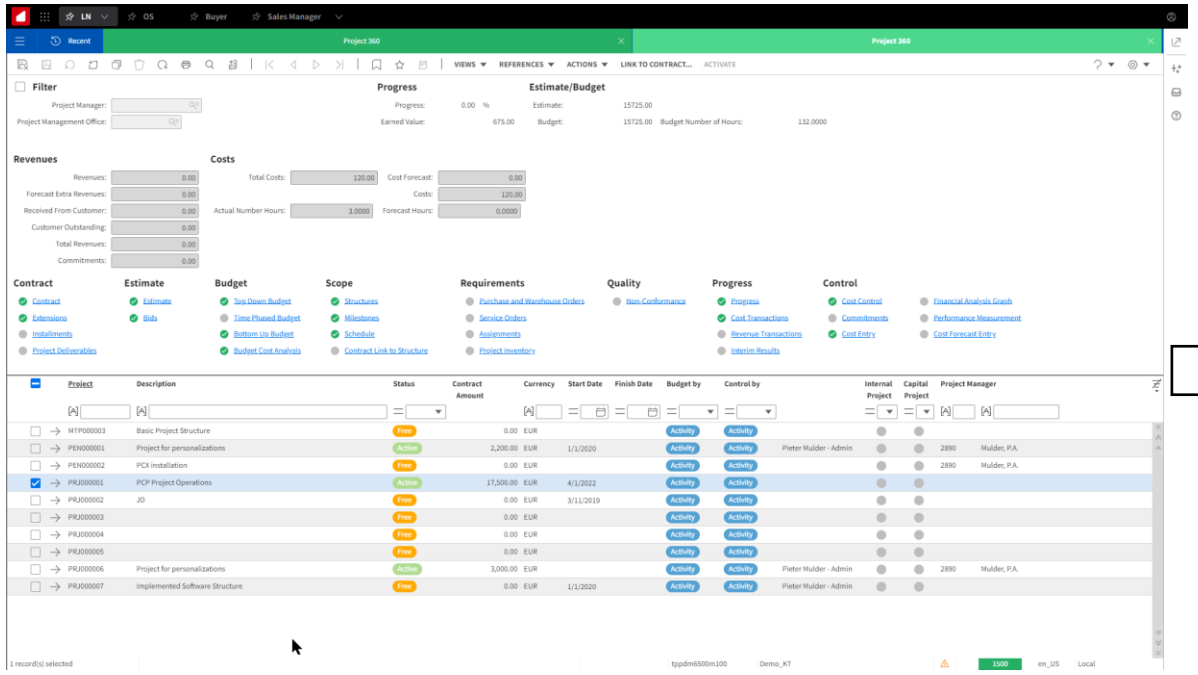
tppdm6500m100 | ReportDesignerPAM1 | 0300 | Local

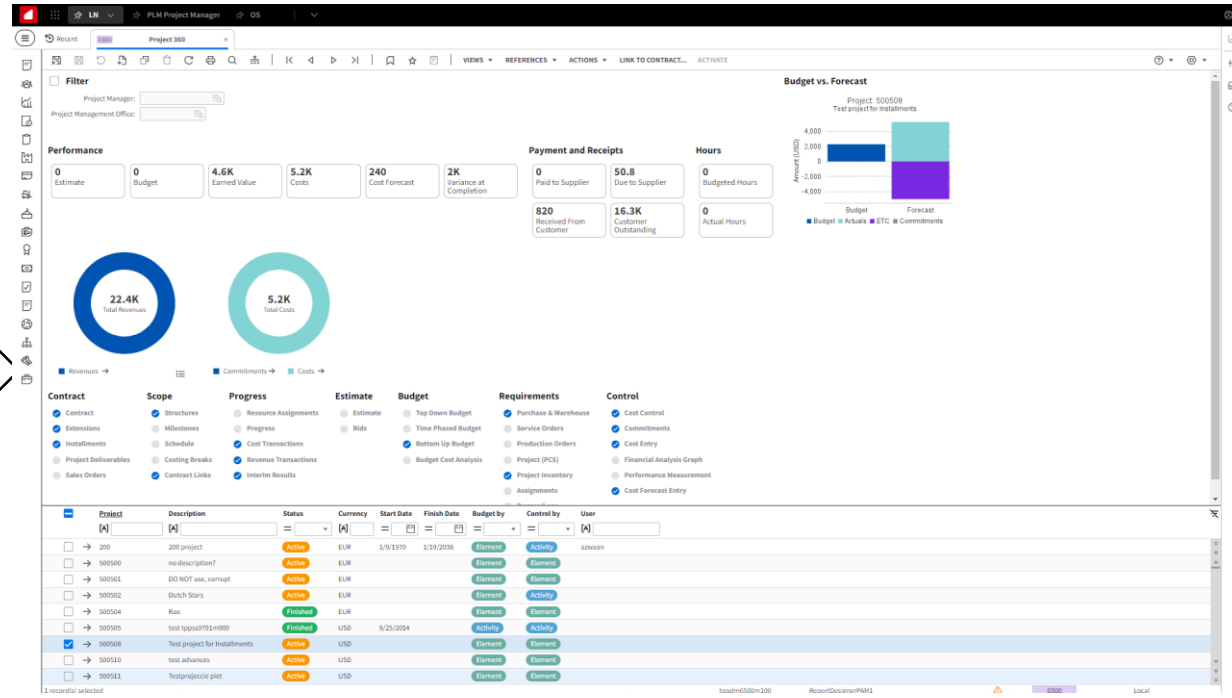
Appearance 2024.04

User Experience – Graphical Elements

Executive summary

Easier context for the user by grouping the sessions
By grouping the related sessions
Auto Expanding or Auto collapsing the session “train”





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User Experience – Keep context in Navigation - “Breadcrumbs”

Executive summary

Easier context for the user by grouping the sessions
By grouping the related sessions
Auto Expanding or Auto collapsing the session “train”

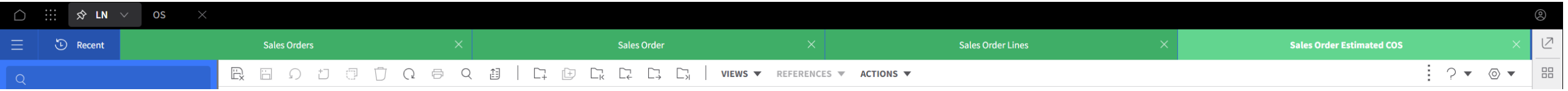
Problem

Keep context in navigating

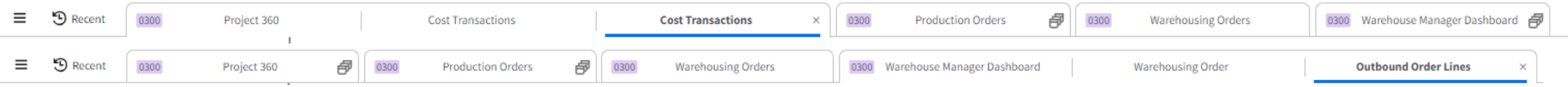
Solution

“Breadcrumbs”

Current (2023.10)



Planned 2024.04



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User Experience – Pop up menu

Executive summary

Reduce the number of clicks in showing / hiding the full menu

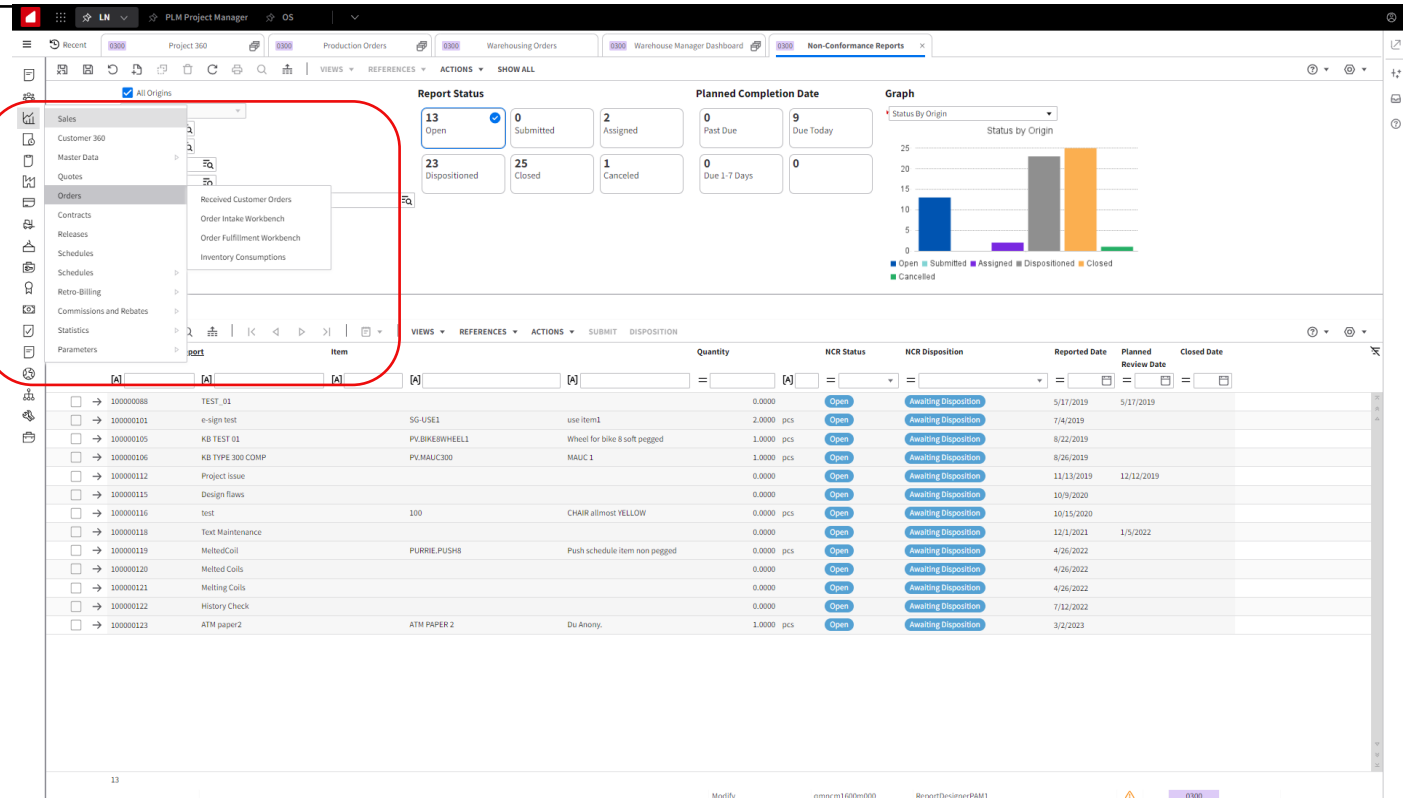
Solution overview

Problem

- ✓ Reduce the number of clicks in showing / hiding the full menu

Solution

- ✓ Pop up menu



Benefits

- ✓ User efficiency
- ✓ Less clicks
- ✓ More focus on the active screen

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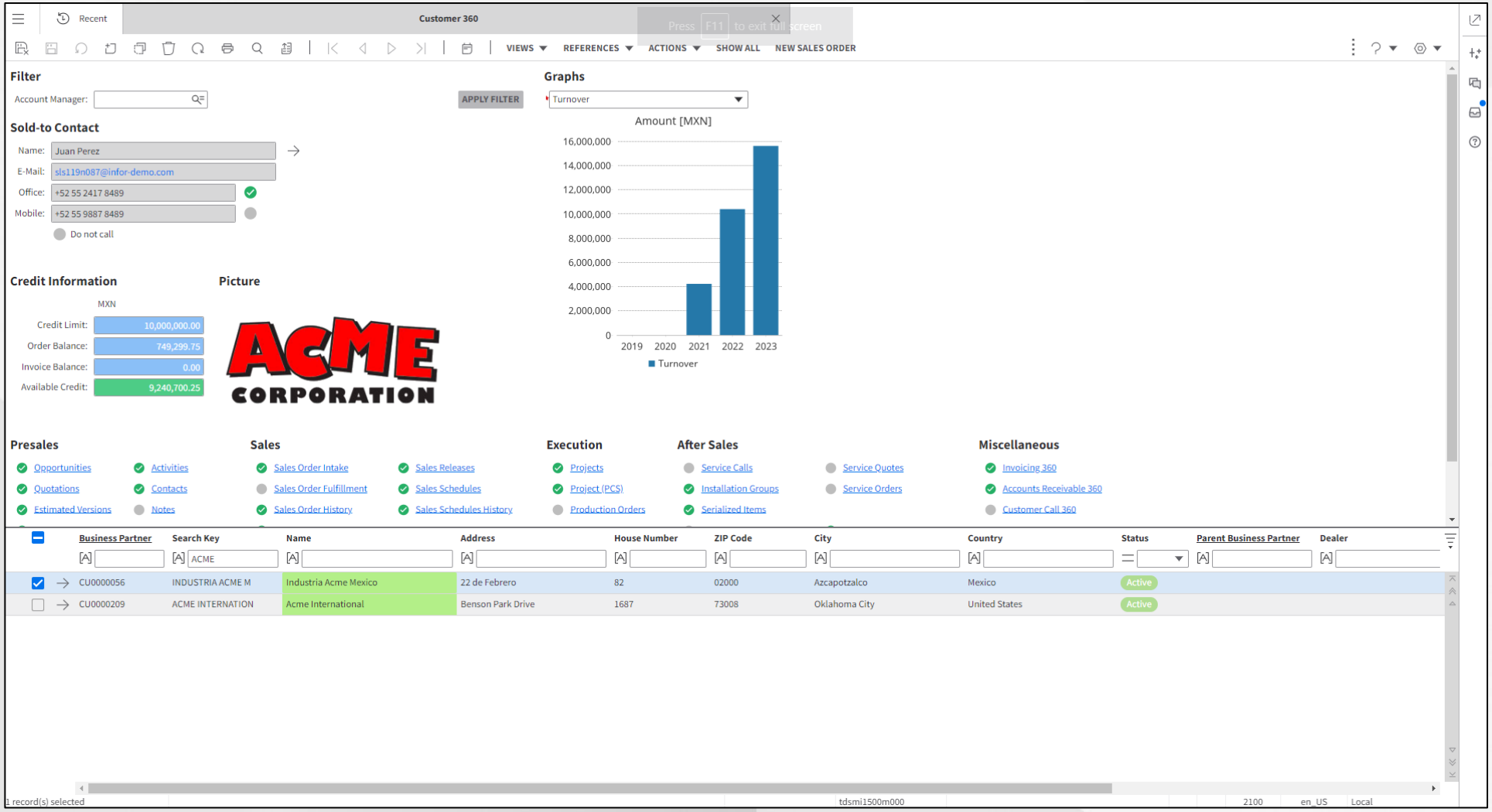
Customer 360 old



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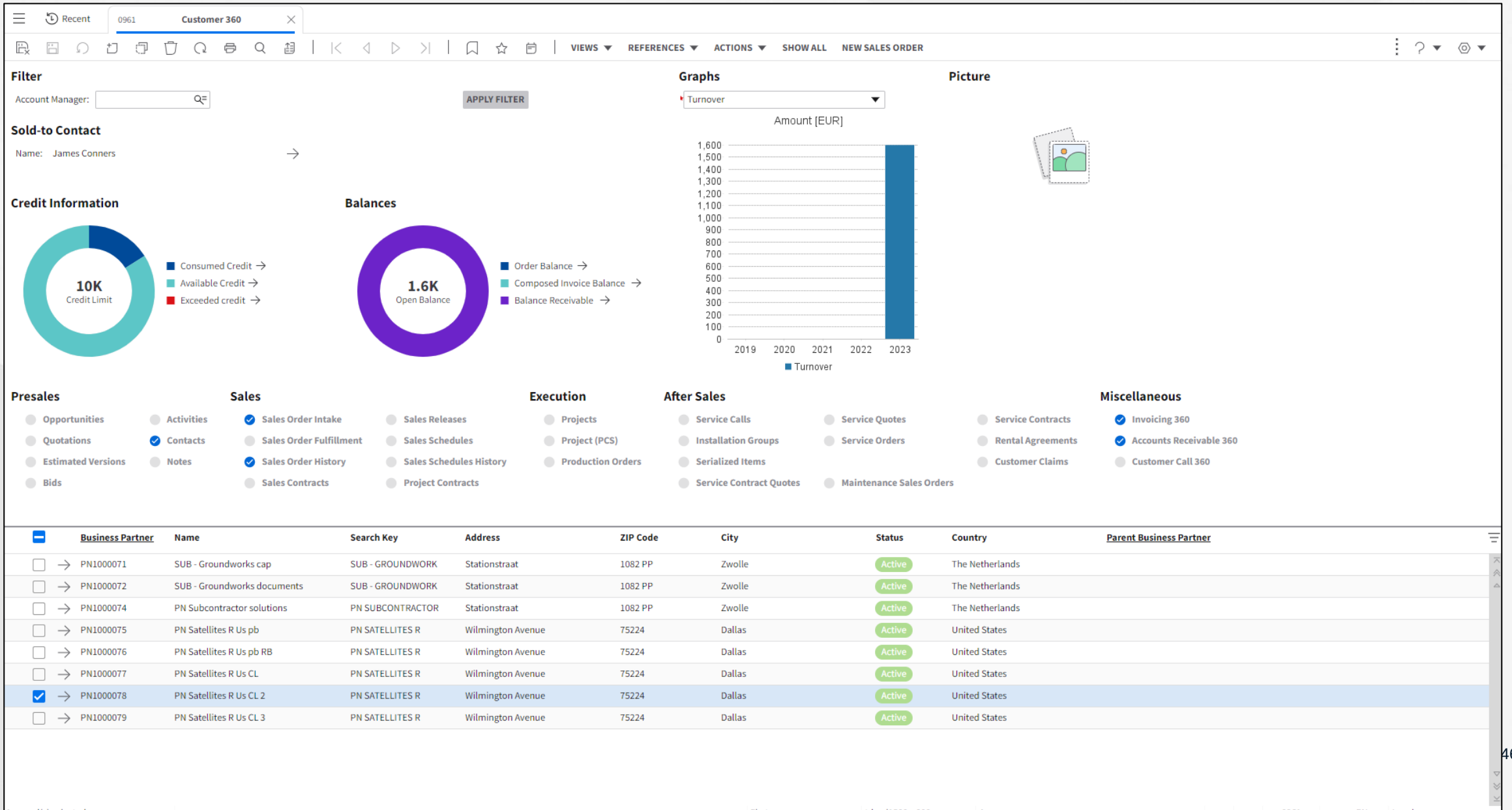
Customer 360

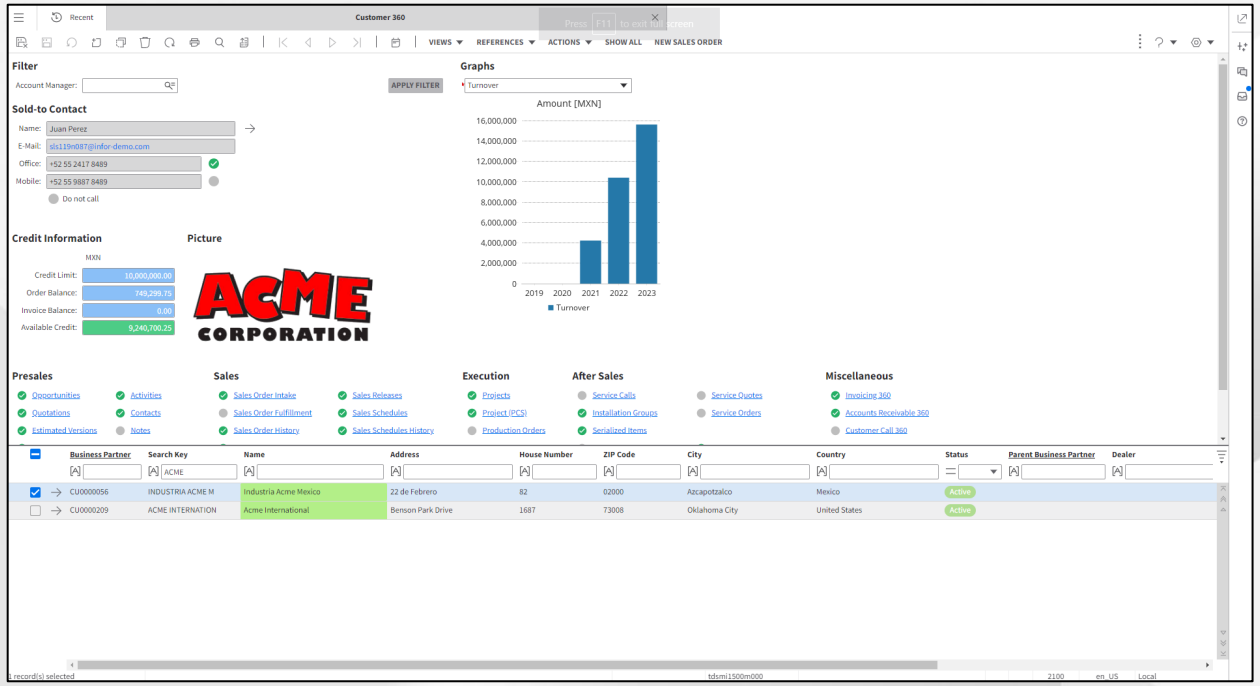
2024.04



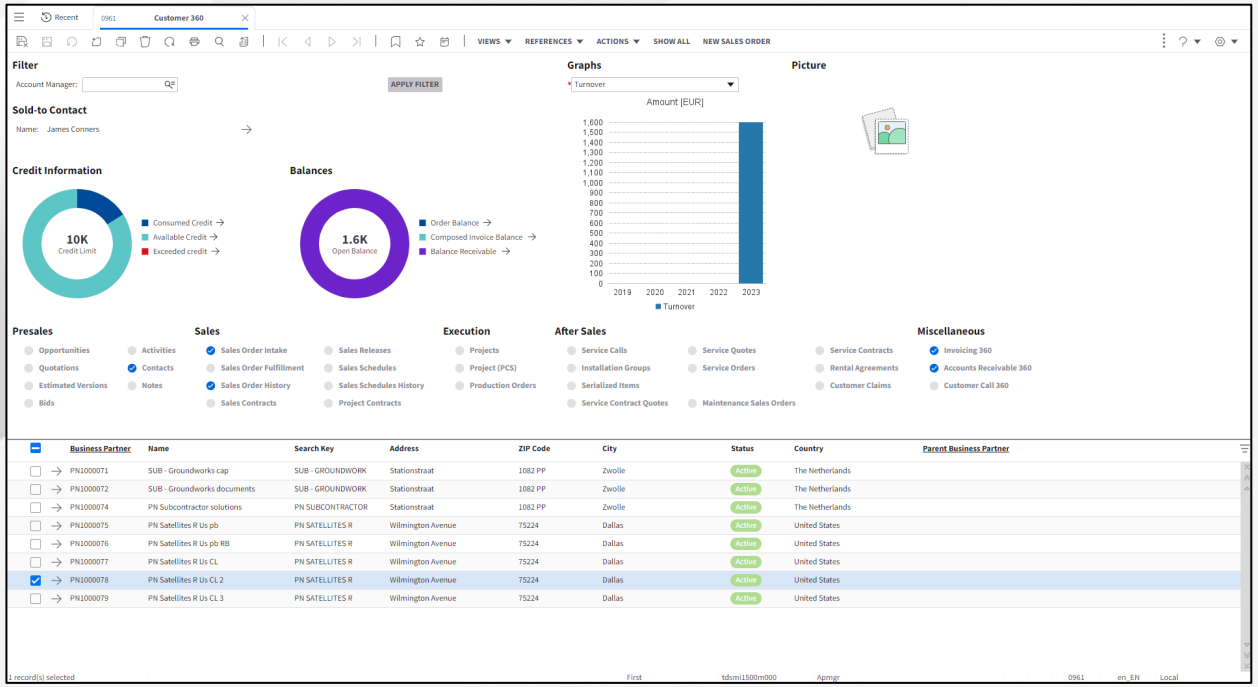
Business Partner	Name	Search Key	Address	ZIP Code	City	Status	Country	Parent Business Partner
PN1000071	SUB - Groundworks cap	SUB - GROUNDWORK	Stationstraat	1082 PP	Zwolle	Active	The Netherlands	
PN1000072	SUB - Groundworks documents	SUB - GROUNDWORK	Stationstraat	1082 PP	Zwolle	Active	The Netherlands	
PN1000074	PN Subcontractor solutions	PN SUBCONTRACTOR	Stationstraat	1082 PP	Zwolle	Active	The Netherlands	
PN1000075	PN Satellites R Us pb	PN SATELLITES R	Wilmington Avenue	75224	Dallas	Active	United States	
PN1000076	PN Satellites R Us pb RB	PN SATELLITES R	Wilmington Avenue	75224	Dallas	Active	United States	
PN1000077	PN Satellites R Us CL	PN SATELLITES R	Wilmington Avenue	75224	Dallas	Active	United States	
PN1000078	PN Satellites R Us CL 2	PN SATELLITES R	Wilmington Avenue	75224	Dallas	Active	United States	
PN1000079	PN Satellites R Us CL 3	PN SATELLITES R	Wilmington Avenue	75224	Dallas	Active	United States	

Customer 360

old



2024.04



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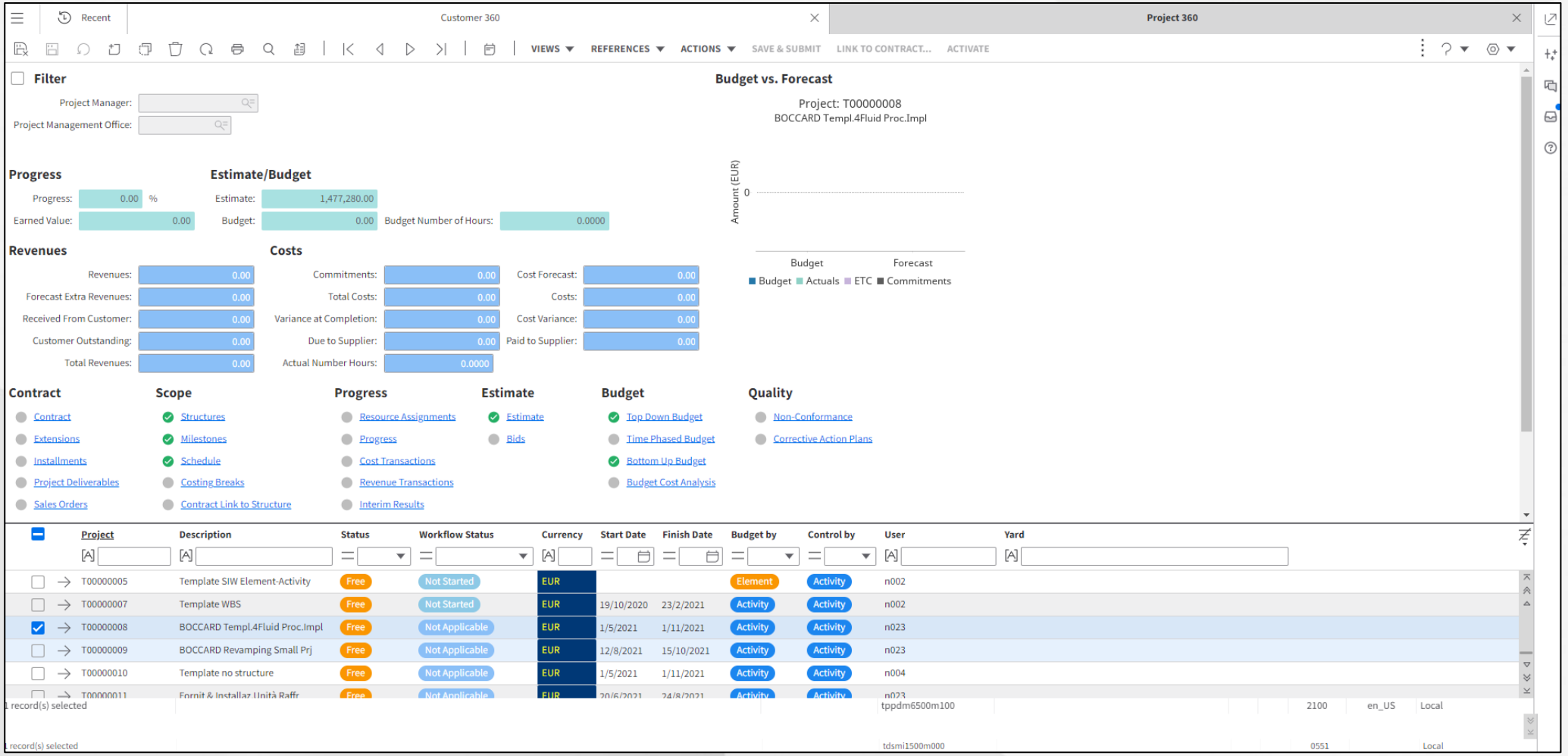
Project 360 old



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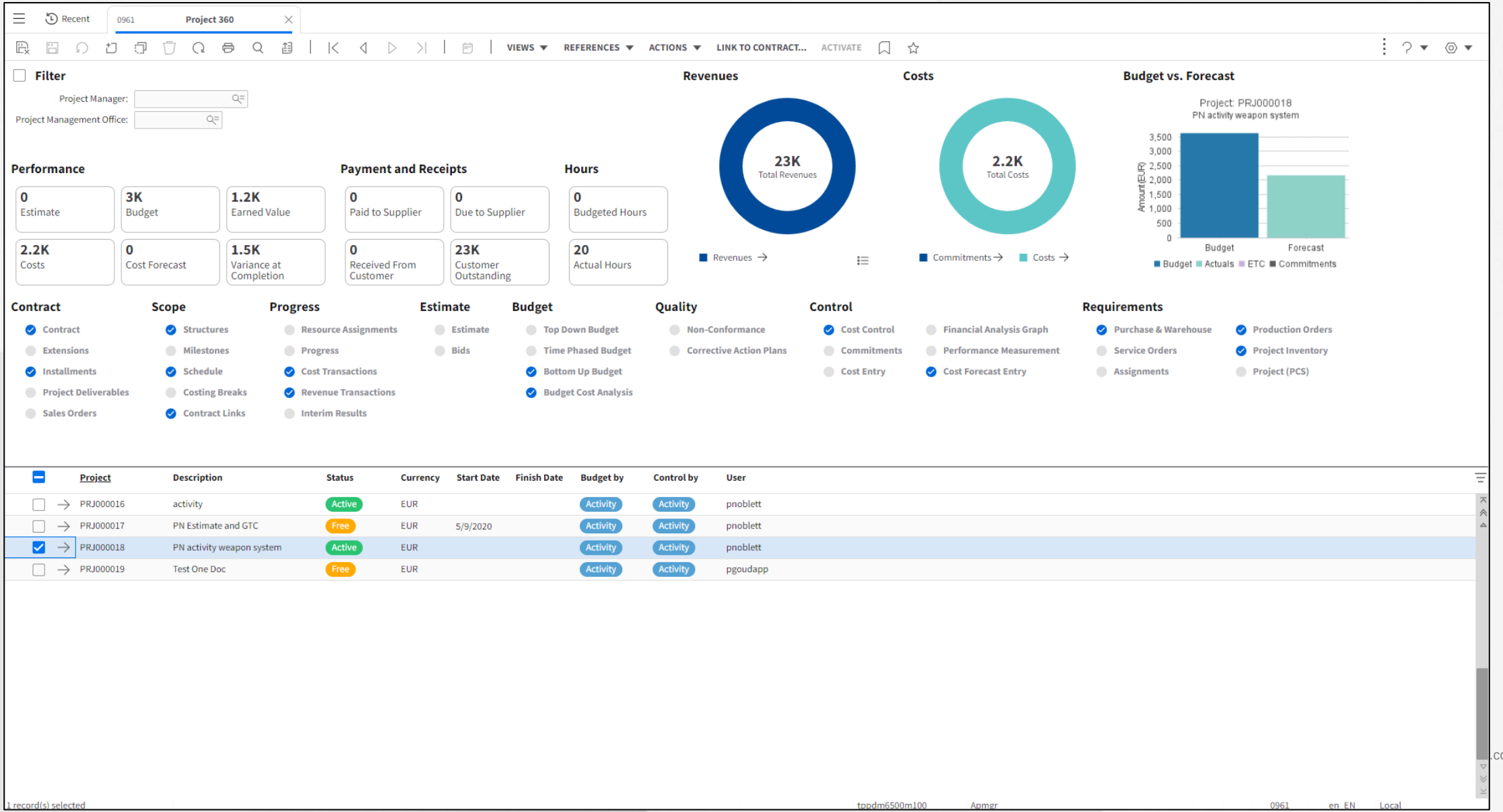
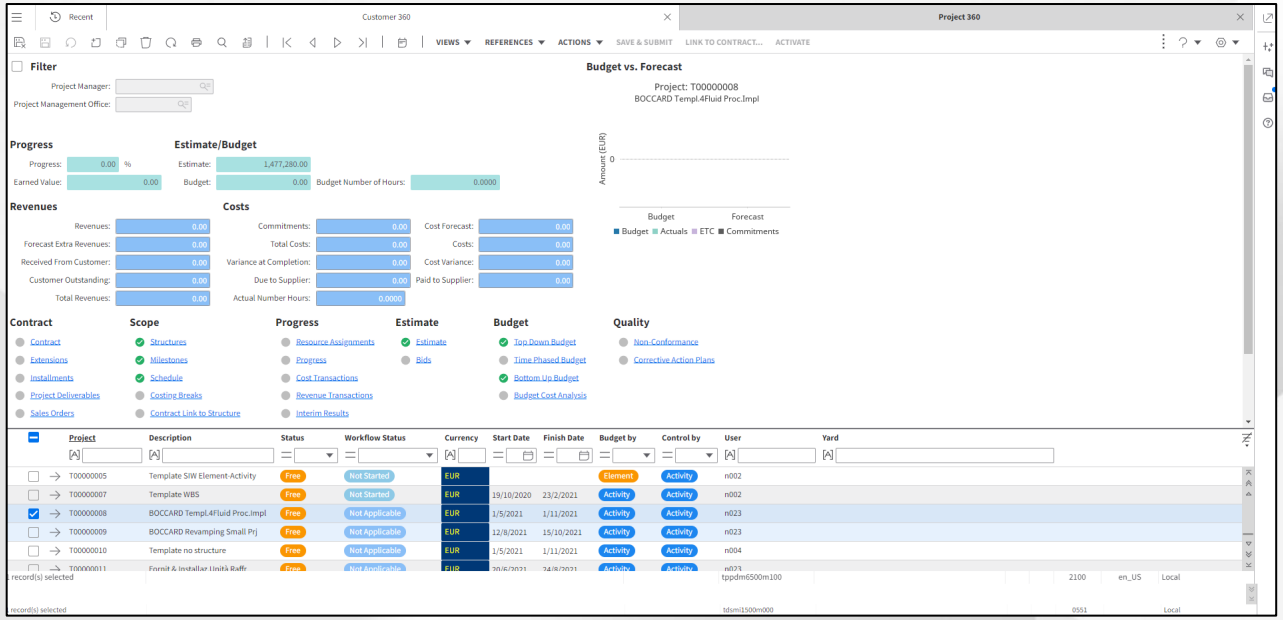
Project 360

2024.04

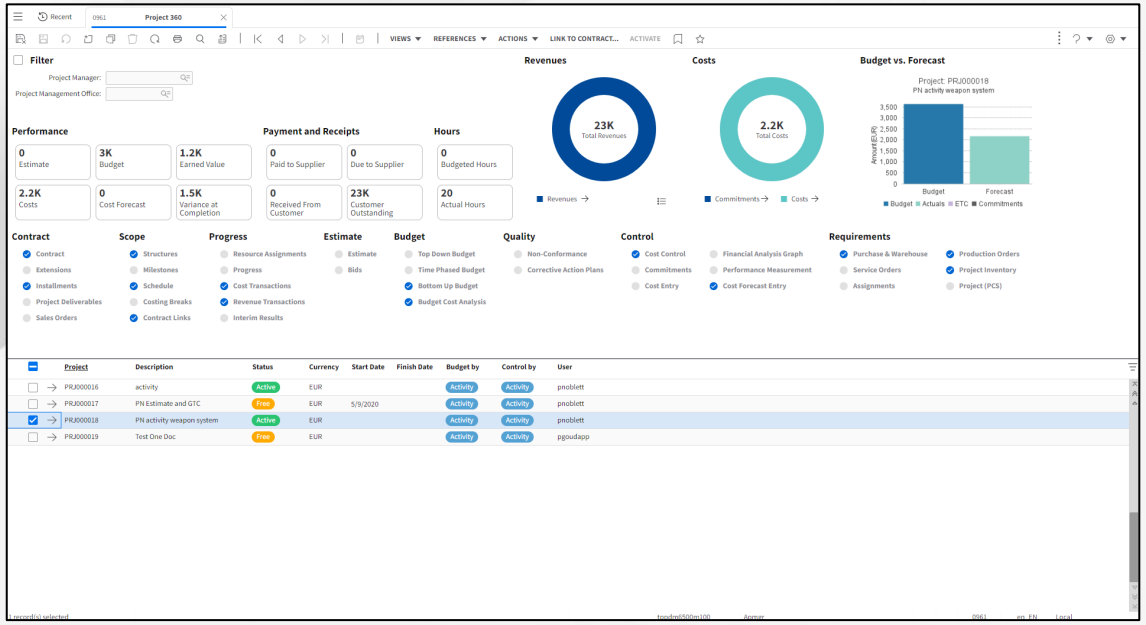


Project 360

old



2024.04



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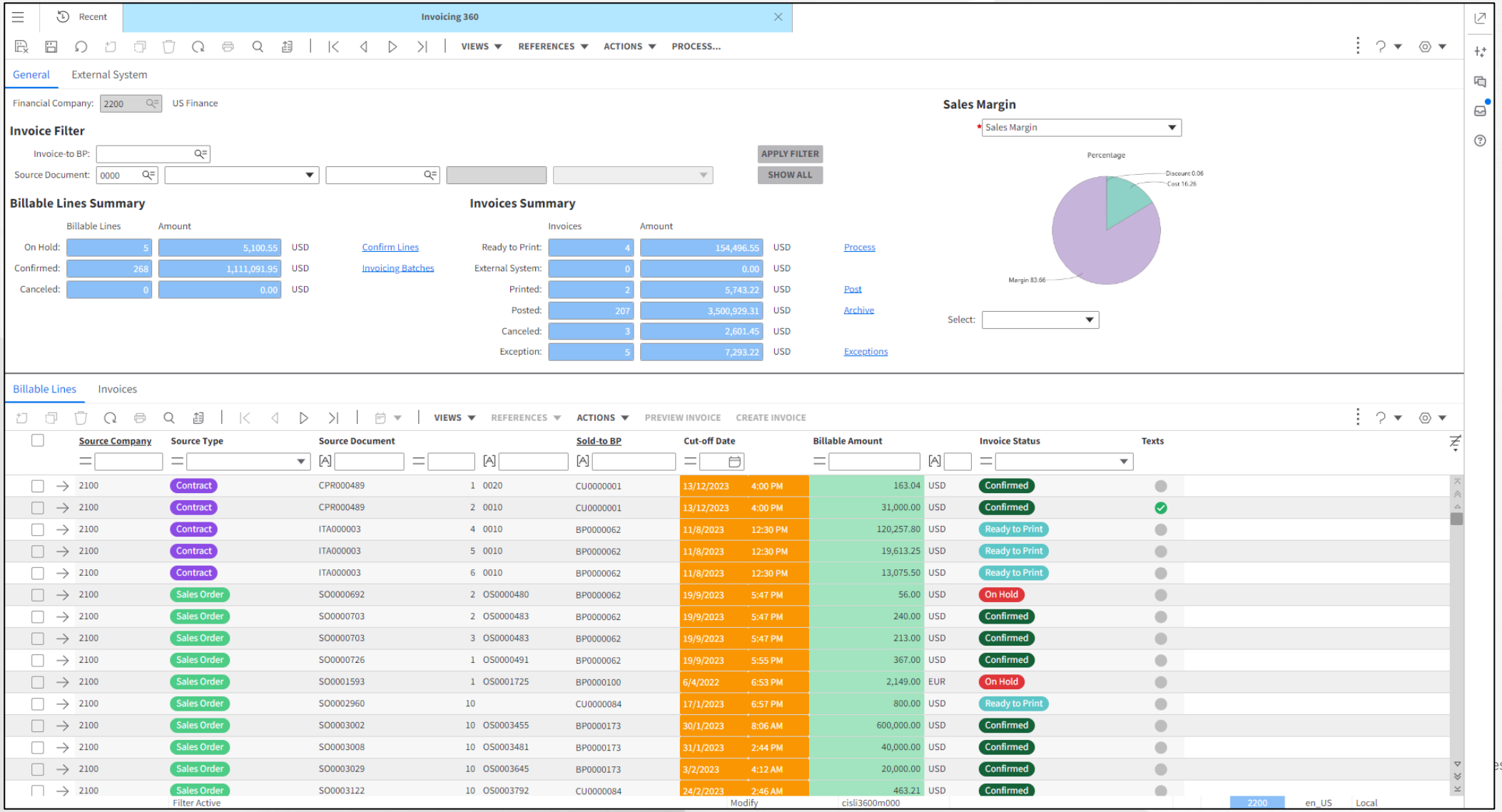
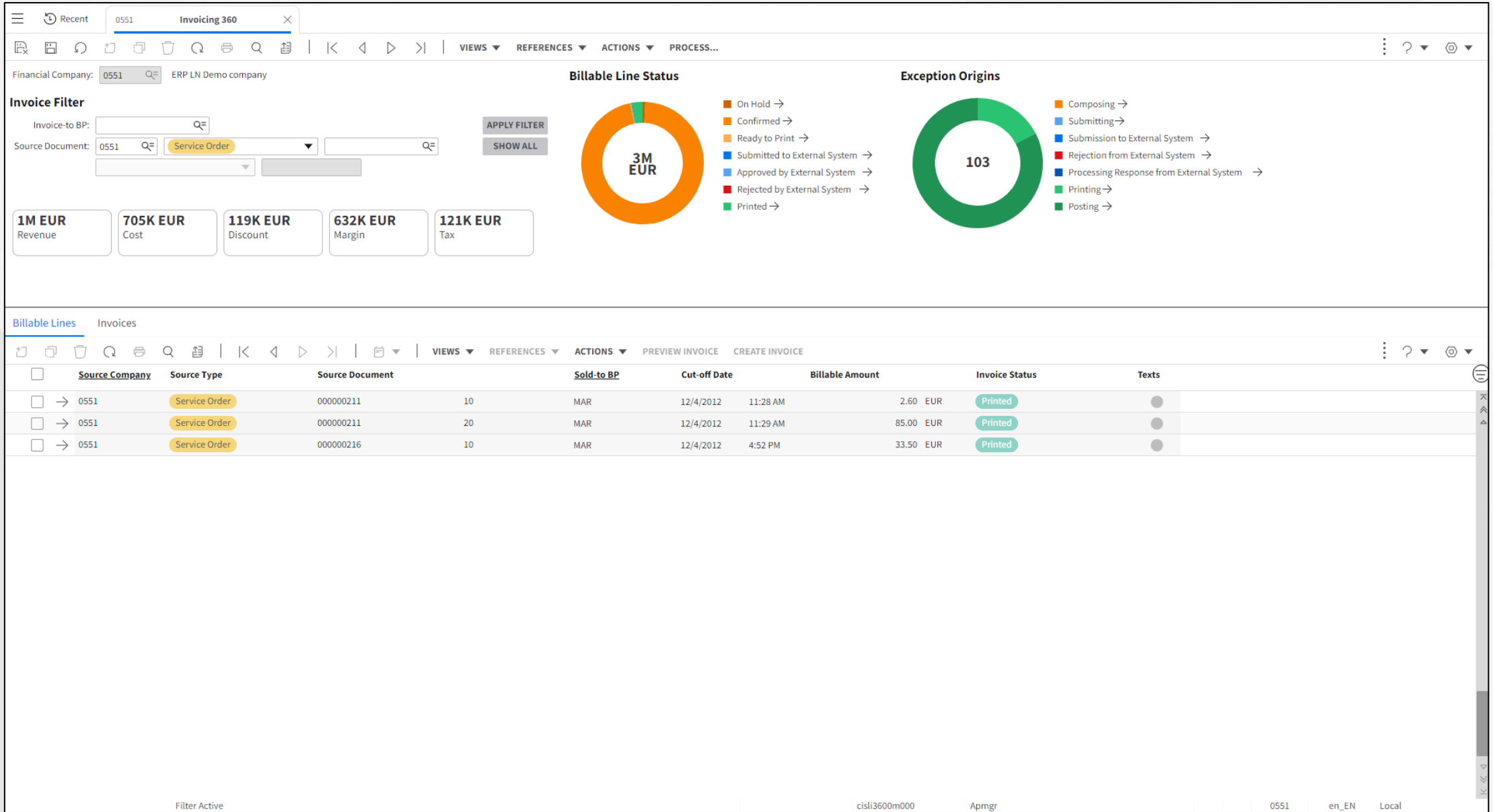
Invoice 360 old



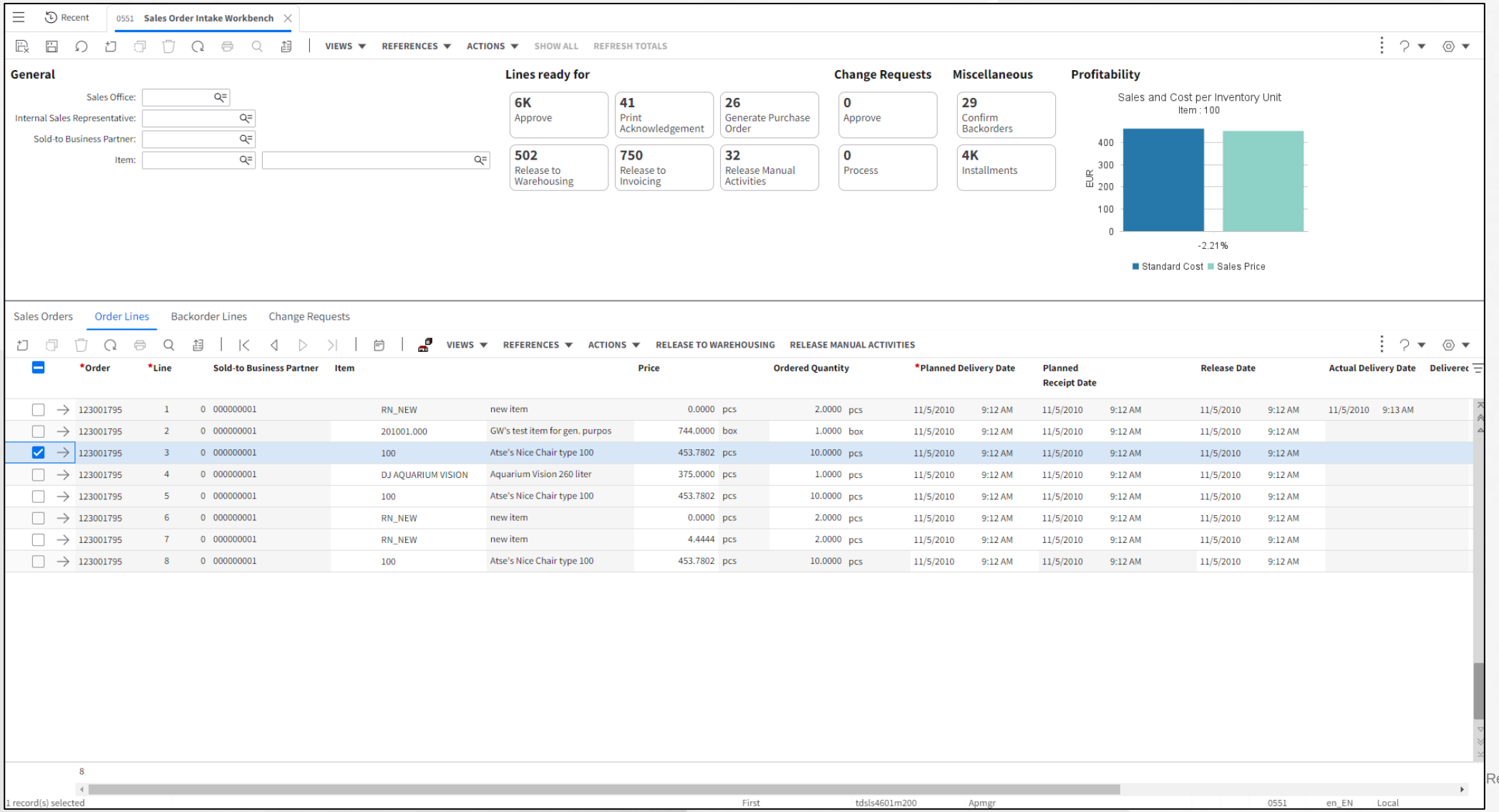
Invoice 360

2024.04



Sales order intake work bench

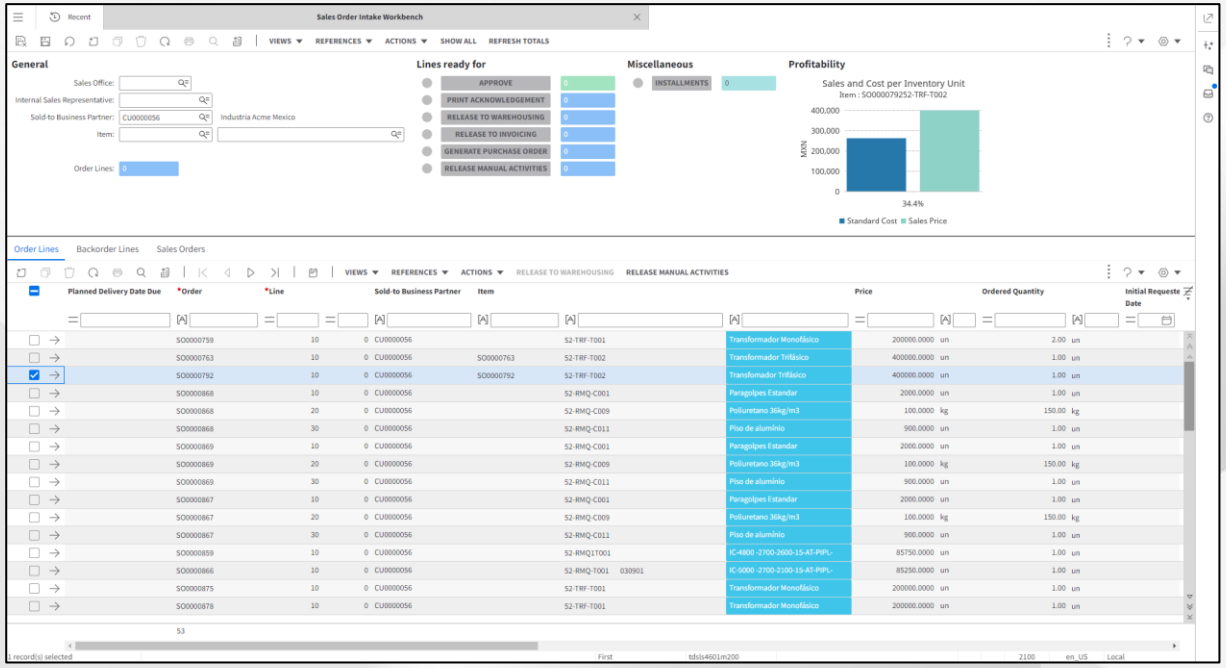
2024.04



Reserved. infor.com

Sales order intake work bench

old



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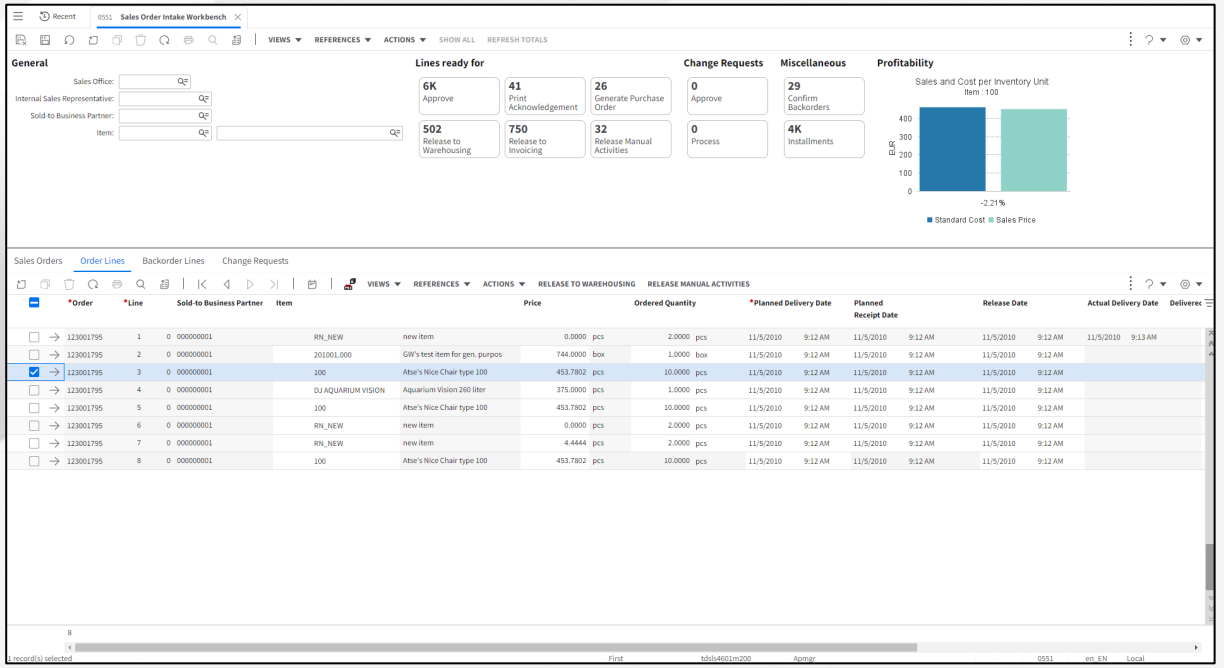

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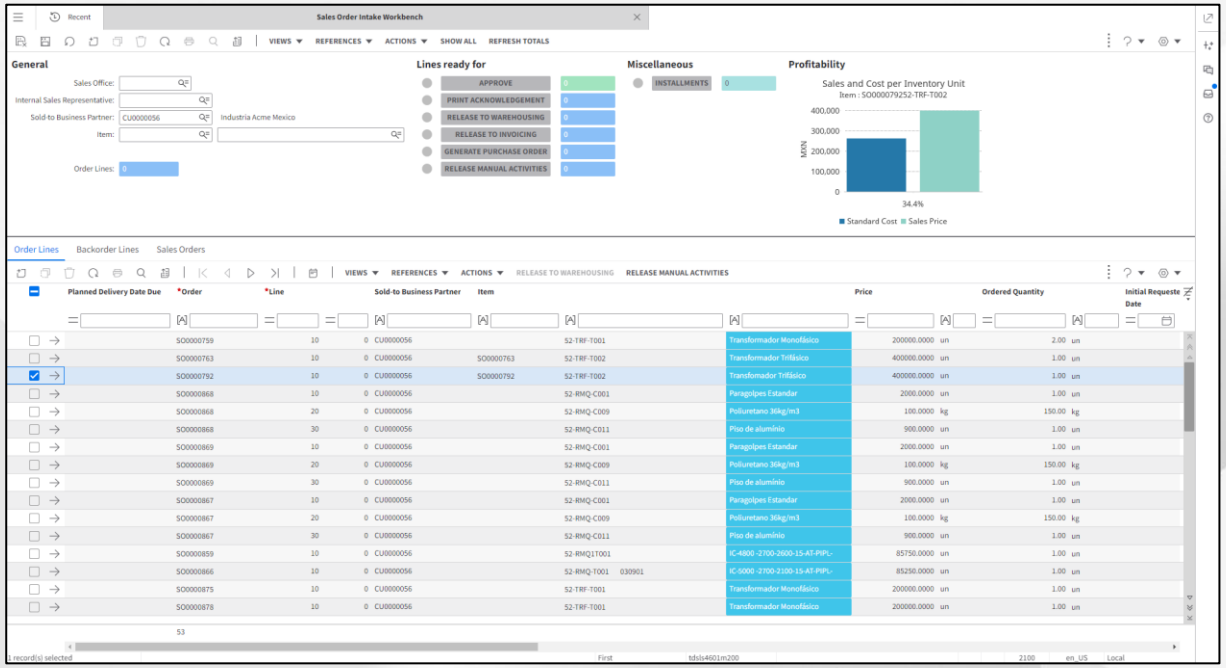
Sales order intake work bench

old



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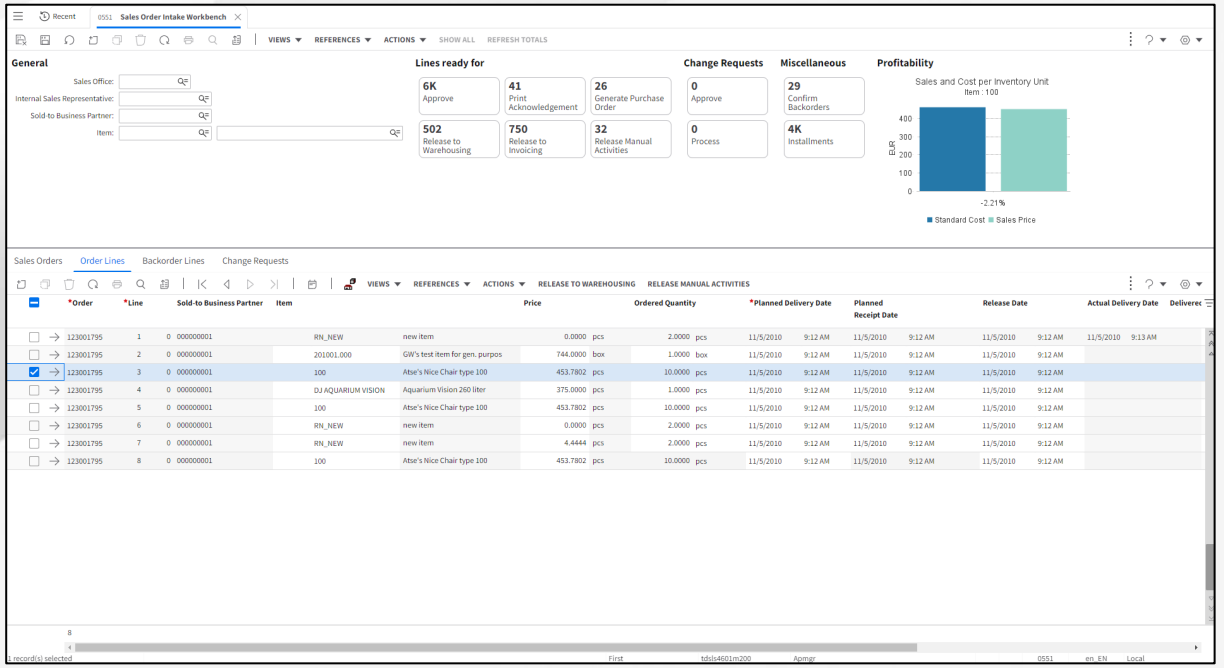

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Want to more know?

Release Training:

LN: v2024.04 RT Using New Style Improvements of the Modern Theme to Increase the User Experience

Infor U https://education.infor.com/coursecatalog/course/02_9022024_een0600_eln

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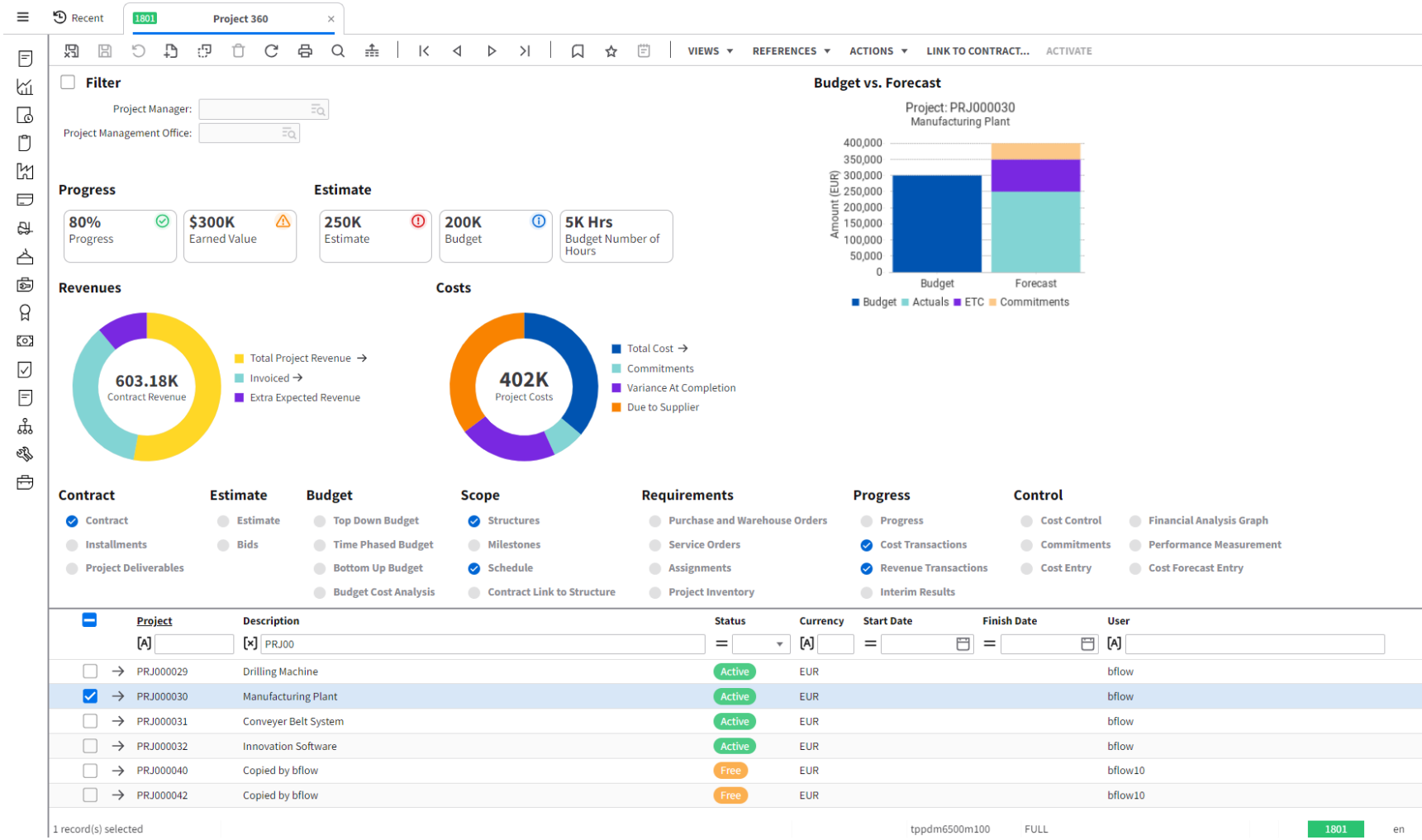
UX improvements – Roadmap 2024.10

- ✓ **Graphs**
- ✓ **Conditional indicators on Stats**
- ✓ **IPC role-based menus**
- ✓ **Expanded adoption of upgraded graphical elements**



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UX improvements 2024.04 – wrap up

100 screens improved

Appearances

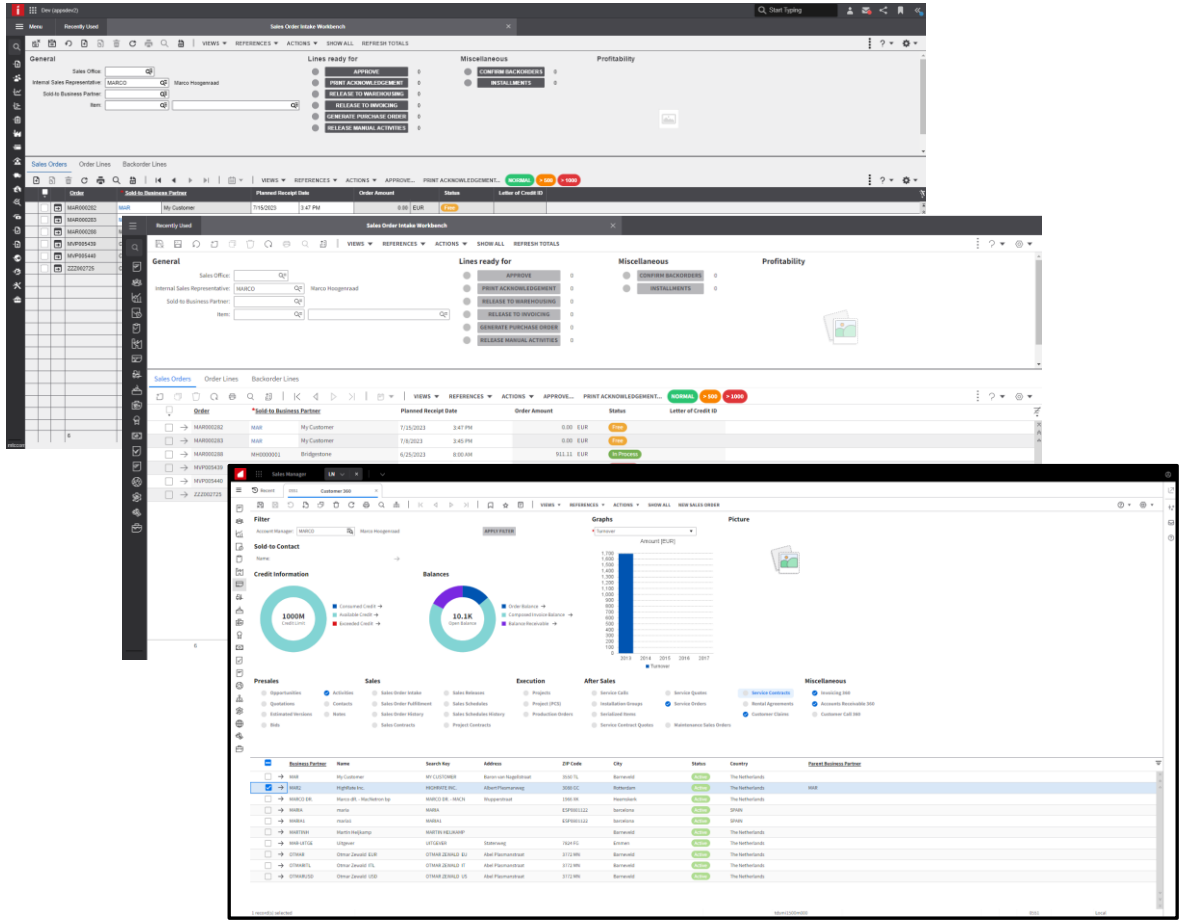
- Requirement: Remove old fashioned controls
- Solution: Replace by donuts and stats

Navigation

- Requirement: Keep context in (session tab) navigation
- Solution: “Breadcrumbs”

Menu modernization

- Requirement: No full black menu in view
- Solution: Pop up menu



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Implementation efficiency

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Implementation efficiency

T2V

Improve speed to get customer processes and data visible in the cloud

at the beginning of the implementation

Business partner entry

Creation of enterprise structure

IPC – DEM connection

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Business Partner Entry

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Impact to business

- Requirements:
  - Easy creation of business partners based on a limited number of attributes which are always business partner dependent
  - Creation of business partners via Excel import, combined with attribute defaulting
  - Manual creation of a business partner with all required attributes by one employee with defaulting of attributes
- Benefits
  - Faster and easier creation of business partners, both manually or via an external source as Excel
  - Formal representation and usage of company-wide standards for the business partner attributes in LN
  - Less errors

Received business partners: Import via Excel

D	E	F	G	H	I	J	K	L	M	N	O	P
Business Partner Default Group		Name	Address Name	Country (ISO Code)	ZIP Code	State	City Name	Street	Number	Tax Number	External Business Partner Code	Received Business Partner ID
BPG002	Customer	QAZ (DEU)	QAZ (DEU)	DE			Hamburg	Elbestrasse	14		DE0003852	
BPG002	Customer	QAZ (NL)	QAZ (NL)	NL			Barneveld	Stationsstraate	10		NL000046	
BPG002	Customer	QAZ (US)	QAZ (US)	US			New York	Attila Street	7		US000265	
BPG003	Supplier	BCD	BCD	US			Chicago	Lake Road	12		US000524	
BPG004	Subcontracto	Sub	Sub	MX			Monterrey	Zocalo	3		MX000027	
BPG006	OEM - SBI	Car Maker	Car Maker	DE			Breisach	Rheinstrasse	32		DE0003852	

Our customer can fill the spreadsheet with a couple of representative customers, suppliers, subcontractors and other type of business partners, e.g. to be used for a demo, CRP or during the initial implementation phase.
The consultant can create the needed business partner default groups with the correct defaults and use a drop down list in the spreadsheet to support the user in selecting an existing group.
This import can also be used later to add business partners retrieved from another platform.

The External Business Partner Code can be used to create a BP with its existing ID

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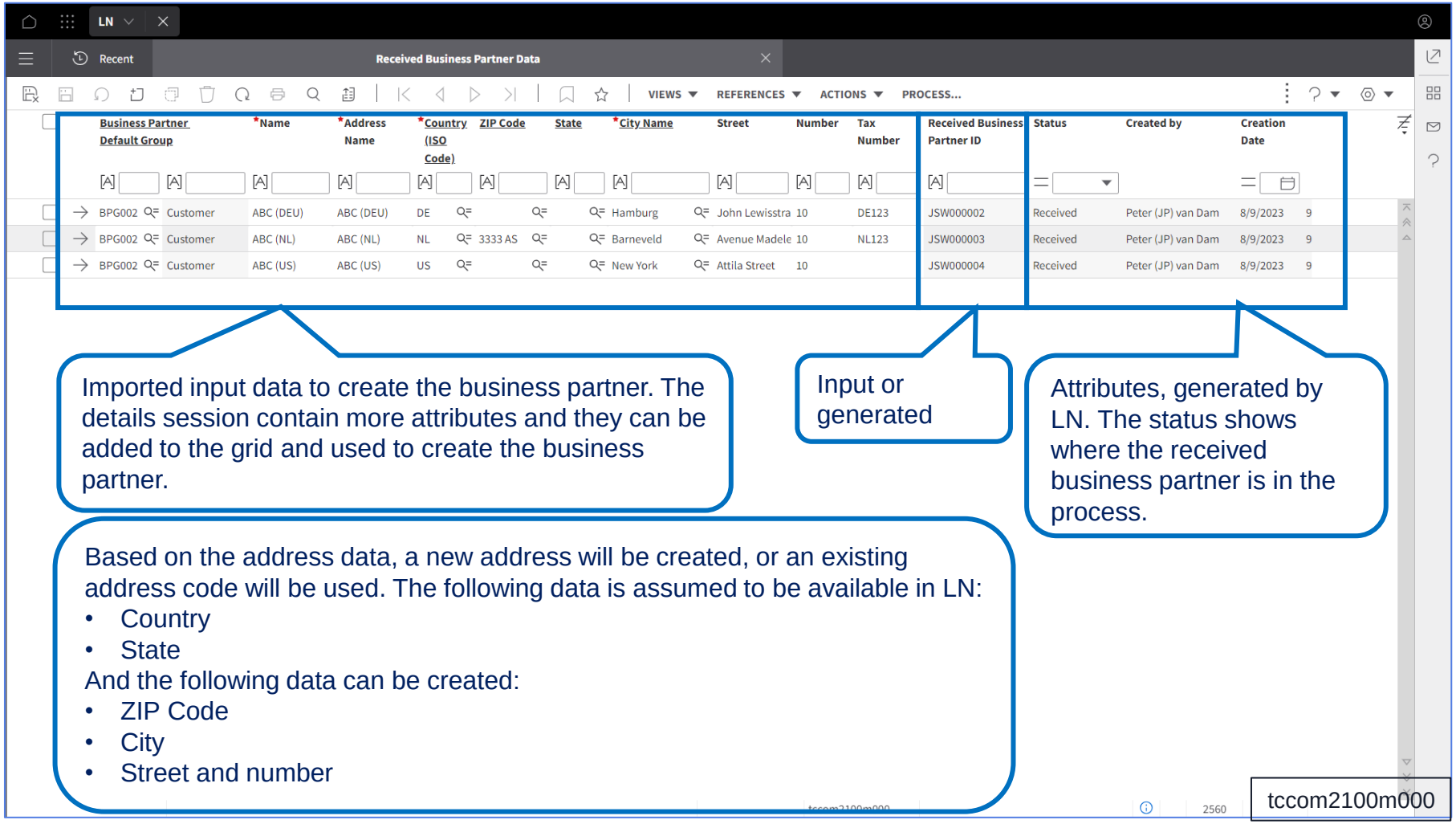
Received business partners



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Received business partners

Via the Received Business Partner session (tccom2100m000), from an external source business partners can be received in LN. In this session, the following steps are carried out.

- Import

  Business Partners can be imported from excel. This input data is hardly checked. If needed, the data can be corrected.

- Validate

  The received business partners are validated, e.g. on correctness of the Business Partner Default Group and the country code.

  When the validation is not successful, the validation errors are shown in the message log (via the reference menu).

- Process

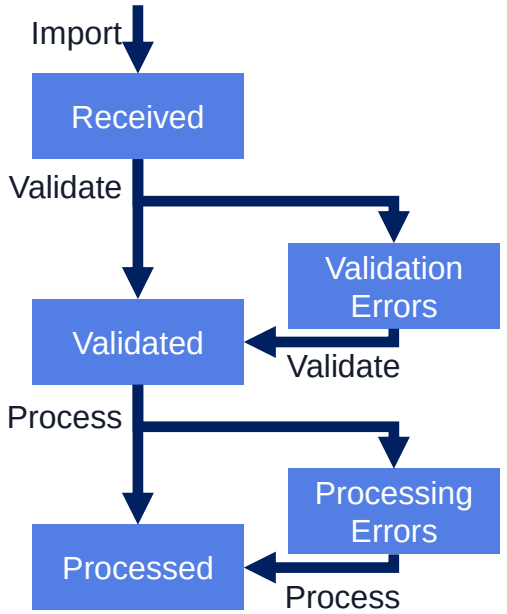
  The received business partners are processed into an LN business partner, using the explained defaulting logic.

  When the processing is not successful, the processing errors are shown in the message log (via the reference menu).

  When processed, a new business partner and (if needed) a new address (with code) is created. The city can also be created automatically. The codes are available in the details and the created business partner and address can be opened.

- Cancel

  When a received business partner can or will not be imported, it can be canceled. This is not depicted.



Received business partners can be deleted when the status is processed or canceled.

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Creation Enterprise Structures

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DISCRETE ENTERPRISE

Import Enterprise Structure in Infor LN CE

Import from Excel with the following tabs:

- Legal Entities
- Business Units (not in this presentation)
- Sites
- Entities by site and optionally legal entity or business unit

Resulting Entities

- Financial Companies
- Enterprise Units
- Sites
- Warehouses and Department

IPC coding standards are used
e.g. NL0001 for Enterprise Unit
e.g. NL_AMS001 for Site
Standard Warehouse structure created
1 location for staging, receiving etc

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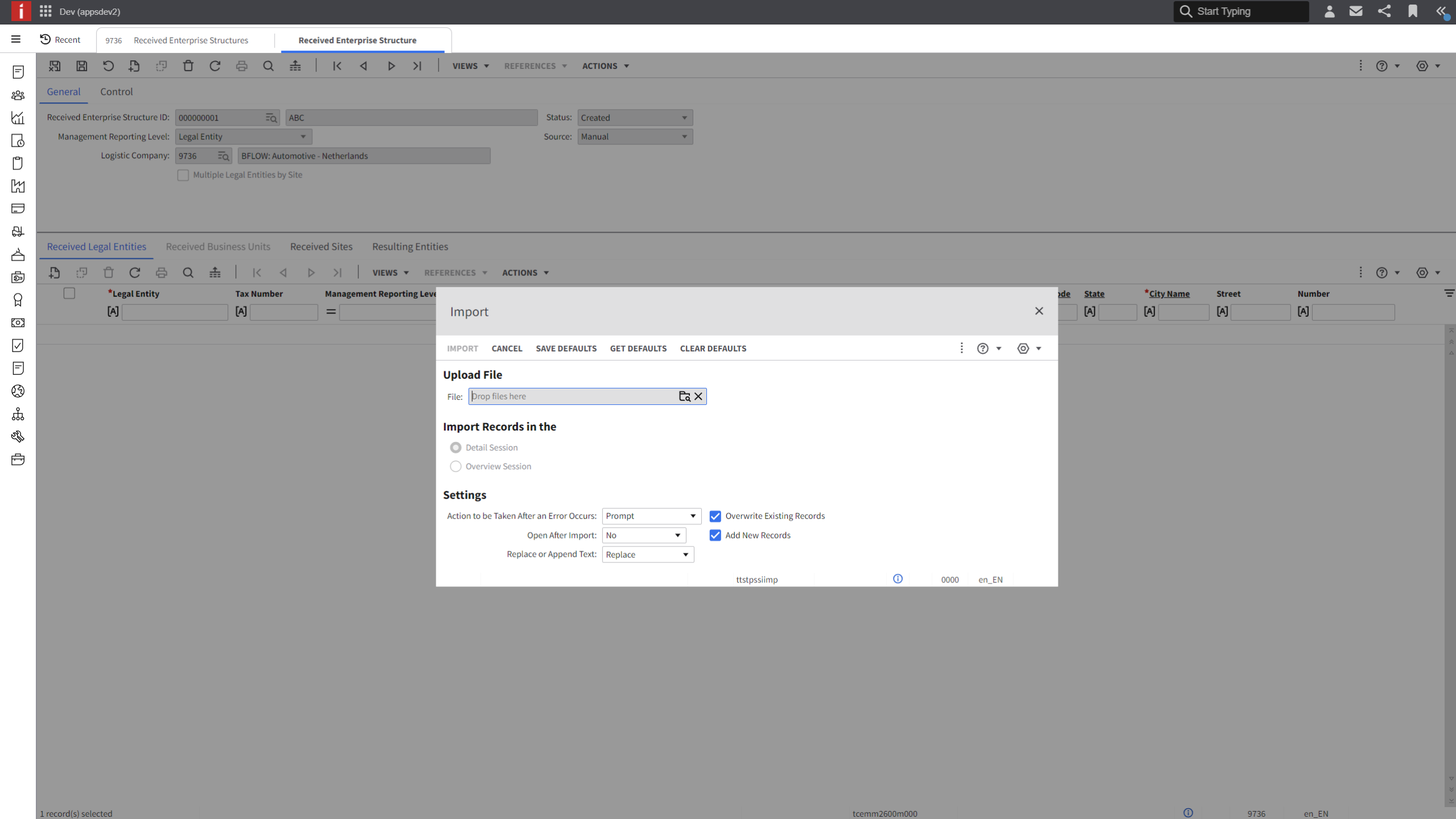
Dev (appsdev2)
Start Typing
Recent
9736 Received Enterprise Structures
Received Enterprise Structure
VIEWS
REFERENCES
ACTIONS
General
Control
Received Enterprise Structure ID: 000000001 ABC
Status: Created
Management Reporting Level: Legal Entity
Source: Manual
Logistic Company: 9736 BFLOW: Automotive - Netherlands
Multiple Legal Entities by Site
Received Legal Entities
Received Business Units
Received Sites
Resulting Entities
*Legal Entity
Tax Number
Management Reporting Leve
State
*City Name
Street
Number
Import
IMPORT
CANCEL
SAVE DEFAULTS
GET DEFAULTS
CLEAR DEFAULTS
Upload File
File: Drop files here
Import Records in the
Detail Session
Overview Session
Settings
Action to be Taken After an Error Occurs: Prompt
Overwrite Existing Records
Open After Import: No
Add New Records
Replace or Append Text: Replace
ttstpssiimp
0000
en_EN
1 record(s) selected
tcemm2600m000
9736
en_EN

Dev (appsdev2)

Start Typing

Recent | 9736 Received Enterprise Structures | Received Enterprise Structure

VIEWS | REFERENCES | ACTIONS

General | Control

Received Enterprise Structure ID: 000000001 ABC

Status: Created

Management Reporting Level: Legal Entity

Source: Manual

Logistic Company: 9736 BFLOW: Automotive - Netherlands

Multiple Legal Entities by Site

Received Legal Entities | Received Business Units | Received Sites | Resulting Entities

VIEWS | REFERENCES | ACTIONS

*Legal Entity	Tax Number	Management Reporting Level	Select for Processing	Holding	*Financial Company		*Address Name	*Country (ISO Code)	ZIP Code	State	*City Name	Street	Number
ABC Netherlands	NL23847569	Legal Entity	☑	☐	9736	BFLOW: Automotive - Netherlands	Amsterdam	NL			Amsterdam	Stationsstraat	38
ABC United Kingdom	UK23452355	Legal Entity	☑	☐	9738	BFLOW: Automotive - Great Britain	London	UK			London	Theems Wall	468
ABC United States	US2342355	Legal Entity	☑	☑	9739	BFLOW: Automotive - USA	New York	US		NY	New York	Wallstreet	38

Modify tcemm2600m000 9736 en_EN

Dev (appsdev2)

Start Typing

Recent | 9736 Received Enterprise Structures | Received Enterprise Structure

VIEWS | REFERENCES | ACTIONS

General | Control

Received Enterprise Structure ID: 000000001 ABC

Status: Created

Management Reporting Level: Legal Entity

Source: Manual

Logistic Company: 9736 BFLOW: Automotive - Netherlands

Multiple Legal Entities by Site

Received Legal Entities | Received Business Units | Received Sites | Resulting Entities

VIEWS | REFERENCES | ACTIONS

*Site Description	Logistic Company	*Address Name	*Country (ISO Code)	ZIP Code	State	*City Name	Street	Number	*Legal Entity	Number of Warehouses	Number of Work Centers	Number of Sales Offices	Number of Purchase Offices	Number of Service Offices	Number of Shipment Offices	Number of Project Management Offices
Amsterdam	9736	Amsterdam	NL			Amsterdam	Stationsstraat	38	ABC Netherlands	2	0	1	1	0	0	0
Chicago	9736	Chicago	US		IL	Chicago	Lake View	234	ABC United States	1	0	0	1	1	0	0
Liverpool	9736	Liverpool	UK			Liverpool	Churchstreet	384	ABC United Kingdom	2	0	1	1	0	0	0
London	9736	London	UK			London	Theems Wall	468	ABC United Kingdom	1	0	0	1	1	0	0
New York	9736	New York	US		NY	New York	Wallstreet	38	ABC United States	0	0	1	0	0	0	0

Modify tcemm2600m000 9736 en_EN

General Control

Received Enterprise Structure ID: 000000001 ABC
Status: Created
Management Reporting Level: Legal Entity
Source: Manual
Logistic Company: 9736 BFLOW: Automotive - Netherlands
Multiple Legal Entities by Site

Received Legal Entities | Received Business Units | Received Sites | Resulting Entities

VIEWS REFERENCES ACTIONS

*Legal Entity	Financial Company	Logistic Company	Enterprise Unit		*Site		Cluster	Entity Type	*Entity	*Entity Description	Calculation Office	Operation Rate Code
ABC Netherlands	9736	9736	NL0001	ABC Netherlands	NL_AMS001	Amsterdam	AMS	Inventory Management Department	NL9201	Amsterdam		
ABC Netherlands	9736	9736	NL0001	ABC Netherlands	NL_AMS001	Amsterdam	AMS	Warehouse	NL0001	Amsterdam		
ABC Netherlands	9736	9736	NL0001	ABC Netherlands	NL_AMS001	Amsterdam	AMS	Warehouse	NL0002	Amsterdam		
ABC Netherlands	9736	9736	NL0001	ABC Netherlands	NL_AMS001	Amsterdam	AMS	Sales Office	NL1201	Amsterdam		
ABC Netherlands	9736	9736	NL0001	ABC Netherlands	NL_AMS001	Amsterdam	AMS	Purchase Office	NL2201	Amsterdam		
ABC Netherlands	9736	9736	NL0001	ABC Netherlands	NL_AMS001	Amsterdam	AMS	Accounting Office	NL6201	Amsterdam		
ABC United States	9739	9736	US0001	ABC United States	US_CHI001	Chicago	CHI	Inventory Management Department	US9201	Chicago		
ABC United States	9739	9736	US0001	ABC United States	US_CHI001	Chicago	CHI	Warehouse	US0001	Chicago		
ABC United States	9739	9736	US0001	ABC United States	US_CHI001	Chicago	CHI	Purchase Office	US2201	Chicago		
ABC United States	9739	9736	US0001	ABC United States	US_CHI001	Chicago	CHI	Service Department	US3201	Chicago		
ABC United States	9739	9736	US0001	ABC United States	US_CHI001	Chicago	CHI	Accounting Office	US6201	Chicago		
ABC United Kingdom	9738	9736	UK0001	ABC United Kingdom	UK_LIV001	Liverpool	LIV	Inventory Management Department	UK9201	Liverpool		
ABC United Kingdom	9738	9736	UK0001	ABC United Kingdom	UK_LIV001	Liverpool	LIV	Warehouse	UK0001	Liverpool		
ABC United Kingdom	9738	9736	UK0001	ABC United Kingdom	UK_LIV001	Liverpool	LIV	Warehouse	UK0002	Liverpool		
ABC United Kingdom	9738	9736	UK0001	ABC United Kingdom	UK_LIV001	Liverpool	LIV	Sales Office	UK1201	Liverpool		
ABC United Kingdom	9738	9736	UK0001	ABC United Kingdom	UK_LIV001	Liverpool	LIV	Purchase Office	UK2201	Liverpool		
ABC United Kingdom	9738	9736	UK0001	ABC United Kingdom	UK_LIV001	Liverpool	LIV	Accounting Office	UK6201	Liverpool		
ABC United Kingdom	9738	9736	UK0002	ABC United Kingdom	UK_LON001	London	LON	Inventory Management Department	UK9202	London		
ABC United Kingdom	9738	9736	UK0002	ABC United Kingdom	UK_LON001	London	LON	Warehouse	UK0003	London		
ABC United Kingdom	9738	9736	UK0002	ABC United Kingdom	UK_LON001	London	LON	Purchase Office	UK2202	London		
ABC United Kingdom	9738	9736	UK0002	ABC United Kingdom	UK_LON001	London	LON	Service Department	UK3201	London		
ABC United Kingdom	9738	9736	UK0002	ABC United Kingdom	UK_LON001	London	LON	Accounting Office	UK6202	London		
ABC United States	9739	9736	US0002	ABC United States	US_NEW001	New York	NEW	Sales Office	US1201	New York		
ABC United States	9739	9736	US0002	ABC United States	US_NEW001	New York	NEW	Accounting Office	US6202	New York		

DEM – IPC – role based

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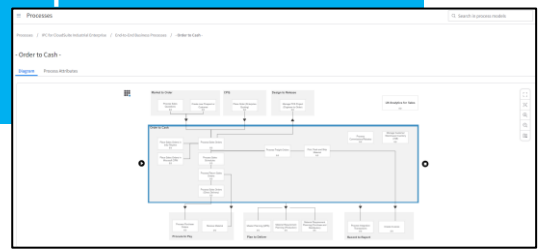
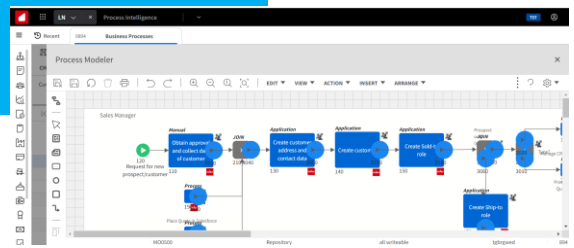
IPC - DEM

IPC processes

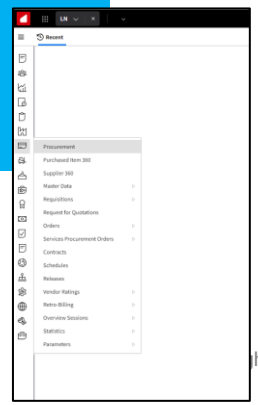


1 : 1

DEM processes



User menu, Authorizations set



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Localizations & Finance

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Localizations & Finance

Multiple stage payment lines
Intermediary banks
Assessable value import

Country of origin
Construction Industry Scheme (UK)

Localizations

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Localizations & Finance

Keeping solution compliant

Various finance

Multiple stage payment lines
Intermediary banks
Assessable value import

Country of Origin

Localizations

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Multiple Staged Payment Lines

ERS#: 91030

Executive summary

Flexible invoicing and mapping of staged payment lines on purchase order lines and/or purchase order headers.

Solution overview

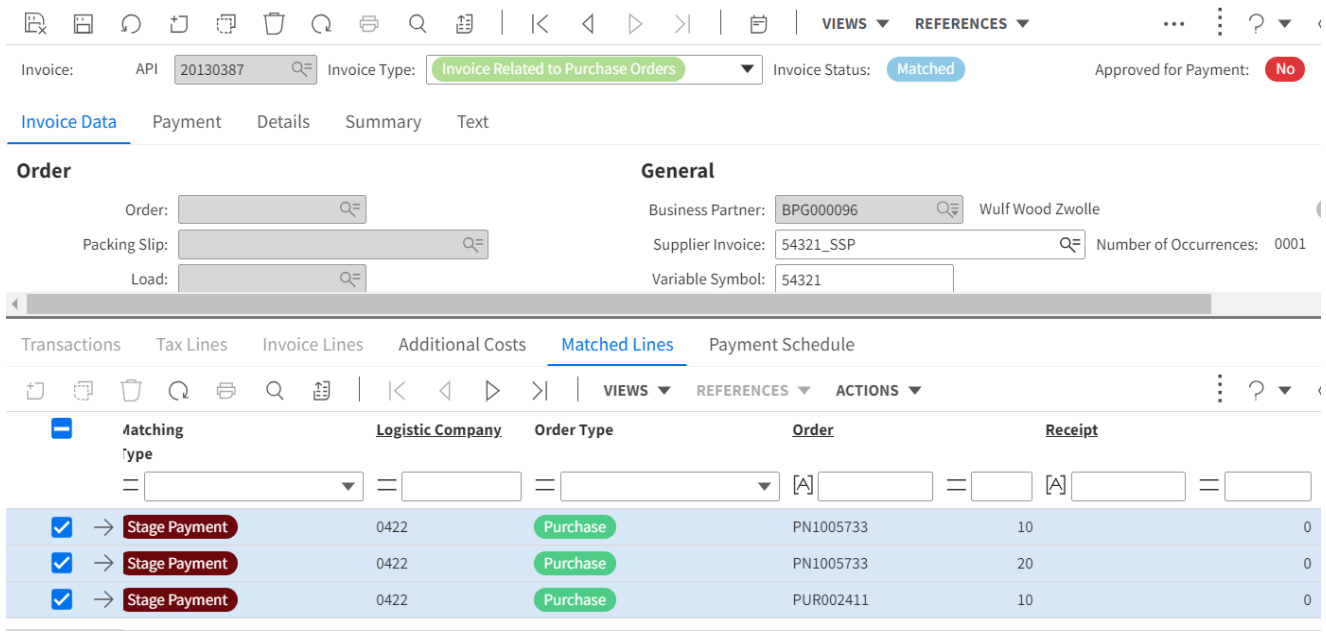
Problem

- ✓ It is common practice for suppliers to group staged payment lines for one or multiple order lines for one or more purchase orders
- ✓ On top of that it is not always possible to link Purchase Order lines to Staged Payment lines but instead to a Purchase Order header

Solution

With LN 2024.04 it is possible to match:

- ✓ One SSP line to one supplier invoice
- ✓ Multiple SSP lines of one order to one supplier invoice
- ✓ Multiple SSP lines from multiple orders to one supplier invoice
- ✓ Link Stage Payment lines to a Purchase Order header



Benefits

- ✓ This enhancement will save a lot of manual actions, reconciliation and workload

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Intermediary Banks

Executive summary

To transfer money, banks must hold accounts with each other. However, there are too many banks for one to hold accounts with all the others, so instead, they use an intermediary bank to act as a “middle person” to pass on the funds on their behalf.

Solution overview

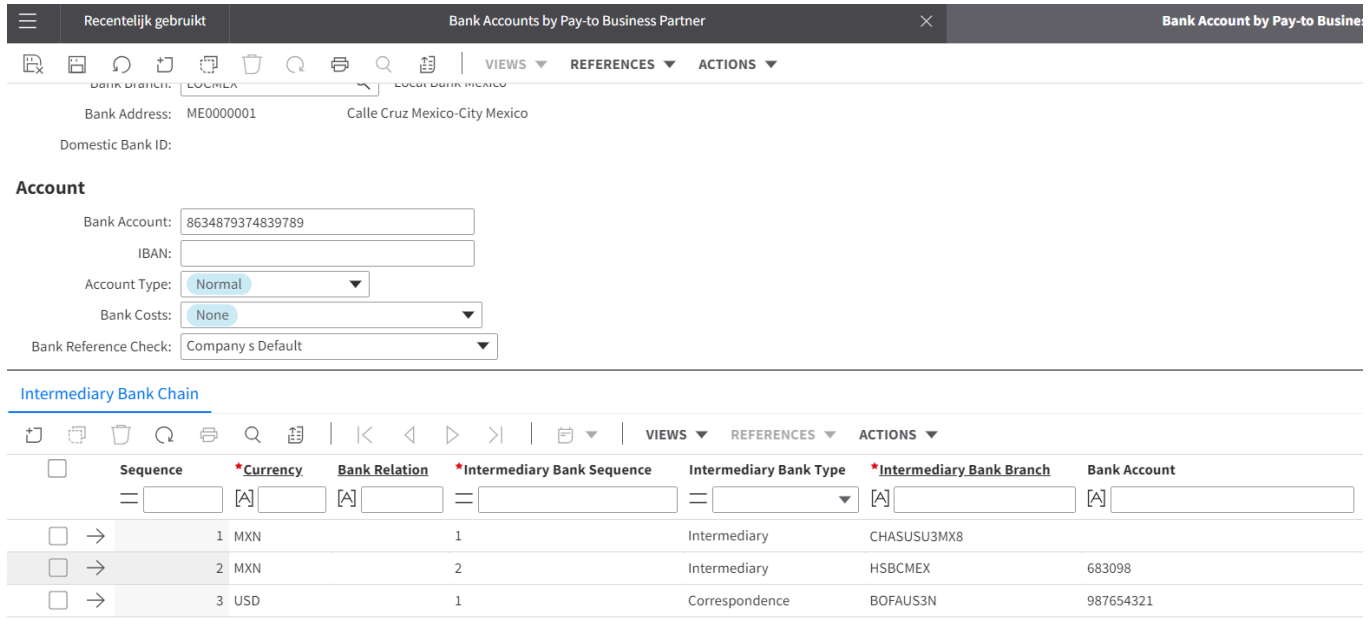
Problem

- ✓ It was not possible to transfer funds to a recipient bank that is using an intermediate bank. This leads to higher bank charges and slower payment lead times

Solution

In LN 2024.04 several enhancements have been made:

- ✓ Intermediate bank chain for bank by business partner
- ✓ Additional information of the intermediate bank like BIC code
- ✓ XML tags are populated in bank file for the intermediate bank
- ✓ Intermediate bank information is included in the CreditTransferBOD



Benefits

- ✓ Lower cost of payment processing, less errors and lower bank charges

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Assessable Value Import

Executive summary

Customs value will now be available in purchase order lines and warehouse receipt lines.

Solution overview

Problem

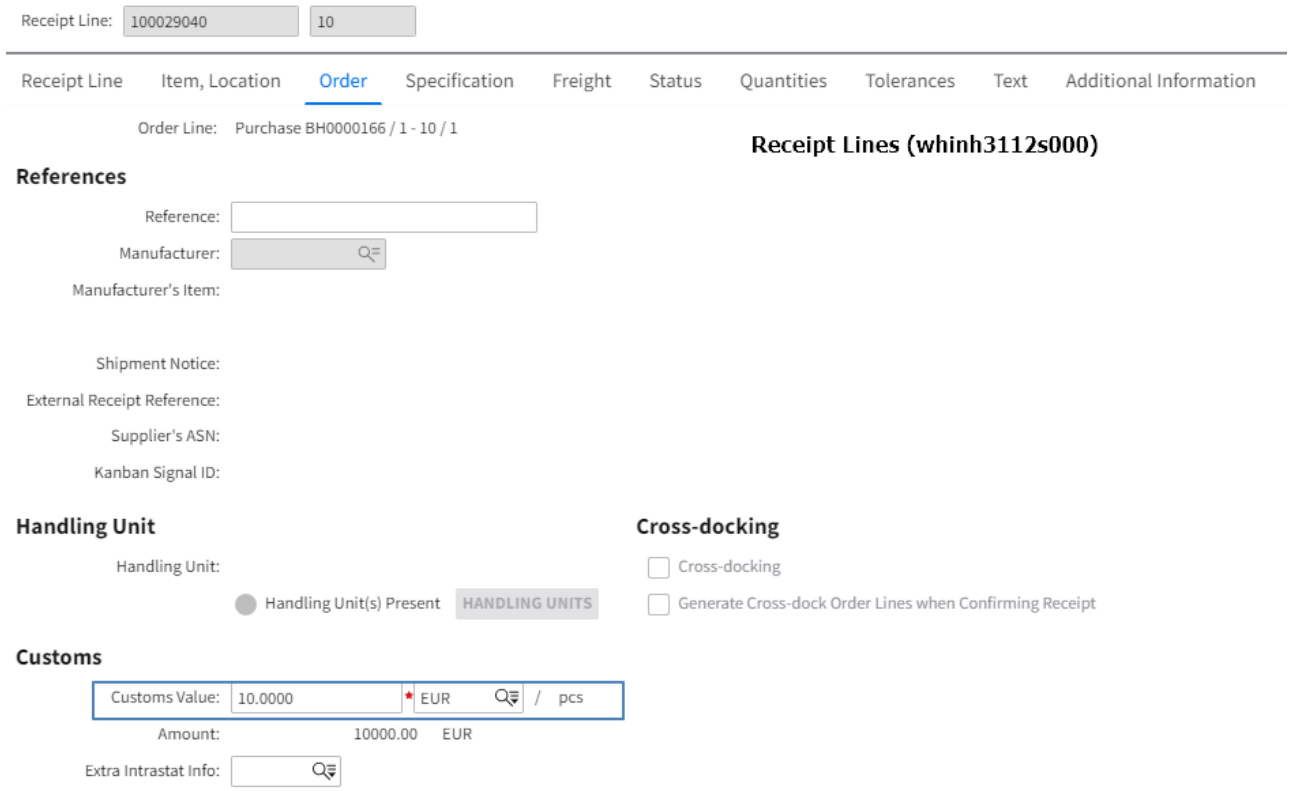
- ✓ Statistical value for Intrastat can't be modified on purchase order line or warehouse receipt line
- ✓ Tax base value can't be influenced on purchase order line or warehouse receipt line
- ✓ India – Customs duty is not used for the taxable amount, expense tax loaded to inventory is incorrect

Solution

- ✓ In LN 2024.04 Customs value of receipt line is now used as statistical value for Intrastat receipts and transferred to finance. When aggregate tax code with amount origin as customs value is used, taxes are now calculated based on the customs value during purchase invoice registration

Benefits

- ✓ Intrastat receipts logged at customs value
- ✓ For transactions where taxable amounts differs from transaction value (import/zero domestic price) the user can specify the taxable amount in the purchase order line or warehouse receipt line



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Localizations & Finance

Keeping solution compliant

Various finance

Multiple stage payment lines
Intermediary banks
Assessable value import

Country of Origin

Localizations

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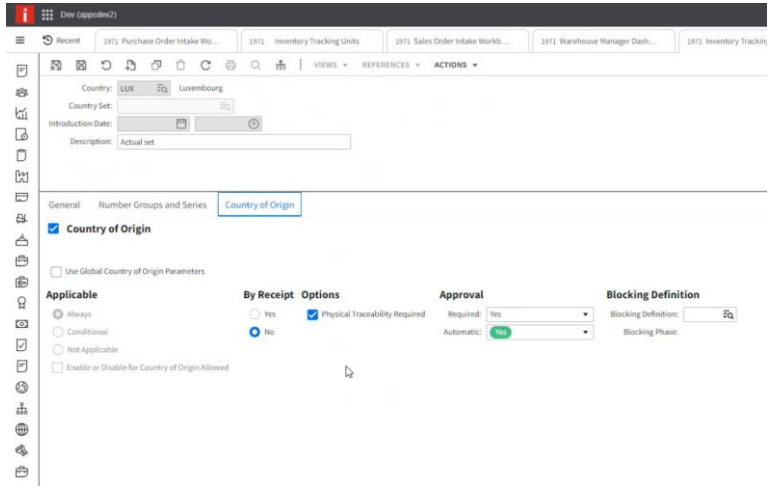
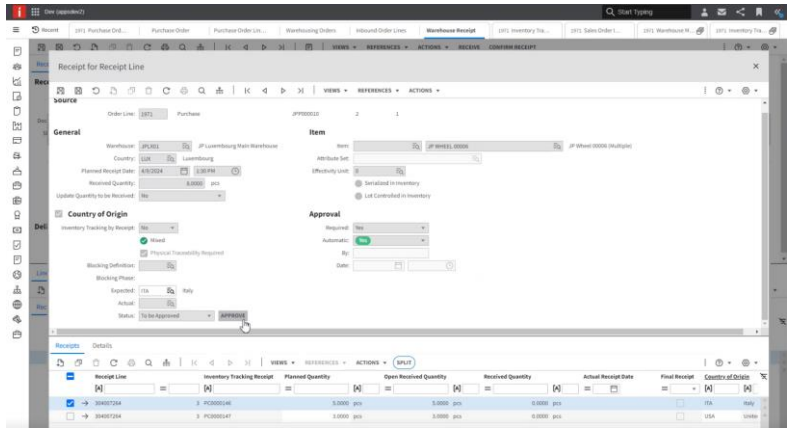
Country of Origin

Country of origin represents the country of production, where an article or product comes from. Customers require a solution to meet compliancy with country of origin regulations, as specified under various national laws and international treaties.





Solution

- The country of origin is assigned to the physical product and travels with it during the supply chain (within and across warehouses and sites)
- Country of origin is supported via the tracking of the inventory.
- The inventory tracking can be configured on different levels (location and ownership), such as site or financial company, and is traceable at that level
- Print details on the sales invoice
- Report expected receipt

Benefits

- Compliance to regulations
- Blocking for country of origin information can be flexible configured

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Localizations & Finance

Keeping solution compliant

Various finance

Multiple stage payment lines
Intermediary banks
Assessable value import

Country of Origin

Localizations

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LN CLOUD 2024.04 WORLD VIEW – January 2024 - Roadmap

Americas

- Argentina
- Brazil
- Canada
- Chile
- Colombia
- Ecuador
- Honduras
- Mexico (ILS)
- Nicaragua
- Panama
- Peru
- Surinam
- USA
- Uruguay
- Venezuela

Europe

- Austria
- Belgium
- Bulgaria
- Croatia(ILS)
- Czech Republic
- Denmark
- Estonia
- Finland
- France
- Germany(ILS)
- Greece
- Hungary
- Ireland
- Italy(ILS)
- Latvia
- Lithuania
- Luxembourg
- Malta
- Netherlands
- Norway
- Poland*
- Portugal(ILS)
- Romania
- Russia*
- Serbia
- Slovakia
- Slovenia(ILS)
- Spain(ILS)
- Sweden
- Switzerland
- Ukraine
- United Kingdom(ILS)

Africa

- Algeria
- Angola
- Botswana
- Egypt
- Kenya
- Morocco
- Namibia
- Nigeria
- South Africa
- Tanzania
- Tunisia
- Zambia
- Zimbabwe

Asia / Pacific

- Australia
- China
- Hong Kong
- India
- Indonesia
- Japan
- Malaysia
- Mongolia
- New Zealand
- Philippines
- Singapore
- South Korea
- Thailand
- Vietnam

Middle East

- Bahrain
- Iraq
- Israel
- Jordan
- Kuwait
- Lebanon
- Oman
- Qatar
- Saudi Arabia
- Turkey
- United Arab Emirates

50	23	12
LOCALIZATIONS IN STANDARD	LOCALIZATIONS - LICENSED	COUNTRIES ON ROADMAP

*ILS=Infor Localization Services is part of the country coverage functionality

Languages

Arabic	Czech	German	Korean	Russian	Swedish
Bulgarian	Dutch	Hebrew	Polish	Serbian	Thai
Chinese - Simplified	English	Hungarian	Portuguese-BR	Slovakian	Turkish
Chinese -Traditional	Finnish	Italian	Portuguese-PT	Slovenian	Ukrainian
Croatian	French	Japanese	Romanian	Spanish	Vietnamese

27	2	1
GENERAL AVAILABLE LANGUAGES	LANGUAGES IN DEVELOPMENT PLAN	LANGUAGE ON ROADMAP

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Localization delivered 2024.04 (1)

Brazil

E-invoicing extensibility
Fiscal document without webservice
Multiple shipments in one invoice line
Negative installment for Projects
Grouping of Purchase Invoices
Automatic confirmation of receipt and invoicing link
Automatic matching for Freight Management
Creation fiscal document from pre-receipt
Divergencies indicator for receipts
Master data synchronization enhancements
Service order cancellation
Subcontracting with material flow
Support of BACEN to upload currency rates
Suppression values on "Nota Fiscal Remessa"

Hungary

EKEAR for warehouse receipts
Currency exchange rate import
Currency exchange valuation FIFO

India

Multi-country logistic environment implementation

Lithuania

Peppol e-invoice via LSP

Germany

ZUGFeRD invoice support via LSP
CII supplier invoice (GEMS) adoption via LSP

Japan

Peppol e-invoice via LSP

Latvia

Peppol e-invoice via LSP

LSP = Localization Services Platform

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Localization delivered 2024.04 (2)

Multiple countries

Multiple registration types for B2C e-invoices
e-invoice integration for PDF attachments in XML via LSP
invoice BOD enhancements for e-invoicing via LSP
Support for SEPA formats PAIN 001.001.09 and PAIN 008.001.08

Czech Republic

Czech local bank payment files adoption (GEMS) via LSP

Italy

Business Partner Withholding Tax Data enhancements
Localized Intrastat declaration

Spain

Rental operations in TicketBAI and SII
AEF credit transfer file (GEMS) via LSP

Israel

CTC e-invoice via LSP

Luxembourg

Intrastat Tstat (GEMS) adoption via LSP

Chile

XML delivery notes adjustments

Sweden

Platform - Svefactura 3.0 (Peppol Bis 3.0) adoption via LSP

Peru

e-invoicing and e-delivery notes adjustments

Mexico

Foreign Trade complement – transfer CFDI via LSP

LSP = Localization Services Platform

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Finite Planning (APS)

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Finite planning

Output of normal MRP run is used as input

Finite planning engine optimizes against material and capacity available

Multi level planning

Output may be a plan with lateness

Replica of SCS Planner finite engine

- 4 screens are made in the cloud
- more to follow

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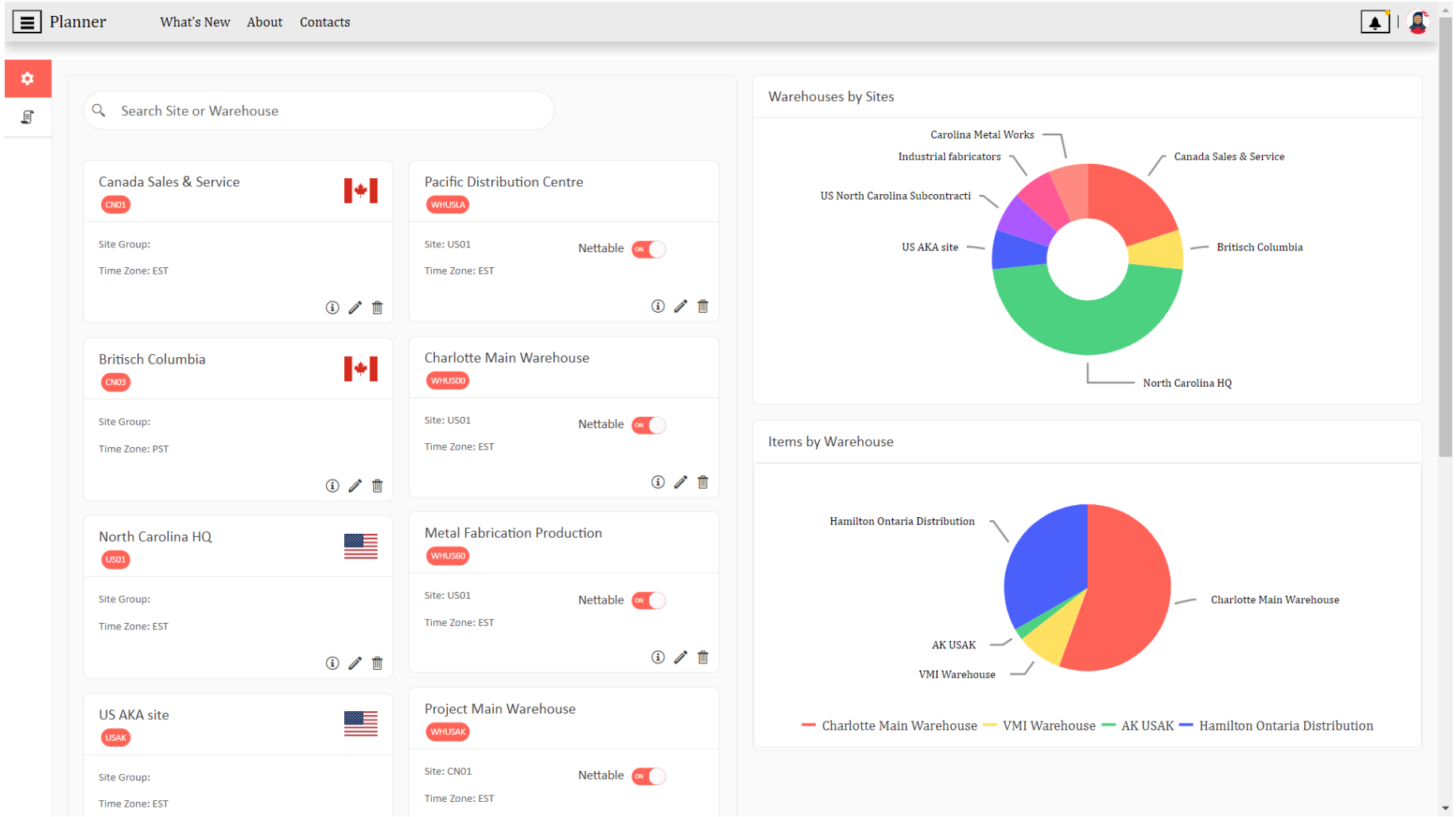
Master Data - Hierarchy



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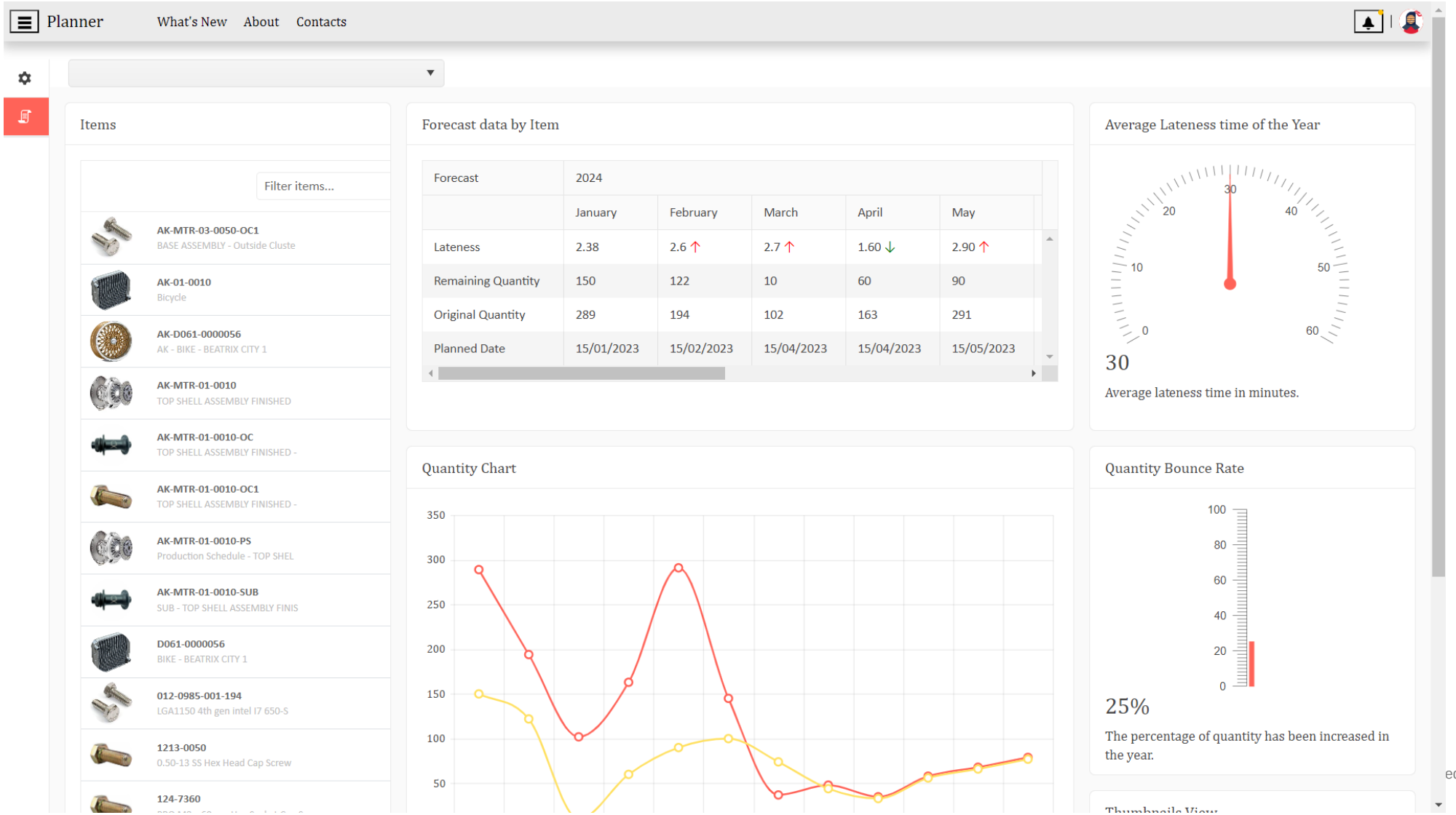
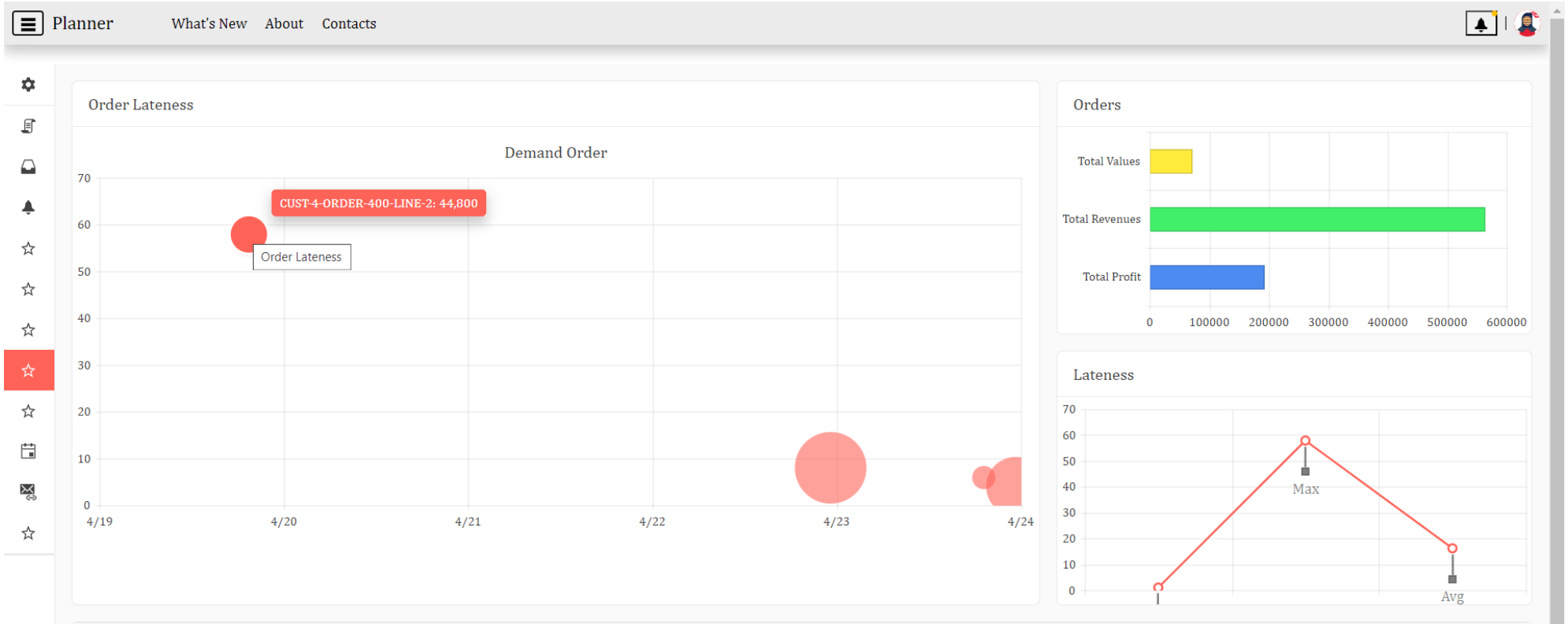
APS Demand – Demand origin by source (forecast view)

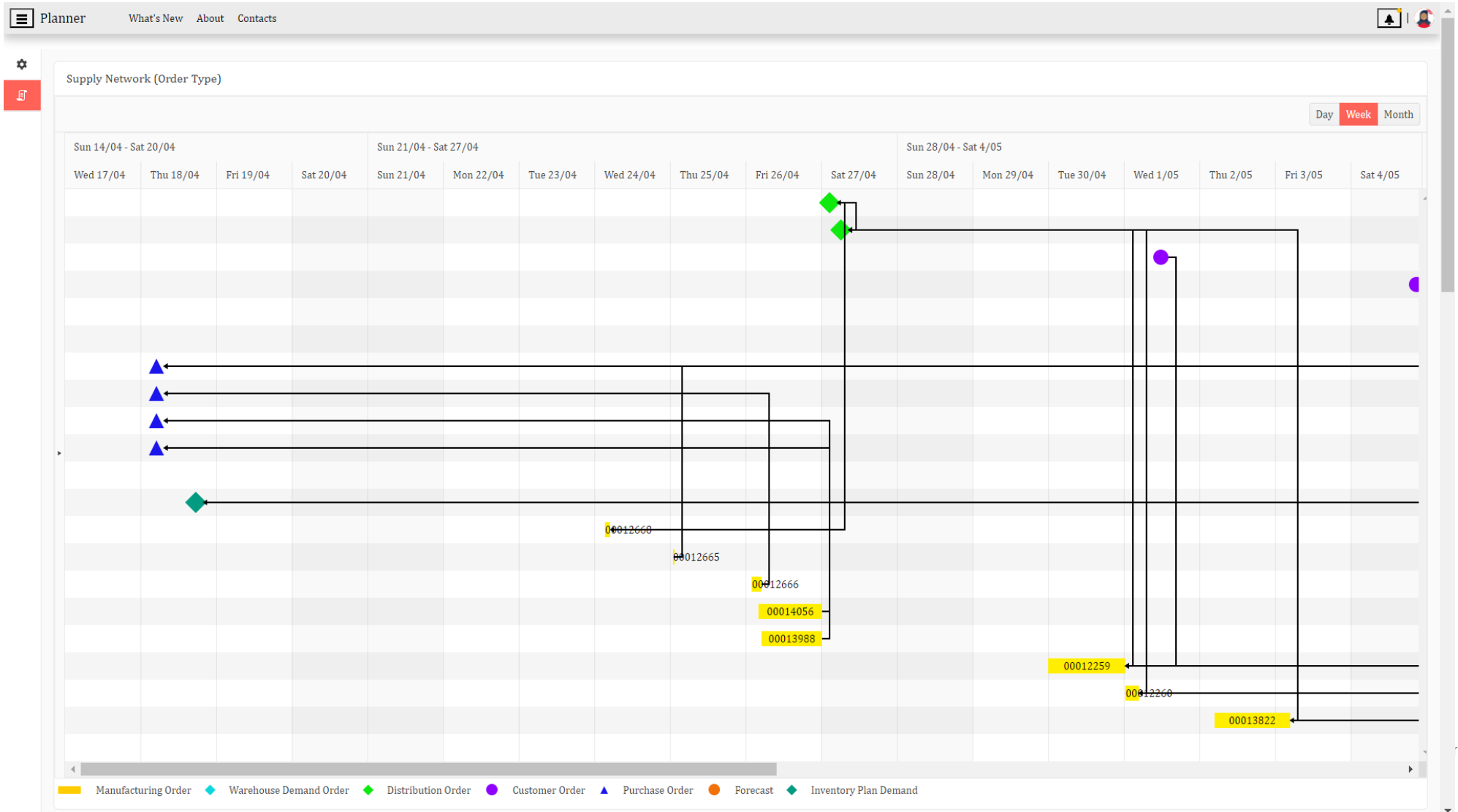


APS Diagnostic – Order lateness analysis



Planned Date	Type	OrderLine Code	Value	Revenu...	Profit	Lateness	Latenes...	Priority	Customer	Site	W
04/22/2002	8	CUST-4-ORDER-404-LINE-1	184800	271920	87120	7.98	0	1 - Maximum	CUSTOMER-4	CHICAGO	M
04/23/2002	8	CUST-4-ORDER-404-LINE-2	124800	198900	74100	3.99	0.15	4 - Medium High	CUSTOMER-4	CHICAGO	M
04/19/2002	8	CUST-4-ORDER-400-LINE-2	44800	65920	21120	57.87	0	3 - High	CUSTOMER-4	CHICAGO	M
04/23/2002	8	CUST-4-ORDER-423-LINE-1	16000	25600	9600	5.9	-0.05	7 - Low	CUSTOMER-4	CHICAGO	M

APS Diagnostic – Supply Network



Kinaxis

Announcement – expected shortly

Integration with the Cloud suites

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Rental

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Rental 2024.04

Key messages

With the April 2024 release we will deliver functionality that significantly extends the coverage of our current rental business scenarios.

This solution will be supporting ‘servitization’ business models, as well as improve the equipment solution for project-centric industries.

‘Servitization’ model

Customers will be able to generate new business streams, rather than only selling their products, their business model could be renting their products.

Equipment for project industries

Project customers are focused on managing their key resources, people, material and equipment. New rental capabilities will offer a flexible solutions that answer the dynamic nature of the business.

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Rental – ‘Servitization’ and ‘project rental’ Business scenarios with 2024.04

Uniquely identified rental asset
Serial number 123456789

Servitization

Typically, non project driven

Rental, instead of sales

Long term rental
(possibly one time delivery only)

Uniquely identified rental asset
Serial number 56789910

Project rental

Rental of equipment to deliver projects

Regular volume

No detailed logistics transactions required

Anonymous rental asset
No Serial number

Project rental

Rental of equipment to deliver projects

High volume, many outbound and returns during life cycle

Detailed logistics transactions required

Mixed scenarios:
Rental item list combining serialized and non-serialized items

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Rental
Rental product

Solution overview

Problem

- ✓ Additional coverage is required for non-uniquely identifiable rental assets
- ✓ Some customers require detailed logistics transactions for rental assets
- ✓ Rental assets need to be considered as financial assets

Solution

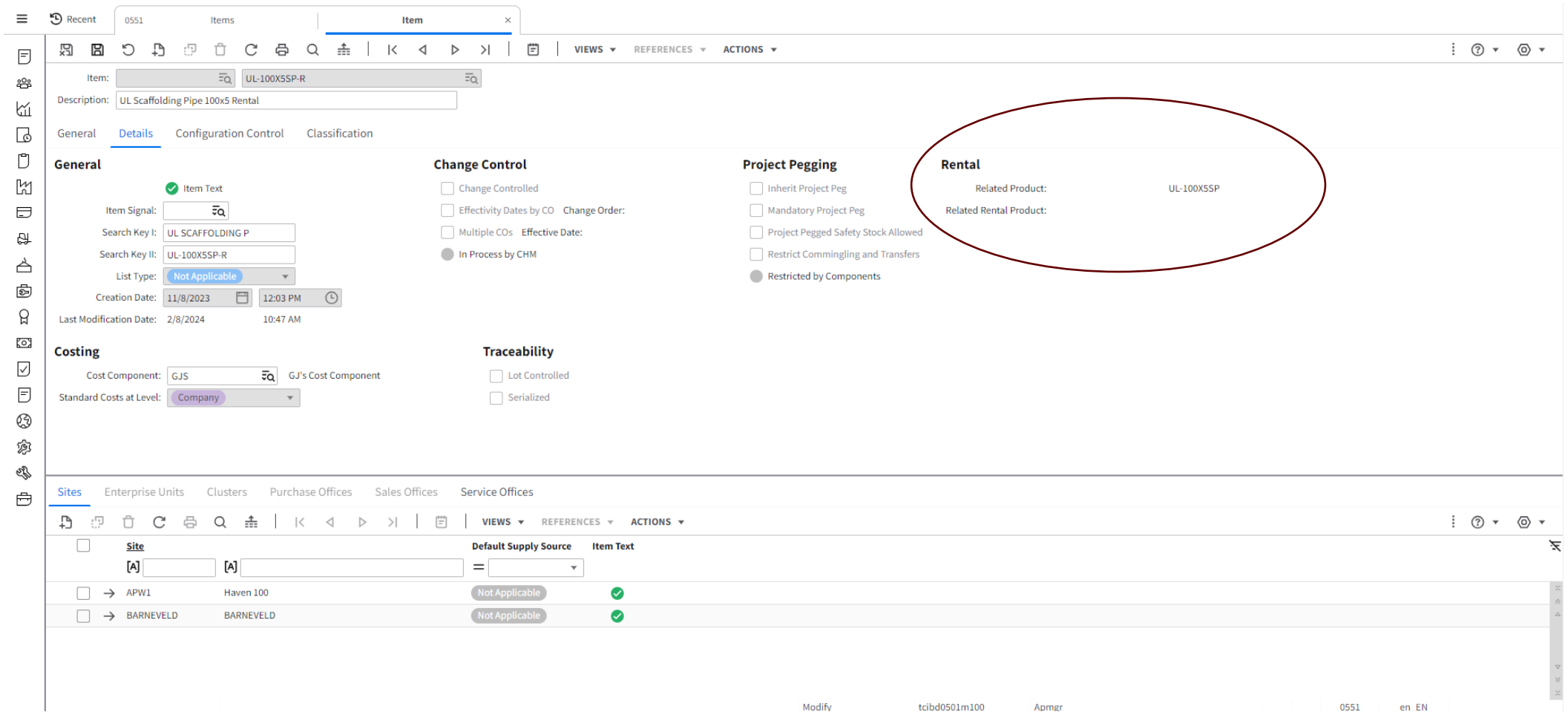
- ✓ The release introduces the rental product
- ✓ Rental products can be serialized or anonymous in nature
- ✓ Full logistical transactions are available for rental products (on hire and return transactions)
- ✓ Rental products may have a link to financial assets
- ✓ All rental assets are available in the Equipment Management Workbench

Benefits

- ✓ The solution covers for ‘servitization’ scenarios and improved equipment rental coverage for project-centric customers
- ✓ This solution extends the rental use cases, assisting a broader group of customers with rental scenarios
- ✓ All rental scenarios support both project-driven and non project-driven
- ✓ The Equipment Management Workbench offers a comprehensive view of all rental assets available driving efficiency in the rental business
- ✓ Rental products can be managed in fixed asset management

	Serialized Project equipment item	Rental product Serialized and Anonymous
Rental order / agreement	Available 2023.04	**NEW in 2024.04**
Planning in Equipment Management Workbench	Available 2023.04	**NEW in 2024.04**
Logistics transactions (with LN Warehousing)	Not available	**NEW in 2024.04**
Linked to financial assets	Not available	**NEW in 2024.04**

Item of type Rental product



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Rental product - Item availability

Recent | 0551 Rental Items Availability Calen... | VIEWS | REFERENCES | ACTIONS

Filter

Rental Order:
Item Group: UIG — UL Item Group
Rental Item:
Warehouse:
Rental Owner: 0551 GWEQP — Ulma Equipment Department
Date Range: 3/26/2024 11:15:26 AM - 3/26/2024 11:15:26 AM APPLY

Item Inventory

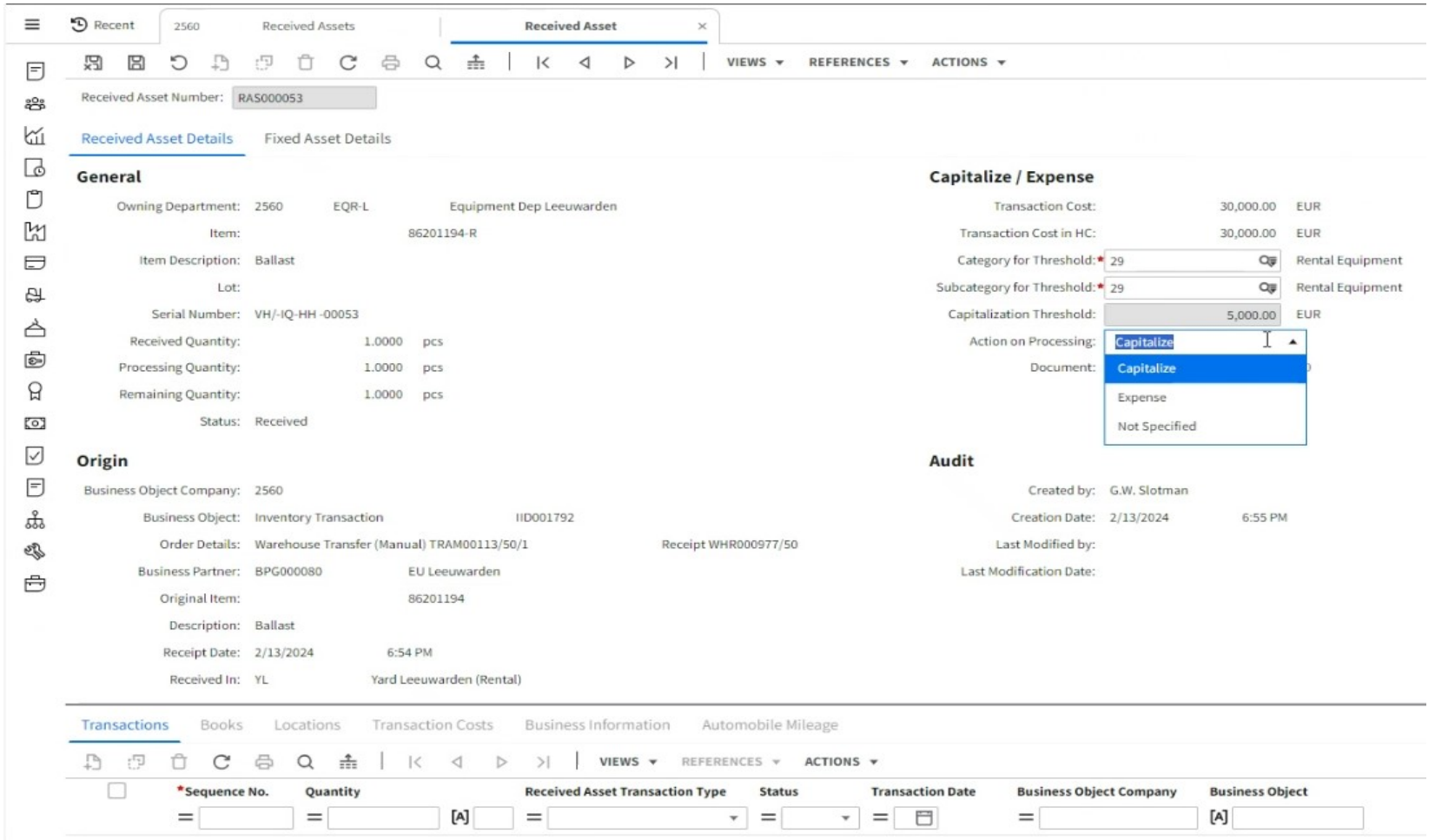
Item: UL-100X5SP
UL Scaffolding Pipe 100x5
Warehouse: STOWH1 — UL Central Warehouse 1
Available: 5978.0000 | On Hand: 5978.0000
Expected: 0.0000 | Blocked: 0.0000
Reserved: 0.0000 | Unit: pcs

Picture

Rental Item		Warehouse	Rental Owner		Available	On Hand	Blocked	Expected	Reserved	Unit
UL-100X5SP-R	UL Scaffolding Pipe 100x5 Rental	STOWH1	0551	GWEQP	3989.0000	3989.0000	0.0000	16.0000	16.0000	pcs
UL-100X5SP-R	UL Scaffolding Pipe 100x5 Rental	STOWH2	0551	GWEQP	0.0000	0.0000	0.0000	0.0000	0.0000	pcs
UL-300SST - R	UL Scaffolding Stair Tower 3 Rental	STOWH1	0551	GWEQP	5.0000	5.0000	0.0000	2.0000	2.0000	pcs
UL-50X50SRL - R	UL Scaffolding Ring Lock 50x50 Rental	STOWH1	0551	GWEQP	800.0000	800.0000	0.0000	100.0000	100.0000	pcs

1 record(s) selected | whinp1510m000 | Apmgr | 0551 | en_EN

Link between rental product and financial assets



If the customer wants, the rental product can become a financial asset, which can be expensed or capitalized. These rental assets can be managed in fixed asset management from a financial perspective.

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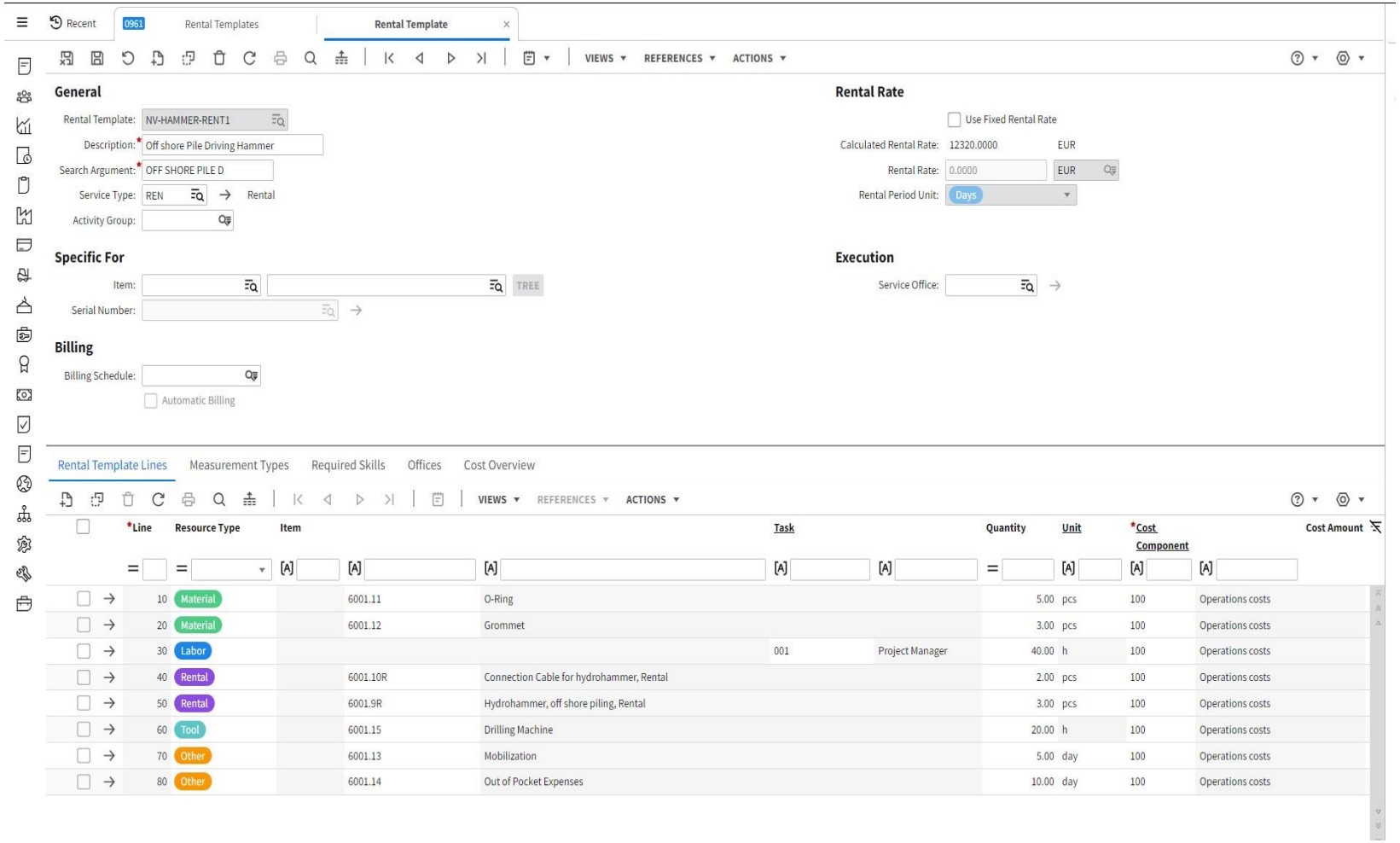
Rental template in project



Rental resources can quickly be entered in the estimate, budget or rental agreement, using a rental template. Rental templates increase the efficiency of intake of rental orders, due to their repeatable nature, while maintaining flexibility.

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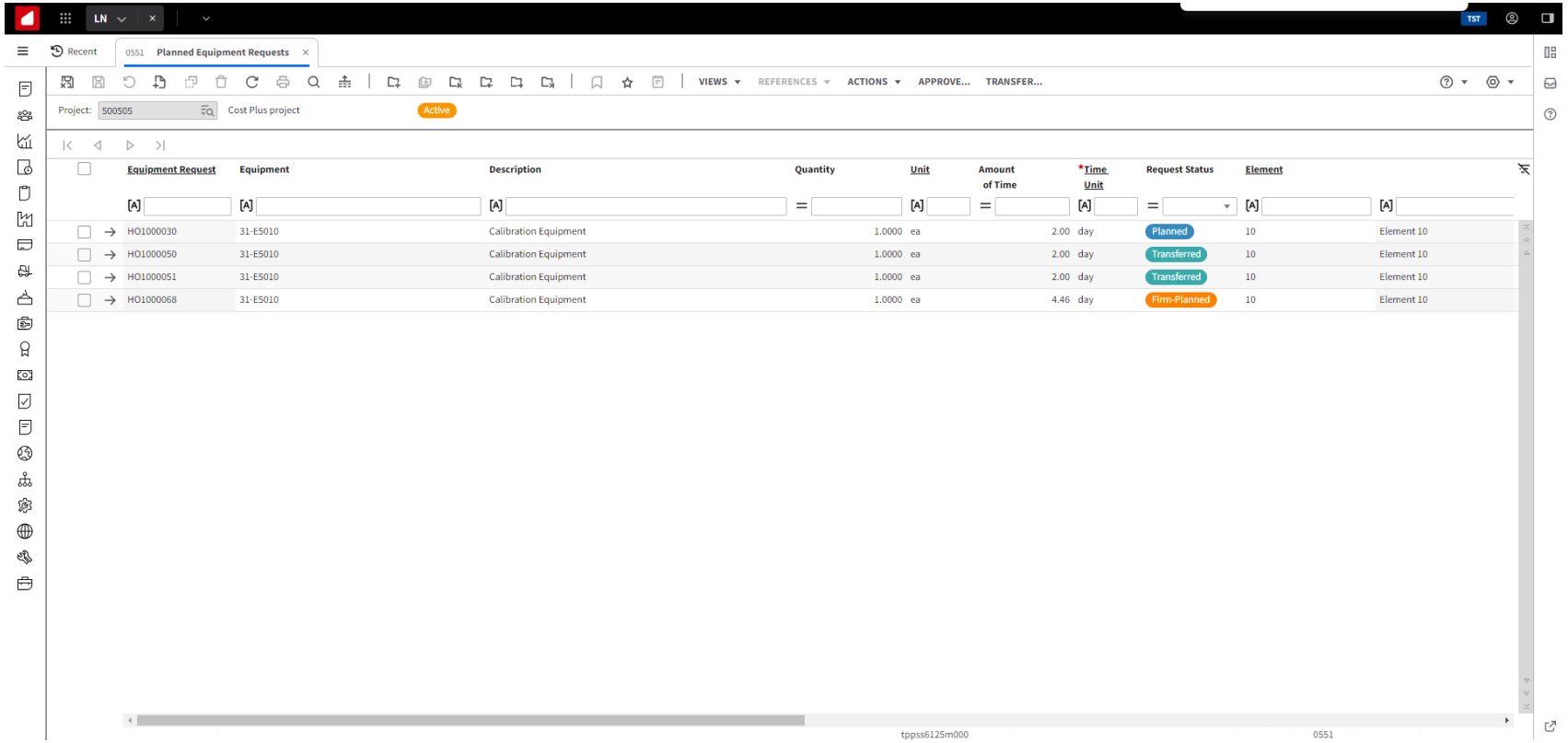
Rental flow from project to rental – planned equipment request



Budget leads to Planned Equipment request

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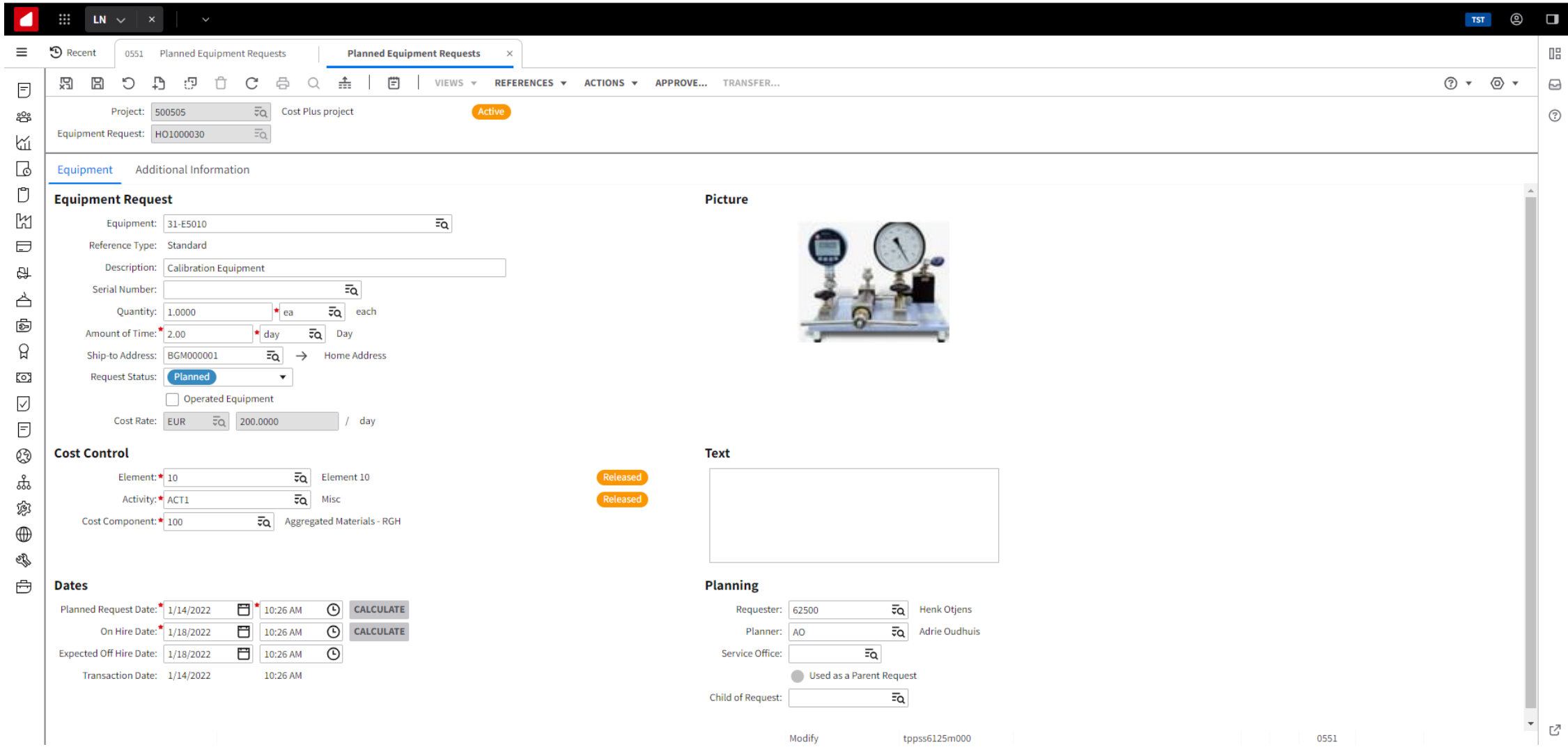
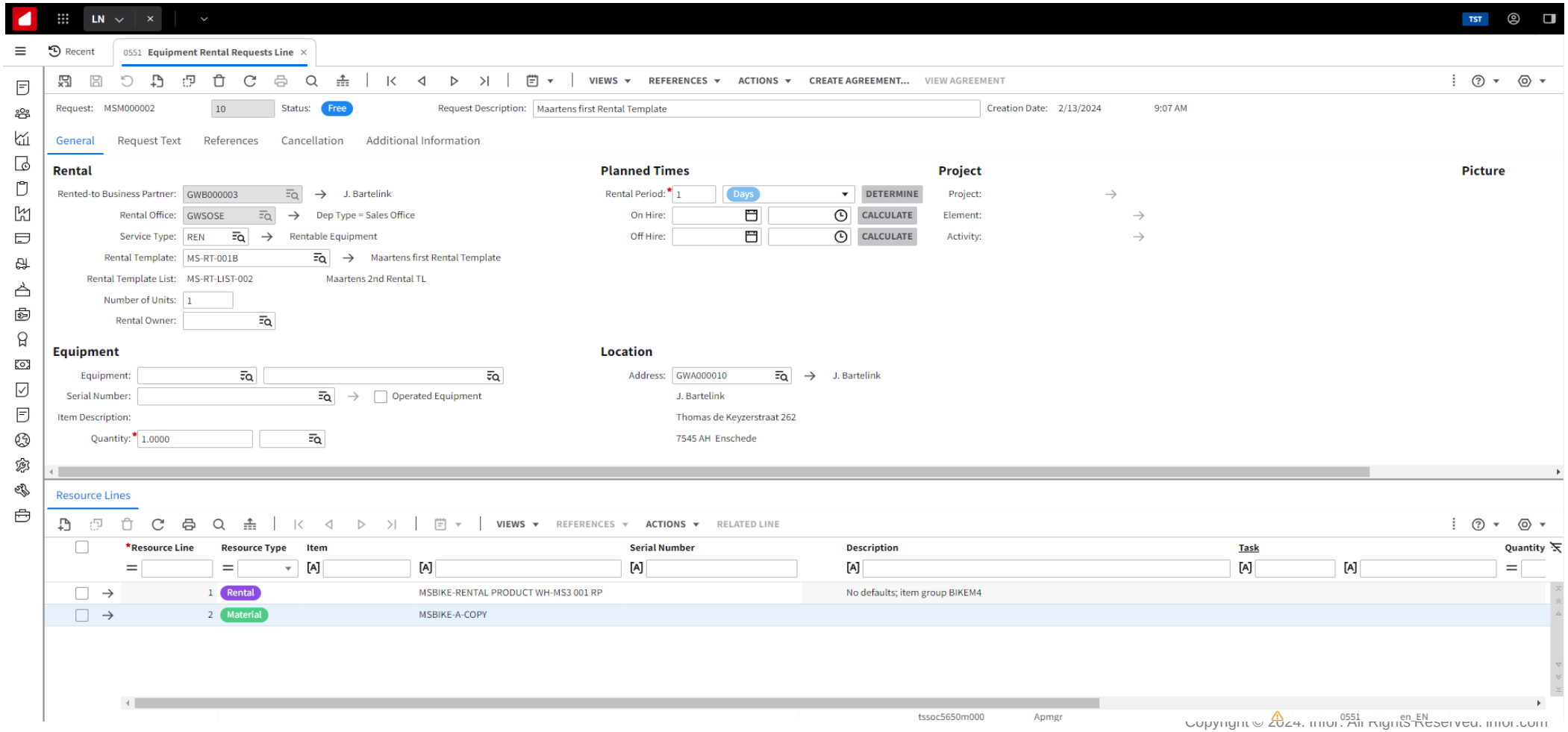
Rental flow from project to rental – planned equipment request details



Rental flow from project to rental – equipment rental request is trigger for equipment planner to start the rental order



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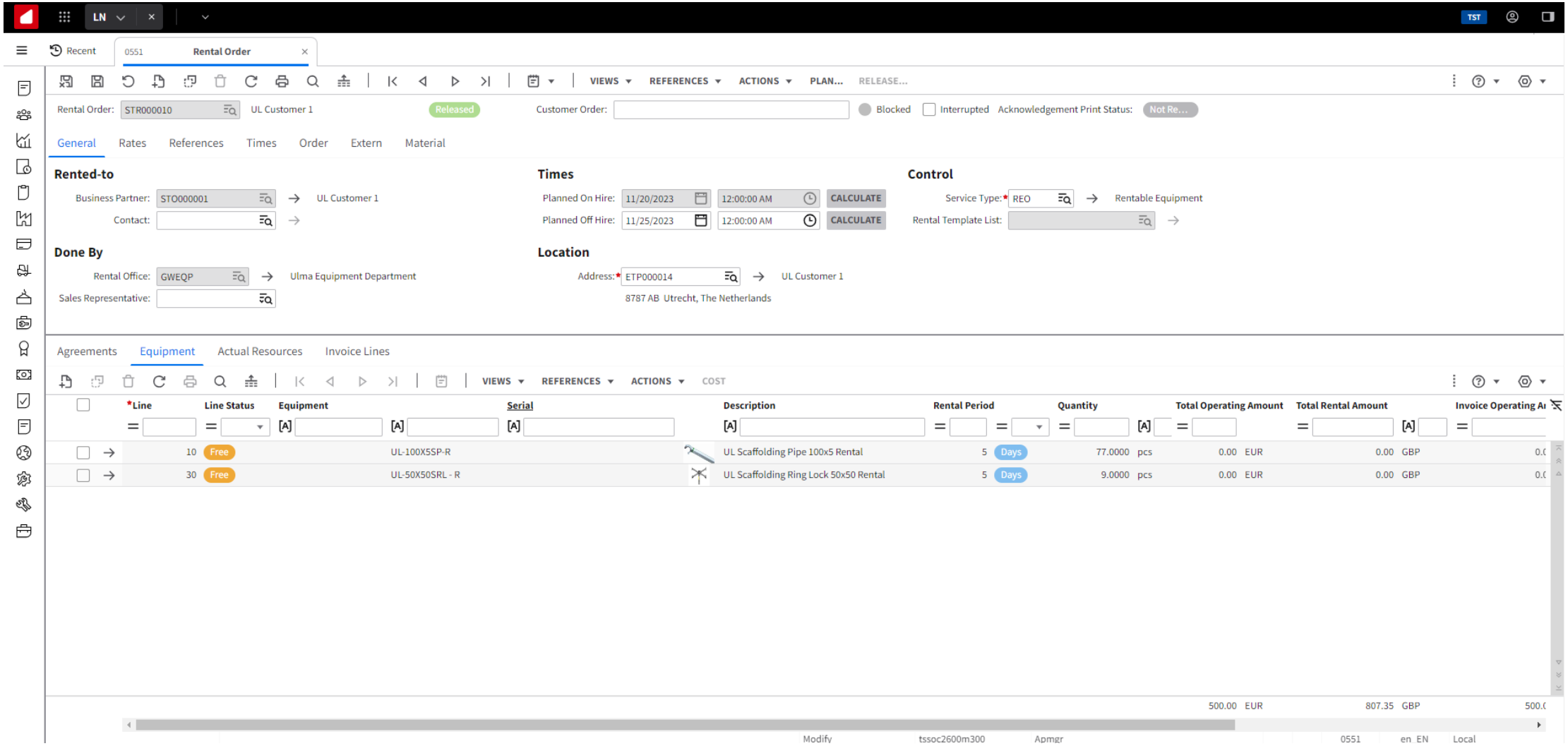
Rental order



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Rental product
Project-driven solution demo

1. The **rental template** easily introduces a mix of rental assets (serialized and anonymous rental products) that travels during the life cycle of the project
2. Planning of rental orders and/or assignment of specific serial numbers in the **Equipment Management Workbench**
3. The **logistical transactions for rental orders** are now using the **standard LN Warehousing module**, both for “on hire” and “return”
4. Usage of rental assets will incur **cost to the project**

Rental 2024.04 Wrap-up

Key messages

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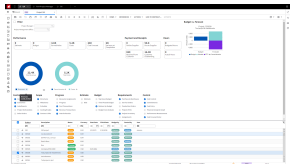
Wrap up Agenda

UX improvements for LN

- Donuts and stats
- Breadcrumbs
- Pop up menu



Implementation Efficiency

- Business Partner entry
- Creation Enterprise Structures
- DEM – IPC – role based

Localizations & Finance

- multiple stage payment lines
- intermediary banks
- assessable value import
- cash forecast + work spaces
- Country of origin
- Construction Industry Scheme (UK)

Project

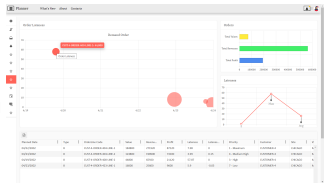
- Standard costs
- Project to Service – Serials
- TP Project integration with Building Information Model (BIM)
- Cumulative Contract Billing
- Workspaces

Portal

- Services procurement - SPO, Application for Payment, OnBoarding
- Purchase order handling

Finite Planning

- Conceptual
- Kinaxis integration



Automotive topics

- 2024.04 content
- Assembly 2.0

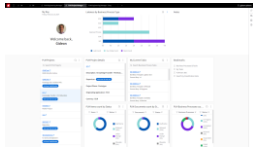
Rental

- with logistical handling
- with anonymous items

ESG

- 2024.04 roadmap

PLM



Dimensions

Quality

Integrations

- **MES integration**
- **Factory track improvements**
- **CPQ**

Cloud Customer requests

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