

The background features a dark blue gradient with abstract, flowing lines in light blue and orange. These lines create a sense of movement and depth, resembling a stylized wave or a digital signal. The lines are composed of many thin, parallel lines that overlap and create a mesh-like effect in some areas.

vince

ADDING VALUE TO M3



Turn challenging data processing into strategic advantages.

Streamline the synchronization of master data and order data in your supply chain with minimal effort.

Reduce the need for expensive consultants and enhance the accuracy and efficiency of your business.

The Challenge



A story from real life

A distribution and retail company is launching an extensive summer campaign that will reach every household through direct mail, local newspaper advertisements, and television commercials. The campaign will showcase a diverse selection of 150 products that the purchasers receive in a spreadsheet

To ensure a successful launch, two purchasers have the crucial role of procuring and confirming that all merchandise is in stock prior to the campaign's kickoff. These products are sourced through a diverse supply chain that includes local wholesalers, as well as items produced in-house in China and Vietnam.

The lead times for these goods vary significantly, ranging from 3 days to 6 months. Furthermore, suppliers in China and Vietnam often provide minimal electronic communication regarding order confirmations or shipping notifications

Some of the goods are directly delivered to the store and some goes through the main warehouse

How can the purchasers take control and secure the campaign?

The Tool

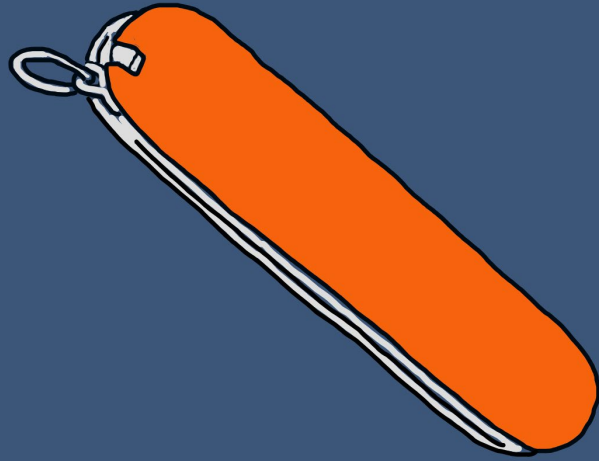
Vince Live

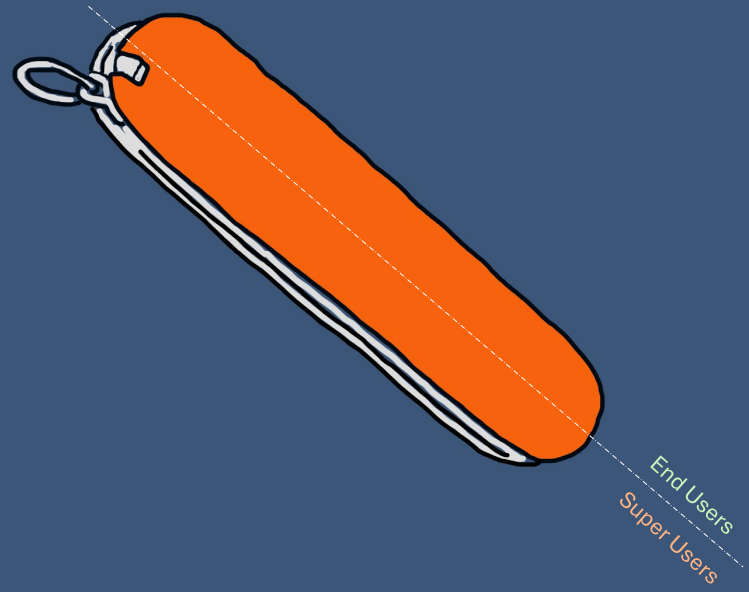
- ✓ *State of the art Native Cloud Platform*
- ✓ *AWS as infrastructure facilitator*

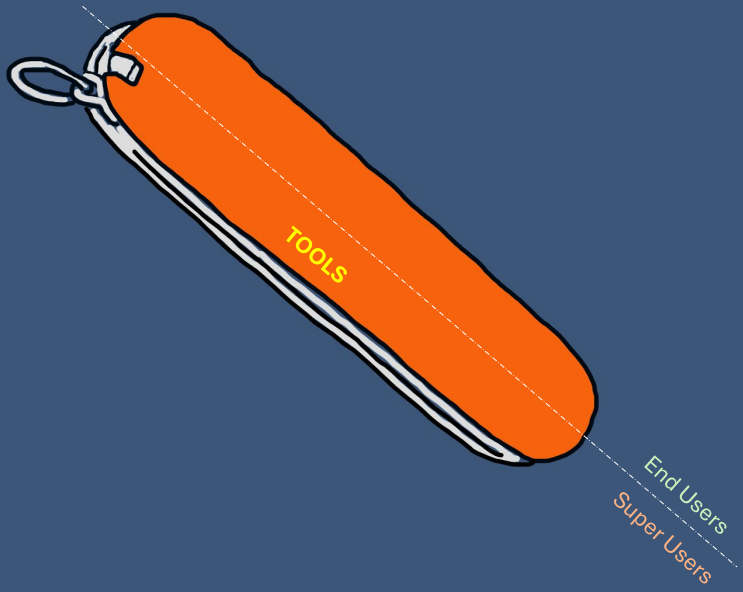
Adds value by

- ✓ End users - Work easier, faster and maintain control
- ✓ Super users - Create solutions quickly and easily without programming

■ vince Vince Live

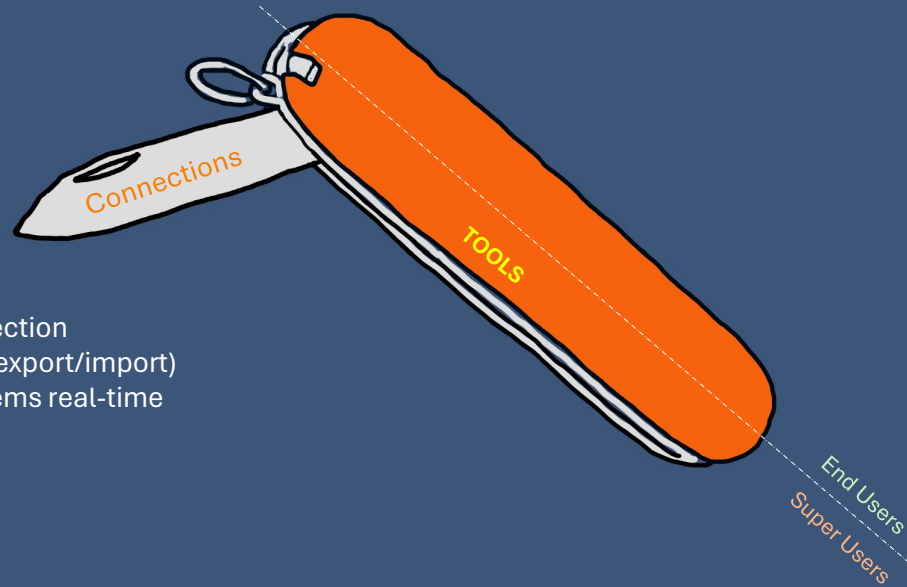






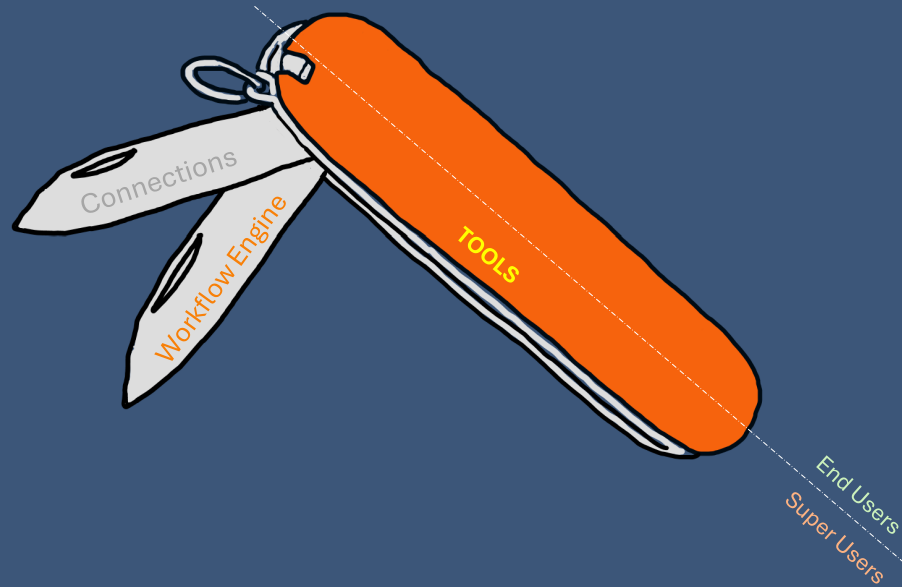
Connections - Features

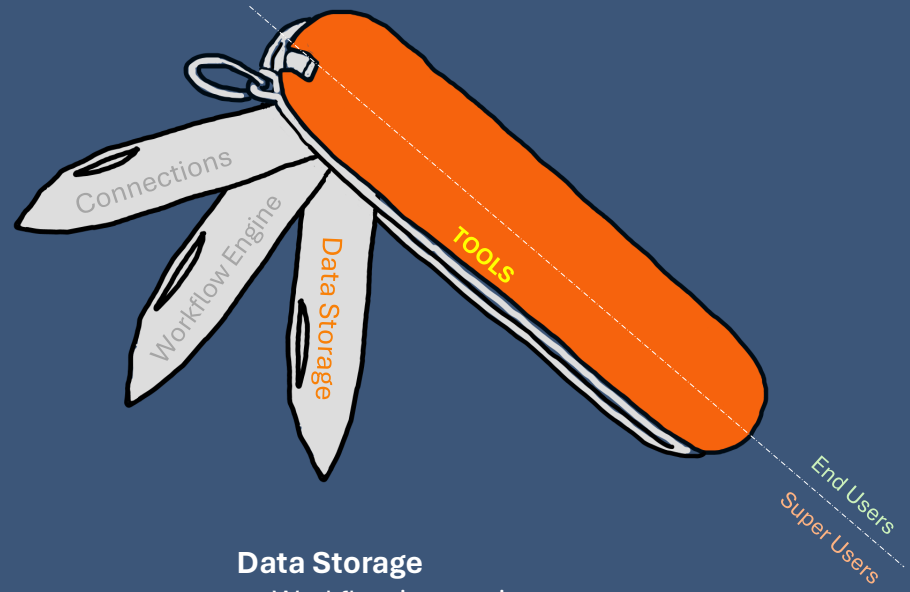
- Connections - M3 Connection
- Connections - Other 3'rd Party Connection
- API Clients - Pull data from Rest API (export/import)
- Webhooks - Push data between systems real-time



Workflow Engine

- Trigger - Manual / Client
- Trigger – Scheduler
- Trigger - Internal Event
- Trigger - External Event
- Trigger – Table
- M3 API
- Spreadsheet Designer - Excel
- Excel filter Export - M3 Filter
- Excel Filter Import - Filter
- Read from Folder - File Loader
- Notification - Email
- Notifications - SMS
- Notifications - Teams
- Rest API
- Data lake
- Data Storage M3 API - Table
- Data Storage Rest API - Table Updater
- Transform
- Converter
- Code
- Groups
- New WF Engine - If/else, merge, exit, wait & Debug
- Tag Management - User dependet Rules
- IPS





Data Storage

- Workflow interaction
- View Table content
- Excel Upload
- Add, Edit, Copy & Delete Table
- Empty Table



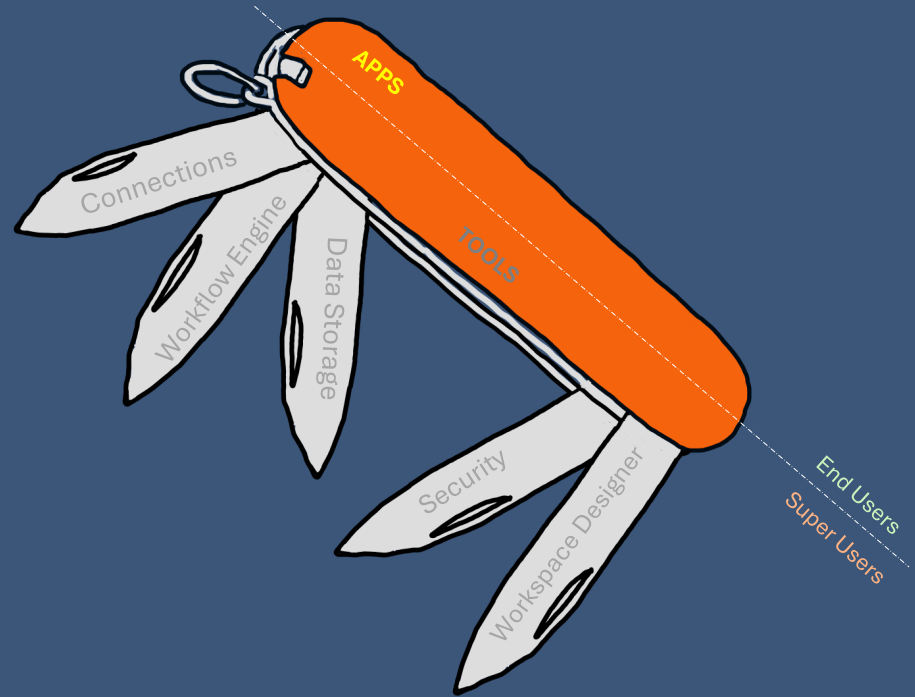
Workspace Designer

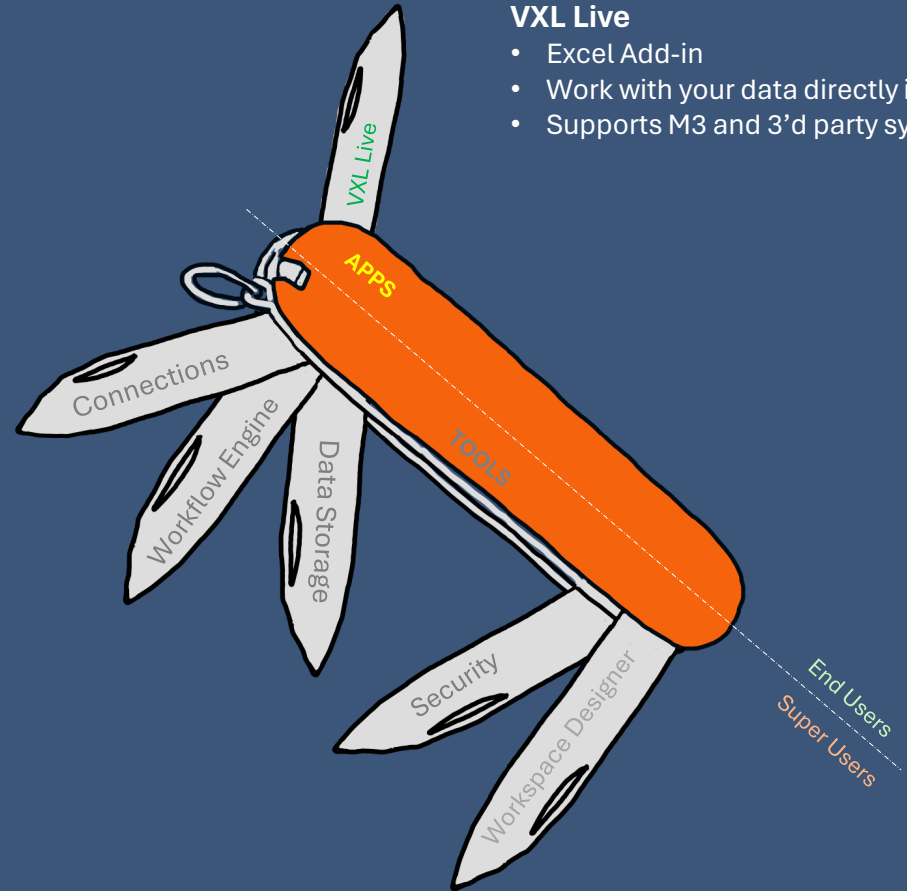
- Dashboard & Widgets Std
- Vince Search
- Interactive Widgets
- App Designer
- Tag Management - User Dependet Rules
- Activity Logs
- Kanban Boards



Security

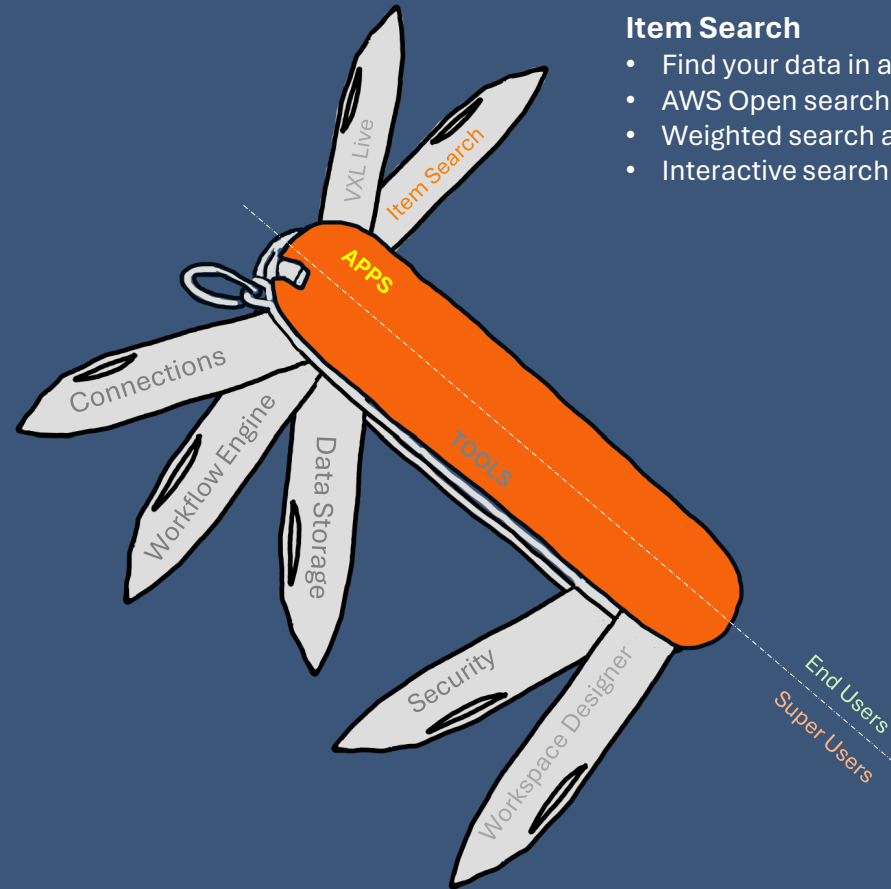
- Users Admin
- Roles Admin
- API Clients
- MFA
- SSO
- Scim
- Tag Management - User Dependent Rules





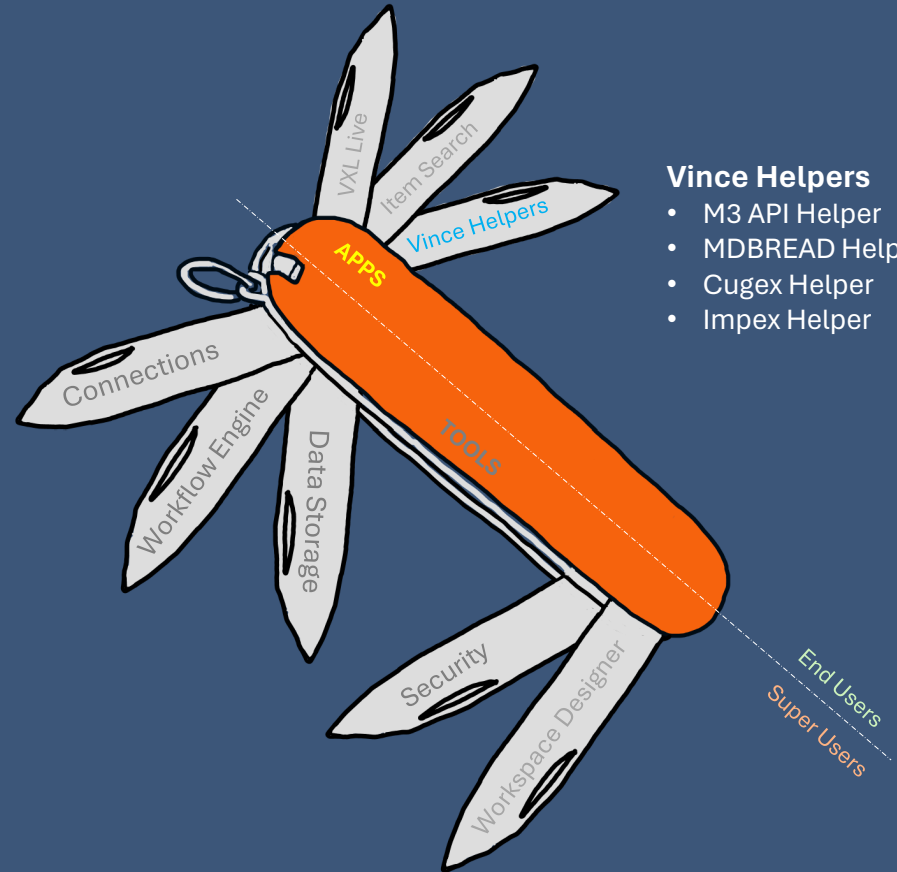
VXL Live

- Excel Add-in
- Work with your data directly in Excel
- Supports M3 and 3'd party systems



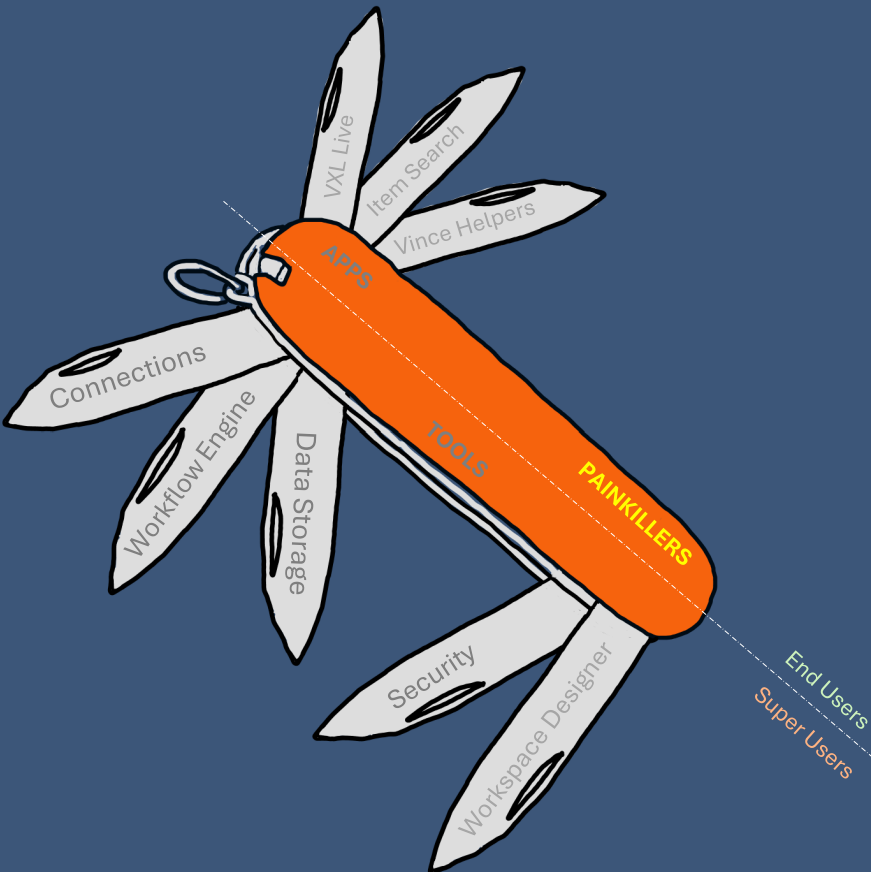
Item Search

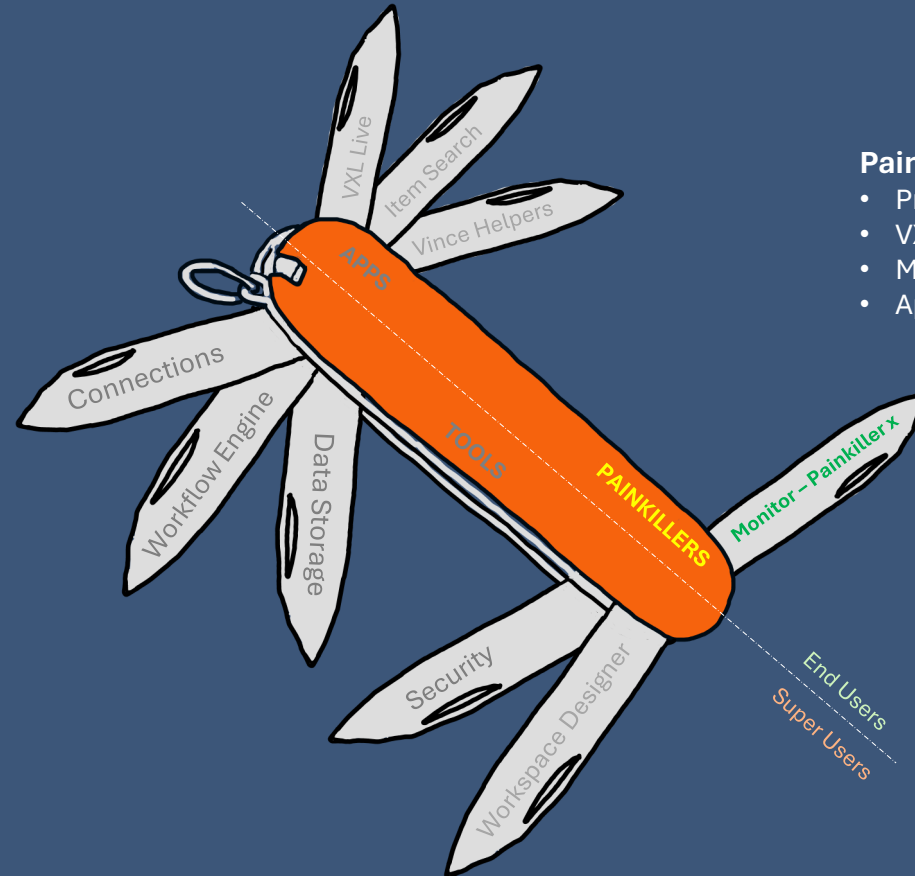
- Find your data in a fraction of the time
- AWS Open search
- Weighted search algorithms
- Interactive search directly in M3



Vince Helpers

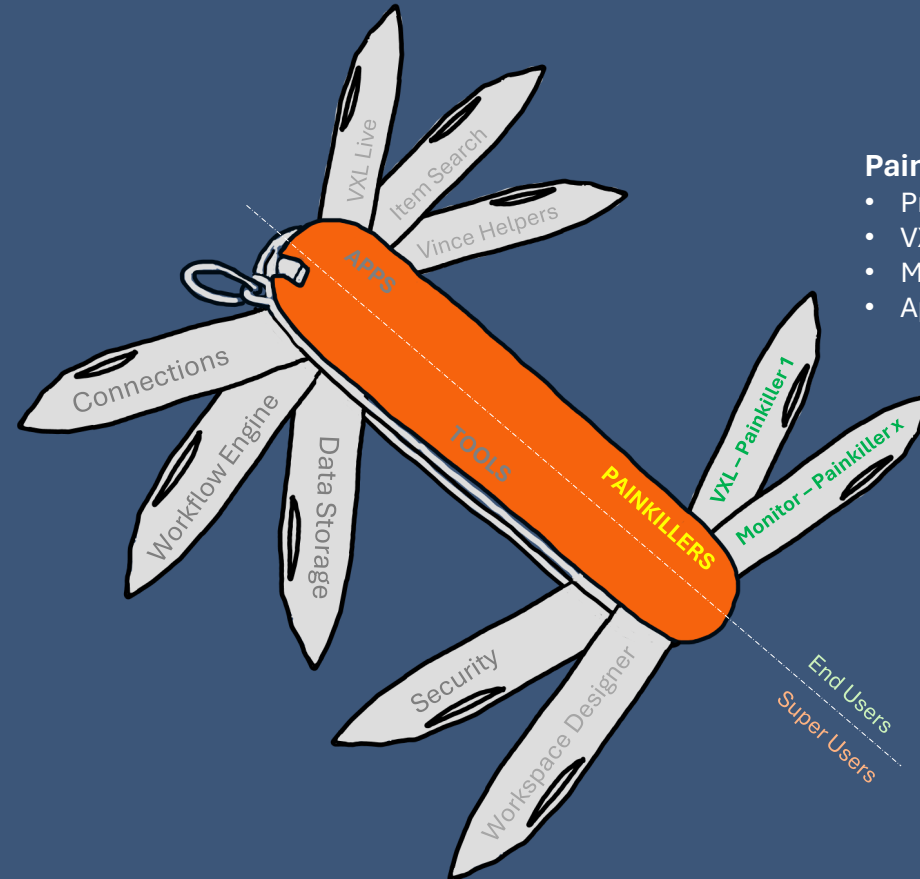
- M3 API Helper
- MDBREAD Helper
- Cugex Helper
- Impex Helper





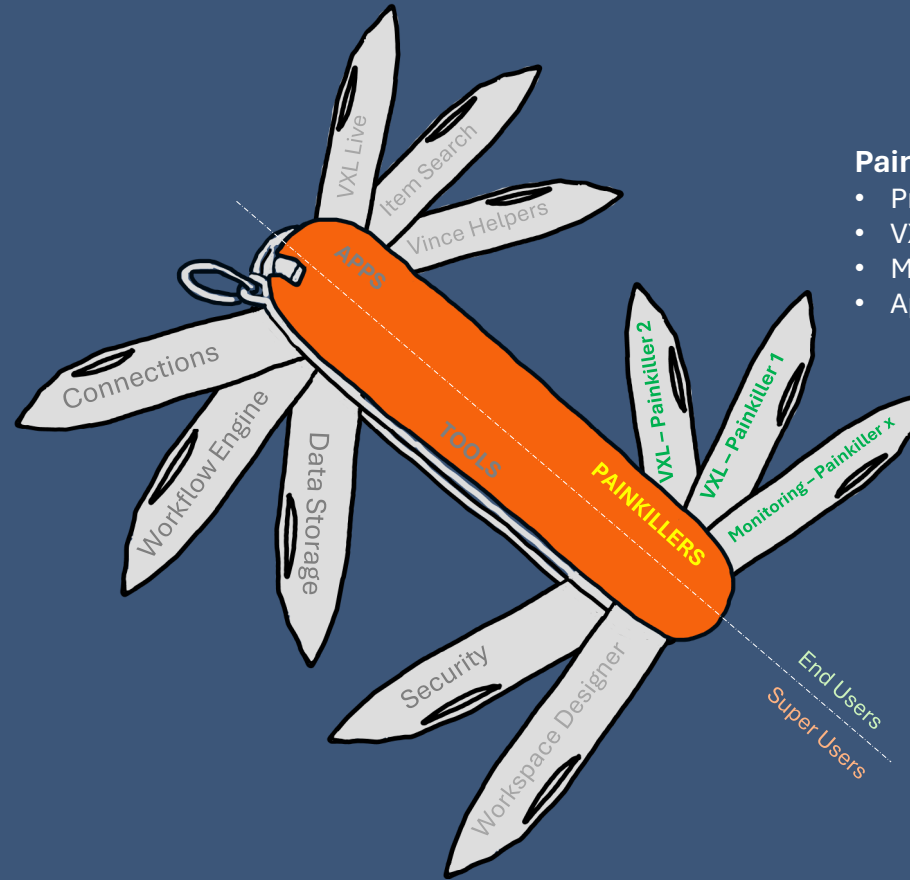
Painkillers

- Pre-configured off the shelf solutions
- VXL Live – 55+ workflows included
- Monitoring – In progress
- Apps – In progress



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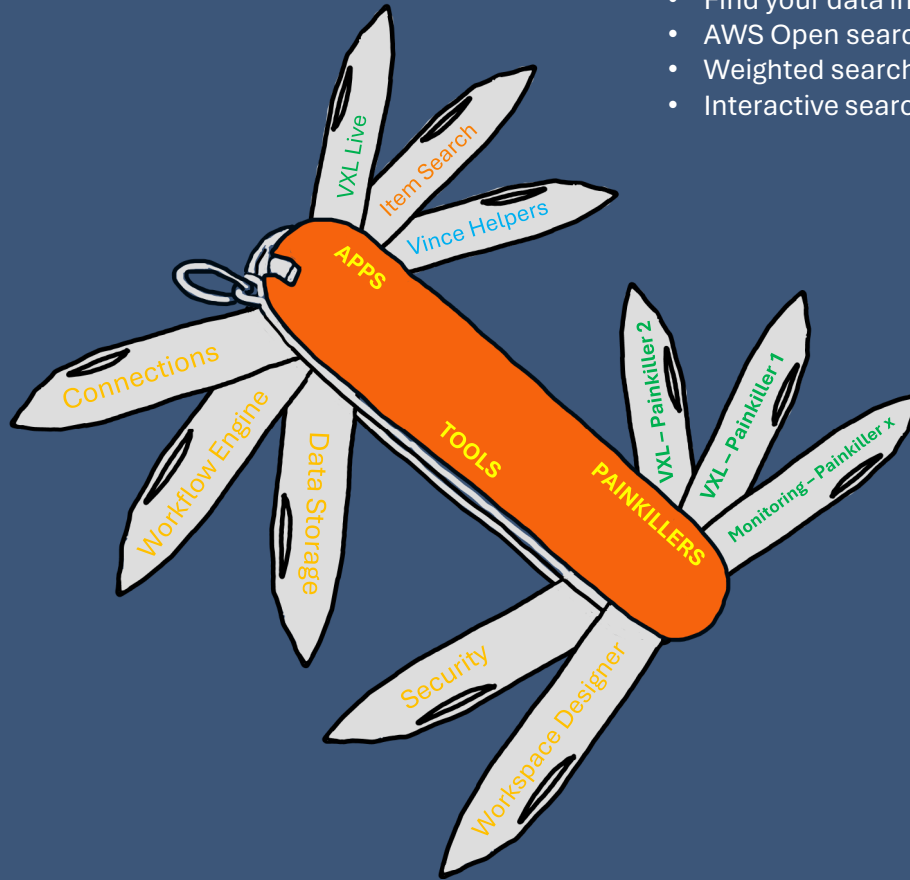
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- **Tag Management - User dependent Rules**
- **IPS**



Item Search

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- **Vince Search**
- **Interactive Widgets**
- **App Designer**
- **Tag Management - User Dependent Rules**
- **Activity Logs**
- **Kanban Boards**

 Monitoring

 Web Apps

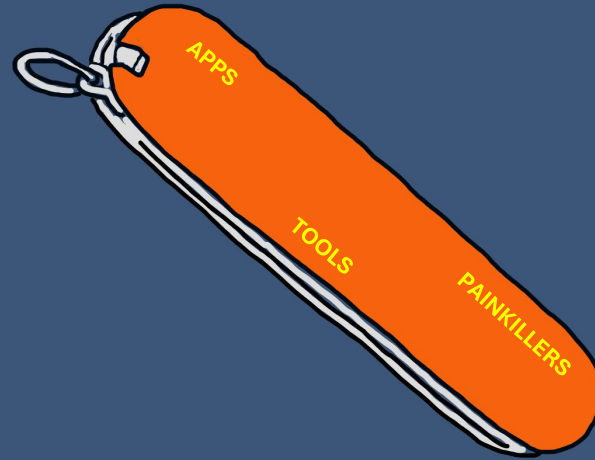
 Data Maintenance

 Interactive Dashboards

 Integrations

 Kanban Processing

 Vince Search



The Solution

The Solution



Vince Live can help

Intelligence
Inventory Management
Logistics

Agreed Purchase prices for the campaign is updated using VXL Live

Purchase orders are created using VXL Live

Checking if order confirmation is received is done using monitoring

Changes to delivery dates are done in a widget in Vince Live

An overview of all purchased items are shown in Dashboard because purchasers are tagged with specific campaign code

Upon delivery to the transporter, goods are shown in the dashboard, with delays highlighted according to lead time

The purchasers can easily search and find POs and get a full overview on exactly where the boat or truck is located

Status on all the goods can be shared in Dashboards or extracted to Excel

Goods received in stores are done in a Vince App and directly updated in M3

If rest order VL will give a message and suggest direct delivery from supplier

The External Campaign system is always updated due to an integration run in Vince Live

VXL Live

Dashboards

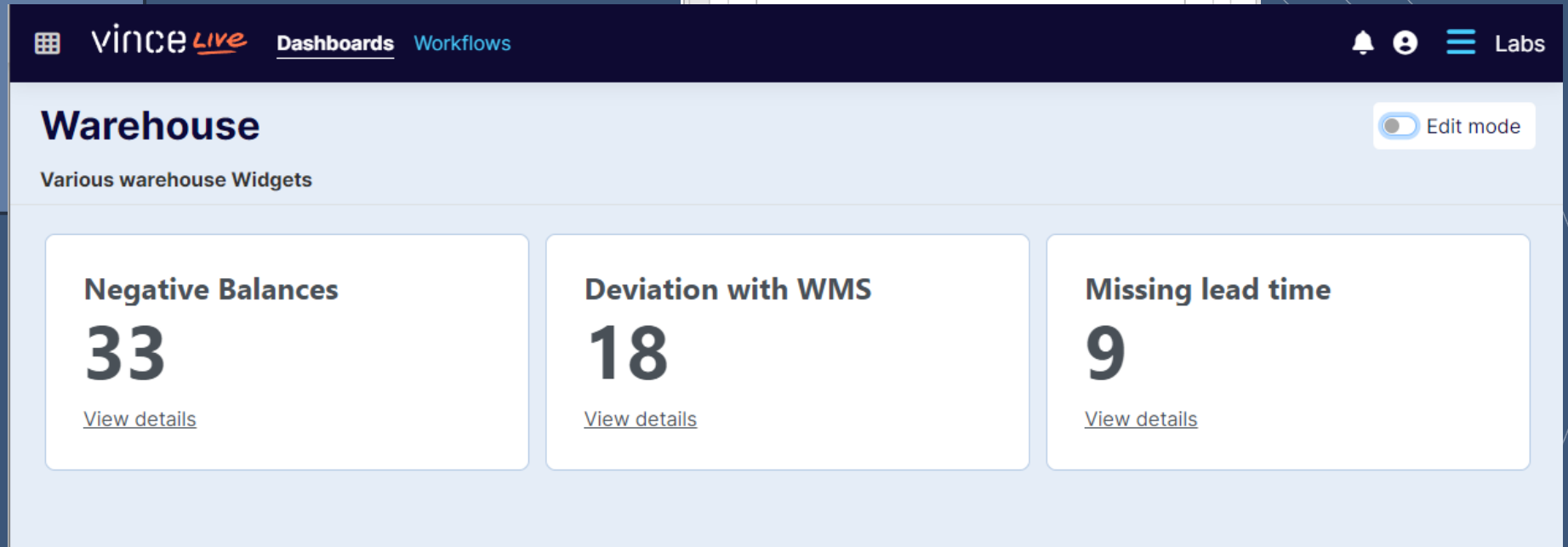
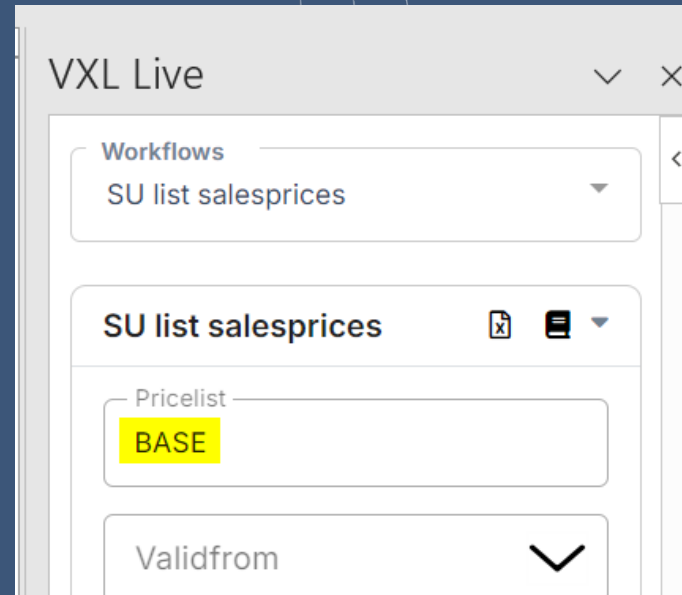
Roadmap

TAG Management

Tag users, workflows and widgets with User dependent rules

User

- Warehouse = 102
- Facility = A01
- Mailing group = Sales
- Price List = Base
- +++++



Change existing workflow engine

When connecting to several systems we need extended features in our workflow engine

- For Each
- If/Else
- Wait
- Exit



Change existing workflow engine

When connecting to several systems we need extended features in our workflow engine

The image displays a screenshot of the Microsoft Power Automate interface. The main window shows a workflow titled "Start an approval for new documents in Teams". The workflow steps are:

- When a file is created (properties only)
- Get my profile (V2)
- Create an approval (V2)
- Apply to each
- Wait for an approval (V2)
- Condition
- Choose an operation (modal window open)
- Send an email
- Terminate

The "Choose an operation" modal window is open, showing a search bar and a list of connectors and actions including Control, Excel Online (Business), MSN Weather, Mail, Microsoft Teams, Notifications, and Office 365 Outlook.

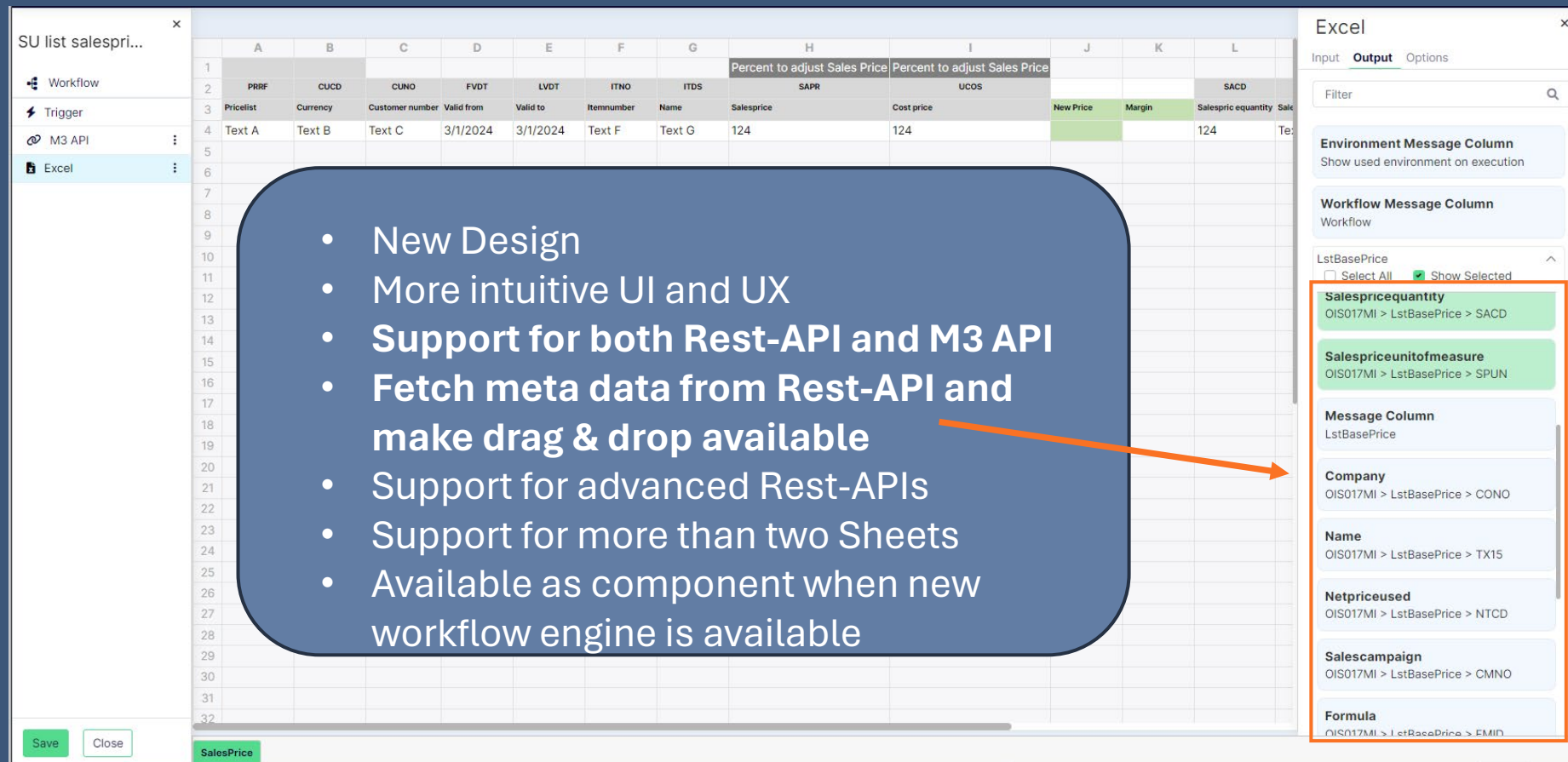
On the right side, a "Tray" section shows a "Manual Trigger trigger" icon. Below it, a diagram illustrates a conditional execution path:

- A "True" condition leads to a "Set value of y for true storage-3" action.
- Another path leads to a "Set value of y storage-4" action.

The interface also shows a sidebar with "Workflow86" and "Online Quote Generator Workflow (put)", and a top navigation bar with "RECIPE" and "TEST JOBS" tabs.

Easy-To-Configure Rest-API

Make it possible for super users to configure VXL- Live workflows with Rest-API using drag and drop



The screenshot displays a workflow configuration interface. On the left, a sidebar shows a workflow named 'SU list salespri...' with a list of components: Workflow, Trigger, M3 API, and Excel. The main area shows a data table with columns for various sales-related fields. On the right, a configuration panel for the 'Excel' component is visible, showing a list of data fields to be mapped, such as 'Salespricequantity', 'Salespriceunitofmeasure', 'Message Column', 'Company', 'Name', 'Netpriceused', 'Salescampaign', and 'Formula'. An orange arrow points from a text box to the configuration panel.

PRRF	CUCD	CUNO	FVDT	LVDT	ITNO	ITDS	SAPR	UCOS	SACD
Text A	Text B	Text C	3/1/2024	3/1/2024	Text F	Text G	124	124	124

- New Design
- More intuitive UI and UX
- **Support for both Rest-API and M3 API**
- **Fetch meta data from Rest-API and make drag & drop available**
- Support for advanced Rest-APIs
- Support for more than two Sheets
- Available as component when new workflow engine is available



Vince Monitoring – Interactive Widgets

Make it possible to do actions within the Widgets

Interactive Dashboard Edit mode

Search and Edit data

Supplier: Q

Selected Supplier supplier

Supplier number	Supplier name	Supplier group	Currency
051	Supplier 051	ZZZ	USD
Country	Delivery method	Packaging terms	Buyer
US	003	000	MANBUYER

Active order lines purchase-orders

Type to Search Q Export

Purchase order number	Order date	Supplier number	Warehouse	Order type	Purchase order line	Item number	Name	Facility	Warehouse_2	Highest status - purchase order	Low
2000008751	01.01.1970 06:36	SUPL001	01.01.2001 00:00	M20	01.01.1970 01:00	3000013	Paper Carrier Bag 20L	A01	01.01.2001 00:00	15	15
2000008827	01.01.1970 06:37	SUPL001	01.01.2001 00:00	M20	01.01.1970 01:00	3000219	Tower Wreath D24X80 Cm	A01	01.01.2001 00:00	01.06.2001 00:00	01.06
2000008827	01.01.1970 06:37	SUPL001	01.01.2001 00:00	M20	01.01.1970 01:00	3003219	Grass Seed Repair 1kg	A01	01.01.2001 00:00	01.06.2001 00:00	01.06
2000008827	01.01.1970 06:37	SUPL001	01.01.2001 00:00	M20	01.01.1970 01:00	3000218	Xmas Tree 100CmX	A01	01.01.2001 00:00	15	15

← Previous « 1 » Next →

Maersk Delivery Date
2024.02.27
[View details](#)

Transportation booked
YES
[View details](#)

Purchase Price Maintenance

Maintain Purchase Prices

Suppliers

supplier

Supplier number	Supplier name	Supplier group	Currency
SUPL001	Supplier001	ZZZ	USD
		Packaging terms	Buyer
		000	MANBUYER

Supplier
"ZZZ" - "000" - "003" - "Supplier001" - "USD" - "SE" - "MANBUYER" - "N30" - "SUPL001" -

Prices per Supplier

purchasepricethb

Type to Search

Agreement	Item	Discount
DEMO	01.01.1970 01:50	01.01.1970 01:00
DEMO	01.01.1970 01:50	0
DEMO	01.01.1970 01:50	0
DEMO	01.01.1970 01:50	01.01.1970 01:00
DEMO	01.01.1970 01:50	01.01.1970 01:00
DEMO	01.01.1970 01:50	01.01.1970 01:00

← Previous

Where Purchase price is about to expire, and product is sold more than 1000 times

Export

Name
MARIO BOWL ZINC D 30 CM X H 14
01.02.2001 00:00
KRISTINA WALL POT
Kelly Pot W Saucer Terracotta
Edith Basket Willow D32XH29
Julietrefot Stalls Bed

Next →



Vince Search the first step to App Builder

Make it possible for customers to search large data like Item, Supplier or Customer

Search

Filter 1

Filter 2

A	B	C	D	E

Description

Value A

Value B

Group 1

Group 2

Measure

Save



Trials

Code Packages ☆ 🔍 +

getAccountManagers extendTrial getInvoices

Queries

- getAccountManagers
- getInvoices
- extendTrial
- listTargets
- getOrderTrends
- updateAccountStatus
- generateRefund

General Response Advanced ... Preview Run

Resource Retool Database

SQL mode Run query automatically when inputs change

```

1 SELECT * FROM accounts
2   WHERE status = 'active'
3   AND type = 'enterprise'
4
5
6
7
8
9
10
11

```

Schema Output

Search tables or columns

Referenced tables

- accounts
 - id integer
 - email text
 - name text
 - trial started timestamp
 - contacted boolean
 - mrr integer

Trials

Active trials **159** ▲ 8%
Since last month

Trials converted **15%** ▼ 3%
Since last month

New th **43**
Since last month

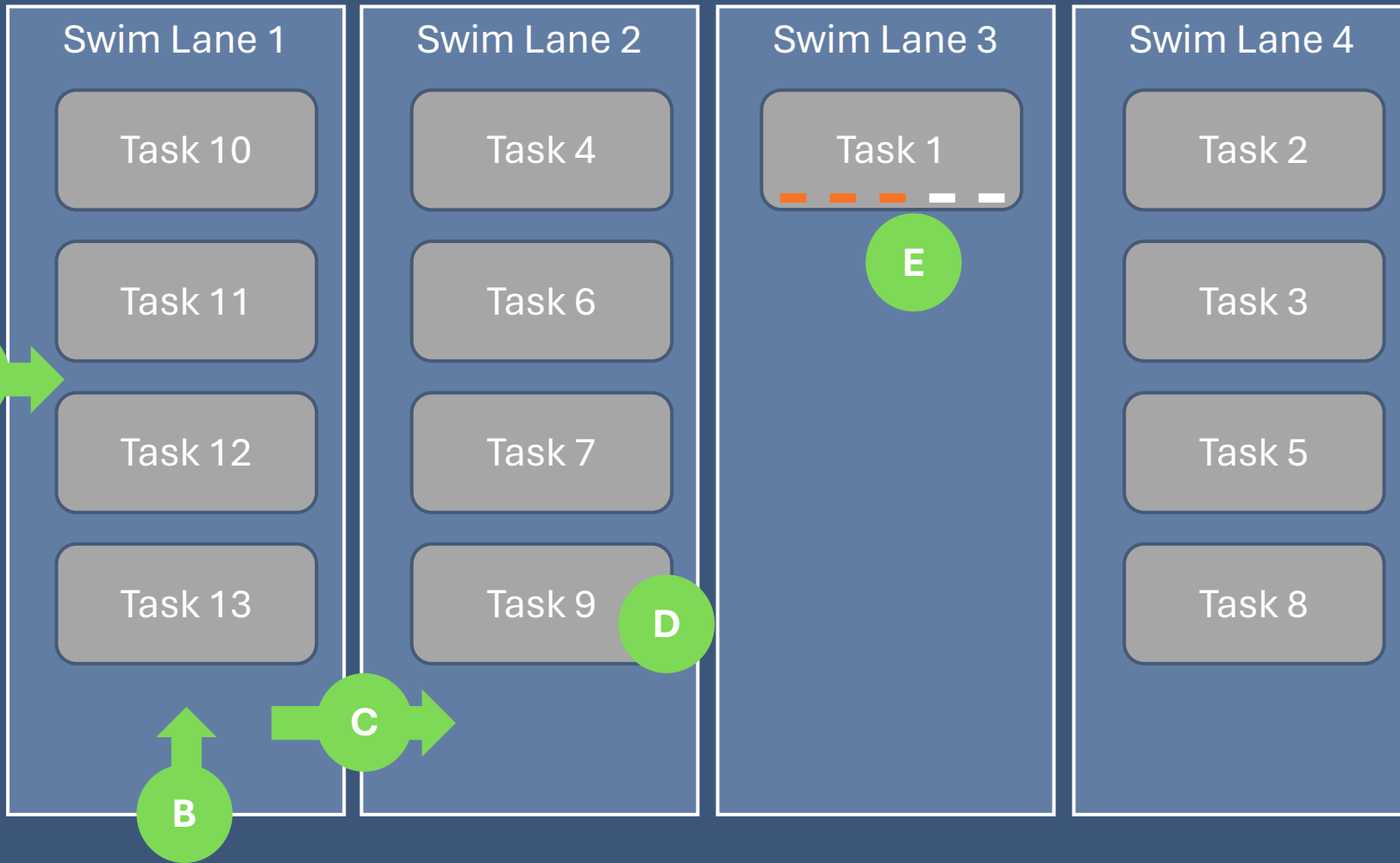
Email customer

Customer	Market tier	Potential MRR	Trial score
Zenith Tech	SMB	\$1,600	78
Sandstone	Micro	\$700	56
Galactica	Midmarket	\$3,400	87
Ocelot Systems	Midmarket	\$40,000	62
Helix Inc.	SMB	\$1,300	71
Conduit Corporation	Midmarket	\$4,200	73
Asteroid Networks	Enterprise	\$45,000	49
Algorithm Avenue	Micro	\$800	28
Palisade Solutions	SMB	\$1,900	76
Vanguard Vision	Midmarket	\$3,600	49

420 results

Kanban board

Make it possible to configure Kanban processes using our WF engine



- A. Configure input to swim lane
- B. Define layout in swim lane
- what to show
- C. How to move from one to next swim lane
- D. Define rules in Swim lane
- how long to stay in lane
- Color if late
- E. Multiple layers of Kanban

Vince Live Roadmap



2024

2025

Apr

May

Jun

Jul

Aug

Sep

Oct

Nov

Dec

Jan

Feb

Mar

R&D + Design

TAG

E-T-C

Search

Workflow engine

App builder

App 1 ?

App 2 ?

App 3 ?

Kanban ?

Dev

Improvements to existing features

Activity Logs

TAG Workflow

New workflow engine UI

Workflow engine improvements

Easy-To-Configure Rest-API

Improvements Easy to Conf.

Link to New WF Engine

TAG User

Vince Search – App Builder

TAG Widgets

New App 1 ?

Interactive Dashb.

New App 2 ?

More Widgets

New App 3 ?

Kanban Board ?

Potential candidates to become apps

New Customer requirements

Need market research to decide on what to become App 2 after Vince Search

App/Status	Custom Solution (Name)	Price Policy	Area/Concept	Process	Vince Customer name
Live	MAI-View1 MechanicsView-Allocation			Maintenance	Höganäs AB
Live	MAI-View2 Maintenance Tree			Maintenance	Höganäs AB
					Höganäs AB
					Höganäs AB
Live	Repair order entry			Maintenance	Hurtigruta Carglass
Live	Project center			Finance	Protan
Live	Price & Retail-version 1	ARR			Plantasjen
Live	Price & Retail-version 2	ARR			Plantasjen
Live	Campaign application	ARR			Plantasjen
Live	Vince Promotion and Replenishment	Maint		Campaign and Replenishment	Optimera
Live	Control Invoice			Customer order	Optimera (Br Dahl)
Live	Item Search			Search helper?	Optimera,
Live	Sales Overview			Customer order	Optimera
Live	Batchorder			Customer order	Optimera, BA
Live	Pick&Pack	ARR		Customer order/outbound	Plantasjen, Systemair
Live	Price & availability			(Search helper, replaced by item search)	Systemair
Live	Item search	ARR		Search helper?	Systemair, Pfaudler
Live	Supplier search			Search helper?	Systemair
Live	Customer Search			Search helper?	Systemair
Live	VIO	Maint	Master data, item management		Optimera, Varner, SkiBygg
	Printer set up	Maint	Self service app, M3		Optimera
Live	CUGEX Helper			Vince Integrationhelper M3	
Live	MDBREADMI Helper			Vince Integrationhelper M3	
Live	Vince MI test			Vince Integrationhelper M3	
	Price Handler (VPD)	ARR		Master data, price management	X number of future VL apps
	Split VIO into different apps (Adapter) (LM)	ARR		Master data, item management	X number of future VL apps
	Split VPR into different apps (Adapter)				Link to price handler
	Budget helper			Finance	Bilglassgruppen
	Item warehouse - slow movers			Supply chain	Optimera (På sikt, Plantasjen datadriven campaign)

Other development items in Q2

Core

- Time to Live Configuration
- Audit Logs
- Roles and Security
- Scheduler
- Read from folder
- Table Management

VXL Live

- Customer feedback
- Control spreadsheet on Import
- Improve Comma and Space feature
- Batches of data to Excel

Dashboard & Widgets

- Customer feedback
- Improvements to existing Dashboard and Widgets

End