



November 21<sup>st</sup>, 2024

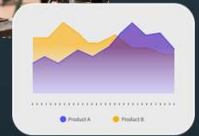
# LN User Group Norway Product update

Infor Product Management team

CLOUDSUITE INDUSTRIAL ENTERPRISE  
CLOUDSUITE AUTOMOTIVE  
CLOUDSUITE AEROSPACE & DEFENSE  
CLOUDSUITE ENGINEERING & CONSTRUCTION

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INDUSTRY SPECIFIC



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# Agenda

**01**

**Welcome**  
Infor product vision and updates

**02**

**LN Cloud Roadmap update**

**03**

**Summary**

**04**

**Questions**

**infor**

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# Infor product vision for Cloud solutions



**Marina ter Haar**  
Director, Product Management

**infor**

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# Discrete Manufacturing Industries



**Industrial Manufacturing**



**Automotive**



**Aerospace & Defense**



**Engineering & Construction**

Key Challenges

- Supply Chain Responsiveness
- Workforce & Skills Gap
- Productivity & Quality
- Customer Lifetime Value
- Profitability & Growth

- Market Uncertainty
- Financial Pressures
- Industry Transformation
- Environmental Requirements
- Competition for Talent

- Compliance & Security
- Supply Chain
- Continuous Innovation
- Advanced Manufacturing
- Profitability & Growth
- Quality and Reliability

- Project and cost Management
- Digital Transformation
- Supply chain agility
- Sustainability compliance

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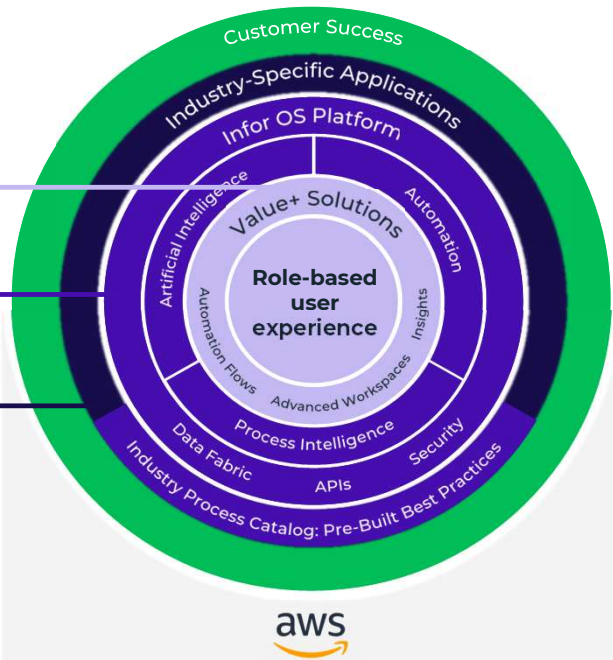
## Infor's Product Vision

Infor understands the challenges of manufacturers and the need to leverage technology to provide a competitive edge. Infor innovation and product roadmaps reflect input provided by customers.

Experience-oriented and Hyperproductive Solutions

One Connected Platform for Innovation and Intelligence

Complete Industry-Specific Solutions



# A Magic Quadrant™ Leader

## Leader for 4 Consecutive Years

Gartner Recognizes Infor as a Leader in the 2024 Gartner® Magic Quadrant™ for Cloud ERP for Product-Centric Enterprises.



...By 2027, 60% of customers replacing ERP applications will **select software for the platform and business process orchestration capabilities** as critical requirements, along with transactional capabilities, in order to **deliver more-tailored outcomes.**"

Disclaimer: This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Infor.  
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Gartner, Magic Quadrant for Cloud ERP for Product-Centric Enterprises, Dixie John, Tomas Kienast, Denis Torii, Johan Jartelius, 11 November 2024



# LN Cloud – recent product updates



# LN Cloud - April 24 Headlines

## Industrial manufacturing capabilities delivered through LN

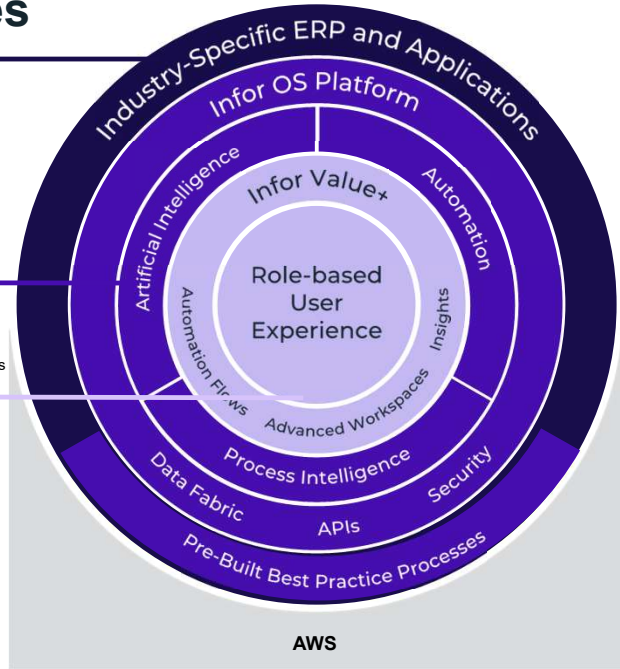
- Standard costing for project pegged items
- Rental items for anonymous and serialized rental flow
- Engineering and project integration with Building Information Model (BIM)
- PLM for Discrete requirements management
- Support for configurable lifecycle status in PLM for Discrete
- Multiple staged payment lines
- Floor Stock for Assembly Control
- Increasing flexible options for Repetitive Manufacturing
- CPQ and Factory Track Additions
- Integration with MES – Assembly Control and inventory

## AI-powered enterprise automation

- Introducing Infor GenAI
- Gen AI for project and PLM for Discrete
- Core Technology - LN REST API platform including initial library of business services

## Modernized user-experience

- Navigation-context for LN sessions
- Modern-style graphical elements on 360 sessions
- LN menu pop-up and restyled icons
- New PLM for Discrete role-based Workspaces
- Additional features for Shipment Planning and Execution workbenches
- Dynamic, Animated Graphs
- PLM/Visualization



# LN Cloud - October 24 Headlines

## Industrial manufacturing capabilities delivered through LN

- Planner Plus - Advanced Planning
- Enterprise Collaboration Portal
- Multi-site Feature Expansion
- PLM for Discrete, CPQ and Factory Track Additions
- Time-to-Value Tools for Project Fast Start

## AI-powered enterprise automation

- New Infor Gen AI and Gen AI Assistant
- RPA in combination with Infor Document Processing
- Core Technology - Extended REST API Library and Cloud Archiving

## Modernized user-experience

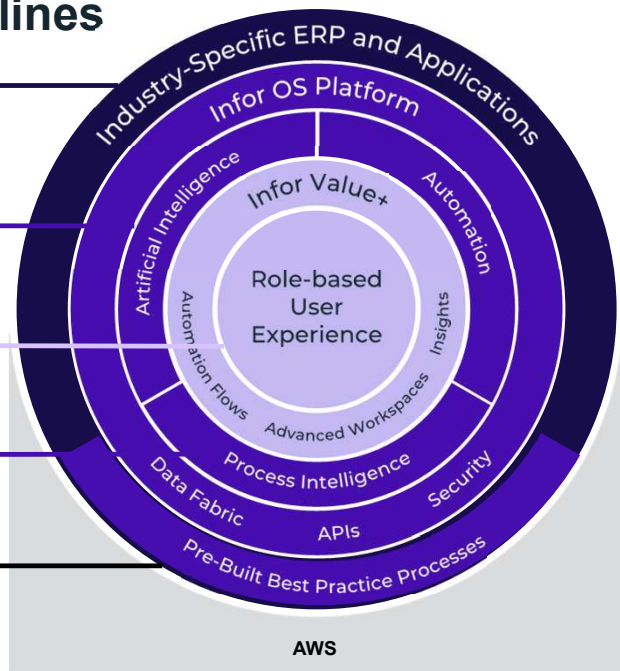
- New Role-based Workspaces
- Dynamic, Animated Graphs
- PLM/Visualization

## Process mining for unparalleled insights into your business processes

- New Infor Process Mining for 5 core processes

## Time-to-value

- Industry-specific transformational programs



# How to stay informed on LN Cloud releases



## Release report

Each released feature (enhancements and solutions) documented



## Release training

Introducing slides and prerecorded Using sessions



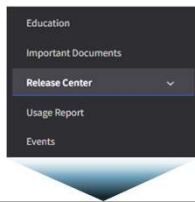
## Release Highlights

Live presentations of selection of release features (recording available)

Service Now / Infor U / Infor Concierge (Release Centre)

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## Release Materials for October 2024 release Discrete Enterprise industry solutions



**My Release Information**

Overview

Here are the materials available to help you prepare for MT releases:

- Release Report provides details on enhancements and defect resolution in a single report and is available the first Thursday of the month prior to each release.
- Release Training Checklists provides timeline of security activities to prepare for the upcoming Feature Release.
- Some features are delivered as part of the release and may require additional education. The following materials may also be available the first Thursday of the month prior to the release.
- Release highlights is a presentation that provides an overview of key enhancements.
- For products that host live webinars for Release Highlights, please visit [LN 230323](#) "Preparing our MT Cloud Customers for our next Feature Release" to access the recordings.
- Release Training highlights new features that enhance productivity and efficiency.
- Access for Infor U to access Release Training.

Product Documentation provides technical details about Infor applications and Infor CloudSuite. This is available the first Friday of the release month.

Access the global Multi-Tenant Release Deployment Calendar for region-specific schedules.

[View calendar](#)

Release Resources

Access the latest release alerts and on-boarding availability dates. For Release Center assistance or any general questions, open a Customer Care general request [Case](#).

KB2309228 - Latest Version

Preparing our MT Cloud Customers for our next Feature Release -- October 2024

Article Information

Description:

NOTE: The KB article applies to multi-tenant (MT) cloud customers only. If you have an on-premise, hosted, or single-tenant (ST) cloud deployment, please disregard this KB article.

Preparing our MT Cloud Customers for our next Feature Release -- October 2024

As we approach our next Feature Release (October 2024), Infor Product Management is excited to host several informative, industry-focused Release Highlights sessions. Discover the exciting new features in the October 2024 Feature Releases and learn how they can benefit your business when adopted. These sessions are intended for the decision-makers in your organization and should not be considered release training (Release Training will be published separately following the Release Highlights sessions below).

Date	Title	Recording Availability	Q&A Availability
Tue, Sep 3	M3 Industry CloudSuits	Posted to KB Attachments	Posted to KB Attachments
Tue, Sep 3	CloudSuite Distribution	Posted to KB Attachments	Posted to KB Attachments
Tue, Sep 3	Warehouse Management Systems	Posted to KB Attachments	Coming Soon

Date	Title	Recording Availability	Q&A Availability
Wed, Sep 4	LN Industry CloudSuits	Posted to KB Attachments	Posted to KB Attachments

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# Virtual session for LN User Group members



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## Empowering your LN CloudSuite with Generative AI – Virtual session on Teams on Nov 27th

Join us for an insightful session, where we will explore how the cutting-edge capabilities of GenAI within Infor LN can significantly boost productivity, enhance agility, and elevate the employee experience.

Don't miss this opportunity to discover how Infor is enabling customers to adopt GenAI in their day-to-day operations.

#### Presenters:

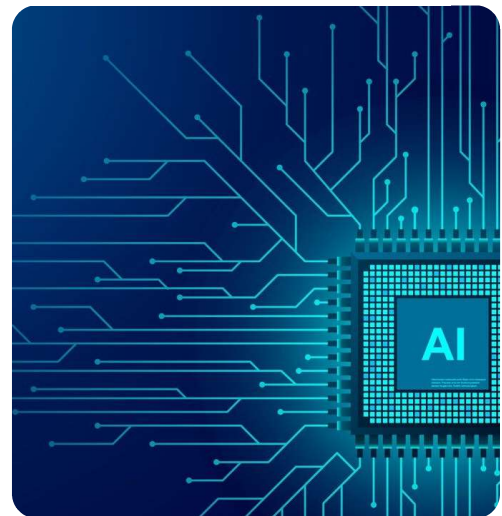
Ganesh Pillai, Sr Development Business Analyst at Infor

Natalia Ptaszek, Sr Product Manager at Infor

Marina ter Haar, Product Management Director at Infor

You can find the related calendar invitation and register [here](#)

For any question, please contact [mercedes.larrea@infor.com](mailto:mercedes.larrea@infor.com)



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# LN Cloud Roadmap update



**Marina ter Haar**  
Director, Product Management

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## Investment themes - 2024 and beyond



### User Experience

- Persona-Driven User Experience
- Advanced Workspaces - Hyper Productivity
- Operational UX



### Connectivity

- REST API - Library
- REST API - Extending
- REST API - Build your own



### Hyper-automation

- Automation with AI, RPA and Process Intelligence
- Infor Value+
- New Infor Gen AI/Gen AI Assistant



### Industry Specific Solutions

- Planner Plus (APS)
- Project and Rental
- PLM improvements
- Steel and Paper Industry Dimensions
- Assembly-based production
- Enterprise Collaboration Portal
- ESG: Environmental Reporting

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# Investment themes - 2024 and beyond



## User Experience

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## Industry Specific Solutions

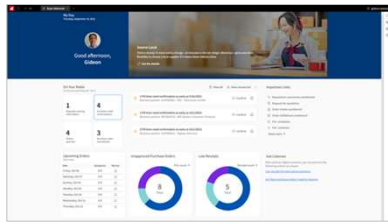
- Planner Plus (APS)
- Project and Rental
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- Assembly-based production
- Enterprise Collaboration Portal
- ESG: Environmental Reporting



# Persona-driven User Experience

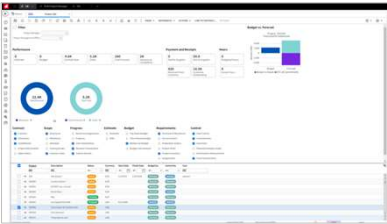
# Persona-driven workspaces that increase user efficiency

## Work spaces



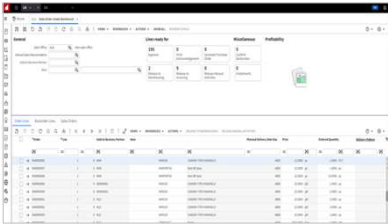
Tailored for specific roles like project managers or accountants.

## 360s



Unified view of relevant data and insights.

## Operational screens



Tools and reports optimized for job functions.

# Persona-driven Workspaces

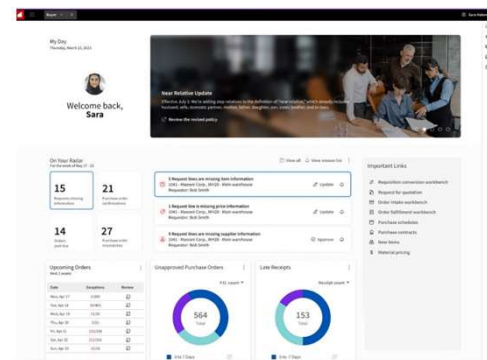
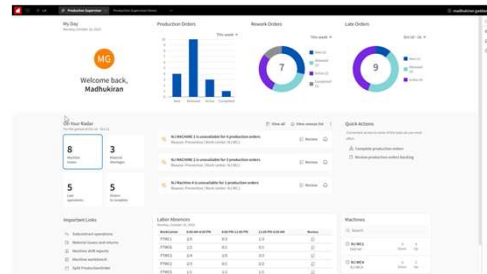
High productivity workspaces for specific functional roles including Production Supervisor, Buyer, Automotive Shipping Planner, Program manager, Payables Administrator. Do all your work in one place.

## Solution

- Workspaces designed to support functional role
- Identifies progress against KPIs
- Actionable items summarized in one view
- AI assisted

## Benefits

- Users get all the information they need in one place
- One-click navigation to other system functions
- Draws attention to high priority actions
- Users can personalize to their needs



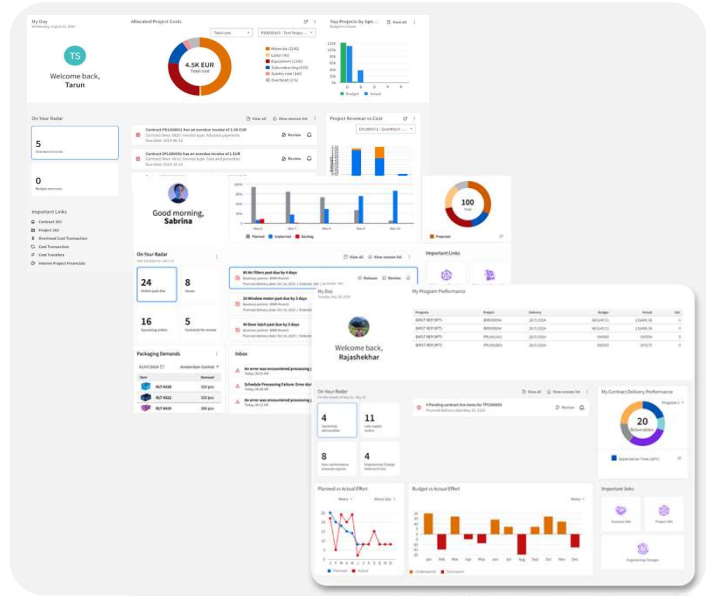
# Persona-driven Workspaces: Available and Roadmap

## Available - October 2024

1. Buyer
2. Production Supervisor
3. Program Manager
4. Project Accountant
5. Payables Administrator
6. Automotive Shipping Planner

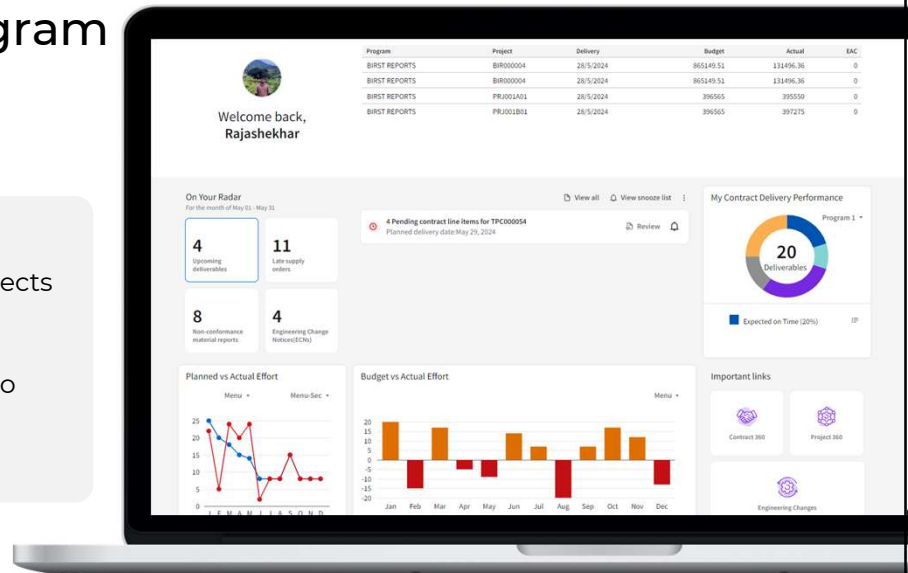
## Next

1. Receivables Administrator
2. Fixed Asset Administrator
3. Rental Equipment Dispatcher



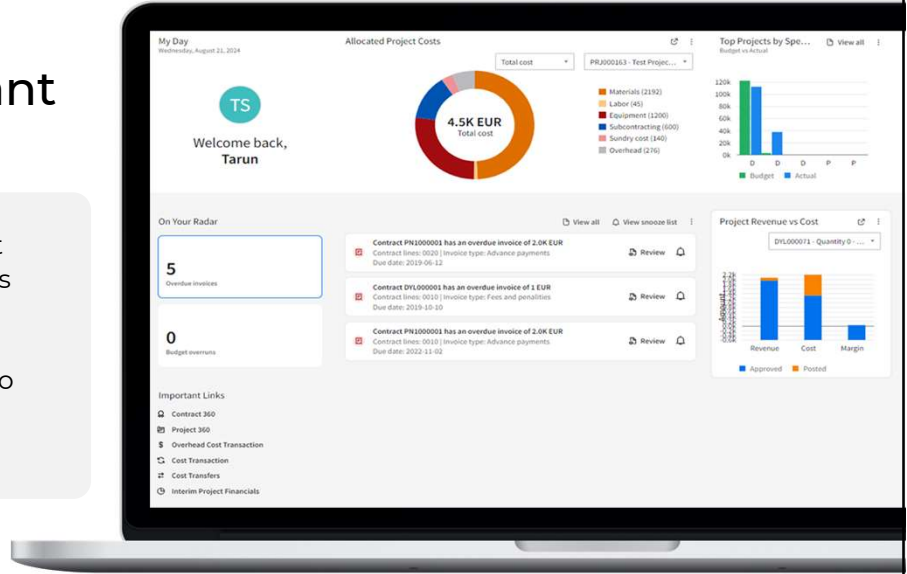
# Workspace: Program Manager

Program manager improvements to ensure projects are delivered on-time, within scope, schedule, budget, and quality standards according to customer needs and expectations.



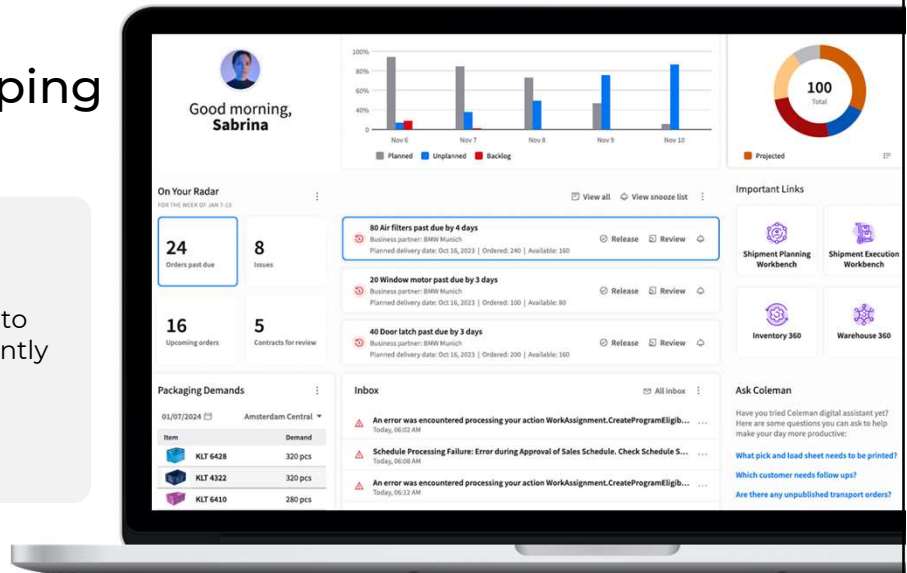
# Workspace: Project Accountant

Improvements for the Project Accountant to ensure projects are delivered on-time, within scope, schedule, budget, and quality standards according to customer needs and expectations.



# Workspace: Automotive Shipping Planner

Ability to manage shipments to Automotive customers efficiently (on-time and error-free)





# Monitor Business outcome Supply Chain Officer (Automotive, Ind. Components) Program Executive (IE, A&D, E&C)

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## C-Level Workspaces

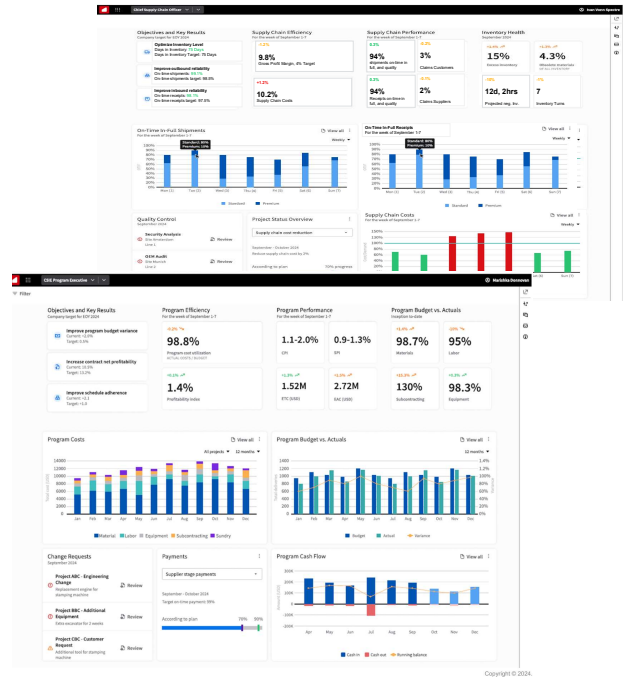
High productivity workspaces for C-Level Executives including, the Chief Executive Officer, Chief Financial Officer, Chief Supply Chain Officer and Program Executives.

### Solution

- Workspaces designed to support highest level KVIs
- Identifies progress against KPIs
- Actionable items summarized to improve business processes
- AI assisted

### Benefits

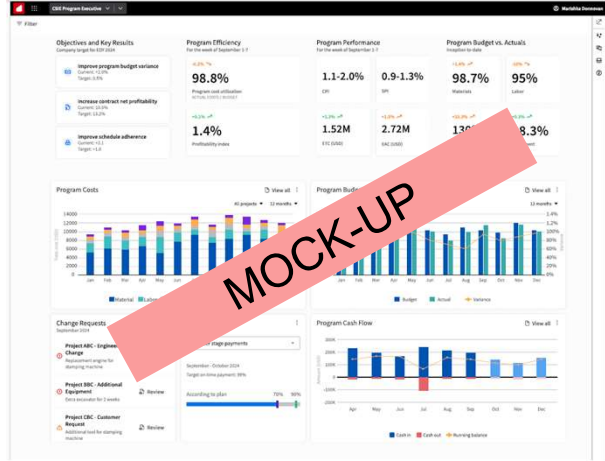
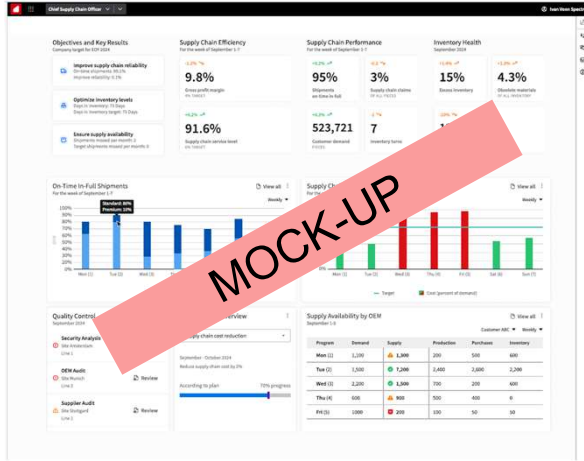
- Executives can see state of the enterprise on-line
- One-click navigation to process improvements
- Draws attention to high priority KVIs
- Executives will have a reliable and consistent tool for measuring enterprise performance and where to add value




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# Executive workspaces




# Investment themes - 2024 and beyond




**User Experience**

- Persona-Driven User Experience
- Advanced Workspaces - Hyper Productivity
- Operational UX




**Connectivity**

- REST API - Library
- REST API - Extending
- REST API - Build your own



**Hyper-automation**

- Automation with AI, RPA and Process Intelligence
- Infor Value+
- New Infor Gen AI/Gen AI Assistant



**Industry Specific Solutions**

- Planner Plus (APS)
- Project and Rental
- PLM improvements
- Steel and Paper Industry Dimensions
- Assembly-based production
- Enterprise Collaboration Portal
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# REST API roadmap for LN Cloud

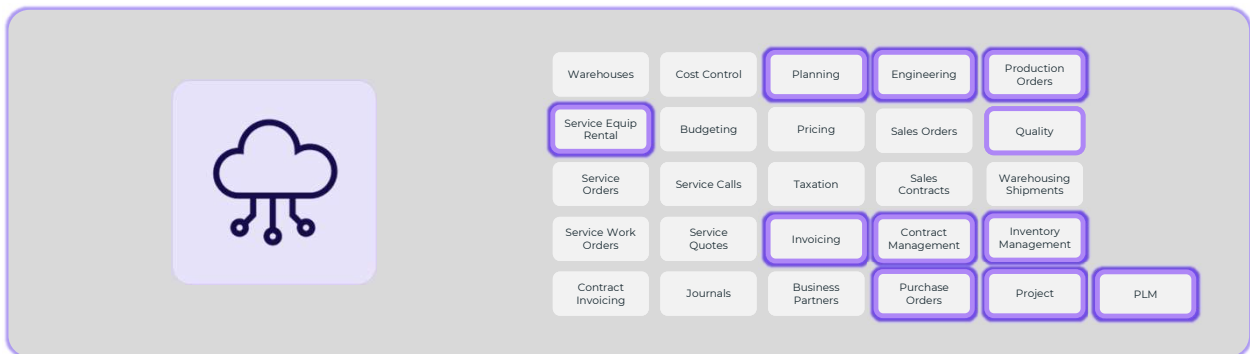
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## Ongoing investments in LN REST API's library

**3600+ API capabilities**  
**More to come...**

to access basic LN functionality to extend and integrate with Infor OS platform services to create additional customer value



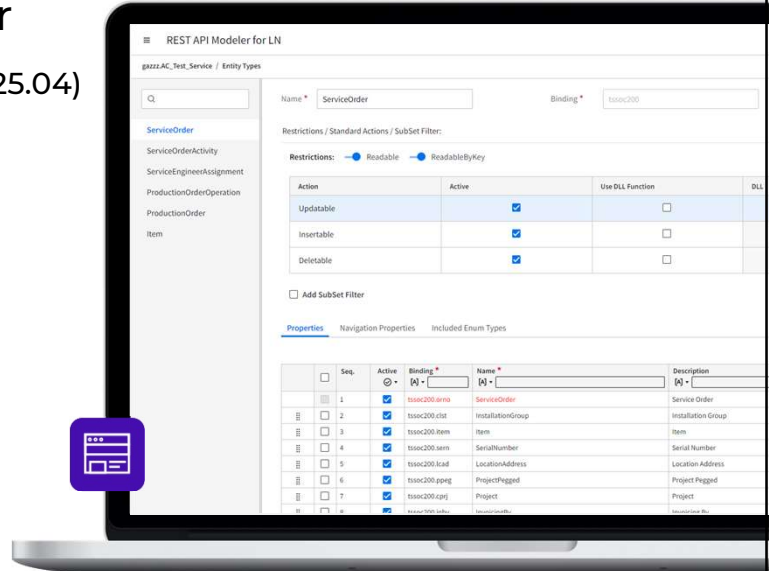
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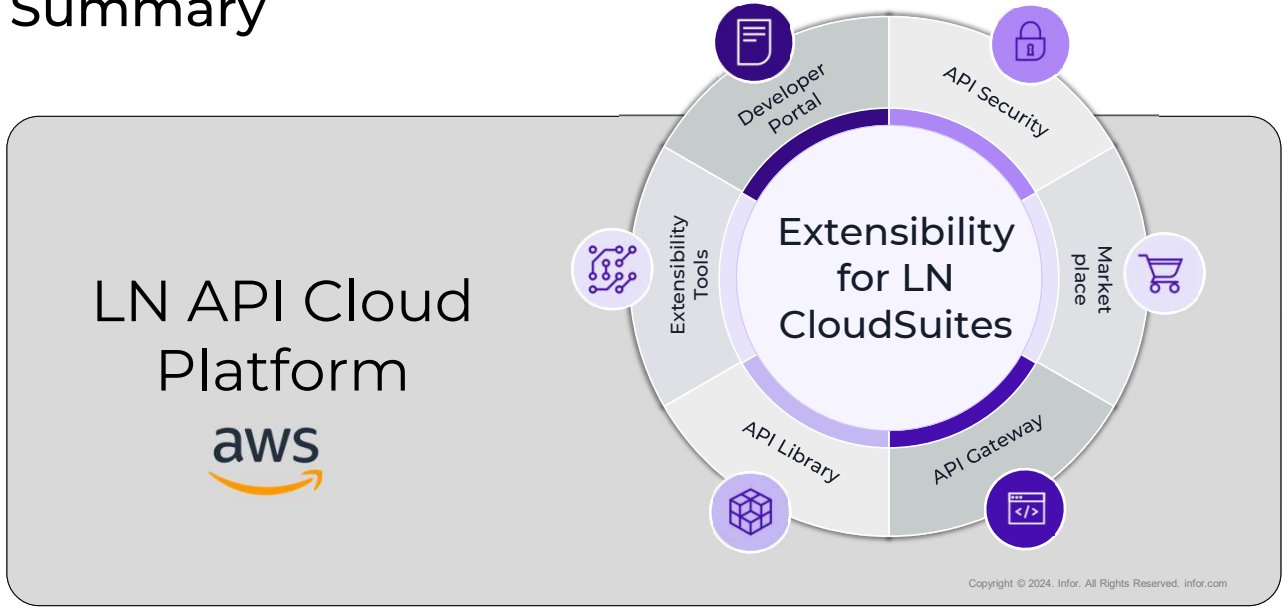
## Develop and extend your own LN REST API's (per 2025.04)

- Develop your own customer-specific LN REST API's
- Model the API interface with the LN REST API Modeler
- Model access to other LN business objects
- You can extend the APIs from the standard LN API library







## Extensibility for LN CloudSuites (per 2025.04) Summary

Currently only available for LN CloudSuites for Industrial Enterprise, Automotive, Aerospace and Defense and Engineering – not in IGS





# Investment themes - 2024 and beyond

			
<b>User Experience</b>	<b>Connectivity</b>	<b>Hyper-automation</b>	<b>Industry Specific Solutions</b>
<ul style="list-style-type: none"> <li>• Persona-Driven User Experience</li> <li>• Advanced Workspaces - Hyper Productivity</li> <li>• Operational UX</li> </ul>	<ul style="list-style-type: none"> <li>• REST API - Library</li> <li>• REST API - Extending</li> <li>• REST API - Build your own</li> </ul>	<ul style="list-style-type: none"> <li>• Automation with AI, RPA and Process Intelligence</li> <li>• Infor Value+</li> <li>• New Infor Gen AI/Gen AI Assistant</li> </ul>	<ul style="list-style-type: none"> <li>• Planner Plus (APS)</li> <li>• Project and Rental</li> <li>• PLM improvements</li> <li>• Steel and Paper Industry Dimensions</li> <li>• Assembly-based production</li> <li>• Enterprise Collaboration Portal</li> <li>• ESG: Environmental Reporting</li> </ul>

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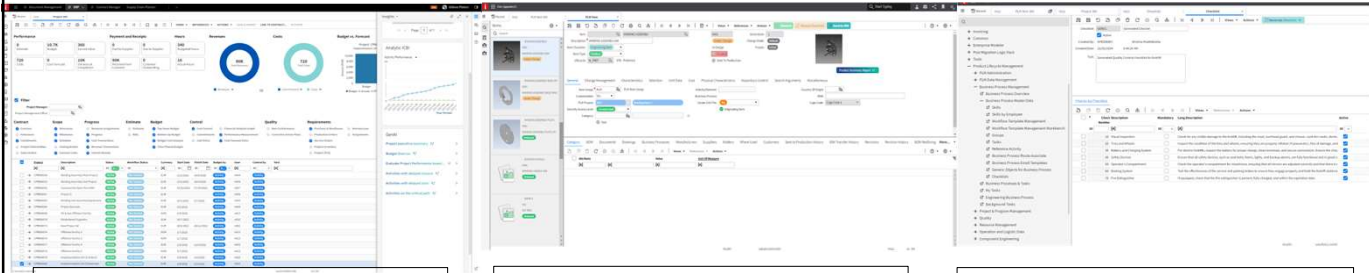
# New Infor GenAI

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# AI & CloudSuite – First use-cases available

## Embedded AI (GA 2024.10)

- Project Related AI Cases
  - Product Executive Summary
  - Budget Overrun
  - Activities with delayed closure
- PLM Related use cases:
  - Product Summary
  - Workflow template translations
  - Checklist generation



Project Related AI Use cases

PLM Item - Product Summary

PLM Workflow - Checklist Generation



# Infor GenAI - 2024.10

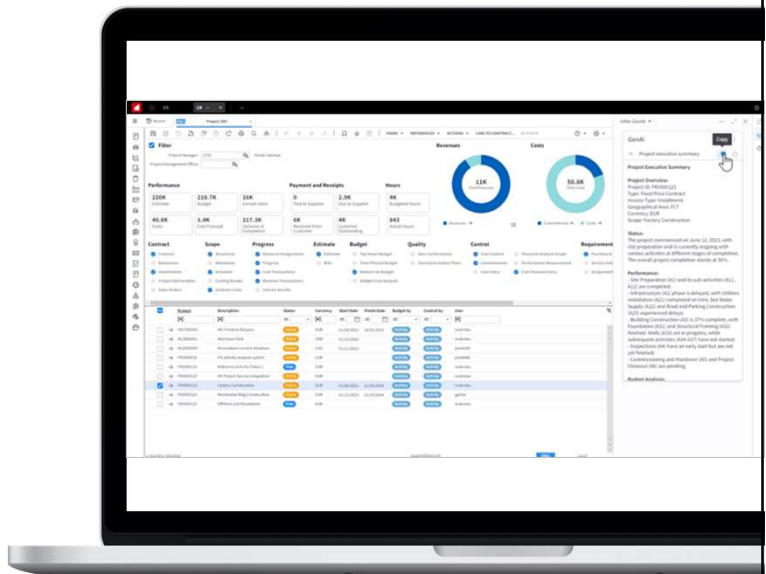
Incorporation of Infor GenAI into the User Experience to analyze and summarize contextual data and deliver the required information at a glance.

## Solution

- GenAI widget to produce the executive summary
- GenAI to detect budget overruns - Identify activities late or not started
- Identify delayed activities on the critical path
- Translate PLM email template into any language

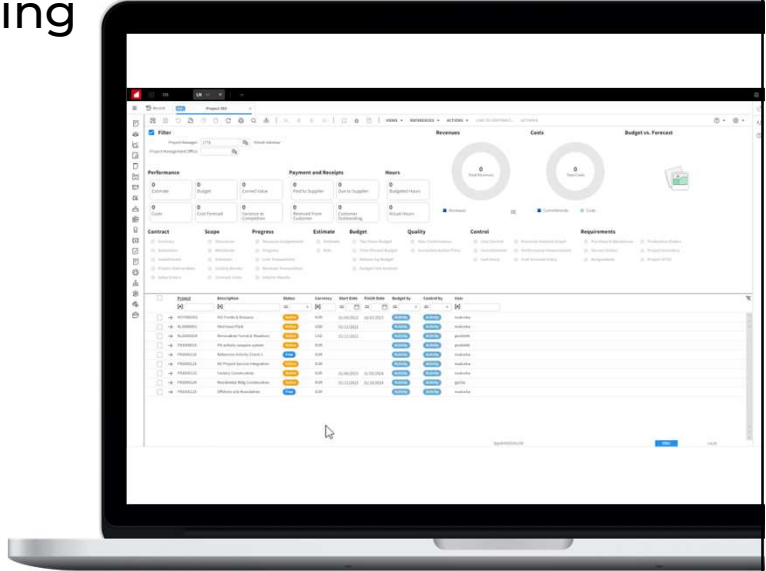
## Benefits

- Inquiries with content quickly answered
- High quality data
- Enhanced user experience
- Content is available in any language



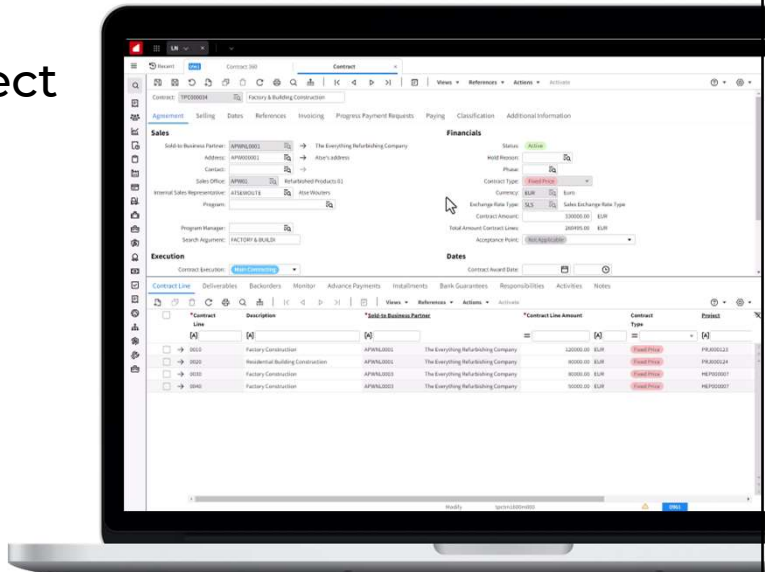
# Analyzing an Engineering Installation Project

Reducing 15 minutes of work by the project manager to generate the report  
GA 2024.10



# Analyzing Contract Performance of a Project

Performing Financial performance of a project, including recommendations  
GA 2024.10





# GenAI Assistant

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## Infor GenAI – Impact Engineering (2025.04)

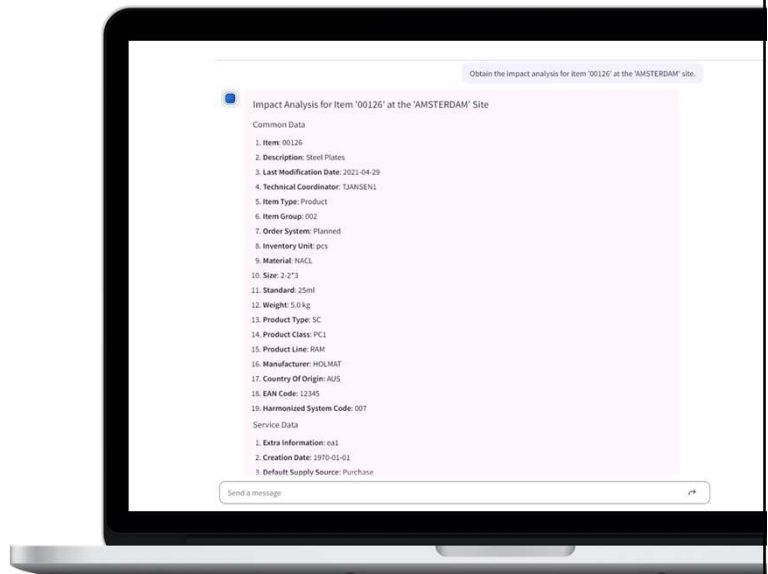
Incorporation of Infor GenAI into the User Experience to analyze and summarize contextual data and deliver the required information at a glance.

### Solution

- Facilitate an impact analysis which brings multiple types of analysis together

### Benefits

- Develop the user experience in a way that is leveraging both the language model as well as the depth of information available in the Cloud Suites
- Reducing the time the process of impact analysis takes
- Allowing customers to 'configure' the impact analysis kit to suit



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# Infor GenAI – Impact Engineering (2025.04)

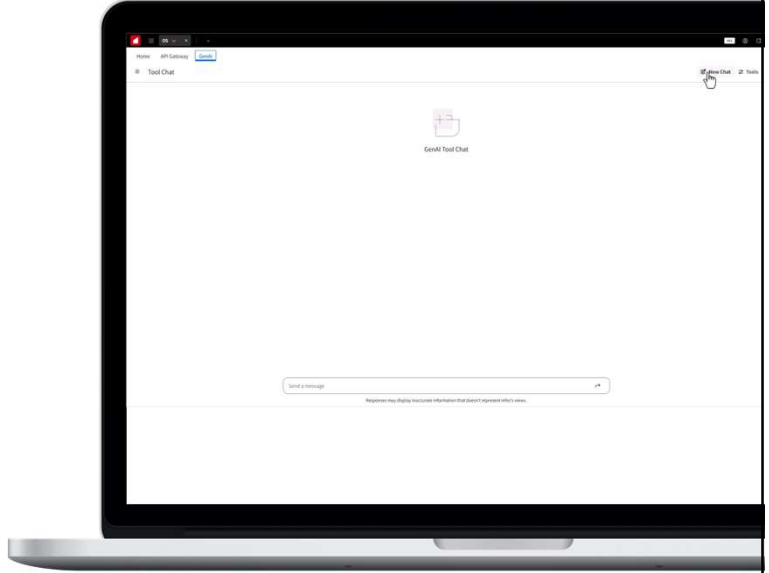
Incorporation of Infor GenAI into the User Experience to analyze and summarize contextual data and deliver the required information at a glance.

## Solution

- New use cases around manufacturing specific to understanding complex projects, delays and risk factors (such as non-scheduled work)
- Use Gen AI Assistant to understand the impact of engineering changes on projects, providing insight into project risk levels

## Benefits

- Improves and transforms the user experience
- Provide value added insights by connecting different domains related to specific challenges



# Conversational AI Experience for LN Modules - Roadmap

## Conversational AI – Roadmap 2025.04

Seamlessly query project-related data, including schedule, budget, cost, contracts, invoicing, and contract deliverables

- Retrieve active contracts
- Contract Executive Summary Report
- Project On-time Performance Index Calculation
- Activity Network Planning

Conversational access to NCR data, enabling a quick deep dive into NCRs and analysis of the business impact of NCRs

- Impact of NCRs on a Project

What is the impact of an engineering change?

- Inventory
- Current planned transactions

**Project related**

**Quality related**

**PLM related**





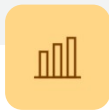
# Infor Value+ Solutions

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## Infor Value+ solutions accelerate your innovation

Add-ons for your Infor ERP that are pre-built and use advanced technology like AI and RPA.



### Innovate for growth

Leverage advanced technology to innovate on top of an Infor ERP.



### Quickly realize value

Give your teams a jump start with pre-built processes and tools to realize fast time to value.



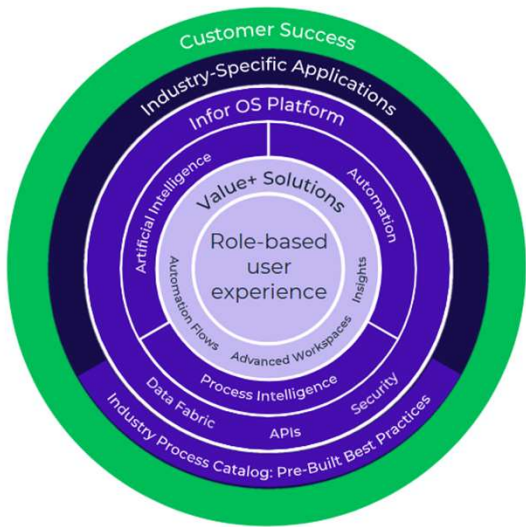
### Gain industry advantage

Create a competitive edge using processes and tools designed for your industry.

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Value+ Enterprise Automations

**Automate processes** and tailor workflows to further advance how your business operates.



Value+ Enterprise Insights

**Identify new opportunities** for revenue growth and business performance improvement



Value+ Advanced Workspaces

**Facilitate productivity** by providing a central place for users to view information and take action based on their role in your industry.

# Infor Document Processor

Combining AI assisted document scanning

## Solution

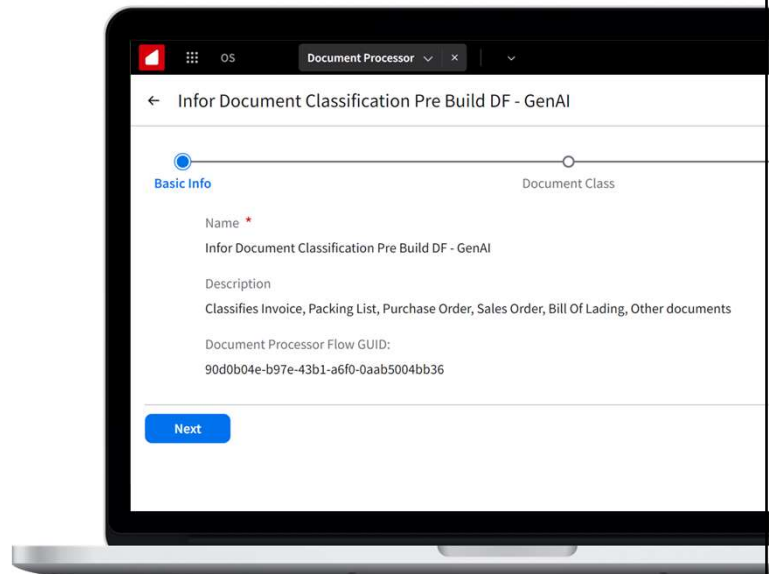
With technology rapidly evolving, LLMs and Gen AI are the newest iteration of tools to help conduct business

Provide out of the box integration with Infor GenAI APIs.

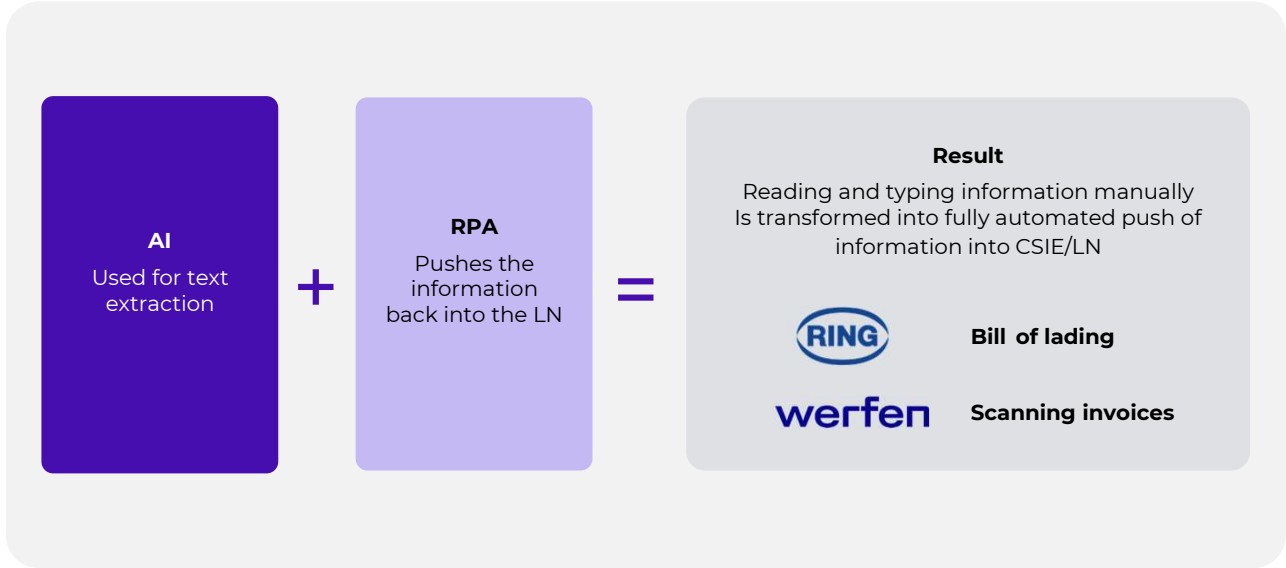
- Text Extraction
- Document Classification
- Entity Classification

## Benefits

- Enhanced capabilities without the need for training models
- Line level reading and classification
- Support for multiple languages out of the box
- Rapidly evolving data sets powered by crowd sourcing



# Infor Document Processor



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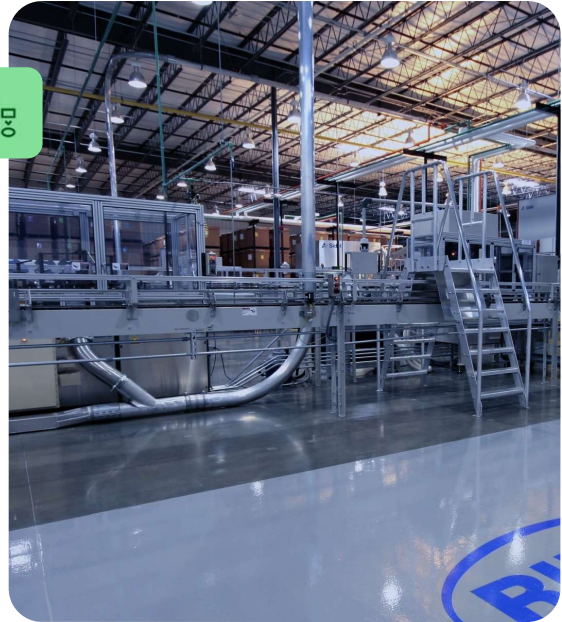
## Proof of Delivery Digitization

**86%**

Faster customer resolution

**<60**

Days value realization



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See How Ring Container Automated their Bill of Lading Process



**infor**

Process Mining

# Maximizing value of the Cloud solution



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# Process Mining

## Solution

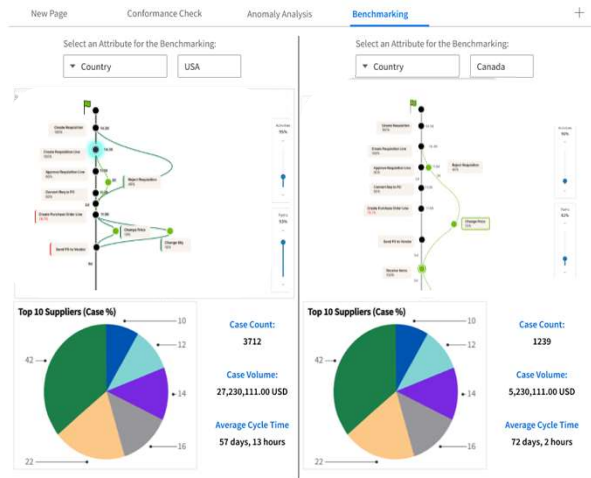
- Get insights into your execution of processes
- Unable to create insights into which areas of an organization underperforms compared to other departments
- Limited or no control mechanisms to optimize and standardize how the business operates compared to external organizations, such as competitors

## Benefits

- Enhanced capabilities without the need for training models
- Line level reading and classification
- Support for multiple languages out of the box
- Rapidly evolving data sets powered by crowd sourcing

## Availability

- |                  |                       |
|------------------|-----------------------|
| 2024.10 for      | • Plan to Deliver     |
| • Order to Cash  | • Record to Report    |
| • Procure to Pay | • Issue to Resolution |







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# Investment themes - 2024 and beyond

 <p><b>User Experience</b></p> <ul style="list-style-type: none"> <li>• Persona-Driven User Experience</li> <li>• Advanced Workspaces - Hyper Productivity</li> <li>• Operational UX</li> </ul>	 <p><b>Connectivity</b></p> <ul style="list-style-type: none"> <li>• REST API - Library</li> <li>• REST API - Extending</li> <li>• REST API - Build your own</li> </ul>	 <p><b>Hyper-automation</b></p> <ul style="list-style-type: none"> <li>• Automation with AI, RPA and Process Intelligence</li> <li>• Infor Value+</li> <li>• New Infor Gen AI/Gen AI Assistant</li> </ul>	 <p><b>Industry Specific Solutions</b></p> <ul style="list-style-type: none"> <li>• Planner Plus (APS)</li> <li>• Project and Rental</li> <li>• PLM improvements</li> <li>• Steel and Paper Industry Dimensions</li> <li>• Assembly-based production</li> <li>• Enterprise Collaboration Portal</li> <li>• ESG: Environmental Reporting</li> </ul>
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# infor

# Planner Plus

# Planner Plus (APS)



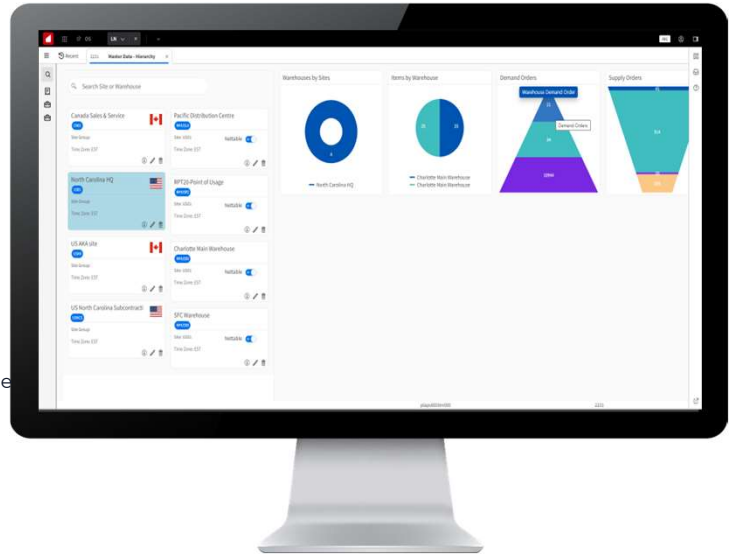
## Business Benefits

- Take material and capacity constraints into account
- Graphical tools to review supply chain problems
- Includes production, purchase and distribution in the supply chain
- Out of the box integration
- Out of the box product (not a tool-box)
- Quickly configured and up-and-running



## Scope

- We are investing in a replica of SCS Planner finite engine
- Output of normal MRP run is used as input
- Finite planning engine optimizes against material and available capacity
- Multi level planning
- Output may be a plan with lateness



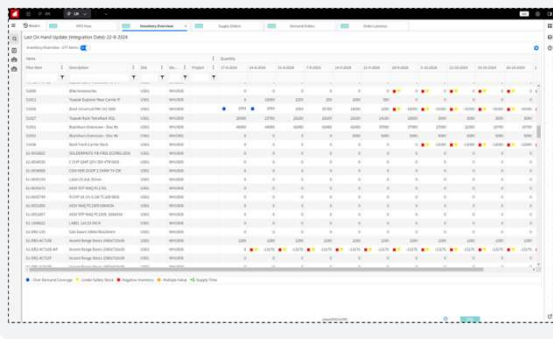
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Limited Available

# Planner Plus (APS) – Analysis Tools

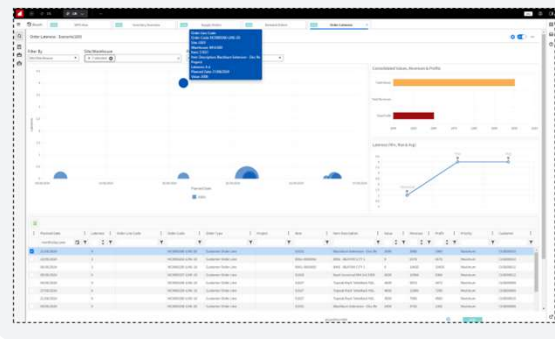
## Inventory overview

Shows time-phased inventory position per item



## Order lateness

Focus on late orders and the relative monetary impact of the lateness



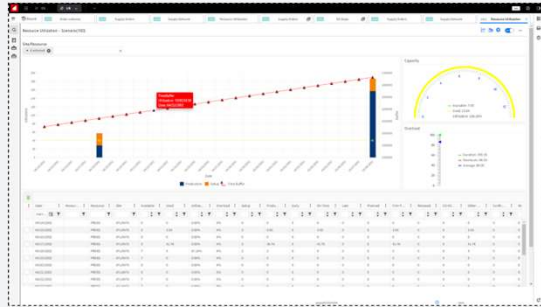
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Limited Available

# Planner Plus (APS) – Analysis Tools

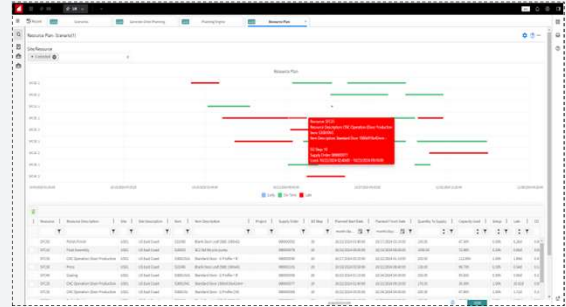
## Resource Utilisation

Illustrates the utilization % of resources, to try to get to higher utilization



## Resource Plan (coming soon)

Identify which resources are overloaded and by how much capacity



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Limited Available

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# Project & Rental

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# Project-based Rental

Customers have different revenue streams through rental business models and especially our project-centric customers.

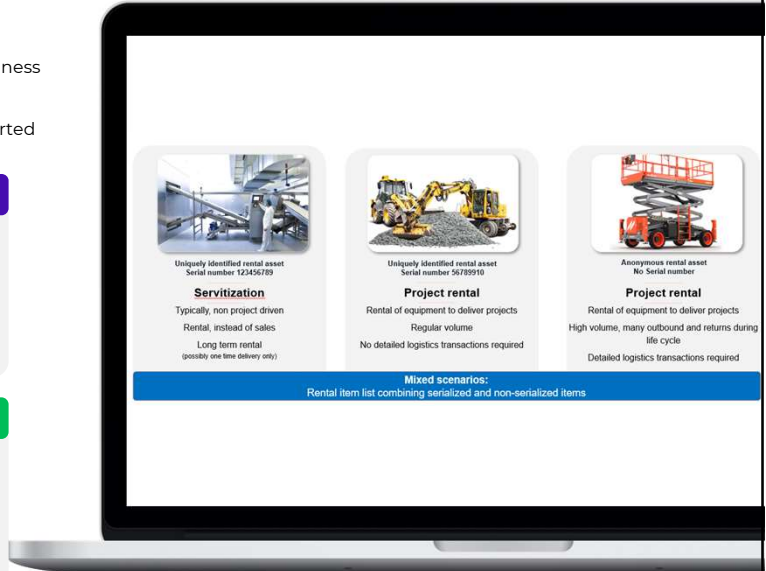
Rental products with full logistical transactions are now supported

## Solution

- The release introduces the **rental product** (new item type)
- Rental products can be **serialized or anonymous** in nature
- Full **logistical transactions** are available for rental products (on hire and return transactions)
- Rental products may have a link to **financial assets**

## Benefits

- The solution covers for 'servitization' scenarios and improved equipment rental coverage for project-centric customers
- More rental scenarios supported
- Rental products can be managed in fixed asset management



# Cumulative Contract billing for Project (roadmap 2025.04)

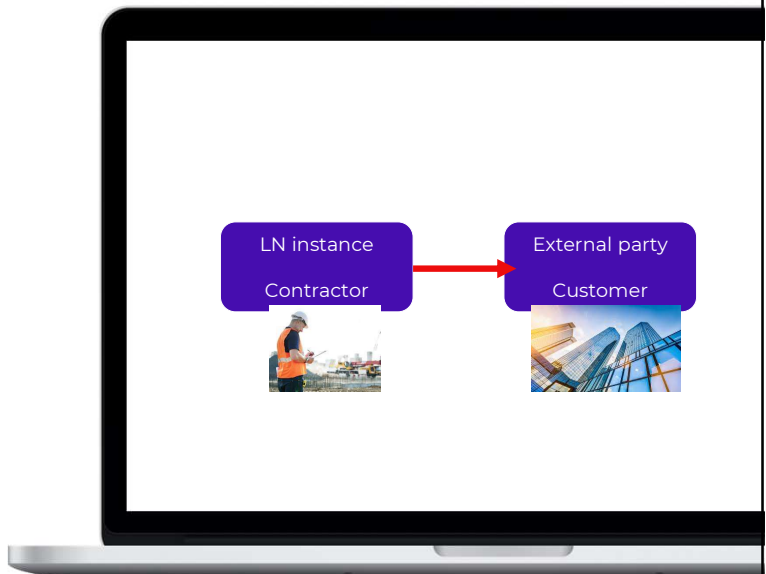
## Business case

Contract deliverables to be invoiced

Negotiation / handshake on progress between customer and contractor

Contractor would like to invoice large portion

Customer may perceive less progress → less amount invoiced expected





# PLM Improvements

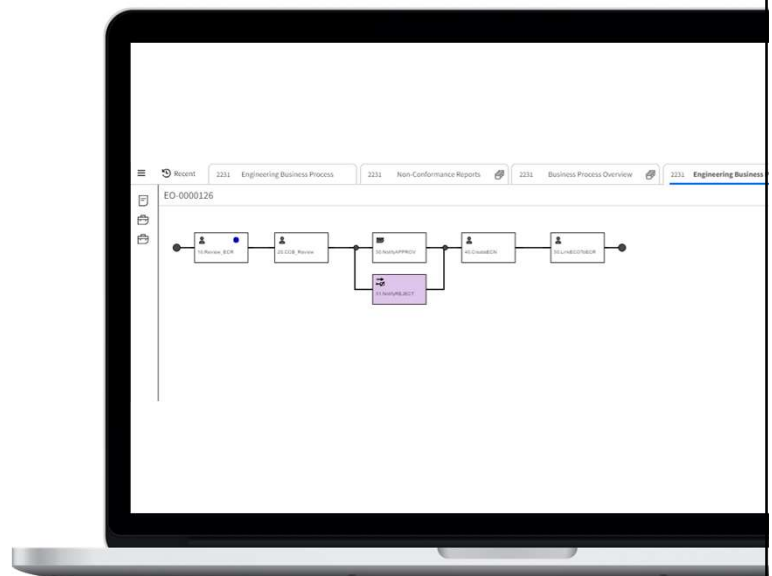
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## PLM for Discrete

### Business fit

- Engineering changes occur often
- Workflows need to be followed for changes
- Strong collaboration between shop floor and engineering
- Often changes in BOM structures by engineering
- Often Engineering change processes (ECO)
- Quality management may trigger Engineering changes
- Easy connection to frequently used CAD systems



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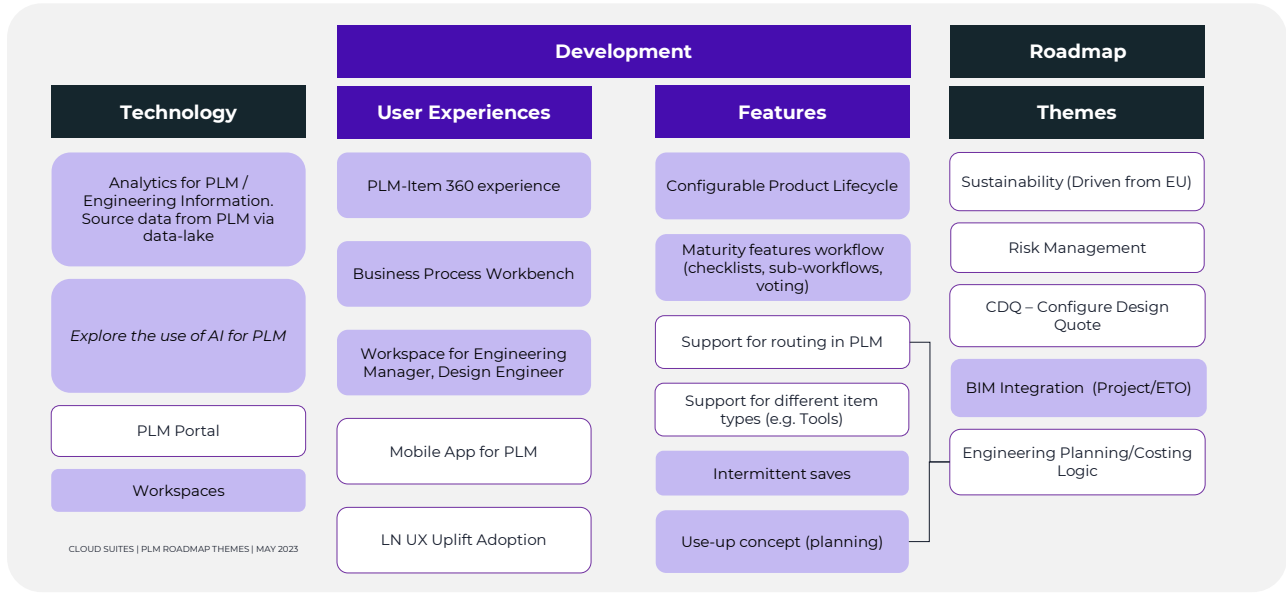
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# Closed Loop PLM with ERP

Available today

Roadmap themes



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## Steel and Paper Industry Dimensions

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# Dimensions

## Business fit

- Transformation at its core
- Often metal and paper
- Laser cutting, slitting and rolling can be part of the process
- Each tagged piece of inventory may have different lbs/sq ft or kg/m2
- Planned characteristics are seldom equal to actual characteristic produced (e.g. width +0.1 inch)
- Order taking in ranges (e.g. width between 10.05 and 9.95 inch)
- Inventory lookup starting from different dimensions (thickness, coating, carbon content, pieces)



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# Dimensional Control

Customer Service & Value

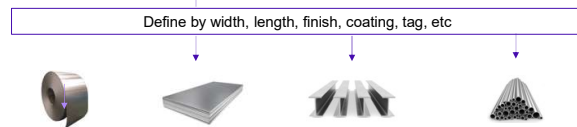
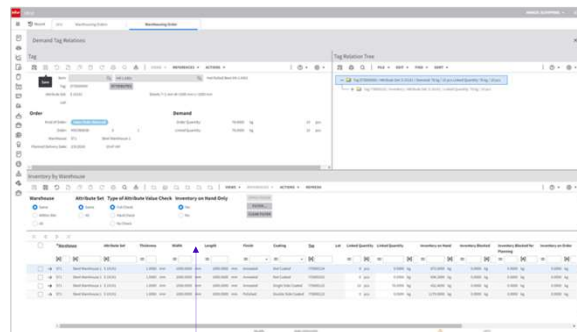
New capabilities being introduced to manage the order-to-cash lifecycle for products with dimensional characteristics and unlimited number of form factors typically found in metals, board & construction materials,

## Solution

- Handles transformational production processes
- Attribute based conversion factors (e.g., kilograms to m2 based on thickness of steel)
- Apply to length, width, thickness, finish, color and more attributes
- Sell, buy, make and stock according to dimensional & form characteristics

## Benefits

- Accurate inventory: tracking quantity of items in stock based on dimensions
- Order fulfillment: match customer specifications with available inventory
- Tolerances: take orders, match & fulfil within tolerance ranges
- Accurate pricing based on dimensions and characteristics
- Simplification of SKU management



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# Assembly-based Production

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## Assembly Control 2.0

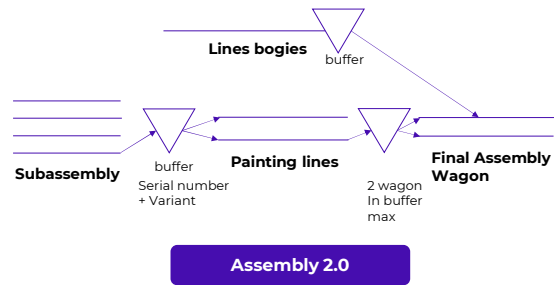
Addresses the challenges in Automotive & Aerospace where unique product Changes through integrated PLM on the main assembly line require to be planned and synchronized with feeder lines.

### Solution

- Multiple feeder lines
- Call-offs from warehouses of configured subassemblies
- Efficient work-load balancing
- Variants of the same item supported

### Benefits

- Advantages of Line Assembly control – flow-based production
- Backflushing per time period
- Flexibility in line structure and line workload



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# Assembly Control 2.0

Addresses the challenges in Automotive & Aerospace where unique product Changes through integrated PLM on the main assembly line require to be planned and synchronized with feeder lines.

## Solution

- Multiple feeder lines
- Call-offs from warehouses of configured subassemblies
- Efficient work-load balancing
- Variants of the same item supported

## Benefits

- Advantages of Line Assembly control – flow-based production
- Backflushing per time period
- Flexibility in line structure and line workload

**Introduction of Sites and Assembly line numbering increasing flexibility**

**Warehouses between feeder lines and final assembly lines (configured subassemblies in inventory)**

**Introduction of Work Packages**

**Module APL (Assembly planning) will be made redundant**

**Assembly 2.0**

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# Enterprise Collaboration Portal

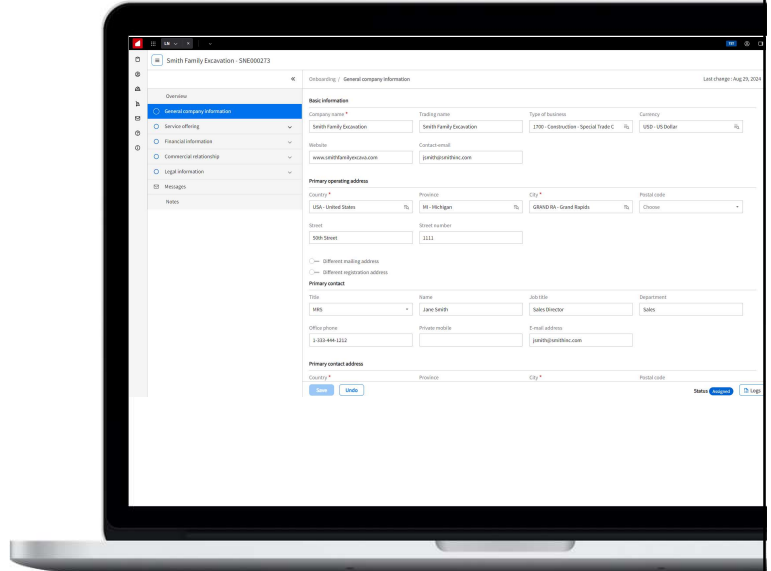
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# Enterprise Collaboration Portal



## Characteristics

- Reduce manual work and errors
- Out of the box integration
- Integral part of the cloud suite
- Digital onboarding without emails
- Support for Engineer to Order – Procurement of service, including Application for Payment
- Support for purchasing material (roadmap)
- Support for selling products (roadmap)
- Real time sync to Cloud suite



# Enterprise Collaboration Portal for LN Cloud - Vision

An online collaboration channel for LN Cloud customers (contractors), suppliers and subcontractors to view and collaborate on orders, receipts/ASNs, contracts, invoices, and projects.

### Enterprise Collaboration Portal

#### Portal platform (2023.04)

- External ID access for suppliers
- External resource access limited information
- Attach documents
- Two-way communication
- Role-based access

#### Onboarding (2023.04)

- Expression of Interest (EOI)
- Onboarding templates
- Review and approval flow for supplier and main contractor



### Value

#### Services Suppliers (subcontractors)

- Services procurement order (2023.10)
- Application for Payment (2023.10)
- Variation request (2024.10)
- Certificate for Payment
- Retention Request
- Dashboard/Workspace for Subcontractor



#### Materials Suppliers

- Purchase order for supplier (2024.10)
- Negotiation Purchase Order \*
- Receipt and ASN \*
- Purchase invoice
- Self-billing invoice
- Shipping Documents
- Demand View



#### Customers

- Sales Portal \*
- Contracts
- Invoices
- Project Status (graphical)

#### Project-based

- Site diary
- Daily log
- Utilization
- Change Request
- BIM viewer

→ Capabilities



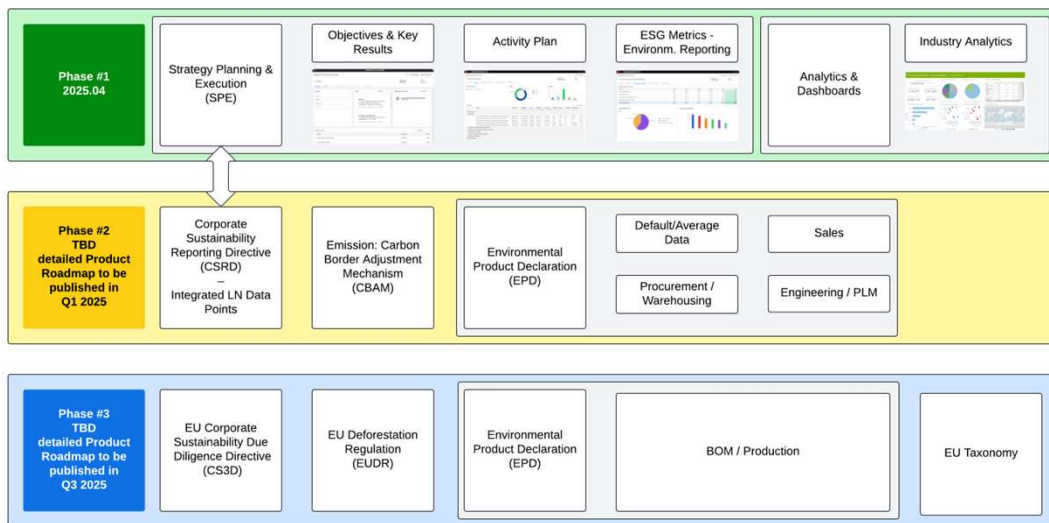


# ESG: Environmental Reporting

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## Discrete Enterprise (LN) ESG Roadmap



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# ESG: Environmental Reporting

**Organizations are increasingly required by legislation to report on their environmental footprint.** Infor CloudSuite industry analytics and Data Fabric help collect data from transactional systems such as your spreadsheets, CloudSuite and other applications to develop audit-ready metrics for reporting.

### Solution

- New dashboards and metadata model in your CloudSuite industry analytics to monitor & report progress
- Data is held in your data lake
- Built-in templates: GRI3XX framework template for ESG reporting and ESRS for EU-specific disclosures under CSRD.
- Top down and bottom-up reporting by activity, by facility, by country, etc.
- Easily export to PDF, Excel, PowerPoint, and CSV

### Benefits

- Faster and easier to generate metrics for reports versus manual processes
- Easier to deliver audit-ready metrics and assess progress



# Summary

 **Marina ter Haar**  
Director, Product Management



# Investment themes - 2024 and beyond



## User Experience

- Persona-Driven User Experience
- Advanced Workspaces - Hyper Productivity
- Operational UX



## Connectivity

- REST API - Library
- REST API – Extending
- REST API – Build your own



## Hyper-automation

- Automation with AI, RPA and Process Intelligence
- Infor Value+
- New Infor Gen AI/Gen AI Assistant



## Industry Specific Solutions

- Planner Plus (APS)
- Project and Rental
- PLM improvements
- Steel and Paper Industry Dimensions
- Assembly-based production
- Enterprise Collaboration Portal
- ESG: Environmental Reporting

# Questions?



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**Thank you**

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