



M3 Industry CloudSuites

M3 CloudSuites Strategy and Roadmap

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INDUSTRY SPECIFIC



CLOUDSUITE
SOLUTIONS

Disclaimer

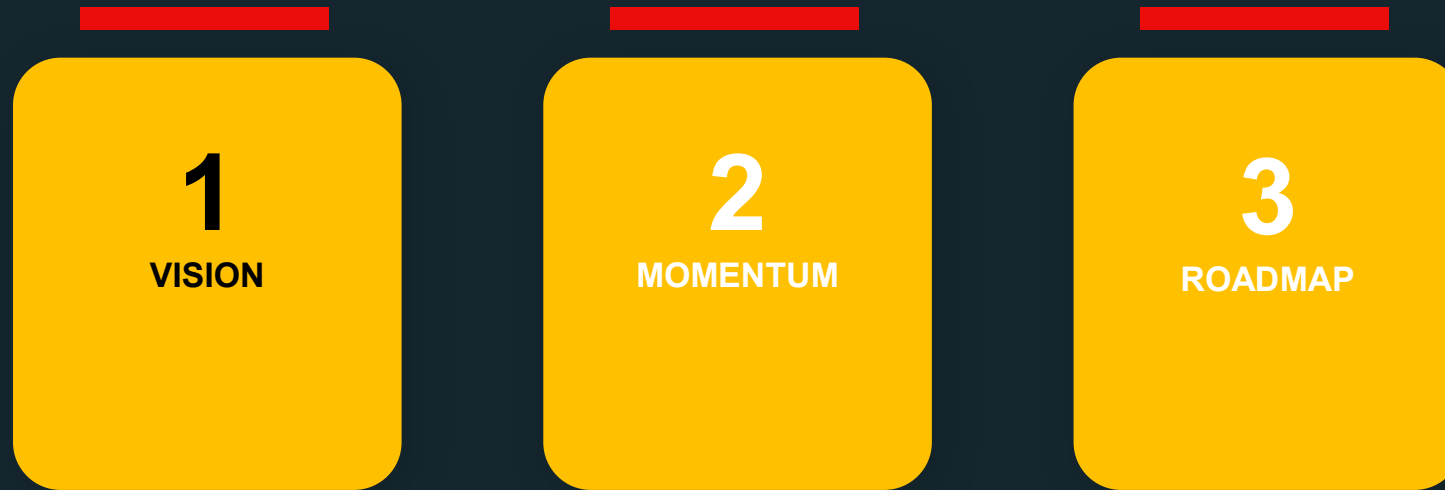
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Agenda



Addressing the Value Void

75%

Expect productivity gains of more than 20% in the next three years

Value Void

30%

of digital transformation project meet expectations (McKinsey)

Expectation

Reality

M3 Clouds Industry Specificity

Continuously expanding abilities:

- **Deep industry features**
- **Data strategy & models**
M3 Analytics, Dashboards, Data Warehouse
- **Role based designs**
Workspaces, insights
- **Industry Process design and hyper automation**
IPC, Micro-verticals, upload sheets. Process mining, hyper-automation(RPA)
- **Content**
Scripts, Workflows, RPA examples, role-based persona's, Exp Designers Apps.

Food & Beverage



Chemicals



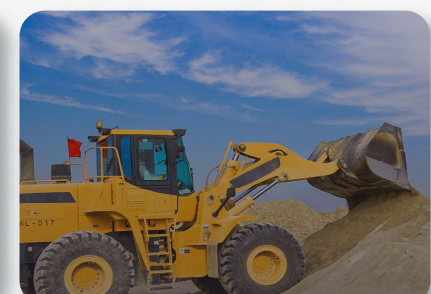
Distribution



Fashion



Manufacturing

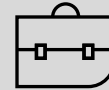


Equipment

Industry Content

The screenshot shows the Infor CloudSuite Distribution Enterprise Documentation Library interface. The top navigation bar includes 'Home', 'Back', 'Forward', and a search box labeled 'Search All'. The left sidebar contains a navigation menu with categories like 'Release information', 'Solution Overview', 'Industry Content', 'About this guide', 'Overview', 'Role-based workspaces', 'Widgets', 'H5 Scripts', 'Experience Designer Applications', 'Analytics for Distribution Enterprise', 'Process Intelligence', 'Industry Process Catalog', 'Technical Requirements', 'Configuration', 'Applications', 'Analytics and reporting', 'Localizations', and 'Technology platform'. The main content area displays the 'Available to Spend' widget page, which includes a breadcrumb 'Home / Widgets', a title 'Available to Spend', a description of the widget's purpose, a list of statuses (Exceeded, Good, Cautious), a prerequisite section, and a table of APIs used in the widget.

Program	Transaction
CRS610MI	GetBasicData
CRS610MI	GetFinancial
CRS610MI	GetOrderInfo
CRS610MI	SearchCustCred



Role-based Workspaces

25 existing workspaces

4 new workspaces this release

6 existing ones enhanced

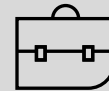


Widgets

46 existing widgets

5 new widgets this release

3 existing widgets enhanced



H5 Scripts

35 existing H5 scripts



Industry Process Catalog

7 IPC solutions available

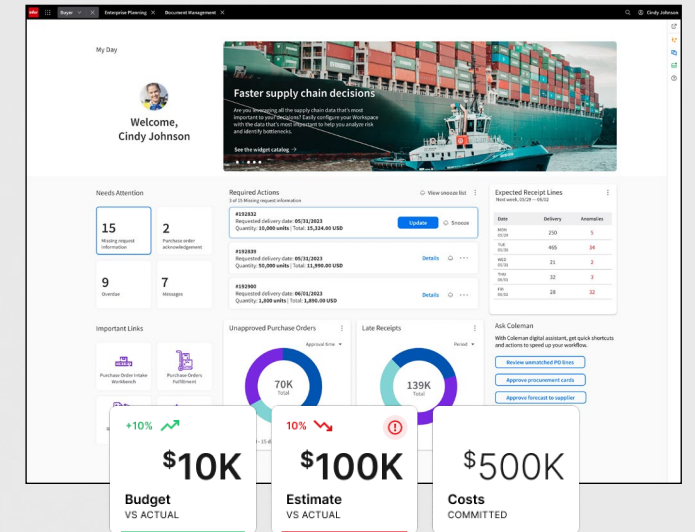
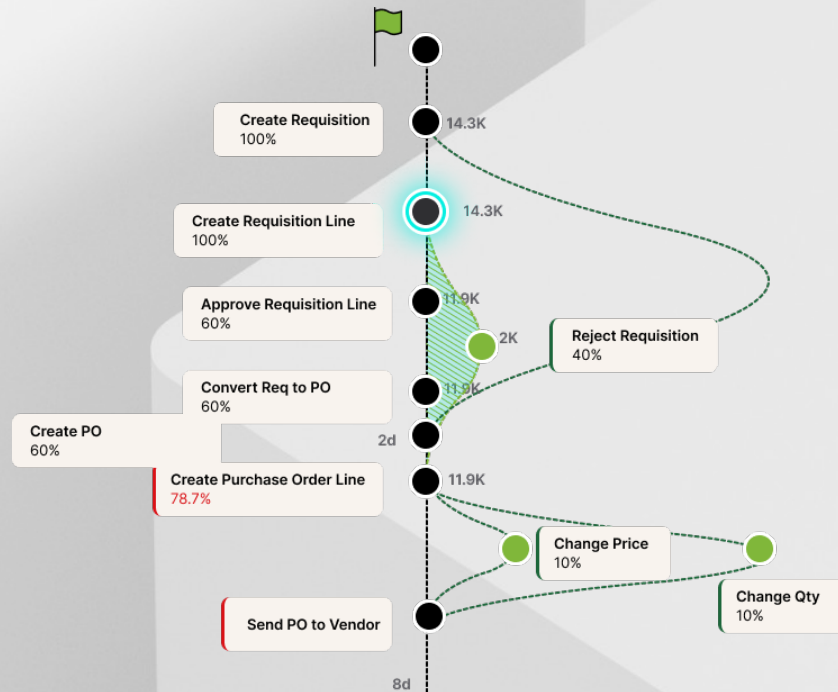
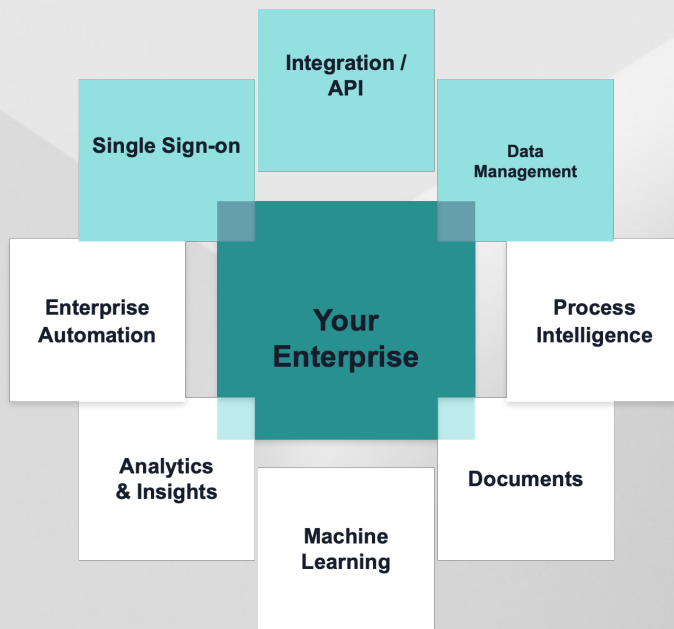
Update planned for release 2025.06

One connected platform

One Integrated Platform

Composable Processes

Automation and experience



Data Fabric

Enabling Scalable, Industry-Specific Insights



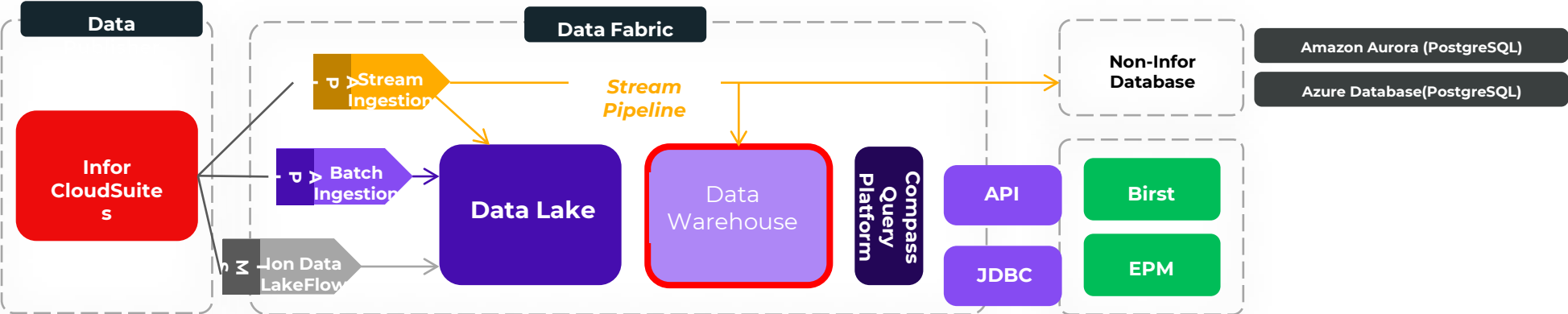
Solution

- Central Data Lake as part of core Cloud
- Data ingestion and streaming
- Full access through API, JDBC
- Data Warehouse for centralized Data Models (Apr 2025)
- Pre-built industry data models for faster insights



Value

- Easy access to data and data history
- Make data available across the enterprise
- Make data-driven decisions and insights
- Pre-built industry models for faster implementation
- Gives choice to use existing BI visualization tool



Infor Velocity Suite

A package of solutions and services that makes process innovation easy and impactful

Value+ Solutions: Pre-configured Industry Use Cases



Process Automations

The Industry Cloud Platform: Advanced Technologies



Process Mining



RPA



AI/ML



GenAI

Services



Deployment



Specific Customer
Use Cases



Infor
Managed Services

Infor OS – Infor Process Intelligence

Process Mining

Infor Process mining allows you to monitor the performance, identify the bottlenecks and compare how your business processes are performing across your organization.

- Planned for April '25**
- Plan to Inventory
 - Rental Agreement to Invoice
 - Plant Maintenance to Work Order
 - Service to Invoice

Problem



- ✓ Visibility into process performance
- ✓ In which process activity most amount of time is spent
- ✓ Are we following the process that was defined as standards that we rolled out

Solution

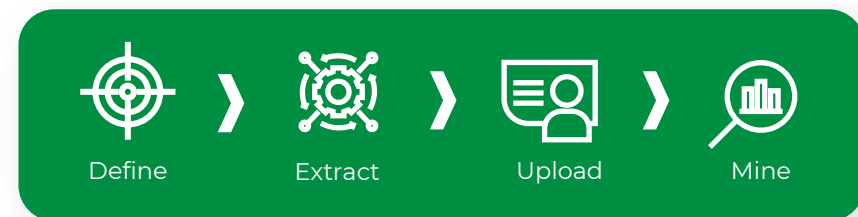
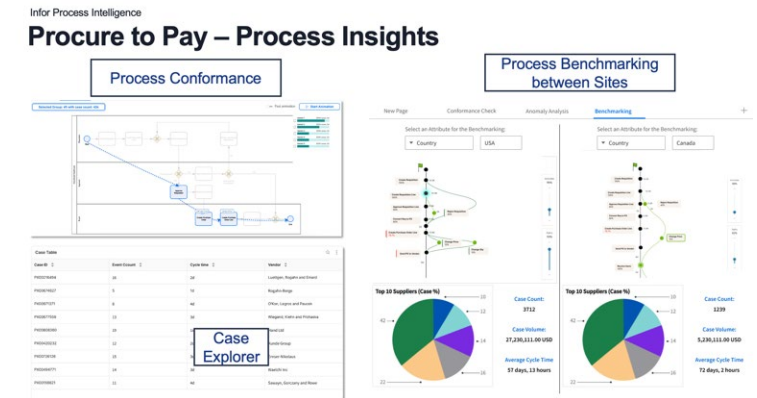


- ✓ Pre-defined process insights by industry with metrics
- ✓ Event publishing and extraction by process and by industry
- ✓ 'Out of the box' insights into: Procure-to-Pay; Order-to-Cash; Quality Inspection; Prod.-to-Inventory; Fin. Plan-to-Report
- ✓ Covers industry-specific nuances for Food & Beverage, Distribution, etc.

Benefits



- ✓ Governance, control, conformance, performance and benchmarking of processes
- ✓ Helps in identifying the bottlenecks in the process executions
- ✓ Process benchmarking across all locations within your organization
- ✓ Identify areas of opportunity for automation and remove any manual steps in process execution



M3 Value+ Use cases – Highlights



April 2025 – Under development

- Bank Statement Scanning
- Bill of Lading Digitization
- **Cross Sell Recommender**
- Customer Account Creation
- Customer Ordering and Profitability Insights
- Vendor Performance Insights
- **Supplier Invoice Document Capture (LA)**
- Proof of Delivery Digitization (LA)

October 2025 – Under consideration

- AP Voucher Processing for Expense invoices
- Automatically generate and process an MFS100 internal invoice for Cross-Divisional Billing
- **Customer classifications**
- Duplicate Item Detection & Multi Language Clean up using Batch Run
- Ingest and Purchase Order-based Certificate of Analysis documents into IDM
- Interactive Duplicate Detection at time of Item Creation
- Interactive Duplicate Detection at time of Supplier Creation
- Product Recommendations for Upsell within Sales Order Entry
- Recommendation for Additional Component Replacement for a piece of Equipment
- **Recommendation for Prescriptive Maintenance Tasks for a piece of Equipment**
- Scanning of Customer Check and Draft
- Supplier Invoice Document Capture (LA for 2025.04)
- Vendor Compliance Checks

2026+ – Under evaluation

- Chief Financial Officer Workspace (Advanced)
- Chief Operating Officer Workspace (Advanced)
- Proof of Delivery Digitization (LA in 2025.04)
- **VP Production Workspace (Advanced)**
- VP Sales Workspace (Advanced)
- VP Supply Chain Workspace (Advanced)
- Customer Order Creation
- Inject Document into M3 Quality Management System via APIs
- **Period End Closures**
- Prioritized Stock Allocation when limited availability of goods
- Product Recall overview|
- Read emails from vendors and register new Supplier Agreements
- **Read emails from vendors and register Purchase Order Confirmations using API**
- Read emails from vendors and register Supplier Delivery Note using API
- Standard Cost & Sales Pricelist updates
- Triggering M3 Issue from customers; for Returns and Reverse Logistics

Value+

Infor GenAI Agents

The M3 GenAI Agents are AI-powered assistants embedded within M3 to support users with real-time summaries and recommendations across various operational areas. These Agents analyze key business data and provide structured insights, enabling users to make informed decisions faster and with greater confidence.

Change Delivery Configuration option	CloudSuite(s) All M3 CloudSuites	Potential Business / Tech. Impact High Potential / Low Technical Impact
Additional Info TBC	Decision maker IT	Release Training TBC

Caution



- While these AI-driven insights can significantly enhance decision-making, it is important to note that this version of the Agents will evolve in coming releases.

Solution



The initial GenAI Agents will focus on summarizing different types of orders, including customer orders, purchase orders, rental orders, distribution orders, project orders, work orders, and maintenance customer orders. Additionally, there will be an Agent for accounts receivable and others for core business data

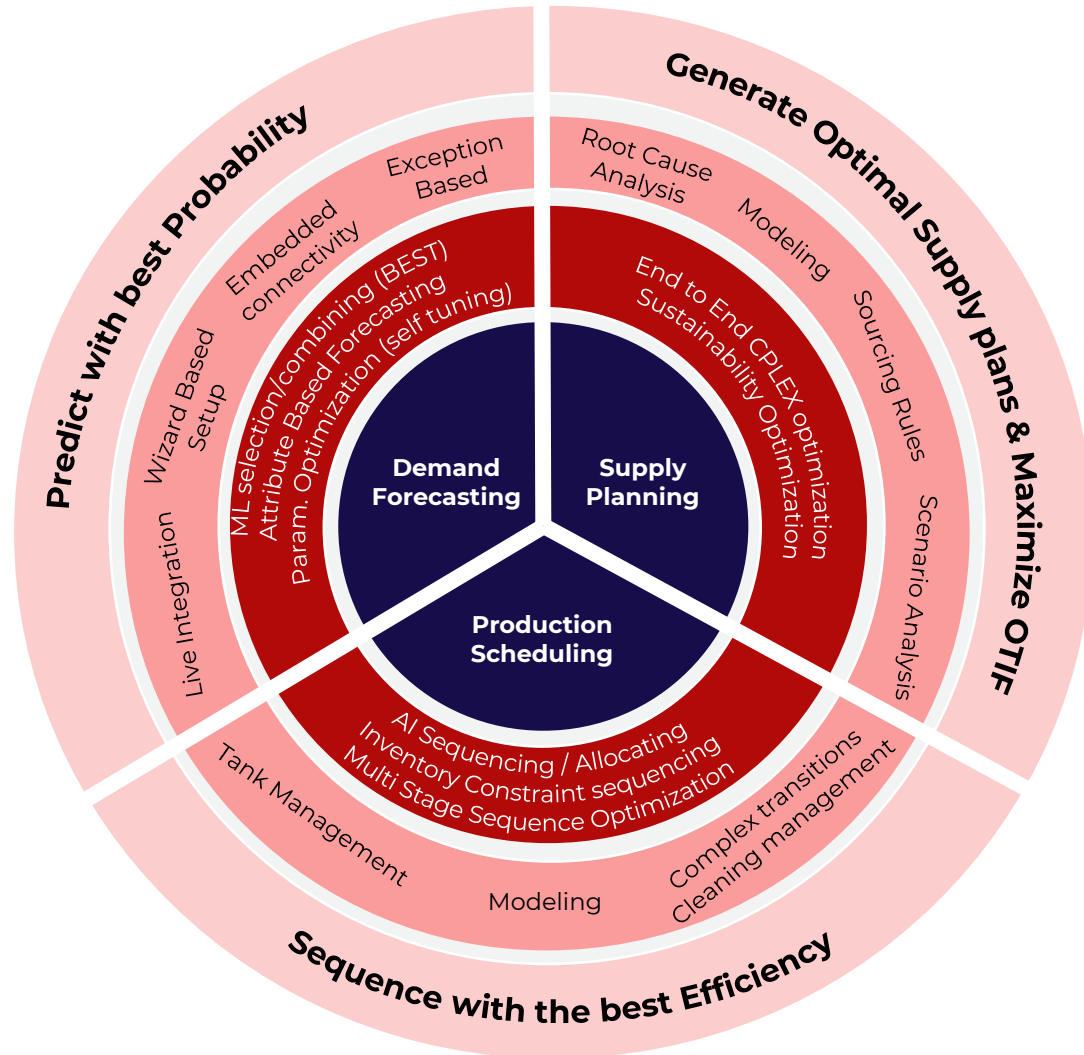
Benefits



- Faster decision-making – AI-driven summaries present relevant information instantly, reducing time spent on manual analysis.
- Improved accuracy – Structured insights minimize human errors and inconsistencies in data interpretation.
- Enhanced efficiency – Users can access critical details at a glance without navigating complex reports.
- Scalability – AI capabilities will expand to additional areas over time, providing broader support across ERP functions.

The screenshot displays the Infor M3 user interface. At the top, there are navigation tabs for 'Employee', 'Suppliers', and 'Document Management'. The main dashboard includes a 'My Day' section with a user profile for Justin and a 'Source Local' notification. Below this are 'On Your Radar' metrics showing 15 requests missing information, 21 acknowledgment deviations, 14 past due orders, and 27 mismatched receipts/invoices. A 'Dunning Letters' table lists various suppliers and their details. There are also sections for 'Quick Actions', 'Important Links', and 'Asset Valuation and Age'. On the right, the 'GenAI Assistant' sidebar is visible, featuring a search bar and a list of prompts like 'Request PTO' and 'How many times has person been absent this year?'.

Artificial Intelligence in Supply Chain Planning



Artificial Intelligence Insights

Demand Forecasting:

- Choosing the Best Forecasting Algorithm
- Improved Forecast Precision
- Forecasting Seasonal Demand
- Self Tuning of Parameters

Supply Planning:

- Comprehensive Optimization
- Inventory Management
- Managing Trade-Offs

Production Scheduling:

- Intelligent Sequencing and Allocation
- Maximizing Resource Usage
- Proactive Maintenance



Artificial Intelligence Value

- Improved Forecast Accuracy
- Enhanced Supply Chain Efficiency
- Increased Customer Satisfaction
- Cost & Penalty Minimization / Profit Maximization
- Reduced Environmental Impact

Strategic Workspaces

Insights to Action

A workspace is more than just a dashboard – it's a strategic decision-making hub designed for role-based insights and fast execution.

Insight

- **Spot the issue first** – See exactly what's happening with clear, role-specific insights.

Context

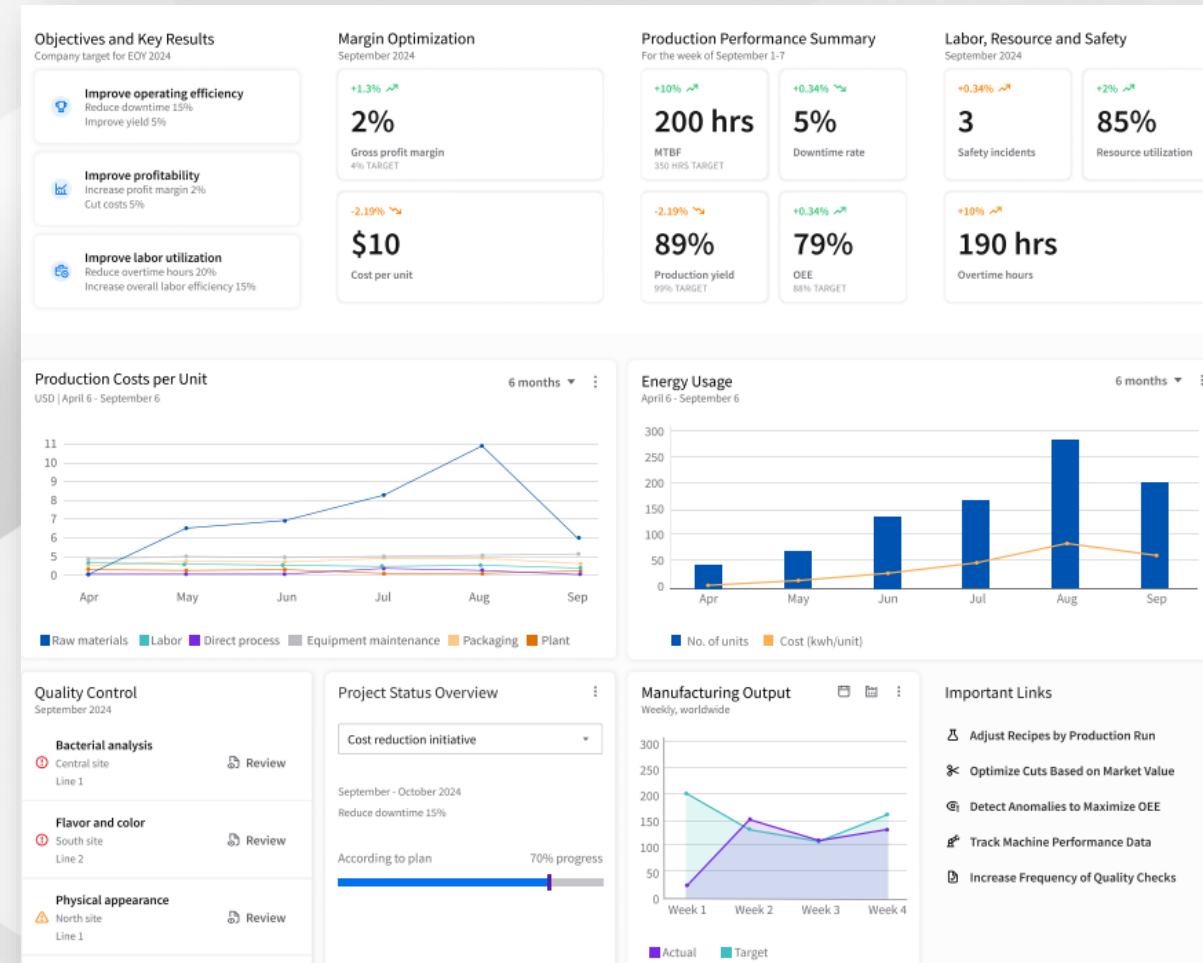
- **Understand why it matters** – Keep the full context at your fingertips, so decisions make sense.

Action

- **Jump straight to the solution** – Click once to open the right tool, already set up to handle the task.

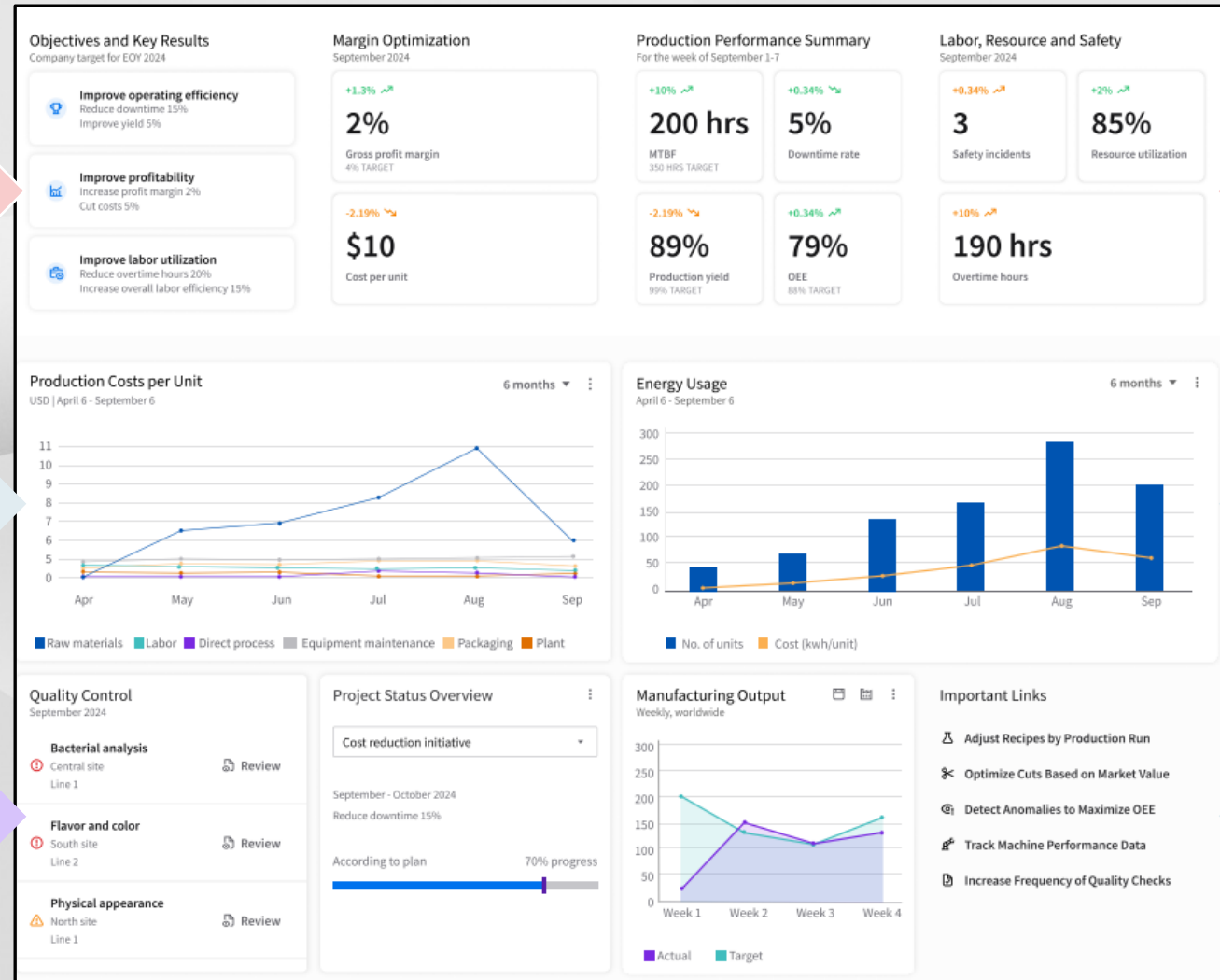
Resolution

- **Resolve quickly in the app** – Complete tasks effectively with all the relevant information and context already in place.



Strategic Workspaces

Optimize Efficiency, Minimize Risk, Maximize Profit



Strategic direction?

What am I measuring?

How am I performing?

What can I improve?

What do I need to act?

How can I anticipate future challenges?

Agenda



What we've accomplished with M3 Industry CloudSuites



Total cloud customers

Customers provisioned with Infor M3 Cloud

630+



Total countries supported

In core with regulatory and statutory requirements

72



Total integrations supported

Strategic integrations with best-of-breed and 3rd party

30



Features delivered

In the core CloudSuite during the past 12 months

800+



API calls per month

In one region

5.4 Billion



Documents printed

In one region during 1 month

2.5 Million

Momentum

800+ enhancements / year
300+ ERs / year

← Accomplishments to date →

2022

- Industry**
 - Internal Sales Order – auto-confirm CO-PO and CO price to PO agreement (exit point)
 - Corporate netting
 - FTK – control picking using allocation/attribute
 - Capacity Planning Workbench
 - Business Chains Down Payments
 - Central Procurement within Divisions
- Experiences**
 - Expanded M3 search
 - M3 Portals- Supplier Portal
 - Content – 9 widget
 - FTK – Quick reporting – ad hoc count
 - FTK - asynchronous label printing
 - M3 Experience Designer – Develop your own Apps
- Innovation**
 - C-suite analytics with new CEO Dashboard
 - Configuration management – phase 1
 - PLM for Process / Fashion – zero down time
 - More exit points supporting customer extensions
- Cloud Excellence**
 - Made2Flow integration with PLM for Fashion for impact measurement and scope 3 reporting
 - Supply Planner – sustainability optim. model v1
 - Scheduler – inventory constraint optimization

2023

- Industry**
 - M3 Portals - Supplier Portal & Birst
 - Trade Agreements – cross division
 - Internal sales – continued
 - Customer returns by package
 - CPW – load analysis & multi week bucket
 - E-Signature and e-record
 - C.A.R. Fixed assets maintenance
 - Shared services – Account statements, Reminders
 - Procurement – New API UpdPlannedPO
 - ESG. Environmental Reporting
- Experiences**
 - Clean UI – new alabaster theme
 - Inventory Planning Workbench – new UI
 - Factory Track – NFC tag for login
 - Infor portal - Persona based workspaces
 - MFS and CLM – major mobile UI updates
 - Experience Designer – personalization
 - Experience Designer – new Apps
- Innovation**
 - Configuration mgt- new processes & Tenant compare
 - Infor GenAI – initial POC
- Cloud Excellence**
 - M3 – Orderful EDI – via marketplace
 - M3 Analytics – CLM Contact mgt
 - M3 - Shopify integration
 - Data Lake - Batch ingestion improved
 - IDM and Output Management

2024

- Industry**
 - Environmental and product-based taxes
 - IPC for Dairy - new and enhanced apps for liquids.
 - AP- authorization rules and approval for expense inv.
 - Finance shared service – cross divisional processes
 - Item Restrictions – in customer order entry
 - Grower Contract – large cost models performance
 - e-signature – FDA compliance continued + Service fncs.
 - DF – new product introductions & classifications
- Experiences**
 - 20+ workspaces in new design, widgets & scripts
 - Experience Designer – enhancements + newApps
 - M3 Portals – create work request and work order...
 - MFS and CLM – new & enhanced capabilities
 - RPA/IDP/Gen AI initial use cases
 - PLMP – Visual UI continued (color-coding etc)
 - IPW – new enhanced related tabs for insights
- Innovation**
 - Configuration Management – 10+ additional processes
 - GLT – publish selected tables to Data Lake
 - IEC – map compare, metrics and validation (APIs)
- Cloud Excellence**
 - M3 CLM to Infor Omni-channel Campaign Mgt
 - M3 CLM Outlook Integr for mobile App (Cloud only)
 - M3 interface to 3rd party MES for protein – 1st delivery
 - Infor Demand Forecasting - Certification
 - Infor Proof-of-Delivery (USA Only)

April 2025 Release

- 400+ enhancements released across all modules
- Approximately 150 driven by customer Enhancement Requests through the ER system
- Release Highlight presentation March 3rd
- 25+ Knowledge Transfer sessions published on Infor U
- All material will be consolidated in Concierge
 - Release Center

Release material in Release Center in Concierge

The screenshot shows the 'My Release Information' page in Infor Concierge. It includes an overview section with links to 'Release Report Overview', 'Release Highlights', and 'Release Training'. Below this is a table with the following data:

Product Line	Release Report	Release Highlights	Release Training (RT)	Product Documentation
Automotive Exchange	#8 2131174 - Release Updates	AutomotiveExchangeRT_#8a...	Infor U - Automotive Exchange - RT	Automotive Exchange Document...
BI/BI	#8 2054710 - Release Updates	BI/BI - Release Highlights.pdf	infor U - BI/BI - RT	BI/BI Documentation
Clinical Bridge	#8 2189393 - Release Updates	ClinicalBridge_Release_Highli...	Infor U - Clinical Bridge - RT	Clinical Bridge Documentation
CloudSuite A&D	Refer to product-specific KB Article	CloudSuite_A&D_Release_and_De...	Refer to product-specific Releas...	CloudSuite A&D Documentation
CloudSuite Automotive	Refer to product-specific KB Article	CloudSuite_Automotive_Release...	Refer to product-specific Releas...	CloudSuite Automotive Docum...
CloudSuite Chemicals	Refer to product-specific KB Article	CloudSuite_Chemicals_Release...	Refer to product-specific Releas...	CloudSuite Chemicals Docum...
CloudSuite Distribution	#8 1860491 - Release Updates	CloudSuite_Distribution_Release...	Infor U - CloudSuite Distribution...	CloudSuite Distribution Docum...

Release training session at Infor U Campus

The screenshot shows the Infor U Campus user interface. The top navigation bar includes the Infor U Campus logo and user information for Ole Steen Rasmussen. The main content area features a 'Welcome back, Ole!' message and a large banner for 'New Enhanced Learning Paths - NOW LIVE!'. Below the banner, there is a 'Welcome to Infor U Campus' section with a sub-header 'Welcome to Infor U Campus – designed for you!' and a list of benefits: 'Simplified navigation and searchability', 'Structured content by industry and learning paths', 'Optimal and engaging user experiences', 'Flexible, intuitive, and prescriptive feature functionality', 'Instant access to remotely report technical problems', and 'On-the-go learning with tablet and mobile responsiveness'. The bottom of the page has buttons for 'Tutorial Videos' and 'Navigation Videos'.

April 2025 Highlights

Value+



- Customer Order Creation
- New Invoice Capture Solution
- Document into IDM (bill of lading / proof of delivery / Certificate of Analysis)
- Customer Ordering and Profitability Insights

User Experience



- New/updated Workspaces (incl. CFO Workspace)
- New Experience Designer Apps
- Updated EXP and widgets
- M3 CLM updated UX aligned with coherent M3 experience

Environmental, Social and Governance (ESG)



- ESG Strategy Planning module
 - Strategy
 - Activity
 - Data
 - Analysis

Planning



- Forecasting at Business Chain level
- UX improvements in Production Scheduling & Supply Planning
- Enhanc. Inventory and Capacity planning Workbenches

Infor OS



- GenAI Assistant
- Analytics Widget
- Data Fabric

Output Management



- IDM priority queueing
- Update report headers and footers to use common layout components in IDM

Compliance



- Hazardous Materials table to support DOT (USA) compliance
- e-Signature and e-Record for entire transaction

Service & Logistics



- Returnable packaging – crates/boxes in dispatch
- New plant browser in Infor Mobility for Field Service

Experience Designer

Experience Designer is a no-code tool for creating composite M3 applications. We are continuously delivering new capabilities increase the user experience and make the end users more efficient.

Change Delivery Automatic change	CloudSuite(s) ALL M3 CloudSuites	Potential Business / Tech. Impact Moderate
Additional Info KB3553623; KB2323589; KB3554618; KB3552883; KB3552880	Decision maker CIO, ERP Manager	Release Training M3: Configuring Experience Designer

Problem

- Experience Designer needs to continuously deliver new, enhanced capabilities to meet new requirements from our customers and to cover a broader set of use cases from our Industry solutions.



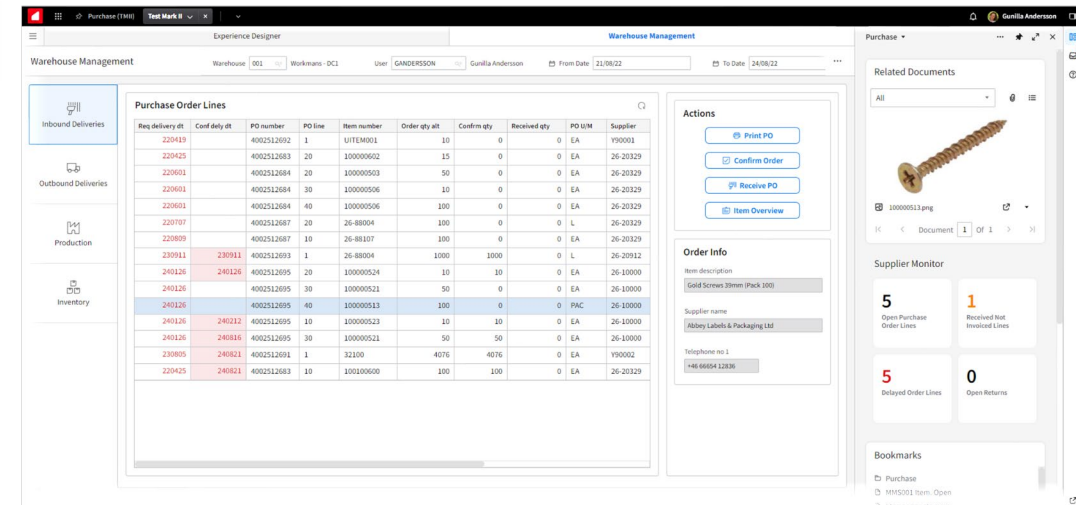
Solution

- 500 records allowed in datagrids!
- Configure number of columns in a dialog
- Basic support for API Gateway (ION API)
- Date macros for links, dialogs, data services
- Custom fields definitions (length, format, decimals)
- ... and many performance enhancements



Benefits

- More use-cases can be handled using Experience Designer
- More applications patterns can be handled by this no-code framework
- Customers can benefit from fast development and easy maintenance compared to other tools available



New M3 Workspaces

New M3 Workspaces designed for persona's / roles within your organization that process large volumes of transactions.

Change Delivery Configuration option	CloudSuite(s) All M3 CloudSuites	Potential Business / Tech. Impact Moderate
Additional Info KB 3562023 KB 3563004 KB 3562024	Decision maker Various	Release Training M3 v2025.04 RT Introducing New Enhancements - New M3 Workspaces

Problem

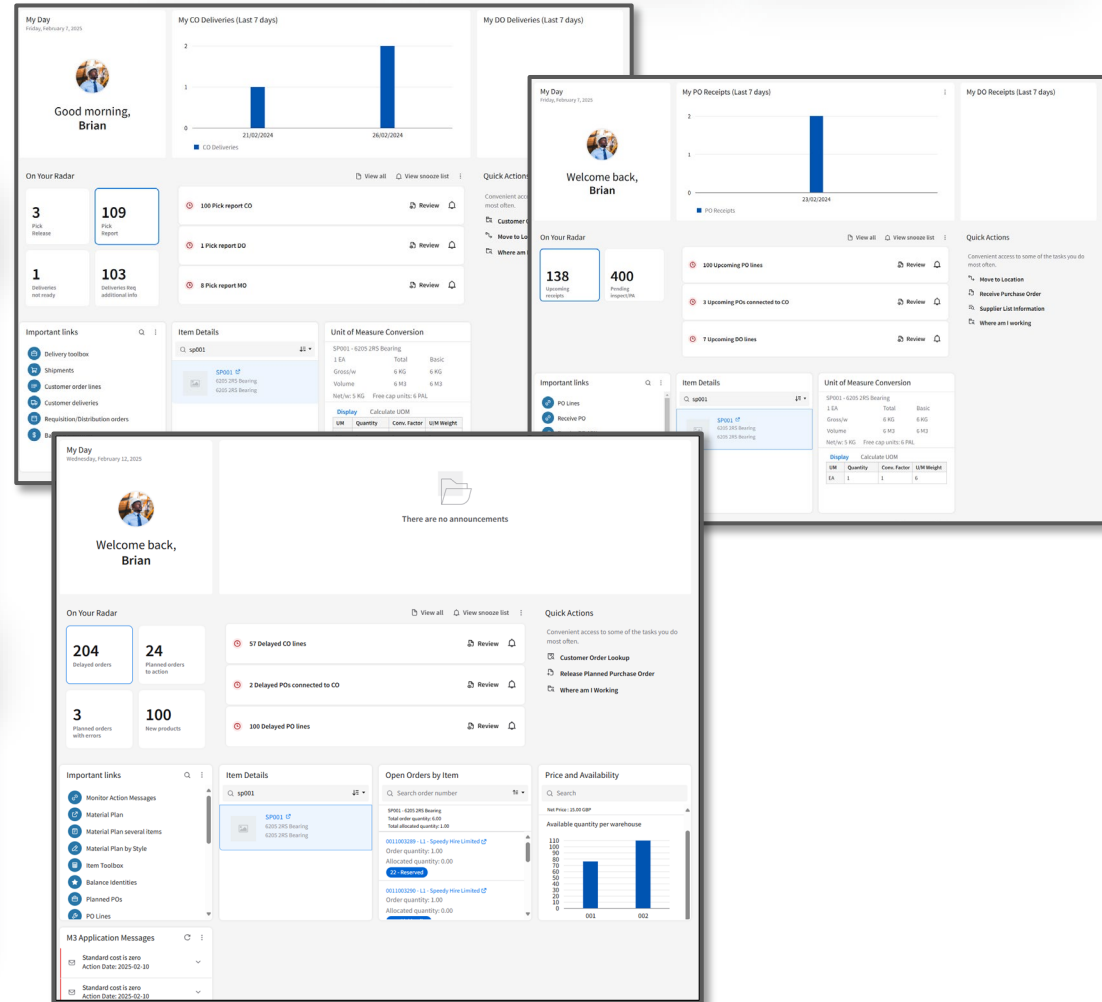
How to ensure employees have straightforward and efficient tools to easily handle M3 transactions, especially when dealing with high volumes.

Solution

- Create new Workspaces that are designed for users processing large volumes of transactions that provide access to widgets including On Your Radar, Quick Actions and Important Links:
 - Production Planner
 - Warehouse Receiver
 - Warehouse Dispatcher
 - CFO (with Analytics Widget)

Benefits

- Greater productivity from transaction intensive users of M3.



Adoption of Analytics Widget

Change Delivery Configuration option	CloudSuite(s) All M3 CloudSuites	Potential Business / Tech. Impact Low
Additional Info KB 2022298	Decision maker IT	Release Training M3 v2025.04 RT Introducing New Enhancements M3 Analytics

Enhance Decision-Making with the Analytics Widgets

Problem



- Organizations need actionable insights based over analytics directly within their workspaces.
- Decision-makers often rely on outdated or disconnected systems that lack the flexibility to customize KPIs based on specific business roles, leading to inefficiencies in tracking performance and aligning strategies.

Solution

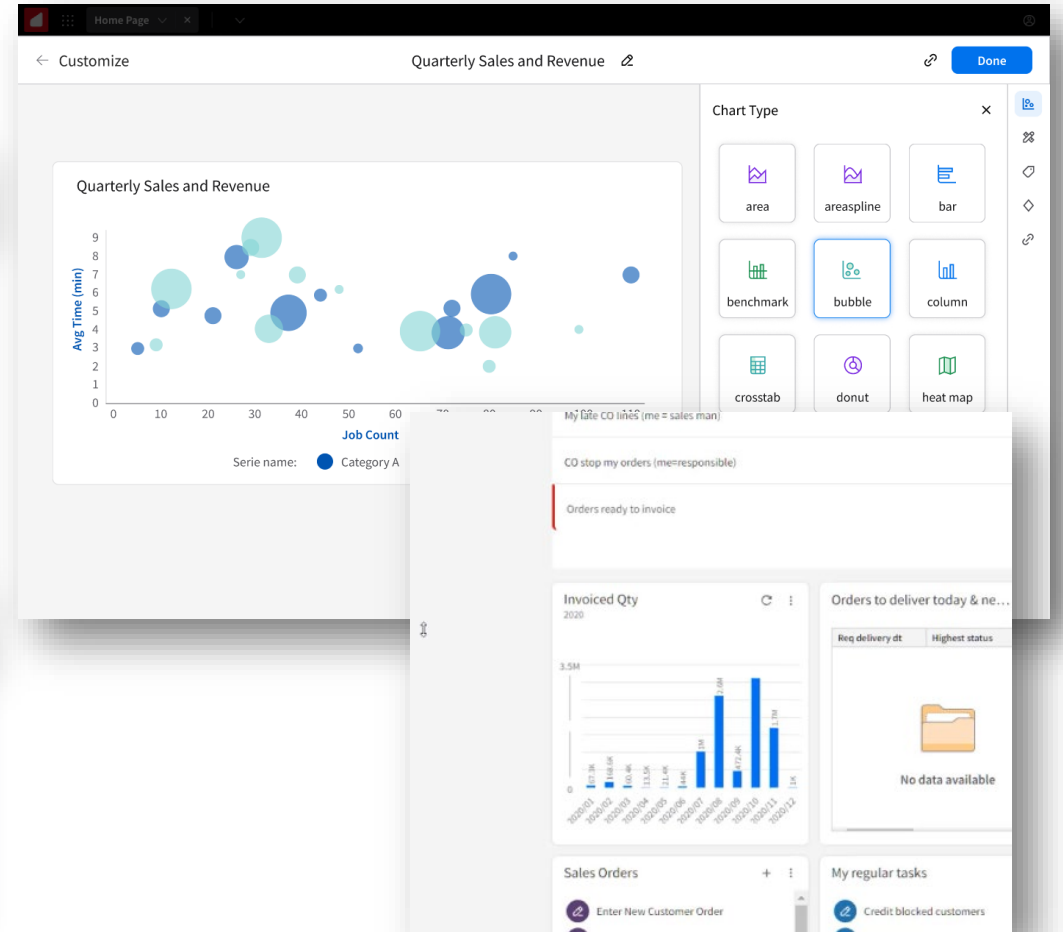


- The Analytics Widget enables KPIs and visualizations within workspaces.
- Adoption of the Analytics Widget
- All measurements based over current M3 Analytics

Benefits

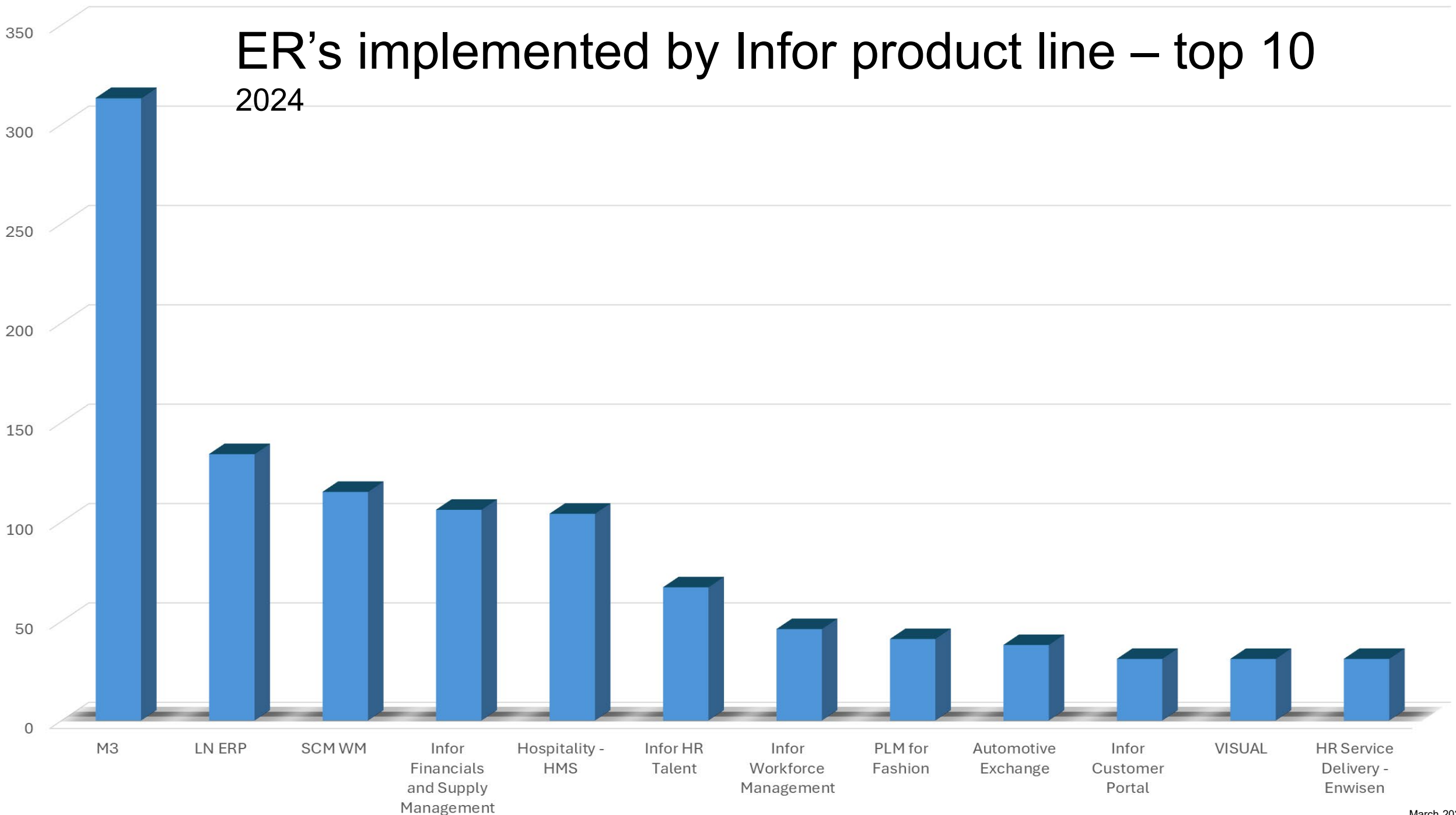


- Enables users to bring M3 Analytics KPIs directly into their workspaces, reducing time spent switching between tools.
- Offers flexibility to connect data to tailored visualizations, ensuring relevance for individual roles and priorities.
- Provides preconfigured widgets tailored to key personas or allows users to create their own, improving adaptability and efficiency.



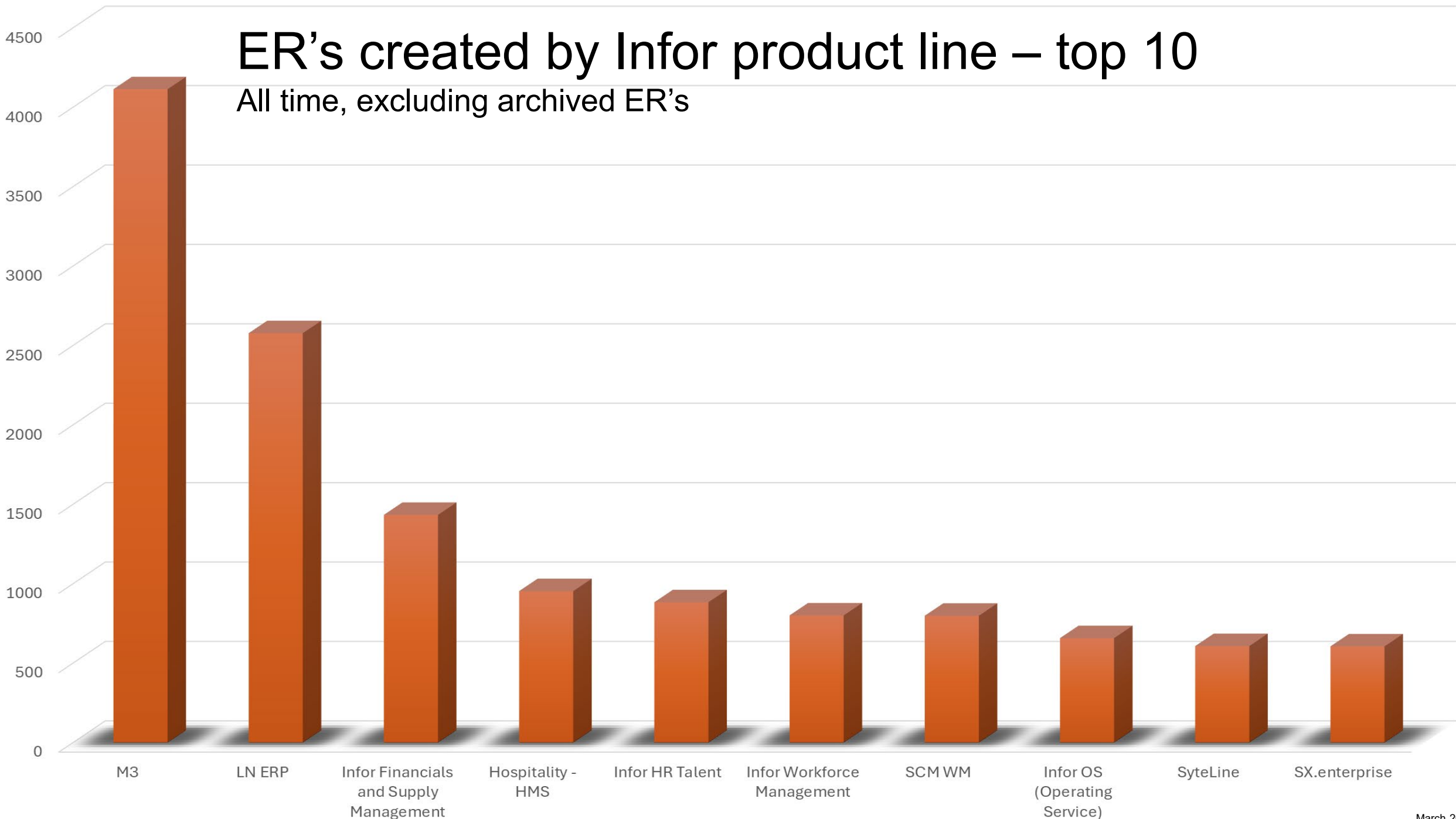
ER's implemented by Infor product line – top 10

2024

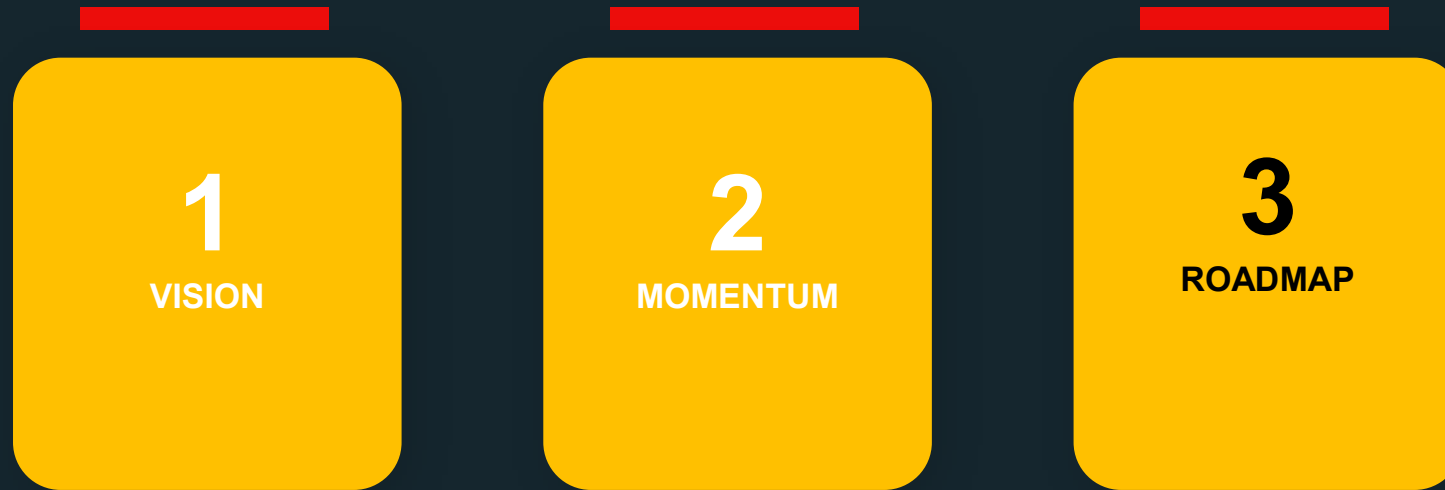


ER's created by Infor product line – top 10

All time, excluding archived ER's



Agenda



Drivers influencing our product investments



Market analysis

- Market size per segment
- Solution fit by geo
- Industry spent



Customers

- Industry councils
- User groups
- Cloud customers
- Lead adopters and pilots
- Enhancement Requests



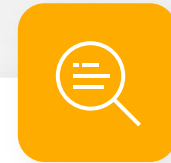
Industry

- Digital backbone
- Automation and insights
- Innovations
- Corporate Management



Thought leadership

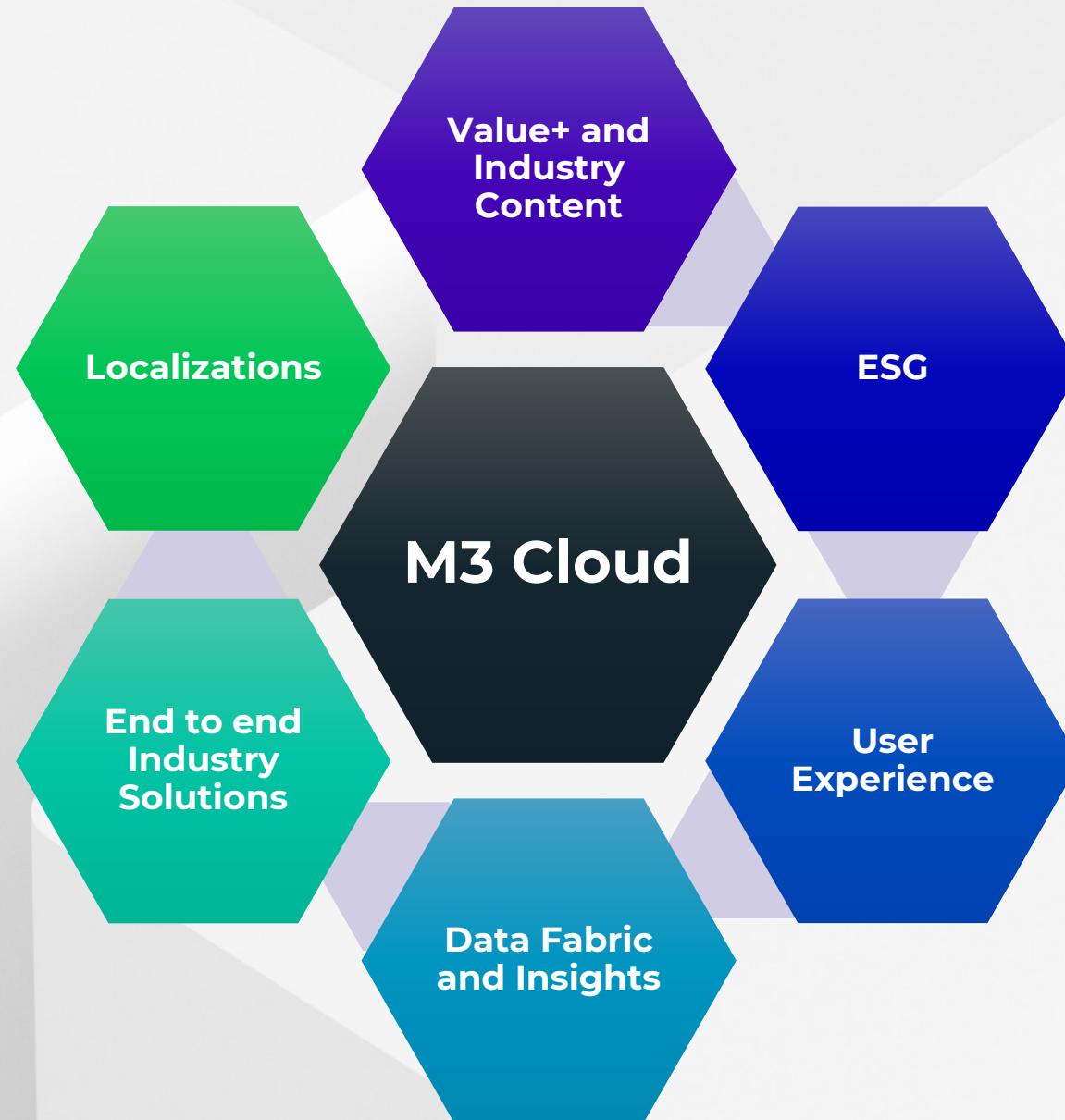
- Value maps
- Sustainability
- User Experience
- Prescriptive implementation



Competitive landscape

- Security, Scalability
- Industry specificity
- Main competitors' position

Main Development Strands 2025



ESG: Our Initiatives



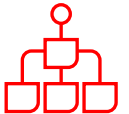
ESG - Strategy Planning and Reporting (SPE)

- Change management of ESG and reporting according to international frameworks



ESG – Extended Product Information (EPI)

- ESG footprint of products from the source to end-of-life”



ESG - Taxes, Emissions and due diligence (TED)

- Product based ESG taxes
- Emission related
- Due diligences related



ESG - Integrate in business processes

- Changes in existing business processes and new business processes to support ESG



ESG: Strategy Planning and Execution (SPE)

Your new application to simplify sustainability strategy planning and execution.



Problem

- ✓ Manage change management
- ✓ Report to government according to frameworks.

Solution

- ✓ **Strategy module** to structure the program and setting the goals
- ✓ **Activity manager** to manage the needed activities to reach the goals
- ✓ **Data and analysis manager** to define, organize and capture metrics and KPIs for reports.
- ✓ Dashboards under industry analytics

The screenshot displays the 'Sustainability Management' application interface. It features a sidebar with navigation options like 'Sustainability', 'Financial Excellence', 'Social Strategy', 'Economic Test Strategy', 'Environmental Emission Rights', and 'Sustainability - GRI'. The main content area shows a grid of strategy cards for different GRI categories, such as 'S-Social', 'E-Environmental', and 'D-Governance', each with a responsible person and status. Below this, there are detailed dashboards for 'GRI 302-1 Consumption within the organization' and 'Environmental reporting'. The 'GRI 302-1' dashboard includes a table of energy consumption metrics from 2018 to 2030. The 'Environmental reporting' dashboard shows an 'Activities Overview' with a donut chart and a 'Progress' bar chart, along with a table of activities and their status.

Measure	2018	2019	2020	2021	2022	2030
Non-renewable fuels (MJ)	19 987	18 000	14 474	12 837	11 543	7 500
Renewable fuels (MJ)	995	1 258	1 857	2 963	4 271	8 000
Consumed electricity, heating, steam (MJ)	12 354	10 767	8 685	7 635	6 974	5 800
Sold electricity, heating, steam (MJ)	-310	-727	-1 238	-1 840	-3 336	-8 500
Total consumption (MJ)	33 026	29 298	23 778	21 595	19 458	12 800

M3 User Experience – Direction

Each Persona: *Workspace*, *Experience Designer* apps and corresponding *Smart Panels*

The screenshot displays the M3 Production Overview Workspace. The interface is divided into several functional areas:

- Header:** Shows the user's name, 'Gunilla Andersson', and the current workspace, 'Production Overview Workspace'.
- My Day:** A personalized greeting for 'Friday, March 14, 2025' with a profile picture and the name 'Gunilla'.
- Overdue MO's:** A bar chart showing the total number of overdue Material Orders (MOs) over time, with data points for dates like 2024-05-09, 2024-07-05, 2024-07-30, 2025-02-27, and 2025-02-28.
- On My Radar:** A dashboard of key metrics:
 - 3 My Planned MO's
 - 12 My Open MO's
 - 7 My Overdue MO's
 - 2 My Preliminary Products
 - 2 Planned MO's with Material Shortage
 - 100+ All Open MO's
 - 11 All Overdue MO's
 - 36 All Preliminary Products
- Open Operations per Work Center:** A search bar and a list of work centers:
 - Work center: MONT (Open MO's: 8)
 - Work center: PACKING (Open MO's: 10)
 - Work center: PROD (Open MO's: 8)
- Bill of Material:** A table listing components for a work order:

Sequence no	Component no	Name	Reserved qty	Reported qty	Pe
10	MAF200	Sugar	320	200	G
20	MAF201	Butter	192	0	G
30	MAF202	Wheat Flour	256	0	G
- Actual Consumption:** A table showing material requisitions:

Sequence no	Operation no	Component no	Name	Reserved qty	Reported qty	Pe
10	10	MAF200	Sugar	320	200	G
20	10	MAF201	Butter	192	0	G
30	10	MAF202	Wheat Flour	256	0	G
- Reported Material:** A bar chart comparing reserved and reported quantities for component MAF200.
- Stock Balance:** A table showing inventory levels:

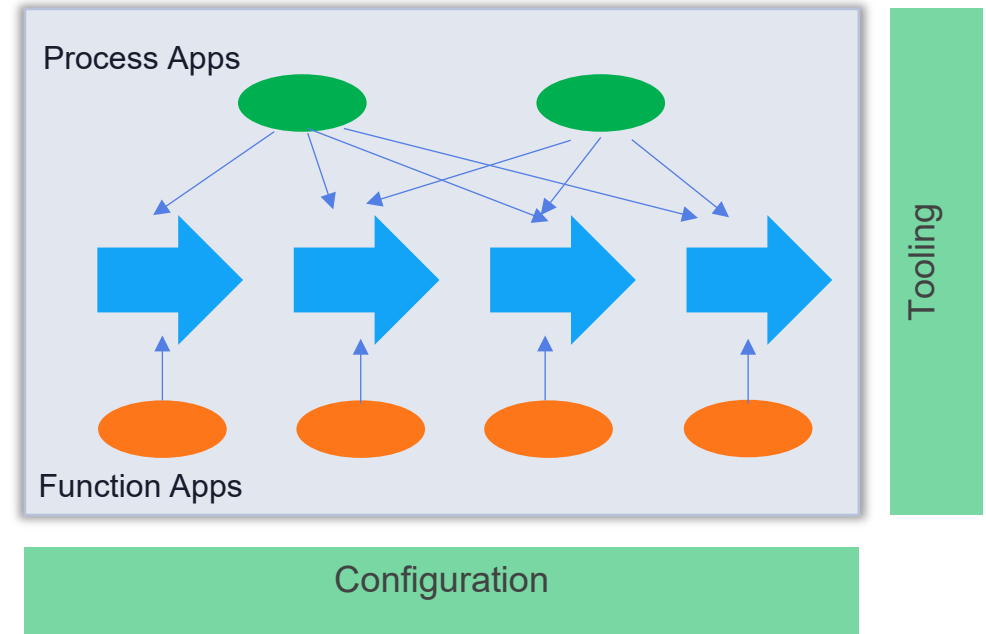
Warehouse	Location	On-hand approve	Status bal ID	Lot number	Priority date
003	PROD	639,000000	2 - Approved	123456	250226
- Pending Material Requests:** A table listing requests:

Item number	Name	Highest status	Trans date	Trans qty BU/M	Respor
MAF200	Sugar	44 - Pick list printed	250228	100	GAND
MAF200	Sugar	44 - Pick list printed	250228	100	GAND
- Right-hand Sidebar:**
 - Item Information:** Shows details for 'MAF008 - Strawberry Iced Spr Doughnut'.
 - Item Related Documents:** A list of documents related to the item.
 - Assisted Text Authoring:** A section for generating text, including a 'Generate' button and a sample description: 'A delightful treat for the senses, the Strawberry Iced Spr Doughnut from Fine Food Ltd is a tantalizing pastry that combines the sweetness of fresh...'.
 - Item Details:** A search bar and a list of item details for 'MAF008'.



M3 Experience Designer

- Rich role-based User Experience model
 - **Process Applications** for role based composite applications
 - **Functional Applications** as default UI for new M3 functions
- Process applications delivered in product and Infor Marketplace
 - 10+ delivered
- Functional App to be delivered in the product – planned Oct 2025



Functional application

Work With Supplier

Work With Supplier

[Search](#) [Details](#)

Suppliers

Supplier	Supplier name
00000002E	0001ñijygpklaffds!
00000002G	00000002G Metzter Welsh Stampi
00000002H	00000002H Metzter Welsh Stampi
00000002S	Test- TCID-22-kate
00000003	00000003
00000003A	00000003A Rockwell Formations
00000003B	00000003B Metzter Welsh Stampi
00000003C	00000003C Metzter Welsh Stampi
00000003D	00000003D Meltzer Walsh Sampli
00000003Z	00000003A Rockwell Formations
00000004	00000004
00000004R	00000003A Rockwell Formations
00000004Z	00000003A Rockwell Formations
000000121	FIRST RECORD IN THE LIST TEST
000000122	Rockwell Formations
000000123	Rockwell Formations 2222
000000124	Rockwell Formations 3
000000125	Rockwell Formations 5

Work With Supplier

Work With Supplier

[Search](#) [Details](#)

Supplier

Supplier:

Supplier name:

Basic Information

Type

Supplier type:

Status:

Country: United Kingdom

Contact

Telephone no 1:

Telephone no 2:

Facsimile no:

Telex no:

Organization

Org no 1:

Org no 2:

VAT reg no:

Delivery

Alt lang option: English

Postal lead tme:

SCAC:



Process application

Test Mark II

Planned Purchase Order Workbench

Planned Purchase Order Workbench

Planned Purchase Orders Change →) Release per buyer + Add Delete

Buyer: gandersson Warehouse: Supplier: From Release date: To Release date: From Action message: To Action message:

Buyer	Release date	Supplier	Item number	Name	Plan qty	Action message	Warning message	Warning message	Status	Warehouse
GANDERSSON	250313	26-20912	26-88107	IBC - Empty, Flushings, Minera	900	Release	Price missing	Standard cost is zero	00 - Auto error	001
GANDERSSON	250313	26-HEYGATE	26-9011	Flour (kg)	20000	Release	Price missing	Standard cost is zero	00 - Auto error	231
GANDERSSON	210128	43IT01000	43C01010	Glace 1L - Chocolat	800	Release			20 - Pur/Plan man	291
GANDERSSON	210312	43IT01000	43C01010	Glace 1L - Chocolat	128	Release			20 - Pur/Plan man	291
GANDERSSON	210312	43IT01000	43C01010	Glace 1L - Chocolat	64	Release			20 - Pur/Plan man	291
GANDERSSON	210315	43IT01000	49-902-0020	Pflasterstein Catavi	64	Release			20 - Pur/Plan man	C11

Planning Information - All Warehouses

Materialplan

Planning date	Action message	Trans qty BU/M	Projected ohb	Order category
200318		-24	1080	311 - Customer order
200318		-48	1032	311 - Customer order
200318		-96	936	311 - Customer order
200630		24	960	251 - Purchase order
200630		48	1008	251 - Purchase order
200630		96	1104	251 - Purchase order

Totals

Plan qty: 1792

Number of Proposals: 4

Planning ...

On-hand approve: 1104

Allocated qty: 936

Safety stock: 0

Lead time

Prices

From qty	Purchase price
	0
	200
	400
	800

Related Documents

All

fudge-ripple-chocolate-ice-crea...

Supplier Monitor

40 Open Purchase Order Lines

50 Received Not Invoiced Lines

40 Delayed Order Lines

1 Open Returns

Links

- Warehouse Management
- Planned Purchase Order Workbench

Demand Forecasting

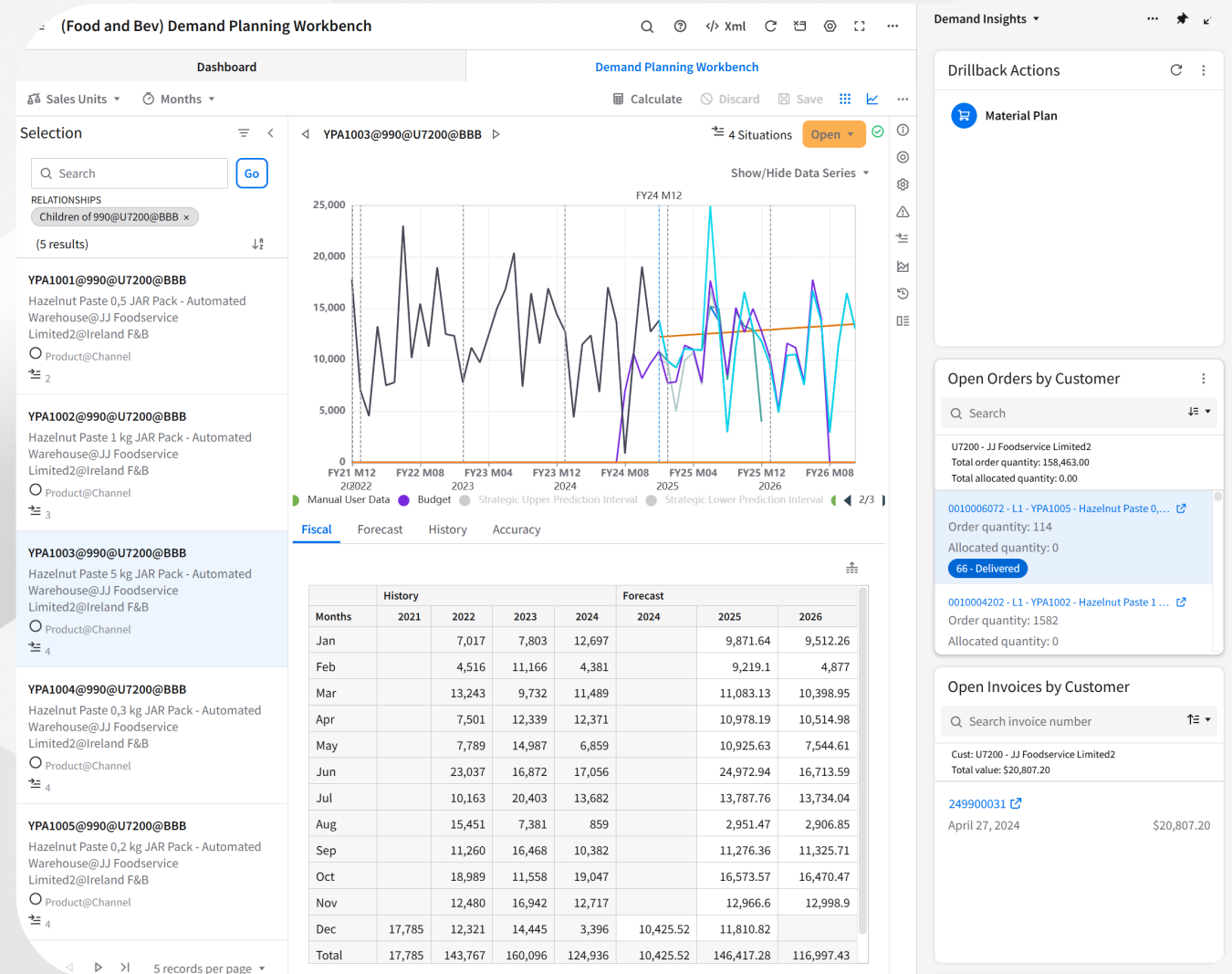
Demand Forecasting is a specialized tool to improve forecast accuracy. It includes a wizard to select the business area for dataset from ERP. Utilizes decades of forecasting IP and knowledge to generate and manage forecasts at multiple levels and uses machine learning to select the best algorithm or combination of algorithms.

Solution

- ✓ SCP – Demand Forecasting Solution
- ✓ Allows fast wizard-based configuration within CloudSuite
- ✓ Streaming architecture provides for live data and Mega-scalability
- ✓ Continuous data exchange between demand forecasting and data sources (Oct 2024)
- ✓ **Use Smart Panel for CloudSuite Insights**

Benefits

- ✓ More accurate forecasting and better visibility into demand
- ✓ Managing large volumes
- ✓ Live streaming architecture provides an always up to date dataset and forecast result



M3 Cloud – Roadmap Highlights



April 2025 – Under development

Industry

- ESG – Strategy Planning and Execution – new application
- Graphical plant structure view in MFS
- Multiple usage meters in M3 Rental Management
- Returnable packaging - crates/boxes for outbound deliveries
- Voucher portal for excel based vouchers
- Inbound e-invoices via email
- Corporate management – automate shared service, part 3
- E-Signature and e-Record on entire business object
- New HazMat table for DOT (USA) compliance
- FTK – Capture images and store in IDM - Receive
- PLMF – Lots of ESG fields and optimized API
- M3 CLM Issues to M3 Issue Management

Experiences

- M3 CLM - thin client rewrite using Angular (for evaluation)
- M3 Portals – Industry-specific processes
- Enhanced M3 Manufacturing toolbox
- Multiple M3 Experience Designer Apps
- New industry Workspaces

Innovation

- RPA / GenAI / ML more use cases (Value+)
- C-Suite Workspaces (CFO)
- KPIs widgets for Workspaces
- PLMP – Formula optimization (single level)
- GLT – customer extensions to reports using M3 APIs
- Configuration Management – Global packages

Cloud Excellence

Integration

- M3 CLM to Infor OCM - Email Marketing
- M3 to Supply Planning – Hybrid planning with MRP
- PLMF – new mass integrate styles
- PLMP – UL WERCS Studio integration for SDS
- M3 to Infor WMS – split delivery alignment, etc.
- M3 to SPS Commerce (3rd party) Inbound

October 2025 – Under consideration

Industry

- **ESG – SPE, phase 2**
- **Internal Sales – Internal Subcontracting – item based**
- Track-and-Trace Serialised Items held in Bulk Stock
- Supplier Return Process improvements
- **Supplier Rebate into core M3**
- Returnable packaging - enhanced rules for holder/owner
- Enable business chains for rental
- Enable miscellaneous costs for stand-alone work orders
- Harvest date improvements for PO/MO
- **Grower Contract enhancements for large and complex pricing models**
- Custom fields in formula calculations
- Longer names for Legal Entities
- EXD – Gantt chart and tree structure, Editable data-grid
- **UX – Experience Designer Apps – process and func**
- New/Updated persona-based workspaces
- FTK – Capture images in Pick & Pack and store in IDM.
- GLT – APIs for external apps – and extended reports
- SWB/PWB MT – Schedule version sharing
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Experiences

- **C-Suite Workspaces** – more roles (Value+)
- RPA/Gen AI / ML more use cases (Value+)
- **Industry Data Models for insights (LA)**
- Ledger for streaming
- PLMP – Formula optimization 2 (multi-levels)

Innovation

Integration

- **M3 to TPM - Infor Trade Promotion Mgmt**
- DF Safety stock optimization; **Prod Scheduling live;**
- **WMS w/catch weight;** PLM/CAD (3rd party) for discrete;
- CPQ Manufacturing rules; SPS Commerce (3rd party) Inbound EDI; **TMS - Shipwel (3rd part)**
- PLMP – FoodChain ID integration template

Cloud Excellence

2026+ – Under evaluation

Industry

- ESG – SPE – AI based proposals
- ESG – Taxes, Emissions & Due Diligences
- ESG – Product certifications and passports
- Bulk order
- M3 Job Management, Job Budgeting & Call off Orders
- Soft allocation improvements at lot level
- MFS – Support for WO's without serial numbers
- MFS and M3 CLM – mobile UI updates
- Management of Shipments for Customs Inbound
- Internal Sales + Normal Subcontracting by operations
- Stock Protection
- Grower Contract & Trade Agreements enhancements
- Valuation for biological assets
- e-Signature enhancements – continued
- HazMat management enhancements – continued
- Support for SARA and TRI reporting in USA
- SWB enhanced support for bulk-pack planning
- DF – Forecast consumption & quotas
- DF – Product supersession & Cannibalization mgmt.
- M3 Portals – QA incl. CAPA; Supplier Onboarding etc.
- M3 online Scheduling WB inside Core

Experiences

- EXD – Fashion matrix, facet search, etc
- EXD – new Experience Designer Apps incl. function apps
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- PLMP – UX improvements

Innovation

- C-Suite Workspaces – more roles (Value+)
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- Industry Data Models for insights cont.

Cloud Excellence

Integration

- M3 to Infor Trade Promotion Mgmt (TPM) cont.
- M3 to Supply Planning – wizard driven live integration
- MES integration – MO-lock code activated in M3
- DF to TPM – forecast base and lift
- Integrations to Global Track and Trace

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For more information, please reach out to:

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M3

SCP

Factory Track

WMS

CPQ

Infor OS

Continuous Innovation



Cloud drives value

Cloud provides more value to customers by for example providing **continuous updates** and access to **innovations**



Deep industry processes

More investment into both **industry specificity** as well as **industry content**,



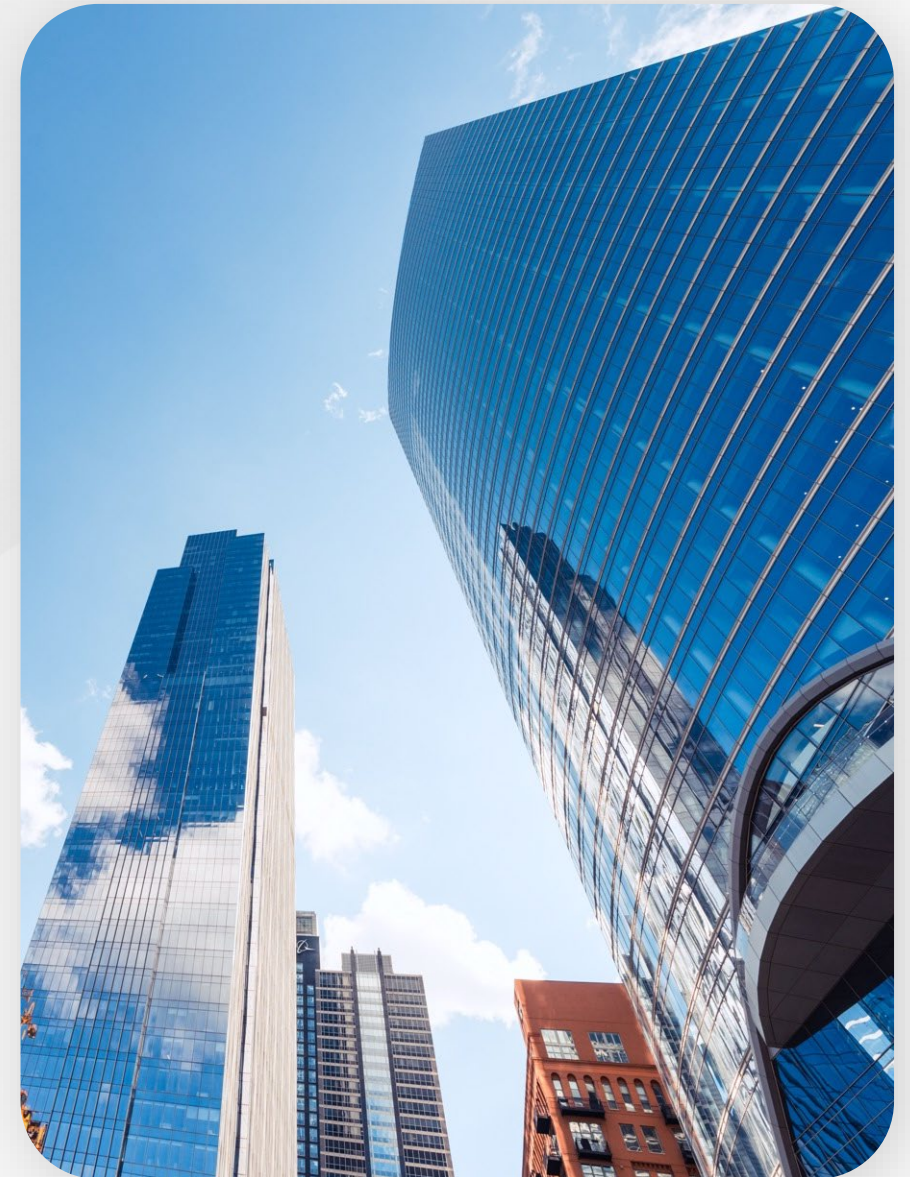
A platform for process and automation

Utilizing the Cloud **Technology platform** to drive change and innovation



Experience

Investing in a **personalized** and **role-based** user experience leading to higher productivity





Thank you!



M3 Experience Designer Apps Service Insights – On My Radar

The screenshot displays the M3 Experience Designer Service Insights interface. A magnifying glass highlights a 'Predicted Failures' dashboard with the following metrics:

- 19 Predicted Failures Total
- 9 Highest Prio
- 16 Highest Probability
- 16 Soon Due

The interface also includes a 'Predicted Jobs' table and a 'Service Report' section.

Lot number	Service	Start date	Days to Failure	Failure Probability	Predicted Service	Cause
2014-7652	BREAKDOWN	210824	3	0.98	CHANGE BEA	X10
2013-9762	BREAKDOWN	210824				

Serial No	Failure Probability	Days to Failure	Predicted Service	Cause	Due Dt	DT/Days
2014-7652	0.98	3	CHANGE BEARINGS	X10	20240403	240326/3

Name	Service	Op description	Text line 1	Text line 2	Status	Priority	Setup time	Run time	Item number	Work center
Close coupl	BREAKDOWN	Investigate excessive noise			40	5	0.00	1.00	PUMP CP1	APIWC

Highlight critical metrics directly without wasting time and effort

M3 Experience Designer Apps

Service Insights – Failure predictions via ML model

The screenshot displays the M3 Experience Designer App interface. A magnifying glass highlights the 'Predicted Jobs' table, which contains the following data:

Serial No	Failure Probability	Days to Failure	Predicted Service	Cause	Due Dt	DT/Days to Fail
2014-7652	0.98	3	CHANGE BEARINGS	X10	20240403	240326/3

Other visible components include a 'Predicted Failures' summary with 19 Total and 9 Highest Prio, 'Tailored Service Guidelines' for 'PUMP CP1 - Close coupled centrifugal...' with a 'Generate' button, and an 'Equipment Health Check' section for the same equipment with a 'Generate' button and a detailed text description of the equipment's status and history.

Our Machine Learning model is a subset of AI where we have focused on developing algorithms that learn from data.

Here, our predictive maintenance ML algorithms are trained to recognize patterns and anticipate failures

Here, we are consuming failure data (from Data Lake) to predict when an equipment is likely to fail and the likelihood

Embedded within an M3 Experience Designer App, the M3 user can agree and quickly generate corrective action, then can be dispatched via M3's service mobility solution or monitor the situation.

M3 Experience Designer Apps

Service Insights – service guidelines via GenAI

The screenshot displays the Infor M3 Experience Designer interface. It features a search bar with 'pump*' and a 'Predicted Jobs' table. A magnifying glass highlights a 'Generated Service Guidelines' panel with the following content:

Generated Service Guidelines

PUMP CP1 - Close coupled centrifugal...
BREAKDOWN - Investigate the breakdown

Generate

As a service field technician, I have created the following troubleshooting guidelines based on the information provided:

Pump Model: PUMP CP1 (Close Coupled Centrifugal Pump)
Pump Series: 2-WL (WL-Series)

Equipment Health Check

PUMP CP1 - Close coupled

The equipment with the item number PUMP CP1, serial number 2014-7652, is currently in status 20. It is under warranty until December 31, 2025. The equipment is a centrifugal pump and belongs to equipment group 100. There have been three breakdowns reported, with error codes A10, X10, and X10. The equipment has been in production since

The Infor GenAI engine processes M3 data together with outside world content, to suggest service repair guidelines

M3 Experience Designer Apps

Service Insights – equipment health

The screenshot displays the M3 Experience Designer Service Insights application. At the top, there are navigation tabs: 'Predictions', 'Open Orders by Tech', 'Job Que', and 'Documents/News'. Below this is a search bar with 'pump*' entered. The main content area is divided into several sections:

- Predicted Jobs:** A table with columns: Serial No, Failure Probability, Days to Failure, Predicted Service, Cause, Due Dt, and DT/Days to Fail. It shows one entry for serial number 2014-7652 with a failure probability of 0.98 and 3 days to failure.
- Predicted Failures:** A summary section with four cards: '19 Predicted Failures Total', '9 Highest Prio', '16 Highest Probability', and '16 Soon Due'.
- Tailored Service Guidelines:** A section for 'PUMP CP1 - Close coupled centrifugal...' with a 'Generate' button.
- Equipment Health Check:** A section for 'PUMP CP1 - Close coupled centrifugal...' with a 'Generate' button. This section is highlighted by a magnifying glass.

At the bottom of the screenshot, there is a table with columns: Name, Service, Op description, Text line 1, Text line 2, Status, Priority, Setup time, Run time, Item number, and Work center. It shows one entry for 'Close coupl BREAKDOWN Investigate excessive noise' with a status of 40 and a priority of 5.

Using information from across the CloudSuite, the application provides a summary of the equipment's health

For example, knowing that an equipment is still under warranty can impact the repair process