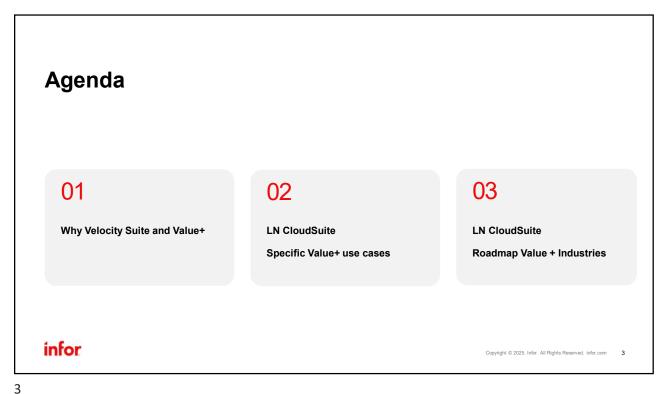
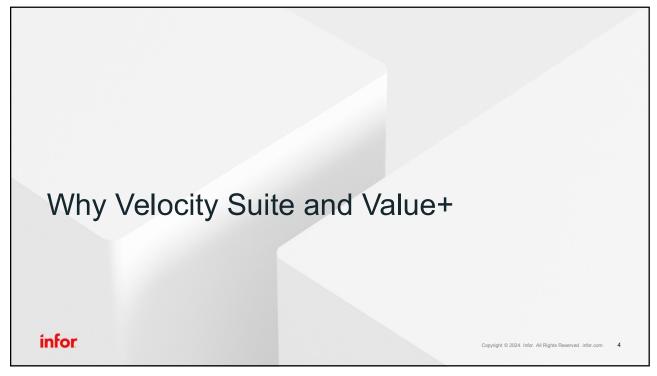
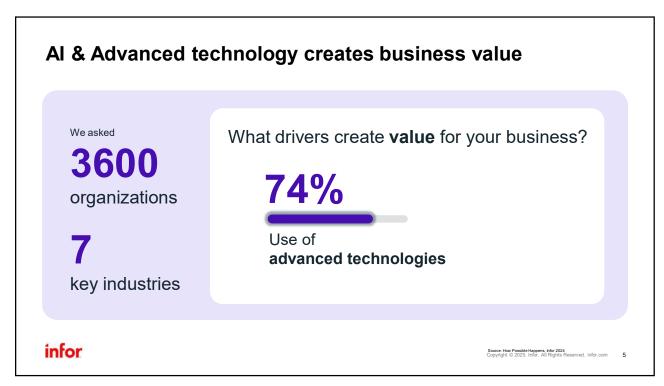
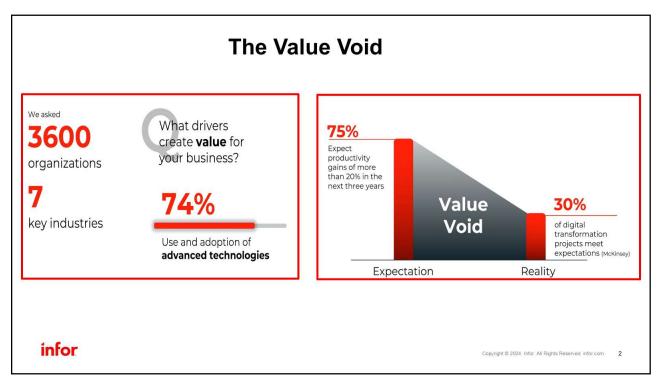


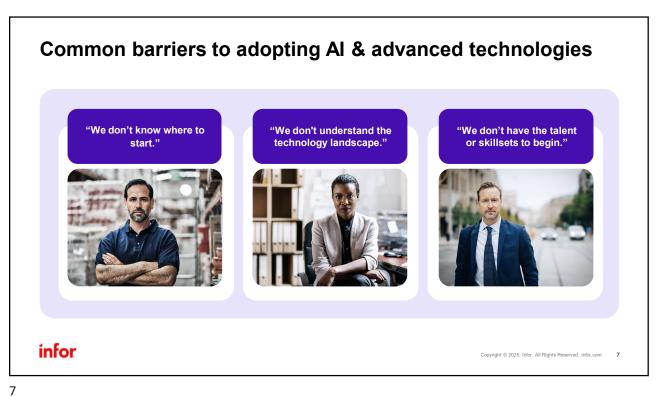
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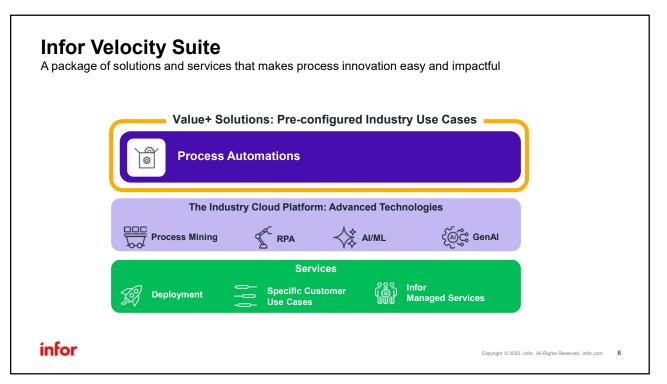


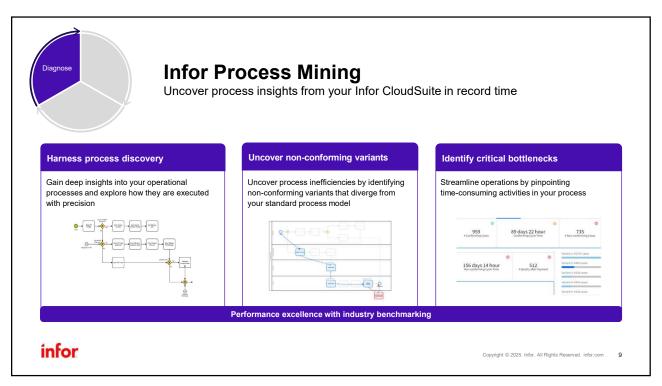


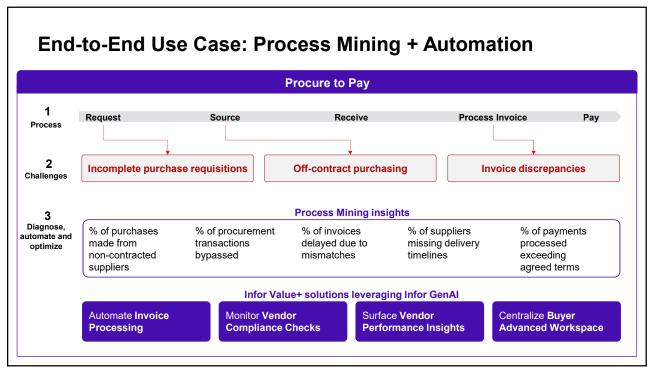








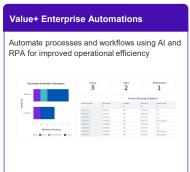






Infor Value+ Leveraging RPA

Automate processes with a catalog of prebuilt add-on solutions for automations, insights, and advanced workspaces







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Common automation challenges

"We need to know which customers will likely pay late."

"It's taking hours to process paper invoices that we receive."

"Manual entry of part orders is causing errors in our system."

"We don't have a way of knowing which customers are profitable or not."

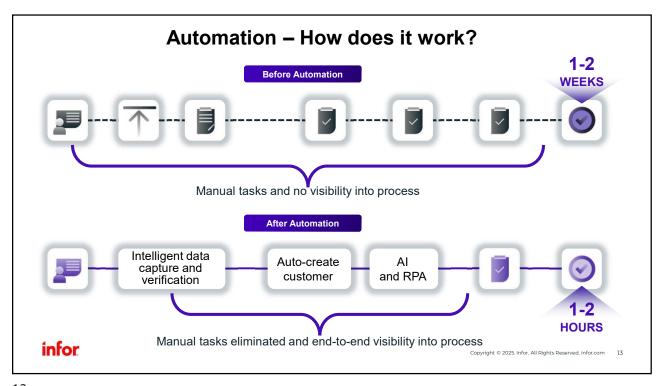
"We don't validate our vendors against government checklists as often as we should because it takes too long."

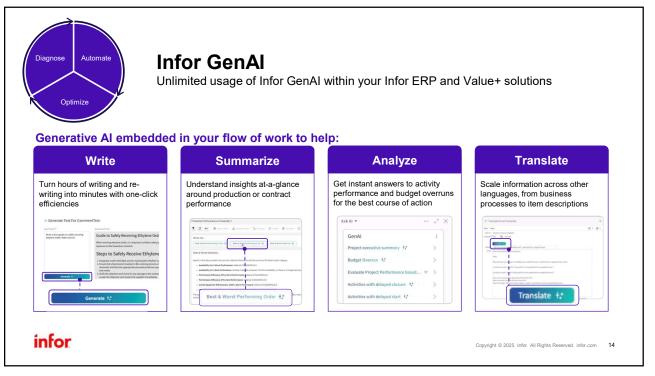
"It would be easier to negotiate better rates with our vendors if we had the right data."

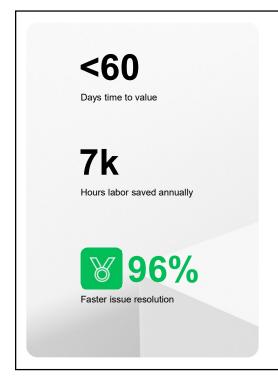
"It can take several hours to get back to a customer when they have a picklist inquiry."

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Gain industry advantage

"...our plants take all signed and scanned bills of lading, and boom, they are linked to sales, shipment, and warehouse order to quickly resolve any shipment or proof of delivery issues."

Michelle Kelley IT Director



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Our expansion relies heavily on these Al and Automation tools, as we don't grow with traditional resources but rather depend on leveraging advanced technologies to navigate and enhance our operations.

Michelle Kelley

Challenges

- Inefficient and costly if paper-based, making it time-consuming to locate when a customer inquiry is made
- Time-consuming and error-prone if manually digitized and cataloged in a document management system

Outcome

- Lower operational costs—\$102K annual savings with 2700 hours saved in centralizing documents online, and 4125 hours saved in customer inquiries
- Better customer service 96% faster customer resolution for inquiries on shipment or traceability (seconds over hours/days)
- Happier employees staff focus on manufacturing high-quality bottles rather than spending time shuffling and searching for documents

7K

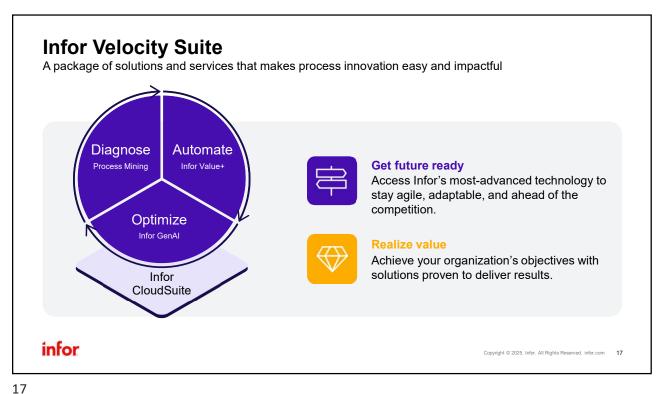
Hours saved annually

96%

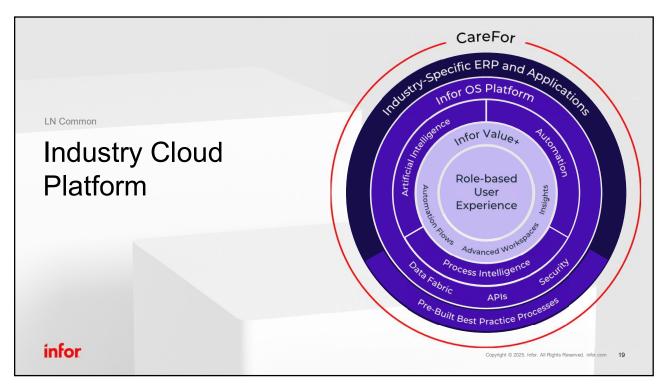
Faster customer resolution

Days time to value

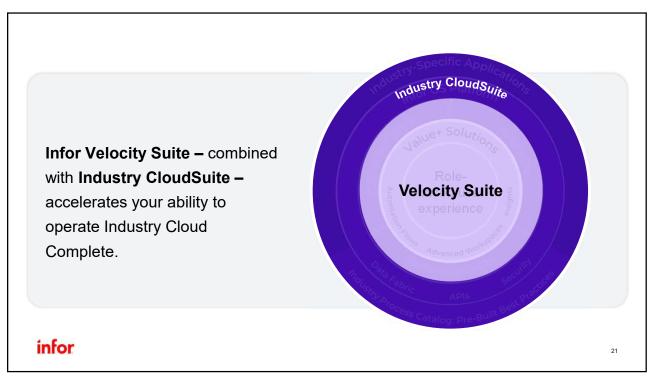
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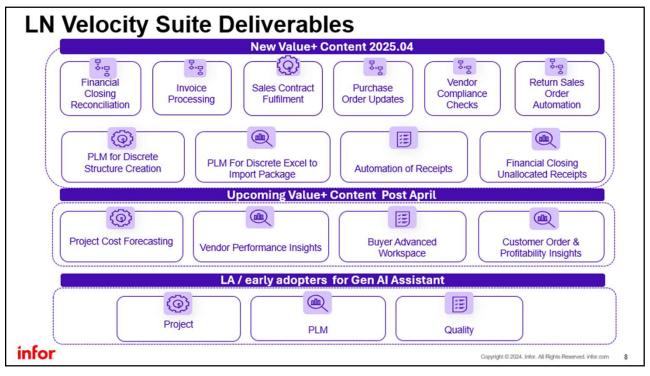


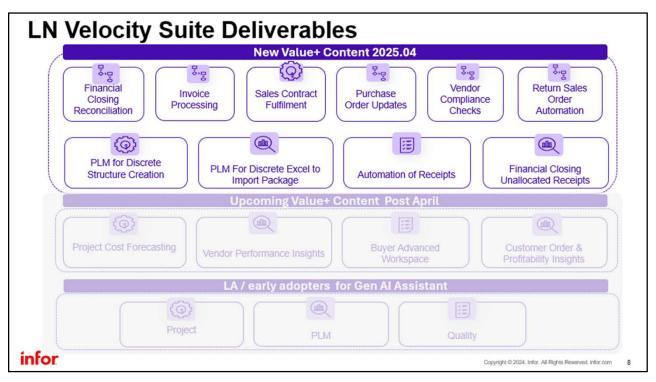


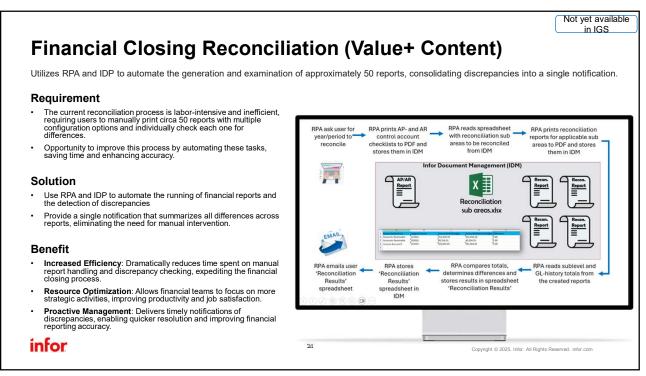


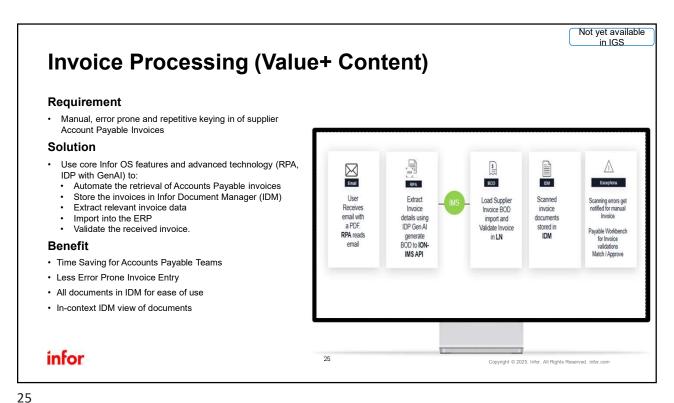


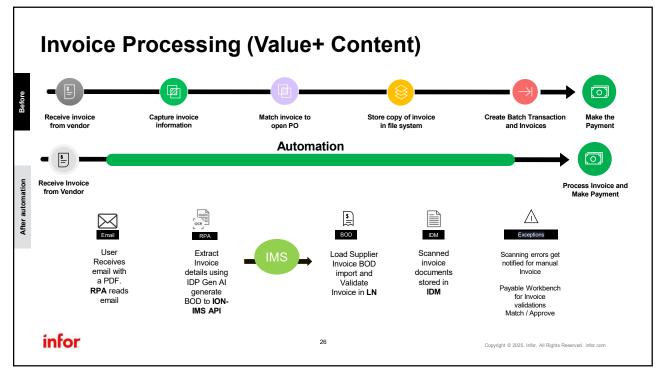


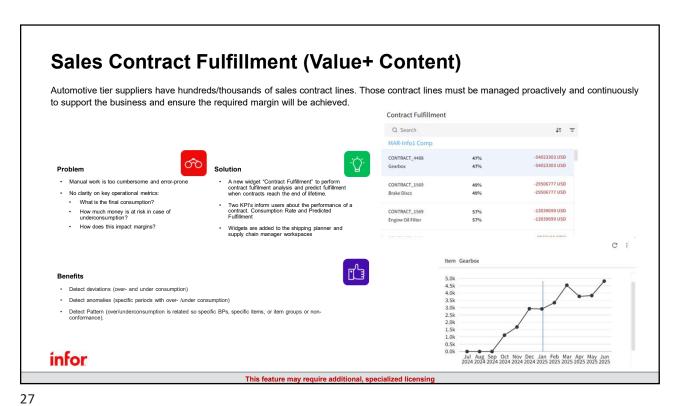


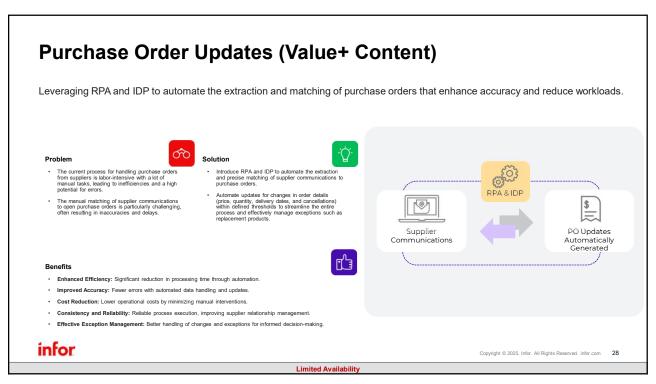












Vendor Compliance Checks (Value+ Content)

Requirement

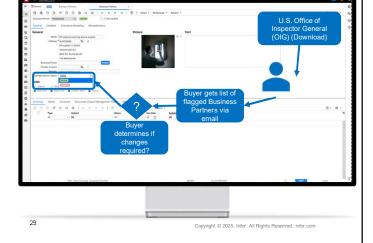
 Customers using LN work in Medical Manufacturing can be required to not do business with companies on the USA Office of Inspector General (OIG) flagged suppliers.

Solution

 Using Enterprise Automation (specifically Robotic Process Automation and AI), the OIG checklist is downloaded and reviewed against LN Suppliers. If flagged, one or more users can be notified of the resulting list of flagged business partners. Then the buyers can determine if changing the status is valid.

Benefit

 Customers working in Medical Manufacturing can now ensure they are working only with Business Partners that are compliant with OIG regulations.



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Return Sales Order Automation (Value+ Content)

Requirement

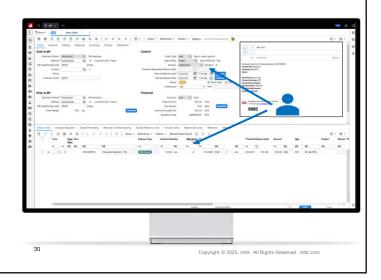
 Customer using LN have customers who email sales representatives about return of goods due to various factors.

Solution

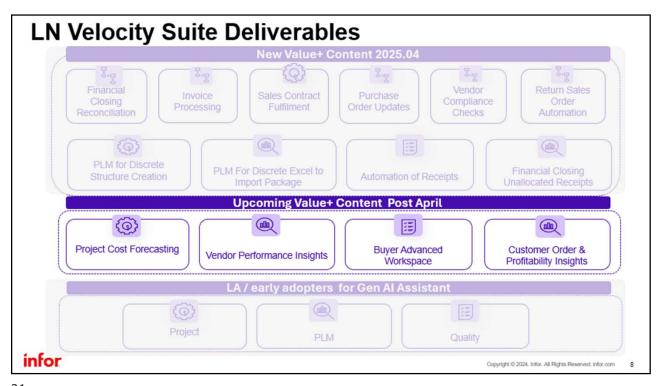
 Using Enterprise Automation (specifically Robotic Process Automation and AI), emails can be read and in LN create a Return Sale Order for processing.

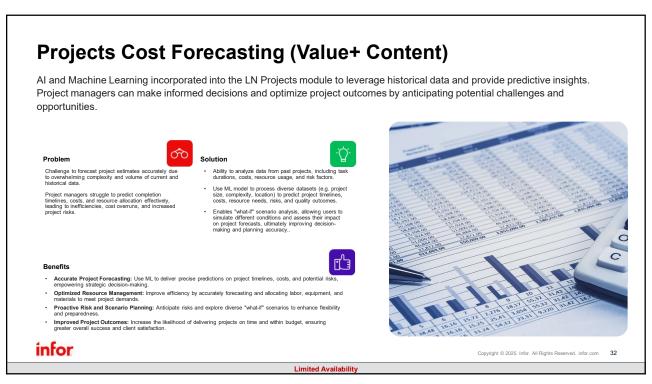
Benefit

- This saves Sales Representatives time reading emails and manually creating return sales orders.
- Discrete Manufacturers and others that use Sales Orders and have returns.



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LN Value+ Content (Upcoming Post April 2025)

Project Costs Forecasting

Al and Machine Learning incorporated into the LN Projects module to leverage historical data and provide predictive insights. Project managers can make informed decisions and optimize project outcomes by anticipating potential challenges and opportunities.

Customer Order & Profitability Insights

Al enabled insights into customer orders based on a rolling12 months of customer order data. Al-driven reports focus on Customer Order Pattern Analysis, customer relative grading (1-5), and customer segmentation based on profitability, margin, and cost to serve.

Vendor Performance Insights

Provides one view of insights and relative grading of how your vendors are performing based on promptness of delivery, quantity of deliveries, and quality of products delivered.

Buyer Advanced Workspace

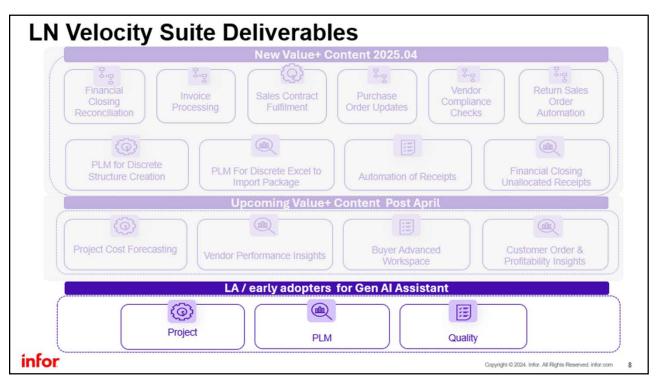
Provides the buyer information around what they need to take care of urgently over the upcoming days. This workspace informs the buyer of an information that is unusual, pressing, or maybe missing.

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GenAl Assistant Improvements 2025.04

(Limited Availability)



Project

- Analyze and Summarize differences between two project budget versions.
- Identify budget overruns and schedule delays.
- Identify production and purchase orders at risk of delay.
- Compare original vs. expected project contract margins.



Quality

- Identify the major reasons contributing to non-conformance reports (NCRs).
- Identify NCRs that result in design changes.
- Identify NCRs that lead to supplier and customer claims.
- Generate a Quality Inspection report for a specific supplier and item or work center and item.



PI M

- List assemblies/sub-assemblies that use the component with quantities.
- · List alternative items for component.
- Implement mass changes to replace components in multiple structures.
- Add/Remove Component to/from a
 BOM
- Update the quantity of a component in a BOM

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LN CloudSuites Value+ Roadmap

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