



Infor – M3 Financials

# Done and planned - Financial management 2025 -10

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# Agenda

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**01**    **Done latest 12 months**    • Items we have launched last 12 months

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**02**    **New application structure**    • New application structure – introducing corporate management

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## ROADMAP SECTION

**03**    **Financial accounting**    • Roadmap – overview

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**04**    **Business controlling**    • Roadmap – overview

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**05**    **Corporate management**    • Roadmap – overview

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# Shared service – job scheduling

Automate, automate and automate is and has been the mantra for ERP development during many years. The job-scheduler has been an important component in this, and now it has been improved

## Problem



- For a shared service has it always been a challenge to manage the same function for many companies, each of them must be entered as a post in the job-scheduler.

## Solution



- The added function allows customer to group divisions in clusters.
- The cluster can be entered in the job-scheduler for a function. All divisions that belongs to that cluster will be started in the job scheduler

## Benefits



- Reduced administration for
  - Entering new clusters
  - Changes such as adding a new division or removing one
- In combination with the changes for several M3 functions – create a 100% automatic process for those functions

<b>CloudSuite(s)</b>	<b>Potential Business / Tech. Impact</b>
All M3 Cloud Suites	Minor / Minor
<b>Decision maker</b>	<b>Architecture</b>
CFO	MT
	See Release Report



# Shared service - automation

A shared service that support many companies need enhanced automatization for several functions. We have an ongoing initiative for this and deliveries over 3-4 launches

## Problem



- If the user should start these functions one by one and execute the proposal manually, will it require many man-days.

## Solution



- Changes in the job-scheduler so a cluster of jobs can be started automatically. Cluster is equal to a group of divisions.
- Changes in the programs that are listed to the right so that they can be started automatically from the job-scheduler and changes so that the proposals can be started automatically

## Benefits



- Will give the shared service centers the ability to set up 100% automated processes.

<b>Change Delivery</b>	<b>CloudSuite(s)</b>	<b>Potential Business / Tech. Impact</b>
	All M3 Cloud suites	Moderate / Moderate
<b>Additional Info</b>	<b>Decision maker</b>	<b>Release Training</b>
Several	CFO / Accounting manager	Introducing M3 Financials

Module / function	Launched	Job scheduler	Auto start	New function
<b>General ledger</b>				
GLS160 Currency revaluation	2025.04	Yes		
GLS140 Periodization	2025.04	Yes		
GLS995 Year-end routine	2025.04	Yes		
<b>Accounts Receivable</b>				
ARS130 Bad debt reservations	2025.04	Yes	Yes	ARS630
ARS140 Account statement	2023.10	Yes	Yes	ARS640
ARS150 Reminders	2024.04	Yes	Yes	ARS650
ARS160 Penalty Interes invoice	2024.10	Yes	Yes	ARS660
ARS170 Bad debt collecition	2025.04	Yes	Yes	ARS670
ARS300 Direct debiting remittance	2025.10	Yes	Yes	(ARS410)
<b>Accounts Payable</b>				
APS130 Supplier payments	2025.04	Yes	Yes	APS630
APS330 Payments to customers	2024.10	Yes	Yes	
<b>Fixed assets</b>				
FAS100 Depreciation	2025.04	Yes		
FAS120 Cost of capital	2025.04	Yes		
FAS190 Year end routine	2025.04	Yes		
<b>Tax Management</b>				
TXS100 VAT Declarations	2025.04	Yes	Yes	



# Penalty interest invoicing

The function for penalty interest has gotten a face lift and is the next function for the shared services development

## Problem



- It has not been possible to connect the function to the job scheduler before, and not possible to automate the verification step before the invoices are created.
- The interest has been the same for the whole period, not date driven
- All invoices in one batch has shared the same voucher.

## Solution



- Made the function connected to the job scheduler
- Allows direct creation of invoices without manual approval
- One voucher per invoice
- Date driven interest

## Benefits



- Allows the customer to start the function with the job-scheduler at selected date and time
- No need to manual verify and start the printout of the invoice, possible to skip that step in the process and direct execute when the proposal is created.
- One voucher per invoice – allows better transparency and possibility to reverse single invoice
- Date based interest to support terms such as – bank interest + x% so the interest follow a base rate + x %

<b>CloudSuite(s)</b> All M3 Cloud Suites	<b>Potential Business / Tech. Impact</b> Minor / Minor
<b>Decision maker</b> CFO	<b>Architecture</b> MT
	See Release Report



# Authorization – expense invoices

<b>CloudSuite(s)</b> All M3 Cloud Suites	<b>Potential Business / Tech. Impact</b> Moderate / Moderate
<b>Decision maker</b> CFO	<b>Architecture</b> MT
	See Release Report

New modern way to manage supplier invoices for expenses – invoices not connected to a purchase order or an agreement

## Problem



- The cost to authorize an invoice is high
- Affect many users in an organization
- Risk that fake invoices will make it through the process
- Expensive 3rd party products outside of M3

## Solution



- New modern solution for invoices, where the ambition is that all activities shall be managed within M3.

## Benefits



- Reduce the cost for a 3rd party product
- Improve the processes to authorize supplier invoices, without risking that fake invoices will pass the controls

Supplier Invoice no	Invoice year	Supplier	Supplier name	Invoice date	Due date	Par cent amt	Currency	Outstanding amt	Recorded amount	Inv. status	Name	Appr for post	Inv record id
4430004	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430005	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430007	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430008	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430009	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430010	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430011	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430012	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430013	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430014	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430015	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430016	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430017	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430018	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430019	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430020	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430021	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430022	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430023	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430024	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430025	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430026	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430027	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430028	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430029	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301
4430030	2024	INVOUPPLC	INVOUPPLC	240301	240307	100.00	SEK	1,000.00	1,000.00	Approved	Andreas Barkara	2	240301

# Approval rule book

There are several processes in M3 that needs and approval. The approval book for invoices is built so it can be used by other functions

## Problem

- There are several functions in an ERP system where it's requested to have an approval solution.
- The approval rules are defined by each country based on various criteria
- The limit for approval are also different in various companies and scenario's
- Number of person to approve might also vary depending on amount
- Stand ins to approve is the ordinary approver is out of office, sick or on vacation

## Benefits

- One common system to build the approval books
- Dynamic and rich to meet most requirements for authorization



## Solution

- A new tool where the user can define which objects that dec



<b>CloudSuite(s)</b> All M3 Cloud Suites	<b>Potential Business / Tech. Impact</b> Moderate / Moderate
<b>Decision maker</b> CFO	<b>Architecture</b> MT
	See Release Report

The screenshot shows the M3 ERP interface for 'APS260 Supplier Invoice Header, Display'. A context menu is open over the 'Display' action, listing various related actions and their keyboard shortcuts:

- Approval Actions - Per invoice, Open (CTRL+11)
- Approval Actions - Authorization, Open (CTRL+12)
- Supplier Invoice Header, Display (CTRL+14)
- Acc Payable, Display (CTRL+15)
- Supplier Invoice, Display Separate (CTRL+16)
- Supplier Invoice, Recode (CTRL+17)
- Approve Invoice (CTRL+18)
- Reject (CTRL+19)
- Cancel Invoice (CTRL+20)
- Resolve Task (CTRL+21)

The main table below the menu shows invoice details:

Gen approval tp	Role	Supplier	Supplier invoice no	Status	Reason code	Comment	For curr amt	Cur	Recorded amount	Loc	Start date	Complete date
1-Expense invoice	4-Verifier	ABS001	202406271526	2-Active		This invoice is correct	100,00	SEK	100,00	SEK	240628	

# V.A.T based on payment date

V.A.T can be based on different dates, such as invoice date, delivery date or payment date, it's called point of tax.

## Problem



- The current solution in M3 is based on a periodic routine that adjust the VAT when it's based on payment date.

## Solution



- The new enhancement that has been introduced is based on that all accounting for VAT happens when the payment happens.
- When the invoice is sent / received is the VAT accounted as accrued outgoing or ingoing VAT.
- At payment is the VAT accounted between the accrued to the actual VAT account

## Benefits



- Reduce one activity in the period ending routine
- The VAT accounts are always up to date

<b>CloudSuite(s)</b> All M3 Cloud Suites	<b>Potential Business / Tech. Impact</b> Moderate / Moderate
<b>Decision maker</b> Procurement Manager; Sales Manager, Warehouse Manager	<b>Architecture</b> MT,ST,OP,Comm,GovCloud
	See Release Report





# Separate accounting - obsolescence

<b>CloudSuite(s)</b> All M3 Cloud Suites	<b>Potential Business / Tech. Impact</b> Moderate / Moderate
<b>Decision maker</b> CFO	<b>Architecture</b> MT
	See Release Report

Introducing the possibility to breakout the obsolescence part of the inventory valuation variance.

## Problem



- The inventory valuation function in M3 valuate the inventory according the selected method and the accounted value. The difference is automatically accounted.
- In the function is also a part that make a reservation for obsolescence, but that value is a part of the variance.

## Solution



- The variance can be divided, so there is a separate accounting for obsolescence and one for valuation variance.

## Benefits



- Allow customer to account the amount for obsolescence on a separate account for better transparency



# New accounting price method

Introducing a new accounting price – actual price based on FIFO principle.

## Problem



- Today M3 support accounting price based on standard price, average price and actual price based on lot-number.
- There are companies that would prefer actual price, but without activate the functionality for lot number in the logistics.

## Solution



- New function that store all entries to a warehouse per entry and know the price and the remaining qty.
- All consumption and accounting is done in FIFO sequence, the oldest items first.
- All returns will be allocated into the warehouse with the same price as they left the warehouse.

## Benefits



- The accounted value of the inventory will be the same as if the inventory valuation method FIFO has been used.
- Achieved “actual cost” without being forced to activate lot-number in logistics

<b>CloudSuite(s)</b>	<b>Potential Business / Tech. Impact</b>
All M3 Cloud Suites	Moderate / Moderate
<b>Decision maker</b>	<b>Architecture</b>
CFO	MT
	See Release Report

Date	Rec qty	Price	Rem qty
2024-01-15	100	150,57	0
2024-02-22	100	147,98	8
2023-03-17	100	145.16	100

**Case 1**

The demand is 6.

- Will be sourced from the entry 2024-02-22 and the remaining qty will be 2
- The accounting price for the 6 pcs will be  $6 * 147.98 = 887,88$

**Case 2**

The next time the demand is 12.

- Will be taken sourced
  - 2 from the entry 2024-02-22
  - 10 from the entry 2024-03-17
- The accounting price for the 12 pcs will be  $2 * 147.98 + 10 * 145,16 = 1747,98$

# Activation of assets - additions

Activation of assets means that an investment project is ready and converted into a fixed assets. All costs are summarized and accounted from **Assets under constructions** to **Fixed assets**

<b>Change Delivery</b>	<b>CloudSuite(s)</b>	<b>Potential Business / Tech. Impact</b>
	All M3 Cloud suites	Moderate / Moderate
<b>Additional Info</b>	<b>Decision maker</b>	<b>Release Training</b>
KB 2307548	CFO	Introducing M3 Financials

## Problem



- Today will all investments done on a project be select and activated. It might be that a company has had costs that are not allowed to activate, and they are accounted on a separate account.
- The activation function is today an interactive job that holds the screen until the activation is ready

## Solution



- The filtering of transaction to activate has been extended to include all accounting dimensions.
- The function has been modernized and is now executed in a batch job, meaning that the user can work with other tasks meanwhile.

## Benefits



- Allows to have non-activable transactions on the same project for assets under constructions.
- Allows the user to work with other tasks, while the activation is progressed in the background



# Voucher Upload - Widget

A new widget to simplify batch upload of vouchers to M3 with support for multi-divisions using a single CSV file with automatic uploads to IDM.

<b>Change Delivery</b> Configuration option	<b>CloudSuite(s)</b> All M3 Cloud suites	<b>Potential Business / Tech. Impact</b> Moderate / Moderate
<b>Additional Info</b> Martetplace	<b>Decision maker</b> Accountants, ERP Manager	<b>Release Training</b> Introducing M3 Financials

## Problem



- Companies often get information in excel files that can be input to a voucher
- It's easy to create voucher templates in Excel, that a user selects and only enter amount, date and text to.
- Entering vouchers in M3 requires that the user log in to each division and enter the voucher
- No way to handle multi-divison upload

## Solution



- A widget that allows users to upload CSV files to M3 by simply dragging and dropping them. It supports multi-division uploads from a single CSV file.
- Built on pre-configured interface templates fetched from M3.
- The widget generates a batch head that can be adjusted to minimize the number of input fields required for each line being uploaded.
- Input files are automatically uploaded to IDM.

## Benefits



- Accelerated voucher entry with a streamlined interface
- Ability to upload to multiple divisions using a single CSV file
- Enhanced user productivity by pre-setting values for all uploaded entries, such as accounting date, currency, or voucher text.
- Administration options to determine the desired level of automation.

# Agenda

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**01** **Done latest 12 months**

- ~~Items we have launched last 12 months~~

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**02** **New application structure**

- New application structure – introducing corporate management

## ROADMAP SECTION

**03** **Financial accounting**

- Roadmap – overview

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**04** **Business controlling**

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**05** **Corporate management**

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# Financial accounting Overview



## Supplier payments

- EFT
- Checks
- Drafts
- Manual

## Fixed assets management

- Depreciations
- Cost of capital
- Sales / Scrap of assets
- Revaluation
- Physical count of assets

## Voucher entry

- Entry of vouchers
- Standard voucher
- Periodic voucher
- Import from Excel

## Reporting

- Balance sheet
- P&L reports
- Cash flow statements
- Operative reports
- Ad hoc reports

## Supplier invoice entry

- Entry of invoices, EDI, Scanned and manual
- Matching against PO or agreements
- Authorizations

## Customer payments

- Cash
- Credit cards etc
- Drafts
- EFT
- Direct debiting

## Bad debts chasing

- Statements
- Reminders
- Penalty interest invoices
- Bad debt collection

## Customer invoicing

- Customer invoicing
- Recurring invoices

## Period ending

- Allocation
- Periodization
- Period ending routines
- Unrealized currency

## Tax support

- V.A.T
- Sales tax
- Withheld tax
- Retention tax
- Perception taxes
- Product based taxes

## Inventory accounting / valuation

- Inventory accounting
- Inventory valuation
- Inventory reconciliation

## W.I.P accounting / valuation

- WIP accounting
- WIP valuation



# Business controlling Overview



## Budgeting

- Financial budgeting

## Cash flow forecasting

- Forecasting based on invoices and orders

## Risk management

- Currency risk
- Customer risk
- Trading risk

## Project accounting

- OPEX
- CAPEX

## Costing

- Purchase costing
- Production costing
- Distribution costing
- Sales simulation

## Sales planning and analysis

- Sales planning
- Analysis of
  - Sales
  - Contribution
  - Qty / price variances

## Purchase planning and analysis

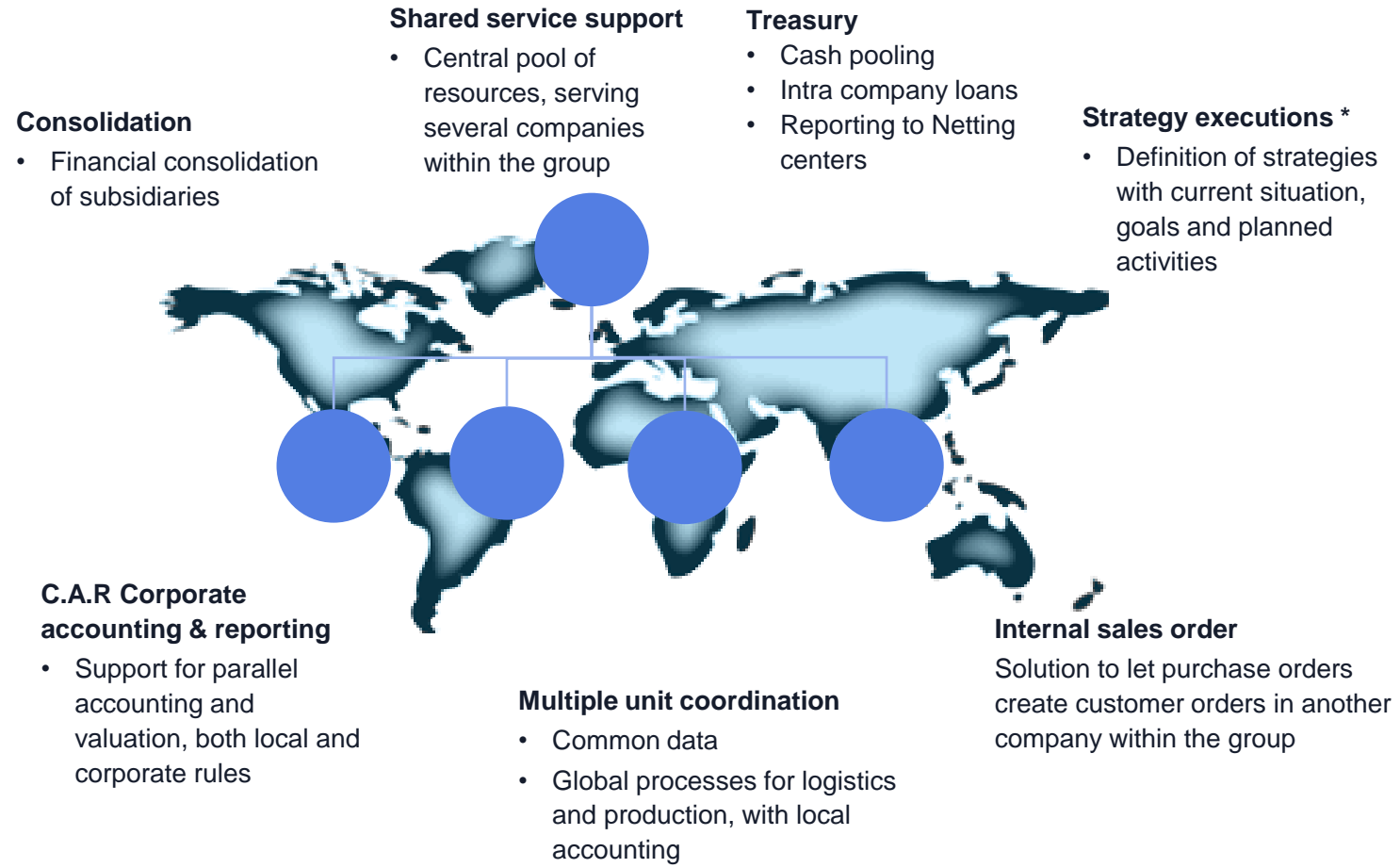
- Purchase planning
- Analysis between actual and planned

## Production planning and analysis

- Production planning
- Analysis between actual and planned



# Corporate management Overview



\* First version planned for 2024-04

# Agenda

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**01** ~~Done latest 12 months~~ • ~~Items we have launched last 12 months~~

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**02** ~~New application structure~~ • ~~New application structure – introducing corporate management~~

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## ROADMAP SECTION

**03** **Financial accounting** • Roadmap – overview

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# M3 Cloud roadmap highlights – Financial accounting

## Next release forecast

## Under consideration

October 2025– Under development	April 2026 – Under consideration	2026+ – Under evaluation
<p>Experiences</p> <p><b>EXD</b></p> <ul style="list-style-type: none"> <li>● Approval rule book</li> <li>● Supplier invoice administrator</li> <li>● Fixed assets overview</li> </ul> <p><b>Value+</b></p> <p><b>Document capture</b></p> <ul style="list-style-type: none"> <li>● Supplier invoices – phase 2</li> <li>● Bank-statements</li> </ul> <p><b>E-invoices</b></p> <ul style="list-style-type: none"> <li>● From e-mail clients, extraction from PDF or XML</li> <li>● Create PDF with XML included</li> <li>● Visualization of e-invoices</li> </ul> <p><b>Functionality</b></p> <p><b>Modern AP flow</b></p> <ul style="list-style-type: none"> <li>● Expense invoices           <ul style="list-style-type: none"> <li>• Simplify changes of verifier, approver etc.</li> </ul> </li> </ul> <p><b>Accounts payable</b></p> <ul style="list-style-type: none"> <li>● Supplier invoice entry           <ul style="list-style-type: none"> <li>• E-invoice, entry of foreign invoices</li> </ul> </li> </ul> <p><b>Fixed assets and VAT</b></p> <ul style="list-style-type: none"> <li>● Activation of assets           <ul style="list-style-type: none"> <li>• Introduce support for assets under construction and deferred VAT</li> </ul> </li> </ul>	<p>Experiences</p> <p><b>Value+</b></p> <p><b>Document capture</b></p> <ul style="list-style-type: none"> <li>● Customer; checks / drafts / bank-remittance</li> </ul> <p><b>Functionality</b></p> <p><b>Modern AP flow</b></p> <ul style="list-style-type: none"> <li>● Matching against PO           <ul style="list-style-type: none"> <li>• Introduce matching on variances and approval rule book</li> </ul> </li> <li>● Matching against Financial agreements           <ul style="list-style-type: none"> <li>• Approve agreements at creation based on approval rule book</li> </ul> </li> <li>● Expense invoices           <ul style="list-style-type: none"> <li>• Introduce an app for non-M3 users</li> </ul> </li> </ul> <p><b>Inventory accounting, valuation and reconciliation</b></p> <ul style="list-style-type: none"> <li>● Valuation – Homogeneous group</li> </ul> <p><b>Accounts payable</b></p> <ul style="list-style-type: none"> <li>● Payment proposal           <ul style="list-style-type: none"> <li>• Include credit notes and invoices from AR in a better way</li> </ul> </li> <li>● Correction of GCM/ Self-billing</li> </ul> <p><b>General ledger</b></p> <ul style="list-style-type: none"> <li>● Modernization of voucher entry</li> </ul> <p><b>Globalization</b></p> <ul style="list-style-type: none"> <li>● Global tariff code(s)</li> </ul>	<p>Experiences</p> <p><b>Value+</b></p> <p><b>Document capture</b></p> <ul style="list-style-type: none"> <li>● Account statements</li> </ul> <p><b>Functionality</b></p> <p><b>Accounts payable</b></p> <ul style="list-style-type: none"> <li>● Financial agreements</li> <li>● Recurring supplier payments</li> <li>● Common claim routine</li> <li>● Self billing enhancements</li> </ul> <p><b>Enhanced accounting string</b></p> <ul style="list-style-type: none"> <li>● Contra id - consolidation</li> <li>● Accounting event and type</li> </ul> <p><b>Inventory valuation and reconciliation</b></p> <ul style="list-style-type: none"> <li>● Valuation for biological assets</li> <li>● Accounting of historical actual cost</li> <li>● Bonded Warehouse</li> </ul> <p><b>Tax management</b></p> <ul style="list-style-type: none"> <li>● Group reporting</li> <li>● VAT For Business in a row</li> </ul> <p><b>Customer invoicing</b></p> <ul style="list-style-type: none"> <li>● Recuring customer invoice</li> <li>● One common invoicing function</li> </ul> <p><b>Globalization</b></p> <ul style="list-style-type: none"> <li>● Global address management</li> </ul>



# Scanning supplier invoices

E-invoices comes in many various ways. Scanning can be used for paper-based invoices that are received in ordinary mail or as attachments in e-mails.

## Reason for change

There are many companies that today offers scanning and authorizations of supplier invoices.



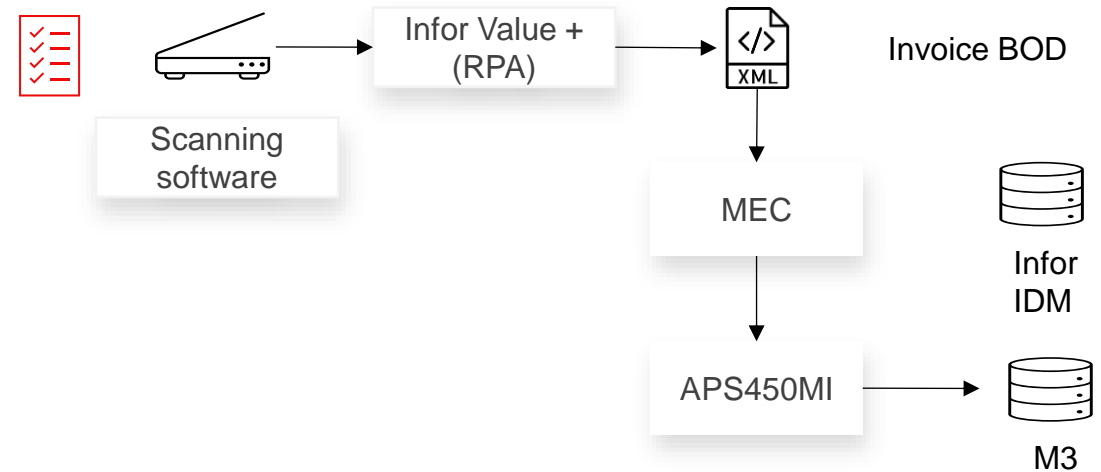
Infor's ambition is to reduce the total cost of ownership for our customer in this area by offering

- a) Own scanning capabilities via RPA (this topic)
- b) New enhanced functionality in M3 to authorize supplier invoices.

## Planned changes



- Scanning of supplier invoices based on RPA from INFOR OS.
- The outcome from the scanning and the interpretation done by RPA is an Invoice BOD and a digital image of the invoice.
  - The invoice BOD is converted by APS450 to transactions in M3.
  - The image is automatically uploaded to IDM and connected to the invoice in M3



# Scanning bank-statements

Bank-statements are used for both entering transactions and reconcile bank accounts.

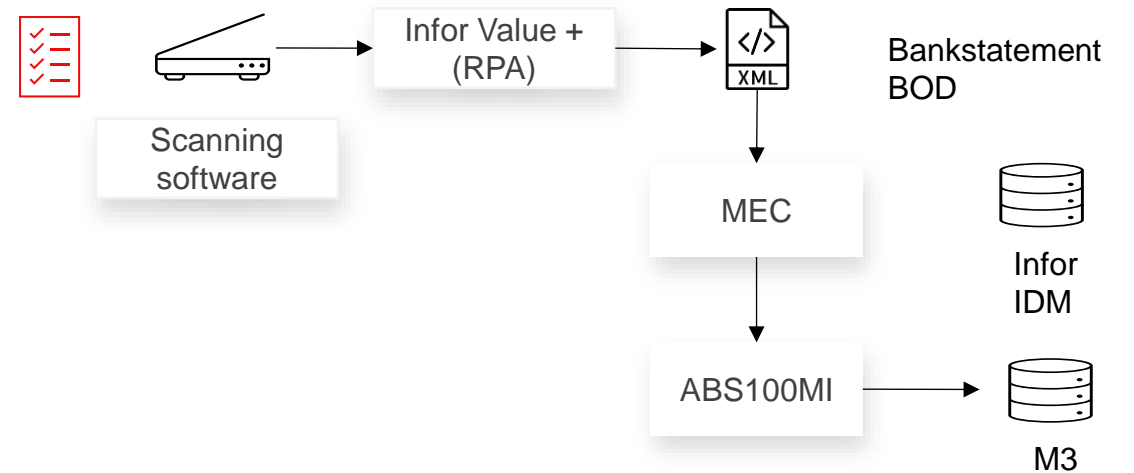
## Reason for change

Today – we need to build translation of electronic files to be able to enter transactions from a statement. With a scanning solution can we simplify this by reading the document and create the transactions



## Planned changes

- Scanning of bank-statements and upload to ABS100MI



# Entry of supplier invoices – from e-mail

E-invoices comes in many shapes, this development focus on the different alternatives when the invoice comes as an attachments in an e-mail Four alternatives will be supported.

## Reason for change

Supplier invoice can come as attachments in e-mails, and we have identified four variances

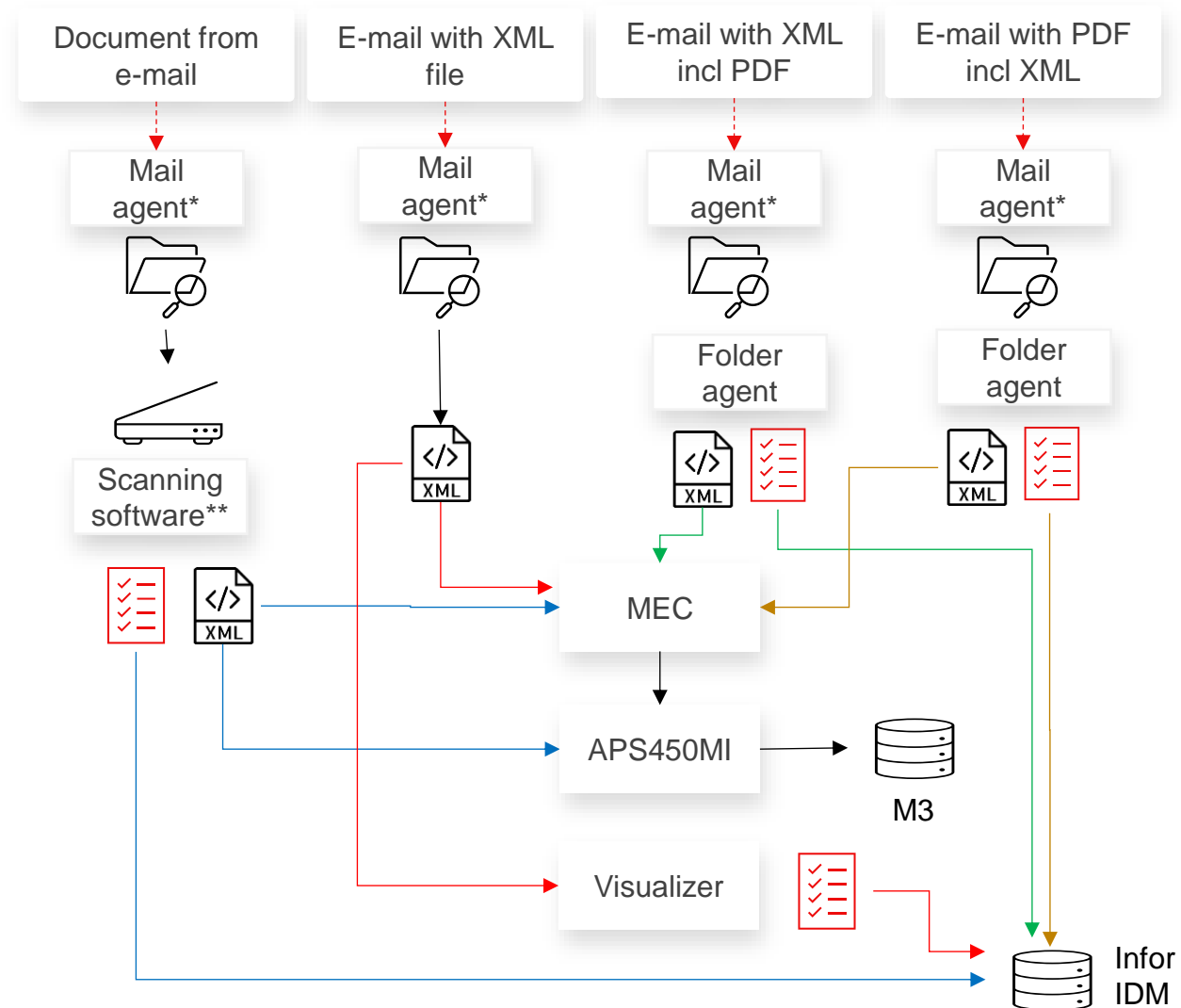


- E-mails with a PDF and attachments – needs to be scanned
- E-mail with XML file – needs to be translated in MEC and an image needs to be created
- E-mail with an XML that also holds a PDF – needs to be translated in MEC and the PDF sent to IDM
- E-mail with an PDF that also holds an XML – needs to be translated in MEC and the PDF sent to IDM

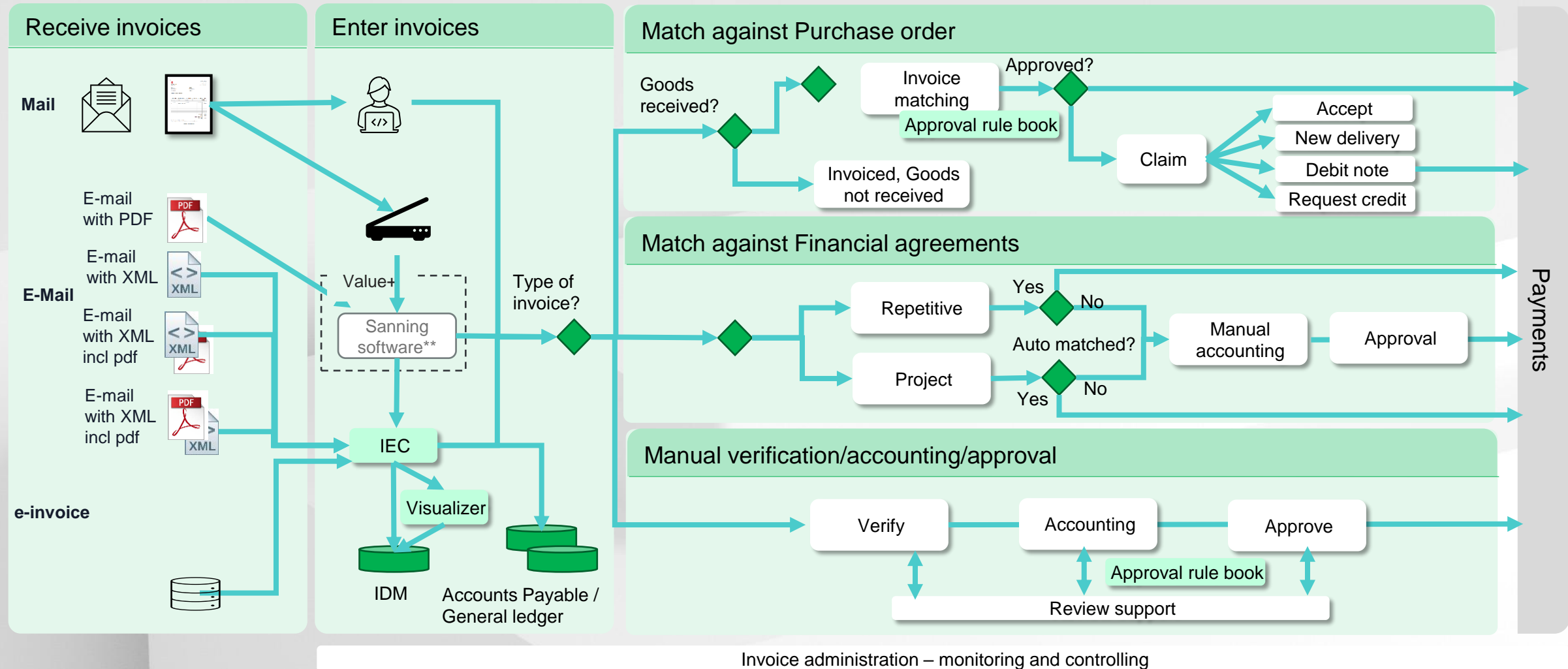
## Planned changes



- Folder agent that can separate PDF from an XML and XML from a PDF
- Visualizer – that can generate an image of an XML format
- Update to IDM for both PDF and XML and attach to the invoice.



# 1 Modern AP - Introduction



# Modern AP – Simplify changes of verifier etc

We launched the first version of the functions to manage approvals of expense invoices in October. One feedback we received was that the change of roles are complicated

## Reason for change

- Today – it's only the invoice admin that can change a role, moving it from one person to another. That is not so efficient.



## Planned changes

- A user that has been allocated to do the verification, accounting or approval will be able to change the person directly





# Modern AP Flow – PO Matching on variance

There will be a change in invoice matching, if the invoice is outside the tolerance is the approval rule at invoice amount. We will introduce approval of the variance instead.

## Reason for change

An invoice that is outside of the tolerance will in the future be approved based on the variance amount. In other words, the approval of the PO is done earlier and it's the variance that is approved in the matching.

Invoice within the tolerance is automatically approved and processed as it is today.



## Planned changes

Introduce the new approval rule book in invoice matching and use it on the variance between approved purchase order and invoice.



Approval role book



# Modern AP Flow – Approval of financial agreements

The financial agreements needs a process step before they become active.

## Reason for change

The new function for financial agreements do not have an approval process today



## Planned changes

- A new process step – approval of the agreements
- Connect this process to the new approval rule book



# Modern AP Flow – Approval by External users

There are several employees in an organization that needs to verify or authorize an invoice that is not registered as M3 Users.

## Reason for change

- Users that do not work in M3 on a daily business must also be able to approve and verify invoices.



## Planned changes

- The following change are planned
- “App” where external users can
  - Verify an invoice
  - Approve an invoice
  - Do the accounting
  - See the invoice
  - Change user for various roles



# Supplier invoices – self-reporting

In the new world with e-invoices there is, in some countries, requirements that companies must report some supplier invoices

## Reason for change

- There are two scenarios when supplier invoices must be reported under e-invoices
- A) Invoices from supplier invoices
- B) Invoices from smaller suppliers that do not have the capability to send e-invoices



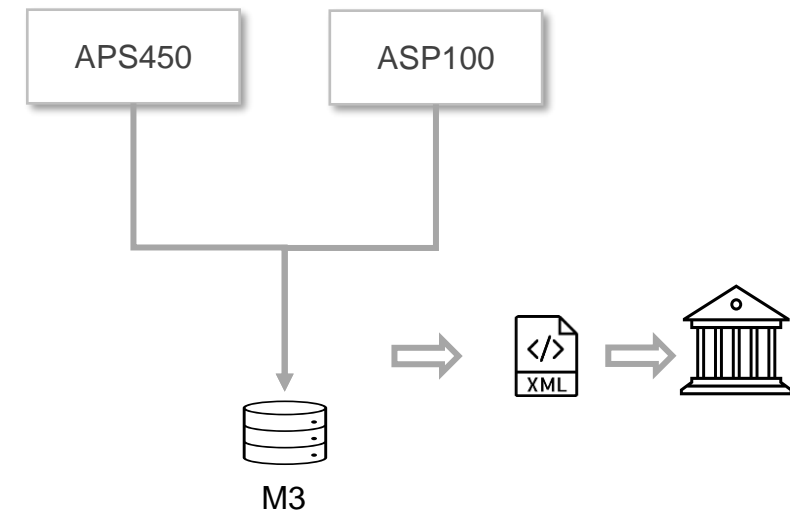
## Planned changes

When invoices are entered into Accounts payable, either in APS100 or in APS450 will the following changes be introduced.

- If the invoice comes from a supplier that is qualified to be under self reporting will M3 create the reporting.
- Will be sent to the government portal



## Self-reporting supplier invoices



# Fixed assets – support deferred VAT at activation

VAT for assets under construction can not be deducted before the assets is activated. Meanwhile must the ingoing VAT be managed as deferred VAT until the assets is activated

## Reason for change

- To comply with the VAT rules in most countries.



## Planned changes

- New attribute on projects – VAT to be deferred.
- If an accounting line has a project that is with deferred VAT will the VAT be moved from ingoing to VAT to Deferred VAT
- When the project is activated to become a fixed assets will the VAT on Deferred VAT be moved to Ingoing VAT



## 1. New parameter on Project

Project A2829 – New house  
Deferr VAT (Yes/No)

## 2. Changed accounting

	Without deferred		With deferred VAT
AP	-1 250	AP	- 1 250
Ingoing VAT	250	Deferred VAT	250
Cost	1 000	Cost	1 000

## 3. New accountings at activation

Activate Project A 2829 (Yes/No)

Deferred VAT	-250
Ingoing VAT	250



# Scanning customers checks and drafts

Scanning of documents is most used for supplier invoices, but the same concept can be used for other business documents, such as customer checks and drafts

## Reason for change

There is no automatic way today to automate the process of entering customer cheques or drafts. BY Using RPA we can catch the information from the document and enter these data as if they was coming from an electronic file.



## Planned changes

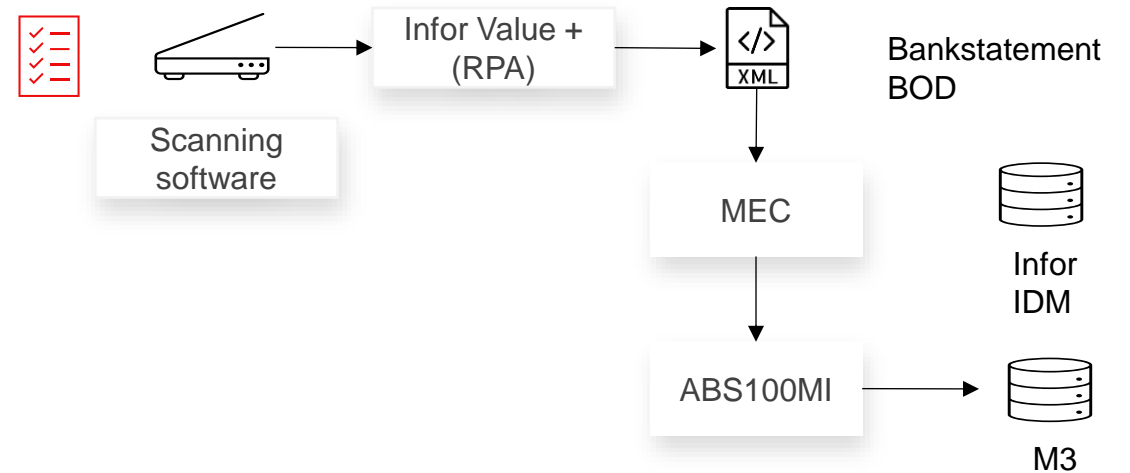
- Scanning of cheques and drafts based on RPA from INFOR OS.
- The outcome from the scanning and the interpretation done by RPA is a bank-statement BOD and a digital image of the cheque or draft.
- The bank-statement BOD is converted by ABS100 to transactions in M3.
- The image is automatically uploaded to IDM and connected to the cheques or drafts in M3
- The payment amount is allocated to open invoices and contra accounting is cheque / draft not yet remitted



Company A LTD Street 176 City	
Invoice	Amount
10067	100
10187	300
10289	600
One thousand money 1 000	

- Specification of which invoices that are paid

- The cheque with the total amount





# Scanning customer remittances

Scanning of documents is most used for supplier invoices, but the same concept can be used for other business documents, such as customer remittances

## Reason for change

There is no automatic way today to automate the process of entering customer remittances today. By using RPA and scan the remittance can this automation be achieved, almost as if the customer would have sent our customers an electronic file.



## Planned changes

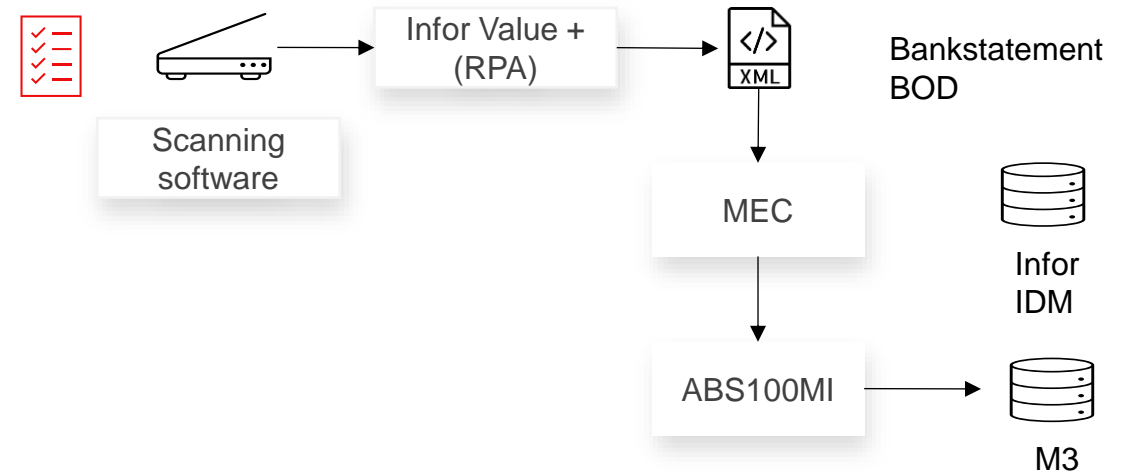
- Scanning of remittance based on RPA from INFOR OS.
- The outcome from the scanning and the interpretation done by RPA is a bank-statement BOD and a digital image of the remittance
  - The bank-statement BOD is converted by ABS100 to transactions in M3.
  - The image is automatically uploaded to IDM and connected to the remittance in M3
  - The payment amount is allocated to open invoices and contra accounting is remitted not allocated



One thousand money	1 000
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Company A LTD	
Street 176	
City	
Invoice	Amount
10067	100
10187	300
10289	600

- The customer pays the total amount to the bank with a reference
- The customer also send or email a specification (remittance) of which invoices that was paid



# Homogeneous group

Inventory valuation in M3 is today done per warehouse. Some countries need to do the valuation for a group of warehouses, i.e. all warehouses in a country.

## Reason for change

- Support inventory valuation in a better way



## Planned changes

- Change the calculation from warehouse to division level.



# Accounts payable – Payment proposal

Some additional enhancements to the payment proposal

## Reason for change

- The standard for payments has been changed with the SEPA format and some of our functions has not been updated after that change



## Planned changes

- Enhanced support for credit notes
- Connect credit to an invoice or group of invoices
  
- Enhanced support for AR invoices as deductions in payments



# Accounts payable – correction of self-billing

Grower contract management is the basis for self-billing

## Reason for change

It might happen that our user makes mistakes, such as

- Enter the wrong quantity
- Enter the wrong quality
- Enter on the wrong agreement

And when that happens must it be possible to correct these mistakes



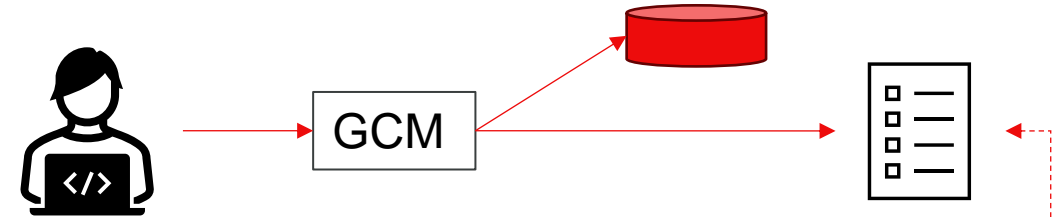
## Planned changes

Errors will be managed by

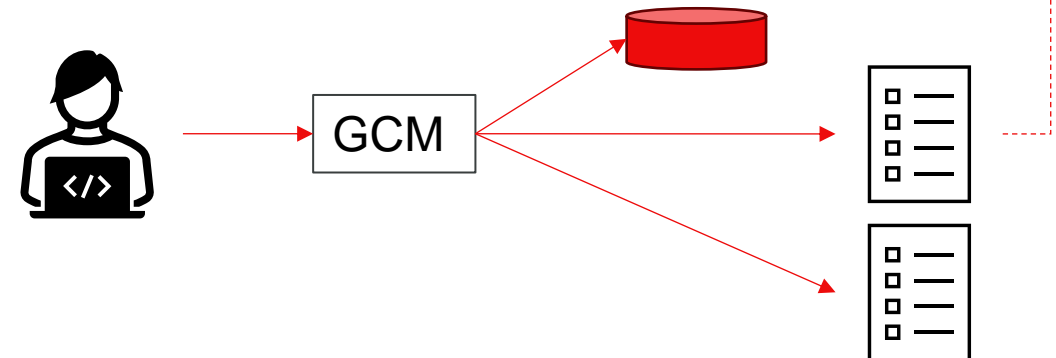
- a) Enter a reversal in the GCM module. That will generate a corrective invoice connected to the first sent invoice
- b) Enter the correct values, that will generate a new invoices



## 1. Create self-billing by reporting in GCM



## 2. Make corrections in GCM, generates an update in GCM and a corrective invoice, and a new invoice for the variance



# General ledger – modernization of voucher entry

AFTER 40 YEARS – it's time for an upgrade !!!!!!!

## Reason for change

M3 has one function to write a voucher to General ledger – it has been the same principal in 40 years. We have other demands on that function now and it will be replaced with a modern API Based function.

That will allow us to enter vouchers from other sources than M3



## Planned changes

- One new API based update for General ledger



# Global tariff country code

Exporting and importing goods requires that a common code is used for items, not the item number that each company has on an item.

## Reason for change

- The same item can have different codes depending on which country it's imported to or exported from. M3 can today manage one code per item.
- The description of the code can today in M3 be in one language – we need to have full language support on the code so we can create documents in the language of the country where it's imported or exported



## Planned changes

- Each item in M3 should be able to hold several tariff codes depending on the country code it will be used in
- Each code should have the full language support



<b>USA</b> Tariff code Description	287-A-768 Steel plates		<b>Lithuania</b> Tariff code Description	YUS-82829 Plieninė plokštė
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# Agenda

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**01** ~~Done latest 12 months~~ • ~~Items we have launched last 12 months~~

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**02** ~~New application structure~~ • ~~New application structure – introducing corporate management~~

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## ROADMAP SECTION

**03** ~~Financial accounting~~ • ~~Roadmap – overview~~

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**04** ~~Business controlling~~ • Roadmap – overview

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**05** ~~Corporate management~~ • Roadmap – overview

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# M3 Cloud roadmap highlights – Business Controlling

## Next release forecast

## Under consideration

October 2025– Under development	April 2026 – Under consideration	2026+ – Under evaluation
<p>Experiences</p> <p>Value+</p> <p>Functionality</p>	<p>Experiences</p> <p>Value+</p> <p>Functionality</p> <p><b>Financial budgeting</b></p> <ul style="list-style-type: none"> <li>● Excel based budget               <ul style="list-style-type: none"> <li>• Create proposal in M3 → Excel</li> <li>• Keep track of open budgets</li> <li>• Import when ready</li> </ul> </li> </ul> <p><b>Product costing and analysis</b></p> <ul style="list-style-type: none"> <li>● Inventory analysis per costing component               <ul style="list-style-type: none"> <li>• Break down inventory value at a date per costing components</li> </ul> </li> <li>● COGS analysis per costing component               <ul style="list-style-type: none"> <li>• Break down COGS value for a period per costing components</li> </ul> </li> </ul> <p><b>Infor Insight</b></p> <p>Models in data-fabrics and analysis dashboards in Birst for</p> <ul style="list-style-type: none"> <li>● Revenue analysis</li> <li>● Margin analysis</li> </ul>	<p>Experiences</p> <p>Value+</p> <p><b>AI Based financial period reporting</b></p> <ul style="list-style-type: none"> <li>● Monthly reports               <ul style="list-style-type: none"> <li>• P&amp;L, Balance sheet and notes auto-generated per company and cost center (Selected dimension)</li> </ul> </li> </ul> <p><b>Functionality</b></p> <p><b>Product costing and analysis</b></p> <ul style="list-style-type: none"> <li>● User defined costing model</li> <li>● Costing and analysis for procured and distributed items</li> </ul> <p><b>Infor Insight</b></p> <p>Models in datalake and analysis dashboards in Birst for</p> <ul style="list-style-type: none"> <li>● Inventory analysis</li> <li>● WIP analysis</li> <li>● Purchase analysis</li> <li>● Production analysis</li> <li>● Fixed assets analysis</li> <li>● Accounts payable analysis</li> <li>● Accounts receivable analysis</li> </ul>

# Agenda

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**01** ~~Done latest 12 months~~ • ~~Items we have launched last 12 months~~

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**02** ~~New application structure~~ • ~~New application structure – introducing corporate management~~

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## ROADMAP SECTION

**03** ~~Financial accounting~~ • ~~Roadmap – overview~~

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**04** ~~Business controlling~~ • ~~Roadmap – overview~~

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**05** Corporate management • Roadmap – overview

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# M3 Cloud roadmap highlights – Corporate management

## Next release forecast

## Under consideration

October 2025– Under development	April 2026 – Under consideration	2026+ – Under evaluation
<p>Experiences</p> <p>Functionality</p>	<p>Experiences</p> <p>Functionality</p> <p><b>Shared service</b></p> <ul style="list-style-type: none"> <li>● Improved functions for shared service support               <ul style="list-style-type: none"> <li>• Depreciation</li> <li>• Cost of capital</li> <li>• Valuation of inventory</li> <li>• Valuation of WIP</li> </ul> </li> </ul>	<p>Experiences</p> <p>Functionality</p> <p><b>C.A.R Corporate accounting &amp; Reporting</b></p> <ul style="list-style-type: none"> <li>● Parallel Leasing regulations</li> </ul> <p><b>Treasury</b></p> <ul style="list-style-type: none"> <li>● Bank-account overview Open banking – Webservice</li> <li>● Internal Netting between divisions</li> <li>● Investment request process - Capex</li> <li>● External loan portfolio</li> <li>● Investment portfolio</li> </ul> <p><b>Consolidation - financials</b></p> <ul style="list-style-type: none"> <li>● Elimination of internal transactions (sales/cost)</li> <li>● Elimination of internal profits in inventory (not yet sold items procured inside the company with internal profits)</li> </ul>

# Agenda

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**01** ~~Done latest 12 months~~ • ~~Items we have launched last 12 months~~

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**02** ~~New application structure~~ • ~~New application structure — introducing corporate management~~

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## ROADMAP SECTION

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**05** ~~Corporate management~~ • ~~Roadmap — overview~~

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**Thanks for listening and  
welcome to follow us on our  
journey towards the future**

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